Report and Financial Statements

Year Ended

31 December 2010

Company Number SC014583

16/09/2011 COMPANIES HOUSE

# Report and financial statements for the year ended 31 December 2010

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#### **Directors**

- D. Jaouen
- J. McGregor
- A. J. Smith
- F. Bouisset
- R. Ceyrac
- M. Leonard
- N. Gopal
- M. Peslier
- O. P. Klein

#### Secretary and registered office

SLC Registrars Limited, The Creamery, Commerce Road, Stranraer, DG9 7DA

#### Company number

SC014583

#### **Auditors**

BDO LLP, 4 Atlantic Quay, 70 York Street, Glasgow, G2 8JX

#### **Bankers**

Royal Bank of Scotland PLC, 5th Floor, Kirkstane House, 139 St Vincent Street, Glasgow, G2 5JF

#### Solicitors

McGrigors, Pacific House, 70 Wellington St, Glasgow, G2 6SB

# Report of the directors for the year ended 31 December 2010

The directors present their report together with the audited financial statements for the year ended 31 December 2010.

#### Results and dividends

The profit and loss account is set out on page 6 and shows the profit for the year.

The directors do not recommend the payment of a dividend.

A final dividend of £147.06 per share in respect of the year ended 31 December 2009 was paid during the current year.

#### Principal activities, review of business and future developments

The group's principal activity is the manufacture, import, sale and trade in cheese and other dairy products. The operating plants within the UK are located at Stranraer (Scotland) and Chard.

The UK operating profit for the year was £5,473,000 compared to £5,886,000 for the year ending 31st December 2009. Losses in Caledonian Cheese Company Limited and increases in milk prices have impacted on the group's profit. The 2010 costs also include the centralisation of group non-manufacturing activities to its new location in Redhill.

Despite the difficult market conditions in 2010, we have continued to invest in our manufacturing facilities to improve efficiencies. We also increased investment in our brands to ensure we retained our market position in the face of high levels of promotional activity by our competitors. Our three main brands Seriously® Strong, Galbani, and President benefited from television advertising and have delivered good growth in 2010.

Brand share for the "Seriously" brand portfolio has been boosted since 2009 by continued strong growth on the flagship product Seriously® Strong, and the successful innovative Seriously® Strong spreadable - the first spreadable cheese offering the full flavoured taste of an extra mature cheddar in a convenient spreadable format.

The imported cheese business also performed very well overall with brand renovation work bringing gains on both key brands, President® and Galbani®, with Galbani® again the clear No. 1 brand in Italian cheese.

Key areas of strategic development and performance of the business include:

- Continuing to work with all farmers who play an important role in our business.
- Improved production capability as a result of continued investment in the major site at Stranraer and also Chard.
- Focus on brand increase the marketing investment in our main brands (Seriously®, President® and Galbani®) including TV advertising.
- The launch of new products across the complete product portfolio as a result of continuing consumer research and technological developments.
- Continued development of our export sales through the other operating companies of the Lactalis group.

#### Principal risks and uncertainties

The principle risks facing the business are:

- Milk supply securing the milk requirements for our factories from direct farmers.
- Milk price this continues to increase but ongoing difficulties in getting increases to selling prices to our customers may lead to a further squeeze on our profitability.
- Increased competition in cheddar cheese, especially cheap imported products.
- The exchange rate fluctuation against the Euro could have a significant impact on the profitability of our import business as all products imported from the continent (mainly France and Italy) are paid in Euros.

# Report of the directors for the year ended 31 December 2010 (continued)

#### Charitable and political contributions

During the period the group made charitable contributions of £NIL (2009: £NIL). There were no political contributions.

#### **Employment of disabled persons**

The company is committed to a policy of recruitment and promotion on the basis of aptitude and ability without discrimination of any kind. Management actively pursues both the employment of disabled persons whenever a suitable vacancy arises and the continued employment and retraining of employees who become disabled whilst employed by the company. Particular attention is given to the training, career development and promotion of disabled employees with a view to encouraging them to play an active role in the development of the company.

#### **Employee involvement**

The flow of information to staff has been maintained by our staff newspaper. Members of the management team regularly visit branches and discuss matters of current interest and concern to the business with members of staff.

#### Qualifying third party indemnity provisions

The company's articles of association contain 'qualifying third party indemnity provisions', as defined in section 234 and 235 of the Companies Act 2006. Under these provisions each director and officer is entitled to be indemnified by the company, so far as permitted by law, in respect of certain liabilities which may attach to him in the exercise of his or her duties.

The company maintains insurance to cover its directors and officers, including non-executive directors, in the discharge of their duties against the loss and legal expenses incurred by each insured person due to a wrongful act. This cover provides for company reimbursement if the company pays the loss and legal expenses arising from any wrongful act of an insured person. The policy does not provide payment where the director or officer has acted fraudulently, maliciously or dishonestly.

#### **Directors**

The directors of the company during the year were:

- D. Jaouen
- J. McGregor
- A. J. Smith
- F. Bouisset
- J. Boyer (resigned 30 June 2010)
- R. Ceyrac
- M. Leonard
- N. Gopal
- M. Peslier
- O. P. Klein

## Report of the directors for the year ended 31 December 2010 (continued)

#### **Directors' responsibilities**

The directors are responsible for preparing the directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the group and company financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and company and of the profit or loss of the group for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements:
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **Auditors**

All of the current directors have taken all the steps that they ought to have taken to make themselves aware of any information needed by the company's auditors for the purposes of their audit and to establish that the auditors are aware of that information. The directors are not aware of any relevant audit information of which the auditors are unaware.

The auditors, BDO LLP, are deemed to be re-appointed in accordance with section 487 of the Companies Act 2006.

On behalf of the board

Director

29 March 2011

#### Independent auditor's report

#### TO THE MEMBER OF LACTALIS MCLELLAND LIMITED

We have audited the financial statements of Lactalis McLelland Limited for the year ended 31 December 2010 which comprise the consolidated profit and loss account, the consolidated and company balance sheets, the consolidated cash flow statement, the consolidated statement of total recognised gains and losses and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's member in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's member those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's member, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

As explained more fully in the statement of directors' responsibilities, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the APB's website at www.frc.org.uk/apb/scope/private.cfm.

#### Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the group's and the parent company's affairs as at 31 December 2010 and of the group's profit for the year then ended:
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements.

#### Independent auditor's report (continued)

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns;
   or
- · certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Bou COP

Neil Craig (senior statutory auditor)
For and on behalf of BDO LLP, statutory auditor
Glasgow
United Kingdom

29 March 2011

BDO LLP is a limited liability partnership registered in England and Wales (with registered number OC305127).

Consolidated profit and loss account for the year ended 31 December 2010

	Note	2010 £'000	£'000
Turnover	2	181,865	171,375
Cost of sales		152,904	145,858
Gross profit		28,961	25,517
Administrative expenses		25,552	21,705
		3,409	3,812
Other operating income		2,064	2,074
Group operating profit	3	5,473	5,886
Share of operating profit/(loss) in associated undertaking		618	(51)
Profit on ordinary activities before interest and other income		6,091	5,835
Interest receivable and similar income - group Interest payable and similar charges - group Other finance charges	7 8 9	431 (3,396) (44)	829 (3,689) (58)
Profit on ordinary activities before taxation		3,082	2,917
Taxation on profit on ordinary activities	11	1,158	813
Profit on ordinary activities after taxation		1,924	2,104
Minority interest		154	152
Profit for the financial year	24	2,078	2,256

All amounts relate to continuing activities.

The notes on pages 13 to 38 form part of these financial statements.

# Consolidated statement of total recognised gains and losses for the year ended 31 December 2010

	Note	2010 £'000	2009 £'000
Consolidated statement of total recognised gains and losses			
Profit for the financial year		4 000	0.000
- group - associated undertaking		1,633 445	2,292 (36)
associated undertaking			<del> </del>
		2,078	2,256
Actuarial gain on pension scheme		48	88
Taxation in respect of gain on pension scheme		(13)	(25)
Total recognised gains and losses for the financial year		2,113	2,319

# Consolidated balance sheet at 31 December 2010

Company number SC014583	Note	2010 £'000	2010 £'000	2009 £'000	2009 £'000
Fixed assets					
Intangible assets	12		1,393		1,489
Tangible assets	13		28,216		28,773
Investment in associates	14		1,641		1,226
			31,250		31,488
Current assets					
Stocks	16	87,303		77,002	
Debtors Cash at bank and in hand	17	34,969 4,825		27,007 7,096	
		127,097		111,105	
Creditors: amounts falling due within one year	18	48,297		72,956	
Net current assets			78,800		38,149
Total assets less current liabilities			110,050		69,637
			,		30,007
Creditors: amounts falling due after more than one year	19	66,887		22,163	
Provisions for liabilities	20	1,848		1,879	
Accruals and deferred income	21	2,370		2,724	
			71,105		26,766
Net assets excluding pension scheme liabilities			38,945		42,871
Pension scheme liabilities	22		(314)		(504
rension seneme nadmines	24		(31 <del>4</del> )		
Net assets including pension scheme					40.00
liabilities			38,631		42,367

The notes on pages 13 to 38 form part of these financial statements.

Consolidated balance sheet at 31 December 2010 (continued)

	Note	2010 £'000	2010 £'000	2009 £'000	2009 £'000
Capital and reserves					
Called up share capital	23		17		17
Share premium account	24		2		2
Other reserves	24		18		18
Profit and loss account	24		38,594		38,981
Shareholder's funds	25		38,631		39,018
Minoritý interests			-		3,349
$\alpha$			38,631		42,367
					72,007

The financial statements were approved by the board of directors and authorised for issue on 29 March 2011.

A.J Smith **Director** 

# Company balance sheet at 31 December 2010

Company number SC014583	Note	2010 £'000	2010 £'000	£,000 5008	2009 £'000
Fixed assets					
Intangible assets	12		103		117
Tangible assets Fixed asset investments	13 14		1,760 13,861		1,339 10,861
Tived asset investments	14				
			15,724		12,317
Current assets					
Stocks	16	6,552		3,665	
Debtors - due within one year	17	41,565		27,867	
Debtors - due after more than one year	17	67,983 		68,733	
Total debtors		109,548		96,600	
Cash at bank and in hand		1		6,864	
		116,101		107,129	
Creditors: amounts falling due within one year	18	34,859		66,566	
		<del></del>			
Net current assets			81,242		40,563
Total assets less current liabilities			96,966		52,880
Creditors: amounts falling due after					
more than one year	19	66,887		22,163	
Provisions for liabilities	20	49		61	
Accruals and deferred income	21	126		143	
		<del>.</del> .	67,062		22,367
Net assets excluding pension scheme liabilities			29,904		30,513
Pension scheme liabilities	22		(314)		(504)
Net assets including pension scheme liabilities			29,590		30,009
	•	-			

The notes on pages 13 to 38 form part of these financial statements.

# Company balance sheet at 31 December 2010 (continued)

	Note	2010 £'000	2010 £'000	2009 £'000	2009 £'000
Capital and reserves					
Called up share capital	23		17		17
Share premium account	24		2		2
Other reserves	24		18		18
Profit and loss account	24		29,553		29,972
Shareholder's funds	25		29,590		30,009
//					

The tinaticial statements were approved by the board of directors and authorised for issue on 29 March 2011.

A. J Smith Director

Consolidated cashflow statement for the year ended 31 December 2010

	Note	2010 £'000	2010 £'000	2009 £'000	2009 Σ'000
Net cash inflow from operating activities	26		1,871		23,707
Dividends from joint ventures and associated undertakings From associated undertakings			30		-
Returns on investments and servicing of finance Interest received Interest paid: bank loans Interest paid: other loans Interest paid: finance lease and hire purchase		431 (176) (3,219) (1)		829 (345) (3,293) (51)	
Net cash outflow from returns on investments and servicing of finance			(2,965)		(2,860)
Taxation Corporation tax paid			(830)		(1,480)
Capital expenditure and financial investment Payments to acquire intangible fixed assets Payments to acquire tangible fixed assets Receipts from sale of tangible fixed assets	S	(3,081) 39		(27) (2,905) 875	
Net cash outflow from capital expenditure and financial investment			(3,042)		(2,057)
Acquisitions and disposals Purchase of business operations			(988)		(6,131)
Dividends paid			(2,500)		-
Cash (outflow)/inflow before use of financing			(8,424)		11,179
Financing Capital element of finance lease and hire purchase contracts repaid	,		(54)		(505)
(Decrease)/increase in cash	27		(8,478)		10,674

The notes on pages 13 to 38 form part of these financial statements.

# Notes forming part of the financial statements for the year ended 31 December 2010

#### 1 Accounting policies

The financial statements have been prepared under the historical cost convention, as modified by the revaluation of certain fixed assets, and are in accordance with applicable accounting standards.

The following principal accounting policies have been applied:

#### Basis of consolidation

The consolidated financial statements incorporate the results of Lactalis McLelland Limited and all of its subsidiary undertakings as at 31 December 2010 using the acquisition or merger method of accounting as required. Where the acquisition method is used, the results of subsidiary undertakings are included from the date of acquisition.

#### Goodwill and other intangibles

Goodwill arising on an acquisition of a subsidiary undertaking is the difference between the fair value of the consideration paid and the fair value of the assets and liabilities acquired. Positive goodwill is capitalised and amortised through the profit and loss account over the directors' estimate of its useful economic life of 20 years.

Impairment tests on the carrying value of goodwill are undertaken:

- at the end of the first full financial year following acquisition;
- in other periods if events or changes in circumstances indicate that the carrying value may not be recoverable.

Other intangibles consist of trademarks and other brand related costs that are capitalised where the directors consider them to have an enduring economic benefit. These are amortised over the directors' estimate of their useful economic life of 10 years.

#### **Associates**

An entity is treated as an associated undertaking where the group has a participating interest and exercises significant influence over its operating and financial policy decisions.

In the group accounts, interests in associated undertakings are accounted for using the equity method of accounting. The consolidated profit and loss account includes the group's share of the operating results, interest, pre-tax results and attributable taxation of such undertakings based on audited financial statements. In the consolidated balance sheet, the interests in associated undertakings are shown as the group's share of the identifiable net assets, including any unamortised premium paid on acquisition.

The premium on acquisition is dealt with under the goodwill policy.

#### Turnover

Turnover represents sales to external customers at invoiced amounts less Value Added Tax. Turnover is recognised when goods are dispatched and title passes to the customer.

# Notes forming part of the financial statements for the year ended 31 December 2010 (continued)

#### 1 Accounting policies (continued)

#### Tangible fixed assets and depreciation

Depreciation is provided to write off the cost, less estimated residual values, of all tangible fixed assets, except for freehold land, assets held for resale and assets in the course of construction, evenly over their expected useful lives. It is calculated at the following rates:

Freehold property

- 4% straight line and 2.5% straight line

Plant and machinery

- 4% - 25% per annum

Fixtures, fittings and equipment

- 5% - 50% per annum on the reducing balance and straight line

methods

#### Valuation of investments

Investments held as fixed assets are stated at cost less any provision for impairment. Investments held as current assets are stated at the lower of cost and net realisable value.

#### Stocks

Stocks are valued at the lower of cost and net realisable value on a consistent basis year by year. The cost of finished goods includes all raw materials and direct overheads together with the attributable proportion of indirect overheads (for each category of stock) based on the normal level of activity.

Net realisable value is based on estimated selling price less additional costs to completion and disposal.

#### Foreign currency

Foreign currency transactions of individual companies are translated at the rates ruling when they occurred. Foreign currency monetary assets and liabilities are translated at the rates ruling at the balance sheet dates except where matching forward currency contracts are in place to fix the Sterling amount receivable or payable, in which case the assets and liabilities are translated at the forward rate. Any differences are taken to the profit and loss account.

#### Deferred taxation

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the balance sheet date, except that:

- deferred tax is not recognised on timing differences arising on revalued properties unless the group has entered into a binding sale agreement and is not proposing to take advantage of rollover relief; and
- the recognition of deferred tax assets is limited to the extent that the group anticipates making sufficient taxable profits in the future to absorb the reversal of the underlying timing differences.

Deferred tax balances are not discounted.

#### Government grants

Grants are credited to deferred revenue. Grants towards capital expenditure are released to the profit and loss account over the expected useful life of the assets to which they relate. Grants towards revenue expenditure are released to the profit and loss account as the related expenditure is incurred.

Notes forming part of the financial statements for the year ended 31 December 2010 (continued)

#### 1 Accounting policies (continued)

#### Leased assets

Where assets are financed by leasing agreements that give rights approximating to ownership (finance lease and hire purchase contracts), the assets are treated as if they had been purchased outright. The amount capitalised is the present value of the minimum lease payments payable over the term of the lease. The corresponding leasing commitments are shown as amounts payable to the lessor. Depreciation on the relevant assets is charged to the profit and loss account over the shorter of estimated useful economic life and the period of the lease.

Lease payments are analysed between capital and interest components so that the interest element of the payment is charged to the profit and loss account over the period of the lease and is calculated so that it represents a constant proportion of the balance of capital repayments outstanding. The capital part reduces the amounts payable to the lessor.

All other leases are treated as operating leases. Their annual rentals are charged to the profit and loss account on a straight-line basis over the term of the lease.

#### Pension costs

Contributions to the group's defined contribution pension scheme are charged to the profit and loss account in the year in which they become payable.

The difference between the fair value of the assets held in the group's defined benefit pension scheme and the scheme's liabilities measured on an actuarial basis using the projected unit method are recognised in the group's balance sheet as a pension asset or liability as appropriate. The carrying value of any resulting pension scheme asset is restricted to the extent that the group is able to recover the surplus either through reduced contributions in the future or through refunds from the scheme. The pension scheme balance is recognised net of any related deferred tax balance, with the recognition of any deferred tax asset following the principles described in the deferred tax accounting policy above.

Changes in the defined benefit pension scheme asset or liability arising from factors other than cash contribution by the group are charged to the profit and loss account or the statement of total recognised gains and losses in accordance with Financial Reporting Standard 17 'Retirement benefits'.

#### Liquid resources

For the purposes of the cash flow statement, liquid resources are defined as current asset investments and short term deposits.

#### 2 Turnover

	2010 £'000	2009 £'000
Analysis by geographical market:		
European Union	181,865	171,375

Turnover is wholly attributable to the principal activity of the group.

Notes forming part of the financial statements for the year ended 31 December 2010 (continued)

3

3	Operating profit		
		2010	2009
		900'3	5,000
	This is arrived at after charging/(crediting):		
	Depreciation of tangible fixed assets	3,599	3,090
	Amortisation of positive goodwill	82	82
	Amortisation of other intangible fixed assets	14	12
	Hire of plant and machinery - operating leases	350	391
	Auditors' remuneration:	•	
	- group audit services	80	67
	- group taxation compliance and advisory	40	13
	- group other	5	5
	Defined benefit pension cost (see below)	1	5
	Government grants released	(354)	(354)

Depreciation includes £32,000 (2009: £145,000) charged on assets held under finance lease and hire purchase contracts.

Included within the group audit fee is amounts payable in respect of the company of £25,000 (2009: £25,000). Amounts paid to the company's auditor in respect of services other than the audit of the company's financial statements have not been disclosed as the information is required instead to be given on a consolidated basis.

	Defined benefit pension costs charged in arriving at the operating loss comprise the following:	2010 £'000	£,000 5009
	Current service cost	1	5
4	Dividends		
		2010 £'000	2009 £'000
	Ordinary shares Final paid in respect of 2009 of £147.06 (2009 - £nil) per share	2,500	-

The proposed final dividend in respect of 2009 was not accrued for as the dividend was declared after the balance sheet date.

# Notes forming part of the financial statements for the year ended 31 December 2010 (continued)

5

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Employees		
Staff costs (including directors) consist of:		
	Group 2010 £'000	Group 2009 £'000
Wages and salaries Social security costs FRS17 and other pension costs	13,592 1,140 462	12,281 1,028 506
	15,194	13,815
The average number of employees (including directors) during the year was as	follows:	
	Group 2010 Number	Group 2009 Number
Administration and management Production, warehouse and distribution	110 307	133 322
	417	455
Included in staff costs are agency staff costs of £841,000 (2009: £721,000).		
Directors' remuneration		
	2010 £'000	2009 £'000
Directors' emoluments Company contributions to money purchase pension schemes	1,003 68	801 63

There were 3 directors in the group's defined contribution pension scheme during the year (2009 - 3).

The total amount payable to the highest paid director in respect of emoluments was £239,000 (2009 - £221,000). Company pension contributions of £38,000 (2009 - £37,000) were made to a money purchase scheme on his behalf.

Notes forming part of the financial statements for the year ended 31 December 2010 (continued)

7	Interest receivable and similar income		
		2010 £'000	2009 £'000
	Bank deposits Loans to group companies	182 249	354 475
		431	829
8	Interest payable and similar charges		
		2010 £'000	2009 £'000
	Bank loans and overdrafts Loans from group companies Finance lease and hire purchase contracts Other interest payable	176 3,184 1 35	345 3,285 51 8
		3,396	3,689
9	Other finance charges		
		2010 £'000	2009 £'000
	Expected return on pension scheme assets Interest on pension scheme liabilities	(61) 105	(57) 115
		44	58

#### 10 Profit for the financial year

The company has taken advantage of the exemption allowed under section 408 of the Companies Act 2006 and has not presented its own profit and loss account in these financial statements. The group profit for the year includes a profit after tax of £2,046,000 (2009 - £3,250,000) which is dealt with in the financial statements of the parent company.

Taxation on profit on ordinary activities		
	2010 £'000	2009 £'000
UK Corporation tax		
Current tax on profits of the year	953	911
Adjustment in respect of previous periods	1	(161
Total current tax	954	750
Deferred tax		
Origination and reversal of timing differences	34	21
Adjustment in respect of previous periods	-	37
Effect of tax rate change on opening balance	(66)	-
Charge on FRS 17 pension movement	63 	20 
Movement in deferred tax provision	31	78
Other tax		
Share of associated undertakings' tax charge	173	(15
Taxation on profit on ordinary activities	1,158	813
The tax assessed for the year differs from the applicable rate of corporation to before tax. The differences are explained below:	2010	2009
	€,000	5.000
Profit on ordinary activities before tax	3,082	2,917
Profit on ordinary activities at the applicable rate of corporation tax in the		
UK of 28% (2009 - 28%) Effect of:	863	817
Expenses not deductible for tax purposes	162	94
Capital allowances for period compared to depreciation	326	101
Utilisation of tax losses	-	(34
Income not taxable	(101)	(80
Adjustment to tax charge in respect of previous periods	1	(161
Share of associated companies' result	(173)	15
FRS 17 adjustment	(63)	10
Other short term timing differences	(61)	(2
Current tax charge for the year	954	750

12	Intangible fixed assets			
	Group			
		Goodwill on consolidation £'000	Trademarks £'000	Total £'000
	Cost or valuation At 1 January 2010 and 31 December 2010	1,638	139	1,777
	Amortisation			288
	At 1 January 2010 Provided for the year	266 82 ———	22 14 ———	96
	At 31 December 2010	348	36	384
	Net book value At 31 December 2010	1,290	103	1,393
	At 31 December 2009	1,372	117	1,489
	Company			
•				Trademarks £'000
	Cost At 1 January 2010 and 31 December 2010			139
	Amortisation At 1 January 2010 Provided for the year			 22 14
	At 31 December 2010			36
	Net book value At 31 December 2010			103
	At 31 December 2009			117

Note forming part of the financial statements for the year ended 31 December 2010 (continued)

13 Tangible fixed assets

Group

	•	i		Assets in	
Freehold land and buildings £'000	Plant and machinery £'000	Fixtures and fittings	Assets held for sale £'000	course of construction £'000	Total £'000
15,781 26	34,014 2,012 (2,915)	2,280 754 (1,855)	2,125	316	52,391 3,081 (4,770)
13,682	33,111	1,179	2,125	605	50,702
2,644 536	18,848 2,835 (2,876) 512	2,126 228 (1,855)	1,015		23,618 3,599 (4,731)
1,653	19,319	499	1,015	'	22,486
12,029	13,792	9	1,110	605	28,216
13,137	15,166	154	,	316	28,773

Notes forming part of the financial statements for the year ended 31 December 2010 (continued)

## 13 Tangible fixed assets (continued)

#### Company

	Freehold land and buildings £'000	Plant and machinery £'000	Fixtures and fittings £'000	Assets held for sale £'000	Total £'000
Cost or valuation				2000	
At 1 January 2010	2,125	488	2,107	-	4,720
Additions	-	- (100)	754	-	754
Disposals Transfers	- (0.105)	(480)	(1,855)	2 125	(2,335)
ridiisiers	(2,125)			2,125 ———	
At 31 December 2010	-	8	1,006	2,125	3,139
Depreciation				<del></del>	
At 1 January 2010	896	483	2,002	-	3,381
Provided for the year	119	3	211	-	333
Disposals	-	(480)	(1,855)	-	(2,335)
Transfers	(1,015)			1,015	
At 31 December 2010		6	358	1,015	1,379
711 01 2000 mpc1 2010					
Net book value					
At 31 December 2010	-	2	648	1,110	1,760
At 31 December 2009	1,229	5	105	-	1,339
			-		

The net book value of, and depreciation charge for the year on, tangible fixed assets includes assets held under finance lease and hire purchase contracts as follows:

	Group 2010 £'000	Group 2009 £'000	Company 2010 £'000	Company 2009 £'000
Net book value	,			
Plant and machinery	-	591	-	-
Depreciation charged Plant and machinery	32	145	•	-

Notes forming part of the financial statements for the year ended 31 December 2010 (continued)

#### 14 Fixed asset investments

#### Group

			Associated undertakings £'000
Cost At 1 January 2010 and 31 December 2010			230
			<del>.,</del>
Share of retained profits At 1 January 2010 Profit for the year			996 415
At 31 December 2010			1,411
Net book value At 31 December 2010			1,641
At 31 December 2009			1,226
Company			
	Group undertakings £'000	Associated undertakings £'000	Total £'000
Cost or valuation At 1 January 2010 Additions	10,631 3,000	230	10,861 3,000
At 31 December 2010	13,631	230	13,861

Notes forming part of the financial statements for the year ended 31 December 2010 (continued)

#### 14 Fixed asset investments (continued)

Subsidiary undertakings, associated undertakings and other investments

The principal undertakings in which the company's interest at the year end is 20% or more are as follows:

Out of the country and the	Proportion of voting rights and ordinary share capital held	Nature of business
Subsidiary undertakings		
The Caledonian Cheese Company Limited	100%	Cheese manufacturers
McLelland Cheese Packing Limited	100%	Cheese packing
Lubborn Cheese Limited	100%	Cheese manufacturers
The Fresh Milk Company Limited	100%	Milk procurement and distribution
Farmers Creamery Company Limited	100%	Holding company
Associated undertakings		
Orkney Cheese Company Limited	20%	Cheese manufacturers
Dairy Solutions Limited	30%	Cheese manufacturers

Notes forming part of the financial statements for the year ended 31 December 2010 (continued)

#### 15 Acquisitions

Acquisition of The Fresh Milk Company Limited

This company was acquired on 4 March 2010. In calculating the goodwill arising on acquisition, the fair value of the net assets of The Fresh Milk Company Limited have been assessed and adjustments from book value have been made where necessary. These adjustments are summarised in the following table:

	Book value £'000	Other adjustment £'000	Fair value £'000
Current assets Debtors	5	-	5
Creditors Due within one year		5	5
Net assets	5	(5)	

The result after tax of The Fresh Milk Company Limited from the beginning of its financial year to the date of acquisition was £Nil.

The profit after tax of The Fresh Milk Company Limited for the year ended 31 December 2009 was £Nil.

#### **Cash flows**

The net outflow of cash arising from the acquisition of The Fresh Milk Company Limited was as follows:

	5,000
Cash consideration payable Offset against group creditors	5 (5)
Net outflow of cash	

Notes forming part of the financial statements for the year ended 31 December 2010 (continued)

#### 15 Acquisitions (continued)

Acquisition of Farmers Creamery Company Limited

This company was acquired on 30 December 2010. In calculating the goodwill arising on acquisition, the fair value of the net assets of Farmers Creamery Company Limited have been assessed and adjustments from book value have been made where necessary. These adjustments are summarised in the following table:

		Revaluation of fixed	
	Book value 2'000	assets £'000	Fair value £'000
Fixed assets Investments	537	2,470	3,007
Current assets Cash at bank and in hand	12	-	12
Total assets	549	2,470	3,019
Creditors Due within one year	19	-	19
Net assets	530	2,470	3,000
•			5,000
Cash consideration Deferred consideration payable 2011 Deferred consideration payable 2012 Net assets acquired			1,000 1,000 1,000 (3,000)
Goodwill arising on acquisition			

The revaluation of fixed assets relates to the assessed fair value of the the 20% shareholding held by Farmers Creamery Company Limited in Caledonian Cheese Company Limited as at the date of acquisition.

The loss after tax of Farmers Creamery Company Limited from the beginning of its financial period to the date of acquisition was £18,000.

The loss after tax of Farmers Creamery Company Limited (at which time it was trading as the Farmers Creamery Co-operative Limited) for the year ended 31 March 2010 was £4,000.

Notes forming part of the financial statements for the year ended 31 December 2010 (continued)

#### 15 Acquisitions (continued)

#### **Cash flows**

The net outflow of cash arising from the acquisition of Farmers Creamery Company Limited was as follows:

£.000
1,000 12
988

#### 16 Stocks

	Group 2010 £'000	Group 2009 £'000	Company 2010 £'000	Company 2009 £'000
Raw materials and consumables Work in progress Finished goods and goods for resale	2,103 248 84,952	2,079 283 74,640	6,552	3,665
	87,303	77,002	6,552	3,665

There is no material difference between the replacement cost of stocks and the amounts stated above.

Notes forming part of the financial statements for the year ended 31 December 2010 (continued)

17	Debtors				
		Group 2010 £'000	Group 2009 £'000	Company 2010 £'000	Company 2009 £'000
	Amounts receivable within one year			2 000	
	Trade debtors Amounts owed by group undertakings Amounts owed by associated undertakings Corporation tax recoverable Prepayments and accrued income Other debtors	24,512 8,861 240 264 378 714	20,753 4,185 514 431 1,124	22,424 18,182 240 264 352 103	17,676 8,750 514 350 577
	Amounts receivable after more than one year	34,969	27,007	41,565	27,867
	Amounts owed by group undertakings			67,983	68,733
	Total debtors	34,969	27,007	109,548	96,600
18	Creditors: amounts falling due within one ye	ear			
		Group 2010 £'000	Group 2009 £'000	Company 2010 £'000	Company 2009 £'000
	Bank loans and overdrafts (secured) Trade creditors Amounts owed to group undertakings Corporation tax	10,841 10,539 12,805 97	4,634 8,784 50,289 93	467 1,098 21,259	1,536 58,277
	Other taxation and social security Obligations under finance lease and hire	. 344	328	152	118
	purchase contracts (secured) Other creditors Accruals and deferred income	6,401 7,270	54 2,342 6,432	. 6,382 5,501	2,342 4,293
		48,297	72,956	34,859	66,566

All bank borrowings of the group are secured by a bond and floating charge over the assets of each group company, an intercompany cross guarantee covering the Lactalis McLelland group of companies and Lactalis Nestle Chilled Dairy Company Limited and a letter of comfort from BSA, the group's ultimate parent undertaking.

Finance lease and hire purchase obligations of the group are secured over the assets being financed.

19	Creditors: amounts falling due after more	Group	Group	Company	Company
		2010 £'000	2009 £'000	2010 £'000	2009 £'000
	Amounts owed to group undertakings Other creditors	65,887 1,000	22,163	65,887 1,000	22,163
		66,887	22,163	66,887	22,163
20	Provisions for liabilities	·			
	Group				
					Deferred taxation £'000
	At 1 January 2010 Charged to profit and loss account Utilised in year				1,879 94 (125
	At 31 December 2010				1,848
	Company				
					Deferred taxation £'000
	At 1 January 2010 Credited to profit and loss account				61 (12
	At 31 December 2010				49
	Deferred taxation				
		Group 2010 £'000	Group 2009 £'000	Company 2010 £'000	Company 2009 £'000
	Accelerated capital allowances Sundry timing differences	1,896 (48)	1,936 (57)	63 (14)	68 (7
		1,848	1,879	49	61

Notes forming part of the financial statements for the year ended 31 December 2010 (continued)

#### 21 Accruals and deferred income

Grant income

	Group	Group	Company	Company
	2010	2009	2010	2009
	£'000	£'000	£'000	£'000
At 1 January	2,724	3,078	143	160
Released to profit and loss account	(354)	(354)	(17)	(17)
At 31 December	2,370	2,724	126	143

#### 22 Pensions

Following the acquisition of Galbani (UK) Limited in 2007, the group acquired a defined benefit pension scheme, the Galbani (UK) Limited Retirement Benefits Scheme.

A full actuarial valuation of the defined benefit scheme was carried out at 1 September 2008 and updated to 31 December 2010 by a qualified independent actuary on an FRS 17 basis.

	2010 £'000	2009 £'000
Reconciliation of present value of plan liabilities		
At the beginning of the year	(1,745)	(1,766)
Current service cost	(1)	(5)
Interest cost	(105)	(115)
Actuarial gains	45	126
Benefits paid	71	15
At the end of the year	(1,735)	(1,745)
	2010	2009
	5,000	£,000
Composition of plan liabilities		
Schemes wholly or partly funded	1,735	1,745

22	Pensions (continued)		
		2010 £'000	2009 £'000
	Reconciliation of fair value of plan assets	£ 000	£ 000
	At the beginning of the year	1,041	895
	Expected rate of return on plan assets Actuarial gains/(losses)	61 4	57 (39)
	Contributions by group	269	143
	Benefits paid	(71)	(15)
	At the end of the year	1,304	1,041
		2010 £'000	2009 £'000
	Reconciliation to balance sheet	2 000	2 000
	Present value of funded obligations	(1,735)	(1,745)
	Fair value of plan assets	1,304	1,041
	Plan deficit	(431)	(704)
	Related deferred tax asset	117	200
	Net fiability	(314)	(504)
		2010	2009
	The amounts recognised in profit and loss are as follows:	€,000	£,000
	Included in administrative expenses:		
	Current service cost	1	5
	Included in other finance (income)/expense:		
	Interest cost	105	115
	Expected return of plan assets	(61) ———	(57) ————
		45	63

Notes forming part of the financial statements for the year ended 31 December 2010 (continued)

Pensions (continued)		
•	2010 £'000	20 £'(
Analysis of amount recognised in statement of total recognised gains and losses	2 000	2,
Actual return less expected return on pension plan assets Experience gains and losses arising on the scheme liabilities	4 100	;
Changes in assumptions underlying the present value of the scheme liabilities	(55) 	(
Actuarial gains recognised in the statement of total recognised gains and losses	49	
	2010 £'000	2: £'
Cumulative amount of gains/(losses) recognised in the statement of total recognised gains and losses	(778)	(1
	2010 £'000	2 £'
Composition of plan assets		
European equities European bonds	840 305	
Cash	159	
Total plan assets	1,304	1,

performance adjusted to reflect expectations of future long-term returns by asset class.

	2010 £'000	2009 £'000
Actual return on plan assets	65	18

Notes forming part of the financial statements for the year ended 31 December 2010 (continued)

22	Pensions (continued)					
					2010 %	2009 %
	Principle actuarial assumptions	s used at the bala	nce sheet date		,0	,,
	Discount rates Expected rates of return on pla	n assets			6.00	6.00
	Equities	11 433013	•		7.50	7.50
	Bonds				4.80	4.80
	Cash				0.50	0.50
	Future salary increases				3.30	3.00
	Future pension increases				3.20	3.20
	Inflation assumption				3.30	3.00
		2010	2009	2008	2007	2006
	Five year history	5.000	€,000	£,000	5,000	2'000
	Present value of the plan liabilities	(1,735)	(1,745)	(1,766)	(1,380)	(1,444)
	Fair value of the plan	(1,100)	(1,7 10)	(1,700)	(1,000)	(1,111,
	assets	1,304	1,041	895	1,234	1,075
					<del></del>	
	Deficit on the pension					
	plans	(431)	(704)	(871)	(146)	(369)
	Experience adjustments		•		<del></del>	
	arising on:				4.5	(000)
	Plan liabilities	100	316	(769)	(6)	(220)
	Plan assets	4	(39)	(404)	(71)	84

The group's best estimate of the contributions expected to be paid in the year beginning on the 1 January 2011 is £312,000.

The group also operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the group in an independently administered fund. The pension charge amounted to £461,000 (2009: £501,000). There were no outstanding or prepaid contributions at either the beginning or end of the financial year other than December payroll amounts paid in January.

			•	
23	Share capital			
			2010	2009
			£,000	5,000
	Allotted collection and fully maid			
	Allotted, called up and fully paid			
	Ordinary shares of £1 each		17	17
		•		,
24	Reserves			
	Group			
		Share		
		premium	Other	Profit and
		account	reserves	loss account
		€,000	£'000°	€'000
	At 1 January 2010	2	18	38,981
	Profit for the year	-	-	2,078
	Dividends	-	-	(2,500)
	Actuarial gain on pension scheme liabilities net of related deferred taxation	<u>-</u>	-	35
	At 31 December 2010	2	18	38,594
				, 
	Company			
		Share		
		premium	Other	Profit and
		account £'000	reserves £'000	loss account £'000
		2,000	£ 000	2 000
	At 1 January 2010	2	18	29,972
	Profit for the year	-	-	2,046
	Dividends Actuarial gain on pension scheme liabilities net of related	-	-	(2,500)
	deferred taxation	-	-	35
	At 31 December 2010	2	18	29,553
	At 01 December 2010	4-	10	~0,000

25	Reconciliation of movements in shareholder's	s funds			
		Group 2010 £'000	Group 2009 £'000	Company 2010 £'000	Company 2009 £'000
	Profit for the year Dividends	2,078 (2,500)	2,256 -	2,046 (2,500)	3,250
	A	(422)	2,256	(454)	3,250
	Actuarial gain on pension scheme liabilities net of related deferred taxation	35	63	35	63
	Net (deductions from)/additions to shareholder's funds	(207)	0.210	(410)	2 212
	Shareholder's funds	(387)	2,319	(419)	3,313
	Opening shareholder's funds	39,018	36,699	30,009	26,696
	Closing shareholder's funds	38,631	39,018	29,590	30,009
26	Reconciliation of operating profit to net cash	inflow from op	perating activ	ities	
				2010 £'000	2009 £'000
	Operating profit			6,091	5,886
	Amortisation of intangible fixed assets			96	94
	Depreciation of tangible fixed assets			3,599	3,090
	Government grants released			(354)	(354)
	Increase in stocks			(10,489)	(3,617)
	Increase in debtors			(8,212)	(1,110)
	Increase in creditors			12,02 <del>6</del> 1	19,856 5
	FRS 17 Profit and Loss charge Defined benefit pension scheme contributions Share of associates' operating (profit) / loss			(269) (618)	(143)
	Net cash inflow from operating activities			1,871	23,707

27	Reconciliation of net cash flow to movement in net (deb	t)/funds	-	
	·		2010 £'000	2009 £'000
	(Decrease)/increase in cash		(8,478)	10,674
	Cash inflow from changes in debt		54	505
	Movement in net (debt)/funds resulting from cash flows		(8,424)	11,179
	Acquisition of a subsidiary		-	(292)
	Movement in net (debt)/funds		(8,424)	10,887
	Opening net funds/(debt)		2,408	(8,479)
	Closing net (debt)/funds		(6,016)	2,408
28	Analysis of net (debt)/funds			
		At 1 January 2010 £'000	Cash flow £'000	At 31 December 2010 £'000
	Cash at bank and in hand Bank overdrafts	7,096 (4,634)	(2,271) (6,207)	4,825 (10,841)
			(8,478)	
	Finance leases	(54)	54	-
			54	
	Total	2,408	(8,424)	(6,016)

Notes forming part of the financial statements for the year ended 31 December 2010 (continued)

#### 29 Commitments under operating leases

The group had annual commitments under non-cancellable operating leases as set out below:

Operating leases which expire:	Land and buildings 2010 £'000	Other 2010 £'000	Land and buildings 2009 £'000	Other 2009 £'000
Within one year In two to five years	- 271	50 124	-	88 186
	271	174	-	274

The company had annual commitments under non-cancellable operating leases as set out below:

Operating leases which expire:	Land and buildings 2010 £'000	Other 2010 £'000	Land and buildings 2009 £'000	Other 2009 £'000
Within one year In two to five years	_ 271 	50 75	:	59 170
	271	125		229

#### 30 Related party disclosures

Related party transactions and balances

The company and its subsidiaries trade with fellow members of the BSA group of companies. All transactions are at arms length on a commercial basis.

Sales and management charges by the Lactalis McLelland group during the year to fellow members of the BSA group of companies amounted to £11,570,000 (2009: £10,631,000). Purchases and other charges from fellow members of the BSA group of companies amounted to £59,745,000 (2009: £47,381,000). The Lactalis McLelland group paid interest of £3,184,000 (2009: £3,285,000) and received interest on deposits held with the group of £249,000 (2008: £475,000).

At the year-end, the total amount owed to the Lactalis McLelland group by fellow members of the BSA group of companies was £8,861,000 (2009: £4,185,000) and the total amount owed by the Lactalis McLelland group was £78,692,000 (2009: £72,452,000).

Notes forming part of the financial statements for the year ended 31 December 2010 (continued)

#### 31 Ultimate parent company and parent undertaking of larger group

The company is a subsidiary of BSA, which is the ultimate parent company incorporated in France.

The largest group in which the results of the company are consolidated is that headed by BSA. The smallest group in which they are consolidated is that headed by Lactalis McLelland Limited.

#### 32 Capital commitments

	Group 2010 £'000	Group 2009 £'000	Company 2010 £'000	Company 2009 £'000
Contracted but not provided for	449	15	-	-