# **Westcrowns Contracting Services Limited**

**Report and Financial Statements** 

31 March 2015

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### **Directors**

J W Haran W A M McBride

J F Haran

LEM Haran

S Haran

A D McIndoe

A W Brown

Chairman

Managing Director

### Secretary

R J Heggie

### **Auditors**

Ernst & Young LLP G1 5 George Square Glasgow G2 1DY

### **Bankers**

Clydesdale Bank PLC 30 St Vincent Place Glasgow G1 2HL

### **Solicitors**

MacRoberts 152 Bath Street Glasgow G2 4TB

### **Registered Office**

Quay House Quay Road North Rutherglen Glasgow G73 1LD

## Strategic report

The directors present their strategic report for the year ended 31 March 2015.

### Principal activity and review of the business

Whilst the business continues to develop its flooring contracting operations in a disciplined manner, the Directors have, in line with their previously stated strategy, further diversified the principal business activities towards specialist glazing products, including both Pilkington Profilit © and the businesses' own patented illuminated glazing product, Lumaglass ©, the latter now having secured exclusive patent rights in the UK, Europe and North America accordingly increasing further the business's range of competitive advantages.

This strategy has allowed the business to significantly expand its export activities and thus grow its gross profit to £2.155,000 (an increase of 20% to the previous year). Consequent operating profits at £514,000 were in line with expectations (an increase of 97% to the previous year) as was net current assets growth of 10.5% to £3.799,000. Funds available to shareholders to facilitate the ongoing development of the business increased by 10.3% to £4.447,000.

### **Future developments**

The company considers that its current strategy affords it the best opportunity to both benefit from the present improvement in the UK economy whilst at the same time further increasing international revenue streams coming online in the USA, Europe and Asia through its range of patented products and it ongoing research and development pipeline.

The Directors consider the business to be well placed to continue to grow in a controlled and disciplined manner

### Financial risk management objectives and policies

Although the company's policy does permit trading in any financial instruments, the company's principal financial instruments comprise of cash, short and long term deposits and/or borrowings, the main purpose of which is to provide finance for its normal trading operations. These borrowings are taken out at either normal commercial variable or fixed rates of interest. The company's interest payable can therefore be affected by movements in interest rates. The company assessing such position does not undertake active hedging of this risk.

The company has various other financial instruments such as trade debtors and creditors that arise directly from its trading operations.

The company aims to mitigate credit risk by continuing to trade with their key customers. In addition, the company performs credit checks on its customers and tailors its credit terms accordingly.

The company aims to mitigate liquidity risk by managing cash generation by its operations and applying cash collection targets. Investment and ongoing expansion is carefully controlled, with authorization limits operating at different levels up to board level.

On behalf of the Board

J F Haran Director

24 September 2015

## **Directors' report**

The directors present their report for the year ended 31 March 2015.

### **Directors**

The directors who served during the year were as follows:

J W Haran

J F Haran

LEM Haran

S Haran

W A M McBride

R McDonald

Resigned 20/10/14

A D McIndoe

A W Brown

### Results and dividends

The profit for the year attributable to shareholders amounted to £476,000 (2014 – £190,000). A dividend to the ordinary shareholders (net of waivers) of £62,000 (2014 – £31,000) was paid during the financial year as note 8 to the financial statements.

### **Future developments**

The directors have highlighted in the Strategic report on page 2 their plans to continue to grow in a controlled and disciplined manner

### Going concern

In line with the FRC guidance on going concern issued in November 2009, and taking into account the FRC's 'Guidance on Risk Management, Internal Control and Related Financial and Business Reporting' issued in September 2014, the directors have undertaken an exercise to review the appropriateness of the continued use of the going concern basis.

The company's business activities, together with the factors likely to affect its future development, its financial position, financial risk management objectives and its exposure to credit, liquidity, cash flow and foreign currency risk are described above.

As a consequence of the review exercise, the directors believe the company is well placed to manage its business risks successfully and that the company has adequate resources to meet their liabilities as they fall due for the foreseeable future. Accordingly, they continue to adopt the going concern basis in preparing the accounts.

### Disclosure of information to the auditors

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information, being information needed by the auditor in connection with preparing its report, of which the auditor is unaware. Having made enquiries of fellow directors and the company's auditor, each director has taken all the steps that he/she is obliged to take as a director in order to make himself/herself aware of any relevant audit information and to establish that the auditor is aware of that information.

### **Auditors**

In accordance with section 485 of the Companies Act 2006, a resolution is to be proposed at the Annual General Meeting for reappointment of Ernst & Young LLP as auditor of the company.

On behalf of the Board

J F Haran Director

24 September 2015

## Statement of directors' responsibilities

The directors are responsible for preparing the strategic report, the directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business:

The directors are responsible for keeping proper accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## Independent auditors' report

### to the members of Westcrowns Contracting Services Limited

We have audited the financial statements of Westcrowns Contracting Services Limited for the year ended 31 March 2015 which comprise the Profit and Loss Account, the Statement of Total Recognised Gains and Losses, the Balance Sheet, the Statement of Cash Flows and the related notes 1 to 25. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 4, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Report and Financial Statements to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

### Opinion on the financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 March 2015 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

# Independent auditors' report

to the members of Westcrowns Contracting Services Limited (continued)

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit

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Walter Campbell (Senior Statutory Auditor)
For and on behalf of Ernst & Young LLP, Statutory Auditor
Glasgow

24 September 2015

## **Profit and loss account**

for the year ended 31 March 2015

|  | Notes  | 2015<br>£000     | 2014<br>£000     |
|--|--------|------------------|------------------|
| Turnover Cost of sales                                   | 2      | 6,064<br>(3,909) | 6,096<br>(4,308) |
| Gross profit Administrative expenses                     |        | 2,155<br>(1,641) | 1,788<br>(1,527) |
| Operating profit Interest payable                        | 3<br>6 | 514<br>(28)      | 261<br>(24)      |
| <b>Profit on ordinary activities before taxation</b> Tax | . 7    | 486 (10)         | 237<br>(47)      |
| Profit for the financial year                            | 19     | 476              | 190              |

The figures above represent amounts relating to continuing operations only.

# Statement of total recognised gains and losses

for the year ended 31 March 2015

There are no recognised gains or losses other than the profit attributable to the shareholders of the company of £476,000 in the year ended 31 March 2015 (2014 - £190,000).

# **Balance Sheet**

at 31 March 2015

|   |       | 2015        | 2014    |
|---|-------|-------------|---------|
|   | Notes | £000        | £000    |
| Fixed assets  |       |             |         |
| Tangible assets   | 9     | 1,351       | 1,352   |
| Current assets  | -     |             |         |
| Stocks  | . 10  | 1,607       | 1,772   |
| Debtors – due within one year                           | 11    | 3,686       | 3,426   |
| - due after one year                                    | 11    | 565         | 565     |
| •   | -     | 5,858       | 5,763   |
| Creditors: amounts falling due within one year          | 12    | (2,036)     | (2,327) |
| Net current assets                                      |       | 3,822       | 3,436   |
| Total assets less current liabilities                   | -     | 5,173       | 4,788   |
| Creditors: amounts falling due after more than one year | 13    | (571)       | (595)   |
| Accruals and deferred income                            | •     |             |         |
| Deferred government grants                              | 17    | (155)       | (160)   |
| Total assets less total liabilities                     |       | 4,447       | 4,033   |
| Capital and reserves                                    | =     | <del></del> |         |
| Called up equity share capital                          | 18    | 224         | 224     |
| Revaluation reserve                                     | 19    | 275         | 284     |
| Profit and loss account                                 | 19    | 3,948       | 3,525   |
| Equity shareholders' funds                              | 19    | 4,447       | 4,033   |
| •   | =     |             |         |

These financial statements were approved by the directors and authorised for issue on 30 September 2015 and are signed on their behalf by:

J F Haran Director

# Statement of cash flows

for the year ended 31 March 2015

| Notes  | 2015<br>£000         | 2014<br>£000  |
|--|----------------------|---------------|
| Net cash inflow from operating activities 3(b)   | 467                  | 137           |
| Returns on investments and servicing of finance  | (2)                  | . (2)         |
| Interest element of finance leases and hire purchase payments Bank overdraft and loan interest                                     | (2)<br>(26)          | (2)<br>(22)   |
|  | (28)                 | (44)          |
| Taxation   | (50)                 | (72)          |
| Corporation tax paid Corporation tax refunds received  | (50)<br>16           | (72)          |
|  | . (34)               | (72)          |
| Capital expenditure and financial investment  Payments to acquire tangible fixed assets  Proceeds on sale of tangible fixed assets | (12)                 | (55)          |
|  | (10)                 | (55)          |
| Equity dividends paid  | (62)                 | (31)          |
| Net cash inflow/(outflow) before financing   | 333                  | (45)          |
| Financing Repayments of capital element of finance leases and hire purchase contracts Repayment of loans Loan received             | (28)<br>(520)<br>500 | (20)<br>(107) |
|  | (48)                 | (127)         |
| Increase/ (decrease) in cash   | 285                  | (172)         |

# Statement of cash flows

for the year ended 31 March 2015

| Reconciliation of net cash movement in net debt | •     |         |         |
|---|-------|---------|---------|
| •   |       | 2015    | 2014    |
|   | Notes | £000    | £000    |
| Increase/ (decrease) in cash in the year        |       | 285     | (172)   |
| Cash flow from hire purchase financing          |       | 28      | 20      |
| Repayment of loans                              |       | 520     | 107     |
| Loan received                                   |       | (500)   | -       |
|   |       | 333     | (45)    |
| New hire purchase agreements                    |       | (53)    | (31)    |
| Movement in net debt in the year                | •     | 280     | (76)    |
| Net debt at 1 April                             |       | (1,125) | (1,049) |
| Net debt at 31 March                            | 16    | (845)   | (1,125) |

at 31 March 2015

### 1. Accounting policies

### Basis of preparation

The financial statements are prepared under the historical cost convention modified to include the revaluation of certain freehold property and are prepared in accordance with applicable accounting standards.

### Tangible fixed assets

Depreciation is provided on all tangible fixed assets, at rates calculated to write off the cost or valuation, less estimated residual value, of each asset evenly over its expected useful life by equal annual instalments, as follows:

| Freehold property     | _              | 40 years |
|-----------------------|----------------|----------|
| Motor vehicles        | <del>-</del> . | 4 years  |
| Plant and machinery   | <del>-</del> . | 5 years  |
| Fixtures and fittings | <u>-</u> '     | 5 years  |
| Computer equipment    | _              | 3 years  |

The carrying values of tangible fixed assets are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable.

Freehold land is considered to be an integral part of heritable properties and, accordingly, is depreciated along with buildings.

An amount equal to the excess of the annual depreciation charge on revalued assets over the notional historical cost depreciation charge on these assets is transferred annually from the revaluation reserve to the profit and loss reserve.

### Government grants

Government grants on capital expenditure are credited to a deferred income account and are released to profit over the expected useful life, of the relevant assets by equal annual instalments.

Grants of a revenue nature are credited to income so as to match the expenditure to which they relate.

### Stocks

Stocks are stated at the lower of cost incurred in bringing each product to its present location and condition and net realisable value as follows:

Raw materials and goods for resale – purchase cost on a first-in, first-out basis

Work in progress and finished goods – cost of direct materials and labour plus attributable overheads based on a normal level of activity

Net realisable value is based on estimated selling price less any further costs expected to be incurred to completion and disposal.

at 31 March 2015

### 1. Accounting policies (continued)

### Long-term contracts

Profit on long-term contracts is taken as the work is carried out if the final outcome can be assessed with reasonable certainty. The profit included is calculated on a prudent basis to reflect the proportion of the work carried out at the year end, by recording turnover and related costs (as defined in Stocks above) as contract activity progresses Turnover is calculated as that proportion of total contract value which costs incurred to date bear to total expected costs for that contract. Revenues derived from variations on contracts are recognised only when they have been accepted by the customer. Full provision is made for losses on all contracts in the year in which they are first foreseen.

#### Deferred taxation

Deferred taxation is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or right to pay less or to receive more, tax, with the exception of:

Deferred tax assets which are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

### Foreign currencies

Transactions in foreign currencies are recorded at the rate ruling at the date of transaction.

Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the balance sheet date.

All differences are taken to the profit and loss account.

### Leasing and hire purchase commitments

Assets held under finance leases and hire purchase contracts are capitalised in the balance sheet and are depreciated over their useful lives.

The interest element of the rental obligations is charged to the profit and loss account over the period of the lease and represents a constant proportion of the balance of capital repayments outstanding.

Rentals paid under operating leases are charged to income on a straight line basis over the lease term.

### Pensions

Employees are members of a defined benefit pension scheme operated by the Westcrowns Group. The scheme requires contributions to be made to an independently administered fund. Contributions to this fund are charged to the profit and loss account on a defined contribution basis.

### 2. Turnover

Turnover, which is stated net of value added tax, represents amounts invoiced to third parties, except in respect of long-term contracts where turnover represents the sales value of work done in the year, including estimates in respect of amounts not invoiced. Turnover in respect of long-term contracts is calculated as that proportion of total contract value which costs incurred to date bear to total expected costs for that contract. Turnover is attributable to continuing activities, namely glazing and flooring contracting.

Turnover is generated within the UK except for £779,000 (2014 - £nil) and £105,000 (2014 - £nil) which were generated from Asia and other EEC countries respectively.

at 31 March 2015

## 3. Operating profit

(a) This is stated after charging:

| (a) This is stated after charging.   |               |           |
|--|---------------|-----------|
| •  | . 2015        | 2014      |
|  | £000          | £000      |
| Auditors remuneration – audit services                                       | 12            | 11        |
| Depreciation of tangible owned assets  | 44            | 47        |
| Depreciation of assets held under finance leases and hire purchase contracts | 22            | 26        |
|  |               | 73        |
| Gain on sale of tangible fixed assets  | (2)           |           |
| Grant release Operating lease rentals – plant, vehicles and other equipment  | (5)<br>45     | (5)<br>68 |
| (b) Net cash inflow from operating activities:                               | £000          | £000      |
|  |               |           |
| Operating profit   | 514           | 261       |
| Depreciation   | 66            | 73        |
| Gain on sale of fixed assets   | (2)           | -         |
| Grant release  | (5)           | (5)       |
| Decrease/ (increase) in stocks   | 165           | (163)     |
| (Increase)/ decrease in debtors  | (270)         | 122       |
| Decrease in creditors  | (1)           | (151)     |
| Net cash inflow from operating activities                                    | 467           | 137       |
|  | <del></del> = |           |

at 31 March 2015

### 4. Directors' remuneration

| Directors remaineration                                  |      |      |
|--|------|------|
| •  | 2015 | 2014 |
|  | £000 | £000 |
| Aggregate remuneration in respect of qualifying services | 397  | 394  |
|  |      |      |
| Money purchase pension scheme contributions              | 50   | 47.  |
|  | =    |      |
|  | No.  | No.  |
| Members of money purchase pension scheme                 | 3    | ·4   |
|  | •    |      |
| Members of defined benefit pension scheme                | 3    | 4    |
|  |      |      |

Four other directors do not perform any qualifying services to the company, therefore their remuneration are £nil (2014 - £nil).

The emoluments of the highest paid director for the year ended 31 March 2015 were £209,000 (2014 – £173,000). He was a member of the group's defined benefit pension scheme and his accrued pension at 31 March 2015 was £29,000 (2014 – £28,000) per annum. In addition, pension contributions amounting to £33,000 (2014 - £31,000) were paid into a money purchase pension scheme.

### 5. Staff costs

|                       | 2015    | 2014  |
|-----------------------|---------|-------|
|                       | £000    | £000  |
| Wages and salaries    | 1,578   | 1,674 |
| Social security costs | 107     | 99    |
| Other pension costs   | 185     | 161   |
|                       | 1,870   | 1,934 |
|                       | <u></u> |       |

The average monthly number of persons employed by the company, including directors, during the year was as follows:

| No. | No.   |
|-----|---|
| 23  | 22  |
| 32  | 44  |
| 55  | 66  |
|     | 23<br>32<br>————————————————————————————————— |

at 31 March 2015

| 6. | Interest payable   |                 |            |
|----|--|-----------------|------------|
|    |  | 2015            | 2014       |
|    |  | £000            | £000       |
|    | Bank overdraft and loan interest   | 26              | 22         |
|    | Finance charges payable under finance leases and hire purchase contracts   | 2               | 2          |
|    |  | 28              | 24         |
| 7. | Тах  |                 |            |
|    | (a) Tax on profit on ordinary activities   | ** ** **        |            |
|    | The tax charge is made up as follows:  |                 |            |
|    |  | 2015            | 2014       |
|    | Current tax:   | £000            | £000       |
|    | TITE   |                 | <b>~</b> 0 |
|    | UK corporation tax on the profit for the year Adjustment in respect of previous periods  | 63<br>(70)      | 50<br>(16) |
|    | Total current tax (note 7(b))  | (7)             | 34         |
|    | Deferred tax (note 7(d)):  |                 |            |
|    | Origination and reversal of timing differences Effect of changes in tax rate   | 8<br>9          | 7<br>6     |
|    | Tax charge on profit on ordinary activities  | 10              | 47         |
|    | 42.  |                 |            |
|    | (b) Factors affecting tax charge for the year  |                 |            |
|    | The tax assessed for the year differs from the standard rate of corporation tax i $(2014 - 23\%)$ . The differences are explained below: | n the UK of 21% | •          |
|    |  | 2015            | 2014       |
| •  | •  | £000            | £000       |
|    | Profit on ordinary activities before tax   | 486             | 237        |
|    | Profit on ordinary activities multiplied by standard rate of corporation tax in the UK of 21% (2014 - 23%)                               | 102             | 55         |
|    | Effects of:  |                 |            |
|    | Income/expenses not taxable/deductible for tax purposes  | 8               | 3          |
|    | Fixed asset timing differences Group relief received for nil payment   | (9)<br>(38)     | (8)        |
|    | Overprovision in previous periods  | (70)            | (16)       |
|    | Total current tax (note 7 (a))   | (7)             | 34         |
|    |  | :               |            |

### at 31 March 2015

### 7. Tax (continued)

### (c) Factors that may affect future tax charges

The main UK corporation tax rate of 21%, which applied from 1 April 2014, was reduced to 20% on 1 April 2015. It was announced in the Summer Budget in July 2015 that the corporation tax rate will further reduce to 19% from 1 April 2017, and to 18% from 1 April 2020; however these reductions have not yet been substantively enacted.

As the impact on the reversal of the deferred tax asset is not material, all timing differences at the balance sheet date have been calculated at 20%.

### . (d) Deferred tax asset

8.

The deferred tax asset, calculated at 20% (2014: 20%), included in the balance sheet is as follows:

|  | •                                     | 2015 | 2014       |
|--|---------------------------------------|------|------------|
| •  |                                       | £000 | £000       |
| Fixed asset timing differences   |                                       | 20   | . 39       |
| Short term timing differences  |                                       | 2    | -          |
|  | _                                     | 22   | 39         |
|  | · · · · · · · · · · · · · · · · · · · |      | £000       |
| At 1 April 2014 Deferred tax charge in profit and loss account (note 7(a)) | ·                                     | ÷    | 39<br>(17) |
| At 31 March 2015   |                                       |      | 22         |
| Dividends  |                                       |      |            |
|  | 2015                                  |      | 2014       |
| •  | Net of                                |      | Net of     |

**Total** 

£000

82

waiver

£000

62

Total

£000

40

waiver

£000

31

The holders of 54,338 ordinary shares waived their rights to the dividend in both years.

Declared and paid in year 36.6p (2014 – 17.9p)

at 31 March 2015

## 9. Tangible fixed assets

| -                                   | Freehold<br>property<br>£000 | Motor<br>vehicles<br>£000 | Plant and<br>machinery<br>£000 | Fixtures<br>and<br>fittings<br>£000   | Computer equipment | Total<br>£000 |
|-------------------------------------|------------------------------|---------------------------|--------------------------------|---------------------------------------|--------------------|---------------|
| Cost or valuation:                  |                              | • 40                      | ,                              |                                       |                    |               |
| At 1 April 2014                     | 1,566                        | 240                       | 615                            | 28                                    | 60                 | 2,509         |
| Additions                           | -                            | 56                        | -                              |                                       | . 9                | 65            |
| Disposals                           | -                            | (89)                      | =                              | -                                     | -                  | (89)          |
| At 31 March 2015                    | 1,566                        | 207                       | 615                            | . 28                                  | 69                 | 2,485         |
| Cost                                | 216                          | 207                       | . 615                          | 28                                    | 69                 | 1,135         |
| Valuation                           | 1,350                        | -                         |                                | -                                     | -                  | 1,350         |
|                                     | 1,566                        | 207                       | 615                            | 28                                    | 69                 | 2,485         |
| Depreciation:                       |                              |                           |                                | · · · · · · · · · · · · · · · · · · · | · ·                | •             |
| At 1 April 2014                     | 268                          | 220                       | 585                            | 28                                    | 56                 | 1,157         |
| Charge for the year                 | 39                           | 15                        | 8                              | -                                     | 4                  | 66            |
| Disposals                           | -                            | (89)                      | -                              |                                       | -                  | (89)          |
| At 31 March 2015                    | 307                          | 146                       | 593                            | 28                                    | 60                 | 1,134         |
| Net book value:<br>At 31 March 2015 | 1,259                        | 61                        | 22                             |                                       | 9                  | 1,351         |
| At 1 April 2014                     | 1,298                        | 20                        | 30                             |                                       | 4                  | 1,352         |

at 31 March 2015

### 9. Tangible fixed assets (continued)

The company's freehold property was revalued as at 30 August 2013 by Gerald Eve, Chartered Surveyors and Property Consultants, at its open market value for existing use basis at £1,250,000. This valuation was less than the net book value of the property at that date, but as there was no material difference, the directors have not adjusted the value. The valuation was carried out in accordance with the Professional Standards, incorporating the International Valuation Standards ("the Standards") of the Royal Institution of Chartered Surveyors (RICS) March 2012.

Had it not been revalued, the freehold property would have been included on the historical cost basis as follows:

|     | Cost Cumulative depreciation based on cost  | ,                   | 1,191<br>(252) |
|-----|---|---------------------|----------------|
|     | Net book amount   | -<br>-              | 939            |
|     | The net book value of tangible assets includes the following amounts in respectinance leases and hire purchase contracts: | t of assets held ur | nder .         |
|     |   | 2015                | 2014           |
|     |   | £000                | £000           |
|     | Plant and machinery   | 21                  | 28             |
|     | Motor vehicles  | 61                  | . 18           |
|     | •   |                     |                |
| 10. | Stocks  |                     |                |
|     | ·   | 2015                | 2014           |
|     |   | £000                | £000           |
|     | Work in progress:   |                     |                |
|     | Costs less loss provisions  | 1,258               | 720            |
|     | Progress payments received/receivable   | (1,198)             | (587)          |
|     | ·   | 60                  | 133            |
|     | Raw materials and consumables   | 1,547               | 1,639          |
|     |   | 1,607               | 1,772          |
|     |   |                     |                |

In the opinion of the directors the replacement cost of stocks is not materially different from that stated in the balance sheet.

£000

at 31 March 2015

| 1 | 1 | n | ۵ | h | ŧ | _ | rs |
|---|---|---|---|---|---|---|----|
|   |   |   |   |   |   |   |    |

| Debtero                            |         |       |
|------------------------------------|---------|-------|
|                                    | 2015    | 2014  |
|                                    | £000    | £000  |
| Trade debtors .                    | 3,540   | 3,305 |
| Amounts owed by group undertakings | 565     | 565   |
| Other debtors                      | 117     | 82    |
| Deferred tax asset (note 7(d))     | 22      | 39    |
| Corporation tax recoverable        | 7       | -     |
| ,                                  | 4,251   | 3,991 |
| •                                  | <u></u> |       |

<sup>&#</sup>x27;Amounts owed by group undertakings' of £565,000 (2014 - £565,000) is due after one year.

## 12. Creditors: amounts falling due within one year

|  | 2015  | 2014  |
|--|-------|-------|
|  | £000  | £000  |
| Bank borrowings (note 14)  | 240   | 510   |
| Obligations under finance leases and hire purchase contracts (note 15) | 34    | 20    |
| Trade creditors  | 905   | 685   |
| Excess progress payments   | 238   | 309   |
| Corporation tax  |       | 34    |
| Amounts owed to group undertakings                                     | 67    | 182   |
| Other taxes and social security costs                                  | 160   | 222   |
| Accruals and deferred income   | 392   | 365   |
|  | 2,036 | 2,327 |
|  |       |       |
| 13. Creditors: amounts falling due after one year                      |       |       |
|  | 2015  | 2014  |
|  | £000  | £000  |
| Bank borrowings (note 14)  | 536   | 571   |
| Obligations under finance leases and hire purchase contracts (note 15) | 35    | 24    |

595

571

at 31 March 2015

### 14. Bank borrowings

| bank borrowings  |       |       |
|--|-------|-------|
|  | 2015  | 2014  |
|  | £000  | £000  |
| Not wholly repayable within five years (see below)   | 620   | 640   |
| Wholly repayable within five years   | 156   | 441   |
| Total secured bank borrowings  | 776   | 1,081 |
| Less: included in creditors: amounts falling due within one year (note 12)   | (240) | (510) |
| Included in creditors: amounts falling due after more than one year (note 13)                                      | 536   | 571   |
| Not wholly repayable within five years £1m bank loan at 5.95063% per annum, repayable in variable monthly instalme | nts   | ٠     |
|  | 2015  | 2014  |
|  | £000  | £000  |
| Amounts repayable: In one year or less   | 84    | 69    |
| In more than one year, but not more than two years   | 84    | 69    |
| In more than two years, but not more than five years   | 246   | · 208 |
| In more than five years  | 206   | 294   |
|  | 620   | 640   |
|  |       |       |

The bank borrowings are secured by standard securities over all of the properties owned by the group, floating charges over all the assets of the group and by cross guarantees between all companies within the group.

at 31 March 2015

16.

## 15. Obligations under finance leases and hire purchase contracts

| The  | maturity | of these | amounts  | is as | follows: |
|------|----------|----------|----------|-------|----------|
| 1110 | maturity | OI HICSC | announts | is as | IUIIUWS. |

| The maturity of these amounts is as follows:      |                      |              |                 |              |
|---|----------------------|--------------|-----------------|--------------|
|   |                      |              | 2015            | 2014         |
|   |                      |              | £000            |              |
| Amounts payable:                                  |                      |              |                 | 4000         |
| Within one year                                   |                      |              | 37              | 22           |
| In two to five years                              |                      |              | 38              | 26           |
|   |                      |              |                 |              |
| Loggi finance charges allocated to future marieds |                      |              | 75<br>(6)       | 48           |
| Less: finance charges allocated to future periods | •                    |              | (0)             | ) (4)        |
|   |                      | •            | 69              | 44           |
|   |                      |              |                 |              |
| Finance leases and hire purchase contracts are a  | nalysed as follows:  |              |                 |              |
|   |                      |              |                 |              |
| Current obligations (note 12)                     |                      |              | 34              | 20           |
| Non-current obligations (note 13)                 |                      |              | 35              | 24           |
|   | •                    |              | , 69            | 44           |
|   |                      |              |                 |              |
| Analysis of changes in finance leases and hire po | urchase contracts di | uring the co | arrent and prev | vious years: |
|   |                      | J            | 2015            | 2014         |
|   |                      |              | £000            | £000         |
|   |                      |              |                 |              |
| At 1 April  |                      |              | 44              | 33           |
| Inception of finance leases and hire purchase co  |                      |              | 53              | 31           |
| Capital element of finance leases and hire purch  | ase payments         |              | (28)            | ) (20)       |
| At 31 March                                       |                      |              | 69              | 44           |
|   |                      |              |                 |              |
|   |                      |              |                 |              |
| Analysis of net debt                              |                      |              |                 |              |
| •   | At l April           | Cash         | Non cash        | At 31 March  |
|   | 2014                 | flow         | changes         | 2015         |
|   | £000                 | £000         | £000            | £000         |
| Bank overdraft                                    | (441)                | 285          | -               | (156)        |
| Bank loans  | (640)                | 20           | -               | (620)        |
| Finance leases                                    | (44)                 | 28           | (53)            | (69)         |
|   | (1,125)              | 333          | (53)            | (845)        |
| •   | (1,120)              | 000          | (55)            | (0.5)        |

at 31 March 2015

## 17. Deferred government grants

|     |                                     |         |              |         | £000         |
|-----|-------------------------------------|---------|--------------|---------|--------------|
|     | At 1 April 2014<br>Released in year |         |              |         | 160<br>(5)   |
|     | At 31 March 2015                    | ·       |              |         | 155          |
| 18. | Issued share capital                |         |              |         |              |
|     | Allotted, called up and fully paid  | No.     | 2015<br>£000 | · No.   | 2014<br>£000 |
|     | Ordinary shares of £1 each          | 224,422 | 224,422      | 224,422 | 224,422      |
|     |                                     |         |              |         |              |

### 19. Reconciliation of shareholders' funds and movements on reserves

|                                     | Share<br>capital<br>£000 | Revaluation<br>reserve<br>£000 | Profit<br>and loss<br>account<br>£000 | share-<br>holders'<br>funds<br>£000 |
|-------------------------------------|--------------------------|--------------------------------|---------------------------------------|-------------------------------------|
| At 1 April 2013                     | 224                      | 293                            | 3,357                                 | 3,874                               |
| Profit for the year                 | -                        |                                | 190                                   | 190                                 |
| Dividends                           | -                        | -                              | (31)                                  | (31)                                |
| Transfer in respect of depreciation |                          |                                | ` '                                   | , ,                                 |
| on revalued property                | -                        | (9)                            | 9                                     | -                                   |
| At 1 April 2014                     | 224                      | 284                            | 3,525                                 | 4,033                               |
| Profit for the year                 | -                        | -                              | 476                                   | 476                                 |
| Dividends                           | -                        | _                              | (62)                                  | (62)                                |
| Transfer in respect of depreciation |                          | •                              | • /                                   | ` ,                                 |
| on revalued property                | -                        | (9)                            | 9                                     | -                                   |
| At 31 March 2015                    | 224                      | 275                            | 3,948                                 | 4,447                               |
|                                     |                          |                                | ·                                     |                                     |

### 20. Capital commitments

No future capital expenditure has been contracted at 31 March 2015 (2014 – £nil).

at 31 March 2015

### 21. Pension arrangements

#### FRS17 disclosures

The parent company sponsors the Westcrowns Limited Pension and Life Assurance Scheme which is an arrangement which provides benefits on a "defined benefit" basis. The scheme was closed to future accrual on 31 December 2009.

Although the scheme is a defined deferred benefit scheme, the company is unable to identify its share of underlying assets and liabilities therefore the company has accounted for the contributions to the scheme as if it were a defined contribution scheme. The company's pension cost for the year for this scheme was £nil (2014 – £nil).

A full actuarial valuation of the scheme was carried out as at 31 March 2014 by a qualified actuary. An updated valuation of this scheme for FRS 17 purposes was carried out by a qualified independent actuary as at 31 March 2015.

Westcrowns Limited paid a shortfall-correction contribution of £160,000 (2014: £160,000) during the year. Following the 31 March 2014 actuarial valuation, Westcrowns Limited will continue to pay shortfall-correction contributions through to March 2036 with £100,000 payable in the year to 31 March 2016.

With effect from 31 December 2009, this defined benefit scheme was closed to new members and accrual of defined benefits ceased for existing active members.

The fair value of the assets of the scheme at 31 March 2015 relates wholly to equity securities, fixed interest bonds and cash.

The following disclosures do not impact the primary statements in accordance with FRS 17.

The movements in assets and liabilities in the year are as follows:

### Change in benefit obligation

|   | 2015   | 2014    |
|---|--------|---------|
|   | £000   | £000    |
| Benefit obligation at 1 April                       | 8,042  | 8,081   |
| Interest cost                                       | 368    | 363     |
| Benefits paid                                       | (254)  | (194)   |
| Actuarial loss/ (gain)                              | 2,043  | (208)   |
| Benefit obligation at 31 March                      | 10,199 | . 8,042 |
| Change in scheme assets                             |        | -       |
| Fair value of scheme assets at 1 <sup>1</sup> April | 6,213  | 6,011   |
| Expected return on scheme assets                    | 351    | 336     |
| Contributions by employer                           | 160    | 173     |
| Benefits paid                                       | (254)  | (194)   |
| Actuarial gain/ (loss)                              | 600    | . (113) |
| Fair value of scheme assets at 31 March             | 7,070  | 6,213   |
| Deficit in the scheme                               | 3,129  | 1,829   |
|   | =      |         |

at 31 March 2015

### 21. Pensions arrangements (continued)

### Main assumptions

Weighted average assumptions to determine benefit obligations:

|  | 2015  | 2014  |
|--|-------|-------|
| Rate of increased in deferred pensions pre 1/4/05  | 1.95% | 2.45% |
| Rate of increased in deferred pensions post 1/4/05 | 2.95% | 3.35% |
| Discount rate                                      | 3.40% | 4.65% |
| Inflation assumption                               | 2.95% | 3.35% |
| Expected rates of return on scheme assets:         | •     |       |
| Equity securities                                  | 3.40% | 7.00% |
| Bond securities                                    | 3.40% | 4.20% |
| Cash   | 3.40% | 3.50% |

Weighted average life expectancy on post-retirement mortality table used to determine benefit obligations for:

| 1. Life expectancy for a male pensioner from age 65                       | 22.7 yrs | 22.5 yrs |
|---|----------|----------|
| 2. Life expectancy for a female pensioner from age 65                     | 23.9 yrs | 23.9 yrs |
| 3. Life expectancy from age 65 for a male participant currently aged 45   | 23.6 yrs | 23.4 yrs |
| 4. Life expectancy from age 65 for a female participant currently aged 45 | 25.7 yrs | 25.8 yrs |

The mortality assumption used reflects a reasonable estimate of likely future experience by adjusting standard projected tables for the geographical location of the membership.

### Scheme asset information

| •  |            |         |         | Allocation | Allocation |
|--|------------|---------|---------|------------|------------|
|  |            |         |         | percentage | percentage |
|  |            |         |         | 2015       | 2014       |
| ·  | •          |         |         | %          | %          |
| Equity securities  |            |         |         | 53.91      | 54.82      |
| Bond securities  |            |         |         | 45.74      | 43.32      |
| Cash   |            |         |         | 0.35       | 1.36       |
| ·  |            |         |         | £000       | £000       |
| Actual return on scheme assets                                 |            |         | •       | 951        | 223        |
| Five year history  |            |         |         |            |            |
| •  | 2015       | 2014    | . 2013  | 2012       | 2011       |
|  | £000       | £000    | £000    | £000       | £000       |
| Fair value of scheme assets Present value of defined benefit   | 7,070      | 6,213   | 6,011   | 5,657      | 5,835      |
| obligation   | (10,199)   | (8,042) | (8,081) | (6,803)    | (6,509)    |
| Deficit in the scheme  | (3,129)    | (1,829) | (2,070) | (1,146)    | (674)      |
| Difference between actual and expected return on scheme assets | 600        | (113)   | 224     | (335)      | 34         |
| Experience gains and losses on scheme liabilities              | <b>-</b> . | -       |         | 448        | -          |

at 31 March 2015

### 21. Pensions arrangements (continued)

The company's parent company, Westcrowns Limited also operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the company in an independently administered fund. The pension charge amounted to £81,000 (2014 - £78,000). Contributions amounting to £7,000 (2014 - £6,000) were payable to the fund at 31 March 2015 and are included in creditors.

### 22. Other financial commitments

At 31 March 2015, the company had annual commitments under non-cancellable operating leases as follows:

|                                |     | Plant, vehicles     |  |  |
|--------------------------------|-----|---------------------|--|--|
|                                | and | and other equipment |  |  |
|                                | 20  | <i>15</i> 2014      |  |  |
|                                | £0  | 00 £000             |  |  |
| Operating leases which expire: | •   |                     |  |  |
| Within one year                |     | 41 2                |  |  |
|                                |     |                     |  |  |

### 23. Contingent liabilities

Cross guarantees exist between all group companies in favour of the group's bankers. At 31 March 2015 the combined group bank borrowings subject to the guarantee amounted to £7,350,000 gross and £4,398,000 net of credit balances (2014 – £6,292,000 gross; £4,396,000 net).

Other contingent liabilities are those arising in the ordinary course of business in connection with the completion of contracts in accordance with specifications.

### 24. Related party transactions

Included in the profit and loss account are the following amounts relating to transactions with group companies:

|                         |   |   | 2015 | 2014 |
|-------------------------|---|---|------|------|
|                         | • |   | £000 | £000 |
| Administràtive expenses |   | , | 325  | 158  |
|                         |   |   |      |      |

There are no other related party transactions which require to be notified under the provisions of FRS 8.

### 25. Ultimate parent undertaking and controlling party

The directors regard Westcrowns Limited, a company registered in Scotland, as the controlling party and ultimate parent undertaking. Copies of the Westcrowns Limited's group financial statements may be obtained from Westcrowns Limited, Quay House, Quay Road North, Rutherglen, Glasgow G73 1LD.