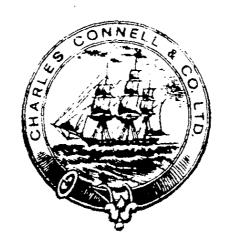
Regular



# CHARLES CONNELL & CO (HOLDINGS) LTD AND SUBSIDIARIES

**DIRECTORS' REPORT** 

and

FINANCIAL STATEMENTS

1998



**DIRECTORS** 

C.R. CONNELL (Chairman and Managing Director)

H.C. DAVIDSON, C.A.

B.N.A. HARDMAN

**SECRETARY** 

W.A. FARMER, C.A.

**AUDITORS** 

ALEXANDER SLOAN & CO., C.A. 144 West George Street GLASGOW G2 2HG

REGISTERED OFFICE

Woodend, Craigallian, Milngavie,

GLASGOW G62 8EN

#### REPORT OF THE DIRECTORS

The Directors submit their Report and Financial Statements for the year ended 31st December 1998.

#### **REVIEW OF THE BUSINESS**

The Farming Company contributed a small trading profit to the Group despite a substantial fall in cereal prices. Support payments from the EU were reduced due to the high level of Sterling in terms of the Ecu. The continuing high level of Sterling is likely to further depress cereal prices and will reduce the effect of support from Brussels.

The Broiler operations performed satisfactorily in the year, but additional expenditure will be necessary in 1999 to maintain the facilities to the standards required by the Processor.

After several years of losses in the Fish Farming Company it was decided not to introduce a crop into the sea in 1998. While this had the effect of increasing group liquidity your Directors considered it prudent to maintain substantial resources in Cash and Short Dated Government Securities in order to provide adequate finance for stocking future salmon crops and seeing them through to maturity. In addition much of the fish farming equipment was nearing the end of its economic life and would require replacing. The Fish Farming Company was also looking into the viability of expanding its range by going into the farming of halibut. Such a venture would require considerable financial investment both in stocking cages and infrastructure.

However, in early 1999 the Group received an unsolicited offer from an unconnected third party for its fish farming interests. This resulted in a sale in March 1999.

In addition, the Smolt Rearing Company, having ceased trading on 30th April 1998, was put into Members' Voluntary Liquidation.

The devaluation of the Russian Rouble in August sent shock waves across the world financial markets in the Autumn when the Company's Portfolio showed substantial losses. Fortunately, by the year-end, markets were back towards their early Summer levels.

One effect of the Russian crisis was to take the heat out of the economy enabling the Bank of England to progressively lower interest rates.

With a view to maximising the return from its funds and expand its trading base, the Group through its Subsidiary, Charles Connell & Co. Ltd. commenced writing Call Option Business.

#### PRINCIPAL ACTIVITIES

The main activities of the Group are Farming, Fish Farming, Forestry, Property and Investments.

The Company's principal subsidiaries and their trades and activities are set out in Note 11 to the Financial Statements on page 16.

## REPORT OF THE DIRECTORS (Contd.)

#### **RESULTS AND DIVIDENDS**

The results for the Group for the year are as shown in the Group Profit and Loss Account on page 7. During the year Dividends were paid on the Preference Shares and the Directors declared a Foreign Income Dividend of 80p per Ordinary Share and a Dividend of 5p per Ordinary Share which were both paid on 7th April 1998. It is not proposed to recommend payment of a Final Dividend.

The cost of the Dividends amounted to:	£
Preference Dividends Ordinary Dividends	19,188 46,064
	<u>65,252</u>

The profit retained by the Group amounted to £481,850 and has been added to reserves.

#### **DIRECTORS AND THEIR INTERESTS**

The Directors who served during the year and their interests in the Share Capital of the Company were as follows:-

		Ordinary Shares of £5 each	6% Preference Share of £2.50 each
C.R. CONNELL (including wife's			
shareholding)	At 31.12.98	3,363	78,000
	& 31.12.97	(Beneficial)	(Beneficial)
		12,013	23,660
		(As Trustee)	(As Trustee)
H.C. DAVIDSON	At 31,12.98		
	& 31.12,97	NIL	NIL
B.N.A. HARDMAN	At 31,12,98		
·	& 31.12.97	NIL	NIL

## **CHARITABLE DONATIONS**

During the year the Group made donations of £3,378 to Charitable Organisations.

## REPORT OF THE DIRECTORS (Contd.)

#### POST BALANCE SHEET EVENTS

**Connell Fish Farming Limited** 

On 16th March 1999 the Company sold Connell Fish Farming Limited, a wholly owned subsidiary. The consideration paid for the Company amounted to £522,233.

## Melfort Salmon Ltd.

On 16th March 1999 the Company sold its 50% holding in Melfort Salmon Ltd. for a sum of £171,500.

#### **Pension Scheme**

During April 1999 the Group's staff pension scheme ceased to operate and is in the process of being wound up.

## **AUDITORS**

A resolution to re-appoint Alexander Sloan & Co., C.A. as Auditors will be put to the members at the Annual General Meeting.

BY ORDER OF THE BOARD

W.A. FARMER, C.A.

Secretary

Woodend, Craigallian, Milngavie, Glasgow, G62 8EN

28th May 1999

#### YEAR ENDED 31st DECEMBER 1998

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

Company law requires the Directors to prepare Financial Statements for each financial year which give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing those Financial Statements, the Directors are required to:-

- \* select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- \* state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the Financial Statements;
- \* prepare the Financial Statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the Financial Statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other iregularities.

The Directors confirm that the Financial Statements comply with the above requirements.

## **CHARLES CONNELL & COMPANY (HOLDINGS) LIMITED**

We have audited the Financial Statements on page 7 to 22 which have been prepared under the historical cost convention and the accounting policies set out on page 11.

#### Respective Responsibilities of Directors and Auditors

As described on page 5, the Company's Directors are responsible for the preparation of Financial Statements. It is our responsibility to form an independent opinion, based on our audit, on those Statements and to report our opinion to you.

## **Basis of Opinion**

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the Financial Statements. It also includes an assessment of the significant estimates and judgments made by the Directors in the preparation of the Financial Statements, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the Financial Statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the Financial Statements.

#### **Opinion**

In our opinion the Financial Statements give a true and fair view of the state of the Company's and the Group's affairs as at 31st December 1998 and of the results of the Group for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

ALEXANDER SLOAN & CO., C.A.

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Registered Auditors

GLASGOW, 28th May 1999

## GROUP PROFIT AND LOSS ACCOUNT

## FOR THE YEAR ENDED 31st DECEMBER 1998

	Notes		1998		1997
		£	£	£	£
Turnover	2				
Continuing operations	2		1,582,290		1,370,000
Discontinuing operations			1,398,949		1,578,162
2 ibookimang opolanom			1,020,2,12		1,570,102
			2,981,239		2,948,162
Cost of Sales	3		( <u>2,435,147</u> )		(2,947,344)
Gross Profit			546,092		818
Distribution Costs		226,575		98,932	
Administration Expenses	4	<u>880,174</u>	1.106.740	<u>875,342</u>	074 074
			<u>1,106,749</u>		<u>974,274</u>
			(560,657)		(973,456)
Other Operating Income	5		149,030		152,026
Operating Loss			<u> </u>		<u> </u>
Continuing operations		(147,387)		(478,315)	
Discontinuing operations		(264,240)		(343,115)	
· .		,	(411,627)	- <del>-</del>	(821,430)
Investment Income less					
Interest Payable	6		989,487		1,400,405
Associated Undertaking	11		<u>(2,459</u> )		-
Profit on ordinary activities	_		7m= 101		
before Taxation	2		575,401		578,975
Taxation	7		<u>28,422</u>		<u>60,095</u>
Profit on ordinary activities after Taxation			546,979		510 00A
Minority Interest			123		518,880 (10)
Profit Attributable to Members			123		(10)
of the Holding Company			547,102		518,870
Dividends Paid	8		65,252		65,252
			<del></del>		
Retained Profit for Year	18		<u>481,850</u>		<u>453,618</u>
COLUMN OF DESCRIPTION	rme				
STATEMENT OF RETAINED PROF	119				
Retained Profit for the year			481,850		453,618
Retained Profits at beginning of year			16,009,043		15,555,425
Retained Profits at year end	18		16,490,893		16,009,043

## STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES FOR THE YEAR ENDED 31st DECEMBER 1998

The Group made no recognised gains or losses in the years ended 31st December 1998 or 1997 other than the profit for the year.

## **CHARLES CONNELL & COMPANY (HOLDINGS) LIMITED**

## **GROUP BALANCE SHEET**

AS AT	31st	<b>DECEMBER</b>	1998
-------	------	-----------------	------

AS AT 51st DECEMBER 1998	Notes		1998		1997
FIXED ASSETS		£	£	£	£
Tangible Assets	1 & 9		2,148,282		2,240,941
Intangible Assets	1 & 10		5,675		8,526
Investments	11		60,927		17,441
nivestinents	11				
			2,214,884		2,266,908
CURRENT ASSETS			, ,		, ,
Stocks	12	229,828		1,014,290	
Debtors	13	546,653		899,104	
Investments	11	12,601,174		10,154,862	
Short Term Deposits		4,670,455		5,535,791	
Cash at Bank and in Hand		126,026		112,013	
	•	18,174,136		17,716,060	
CREDITORS - Amounts falling		10,174,130		17,710,000	
due within one year	14	517,517		472,370	
NET CURRENT ASSETS	•		17,656,619		17,243,690
TOTAL ASSETS LESS CURRENT LIABILITIES			19,871,503		19,510,598
CREDITORS - Amounts falling due after more than one year	14		19,839		_
ado atos moro anar ono your					
			19,851,664		19,510,598
PROVISIONS FOR LIABILITIES AND CHARGES	15		1,000		16,889
DEFERRED INCOME	16		7,302		132,197
			19,843,362		19,361,512
SHARE CAPITAL AND RESERVES					
Called up Share Capital	17		590,775		590,775
Reserves	18		19,252,587		18,770,737
TOTAL SHAREHOLDERS' FUNDS	22		19,843,362		19,361,512
Equity Shareholders' Funds			19,523,552		19,041,702
Non-equity Shareholders' Funds			319,810		319,810
			19,843,362		19,361,512
Signed on behalf of the Roard on 28th Me	v. 1000				

Signed on behalf of the Board on 28th May 1999.

C.R. CONNELL Director

## **BALANCE SHEET**

## AS AT 31st DECEMBER 1998

	Notes	£	1998 £	£	1997 £
FIXED ASSETS Tangible Assets	9	*	144,301	~	144,301
Investments in Subsidiary Undertakings Trade Investment	11		1,200,556 500		2,234,556
			1,345,357		2,378,857
CURRENT ASSETS Debtors Investments Short Term Deposits Cash at Bank	13 11	265,809 9,824,841 4,526,804		544,861 9,192,440 5,295,846 2,375	
CREDITORS - Amounts falling due within one year	14	14,617,454 4,909,745		15,035,522 6,849,383	
NET CURRENT ASSETS			9,707,709		8,186,139
TOTAL ASSETS LESS CURRENT LIABILITIES			11,053,066		10,564,996
CREDITORS - Amounts falling due after more than one year	14		13,321		-
			11,039,745		10,564,996
SHARE CAPITAL AND RESERVES Called up Share Capital Reserves	17 18		590,775 10,448,970		590,775 9,974,221
TOTAL SHAREHOLDERS' FUNDS			11,039,745		10,564,996
Equity Shareholders' Funds Non-equity Shareholders' Funds			10,719,935 319,810		10,245,186 319,810
			11,039,745		10,564,996

Signed on behalf of the Board on 28th May 1999.

C.R. CONNELL

Director

## GROUP CASH FLOW STATEMENT

	Notes £	1998 £	£	1997 £
			r	£
Net Cash Inflow/(Outflow) from Operating Activities	20a)	599,396		(437,422)
Returns on Investments and Servicing of Finance Investment Income Interest Paid Non Equity Dividends Paid	752,066 (1,353 (19,188	)	664,222 (7,085) (19,188)	
		731,525		637,949
Taxation	20b)	(4,435)		85,200
Capital Expenditure Purchase of Tangible Fixed Assets Proceeds of Sale of Tangible Fixed Assets	(75,602) 16,599	)	(159,193) 87,983	
		(59,003)		(71,210)
Equity Dividends Paid		(46,064)		(46,064)
Management of Liquid Resources Investments Purchased Proceeds from Sales of Investments Payments out of/(into) Short Term Deposits Currency Losses	(10,481,489) 8,477,381 743,127 (9,555)	)	(8,830,896) 10,324,274 (1,825,615) (69,136)	
		(1,270,536)		(401,373)
Financing Bank Loan Repaid Partners Capital	(59,079)		(150,000)	
		(59,079)		(150,000)
(Decrease) in Cash	20c)	(108,196)		(382,920)

## NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 31st DECEMBER 1998

#### 1. ACCOUNTING POLICIES

a) The Financial Statements have been prepared under the historical cost convention and in accordance with applicable Accounting Standards. No Profit and Loss Account is presented for the Parent Company as permitted by Section 228 of the Companies Act 1985.

The Group Financial Statements comprise a consolidation of the Parent Company and all its Subsidiary Undertakings.

#### b) Deferred Taxation

Provision is made for taxation (at the rate of 31%) which is deferred because of those timing differences which may give rise to taxation liabilities in the foreseeable future.

#### c) Stocks

Stocks have been valued at the lower of average cost and net realisable value.

## d) Depreciation

Buildings, wells, plant and machinery are depreciated down to their estimated residual values at the end of their useful lives. The estimated useful lives of the assets are as follows:-

Buildings - 10 to 50 years
Wells, Plant and Machinery - 5 to 15 years
Quotas - 5 years

In the case of Land, no depreciation is provided. The Group's London property has not been depreciated as required by SSAP 12 as in the opinion of the Directors the value of the property has appreciated substantially and the property is maintained to a high standard. Depreciation has been provided on Quotas to write down these assets to the estimated residual value by the year 2000.

#### e) Foreign Currencies

The value of Current Assets and Liabilities in currencies other than sterling have been converted at the rate ruling on 31st December 1998.

#### f) Grants

Agricultural Grants received are credited to the Profit and Loss Account by annual instalments over the useful lives of the assets. Other capital grants were credited to a Grants Reserve when they were received. Grants of a revenue nature are credited to income in the period to which they relate.

#### g) Leasing

Assets held under Hire Purchase Contracts are capitalised in the Balance Sheet and are depreciated over their useful lives.

Operating lease rentals are charged to the Profit and Loss Account on an annual basis.

#### h) Pension Scheme

Contributions to the Group's pension scheme are charged to the Profit and Loss Account so as to spread the cost of pensions over employees' service lives with the Company.

## FOR THE YEAR ENDED 31st DECEMBER 1998

	Turnover	1998 Profit	Turnover	1997 Profit
	£	£	£	£
Farming and Fish Farming Investment	2,710,702 270,537	(106,524) 681,925	2,948,162	(421,876) 1,000,851
	2,981,239	575,401	<u>2,948,162</u>	578,975
COST OF SALES			1998	1997
			£	£
Depreciation			138,996	232,391
Leasing Charges			549	549
Other Costs			2,295,602	2,714,404
			<u>2,435,147</u>	2,947,344
ADMINISTRATION EXPENSES				
Directors' Remuneration (excluding be	enefits)		451,427	337,651
Auditors' Remuneration	-,		14,365	16,500
Depreciation			16,586	17,056
Other Expenses			397,796	504,135
			880,174	875,342
Directors' Remuneration				
For Services as Director			10,000	10,000
For Executive Services			504,979	391,858
			<u>514,979</u>	401,858
Emoluments of the Chairman and High Director (excluding Pension Contribut			<u>493,777</u>	<u>378,005</u>
Employees				
The average number of employees (exc	cluding non-Executiv	/e		
Directors) during the year is made up a	as follows:		Number	Number
Production			29	32
Management and Administration			<u>10</u>	<u>10</u>

<u>39</u>

<u>42</u>

4.	ADMINISTRATION EXPENSES (Contd.)	1998	1997
	Employees (Contd.) Staff Costs for the above employees during the year amounted to:-	£	£
	anounce to.	*	ı.
	Wages and Salaries	1,053,196	942,768
	Social Security Costs Other Pension Costs	106,039 27,335	90,620 39,169
	Other Tension Costs		39,109
		<u>1,186,570</u>	1,072,557
5.	OTHER OPERATING INCOME		
	Gains on Sales of Fixed Assets	75,831	86,049
	Income from Commercial Woodlands	7,840	4,655
	Management Charges Receivable	23,491	11,505
	Rents	28,415	800
	Grants	13,453	49,017
		149,030	152,026
6.	INVESTMENT INCOME LESS INTEREST PAYABLE		
	Interest and Dividends Receivable - Listed Investments	569,649	474,631
	Interest Receivable - Other	184,924	229,511
	(Losses) on Exchange	(9,555)	(69,136)
	(Losses)/Gains on Sales of Investments	(85,590)	1,039,201
	Portfolio Investments Provision	288,121	(288,121)
	Surplus on Loan Relationship	43,138	20,486
		990,687	1,406,572
	Interest Payable:-		
	on Bank Loan and Overdrafts wholly repayable within five years	(1,200)	(6,167)
		<del></del>	
		<u>989,487</u>	1,400,405

7.	TAXATION					1998 £	1997 £
	The charge for the y	ear comprises:-				£	ı.
	Current Year Corporation Tax at 3 Overseas Tax Deferred Tax Advance Corporatio		.5%)			15,453 3,744 (8,568) 26,457	22,132 2,662 12,000 30,037
	Prior Year Corporation Tax Deferred Tax					(5,232) (3,432)	(6,736)
						<u>28,422</u>	60,095
8.	DIVIDENDS						
		th June 1998 nd December I Paid 7th April				9,594 9,594 46,064	9,594 9,594 46,064
9.	TANGIBLE FIXEI	) ASSETS				<u>65,252</u>	<u>65,252</u>
		Freehold, Farmland, Woodland &	Water Wells	Pı	easehold coperty	Plant, Vehicles	Total
	GROUP	Buildings $\pounds$	£	Long £	Short £	& Fittings £	Total £
	Cost At 1.1.98 Additions Disposals	2,527,880 17,745 (18,114)	109,347 - ( <u>109,347</u> )	127,178	82,797 	2,814,047 70,893 (488,900)	5,661,249 88,638 (616,361)
	At 31.12.98	<u>2,527,511</u>	<del>-</del>	<u>127,178</u>	<u>82,797</u>	2,396,040	<u>5,133,526</u>
	Aggte. Depreciation At 1.1.98 On Disposals Charge for Year	785,201 - 12,188	109,347 (109,347)	- - 	71,338 	2,454,422 (478,448) 135,570	3,420,308 (587,795) 152,731
	At 31.12.98	<u>797,389</u>		<u></u> :	76,311	2,111,544	2,985,244
	Net Book Values At 31.12.98	1,730,122	<del></del>	127,178	6,486	284,496	2,148,282
	At 31.12.97	1,742,679		<u>127,178</u>	<u>9,959</u>	<u>361,125</u>	<u>2,240,941</u>

## FOR THE YEAR ENDED 31st DECEMBER 1998

## 9. TANGIBLE FIXED ASSETS (Contd.)

Included in Plant, Vehicles and Fittings, are assets acquired under Hire Purchase Contracts, which have a Net Book Value of £25,941 (1997: £21,303). The depreciation charge for the year is £2,612.

		Freehold, Farmland, Woodland & Buildings £	Total £
	COMPANY		
	Cost At 1.1.98 Disposal Transfer In	144,301 (90,000) 90,000	144,301 (90,000) 90,000
	At 31.12.98	144,301	144,301
	Net Book Value At 31.12.98 & 31.12.97	<u>144,301</u>	<u>144,301</u>
10.	INTANGIBLE FIXED ASSETS		Quotas
	GROUP		£
	Cost At 1st January 1998 & 31st December 1998		<u>14,227</u>
	Depreciation At 1st January 1998 Charge for year		5,701 2,851
	At 31st December 1998		8,552
	Net Book Value At 31st December 1998		<u>5,675</u>
	At 31st December 1997		<u>8,526</u>

## FOR THE YEAR ENDED 31st DECEMBER 1998

11.

INVESTMENTS	1998	1997 £
GROUP	~	ı.
Trade	501	501
Property Development Partnership at Directors' valuation	7,572	16,940
Associated Company	<u>52,854</u>	
	60,927	<u>17,441</u>
Listed at cost less provision		
	12,561,145	10,114,833
(Directors' Valuation - £126,080, 1997 - £67,360)	40,029	40,029
	12,601,174	10,154,862
COMPANY		
Subsidiary Undertakings Shares at Cost or Directors' Valuation		
	1,200,556	1,584,556
Loan Notes at cost		650,000
	1,200,556	2,234,556
Listed at cost less provision	place we	
(Market Value - £10,829,427, 1997 - £9,205,091)	9,824,812	9,192,411
Unlisted at Cost		
(Directors' Valuation £80, 1997 - £160)	29	29
	9.824.841	9,192,440
	GROUP Trade Property Development Partnership at Directors' valuation Associated Company  Listed at cost less provision (Market Value - £13,836,412, 1997 - £10,100,313) Unlisted at Cost (Directors' Valuation - £126,080, 1997 - £67,360)  COMPANY Subsidiary Undertakings Shares at Cost or Directors' Valuation if lower Loan Notes at cost  Listed at cost less provision (Market Value - £10,829,427, 1997 - £9,205,091) Unlisted at Cost	### COMPANY Subsidiary Undertakings Shares at Cost or Directors' Valuation if lower  Listed at cost less provision (Market Value - £126,080, 1997 - £9,205,091)  Listed at cost less provision (Market Value - £10,829,427, 1997 - £9,205,091)  #### COMPANY    1,200,556

The Subsidiary Undertakings which, in the opinion of the Directors, principally affected the Group Accounts are:-

Subsidiary Undertaking	•			
<b>Bodies Corporate</b>	Country of Incorporation	Class of Shares	Proportion Held	Activity
Charles Connell & Co. Ltd.	Scotland	Ordinary Preference	100% 100%	Group Management
Charles Connell & Co. (Colquhalzie Farms) Ltd.	Scotland	Ordinary	100%	Farming
Connell Fish Farming Ltd.	Scotland	Ordinary Preference Deferred	100% 100% 75%	Fish Farming
The Earn Shipping Co. Ltd.	England	Ordinary	100%	Investment Company
Craigallian Realty Ltd.	Scotland	Ordinary	100%	Property Development

## FOR THE YEAR ENDED 31st DECEMBER 1998

## 11. INVESTMENTS (Contd.)

	Associated Undertakings			]	Share of Net Tangible Assets £
	Capital Investment				57,647
	Share of Loss retained by Associate				(4,793)
	At 31st December 1998				52,854
	The Company owns 49% of the Farming Pa	artnership base	d at Ladyston.		
	The group share of loss in Associate amour	nted to £2,459.			
12.	STOCKS			1998 £	1997 £
	Raw Materials and Stores Livestock Growing Stocks and Finished Goods			25,709 122,350 81,769 	60,750 155,746 797,794 
13.	DEBTORS	1998 £	Group 1997 £	1998 £	Company 1997 £
	Amounts falling due within one year:- Trade Debtors Taxation Recoverable Other Debtors Prepayments and Accrued Income  Amount falling due after one year:- Loan Relationship Deferred Surplus	220,481 34,230 159,511 132,431 546,653	181,036 2,147 486,075 217,036 886,294	34,230 126,491 105,088 265,809	806 345,177 186,068 532,051 12,810
		<u>546,653</u>	899,104	265,809	<u>544,861</u>

14.	CREDITORS	1998 £	Group 1997 £	1998 £	Company 1997 £
	Amounts falling due within one year:-	~		~	~
	Trade Creditors	114,227	177,868	-	-
	Other Creditors	34,213	208,992	25,681	184,770
	Hire Purchase	6,518	-	-	-
	Taxation	5,120	12,500	-	2,500
	Other Taxes and Social Security	60,353	21,999	-	
	Accruals and Deferred Income	297,086	51,011	17,341	14,885
	Amounts owed to Subsidiary Undertakings			4,866,723	6,647,228
		<u>517,517</u>	472,370	4,909,745	6,849,383
	Amounts falling due after one year:-				
	Hire Purchase	6,518	~	-	-
	Loan Relationship Deferred Deficit	13,321	~	13,321	-
	The state of the s				
	•	<u>19,839</u>		<u>13,321</u>	
15.	PROVISION FOR LIABILITIES AND C	HARGES			
	Deferred Taxation				
	Capital Allowances As at 1st January 1998	12,000			
	(Decrease)/Increase in Provision	(12,000)	12,000	<u>-</u>	-
	(Decrease)/Increase in Frovision				
	As at 31st December 1998	-	12,000	-	-
	<b>Equity Minority Interest</b>	1,000	4,889	-	-
٠		<del></del>			<del></del>
		<u>1,000</u>	<u>16,889</u>	<del></del> _	
16.	DEFERRED INCOME				
	0.310	<b>5.000</b>	20 = = =		
	Capital Grants	7,302	20,755	-	-
	Pension Scheme (Note 21)	-	111,442	-	-
		****			
		7,302	132,197	_	-
					<del></del>

## FOR THE YEAR ENDED 31st DECEMBER 1998

17.	CALLED UP SHARE CAPITAL	1998 £	1997 £
	Authorised	<u>1,500,000</u>	1,500,000
	Allotted, Issued and Fully Paid 54,193 Ordinary Shares of £5 each	270,965	270,965
	127,924 6% Non-Cumulative Non-Redeemable Preference Shares of £2.50 each	319,810	319,810
		<u>590,775</u>	590,775

## **Preference Shares**

The non-cumulative preference shares are non-equity shares which carry an entitlement to a dividend at a rate of 6.0p (net) per annum. Every holder of a preference share shall be entitled to receive notice of and to attend and to vote at any general meeting and shall be entitled to one vote in respect of each preference share held.

18.	RESERVES	Capital Redemption Reserve Fund £	Consolidation Reserve £	Capital Grants Reserve £	Profit and Loss Account £	Total £
	Group					
	As at 1.1.98 Retained Profit for Year	759,225	1,635,856	366,613	16,009,043 481,850	18,770,737 481,850
	As at 31.12.98	<u>759,225</u>	<u>1,635,856</u>	<u>366,613</u>	16,490,893	19,252,587
			Re	Capital demption Reserve Fund £	Profit and Loss Account	Total £
	Company					
	As at 1st January 1998 Retained Profit for Year			759,225 -	9,214,996 474,749	9,974,221 474,749
	As at 31st December 1998			759,225	9,689,745	10,448,970

19.		MMITMENTS FOR CAPITAL EX	1998	Group 1997	1998	Company 1997
	A 4 ^	21 at Danish on 1009 the Committee I	£	£	£	£
	ent for	31st December 1998 the Group had ered into the following commitments expenditure of a capital nature not ovided for in the Accounts:-				
	Au	thorised and contracted for	<u>-</u>		<u>-</u>	
	Au	thorised and not contracted for	100,000		_	
	4		2001000			
20.	CA	SH FLOW STATEMENT			1998	1997
	a)	Reconciliation of Operating Loss	to Net Cash		£	£
		Outflow from Operating Activities	es			
		Operating Loss			(411,627)	(821,430)
		Depreciation			155,582	249,447
		Gain on Sale of Fixed Assets	, v		(75,831)	(86,049)
		Transfer from Grants			(13,453)	(49,011)
		Pension Scheme			(111,442)	25,316
		Stock Decrease			784,462	485,055
		Debtors Decrease			73,539	221,835
		Creditors Increase/(Decrease)			198,166	(462,585)
		Net Cash Inflow/(Outflow) from C	Operating Activit	ies	<u>599,396</u>	( <u>437,422</u> )
	b)	Net Cash Inflow on Taxation				
	0)	Corporation Tax Paid			(7,398)	(1,716)
		Corporation Tax Recovered			(7,570)	54,697
		Overseas Tax Repaid			2,963	1,588
		Income Tax Recovered			-	30,631
					( <u>4,435</u> )	<u>85,200</u>
	c)	Reconciliation of Net Cash Flow to in Net Funds/(Debt)	Movement			
		(Decrease) in Cash in the Year			(108,196)	(382,920)
		Loans Repaid in the Year			-	150,000
		Change in Net Funds			(108,196)	(232,920)
		Net Funds at 1st January 1998			308,164	541,084
		Net Funds at 31st December 1998			199,968	308,164

#### FOR THE YEAR ENDED 31st DECEMBER 1998

## 20. CASH FLOW STATEMENT (Contd.)

d)	Analysis of Changes in Net Funds	As at	Cash	As at
		1.1.98 £	Flows	31.12.98
	Cash at Bank and in Hand	308,164	(108,196)	199.968

## e) Liquid Resources

Charles Connell & Company (Holdings) Limited includes as liquid resources term deposits of less than a year and stocks and shares.

#### 21. PENSION SCHEME

The Group's staff pension scheme provides benefits payable to members and their dependents on a defined benefit basis. All contributions are invested in a group deferred annuity contract with an insurance company.

The contributions are determined by a qualified actuary on the basis of triennial valuations using the projected unit method. The most recent valuation was at 1st January 1997. The major assumptions used are those relating to the rate of return on investments ( $8\frac{1}{2}$ % per annum) and the rate of increase in salaries ( $6\frac{1}{2}$ % per annum). The actuarial valuation showed a surplus of the scheme's assets over the benefits accruing to members. Part of this surplus has been allocated to finance the improvements in benefits for Limited Price Indexation required by the Pensions Act 1995 and increases in existing pensions.

The balance of the surplus has been used to finance a three year partial holiday in the employers contributions. The pension cost (credited)/charged in the Profit and Loss Account amounted to £(111,442) (1997 - £25,316). The deferred income has been released to the Profit and Loss Account as the pension scheme is being wound up.

In addition, the Group also operates a defined contribution scheme for the benefit of a Director. The employers contribution for the year was £11,202 (1997 - £13,853).

#### 22. RECONCILIATION OF MOVEMENT IN SHAREHOLDERS' FUNDS

	1998 £	1997 £
Retained Profit for the year	481,850	453,618
Net Increase in Shareholders' Funds Opening Shareholders' Funds	481,850 19,361,512	453,618 18,907,894
Closing Shareholders' Funds	19,843,362	19,361,512

#### FOR THE YEAR ENDED 31st DECEMBER 1998

#### 23. POST BALANCE SHEET EVENTS

#### a) Connell Fish Farming Limited

On 16th March 1999 the Company sold Connell Fish Farming Limited, a wholly owned subsidiary. The consideration paid for the Company amounted to £522,233.

## b) Melfort Salmon Ltd.

On 16th March 1999 the Company sold its 50% holding in Melfort Salmon Ltd. for a sum of £171,500.

## c) Pension Scheme

During April 1999 the Group's staff pension scheme ceased to operate and is in the process of being wound up.

24.	OPERATING LEASE COMMITM	EASE COMMITMENTS 19			1997	
		Land & Buildings £	Other £	Land & Buildings £	Other £	
	In one year or less	8,333	_	7,917	-	
	Within two to five years	-	2,785	-	2,785	