# WRIGHT HEALTH GROUP LIMITED REPORT AND ACCOUNTS Year to 31 December 1998



#### WRIGHT HEALTH GROUP LIMITED

#### DIRECTORS

I L Matheson

Managing Director

H L Findlay

Finance Director

D J Millner

Managing Director, South Africa

B B Dick

Non Executive

J McGrane

Non Executive (Appointed 28 October 1998)

SECRETARY

H L Findlay

BANKERS

Clydesdale Bank Plc

**AUDITORS** 

KPMG

REGISTERED OFFICE

Dunsinane Avenue Kingsway West, Dundee

FINANCIAL CALENDAR

Interim Dividend Final Dividend

1st January 1st July

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- 10 Notes to the Financial Statements

### WRIGHT HEALTH GROUP LIMITED DIRECTORS' REPORT

The Directors submit their report and financial statements for the year ended 31 December 1998.

#### David F Anderson

It is with great sadness that we record the death of David F Anderson on 24 May 1998. David Anderson joined Wright Health Group Ltd in 1973. He was appointed a director in 1978, appointed Managing Director in 1983 and became Chairman in 1995.

During his career with the Group he always acted with integrity and with the best interests of the company at heart, helping to implement decisions and strategies which are now bearing fruit. The Group owes a great debt to David Anderson for his wise stewardship during a distinguished career.

#### **ACTIVITIES**

The Group operates in the UK and South Africa and its principal activity continues to be the manufacture, import and purchase from other manufacturers of dental equipment and materials of all kinds and the distribution of these products both wholesale and retail in the UK, South Africa and other overseas markets.

#### REVIEW OF THE BUSINESS

The Group's results are as shown in the Profit and Loss Account and Balance Sheet.

#### RESULTS AND DIVIDENDS

	£000	<u>1998</u> £000	£000	1997 £000
Turnover: Continuing Operations		21,186		21,338
Group Profit before Taxation Taxation		1,051 394		1,431 455
Group Profit after Taxation Minority Interest		657 23		976 64
		634		912
Interim Dividend Paid 63p (1997 - 63p)	209		209	
Final Dividend Recommended 134.2p (1997 - Second Interim 134.2p)	446	655	446	655
Retained (Loss) / Profit for year		( 21 )		257
		<del></del>		

#### POST BALANCE SHEET EVENT

On 2 February 1999 the Group acquired the business, goodwill, stock and certain other assets of Cottrell & Co Limited for a consideration of £1,904,000 payable in cash. The consideration has been met from bank borrowing facilities.

### WRIGHT HEALTH GROUP LIMITED ' DIRECTORS' REPORT (cont'd)

#### DIRECTORS AND THEIR INTERESTS

The Directors listed on page 1 served throughout the year, with the exception of Mr J McGrane, who was appointed on 28 October 1998. Mr S S Clarke resigned on 28 October 1998.

 ${\sf Mr}$  H L Findlay and  ${\sf Mr}$  D J Millner retire by rotation and, being eligible, offer themselves for re-election.

Mr  $\mbox{H\ L}$  Findlay has a service contract with the company terminable on 12 month's notice by either party. Mr  $\mbox{D\ J}$  Millner has no service contract with the company.

No director has an interest in the share capital of the company. Mr B B Dick is a director of Noble Grossart Investments Limited which owns 132,269 Ordinary Shares of £1 representing 39.84% of the issued ordinary share capital. Mr J McGrane represents the interests of Royal Bank Development Limited which owns 130,245 ordinary shares of £1 representing 39.23% of the issued ordinary share capital.

Mr B B Dick is a director of Noble Grossart Ltd who received fees of £10,000 for merchant banking advice during the year.

During the year no other director had an interest in any contract with the company or any of its subsidiaries.

The company maintains liability insurance covering the directors and officers of the company.

#### MILLENIUM COMPLIANCE

Much publicity has been given to the fact that the changeover to the Year 2000 may affect many computers resulting in the breakdown or malfunction of systems essential to business.

The company has addressed the impact of the Year 2000 by reviewing the major issues which affect its business and operations. Plans have been put in place to seek to ensure that any impact on the company is not significant and the necessary resources are being made available where necessary.

The board believe it is not possible to guarantee that no Year 2000 problems will remain but that with careful planning and cooperation from other business partners the effects of the Year 2000 problem will not adversely affect the company.

#### CHARITABLE CONTRIBUTIONS

During the year the Group made various charitable contributions totalling £3,000 (1997 - £2,000).

#### AUDITORS

Bird Simpson & Co resigned as Auditors on 30 September 1998 and KPMG were appointed to fill the casual vacancy created. KPMG have intimated their willingness to continue in office and a resolution to reappoint them will be put to the Annual General Meeting.

BY ORDER OF THE BOARD

H L Findlay Secretary

Kingsway West Dundee

DD2 3QD

#### WRIGHT HEALTH GROUP LIMITED AND SUBSIDIARIES Year Ended 31 December 1998

#### STATEMENT OF DIRECTORS RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and group and of the profit or loss for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the group and to prevent and detect fraud and other irregularities.

REPORT OF THE AUDITORS, KPMG, TO THE MEMBERS OF WRIGHT HEALTH GROUP LIMITED & SUBSIDIARIES

We have audited the financial statements on pages 6 to 20.

Respective responsibilities of directors and auditors

As described on page 4 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### Basis of Opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the Directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the company and the group as at 31 December 1998 and of the profit of the group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

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KPMG Chartered Accountants Registered Auditors

Edinburgh, 7 April 1999

#### WRIGHT HEALTH GROUP LIMITED AND SUBSIDIARIES GROUP PROFIT AND LOSS ACCOUNT For the Year ended 31 December 1998

	Notes	£000	1998 £000	£000	<u>1997</u> £000
TURNOVER	3		21,186		21,338
Cost of Sales			12,910		12,783
Gross Profit			8,276		8,555
Distribution Costs Administrative Expenses		4,844 2,223		4,642 2,419	
			7,067		7,061
OPERATING PROFIT	4		1,209		1,494
Interest Receivable Interest Payable	5 6	141 ( 299 )	( 158 )	176 ( 239 ) ——	( 63)
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION			1,051		1,431
Taxation on Profit on Ordinary Activities	8		394		455
PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION			657		976
Minority Interests - Equity			23		64
PROFIT ATTRIBUTABLE TO MEMBERS OF THE PARENT COMPANY	9		634		912
DIVIDENDS PAID AND PROPOSED	10		655		655
RETAINED (LOSS) / PROFIT FOR YEAR			( 21 )		257

The turnover and reported results are in respect of continuing operations.

A statement of total recognised gains and losses is given in Note 22 on Page 17.

The notes on pages 10 to 20 form part of these financial statements.

#### WRIGHT HEALTH GROUP LIMITED AND SUBSIDIARIES GROUP BALANCE SHEET At 31 December 1998

Ы	lotes	£000	1998 £000	£000	<u>1997</u> £000
FIXED ASSETS Tangible Assets	11		1,196		1,305
CURRENT ASSETS Stocks Debtors Cash at Bank and in Hand Deferred Asset	13 14 15	6,049 4,283 245 52		5,755 4,672 360 193	
CREDITORS : Amounts falling due within one year	16	6,593		6,321	
NET CURRENT ASSETS			4,036		4,659
TOTAL ASSETS LESS CURRENT LIABIL	ITIES		5,232		5,964
CREDITORS : Amounts falling due after more than one year	17		38		71
			5,194		5,893
MINORITY INTEREST			30		395
			5,164		5,498
CAPITAL AND RESERVES					
Equity Shareholders' Funds: Called Up Share Capital Reserves Profit & Loss Account	20 21 21		332 303 4,529		332 303 4,863
			5,164		5,498

Director Director

The notes on pages 10 to 20 form part of these financial statements

# WRIGHT HEALTH GROUP LIMITED \* BALANCE SHEET At 31 December 1998

	<u>Notes</u>	£000	<u>1998</u> £000	£000	<u>1997</u> £000
FIXED ASSETS Tangible Assets	11		1,053		1,118
INVESTMENTS Investments in Subsidiaries	12		1,519		1,214  2,332
CURRENT ASSETS Stocks	13	3,753	·	3,537	·
Debtors Cash at Bank and in Hand Deferred Asset	14 15	2,629 181 52		2,824 329 193	
		6,615		6,883	
CREDITORS Amounts falling due within					
one Year	16	4,204		4,056	
NET CURRENT ASSETS			2,411		2,827
TOTAL ASSETS LESS CURRENT LIAE	BILITIES		4,983		5,159
CAPITAL AND RESERVES					
Equity Shareholders' Funds: Called up Share Capital Other Reserves Profit and Loss Account	20 21 21		332 18 4,633		332 18 4,809
			4,983		5,159

Director Director

The notes on pages 10 to 20 form part of these financial statements.

#### WRIGHT HEALTH GROUP LIMITED AND SUBSIDIARIES GROUP CASH FLOW STATEMENT For the Year ended 31 December 1998

	Notes	<u>1998</u> £000	<u>1997</u> £000
Cash flow from operating activities	27a	1,190	1,066
Returns on investments and servicing of finance Taxation	27b	( 156 ) ( 475 )	( 63 ) ( 357 )
Capital expenditure and financial investment Acquisitions and disposals Equity dividends paid	27b 27b	( 81 ) ( 305 ) ( 655 )	( 143) ( 104) ( 446)
Cash outflow before financing		( 482 )	( 47 )
Financing	27b	( 61)	( 53 )
Decrease in cash in the period		( 543 )	( 100 )
Reconciliation of net cash flow to movement in net debt	28		
Decrease in cash in the period		( 543 )	( 100 )
Cash outflow from decrease in hire purchase contr	acts	61	53
Change in net debt resulting from cash flows		( 482)	( 47)
Translation differences		184	-
Movement in net debt in the period Net debt at the start of the period		( 298 ) ( 2,133 )	( 47) (2,086)
Net debt at the end of the period		( 2,431)	( 2,133)

#### ACCOUNTING POLICIES

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the group's financial statements.

#### Basis of Preparation

The financial statements have been prepared in accordance with applicable accounting standards and under the historical cost accounting rules.

#### Basis of Consolidation

The group financial statements include the financial statements of Wright Health Group Limited and its subsidiaries made up to 31 December each year. Under section 230 (4) of the Companies Act 1985 Wright Health Group Limited is exempt from the requirement to present its own profit and loss account.

#### Depreciation

Depreciation is provided on all tangible fixed assets at the following rates which are calculated to write off the cost of the assets over their expected useful lives:-

Freehold properties - straight line over 50 years

Short Leasehold properties - straight line over the period of the lease

Plant, Equipment and - at varying rates between 2 and 10 years
Motor Vehicles straight line or between 15% and 50% reducing

#### Stocks

Stock is valued at group cost or net realisable value where this is lower after making due allowance for obsolete and slow moving stock. Finished goods of the group's own manufacture and work in progress include an appropriate proportion of manufacturing overhead expenditure at cost.

#### Government Grants

Grants are released to revenue over the life of the project or asset to which they relate.

#### Deferred Taxation

Deferred taxation is provided on the liability method on all timing differences which are expected to reverse in the future without being replaced, calculated at the rate at which it is estimated that tax will be payable.

#### Leasing

The group's policy regarding leases is in accordance with the recommendation of SSAP No. 21.

#### Foreign Currencies

Company

Transactions in foreign currencies are recorded at the rate ruling at the date of transaction.

#### Group

The assets and liabilities of the overseas subsidiary are translated at the rate of exchange ruling at the balance sheet date. Gains and losses arising on these transactions are taken to reserves. The profit and loss account of the overseas subsidiary is translated at the average rate for the year. The rates of exchange adopted are:-

	Closing Rate	<u>1998</u> Average Rate	Closing Rate	1997 Average Rate
Rate to the £ Rand South Africa	9.7875	9.0924	8.0071	7.6090

#### 2. ACCOUNTS

These accounts were approved by the board of directors on 7 April 1999

#### 3. TURNOVER

Turnover represents the amounts derived from the provision of goods and services which fall within the group's ordinary activities, stated net of value added tax.

	Turnover is analysed into the following destinations		
	railloter to analysed the energetoning destinations	1998	1997
		£000	£000
	UK	11,785	11,128
	Africa	8,338	8,962
	USA	589	655
	All other countries	474	592
		21,186	21,337
		21,100	21,001
		<del></del>	
4.	OPERATING PROFIT	<u> 1998</u>	<u> 1997</u>
		£000	£000
	This is stated after charging/(crediting):		
	Auditors Remuneration		
	Group - audit	32	29
	<ul> <li>non audit services</li> </ul>	6	. 3
	Company - audit	16	13
	- non audit services	5	2
	Depreciation	208	253
	Operating Lease Rentals - Land and Buildings	216	199
	- Plant, Equipment and Vehicles	258	289
	1 14/10/ 24/41/2010 40/10102		
	Regional Development Grants	-	(5)
	Gain on disposal of tangible fixed assets	(53)	(7)
5.	INTEREST RECEIVABLE	<u> 1998</u>	<u> 1997</u>
		£000	£000
	Interest Received on Debtors Balances due to		
	Overseas Subsidiaries	131	167
	Interest on Corporation Tax	-	1
	Bank and Other Interest	10	8
		4/4	174
		141	176
		······	
6.	INTEREST PAYABLE	1998	<u> 1997</u>
		£000	£000
	Bank Laura and avandrafts	24/	196
	Bank loans and overdrafts Other loans	264 13	190
	Finance Charges	22	40
	i mana and gos	<del></del>	<del></del>
		299	239
		<del></del>	

-	THE OVERA AND DIRECTOR			
7.	EMPLOYEES AND DIRECTORS  Employment costs during the year were:	1998	1997	
	United and colonies	7 707	£000	
	Wages and salaries Social Security Costs	3,753 221	3,903 208	
	Other pension and medical insurance costs	274	275	
	polici polici di ana ilian ili			
		4,248	4,386	
			·	
		1998	1997	
	The average weekly number of employees employed			
	during the year was	385	376	
		<u>1998</u> £000	1997 £000	
	Directors remuneration	£000	£000	
	Directors' fees	30	25	
	, Salaries	187	235	
	Other emoluments and pension costs	32	35	
		249	295	
		1998	<u> 1997</u>	
		£000	£000	
	Highest paid director			
	Emoluments	98	98	
	Accrued pension benefit Accrued lump sum benefit	9 27	24 73	
	Accided tump sum benefit		<del></del>	
	Three directors have pension benefits accruing as members of a defined benefit scheme. Two directors are members of such a scheme in the UK and one director is a member of a scheme in South Africa.			
		1009	1007	
8.	TAXATION ON PROFIT ON ORDINARY ACTIVITIES	<u>1998</u> £000	<u>1997</u> £000	
	The taxation charge is made up as follows :- Based on the results for the year:			
	UK Corporation Tax at 31% (1997 - 31.5%)	223	211	
	Advance Corporation Tax not recoverable in 1999 Under/(Over)provided in previous years	29 30	( 4	)
	under/(over)provided in previous years			′
		282	207	
	Overseas Taxation on the results for the year:			
	Subsidiary Companies	112	248 ———	
		394	455	

#### 9. PROFIT ATTRIBUTABLE TO MEMBERS OF THE PARENT COMPANY

The profit dealt with in the accounts of the Parent Company was £478,000 (1997 - £755,000).

10.	DIVIDENDS  Equity Dividends on Ordinary Shares: Interim dividend paid 5 January 1999 Proposed final dividend 134.2p (1997 - second interim 134.2p)	63p (1997 - 63p)	1998 £000 209 446 		1997 £000 209 446 ——————————————————————————————————
11.	TANGIBLE FIXED ASSETS Group Cost	Land & Erechold Property £000	Buildings Short Leasehold Property £000	Plant Equipment & Vehicles £000	Iotal £000
	At 1 January 1998 Additions	979 2	123 2	3,616 154	4,718 158
	Disposals	( 6)	-	( 51 )	( 57)
	Exchange Adjustments	-	( 3)	( 90 )	( 93)
	At 31 December 1998	975	122	3,629	4,726
	Depreciation				
	At 1 January 1998	252	71	3,090	3,413
	Charge for year	22	10	176	208
	Disposals	( 2)	-	( 31)	( 33)
	Exchange Adjustments	-	( 2)	( 56)	( 58)
	At 31 December 1998	272	79	3,179	3,530
	Net Book Value				
	31 December 1998	703	43	450	1,196
	31 December 1997	727	52	526	1,305
		<del></del>			

#### 11. TANGIBLE FIXED ASSETS (cont'd)

	Company	Land	& Buildings	D1	
	Cost	Freehold Property £000	Short Leasehold Property £000	Plant Equipment & Vehicles £000	<u>Iotal</u> £000
	At 1 January 1998	979	106	3,152	4,237
	Additions	2	-	99	101
	Disposals	( 6)	-	( 31	) ( 37)
	At 31 December 1998	975	106	3,220	4,301
	Depreciation				<del></del>
	At 1 January 1998	252	63	2,804	3,119
	Charge for year	22	7	116	145
	Disposals	( 2)	•	( 14	) ( 16)
	At 31 December 1998	272	70	2,906	3,248
	Net Book Value		·		<del></del>
	31 December 1998	703	36	314	1,053
	31 December 1997	727	43	348	1,118
12.	INVESTMENTS	<del></del>		199 <u>8</u> £000	<u>1997</u> £000
	Investments in subsidiary undertakings Cost				
	At 1 January 1998 Additions			1,386 305	1,386 -
	At 31 December 1998 Amounts written off			1,691	1,386
	At 1 January 1998 and 31 December 1998			172	172
	Net Book Value			1,519	1,214

During the year the company acquired the minority interest of 18.97% in the issued shares of Millners Dental Suppliers (Cape) (Proprietary) Ltd for £305,000 and now owns 100% of the issued shares. Millners Dental Suppliers (Cape) (Proprietary) Ltd is incorporated in South Africa and carries on the business of selling and maintaining dental equipment and requisites.

13.	STOCKS		Group		Company
		1998	1997	<u> 1998</u>	1997
		£000	£000	£000	£000
	Raw Materials	237	212	189	212
	Work in Progress	274	260	271	256
	Finished Goods and Goods for Resale	5,538	5,283	3,293	3,069
		6,049	5,755	3,753	3,537
		.14.			

### WRIGHT HEALTH GROUP LIMITED NOTES TO THE FINANCIAL STATEMENTS At 31 December 1998

#### 14. DEBTORS

14.	DEBTORS				
			Group		Company
		1998	1997	1998	1997
		£000	£000	£000	£000
	Trade Debtors	4,018	4,438	2,363	2,384
	Corporation Tax	15	15	15	15
	Other Taxation	66	29	7	-
		-	-	•	747
	Amount owed by Subsidiaries			148	316
	Other Debtors	77	58	21	4
	Prepayments	107	132	75	105
					<del></del>
		4,283	4,672	2,629	2,824
		4,200	4,072	2,029	2,024
			<del>, , ,</del>	<del></del>	
15.	DEFERRED ASSET		Group		Company
		1998	199 <b>7</b>	1998	1997
		£000	£000	£000	£000
	Advance Corporation Tax recoverable				
	against future Taxation	52	193	52	193
16.	CREDITORS	1009	Group	1009	Company
		<u>1998</u>	<u>1997</u>	<u>1998</u>	<u>1997</u>
	Amounts falling due within one year	£000	£000	£000	£000
	Trade Creditors	2,343	2,083	1,027	1,220
	Corporation Tax	220	442	155	255
	Proposed Dividend	655	655	655	655
	Other Taxation and Social Security Costs	250	183	239	183
	Accruals and Other Creditors	487	536	235	264
	Bank Overdraft (Note 18)	2,609	2,336	1,861	1,450
	Amounts due to Subsidiaries	· -	· -	. 32	. 29
	Hire Purchase Instalments ( Note 19)	29	86	-	-
		6,593	6,321	4,204	4.056
17.	CREDITORS				Group
					·
				<u> 1998</u>	<u> 1997</u>
	Amounts falling due after more than one y	ear :-		£000	£000
	Obligations under Hire Purchase Contracts	(Note 19)		38	71
	and ignational adject. But of an edition politication	(11000 17)		50	

#### 18. BANK

Clydesdale Bank Plc have a Bond of Cash Credit and Floating Charge over the assets of the company.

Millner's Dental Suppliers (Cape) (Proprietary) Limited has provided the First National Bank of South Africa with an unlimited suretyship for bank overdraft facilities over itself and its subsidiaries M Millners Pharmaceuticals (Proprietary) Limited, P Grant Smith (Proprietary) Limited and Premierdent Manufacturing (Proprietary) Limited.

The trade debtors of Millner's Dental Suppliers (Cape) (Proprietary) Limited, M Millners Pharmaceuticals (Proprietary) Limited, P Grant Smith (Proprietary) Limited and Premierdent Manufacturing (Proprietary) Limited, have been ceded to the First National Bank of South Africa to secure bank overdraft facilities.

#### 19. HIRE PURCHASE AND LEASE OBLIGATIONS

Hire Purchase Contracts

	67	157
		·
In the second to fifth year inclusive	38	71
Within one year	29	86
Amounts payable	£000	£000
	<u>1998</u>	<u>Graup</u> 1997

The amounts payable within one year are included in Creditors falling due within one year.

Operating Leases  Operating leases: land and buildings Lease payments due within one year in respect of leases:	<u>1998</u> £000	<u>Group</u> 1997 £000	<u>1998</u> £000	Company 1997 E000
Expiring within one year Expiring within two to five years Expiring after five years	6 115 81	96 101 32	2 26 32	- 47 32
Operating leases : plant and equipment Lease payments due within one year in respect of leases :				
Expiring within one year Expiring within two to five years	45 184	30 199	41 164	29 182
	431	458	265	290

#### 20. SHARE CAPITAL

			Allotted	Called-up
		Authorised	and.	Fully Paid
	<u> 1998</u>	<u> 1997</u>	<u> 1998</u>	1997
	No.	No.	£000	€000
Equity:				
Ordinary Shares of £1 each	332,000	332,000	332	332
	_			

21	RESERVES	group	Company
	Capital Reserves	£000	£000
	Balance as at 1 January 1998 Movements during year	303	18
	Balance as at 31 December 1998	303	18
	Currency Reserves	Group £000	<del></del>
	Balance at 1 January 1998	-	
	Exchange Loss on Retranslation of Net Assets of Subsidiary	( 388)	
	Exchange Gain on Acquisition of Minority Interest	75	
	Transferred from Profit & Loss Account	313	
	Balance at 31 December 1998	<u>-</u>	
	Total Undistributable Reserves at 31 December 1998	303	18
	Profit and Loss Account	<u>Group</u> 2000	Company £000
	Balance at 1 January 1998	4,863	4,809
	Retained Loss for Year	( 21 )	( 176 )
	Transfer to Currency Reserve	( 313 )	-
	Balance at 31 December 1998	4,529	4,633
	Distributable Reserves as at 31 December 1998	4,529	4,633
22.	STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES		
	Notes	1998	1997
	Profit Attributable to Members of the Parent Company	£000 634	£000 912
	Goodwill written off on acquisition	-	( 104)
	Exchange Loss on Retranslation of Net Assets of Subsidiary 21	( 388)	( 26)
	Exchange Gain on Acquisition of Minority Interest	75	-
	Total Recognised Gains and (Losses)	321	782
	17	<del></del>	

23	RECONCILIATION	ΟF	MOVEMENTS	ΙŊ	EQUITY	SHAREHOLDERS	FUNDS

RECONCILIATION OF MOVEMENTS IN EQUITY SH	HAKEHOLDEKZ, LANDZ	<u>1998</u> £000	1997 £000
Total Recognised Gains and (Losses)	22	321	782
Dividends	10	( 655)	( 655)
Regional Development Grants Reserve transferred		-	( 5)
Total Movements During Year		( 334)	122
Shareholders' Funds at 1 January 1998		5,498	5,376
Shareholders: Funds at 31 December 1998		5,164	5,498

#### 24 CONTINGENT LIABILITIES

The Company and the Group have the following contingent liabilities :-

- (a) Documentary Credits outstanding £ Nil (1997- £61,000).
- The Clydesdale Bank Plc, on behalf of Wright Health Group Ltd has guaranteed payments to the Customs & Excise in respect of Deferred Import Duties to a limit of £100,000 in any calendar month (1997- £100,000). (b)

#### 25. CAPITAL COMMITMENTS

At 31 December 1998 and 31 December 1997 neither the Group nor the Company had any capital commitments authorised or contracted.

#### 26. PENSION SCHEME

#### a) UNITED KINGDOM

The Group and the Company operate a pension scheme for selected UK employees, providing benefits based on final pensionable salary, and life assurance. The pension scheme is set up under trust and the assets of the scheme are therefore held separately from those of the Group and Company.

The pension cost charged to the profit and loss account is calculated by the actuary so as to spread the cost of pensions over the employees' working lives with the Group or Company. The most recent actuarial valuation of the scheme was at 15 September 1996.

Based on the valuation the pension cost for the Group and the Company charged to the profit and loss account for the year was £79,000 (1997 - £64,000).

The valuation follows the Projected Unit Method of funding with principal assumptions being 9% p.a. interest and 7% p.a. salary increases to pension date and reveals:

- a regular ongoing employer cost of 10.2% of pensionable salaries with a reduction in this regular cost of 4.1% as a result of spreading the surplus over the following 20 years, giving a net pension cost of 6.1% of pensionable salaries
- a percentage funding level of 124%

Based on the valuation assumptions, the value of the scheme assets at 15 September 1996 was approximately £2,285,000.

#### b) OVERSEAS

Millner's Dental Suppliers (Cape) (Proprietary) Limited operate a fund to provide retirement benefits for its employees. The contributions paid by the company to fund obligations for the payment of retirement benefits are charged against income in the year of payment.

The company's employees are members of the Millners Dental Suppliers Pension Fund which is a defined contribution plan subject to the Pension Fund Act 1956 of South Africa.

The fund is costed on an individual basis and any deficit identified is funded by increased future contributions.

The pension cost for the Group charged to the profit and loss account for the year was £84,000 (1997 - £96,000).

#### 27(a). RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

					1998	1997
	Operating Profit Minority interest share of	Profits			£000 1,209	£000 1,494 ( 64 )
	Depreciation charges Gain on Sale of Fixed Asse	ote		(	208 53 )	253 ( 7 )
	Movement in Minority Inter	est			- ,	21
	Regional Development Grant (Increase)/Decrease in Sto		fit & Loss Acco	unt (	702 )	( 5) ( 225)
	(Increase)/Decrease in Deb	otors		ì	8)	( 277 )
	Increase/(Decrease) in Cre Exchange movement	ditors			536	( 98 ) ( 26 )
	exchange movement					
	NET CASH INFLOW FROM OPERA	TING ACTIVITIES			1,190	1,066
27(b).	ANALYSIS OF CASH FLOWS					
27(0).	ANALISIS OF CASH FLOWS				1998	1997
	Returns on investment and	servicing of fina	ance		£000	£000
					4/4	17/
	Interest received Interest paid			(	141 297 )	176 ( 239 )
	·					
				(	156 )	( 63)
	Capital expenditure and fi	nancial investmen	nt			
	Purchase of tangible fixed Sale of tangible fixed ass			(	158 ) 77	( 221 ) 78
				,		4 4/7 >
				(	81 )	( 143 )
	Acquisitions and disposals					
	Goodwill on acquisition Purchase of minority inter-	act		(	- 305 )	( 104 )
	Parchase of miniority inter-	est		•		
				(	305 )	( 104 )
	Financing					
	Capital element of hire pur	rchase contracts		(	61 )	( 53 )
28.	ANALYSIS OF NET DEBT					
20.	ANALISIS OF HE! DEB!					
	A	t beginning of year	Cash flow		change vement	At end of year
		·		1710	£000	•
		£000	£000		2000	£000
	Cash at bank and in hand Bank Overdraft	360 ( 2,336 )	( 109 ) ( 434 )	(	6 ) 161	245 ( 2,609 )
		( 1,976 )	( 543 )		155	( 2,364 )
	Hire Purchase Contracts	( 157 )	61 ——		29	( 67)
	Total	( 2,133 )	( 482 )		184	( 2,431 )
					<del></del>	