Strategic Report,

Report of the Directors and

**Audited Financial Statements** 

for the Year Ended 31 July 2016

<u>for</u>

Castle Precision Engineering (Glasgow) Limited

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### <u>Castle Precision Engineering</u> (<u>Glasgow</u>) <u>Limited</u>

### **Company Information for the Year Ended 31 July 2016**

**DIRECTORS:** 

Mrs R Tiefenbrun Y L Tiefenbrun

Miss R E Tiefenbrun

**SECRETARY:** 

J Forrest

**REGISTERED OFFICE:** 

241 Drakemire Drive

Castlemilk Glasgow G45 9SZ

**REGISTERED NUMBER:** 

SC039355 (Scotland)

**AUDITORS:** 

O'Haras Chartered Accountants, Statutory Auditors

Radleigh House 1 Golf Road Clarkston Glasgow G76 7HU

**SOLICITORS:** 

CMS Cameron McKenna LLP

Saltire Court 20 Castle Terrace EDINBURGH EH1 2EN

(Glasgow) Limited (Registered number: SC039355)

**Strategic Report** 

for the Year Ended 31 July 2016

**REVIEW OF BUSINESS** 

In this financial year, the company's turnover decreased by approx 17% in the most challenging period in trading conditions experienced by the business since 2008.

During Q3 and Q4 in this trading period, several poor trading events converged at the same time including the collapse of the oil and gas sector business and the loss of a key multi-year contract to a Low Cost Country Source (LCCS).

On the latter, the company, through investment and hugely successful engineering innovation, was able to deliver a targeted 60% cost reduction challenge that put Castle on a par with the LCCS pricing however the decision was taken not to retain this business in the UK.

In the face of this challenging convergence of trading events, a conservative right sizing was carried out resulting in a 10% headcount reduction across the business.

Combined with other cost savings initiatives, the company was able to deliver a cash positive EBITDA position despite the circa £3m reduction in turnover.

Gearing remained very low and balance sheet strong with the conservative position allowing the business to ride out the worst of storms and remain agile in taking new opportunities as they arise.

The latter part of the fiscal year saw operating conditions recover as: orders that had been delayed for various external factors started to flow through, weakness in the pound post-Brexit improved competitiveness, new contracts were won and the business saw demand match capacity post right sizing.

The company is committed to a continued programme of cost down to remain globally competitive, diversification through horizontal marketing and growth supported by strategic investment.

Looking forward, a steady recovery and return to low level growth is expected with on-going pressure on margin. A meaningful return in oil & gas manufacturing orders is not expected till late in 2018. As a result, industrial gas turbine demand is expected to remain weak. The aero engine market will be strong but with significant shifts from legacy platforms to new ones.

The trend for Low Cost Country Sourcing along with significant subsidies provided to overseas competition in Special Economic Zones, represents an increasing threat to globally sourced business.

Uncertainty and opportunity in Brexit will become a key factor in strategic decision making.

ON BEHALF OF THE BOARD:

J Forrest - Secretary

Date: 27-3-17.

(Glasgow) Limited (Registered number: SC039355)

#### **Report of the Directors**

### for the Year Ended 31 July 2016

The directors present their report with the financial statements of the company for the year ended 31 July 2016.

#### PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of the manufacture of precision aerospace components in medium volumes.

### **DIVIDENDS**

There will be no dividend payments for the year ended 31 July 2016. No dividends will be paid in view of the company's requirement to preserve funds to support its capital investment requirements.

#### **DIRECTORS**

The directors shown below have held office during the whole of the period from 1 August 2015 to the date of this report.

Mrs R Tiefenbrun Y L Tiefenbrun Miss R E Tiefenbrun

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Strategic Report, the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he or she ought to have taken as a director in order to make himself or herself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

#### **AUDITORS**

The auditors, O'Haras Chartered Accountants, Statutory Auditors, will be proposed for re-appointment at the forthcoming Annual General Meeting.

ON BEHALF OF THE BOARD:

J Forrest - Secretary

Date: 27-3-17

# Report of the Independent Auditors to the Members of Castle Precision Engineering (Glasgow) Limited

We have audited the financial statements of Castle Precision Engineering (Glasgow) Limited for the year ended 31 July 2016 on pages six to twenty. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

As explained more fully in the Statement of Directors' Responsibilities set out on page three, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Strategic Report and the Report of the Directors to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 July 2016 and of its loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements.

# Report of the Independent Auditors to the Members of Castle Precision Engineering (Glasgow) Limited

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

John O'Hara CA (Senior Statutory Auditor)

for and on behalf of O'Haras Chartered Accountants, Statutory Auditors

Radleigh House

1 Golf Road

Clarkston

Glasgow

G76 7HU

Date: 27/03/2017

# Income Statement for the Year Ended 31 July 2016

1	Notes	2016 £	2015 £
TURNOVER		14,316,205	17,272,862
Cost of sales		8,815,043	11,523,321
GROSS PROFIT		5,501,162	5,749,541
Administrative expenses		5,744,655	5,770,637
		(243,493)	(21,096)
Other operating income		47,944	47,149
OPERATING (LOSS)/PROFIT	4	(195,549)	26,053
Interest receivable and similar income		3,452	2,089
		(192,097)	28,142
Interest payable and similar expenses	5	15,025	11,286
(LOSS)/PROFIT BEFORE TAXATION		(207,122)	16,856
Tax on (loss)/profit	6		-
(LOSS)/PROFIT FOR THE FINANCIAL YEAR		(207,122)	16,856

# Other Comprehensive Income for the Year Ended 31 July 2016

N	2016 otes £	2015 £
(LOSS)/PROFIT FOR THE YEAR	(207,122)	16,856
OTHER COMPREHENSIVE INCOME		
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	(207,122) =======	16,856

(Glasgow) Limited (Registered number: SC039355)

# **Balance Sheet**

# 31 July 2016

		201	6	201:	5
	Notes	£	£	£	£
FIXED ASSETS					
Tangible assets	7		4,723,957		5,249,358
CURRENT ASSETS					
Stocks	8	1,821,188		2,040,173	
Debtors	9	1,937,671		2,351,917	
Cash at bank and in hand	10	2,932,809		2,450,381	
		6,691,668		6,842,471	
CREDITORS					
Amounts falling due within one year	11	2,650,670		2,843,064	
NET CURRENT ASSETS			4,040,998		3,999,407
TOTAL ASSETS LESS CURRENT					
LIABILITIES			8,764,955		9,248,765
CREDITORS					
Amounts falling due after more than one					
year	12		294,076		570,764
NET ASSETS			8,470,879		8,678,001
			<del></del>		<del></del>
CAPITAL AND RESERVES					
Called up share capital	15		3,000		3,000
Retained earnings	16		8,467,879		8,675,001
SHAREHOLDERS' FUNDS			8,470,879		8,678,001

Y L Tiefenbrun - Director

# Statement of Changes in Equity for the Year Ended 31 July 2016

	Called up share capital £	Retained earnings £	Total equity
Balance at 1 August 2014	3,000	8,658,145	8,661,145
Changes in equity Total comprehensive income	<u>.</u>	16,856	16,856
Balance at 31 July 2015	3,000	8,675,001	8,678,001
Changes in equity Total comprehensive income		(207,122)	(207,122)
Balance at 31 July 2016	3,000	8,467,879	8,470,879

# Cash Flow Statement for the Year Ended 31 July 2016

Interest element of hire purchase payments paid (15,025)  Net cash from operating activities 1,125,683 1.  Cash flows from investing activities  Purchase of tangible fixed assets (447,447) (9,125)  Sale of tangible fixed assets 31,239  Interest received 3,452  Net cash from investing activities (412,756)  Cash flows from financing activities  Funding / (capital repaid) 26,657  Amount introduced by directors 3,120	2015 £
paid (15,025)  Net cash from operating activities 1,125,683 1,  Cash flows from investing activities  Purchase of tangible fixed assets (447,447) Sale of tangible fixed assets 31,239 Interest received 3,452  Net cash from investing activities (412,756)  Cash flows from financing activities  Funding / (capital repaid) 26,657 Amount introduced by directors 3,120	,452,129
Cash flows from investing activities  Purchase of tangible fixed assets Sale of tangible fixed assets Interest received  Net cash from investing activities  Cash flows from financing activities  Funding / (capital repaid) Amount introduced by directors  (447,447) (447,447) (447,447) (447,447) (447,447) (412,756) (412,756)	(11,286)
Purchase of tangible fixed assets  Sale of tangible fixed assets  Interest received  Net cash from investing activities  Cash flows from financing activities  Funding / (capital repaid)  Amount introduced by directors  (447,447)  (447,447)  (447,447)  (447,447)  (412,756)  (412,756)	,440,843
Sale of tangible fixed assets Interest received 3,452  Net cash from investing activities  Cash flows from financing activities  Funding / (capital repaid) Amount introduced by directors  31,239  (412,756)  26,657	
Interest received 3,452  Net cash from investing activities (412,756)  Cash flows from financing activities  Funding / (capital repaid) 26,657  Amount introduced by directors 3,120	(102,889)
Net cash from investing activities  Cash flows from financing activities Funding / (capital repaid) Amount introduced by directors  (412,756)  26,657  3,120	26,487
Cash flows from financing activities Funding / (capital repaid) 26,657 Amount introduced by directors 3,120	2,089
Funding / (capital repaid) 26,657 Amount introduced by directors 3,120	(74,313)
Amount introduced by directors 3,120	
	(255,000)
	-
Amount withdrawn by directors -	(7,416)
	416,440
repaid (260,276)	
Net cash from financing activities (230,499)	154,024
·	
Increase in cash and cash equivalents 482,428 1 Cash and cash equivalents at beginning of	,520,554
	929,827
Cash and cash equivalents at end of year 2 2,932,809 2	,450,381

# Notes to the Cash Flow Statement for the Year Ended 31 July 2016

# 1. RECONCILIATION OF (LOSS)/PROFIT BEFORE TAXATION TO CASH GENERATED FROM OPERATIONS

	2016	2015
	£	£
(Loss)/profit before taxation	(207,122)	16,856
Depreciation charges	963,873	1,079,334
(Profit)/loss on disposal of fixed assets	(22,264)	4,159
Deferred government grant release	(22,000)	(22,000)
Grants received	• · · · · · · · · · · · · · · · · · · ·	56,000
Finance costs	15,025	11,286
Finance income	(3,452)	(2,089)
	724,060	1,143,546
Decrease in stocks	218,985	297,569
Decrease in trade and other debtors	411,126	249,510
Decrease in trade and other creditors	(213,463)	(238,496)
Cash generated from operations	1,140,708	1,452,129

# 2. CASH AND CASH EQUIVALENTS

The amounts disclosed on the Cash Flow Statement in respect of cash and cash equivalents are in respect of these Balance Sheet amounts:

### Year ended 31 July 2016

	31.7.16	1.8.15
Cash and cash equivalents	£ 2,932,809	£ 2,450,381
Year ended 31 July 2015		
	31.7.15 £	1.8.14 £
Cash and cash equivalents	2,450,381	929,827

(Glasgow) Limited (Registered number: SC039355)

# Notes to the Financial Statements for the Year Ended 31 July 2016

#### 1. **STATUTORY INFORMATION**

Castle Precision Engineering (Glasgow) Limited is a private company, limited by shares, registered in Scotland. The company's registered number and registered office address can be found on the Company Information page.

#### 2. ACCOUNTING POLICIES

#### Basis of preparing the financial statements

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

#### Revenue

The turnover shown in the profit and loss account represents revenue recognised by the company in respect of goods and services supplied during the period, exclusive of value added tax and trade discounts.

### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Freehold property - 2% on cost Improvements to property - 2% on cost Plant and machinery - 10% on cost

Office and computer equipment - 30% on reducing balance
Motor vehicles - 25% on reducing balance

#### **Inventories**

Work in progress is valued at the lower of cost and net realisable value.

Cost includes all direct expenditure.

### Deferred tax

Deferred tax arises as a result of including items of income and expenditure in taxation computations in periods different from those in which they are included in the company's accounts. Deferred tax is provided in full on timing differences which result in an obligation to pay more (or less) tax at a future date, at the average tax rates that are expected to apply when the timing differences reverse, based on current tax rates and laws.

Deferred tax assets and liabilities are not discounted.

### Hire purchase and leasing commitments

Rentals paid under operating leases are charged to profit or loss on a straight line basis over the period of the lease.

#### Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to profit or loss in the period to which they relate.

#### Government grants

Government grants received in respect of capital expenditure are credited to a deferred income account and released to profit over the expected useful life of the relevant assets by equal instalments. Revenue grants are released to profit and loss over the life of the project to which they relate.

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# Notes to the Financial Statements - continued for the Year Ended 31 July 2016

# **EMPLOYEES AND DIRECTORS**

Warrand alada	2016 £	2015 £
Wages and salaries	4,833,967	5,510,317
Social security costs	493,346 238,404	603,605 220,399
Other pension costs	238,404	220,399
	5,565,717	6,334,321
The average monthly number of employees during the year was as follows:		
	2016	2015
Mr	70	7.5
Management and administration	70 65	75 78
Manufacturing		
	135	153
	===	===
	2016	2015
	£	£
Directors' remuneration	318,173	311,372
Directors' pension contributions to money purchase schemes	10,800	10,800
	<del></del>	
The number of directors to whom retirement benefits were accruing was as follow	ae.	
The number of directors to whom rethement benefits were according was as follow	vs.	
Money purchase schemes	2	2
••		===
Information regarding the highest paid director is as follows:		
	2016	2015
Empluments etc	£	£
Emoluments etc Pension contributions to money purchase schemes	117,943	102,782 5,600
rension contributions to money purchase schemes	<del></del>	=====
OPERATING (LOSS)/PROFIT		
		•
The operating loss (2015 - operating profit) is stated after charging/(crediting):		
	2017	2016
	2016 £	2015 £
Hire of plant and machinery	17,311	19,082
Depreciation - owned assets	963,873	1,079,334
(Profit)/loss on disposal of fixed assets	(22,264)	4,159
Auditors' remuneration	9,000	9,000
Auditors' remuneration for non audit work	14,500	15,050
	•	
INTEREST PAYABLE AND SIMILAR EXPENSES		
	2016	2015
Tile medica	£	£
Hire purchase	15,025	11,286

# Notes to the Financial Statements - continued for the Year Ended 31 July 2016

### 6. TAXATION

# Analysis of the tax charge

No liability to UK corporation tax arose for the year ended 31 July 2016 nor for the year ended 31 July 2015.

# Reconciliation of total tax charge included in profit and loss

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below:

	2016	2015
(Loss)/profit before tax	£ (207,122)	£ 16,856 ———
(Loss)/profit multiplied by the standard rate of corporation tax in the UK of 20% (2015 - 20%)	(41,424)	3,371
Effects of:		
Expenses not deductible for tax purposes	840	1,479
Income not taxable for tax purposes	(4,400)	(4,400)
Depreciation in excess of capital allowances	14,368	67,710
Utilisation of tax losses	30,616	(47,639)
Research and development enhanced expenditure	-	(20,521)
,		
Total tax charge	-	· -

### 7. TANGIBLE FIXED ASSETS

COST         Freehold property £         to property £         Plant and machinery £           At 1 August 2015         2,694,464         7,579         19,182,018           Additions         -         -         432,197           Disposals         -         -         (563,455)           At 31 July 2016         2,694,464         7,579         19,050,760           DEPRECIATION           At 1 August 2015         679,287         1,200         16,505,388           Charge for year         52,716         150         750,243           Eliminated on disposal         -         -         (561,672)           At 31 July 2016         732,003         1,350         16,693,959           NET BOOK VALUE         4         1,962,461         6,229         2,356,801           At 31 July 2015         2,015,177         6,379         2,676,630			Improvement	S
COST At 1 August 2015 Additions Disposals  At 31 July 2016  At 31 July 2016  Cost  At 1 August 2015  At 31 July 2016  Cost  Co		Freehold	to	
COST         At 1 August 2015       2,694,464       7,579       19,182,018         Additions       -       -       432,197         Disposals       -       -       (563,455)         At 31 July 2016       2,694,464       7,579       19,050,760         DEPRECIATION         At 1 August 2015       679,287       1,200       16,505,388         Charge for year       52,716       150       750,243         Eliminated on disposal       -       -       (561,672)         At 31 July 2016       732,003       1,350       16,693,959         NET BOOK VALUE       1,962,461       6,229       2,356,801		property	property	machinery
At 1 August 2015 Additions Disposals  At 31 July 2016  DEPRECIATION At 1 August 2015 At 1 August 2015 Charge for year Eliminated on disposal  At 31 July 2016		£	£	£
Additions Disposals  - 432,197 C563,455)  At 31 July 2016  2,694,464  7,579  19,050,760  DEPRECIATION At 1 August 2015 Charge for year 52,716 150 750,243 Eliminated on disposal - (561,672)  At 31 July 2016  732,003  1,350  16,693,959  NET BOOK VALUE At 31 July 2016  1,962,461 6,229 2,356,801				
Disposals       -       -       (563,455)         At 31 July 2016       2,694,464       7,579       19,050,760         DEPRECIATION         At 1 August 2015       679,287       1,200       16,505,388         Charge for year       52,716       150       750,243         Eliminated on disposal       -       -       (561,672)         At 31 July 2016       732,003       1,350       16,693,959         NET BOOK VALUE         At 31 July 2016       1,962,461       6,229       2,356,801	At 1 August 2015	2,694,464	7,579	19,182,018
At 31 July 2016  DEPRECIATION  At 1 August 2015 Charge for year Eliminated on disposal  At 31 July 2016  To a series of the seri	Additions	-	-	432,197
DEPRECIATION         At 1 August 2015       679,287       1,200       16,505,388         Charge for year       52,716       150       750,243         Eliminated on disposal       -       -       (561,672)         At 31 July 2016       732,003       1,350       16,693,959         NET BOOK VALUE         At 31 July 2016       1,962,461       6,229       2,356,801	Disposals	<u> </u>	<u>-</u>	(563,455)
At 1 August 2015 Charge for year Eliminated on disposal  At 31 July 2016  NET BOOK VALUE At 31 July 2016  1,962,461  1,200 16,505,388 1,500 750,243 1,500 750,243 1,500 16,693,959  NET BOOK VALUE At 31 July 2016  1,962,461 6,229 2,356,801	At 31 July 2016	2,694,464	7,579	19,050,760
Charge for year       52,716       150       750,243         Eliminated on disposal       -       -       (561,672)         At 31 July 2016       732,003       1,350       16,693,959         NET BOOK VALUE         At 31 July 2016       1,962,461       6,229       2,356,801	DEPRECIATION			
Eliminated on disposal - (561,672)  At 31 July 2016 732,003 1,350 16,693,959  NET BOOK VALUE  At 31 July 2016 1,962,461 6,229 2,356,801	At 1 August 2015	679,287	1,200	16,505,388
At 31 July 2016 732,003 1,350 16,693,959  NET BOOK VALUE  At 31 July 2016 1,962,461 6,229 2,356,801	Charge for year	52,716	150	750,243
NET BOOK VALUE At 31 July 2016  1,962,461 6,229 2,356,801	Eliminated on disposal		-	(561,672)
At 31 July 2016 1,962,461 6,229 2,356,801	At 31 July 2016	732,003	1,350	16,693,959
	NET BOOK VALUE			,
At 31 July 2015 2,015,177 6,379 2,676,630	At 31 July 2016	1,962,461	6,229	2,356,801
	At 31 July 2015	2,015,177	6,379	2,676,630

# Notes to the Financial Statements - continued for the Year Ended 31 July 2016

#### **TANGIBLE FIXED ASSETS - continued** 7.

	Office and computer equipment £	Motor vehicles £	Totals £
COST			
At 1 August 2015	2,682,335	361,892	24,928,288
Additions	15,250	-	447,447
Disposals		(28,250)	(591,705)
At 31 July 2016	2,697,585	333,642	24,784,030
DEPRECIATION			
At 1 August 2015	2,260,560	232,495	19,678,930
Charge for year	129,438	31,326	963,873
Eliminated on disposal	<u> </u>	(21,058)	(582,730)
At 31 July 2016	2,389,998	242,763	20,060,073
NET BOOK VALUE			
At 31 July 2016	307,587	90,879	4,723,957
At 31 July 2015	421,775	129,397	5,249,358
			<del></del>

Included in plant and machinery are assets costing £1,282,270 and depreciation of £211,503 which are subject to hire purchase agreements.

^		
X.	STOCKS	i

		2016	2015
	Work-in-progress	1,821,188	£ 2,040,173
9.	DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		2016	2015
	Trade debtors	£ 1,881,682	£ 2,264,064
	Other debtors	6,415	10,220
	Directors' current accounts	4,296	7,416
	Prepayments	45,278	70,217
		1,937,671	2,351,917
10.	CASH AT BANK AND IN HAND		
		2016	2015
		£	£
	Bank account no. 1	2,932,434	2,448,381
	Cash in hand	375	2,000
		2,932,809	2,450,381

### Notes to the Financial Statements - continued for the Year Ended 31 July 2016

11.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		2016	2015
		£	£
	Hire purchase contracts (see note 13)	380,181	255,000
	Trade creditors	1,578,641	1,510,425
	Social security and other taxes	114,025	164,549
	VAT	255,844	335,423
	SIG Funds repayable	156,164	260,276
	Accrued expenses	143,815	295,391
	Deferred government grants	22,000	22,000
		2,650,670	2,843,064
12.	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR		
	1 EAR	2016	2015
		£	£
	Hire purchase contracts (see note 13)	156,476	255,000
	SIG Funds repayable	-	156,164
	Deferred government grants	137,600	159,600
-	•	204.076	570.764
		<u>294,076</u>	570,764
13.	LEASING AGREEMENTS		
•	Minimum lease payments under hire purchase fall due as follows:		
		2016	2015
		£	£
	Gross obligations repayable:	~	~
	Within one year	396,536	266,436
	Between one and five years	162,624	266,436
•	·	<del></del>	
		559,160	532,872
	Finance charges repayable:		
	Within one year	16,355	11,436
	Between one and five years	6,148	11,436
		22,503	22,872
		<del></del>	
	Net obligations repayable:		
	Within one year	380,181	255,000
	Between one and five years	156,476	255,000
		536,657	510,000

#### 14. SECURED DEBTS

The bank holds a floating charge over the assets and undertakings of the company.

(Glasgow) Limited (Registered number: SC039355)

# Notes to the Financial Statements - continued for the Year Ended 31 July 2016

# 15. CALLED UP SHARE CAPITAL

	Allotted, iss	ued and fully paid:			
	Number:	Class:	Nominal value:	2016 £	2015 £
	3,000	Ordinary	£1	3,000	3,000
16.	RESERVE	s			
					Retained earnings £
	At 1 August Deficit for the				8,675,001 (207,122)
	At 31 July 2	016			8,467,879
17.	CAPITAL	COMMITMENTS			
				2016 £	2015 £
	Contracted b	out not provided for in the		2	£
	financial sta	tements		<u>-</u>	375,543

### 18. RELATED PARTY DISCLOSURES

During the year the company made sales to Linn Products Limited, a company owned and controlled by a family member totalling £125,629 (2015 - £167,737).

At 31 July 2016 the balance due from Linn Products Limited was £19,079 (2015 - £23,544).

# **Reconciliation of Equity**

1 August 2014 (Date of Transition to FRS 102)

	UK GAAP	Effect of transition to FRS 102	FRS 102
Notes	£	£	£
FIXED ASSETS			
Tangible assets	6,256,449	-	6,256,449
CURRENT ASSETS			
Stocks	2,337,742	-	2,337,742
Debtors	2,566,711	-	2,566,711
Prepayments and accrued income	27,300	-	27,300
Cash at bank and in hand	929,827		929,827
	5,861,580	<u>-</u>	5,861,580
CREDITORS			
Amounts falling due within one year	(2,815,684)	-	(2,815,684)
NET CURRENT ASSETS	3,045,896	<del>-</del>	3,045,896
TOTAL ASSETS LESS CURRENT LIABILITIES	9,302,345	-	9,302,345
CREDITORS Amounts falling due after more than one			
year	(641,200)		(641,200)
NET ASSETS	8,661,145		8,661,145
CAPITAL AND RESERVES			
Called up share capital	3,000	-	3,000
Retained earnings	8,658,145		8,658,145
SHAREHOLDERS' FUNDS	8,661,145	- -	8,661,145

# <u>Reconciliation of Equity - continued</u> 31 July 2015

		Л <b>K</b> t	Effect of transition o FRS 102	FRS 102
	Notes	£	£	£
FIXED ASSETS				
Tangible assets	5,249	9,358		5,249,358
CURRENT ASSETS				
Stocks	2.040	0,173	_	2,040,173
Debtors		1,917	<u>-</u>	2,351,917
Cash at bank and in hand	2,450		_	2,450,381
	6,842	2,471	-	6,842,471
		<del></del>	<del></del>	
CREDITORS				
Amounts falling due within one year	(2,843	3,064)	-	(2,843,064)
NET CURRENT ASSETS	3,999	—— — 9,407	-	3,999,407
		<u> </u>		
TOTAL ASSETS LESS CURRENT				
LIABILITIES	9,248	3,765	-	9,248,765
CREDITORS				
Amounts falling due after more than one	•			
year	(570	0,764)	_	(570,764)
,		<del></del>	<u> </u>	
NET ASSETS	8,678	3,001	-	8,678,001
		=		<del></del>
CAPITAL AND RESERVES				
Called up share capital		3,000	-	3,000
Retained earnings	8,675	),001 —————	<u>-</u>	8,675,001
SHAREHOLDERS' FUNDS	8,678	3.001	-	8,678,001
		<del></del>		= ,,-,-

# Reconciliation of Profit for the Year Ended 31 July 2015

	UK GAAP £	Effect of transition to FRS 102 £	FRS 102
TURNOVER	17,272,862	-	17,272,862
Cost of sales	(11,523,321)	<u>-</u>	(11,523,321)
GROSS PROFIT	5,749,541	-	5,749,541
Administrative expenses	(5,770,637)	-	(5,770,637)
Other operating income	47,149		47,149
OPERATING PROFIT	26,053	_	26,053
Interest receivable and similar income	2,089	-	2,089
Interest payable and similar expenses	(11,286)		(11,286)
PROFIT BEFORE TAXATION	16,856		16,856
Tax on profit			
PROFIT FOR THE FINANCIAL YEAR	16,856		16,856