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FESTIVAL FRINGE SOCIETY LITD

DIRECTORS' REPORT AND ACCOUNTS
30 NOVEMBER 1991





W.J.H. MILLAR, CHARTERED ACCOUNTANT, 119 VICTORIA ROAD, KIRKCALDY, FIFE KY1 1DS

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FESTIVAL FRINGE SOCIETY LITD DIRECTORS' REPORT - YEAR ENDED 30/11/91

Directors:

J W Miller (Chairman)

A Woolfe (Vice-Chairman)

J B Bechhofer C B L D Main C N G Richardson

D M Arrow P Bernays S H D Fanshawe

A Leigh D J Low J P Holloway A L Jeffreys D Barber

Secretaries:

Messrs Bell & Scott, WS

Registered Office:

16 Hill Street, Edinburgh.

The Directors present their report and the Company's Accounts for the year ended 30/11/91.

ACTIVITIES

The Company is engaged in the encouragement and assistance of persons, groups and others who perform during the Edinburgh Festival, but who are not promoted by the Edinburgh Festival Society Limited.

ACCOUNTS

The Accounts show a surplus of £13,557 which has been dealt with as shown in the Income and Expenditure Account.

DIVIDENDS AND APPROPRIATION

In accordance with the Articles of Association, any surplus of income over expenditure is required to be retained for the benefit of the Company, and accordingly no distribution of a surplus to members is permitted.

DIRECTORS

The Directors who served during the period under review were:

J W Miller (Chairman)

A Woolfe (Vice-Chairman)

J B Bechhofer

E P Jackson

C B L D Main

C N G Richardson

D M Arrow

P Bernays

FESTIVAL FRINGE SOCIETY LITO DIRECTORS' REPORT - YEAR ENDED 30/11/91 (CONTINUED)

S H D Fanshawe

A Leigh

DJ Low

J P Holloway

A L Jeffreys

D Barber

DIRECTORS

At the Annual General Meeting held on 24 August 1991, Mrs. Bechhofer, Mr. Jackson, Mr. Woolfe and Mr. Richardson retired by rotation. All but Mr. Jackson offered themselves for re-election. Mrs. Bechhofer, Mr. Woolfe and Mr. Richardson were re-elected. Ms Barber was elected.

At the Annual General Meeting to be held on 29 August 1992, four Directors (chosen from Miss Main, Mr. Fanshawe, Mr. Leigh, Mr. Low and Mr. Holloway) will retire by rotation. The retiring Directors will be eligible for re-election.

AUDITORS

A resolution proposing the appointment of W J H Millar, C.A., as Auditor of the Company will be put to the members at the Annual General Meeting.

By Order of the Board

Secretaries

EDINBURGH

REPORT OF THE REGISTERED AUDITOR TO THE MEMBERS OF FESTIVAL FRINGE SOCIETY LITD

I have audited the financial statements on pages $1\,-\,6$ in accordance with approved Auditing Standards.

In my opinion, the financial statements, which have been prepared under the historical cost convention, give a true and fair view of the state of the Company's affairs at 30 November 1991 and of its excess of income over expenditure for the year then ended and comply with the Companies Act 1985.

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KIRKCALDY: JUNE 1992. W.J.H. MILLAR, C.A. REGISTERED AUDITOR.

FESTIVAL FRINGE SOCIETY LITD INCOME AND EXPENDITURE FOR YEAR ENDED 30 NOVEMBER 1991

| | <u>1990</u> | <u>1991</u> |
|--|-----------------|------------------|
| Excess of Income over Expenditure for Year Provision for Taxation | 10,209 2,347 | 14,100 543 |
| Retained Surplus at Start of Year | 7,862 43,642 | 13,557 51,504 |
| | 51,504 | 65,061 |

FESTIVAL FRINGE SOCIETY LITD BALANCE SHEET AS AT 30 NOVEMBER 1991

| <u>1990</u> | FIXED ASSETS | | | <u>1991</u> |
|-------------|--------------------------------------|--------------|----------|-------------|
| 105,115 | Tenants' Improvements | | | 101,574 |
| 89,318 | Fixtures & Fittings | | | 92,971 |
| 78,000 | Flats | | | 78,000 |
| 12,049 | Fixtures in Flats | | | 10,543 |
| 284,482 | | | | 283,088 |
| | INVESTMENT | | | |
| | Shares in Festival Fringe Trading Lt | zd. | | 100 |
| 284,482 | | | | 283,188 |
| | CURRENT ASSETS | | | |
| 4,260 | Debtors | | 10 116 | |
| 16,845 | Stock | | 18,116 | |
| | | | | |
| 21,105 | | | 18,116 | |
| | CREDITORS: Amounts Due Within 1 Yea | - | | |
| 34,963 | Creditors, Accruals & Tax | 12,046 | | |
| 40,070 | Bank | 89,278 | | |
| ~~~~~ | | | | |
| 75,033 | | | 101,324 | |
| (53,928) | | Ť | | (00 000) |
| | | | | (83,208) |
| 230,554 | | | | 199,980 |
| 20 400 | PROVISION FOR DEFERRED INCOME | | | |
| 29,400 | Deferred Income | | | - |
| 201,154 | | | | 200.000 |
| | | | | 199,980 |
| | CAPITAL AND RESERVES | | | |
| | | Gross | Amortiz- | |
| 67,950 | Tenants' Improvements | <u>Fund</u> | :ation | <u>Net</u> |
| 81,700 | Fixtures & Fittings | 77,170 | 12,306 | 64,864 |
| | | 116,450 | 46,395 | 70,055 |
| 149,650 | | 193,620 | 58,701 | 134,919 |
| 51,504 | Retained Surplus | , | | 65,061 |
| 201,154 | AU W_ - | • | | 100,000 |
| | DIRECTOR | | | 199,980 |
| | | | | |

(Aus) Main DIRECTOR

FESTIVAL FRINGE SOCIETY LITD NOTES ON ACCOUNTS FOR YEAR ENDED 30 NOVEMBER 1991

1 ACCOUNTING POLICIES

The Accounts are prepared under the historical cost convention. The Company is accepted as a charity for taxation purposes and it is considered that no liability to taxation will arise from the results of this year.

2 The Company is limited by guarantee and has no Share Capital.

| 3 | EXCESS OF INCOME OVER EX | PENDITURE | | | | |
|---|---|----------------------|-------------------|-------------------------|-----------------------|-------------------|
| | | | | <u>1991</u> | <u>1990</u> | |
| | This is stated after cha | arging:- | | | | |
| | Machine Rental Auditors Remuneration Overdraft Interest | | | 1,165 1,000 6,144 | 2,096 750 7,129 | |
| | Interest on Deposits - F | Received | | 7,201 | 9,168 | |
| 4 | FIXED ASSETS | TENANTS' IMP'ENTS | FIXT. & FITTINGS | STUDIO | FLAT | (TOOTIN T |
| | COST | THE ENIO | FIIIMGS | <u>FLATS</u> | FITTINGS | TOTAL |
| | As at 1/12/90 Additions | 118,495 1,249 | 128,998 19,339 | 78,000 - | 15,061 | 340,554 20,588 |
| | | 119,744 | 148,337 | 78,000 | 15,061 | 361,142 |
| | DEPRECIATION | | | | | |
| | As at 1/12/90 Provided in Year | 13,380 4,790 | 39,680 15,686 | - | 3,012 1,506 | 56,072 21,982 |
| | | 18,170 | 55,366 | - | 4,518 | 78,054 |
| | NET BOOK VALUE AT 30/11/91 | 101,574 | 92,971 | 78,000 | 10,543 | 283,088 |

The Bank Overdraft is secured over heritable property.

6 <u>CAPITAL COMMITMENT</u>

NET BOOK VALUE AT

30/11/90

There is a possible capital commitment of approximately £5,000.

105,115

89,318

78,000

12,049

284,482

⁵ BANK

FESTIVAL FRINGE SOCIETY LITD INCOME AND EXPENDITURE ACCOUNT FOR YEAR ENDED 30 NOVEMBER 1991

| | <u>1990</u> | <u>1991</u> |
|---|-------------------|-------------------|
| Box Office Sales (excluding Club) | 571,240 | 654,420 |
| | | |
| OPERATING INCOME | | |
| Participation Fees | 100,130 | 98,174 |
| Sub Heading Fees | 33,840 | 35,350 |
| Club Membership, Commission & Cabaret | 80,190 | 78,922 |
| Box Office Commission | 42,843 114,349 | 49,053 111,175 |
| Advertising & Sponsorship | TT4,747 | 111,170 |
| | 371,352 | 372,674 |
| OPERATING EXPENSES, SALARIES, WAGES & FEES | | |
| Administration | 54,228 | 66,169 |
| Club & Information Desk | 16,813 | 13,421 |
| Box Office | 30,962 | 33,004 |
| Professional Fees & Data Processing | 34,505 | 35,915 |
| Architect's Fees | 2,500 | 10,604 |
| Development & Marketing | _ | 11,538 |
| | 139,008 | 170,651 |
| | | |
| <u>ESTABLISHMENT</u> | | |
| Rent, Rates & Insurance | 8,167 | 7,571 |
| Repairs & Replacement | 10,973 | 5,837 |
| Heat, Light & Cleaning | 4,377 | 3,197 |
| Telephone, Posts & Office Supplies | 19,082 | 17,638 |
| Printing & Stationery | 7,713 | 8,863 5,828 |
| Machine Rental & Maintenance | 7,271 11,534 | 5,626 |
| Building & Grounds Equipment Replacement | 8,212 | - |
| | 77,329 | 49,934 |
| | | 45,554 |
| PUBLICATIONS & PUBLICITY | | |
| Advorticing & Publicity | 11,309 | 11,658 |
| Advertising & Publicity Programmes, (net of ABSA £18,000) | 101,952 | 87,192 |
| Subscriptions & Donations | 2,181 | 3,087 |
| Promotional Literature | 8,290 | 11,360 |
| Carry forward | 123,732 | 113,297 |

| Brought forward | 1.3,732 | 113,297 |
|--|--|---|
| Daily Diary Fringe Club Fringe Sunday Marketing Fringe Find Poster Competition Press Office | 10,914 35,239 11,601 11,627 2,945 3,285 | 9,472 35,973 17,771 1,024 5,756 4,422 6,549 |
| | 199,343 | 194,164 |
| GENERAL | | |
| Travel & Carriage Directors' Meetings Administration Expenses | 13,164 6,000 3,407 | 11,812 3,901 3,761 |
| • • | 22,571 | 19,474 |
| | 438,251 | 434,223 |
| OTHER EXPENSES | | |
| Bank Interest & Charges Depreciation Credit Card Commission Bad Debts Merchandising Costs | 9,440 19,327 8,366 1,695 33,079 | 9,154 21,981 7,188 1,347 |
| | 71,907 | 39,670 |
| TOTAL EXPENDITURE | 510,158 | 473,893 |
| NET DEFICIT | (138,806) | (101,219) |
| OTHER INCOME | | |
| Rental Income Society Membership Posters, Postcards & Sundries Donations, Postcards & Sundries Interest Funds Amortisation | 4,912 108 83,399 1,510 9,168 14,738 | 4,894 102 1,689 850 7,201 14,731 |
| | 113,835 | 29,467 |
| OVERALL DEFICIT | (24,971) | (71,752) |

Funded By:

| Scottish Arts Council Edinburgh District Council Lothian Regional Council | 22,000 22,000 3,180 | 23,562 23,500 3,390 |
|---|---------------------------|---------------------------|
| | 47,180 | 50,452 |
| Capital Commitment for Computer & Additional Furnishings | 22,209 12,000 | (21,300) |
| Gift Aid from Festival Fringe Trading Ltd | 10,209 | (21,300) 24,000 |
| EXCESS OF INCOME OVER EXPENDITURE FOR YEAR | 10,209 | 2,700 |
| PRIOR YEAR ADJUSTMENT | | • |
| Over Provision for Rates | _ | 11,400 |
| | 10,209 | 14,100 |
| | | |



NOTICE OF ILLEGIBLE DOCUMENT ON THE MICROFICHE RECORD

Companies House regrets that the microfiche record for this company contains some data which is illegible.

The poor quality has been noted but unfortunately the steps taken to improve the quality have been unsuccessful.

Companies House would like to apologise for any inconvenience this may cause.