27 SEPTEMBER 1986

Emst & Whinney

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DIRECTORS' REPORT

Directors:

A R Cotton (Chairman)

I Stewart M G Taylor N F Wilkinson

Secretary:

N F Wilkinson

Registered Office:

34 Fettes Row, Edinburgh EH3 6UT

The directors present their report for the 52 weeks ended 27 September 1986.

#### ACCOUNTS AND DIVIDENDS

The directors submit the audited accounts of the company for the 52 weeks ended 27 September 1986. The profit for the period available to shareholders amounts to £5,839,559 and is dealt with as shown in the profit and loss account.

The directors propose the payment of a dividend of £5,600,000.

# PRINCIPAL ACTIVITIES AND REVIEW OF BUSINESS DEVELOPMENTS

The company is a divisional holding company within the Hanson Trust group of companies. The principal subsidiaries and their activities are listed in note 12 to the accounts. All the subsidiaries have performed satisfactorily during the period.

#### DIRECTORS

The directors of the company during the 52 weeks ended 27 September 1986 were those listed above and Mr J J S Marshall who resigned on 14 April 1986. Mr I Stewart was appointed to the board on 14 April 1986.

### DIRECTORS' INTERESTS

None of the directors has any interest in the share capital or loan stock of the company or its subsidiaries.

Mr M G Taylor is a director of the ultimate holding company, Hanson Trust PLC, in whose accounts his interests in that company are shown.

DIRECTORS' REPORT (continued)

### DIRECTORS' INTERESTS (continued)

The interests of the other directors in the shares and the loan stock of the ultimate holding company, Hanson Trust PLC, are as follows:

Ordinary 27 September 1986	shares 28 September 1985 (or date of appointment 1f later)
150,000	112,500
47,600	9,450
4,500	3,375

At 27 September 1986 N F Wilkinson held £3,200 8% Convertible Loan Stock (28 September 1985 £1,200 9 3/4% Convertible Loan Stock).

No director had a beneficial interest in any significant contract or arrangement to which the company or a subsidiary was a party during the period.

## SUBSTANTIAL HOLDERS OF STOCK

The whole of the share capital of the company is owned by Hanson Trust PLC and its subsidiaries.

### CLOSE COMPANY PROVISIONS

The company is not a close company within the meaning of the Income and Corporation Taxes Act 1970.

#### AUDITORS

A R Cotton
I Stewart
N F Wilkinson

Ernst & Whinney have expressed their willingness to continue in office as auditors and a resolution proposing their reappointment will be submitted at the annual general meeting.

By order of the board

Secretary

3 December 1986

# Ernst & Whinney Chartered Accountants

REPORT OF THE AUDITORS TO THE MEMBERS OF LINDUSTRIES LIMITED

We have audited the accounts set out on pages 4 to 13 in accordance with approved auditing standards. The accounts have been prepared under the historical cost convention.

In our opinion the accounts give a true and fair view of the state of affairs of the company at 27 September 1986 and of the profit and source and application of funds of the company for the 52 weeks then ended and comply with the Companies Act 1985.

Ernst & Whinney

Hull

3 December 1986

LINDUSTRIES LIMITED

# PROFIT AND LOSS ACCOUNT

# FOR THE 52 WEEKS ENDED 27 SEPTEMBER 1986

	Note	1986 £	1985 £
TURNOVER	2	10,714,632	10,489,387
OPERATING COSTS less operating income	· з	11,090,649	10,709,425
		(376,017)	(220,038)
Other income	6	6,989,109	5,018,761
		6,613,092	4,798,723
Interest payable	7	104,518	103,883
PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION		6,508,574	4,694,840
Taxation (credit)/charge	8	(239,432)	39,000
PROFIT BEFORE EXTRAORDINARY ITEMS		6,748,006	4,655,840
Extraordinary items	9	908,447	121,968
PROFIT FOR THE FINANCIAL PERIOD		5,839,559	4,533,872
Dividends	10	5,600,000	4,251,000
RETAINED PROFIT FOR THE PERIOD	19	£239,559	£282,872
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# BALANCE SHEET - 27 SEPTEMBER 1986

	Note	1986 £	1985 £
FIXED ASSETS Tangible assets Investments	11 12	295,415 6,338,029	288,331 6,487,142
CURRENT ASSETS Debtors Investments Cash at bank and in hand	13 14	43,615,937 4,000,000 2,221,787 49,837,724	36,346,292 4,000,000 493,065 40,839,357
CREDITORS - amounts falling due within			
one year Trade and other creditors Taxation	15	21,181,325	13,616,607 223,277
Dividends		5,600,000	4,160,000
		26,781,325 23,056,399	17,999,884 22,839,473
NET CURRENT ASSETS TOTAL ASSETS LESS CURRENT LIABILITIES		£29,689,843	£29,614,946
TOTAL ASSETS LESS CORRENT LIABILITIES			223,024,340
CREDITORS - amounts falling due after more than one year.	16	1,660,255	1,660,255
CAPITAL AND RESERVES Called-up share capital	18	6,951,758	6,951,758
Share premium account Profit and loss account	19	4,673,640 16,404,190	4,673,640 16,329,293
Rewent		28,029,588	27,954,691
I Stewart  ) Directors  N F Wilkinson  3 December 1986			

£29,689,843 £29,614,946

LINDUSTRIES LIMITED

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# STATEMENT OF SOURCE AND APPLICATION OF FUNDS

# FOR THE 52 WEEKS ENDED 27 SEPTEMBER 1986

SOURCE OF FUNDS	1986 £	1985 £
FROM OPERATIONS Profit before taxation	6,508,574	4,694,840
Extraordinary items involving the movement of funds	(8,447)	123,032
Items not involving the movement of funds: Depreciation	17,740	9,917
(Profit)/loss on disposal of fixed asset investments	(1,109)	3,873
	6,516,758	4,831,662
OTHER SOURCES Net proceeds of sale of fixed asset investments	2,109	7,241
Net proceeds or same or rained about in the	6,518,867	4,838,903
FUNDS APPLIED		20 100
Purchase of tangible fixed assets	17,625	30,108
Group transfers of tangible fixed assets	7,200	252,000
Taxation paid	-	54,112
Repayment of term loans and debentures		189,040
Dividends paid	4,160,000	3,502,085
	4,184,825	4,027,345
INCREASE IN WORKING CAPITAL	£2,334,042	£811,558
Arising from movements in:		/ 750 510
Debtors	7,269,645	4,753,510
Creditors	(6,664,325)	(3,586,689)
Net liquid funds	1,728,722	(355,263)
	£2,334,042	£811,558
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# NOTES ON THE ACCOUNTS - 27 SEPTEMBER 1986

## 1 ACCOUNTING POLICIES

(a) Accounting convention

The accounts have been prepared under the historical cost convention.

(b). Depreciation

The cost of tangible fixed assets is written off by equal annual instalments over their expected useful lives as follows:

Leasehold property Shorter of length of lease or 50 years Motor vehicles 4 years Fixtures and fittings 4 - 8 years

(c) Deferred taxation

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Provision is made when required for deferred taxation, using the liability method, on all timing differences to the extent that it is probable that the liability will crystallise.

(d) Consolidated accounts

The company is a wholly owned subsidiary of a body incorporated in Great Britain and advantage has been taken of S229(2) of the Companies Act 1985 in that consolidated accounts have not been prepared.

(e) Foreign currencies

Foreign currencies, in respect of amounts due to or from overseas subsidiaries, are translated at rates ruling at the balance sheet date. Differences on translation arising from variations in exchange rates are shown as a movement on retained profits.

#### 2 TURNOVER

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Turnover comprises the invoice value of services supplied to subsidiary and fellow subsidiary companies, exclusive of VAT and is all derived from within the United Kingdom.

3 OPERATING COSTS less operating income:

•	1986 £	1985 £
Employment costs (note 4) Depreciation Other operating charges	65,988 17,740 11,006,921	41,127 9,917 10,658,381
	£11,090,649	£10,709,425

Other operating charges include auditors' remuneration amounting to £19,406 (1985 - £18,744).

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# NOTES ON THE ACCOUNTS - 27 SEPTEMBER 1986

EMPLOYMENT COSTS	1986 £	1985 £
Wages and salaries Social security costs Pension costs	52,200 7,088 <u>6,700</u>	33,689 2,495 4,943
	£65,988	£41,127

The average number of persons, including directors, employed during the financial period, all of whom were employed in the UK, amounted to 6 (1985-6).

## 5 EMOLUMENTS OF DIRECTORS

Employment costs include emoluments of directors amounting to £26,242 (1985 - £23,948).

The emoluments, excluding pension contributions, are detailed as follows:

		1986 £	1985 £
	Chairman Highest paid director	24,000	21,900
	Other directors in scale	Number of	directors
	Not more than £5,000	3	3
6	OTHER INCOME .	1986 £	1985 £
	Income from shares in group companies Income from shares in related companies Other income	6,950,000 	4,920,000 39,000 59,761
		£6,989,109	£5,018,761
7	INTEREST PAYABLE	1986	1985
	Bank interest and other loans repayable within 5 years	£104,518	£103,883

### NOTES ON THE ACCOUNTS - 27 SEPTEMBER 1986

### 8 TAXATION

The (credit)/charge based on the profit for the period comprises:

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	1986 £	1985 E
Adjustment relating to prior years Advance corporation tax	(239,432) 	39,000
•	£(239,422)	£39,000

Losses for taxation purposes amounting to approximately £366,000 will be surrendered for no consideration to fellow subsidiaries under the provisions of the Income & Corporation Taxes Act 1970.

9	EXTRAORDINARY ITEMS	1986 £	1985 £
	Provision to reduce investments and indebtedness in subsidiaries to net asset value Write back of provision for subsidiaries rationalisation	900,000	200,000
	costs Disposal of subsidiary	<del>-</del> -	(155,000) 70,353
	Pensions and other expenses incurred in connection with former subsidiary	8,447 £908,447	6,615 £121,968
10	DIVIDENDS	1986 £	1985 £
	Ordinary - interim paid Ordinary - proposed final	5,600,000 £5,600,000	91,000 4,160,000 £4,251,000

# NOTES ON THE ACCOUNTS - 27 SEPTEMBER 1986

## 11 TANGIBLE FIXED ASSETS

		Lezsehold property	Motor vebicles, fixtures and fittings	Total E
	Cost	-	~	<del></del>
	At 28 September 1985 Additions	252,600	49,431 17,625	301,431 17,625
	Inter group transfers		11,520	11,520
	At 27 September 1986	252,666	78,576	339,576
	Depreciation			
	At 28 September 1985	1,250	11,840	13,100
	Charge for period	5,040	12,700	17,740
	Enter group transfers		4,320	4,320
	Ar 27 September 1986	6,367	28,8£0	35,160
	Wet book amounts at 27 September 1986	2245,700	£49,716	5295,416
	Net book anomits at 18 September 1985	£250,740	£37 <b>,</b> 591	£288,331
ī2	FIRED ASSET INVESTMENTS		Unlisted	,
		Subsidiaries £	investment E	Total, E
	. Tost . Ar 18 September 1983	11,425,544	1,000	11,426,544
	Disposals	-	( <u>1,000</u> )	(1,000)
	år 27 September 1986	11,425,544		LL,425,544
	Amounts written off At 28 September 1985	4,939,402	-	4,936,402
	Amounts written off in the period	148,113		148,113
,	Az 27 September 1986	5,087,515	wit.	5,,087,515
	Net acoic amounts at 17 September 1986	16,338,029	<u>e</u> _	£6,338,029
	Net book amounts at 18 September 1983	£6,486,142	EI,000	E6,487,142
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## NOTES ON THE ACCOUNTS - 27 SEPTEMBER 1986

### 12 FIXED ASSET INVESTMENTS (continued)

The principal subsidiaries at 27 September 1986 are as follows:

Company	Country of incorporation and operation		Activity
Delanair Limited Rhodes Pierce-All Limited Robert Morton (DG) Limited	UK UK UK	)	Engineering and automotive products
H A Coombs Limited St Albans Rubber Limited William Warne Limited	UK UK UK	<b>`</b>	Rubber and plastic products
Barbour Campbell (Threads) Limited *Barbourgaren Nederland BV *Barbour Threads Pty Limited *Barbour Threads (Pty) Limited *N V Barbour Threads - Belgium SA *The Irish Thread Manufacturing Co Limited Dunbar McMaster & Co Limited *Industria Filati di Lino e Canapa SpA Levi Jackson & Sons Limited The Longford Textile Co Limited Longford Manufacturing Limited	UK Holland Australia South Africa Belgium  Eire UK Italy UK Eire Eire	,	Textile products
*Industrias Alta Mar SA *Industrial del Fresno SA	Mexico Mexico	)	Products for fishing industry
Barbour Campbell (Textiles) Limited	UK		Holding company
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All the above companies are wholly owned with the exception of Industrias Alta Mar SA and Industrial del Fresno SA which are 75.9% owned. Shares in each of the above are held by Lindustries Limited except those marked \* which are held by a subsidiary.

13	13 DEBTORS	1986 £	1985 £
	Amount owed by ultimate holding company Amounts owed by subsidiaries Amounts owed by fellow subsidiaries Other debtors and prepayments	20,477,112 22,691,277 53,113 394,435	15,172,237 21,087,679 43,687 42,689
	Office depends and baselox	£43,615,937	£36,346,292

# NOTES ON THE ACCOUNTS - 27 SEPTEMBER 1986

14 INVES	TMENTS
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1985 1986 £4,000,000 £4,000,000 Short term deposits The deposits are pledged as security against the 6.1/4% Debenture Stock 1984/89.

TRADE AND OTHER CREDITORS 15

TRADE AND OTHER CREDITORS	1986 £	1985 £
Trade creditors Amounts owed to subsidiaries Amounts owed to fellow subsidiaries Taxation and social security Accruals	30,124 980,625 19,299,463 2,783 215,875 652,455	46,416 815,963 12,067,441 8,445 158,118 520,224
Other creditors	£21,181,325	.£13,616,607
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CREDITORS - amounts falling due after more than one year: 16

CREDITORD LIMOCHULE	5	1986	1985
6.1/4% Debenture stock	1984/89 (secured)	£1,660,255	£1,660,255

#### DEFERRED TAXATION 17

No provision for deferred taxation at 27 September 1986 is required. Potential tax liabilities, which are not expected to crystallise in the foreseeable future, exist in respect of:

the roreseeable ruce	.20,	1986	1985
Accelerated capital	allowances	£	£5,035

#### CALLED-UP SHARE CAPITAL 18

At 27 September 1986 and 28 September 1985 the share capital of the Allotted company was:

company was:	Authorised L	Allotted, called-up and fully paid f
3.5% cumulative preference stock	1,100,000	1,100,000
of fl each 4.2% preferred ordinary stock	1,100,000 10,300,000	1,100,000 4,751,758
Ordinary shares of 25p each	212,500,000	£6,951,758

# NOTES ON THE ACCOUNTS - 27 SEPTEMBER 1936

# 19 PROFIT AND LOSS ACCOUNT

	19 <b>36</b> £	1983 £
At 28 September 1985 Exchange rate adjustment Retained profit for the period	16,329,293 (164,662) 239,559	16,043,902 2,519 <u>282,872</u>
At 27 September 1986	£16,404,190	£16,329,293

### 20 CONTINGENT LIABILITEES

At 27 September 1986 the company had given an unlimited guarantee in respect of a bank overdraft of the ultimate holding company, Hanson Trust PLC, amounting to £448,950,825 (1985 - £36,836,101).

### 21 ULTIMATE HOLDING COMFANY

The company's ultimate holding company is Hanson Trust PEC incorporated in Great Britain.