**SHANKS MIDLANDS LIMITED** 

Registered Number SC43286

**REPORT AND FINANCIAL STATEMENTS** 

YEAR ENDED 31 MARCH 2004

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# SHANKS MIDLANDS LIMITED

# CONTENTS

	Page
DIRECTORS' REPORT	1 - 2
AUDITORS' REPORT	3
PROFIT AND LOSS ACCOUNT	4
STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES	4
NOTE OF HISTORICAL COST PROFITS AND LOSSES	4
BALANCE SHEET	5
NOTES TO THE FINANCIAL STATEMENTS	6 - 16

# SHANKS MIDLANDS LIMITED DIRECTORS' REPORT

The Directors present their Report and financial statements for the year ended 31 March 2004.

# PRINCIPAL ACTIVITIES, BUSINESS REVIEW AND FUTURE PROSPECTS

The principal activity of the Company during the year was the operation of waste collection and disposal services for industry and local authorities. The Company has entered into a reorganisation agreement whereby certain fixed assets were disposed of for £914,000 to a fellow Group company, Shanks Waste Management Limited, as at 31 March 2004.

The Company plans to continue to increase its market share in the waste management sector and will invest in additional landfill void at economic cost and in new geographical areas with growth potential.

#### POST BALANCE SHEET EVENTS

On 25 May 2004, Shanks Group plc announced its intention to dispose of this company's immediate holding company, Shanks & McEwan (Waste Services) Limited, to Terra Firma Investments (GP) 2 Limited, subject to shareholders' approval. This approval was received on 23 June 2004 with completion of the disposal expected to take place on 30 June 2004.

#### TRADING RESULTS AND DIVIDEND

The loss on ordinary activities before taxation for the year ended 31 March 2004 was £2,473,000 (2003: £553,000 profit). Included in the 2004 profit is a non-operating exceptional loss of £1,519,000 on the disposal of the collections and recycling business. This profit is stated after charging £1,529,000 in respect of goodwill relating to the disposal business previously written off directly to reserves in prior years. The Directors recommend that no dividend be paid in respect of the year ended 31 March 2004 (2003: £953,000). The loss transferred to reserves for the year was £2,246,000 (2003: £639,000).

#### **DIRECTORS AND DIRECTORS' INTERESTS**

The Directors who held office during the year were as follows:

M C E Averill D J Downes M J Clarke

None of the Directors had a direct interest in the share capital of the Company. Messrs Averill and Downes are also Directors of Shanks Group plc and accordingly their interests in the share capital of that company are disclosed in its report and accounts. Mr M J Clarke is a Director of Shanks Waste Services Limited and his interests in the share capital of Shanks Group plc are disclosed in that company's report and accounts.

The Directors had no interests in the shares of any other Company in the Group.

# SHANKS MIDLANDS LIMITED DIRECTORS' REPORT - continued

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the Directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing those financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **EMPLOYMENT POLICIES**

There is a continuing commitment in the Company to provide employees with information and undertake consultation on matters of concern to them with a view to ensuring an awareness of the financial and economic factors affecting the performance of the Company. The procedures adopted involve both formal and informal meetings with employees or their representatives.

Options have been granted under the Shanks Savings-Related Share Option and Executive Share Options Schemes.

It is the continuing policy of the Company to provide employment for disabled people and employees who become disabled provided it is practical to offer suitable work. The training, career development and promotion of disabled employees are undertaken whenever possible, in accordance with the needs of the individuals concerned.

#### **AUDITORS**

A resolution to reappoint PricewaterhouseCoopers LLP as Auditors to the Company will be proposed at the Annual General Meeting.

By Order of the Board

D J Downes DIRECTOR 28 June 2004

Registered Office: A8 Edinburgh Road Coatbridge, ML5 4UG

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF SHANKS MIDLANDS LIMITED

We have audited the financial statements which comprise the profit and loss account, the balance sheet, and the related notes and the accounting policies set out in the statement of accounting policies.

## Respective responsibilities of Directors and Auditors

The Directors' responsibilities for preparing the annual report and the financial statements in accordance with applicable United Kingdom law and accounting standards are set out in the statement of Directors' responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and United Kingdom Auditing Standards issued by the Auditing Practices Board. This report, including the opinion, has been prepared for and only for the Company's members as a body in accordance with Section 235 of the Companies Act 1985 and for no other purpose. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the Directors' report is not consistent with the financial statements, if the Company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding Directors' remuneration and transactions is not disclosed.

We read the other information contained in the annual report and consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements. The other information comprises only the Directors' report.

#### Basis of audit opinion

We conducted our audit in accordance with auditing standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the Directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

## **Opinion**

In our opinion the financial statements give a true and fair view of the state of affairs of the Company at 31 March 2004 and of the loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

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Pricewaterhouse Coopers LLP

Chartered Accountants and Registered Auditors

London

28 June 2004

# SHANKS MIDLANDS LIMITED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MARCH 2004

	Note	<u>2004</u> £'000	<u>2003</u> £'000
TURNOVER - CONTINUING ACTIVITIES	2	15,643	16,614
Cost of sales		(15,796) ———	(15,808)
GROSS (LOSS)/PROFIT		(153)	806
Administrative expenses		(497) ——	
OPERATING (LOSS)/PROFIT ON CONTINUING ACTIVIT	TIES	(650)	806
Exceptional loss on disposal of fixed assets	3	(1,519) ——	
(LOSS)/PROFIT ON ORDINARY ACTIVITIES BEFORE FINANCE CHARGES AND TAXATION		(2,169)	806
Finance costs - unwinding of discount	6	(304)	(253)
(LOSS)/PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION	3	(2,473)	553
Taxation	7	227 ———	(239)
(LOSS)/PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION		(2,246)	314
Dividends	8		(953)
RETAINED LOSS FOR THE FINANCIAL YEAR	15	(2,246)	(639)

# STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES FOR THE YEAR ENDED 31 MARCH 2004

The Company has no recognised gains or losses other than the loss for the year.

# NOTE OF HISTORICAL COST PROFITS AND LOSSES FOR THE YEAR ENDED 31 MARCH 2004

There is no material difference between the reported losses for the year and that which would be reported under the historical cost convention.

# **SHANKS MIDLANDS LIMITED BALANCE SHEET AS AT 31 MARCH 2004**

	Note	31 March <u>2004</u> £'000	31 March <u>2003</u> £'000
FIXED ASSETS Tangible fixed assets	9	9,559	8,221
CURRENT ASSETS Debtors	10	229	401
CREDITORS: amounts falling due within one year	11	(1,068)	(2,088)
NET CURRENT LIABILITIES		(839)	(1,687)
TOTAL ASSETS LESS CURRENT LIABILITIES		8,720	6,534
PROVISIONS FOR LIABILITIES AND CHARGES	12	(8,986)	(6,083)
TOTAL NET (LIABILITIES)/ASSETS		(266)	451
CAPITAL AND RESERVES	4.4	400	400
Share capital Revaluation reserve	14 15	100 37	100 37
Profit and loss account	15	(403)	314
TOTAL EQUITY SHAREHOLDERS' FUNDS	16	(266)	451

Approved by the Board of Directors on 28 June 2004.

D J Downes

Director

#### 1 ACCOUNTING POLICIES

#### (a) Basis of preparation

The financial statements have been prepared under the historical cost convention and in accordance with applicable UK Accounting Standards. As the Company is a wholly owned subsidiary of Shanks Group plc, group financial statements have not been prepared as permitted by s228 of the Companies Act 1985 and the financial statements contain information about the Company as an individual undertaking.

## (b) New accounting standards and changes in accounting policies.

There were no changes in accounting policies in the current year.

FRS 17 - Retirement Benefits is applicable to the Company. The Company has applied the transitional arrangements for adoption of the FRS. Accordingly no change has been made to the accounting policy but included in these financial statements are the additional disclosures required by FRS 17 (see Note 20).

### (c) Turnover

Turnover represents the invoiced value of waste streams, power generated, and other services provided including landfill tax but excluding value added tax. Turnover is recognised when processing occurs or the service is provided.

# (d) Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation, except for freehold land which is not depreciated, and less any write down for impairment.

#### (i) Land & Buildings and Plant & Machinery

Depreciation is provided on assets other than land to write off their cost by equal annual instalments over their estimated useful economic lives. The expected lives are:

Buildings

50 years

Plant & machinery

3 to 10 years

# (ii) Landfill

Acquisition costs, the discounted cost of final site restoration and commissioning costs are capitalised and written off over the operational life of each site based on the amount of void space consumed.

#### (iii) Capitalisation of finance costs

Finance costs directly attributable to separately identifiable major capital growth projects have been capitalised as part of the asset cost during the period of construction.

### (e) Research and development

Expenditure is written off in the year in which it is incurred.

#### 1 ACCOUNTING POLICIES - continued

#### (f) Pensions

The cost of providing retirement pensions and related benefits is charged to the profit and loss account over the expected working lives of the pension scheme members currently in service. Any differences between the actuarial valuation of the scheme and the value of assets in the scheme are also charged or credited to the profit and loss account over the expected working lives of the scheme members. Differences and payments to the schemes are treated as assets or liabilities in the balance sheet.

## (g) Leased assets

Where the Company has substantially all the risks and rewards of ownership of a leased asset, it is treated as a finance lease. Leased assets are included in tangible fixed assets at the total of the capital elements of payments during the lease term and the corresponding obligation is included in creditors. Depreciation is provided to write off the assets over the shorter of the lease term or expected useful life.

Rentals paid under operating leases are charged to the profit and loss account as incurred over the term of the lease.

#### (h) Site restoration provision

Full provision is made for the net present value (NPV) of the Company's unavoidable costs in relation to restoration liabilities at its landfill sites and this value is capitalised as a fixed asset. In addition the Company continues to provide for the NPV of intermediate restoration costs over the life of its landfill sites, based on the quantity of waste deposited in the year.

#### (i) Aftercare provision

Provision is made for the NPV of post closure costs based on the quantity of waste deposited in the year. Similar costs incurred during the operational life of the sites are written off directly to the profit and loss account and not charged to the provision.

### (j) Discounting

All long term provisions for restoration and aftercare are calculated based on the NPV of the estimated future costs. The effects of inflation and unwinding of the discount element on existing provisions are reflected within the financial statements as a finance charge. The real discount factor currently applied is 2%.

## (k) Government grants

Capital grants are released to profit evenly over the estimated useful lives of the assets concerned.

#### (I) Stocks

Stocks are stated at the lower of cost (on a first in first out basis) and net realisable value.

#### (m) Deferred taxation

Deferred taxation is provided in full in respect of timing differences arising between the treatment of certain items for taxation and accounting purposes. Deferred tax assets in respect of trading tax losses are only recognised where the tax losses are expected to be recovered. Deferred taxation provisions have not been discounted.

#### 2 SEGMENTAL INFORMATION

The turnover and operating profit are wholly attributable to the Company's business of waste management in the United Kingdom. All of the Company's business, turnover and operating profit relates to continuing operations during the financial year.

# 3 (LOSS)/PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

The operating (loss)/profit is stated after charging/(crediting):

The operating (1999)/profit to stated after sharging/(oreating	2004 £'000	<u>2003</u> £'000
Depreciation of owned tangible fixed assets Loss/(profit) on disposal of fixed assets Hire of plant and machinery held under operating leases Property rent payable	1,537 337 1,165 14	1,617 (23) 1,133 31
The (loss)/profit before tax is stated after charging the following non-operating items:		
Exceptional loss on disposal of fixed assets	1,519	-

The auditors' remuneration for the period has been borne by a fellow group subsidiary.

The exceptional loss on disposal of fixed assets in 2004 of £1,519,000 relates to the disposal to a fellow Group company of the collections and recycling business. This profit is stated after charging £1,529,000 in respect of Goodwill previously written off directly to reserves in prior years. There is no tax attributable to this profit.

### 4 DIRECTORS' EMOLUMENTS

The Directors were not remunerated for their services to the Company. The salaries of the Directors were paid by other Shanks Group Undertakings. None of this remuneration relates to their services to the Company.

### 5 EMPLOYEES

The average number of employees employed by the Company during the year was 94 (2003: 132). They all work in Waste Management. The total remuneration of employees comprised:

	<u>2004</u> £'000	<u>2003</u> £'000
Wages and salaries	2,399	2,414
Social security costs	219	215
Other pension costs	238	61
	2,856	2,690

### **6 FINANCE COSTS**

The unwinding of the discount of £304,000 (2003: £253,000) relates to long term landfill liabilities (see Note 12). It is treated as a finance cost in accordance with FRS 12.

### 7 TAXATION

Taxation (credit)/charge based on the (loss)/profit of the year is made up as follows:

	<u>2004</u> £'000	<u>2003</u> £'000
Corporation tax at 30% (2003: 30%)		
- current year	(345)	373
- prior year	(122)	(78)
Deferred taxation		
- current year	150	(36)
- prior year	90	(20)
	<u> </u>	
	(227)	239

# 7 TAXATION - continued

The tax assessed for the period is higher than the United Kingdom standard rate of corporation tax of 30% (2003: 30%). The differences are explained below:

		<u>2004</u> £'000	<u>2003</u> £'000
	(Loss)/profit on ordinary activities before tax	(2,473)	553
	Tax charge based on UK tax rate Tax effect of the following items:	(742)	166
	Expenses not deductible for tax purposes	91	171
	Other timing differences	14	198
	Capital allowances	(164)	(162)
	Adjustment to tax charge in respect of prior periods  Non-taxable loss from disposal of fixed assets	(122)	(78)
	to fellow group companies	456	-
	Corporation tax charge for the period	(467)	295
	-		
8	DIVIDENDS	<u>2004</u> £'000	<u>2003</u> £'000
	Proposed final dividend	<del>-</del>	953

### 9 TANGIBLE FIXED ASSETS

TANGIBLE TIXLB AGGLTG	Land and buildings £'000	Landfill <u>sites</u> £'000	Plant and machinery £'000	<u>Total</u> £'000
Cost:				
At 31 March 2003	595	13,067	7,088	20,750
Additions	-	3,021	363	3,384
Disposals	-	2.000	(1,144)	(1,144)
Transfers	-	3,090	388	3,478
Disposal to fellow Group company			(3,411)	(3,411)
At 31 March 2004	595	19,178	3,284	23,057
Depreciation:				
At 31 March 2003	180	7,449	4,900	12,529
Charge for the year	40	742	755	1,537
Disposals	-	-	(741)	(741)
Transfers	-	2,421	`192 <sup>´</sup>	2,613
Disposal to fellow Group company	-	· -	(2,440)	(2,440)
At 31 March 2004	220	10,612	2,666	13,498
Net book value:	<del></del>			
At 31 March 2004	375	8,566	618	9,559
At 31 March 2003	415	5,618	2,188	8,221

Included in tangible fixed assets are assets under construction with a value of £88,726 (2003: £1,827,891). During the year the Company has reclassified certain fixed assets as a result of work undertaken as part of the introduction of a new accounting system.

The net book value of land and buildings and landfill sites comprises:

	<u>Land a</u>	nd buildings	Landfill sites	
	<u>2004</u>	<u>2003</u>	<u>2004</u>	<u>2003</u>
	£'000	£'000	£'000	£'000
Freehold	351	400	6,100	4,875
Short leasehold	24	15	2,466	743
	375	415	8,566	5,618

10	DEBTORS			
			<u>2004</u> £'000	<u>2003</u> £'000
	Deferred tax asset (see Note 13)	:	229	401 
11	CREDITORS: Amounts falling due wit	hin one year		
			<u>2004</u> £'000	2003 £'000
	Proposed final dividend Amount owed to group undertakings		- 1,068	953 1,135
		-	1,068	2,088
12	PROVISIONS FOR LIABILITIES AND C	HARGES	· · · · · · · · · · · · · · · · · · ·	
		Site		
		restoration £'000	Aftercare £'000	<u>Total</u> £'000
	At 31 March 2003 Provided in the year	2,038	4,045	6,083
	- cost of sales	99	367	466
	- finance charge	102	202	304
	Utilised in the year Reassessment of costs Transfer and reallocation of provisions	(214) 1,456	(27) -	(241) 1,456
	between fellow Group companies	426	492	918
	At 31 March 2004	3,907	5,079	8,986

Following a review of the allocation of provisions to landfill sites across all Group companies, £426,000 has been transferred to the site restoration provision and £492,000 has been transferred to the aftercare provision.

#### 12 PROVISIONS FOR LIABILITIES AND CHARGES - continued

#### Site Restoration

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Site Restoration provision relates to the cost of intermediate and final capping and covering of landfill sites. In accordance with FRS 12 - Provisions, the Company's minimum unavoidable costs have been re-assessed at 31 March 2004 and the net present value fully provided for with additional costs of £1,456,000 now capitalised in tangible fixed assets. These costs are expected to be paid over a period of up to twenty five years from today. These costs may be impacted by a number of factors including changes in legislation and technology.

#### Aftercare

The total post closure costs of landfill sites, including such items as monitoring, gas and leachate management and licensing, have been estimated by management based on current best practice and technology available. These costs may be impacted by a number of factors including changes in legislation and improvements in technology. The dates of payments of these aftercare costs are uncertain but are anticipated to be over a period of approximately thirty years from closure of the relevant landfill site.

13	DEFERRED TAX ASSET		Deferred taxation £'000
	At 1 April 2003 Charge for the year Disposal to fellow group company		401 (240) 68
	At 31 March 2004		229
	The deferred taxation asset is made up as follows:	<u>2004</u> £'000	2003 £'000
	Capital allowances Other timing differences	(397) 626	(319) 720
		229	401
14	SHARE CAPITAL		
	Authorised, allotted, called up and fully paid:	<u>2004</u> £'000	<u>2003</u> £'000
	100,000 Ordinary shares of £1 each	100	100

### 15 RESERVES

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	Revaluation <u>reserve</u> £'000	Profit and loss account £'000
At 31 March 2003 Retained loss for the year Goodwill previously written off to reserves, now resurrected and written off in the profit and	37	314 (2,246)
loss account for the year		1,529
At 31 March 2004	37	(403)

The cumulative goodwill written off reserves from continuing businesses is £Nil (2003: £1,529,000).

# 16 RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS

	<u>2004</u> £'000	<u>2003</u> £'000
(Loss)/profit for the financial year Dividends Goodwill previously written off to reserves, now resurrected and written off in the profit and	(2,246)	314 (953)
loss account for the year	1,529 ———	
Net movement in equity shareholders' funds Opening equity shareholders' funds	(717) 451	(639) 1,090 ———
Closing equity shareholders' funds	(266)	451 

# 17 CAPITAL COMMITMENTS

The approximate amount of capital expenditure authorised by the Directors for which no provision has been made in the financial statements is:-

	<u>2004</u> £'000	<u>2003</u> £'000
Expenditure contracted for	32	66

#### 18 COMMITMENTS UNDER OPERATING LEASES

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The annual commitments under operating leases are as follows:-

Longon expiring:	<u>2004</u> £'000	<u>2003</u> £'000
Leases expiring: Between two and five years Over five years	23 4	101 31
	27	132
	<del></del>	

#### 19 PENSION COMMITMENTS - current SSAP 24 basis

The Company along with other companies in the Shanks Group, participates in funded pension arrangements providing benefits based on final salary. The assets are held separately from those of the group companies and are invested by professional investment managers. The contributions are determined by a qualified actuary on the basis of a triennial valuation using the Projected Unit Method. The pension charge for the year was £238,000 (2003: £61,000). Details of the latest actuarial value of the scheme on 5 April 2003 are given in the accounts of Shanks Group plc.

### 20 PENSION COMMITMENTS - FRS 17 basis

Whilst the Company continues to account for pension costs in accordance with SSAP 24 - Accounting for pension costs, under FRS 17 - Retirement Benefits the transitional disclosures set out below are required.

The employees of the Company participate in the Shanks Group Pension Scheme, which is a funded, managed, defined benefit scheme, the costs of which are fully provided in accordance with the regular recommendations of a professionally qualified independent actuary. The Company is unable to identify the share of the underlying assets and liabilities of the Group scheme that relates to its business and is permitted under FRS 17 to treat this scheme as a defined contribution scheme. Full disclosures relating to the Group's pension schemes are contained in the financial statements of Shanks Group plc.

#### 21 CONTINGENT LIABILITIES

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The Company has granted to its bankers an unlimited guarantee and a right of set off against amounts outstanding on advances to its parent and fellow subsidiary undertakings. The Company has in normal course of business given guarantees and performance bonds relating to the Company's own contracts.

# 22 RELATED PARTY TRANSACTIONS

As permitted by FRS8, the Company, being a wholly owned subsidiary of another company which prepares a statement of related party transactions including that of this Company, has not prepared such a statement itself.

#### 23 CASH FLOW STATEMENT

As permitted by paragraph 8(c) of FRS1 (revised 1996), the Company, being a wholly owned subsidiary of another company which prepares a cash flow statement has not prepared such a statement itself.

#### 24 IMMEDIATE & ULTIMATE PARENT COMPANY

The immediate holding company is Shanks & McEwan (Waste Services) Limited. The ultimate parent company is Shanks Group plc, a company registered in Scotland. Copies of the group accounts may be obtained from the Company Secretary, Shanks Group plc, Astor House, Station Road, Bourne End, Buckinghamshire, SL8 5YP.

# 25 POST BALANCE SHEET EVENTS

On 25 May 2004, Shanks Group plc announced its intention to dispose of this company's immediate holding company, Shanks & McEwan (Waste Services) Limited, to Terra Firma Investments (GP) 2 Limited, subject to shareholders' approval. This approval was received on 23 June 2004 with completion of the disposal expected to take place on 30 June 2004.