# Lindustries Limited

Annual report and accounts 1979

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## Notice of meeting

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Notice is hereby given that the eighty second annual general meeting of Lindustries Limited will be held in the Ballroom Lounge, The Dorchester (Ballroom entrance), Park Lane, London W1, on Tuesday 31 July 1979 at 12 noon for the following purposes:

- 1 To receive and adopt the report of the directors and the accounts for the financial year ended 31 March 1979 and to declare final dividends on the ordinary shares and the preferred ordinary stock.

  (Resolution 1)
- 2 To re-elect the following as directors of the company:

Sir Alec Ogilvie	(Resolution 2)
Sir lan Morrow	(Resolution 3)
Mr. B. M. Knox	(Resolution 4)
Mr. P. J. W. Shuttleworth	(Resolution 5)

3 To reappoint Coopers & Lybrand as auditors and to authorise the directors to fix their remuneration (Resolution 6)

A member entitled to attend and vote may appoint a proxy, who need not be a member of the company, to attend and vote instead of him. More than one proxy may be appointed.

By order of the Board P. J. W. Shuttleworth, Secretary 31 St. Andrew Square, Edinburgh, EH2 2AB. 6 July 1979

Drought Stantawork

A statement of the share transactions and copies of the service contracts of certal? directors will be available at the company's registered office during business hours from 6 to 31 July 1979 and at the annual general meeting from 11.45 a.m. until its conclusion.

## Directors

W. E. Luke Chairman

P. A. Rippon DFC Vice Chairman and Managing Director

†J. A. Harper CEng MIEE
\*D. A. Hunter Johnston
\*B. M. Knox MC TD
†A. E. Luke
R. J. Lupini BA FIPM
\*Sir Ian Morrow CA FCMA
\*Sir Alec Ogilvie
P. J. W. Shuttleworth FCIS
E. L. S. Weiss FCA

\*non-executive †Assistant Managing Directors (Operations)

Group Senstary
P. J. W. Snuttleworth FCIS

Head Office Trevor House, 100 Brompton Road, London SW3 1EL (m)

( -)

Registrars and Registered Office The Royal Bank of Scotland Limited P.O. Box 27, 31 St. Andrew Square, Edinburgh EH2 2AB

Auditors
Coopers & Lybrand
Abacus House, Gutter Lane, Cheapside, London EC2V 8AH

Bankers
The Royal Bank of Scotland Limited
62 Lombard Street, London EC3P3DE

Solicitors
McKenna & Co.
Inveresk House, 1 Aldwych, London WC2R 0HG

# Highlights

### Lindustries Limited and subsidiary companies

	1979 £000	1978 £000
Sales		
Sales outside the group	100,228	88,403
Earnings		
Profit before taxation	7,242	6,833
Profit after taxation	5,272	4,814
Earned for ordinary shareholders	4,916	4,503
Ordinary dividends	1,845	1,674
Earned per 25p ordinary share	26·5p	24·4p
Dividends per 25p ordinary share	9·9p	9·0p
Dividend cover	2·7 times	2·7 times
Assets		
Assets employed	43,821	42,038
Assets attributable to ordinary shares	35,238	33 206
Asset value per 25p ordinary share	189·5p	179-20

### Chairman's Statement





/. E. Luke hairman

The results of our trading during this last financial year emphasise the stability of profits which is provided by the geographical and operational diversity of the company's activities. Despite a number of adverse factors our profit was £7,242,600 compared with £6,833,000 in the previous year, an increase of 6%. This, by itself, is not a remarkable achievement but the profit has been struck after charging £448,000 in respect of relocation, redundancy and reorganisation costs, £785,000 trading losses incurred by two of our operating subsidiaries and approximately £575,000 of currency losses clue to the strengthening of sterling during the year. The Group's profit after tax was £5,272,000 compared with last year's £4,814 \$\frac{1}{2}\$0, an increase of \$9\frac{1}{2}\$%.

#### Dividend

An interim dividend of 3·3 pence per share was paid in April. Your directors will recommend at our Annual General Meeting a final dividend of 6·6 pence per share. Thus the total dividend for the year will have been raised by 10%. At last dividend limitation has been removed and in future our dividend policy can be more flexible. This means that it will no longer be expedient for us to recommend increased dividends merely for the purpose of establishing a higher base.

#### Engineering products

Sales increased by 21% but the profit, although showing a modest increase, was eroded by a number of factors. External industrial action such as the lorry drivers' strike inevitably affected production at our Engineering companies but, by comparisor, the companies within our own Group suffered very little disruption from direct industrial action. Although the nine-week stoppage at the Ford Motor Company was particularly hurtful, the subsequent surge in demand for Delanair's products, a high proportion of which are sold to the Ford Motor Company, helped to mitigate its effects.

The substantial losses incurred by Cowlishaw Walker and Delaney Gallay Dynamics sadly discounted the excellent performance of the other Engineering companies. Strenuous efforts are being made to bring the losers back into profit, but in the case of Cowlishaw Walker the company's viability depends on the volume of orders received from the National Coal Board and, of late, their requirements have been smaller than historically enjoyed. However, the other Engineering companies are in good shape and have started the new year with good order books.

#### STORY WAS CONTRACTED BY STORE

All but one of the companies in this sector increased their sales. The overall total was only up by about 7% but the profits increased by 48%. M. A. Combs suffered a loss because competition from manufacturers in the For East, where low cost langur is plentiful, has weakened our competitive position. The company is guidually changing to product base and is now beginning to make a modest profit. The other companies have done well St Alexas Rubber outstandingly so. Welling Surpost and eliminated modes and Welfangton and Davel matched feet great and charge profit despite sufficient competitive conditions; the clarify in conditions.

markets. A far-reaching and vital re-equipment programme has been proceeding at the Warne factory in Barking at considerable cost. The re-organisation is being managed skilfully and the inevitable loss, including the consequential costs, were well contained although they were also exacerbated by a lengthy strike. The Warne company has sold some surplus land for a net figure of £450,000, which will reimburse some of the capital being invested.

During the year we sold a 60% shareholding in one of our smaller subsidiary companies, Heston Rubber Products, to its major supplier, a large and successful Danish company, for which it acts as agent in the United Kingdom and with which we have entered into a management agreement.

#### Virread and allied products

The principal company in this sector is Barbour Threads, which is based in Northern Ireland, but the products of which are sold all over the world. The company has had an exceedingly difficult year with sales increasing by about 17% but profits decreasing by nearly 50%. Normally about two-thirds of the company's sales are exported, but during the year exceptionally severe competition was experienced in most overseas markets and it was not possible, because of exchange movements, to obtain prices which would compensate for higher production costs at the mills. The small factory in France was burnt down during the year and will not be replaced. The Italian company is still going strong and again made a valuable contribution to the overall profit of this sector.

E. B. Hamel continues to experience severe competition from abroad but broke even at the year end. The other companies, including the Longford company in the Republic of Ireland, all made satisfactory profits.

#### Overseas

When the sales and profits of overseas companies are converted from local currency to sterling the results in comparison with those of a previous year can be distorted. Our Canadian company, John Leckie Incorporated, is largely a distributor, whereas our Mexican company, Alta Mar, both manufactures and distributes fish nets. Last year in their own currencies they both earned substantially higher profits on much increased turnover and, even when converted into sterling at the current rate of exchange, their trading profits showed significant increases.

The increase in sales of the overseas companies was 15% and profits showed an increase of 44%. These overseas subsidiaries provided us with 20% of our total pre-tax profit. I hope and believe that our overseas operations will continue to do well.

#### Microcamaco

The assets employed by the Group at the end of the year bave increased from £42 million to £43.8 million and the assets attributable to ordinary shareholders have increased from £33.2 million to £35.2 million, or 187.5p per ordinary share at 31 March 1979 as compared with 179.7p per share at the segments of the vest an increase of 10.3p per share. This does not take was at round the significant excess of the market values of our properties over their Look values.

The tax charge has benefited from certain further releases or deferred taxation – in accordance with the policy we adopted last year – and the charge in this year's accounts of 27·2% is marginally lower than last year's of 29·5%.

Our cash position overall has strengthened and our net borrowings have been reduced in spite of the increase in working capital caused by the higher level of turnover. The cash generation of our U.K. companies was particularly encouraging; in total, our overseas companies required cash, largely because of the demands of John Leckie – whose working capital control procedures are now under af investigation – and the capital expenditure programme of our Mexican company, Industrias Alta Mar.

#### Exports

On page 15 we give a break-down of our export performance from which it will be seen 10 tree overall exports of the Group increased by nearly 30%. They account for about a fifth of our total Group sales. This is a very good performance at a time when sterling's appreciation has created difficulties for United Kingdom exporters.

#### Acquisition policy

Our balance sheet is strong and gives scope for financing acquisitions which would strengthen our Group in certain product areas. We have done a considerable amount of research into this and are constantly studying the practicability of acquiring other companies both at home and abroad.

#### The political scene

Since my last statement there has been a change of Government. The new Government's interest. to reduce direct taxation should develop a climate in which all employees of our Group are encouraged to reap an adequate reward for hard work and increased efficiency. I believe that the vast majority of our trade union mentions wish the company to prosper because this is the only menus by which they can benefit themselves and their families by increased earnings and security. It is our intention to continue, through friendly communication, to encourage the closest working relationship at all levels. This in turn will bring the fuliest understanding of what needs to be done by everyone concerned to increase the profitability of our various subsidiary companies. There is still a need to improve productivity from our existing capital investment and to reduce unit costs so that we can be competitive in export markets, despite difficulties created by the strengthening of sterling in relation to other currencies.

A our Anath Conord Making on 21 July I shall return as alliament and from the Limit distributed after making by your of nervice with the company 41 of term as a Drozza. To at Rhaney to Parater and 20 as Chamber During this sever proved of the translation of the constant provided as a track of the constant of the constant provided as a track of the constant of the constant provided as a track of the constant of the constant provided as a track of the constant of the constant

company it has developed into quite a large industrial holding company, the management of which is both complicated and challenging. I am confident that Mr Peter Rippon, who succeeded me as Managing Director five years ago and will also become Chairman when I caire, will provide enlightened leadership to a team which, although comparatively young, is nevertheless very experienced in business management. He and all of the other 7,500 employees of the company have my grateful thanks for their loyalty in the past and my since a good wishes for their future. I can promise that shareholders, employees, customers and, indeed, the Government, who take such a large part of our profits, will continue to benefit from the activities of this great old company.

W. E. Luke Chairman

21 June 1979

## Report of the directors

The directors submit their report and the accounts for the financial year ended 31 March 1278.

#### 1. Principal activities

Lindustries Limited is an industrial holding company whose principal operating subsidiaries in the United Kingdom and abroad are shown on pages 35 to 38, A review of the trading activities of these subsidiaries is given on pages 9 to 14.

#### 2. Inflation accounting

A current cost statement is set out on page 34. This statement has been prepared on the basis of the interim recommendations of the Accounting Standards Committee.

#### C. Salus, profit and dividends

Group sales, profit and dividends are shown in the consolidated profit and loss account on page 18. The sales and profit for the year of each of the main product areas are shown below together with the comparativo figure: for the previous year.

	1979	1976
Sales	£000	£000
Engineering products	45,772	37,763
Rubber and plastic products Thread and allied products	17.634	10,492
Overseas operations	21,343 15,479	20,763 131445
•	15,475	10 Hotels
	100,228	38,403
Profit	***************************************	
Engineering products	3,263	3, 2 mars
Rubber and plastic products	954	S. Provide
Thread and allied products	1,31%	1.835
Overseas operation3	1,789	1.234
	7,325	· 1955
Investment it a read	352	, ĐÃ
Interest payable	(548)	19883
	7,129	- - ( )
Share of profits of associated impanies	113	1
Profit before taxation	7,242	,
	The state of the s	

The sales and profit were derived from companies operating in the following geographical areas:

55p	1979	1978
	£000	0002
Salos		
UK	75,089	65,879
Other EEC countries	5,419	5,064
North America	15,479	13,445
Otherareas	4,241	4,615
	100,228	88,403
Profit	<del></del>	***************************************
UK	4,817	4,598
Other EEC countries	507	682
North America	1,434	967
Other areas	484	586
		C = 190. at 192 * Subschäper
	7,242	6,833

The directors are recommending a final dividend on the ordinary shares of 6·6p per share which with the interim dividend paid previously makes 9·9p per share fig. 978 9·0m for the year. A final dividend of 2·1% on the preferred ordinary stock is also recommended.

#### 4. Associated companies

During the year Heston Rubber Products Ltd, previously a wholly owned subsidiary, became an associated company following the sale of 60% of its equity to Codan Gummi AS of Denmark. The company has since changed its name to Heston Codan Rubber Ltd.

In accordance with the requirements of the Department of Trade concerning the adoption of its Code of Conduct by British companies in relation to their South African subsidiaries and associates, a report will be filed with the Department covering the terelive months ending on 30th June 1978. When prepare 1 copies of the report will be available at the request of any interested shareholder.

As stated in note 14 of the accounts, Natal Thread Co (Pty) Ltd, which has had a most successful year and in which the Group holds a 15% interest, has been reclassified as a trade investment and credit has only been taken in these accounts for dividends received and not, as in the past, for the proportionate share of the company's profits

#### CANCE OF CARSES

The following is a review of the trading of the operating subsidiary companies.

The twelve subsidiary companies listed on page\* • Talle a wise range of argin corning products and their sales of which £5.537.036 were expense, invocated by £1% compared with those of the provious year. Overall profess of these contactnes were £3,263,036 — an increase of \$13



#### Vehicle and specialist components

Delanair Ltd manufactures heaters and air conditioners for cars and commercial vehicles at Ammanford in South Wales. Despite a nine week strike at Ford Motor Co Ltd, a major customer, and the national transport strike at the beginning of 1979, both of which had a serious affect on production schedules, the company had a successful year and increased its sales by 18%. The company's manufacturing facilities are now based entirely at Ammanford where further investment was made during the year to provide the most modern production capacity to modern demand for the company's products from customers in the vehicle component industry both in the United Kingdom and, increasingly, in Continental Europe, Development of the company's products continued and has enabled Delanair to compete successfully in a most important industry. The company has an excellent staff and first rate facilities, which together should enable it to compete successfully. Delaney Gallay Dynamics Ltd makes specialised equipment and components for use in the aviation industry at factories in north west London and Biggleswade in Bedfordshire The small improvement in the company's trading which occurred towards the end of the previous year was short-lived and despite a lot of hard work devoted to the re-organisation of the company during the past two and a half years, results for the year show a serious operating loss. The company suffered a damaging strike which lasted for five weeks and the overall level of productivity during the year was unsatisfactory. Following action to control the trading losses, the company is now operating on a more viable basis whilst plans are being made for its future activities. Gallay Ltd of Wellingborough in Northamptonshire manufactures equipment and components for military and off-highway vehicles. The company traded satisfactorily during the year and increased both sales and profits. During the past two years the company has been successful in building up a wider range of products and customers and now supplies equipment and components to the offhighway vahicle market in addition to its traditional market of military vehicle manufacturers. The outlook for the current year is good.

#### Industrial components

Heating Elements Ltd at Leicester, designs and manufactures a wide range of heating elements with a significant proportion being supplied to the synthetic fibres industry. During the year the company had to meet tough demands involving new products, technical changes and rapidly expanding delivery schedules from its principal customers in the textile machinery industry. These demands were contained and the company earned an improved profit, following slack demand in the previous two years. Demand for the company's yarn heaters and its other products in the current year is strong and provided this trend is maintained, the company is hoping to increase its sales and profits significantly during 1979/80. Ratby Engineering Co Ltd manufactures machines and components for the printing, commercial vehicle, general engineering and machine tool industries at its factory near Leicester. Demand for this company's products was strong throughout the year and record sales and profits were made. The satisfactory results reflect the measures taken by the company during the year to achieve greater officiency in all areas of its activity. The new financial year has started well with and struct level of orders which, if sustained, should ensure another good by the

#### Processing equipment for the brewing industry

Robert Morton (DG) Ltd of Burton-on-Trent supplies plant and equipment for use in the brewing and allied industries and specialised small bore pipes for use in gas turbine engines. 1978/79 was an extremely busy year for the company involving the completion of three new brewhouses in the United Kingdom, high demand from customers in the small bore pipework business and considerable activity in a number of turn-key brewery projects. The level of the company's sales at £4-6 million was 22% higher than those in the previous year with a satisfactory profit margin. Development of the company's capability is continuing in order to meet increasing market opportunities at home and abroad. The current year has started well with a good order book and prospects are encouraging.

#### Machine tools, mining and bulk handling equipment

Joseph Rhodes & Sons Ltd of Wakefield in Yorkshire, together with its manufacturing and sales companies, Joseph Rhodes Manufacturing Ltd and Rhodes Interform Ltd, manufactures a variety of metal forming machines for use in a wide range of industries. The company supplies a full range of power presses, extrusion presses, press brakes, shears and associated machinery for use in metal forming. The results were most satisfactory and showed good growth from the previous year, reflecting work carried out by the company in recent years to improve efficiency, develop products and expand markets in the United Kingdom and abroad. The company has started the new year with a high order book and good results should be achieved. The profit perforr ance of Coil Machinery (Cornac) Ltd was eroded by the absorption of costs associated with acquiring the assets of Humphris Press Equipment Ltd and moving to larger premises which provide improved commissioning and testing facilities. The company is now able to undertake bigger contracts and the results for the current year are expected to be better. Cowlishaw Walker & Co Ltd of Biddulph in Staffordshire, manufactures and supplies bulk handling equipment, consisting of conveyors, bunkers and rock and stone crushing machines, for use in coal mining and in other extractive industries, as well as presses and metal fabrications. Although the level of orders received by the company was encouraging at the beginning of the year, it fell away later on as demand for coal bunkers from the National Coal Board was significantly reduced. Whilst some good orders were obtained for crushing machinery and other new products, some for export, the combined effect of low overall domand and higher costs produced a serious loss. Stringent steps are being taken to reduce costs but the outlook for the current year is not good, being so dependent on orders from the coal mining industry.

The Group owns five subsidiaries, listed on page 36, which man decise and market a range of products made from natural as a synthetic rester and from plastic. Total sales of these products were £17,634,630 for the year - of which full 38,000 come expects which parks at £95 - 650 crowd on repose sort of 43, wherecomes divide these of the provides of

### industrial rubber products

The St Albans Rubber Co Ltd of St Albans, Hertfordshire, makes rubber sheeting for sale to manufacturers of wet-suits used in sailing, water skiing and diving, and also makes cellular rubber mouldings and sheeting for supply to the automotive, packing and other industries. The company traded successfully and achieved a 60% increase in export sales and a 15% increase in home sales. Profits increased satisfactorily and the return on capital employed improved. A considerable sum is being invested by the company to provide additional production capacity in order to meet continuing demands for the company's products and to maintain, growth in the future. The new year has started with a strong order book and excellent prospects. William Warne & Co Ltd of Barking in Essex manufactures a range of rubber gaskets and rings, high pressure hopes, tubing and anti-pollution booms. As reported a year ago, the company has been engaged throughout the year in implementing plans to modernise and re-organise its activities and to re-equip much of its facilities. The work is proceeding satisfactorily and will be completed during the current financial year. The company's trading during the year has been at a much improved level but the heavy re-organisation costs are reflected in the loss which was made. The company is now trading on a profitable basis and prospects for a better performance during the current year are good, although further re-organisation costs will still have a major impact on the overall result.

#### Medical products

Warne Surgical Products Ltd manufactures disposable and re-usable medical products for use in hospitals at its factories at Lurgan in Northern Ireland and Andover in Hampshire. The results show a 9% improvement in sales which is reasonable in view of the difficult conditions which prevailed in the Health Service in the United Kingdom during the year and the strong competition experienced abroad. The company's profit increased by 75% from a low base which reflects the steps taken to control costs and improve efficiency. This improvement is encouraging and augurs well for the efforts the company is making to increase its existing (d.) business and to develop new products and markets.

#### oducts Stationery, packaging and dispen-

H. A. Coombs Ltd of Calne in Wiltshire makes and sells a wide range of rubber and thermo-plastic bands and packaging aids. Much was done during the year to e-establish the company on a profitable basis following last year's serious loss, it was however, necessary to write off a substantial amount of poor steeks and, in consequence, the company again made a loss. At present, the company is making a a small profit and, with improving exports and the development of some and products for both home and overseas markets, better results are expected in the current void. Waddington & Duval (Holdings) Ltd makes plastic taps, pource and dispensers at Putney in London which are supplied to restarters in the wine dunks. detergent, oil and plearmaseutical markets. The country is again succeeded in improving its level of sales in all markets with 61% being expert. A. Profess, Security, vocac andy managerally higher owing to tage more does no costs participally of placen THE DESCRIPTION WITH SO THE ESTABLE OF THE SEE AGENCY OF THE F AN EXECUTE OF THE G. in spring the element bear of a tractice agreement in the contraction of the most color of the

Thread and allied products

The Group owns eight subsidiaries in the United Kingdom and nine subsidiaries abroad which manufacture a wide range of natural and synthetic threads, braids, twines, yarns, ropes, fishing lines and narrow fabrics. These products are sold to customers in many different industries throughout the world. Sales totalled £21,343,000 of which 34% were exports; profits at £1,319,000 were 35% below those of the previous year.

#### Thread, braid and twine products

Lindustries Textiles Ltd through Barbour Threads Manufacturing Ltd of Lisburn, Northern Ireland and Kilbirnie in Ayrshire and Barbour Threads Ltd of Liverpool, makes and sells a wide range of linen and synthetic threads, braids and twines for use in a variety of industries for many different purposes. The results were most disappointing with sales only marginally higher than in the previous year and a considerable reduction in profit. This was caused by severe competition in nearly all markets leading to some lowering of prices, particularly in European markets, and pressure on profit margins. Some 54% of all sales are exported and the strengthening of the £ had a significant effect on export sales. Throughout much of the year the worldwide recession in the textile industry meant that there was poor demand for the company's products. In the last quarter of the year demand improved and, if this trend is sustained during 1979/80, the company's performance should be better. Fils à Coudre Barbo ... S.A. of France, suffered a serious fire at its factory in Marseille early in June 1978 which destroyed its manufacturing facilities. Demand from customers in the French market was met by shipping goods from Barbour Threads at Speke, but the fire caused considerable disruption and the company made a loss for the year. It has been decided to discontinue manufacturing in France and to establish a new warehouse at Lyon where the company will be in a better geographical position to service its customers. Industria Filati di Lino e Canapa S.p.A. of Vimercate in Italy supplies the shoe and clothing industries and allied trades in Italy with threads, twines and braids. The company had another good year with excellent results. Both manufacturing and trading conditions remained difficult but the company was able successfully to overcome the strong competition which prevailed in most of its markets. Prospects for the current year are at present satisfactory.

#### Yaraproducts

Two subsidiary companies produce yarns. Dunbar McMaster & Co Ltd in Northern Ireland, makes flax yarns which are supplied to the weaving trade and other textile processors at home and abroad. The results were satisfactory with increased demand, sales and profits. The company's performance is dependent on being able to obtain supplies of good flex at prices which will enable it to supply linen yarns at competitive prices in all its markets. The flex crop purchased for 1978/79 production was excellent and, with storing demand, the year's results were good. The outlook for the current year is entisfectory. The Longford Textile Co Ltd of Longford in the Republic of Ireland produces high guality years for sale to customers in the textile and alred industries and to after Lindburgh trading conditions were difficult, culticalor's an at the hogistical plant in the point was able, by greater officially and alread in action to a price of epole, the company was able, by greater officially and alread a better?

performance and higher sales and profits were made. The current year has started well and the company is in a good position to exploit business opportunities in all its markets.

## Specialised tape, twitte and corded products

E.B. Hamel & Son Ltd of Tamworth in Staffordshire makes a range of narrow fabrics, for use in the furnishing and clothing industries, and specialised filter clouds for use by the agricultural industry. Demand for the company's products remained slack throughout the year with sales of tape for zip fastener use being particularly affected by strong competition from foreign suppliers, mostly from the Far East In consequence, the results were poor and trading for the year was at breakevers level. The company is vulnerable to competition from manufacturers in third world countries which, given the low technology involved in its products, is difficult to counter. Diversification of the product range continues but the cutlook for a significant improvement in results for the current year remains over at present. Levi Jackson & Sons Add of Glossop in Derbyshire manufactures industrial twines and cordage for use principally in the fishing and allied industries. The results for the year were quite good but lack of production hampered sales. Steps to improve production output are being taken which will enable the company to seek additional sales more aggressively

Apart from those overseas activities already referred to, Lindustries owns two further subsidiaries, one in Canada and one in Mexico. Industrias Alta Mar G.A. of Guadalajara manufactures fishing nets, ropes and twines for use by the fishing industry in Mexico. During the year the size of the Mexican fishing fleet increased and the company enjoyed high demand for its products. By careful control the management was able to overcome occasional shortages of raw materials during the year and excellent results were obtained. Further investment in the company in planned in order to provide greater capacity to meet demands and remaindent competitive. Prospects for 1979/80 are good.

John Leckie Inc in Canada is a major distributor of commercial fishing supplies, marine hardware products and sewing threads and also manufactures tents and a variety of camping and equestrian equipment. Although there was little improvement overall in the Canadian economy, the steps taken by the company to rationalise its product range bore some success and the year's results show a considerable improvement on those of last year. Demand for the company's commercial fishing products has improved and the control of costs is now much tighter. The company's management is at present considering a number of strategic options with the object of a real step forward in profitability.

TO CONTRACTOR THE SECTO

The average weekly number of employees in the UK during the year was 6,325 and the aggregate renunciation paid or physble to them vias £23,302,237. In 1826, there were 1,041 employees in the overseus subsidence.

DOWNERS

#### 7. Interests in issued share capital

The register kept by the company in accordance with the provisions of section 34 of the Companies Act 1967 showed that, on 21 June 1979, Hanson Trust Limited, through its subsidiary Tillotson Commercial Vehicles Ltd, held 5-93% of the issued ordinary share capital of the company. The directors were not aware on that date of any other person holding 5% or more of the issued ordinary share capital of the company.

#### 8. Issue of shares

Following the exercise of options under the company's Share Option Scheme (1973) 94,750 ordinary shares of 25p each fully paid were issued during the year at a consideration of 40p per share.

#### 9. Fixed assets

An analysis of the fixed assets of the company and its substituties appears in the notes on the accounts on page 26. The directors are of the opinion that the market value of the Group's interests in land and buildings is substantially in excess of book value.

#### 10. Exchange rate adjustments

In arriving at the retained profit at 31 March 1979, account has been taken of exchange rate adjustments of £584,000. This relates to the differences which have arisen on the translation into sterling of the net assets of overseas companies and of foreign currency borrowings at rates of exchange ruling at the end of the year as compared with those ruling at the beginning of the year. Although these differences affect the net asset values of overseas companies and the net amounts of foreign currency borrowings, they are in the opinion of the directors unrelated to the profit and loss account of the year and they have no immediate cash implication. Accordingly, the directors consider it more appropriate to include the effect of these exchange rate adjustments in arriving at the reserves to be carried forward rather than, as in prior years, within extraordinary items.

#### 11 Donations

Donations made for charitable purposes by the Group during the year were £9,957. Other donations were: British United Industrialists £1,500, Conservative Party £1,000, Economic League £1,111.

#### 12 Emperio

Direc, exports by UK companies in the Group were made to the following geographical areas:

	1879	
	Caoa	7.1
North America	7 694	• .
EEC Countries	છ,1૧૭	
Other European countries	2367	
Res: the world	5 CC 1	
	A grade a summ	
	<b>きだ、255 円</b>	

12 (32

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(34)

#### 13. Directors

The present directors of the company are named on page 2. The directors retiring by rotation are Sir Alec Ogilvie, Sir Ian Morrow and Mr. B. M. Knox who, being eligible, offer themselves for re-election. Mr. P. J. W. Shuttleworth, who was appointed a director on 1 September 1978, retires in accordance with the Articles of Association and, being eligible, offers himself for re-election.

#### 14. Directors' interests

According to the register kept by the company, the directors had the following interests in the company's shares and stocks on 31 March 1979. Holdings on 1 April 1978, or on date of appointment, are shown in brackets where different:

	Beneficially held	Otherwise held		Beneficially held	Otherwise held
Ordinary shares			Preferred	·	
J. A. Harper	3,000		ordinary stock		
D. A. Hunter Johnston	3,000		B. M. Knox		23,000
B. M. Knox	25,200	16,400			
	(25,048)		Preferencestock		*
A. E. Luke	6,500		B. M. Knox		6669
	(9,633)				••••
W. E. Luke	26,000				
R. J. Lupini	1,000		ļ		
Sir Ian Morrow	1,000		Ì		
Sir Alec Ogilvie	2,000				
P. A. Rippon	1,605		1		
P. J. W. Shuttleworth	3,300				
	(5,000)				
E. L. S. Weiss	1.250				

The only change to have occurred in the directors' interests between 31 March and 21 June 1979 is the acquisition of 5,000 ordinary shares by Mr. P. J. W. Shuttleworth.

#### . U. Duroctoro' rights to require chares

The following options were held during the year by the directors shown in accordance with the rules of the Lindustries Share Option Scheme (1973) which enable certain senior executives to acquire the company's shares:

Director	Date of	Options h	eld	Price to	Exercisable	Exercisable
	grant of	on 1.4.78	00	be nord	on or after	betare
J A Eleroer	option 4 2 75	45.000	<i>31.3.79</i> 45.000	per share 40p	4 2 7B	4782
A L.L.ke	4275	35.000	35.000	40p 40p	4 3 78	4 2 8 2
R. J. Lupii	4,2.75	15,060	12,000	40p	4278	4282
	16.2.77	7.800	7,500	67p	16390	10300
P A Rippon	4.2.75	40.006	40,000	45,3	4278	4280
Police Charles		15,069 (1.9.78)	15 000	40,5	1275	4 P E.
	10372	5 CCO 11 9 781	5 432	E.VE	गह,क है,क	10384

None of the diseasors has, or during the financial year ender review has, a making our forcest in any eigenfactors contract with the companyor with enveloped as a first or to

#### 17. Auditors

A resolution will be proposed at the annual general meeting to reappoint Coopers & Lybrand as auditors.

By order of the Board P. J. W. Shuttleworth

Secretary

P.J.w. Suntamooth 31 St. Andrew Square, Edinburgh EH2 2AB

21 June 1979

# Consolidated profit and loss account for the financial year ended 31 March 1979

Lindustries Limited and subsidiary companies

	Notes	1979 £000	1978 £000
Sales	2	100,228	88,403
Trading profit	3	7,129	6,742
Share of profits of associated companies	6	113	91
Profit before taxation		7,242	6,833
Taxation (after prior year credits)	7	1,970	2,018
Profit after taxation		5,272	4,814
Attributable to minority interests		271	226
Profit attributable to Lindustries Limited before extraordinary items		5,001	4 588
Extraordinary items	8	(102)	(250)
Profit attributable to Lindustries Limite	ed	4,899	4,338
Dividends	9	1,930	1,759
Profit for the year retained	10	1 269	2,579
Earnings per 25p ordinary share	11	26·5p	24-4p
Statement of retained profits			
Retained profit at the beginning of the year		23,711	21,633
Retained profit for the year		2.969	2,579
Exchange rate adjustments		(584)	(540%
Other movements	21	(1,042)	45
Retained profit at the end of the year		25,054	ুফু পুর্ব
		1	

# Consolidated balance sheet at 31 March 1979

Lindustries Limited and subsidiary companies

	No:es	1979 £000	1976 €000
Assets employed			
Fixed assets	13	17,799	18,032
Investments	14	1,376	1,600
Advance corporation tax recoverable		940	594
		20,115	20,226
Current assets:			
Stock	15	25,161	22,759
Debtors		22,389	19,474
Bank balances and short term deposits		2,254	1,456
		49,804	43,689
Current liabilities:			
Creditors and accrued liabilities		17,260	14,402
Advance payments from customers	16	1,429	1,013
Bank overdrafts and short term loans		2,870	2,431
Taxation	17	2,557	2,048
Dividends		1,908	1.154
		26,024	21,048
Net current assets		23,780	22,641
		43,895	42,867
Deferred taxation	18	74	829
		43,821	42 048
Financed by		<del>-</del>	
Issued capital of Lindustries Limited	4 E)	6,855	8.832
Share premium	23	4,96	1.57
Reserves	2 a 2 a	25,997	
		37,438	· * * *
Debentures and term loans		4,320	•
Deferred credits for government grants		1,331	
Antesty in a 10		726	•
•		40.001	•

# Parent company balance sheet at 31 March 1979

Lindustries Limited

			4077
	Notes //	1979 £000	1978 £000
Assets employed			
Subsidiary companies	12	33,002	28,104
Fixed assets	13	967	988
Investments	14	18 <sup>1</sup>	15
Advance corporation tax recoverable		940 35,090	29,701 
Current assets:			
Debtors		98	:51
Bank balances and short term deposits		1,100	567
		1,198	598
Current liabilities:			
Creditors and accrued liabilities		84	151
Bank overdraft and short term loans		467	840
Taxation	17	1,027	964
Dividends		1,908	7.154
		3,486	3,109
Net current liabilities		2,288	2,511
		32,802	27,190
			(a)

 Financed by

 Issued capital
 39
 6,855
 9,832

 Share premium
 30
 4,586
 4,571

 Reserves
 21
 13,473
 10,453

 29,920
 27,04 ·

 Refrentures and term loans
 92
 2,882
 32,052

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# Source and application of funds

for the financial year ended 31 March 1979 Lindustries Limited and subsidiary companies

	1979	1970
	£000	£000
Source of rands	7,242	6,1 13
Profit betave taxation	-	1. July
Land filmody interests	(271)	(260)
Extraordinary items	(102)	****
	6,869	6,357
Adjustment for items not involving the		
movement of funds:		4.500
Pepreciation	1,946	1,769
Exchange rate adjustments	(387)	(347)
Increase in minority interest	149	:17
Movement in reservos of associated companies	67	i
Revenue reserves of associate sold	5	-
Other reserve movement	(95)	Print.
Decrease in deferred credits for government grants	(35)	**************************************
Funds from other sources:		
Fixed asset disposals	1,007	429
Share options exercised	38	41
Total source	9,534	8,367
Application of funds		
Increase in stocks	2,402	581
Increase in debtors	2,915	1,483
Increase in creditors	(2,858)	(838)
Increase 'a advance payments	(416)	(744)
Worling capital increase	2,043	N.Z
Co, 1916 spenditure	2,917	3,425
Repayment of term loans	333	340
Increase/(decrease) in investment in associates	44	(105)
Increase in trade investments	170	
Application before tax and dividend payments	5,507	ù 942
bunds generated from operations	4,027	3 . C
Less: Tax payr sents	(2,492)	$C^{(n)}$
Dividend payments	(1,176)	<u>,</u> η
increase in liquid funds	359	`
7		



# Notes on accounts



Solicios Bultura

The consolidated accounts include the accounts of all the subsidiaries for the financial year ended 31 March and the consequence accessing money the accounts of an the substituties for the manner year ended of a given and of principal associated companies in accordance with (b) below. The basis of consulidation is consistent with that of · K except as specified in (h) below. previor

The expressidated profit and loss account includes the Group's share of the results of the principal associated companies (note b) and the reserves in the consolidated belance sheet include the Group's share of the post acquisition reserves of these companies (note 21). The figures are taken from the latest audited accounts in respect of years ended on of these companies (note 21). The figures are taken from the latest audited accounts in respect of years ended on dates between 28 February and 31 March. The remaining associated companies are not majorial and are treated at figures. trade investments in time consolidated accounts.

Depreciation is determined on the basis of the expected useful lives of fixed assets. It is calculated on a straight-line

basis at the following principal rates:

Freehold and long leasehold properties: 2% per annum

over the period of the lease Short leasehold properties 5% to 25% per annum

. 3337/8 Per announ
Certain overseas companies follow different depreciation policies in order to comply with local legislation. Plant and equipment

Expenditure on research and development, which is not directly recoverable from the customer, is written off in the year in which it is incurred.

Stock and work in progress is valued at the lower of cost and not realisable value, after making due allowance for obsolete and slow moving items. Cost includes direct expenditure and an appropriate proportion of fixed and variable production overheads.

Provision is made at the current rates of tax for net tax deferred as a result of timing differences in the accounting and taxation treatment of depreciation, revaluation of properties, stock and certain provisions to the extent that in and taxation treatment or depreciation, revaluation of properties, stock and certain protection of the directors the tax deferred may become payable in the foreseeable future.

Government grants on the purchase of fixed assets are treated as deferred credits and transferred to profit and loss account over the expected useful lives of the assets concerned. Grants for revenue expenditure are credited to profit account over the expected useful tives of the assets concerned, draits for revenue expenditure are decided to profit and loss account in the year in which the corresponding expenditure has been charged, provided the grant has been agreed.

The accounts of overseas subsidiaries and associated companies and assets and liabilities in foreign currencies are the accounts or overseas substitutions and associated companies and assets and machines in rotation continues are translated to sterling at the rates of exchange ruling at the balance sheet date. The difference arising on the translation of the net equity interest of overseas companies at the commencement of the year is dealt with through reserves of the net equity interest of oversees companies at the commencement of the year is dealt with unrealised differences relating to foreign currency borrowings. This represents a change of policy, such differences having previously been shown as an extraordinary item in the consolidated profit and lose account. All differences arising from changes in exchange rates on revenue transactions and realised differences on repayment

of foreign currency borrowings are dealt within arriving at the trading profit.



#### 2. Sales

Sales represent the sale of goods and services outside the Group, excluding value added tax.

		1979	1978
		000£	000£
3. Trailing profit	It a trading profit is shown after charging the following:		
	főles, -1 payable (note 4)	548	394
	Au-41-12 ramuneration (parent £14,000—1978 £12,000)	150	137
	Depriviation	1,946	1,769
	Emolyments of directors of circlestries Limited (note 5)	156	162
ATO	Costs of raidernitation and reorganise un schemes	448	445
	A CONTRACTOR OF THE CONTRACTOR	<del></del>	440
	and crediting the following:		
	Dividends from listed trade investment	100	0.4
	Other dividends and interest	252	84
	The artistics and majority	404 ***********************************	17
		352	101
4. Interest payable	Debentures Term loans Bank overdrafts	135 216 197	135 240 19
		548	394
· ·	_		
5. Empluments of	Fees	9	8
directors of	Other emoluments for management	142	118
Lindustrio Limited	Pensions to past executive directors	5	8
	Superannuation gratuity to post executive director	_	31
		156	162

Fees and other emoluments were paid as follows:

The emoluments of the Chairman were £8,701 (1978—£8,548) and of the highest paid director were £25,838 (1978—£23,378). The table below shows the number of directors within the bands stated: also shown is the amount of tax at the rates ruling for 1978/79 at the top end of each band above £10,000 and the corresponding take-home pay based upon a married man without children and with no other income.

			1979	1978
Emoluments	Tax	Take-home	Number	Number
		pay		
£	£	è		
Not more than 2,500			3	a
2,501 to 5,000			ī	4
5,001 to 7,500				á
7.501 to 10.000			2	1
10,001 to 12,500	3,911	8.589		,
12,501 to 15,000	5,333	9.667	<del>-</del>	
15,631 to 17,500	6,931	10.569	• •	•
17,501 to 20,000	8,660	11.326	·	
20 021 to 22,500	10.553	11.947	3	•
22,501 to 25,000	12,428	12,573	<i>U</i>	
25,001 to 27,500	14.460	13,049	7	
•		T#17 1 V	•	



# Notes on accounts continued

3. Associated companies

7. Tanction

O ESCRIPTO PROMI SONO.

	1979 £000	978 999
Lindustries Limited's share of the profits of its principal associated companies has been incorporated in the consolidated profit and loss account as follows (note 1 (b)):	113 39	51 %4
Share of profits before tax  Taxation	74 60	5/ 31
nividends raid to Group companies	14 (81)	26 (72)
Profits retained by associated companies Exchange adjustments	(67)	
Movement in reserves for the year	2,227 (510)	1,716
Based on profits for the year: UK corporation tax at 52% (1978 52%) Double taxation relief	1,717 1,027	1 272 235 37
Overseas tax Deferred taxation (note 1 (f))	2,744	2,144
On charg of profits of associated companies:	27 12	34
UK corporation tax Overseas tax	2,783	2,178
C narges / (credits) in respect of previous years:	(130) 2 (685)	(142)
Overseas tax  Deferred taxation	1,970 1,970 1,970 due	2,619

The charge for UK corporation tax is less than the rate of 52% by £769,000 (1978 £1,071,000) due to stock appreciation relief and accelerated capital allowances which have not been adjusted by a provision for deferred tax. The ciation relief and accelerated capital allowances which have not been adjusted by a provision for deferred tax. The ciation relief and accelerated capital allowances which have not been adjusted by a provision of the need credits in respect of previous years arise from additional reliefs as a labit to subsidiaries and reassessment of the need to retain deferred tax provisions brought forward from last year.

to retain deferred tax p	(70)
Lower culting from a fire in a subsidiary company	(32)
Les reculting from a tre in a service of subsidiary company rationalisation experience from the posts of subsidiary company rationalisation	(102)

		1979 £000	1978 11.65
9 Dividendo	Dividends paid, declared or proposed ? Preference stock—3·5% (1978 3·5%) Preferred ordinary stock ~4·2% (1978 4·2%)	39 46	711: 24,
		85	U,
	Ordinary shares Interim declared 3-3p (1978 paid 3-0p) Final proposed 6-6p (1978 6-0p)	613 1,229	./4 1112
	Adjustment to 1977 final dividend owing to change in rate of advance corporation tax Adjustment to 1978 final dividend for shares is sued after 1 April 1978	3	( )
<b>©</b>	Adjustinality of 1010 miles and 1010	1,936	3.753
4 -, Profit for the year	Lindustries Limited Subsidiary companies	1,438 1,517	6(4) 4 1,454 73
i Cussimers	Associated companies	14 2,969	2679
15. ( araings per charu	Of the group profit for the year of £5,272,000 after taxation, £3,369,000 (1978 £2,350 the accounts of Lindustries Limited.  The calculation of earnings per 25p ordinary share is based on earnings of £4,916,00 weighted everage number of ordinary shares in issue during the year of 18,578,829 (19 figure is the profit attributable to Lindustries Limited before extraordinary items, £5,00 preference and praferred ordinary dividends, £25,000 (1978 £85,000). No materia Lindustries Share Option Ocheme (1973) were implemented in full.	100 (1978 £4,503 173 18,430,877). 1 1,000 (1978 £4,5	',090) and a The earnings 83,000) less
	Lindustries Oriate Option delivered (1000) was 1	1979 £000	1918 1000
an inthetion of the whole the	Shares, at cost less provisions Amounts owing from subsidiaries, less provisions Dividends receivablo Amounts owing to subsidiaries	11,187 15,104 9,889 (3,178)	11 2/10 18 2/4 3144 (1.008)
	William to Assess and		

The principal subsidiaries are shown on pages 35 to 38. The investment in subsidiary companies is included in the parent company balance affect at cost less provisions for any permanent diminution in value.

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# Notes on accounts continued

	Freehold property	Leasehold property Long leases £000	Short	nsttV	fooo	togo Logo	
Group		3,17	2	113	20,087 (183)	31,794 (364) 2,917	
tuetion:	8,422	5,00		(1)	2,309 (991)	(1,930)	
Cost or valuation:	(170)	2	2	(17)	(851)	Married State of Street	
Cost of Vall 1978 At 2 April 1978 Exchange rate adjustments	586	1	(1)			32,477	
Exchange rate action	(921)			95	21,222	granter with the second of	
VAUITOLISCONNO		3,1	93			(23a	
Disposals	7,917				- 6\6	13,762	
At 31 March 1979			303	41	12,085 (106)	(157) 1,946	
,alation:	1,333	•			1,316	(923)	
Accumulated depreciation:	(51	7	一 74	5			
At 2 April 1978 At 2 April 1978	161		/4	(6	·)	14,628	
At 2 April 1978 Exchange rate adjustments	(11)				12,390	1-1-1	
Exchange rate adjusted to Depreciation for Year	(1)	- , 		40		17,799	
Disposals	1,32	1	377		8,332	11/1709	
Disbosore	1,34			5	5		
At 31 March 1979	6.5	96	2,816			270	
Net book value							
Net pook 401-			_			1,698 - 289	
Valuations incorporated above:		67			_,		
Valuations in the	1,7	372	161			₹,2057	
1957	1,	535				-	
1968		289	1,200				
1970				_		13 0,934	
1972		77					
1973			1,361		Y	213	
1976	•	7,330 462	171			4,058	
Accumulated depreciation		2,868	1,190				
Довин	<b>۔۔</b>						
						1,936	)
Parent company		س.	1,03	£		Δ.	ř
Cost At 2 April 1978 and 31 Ma	rch 1979			- 47			4
umulated denreciation	n:			21	94%. *******************		68
Accumulation 1978 At 2 April 1978 Depreciation for year				68		9	36
At 31 March 1979				967			
Net pook vale;			uted in	plant and	equipment of a gru-	o, book value of ES 96' re do not consider that	1 ./ 2 2

The rates of depreciation applied in past years have resulted in plant and equipment of a grup, book value of £5 661,000 being written down to a nominal figure. Although these assets are still in use the directors do not consider that they have a significant residual value.

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13. Fixed assets

		Group 1979 £000	Smap 1978 2000	Paient 1979 £000	Parent 1978 1009
14. Is vestuents	Associated companies Univited shareholdings at cost	145	245	20	~
	Share of post acquisition reserves:  At 2 April 1978  Movement in res  as of associates retained (Note 6)  Simple stipp of rays  are serves of associate sold	1,017 (67) (9)	1,948 (46) (27)	<del>-</del> -	-
	Elimination of rec sof associate roclassified as a trade invest	(362)	45	***	
		724 178	1,292 34	20 160	15
	Loans	902	1,298	180	15 
	Trade investments				
	At cost Listed shareholding (a) Unlisted snareholdings (b)	276 198	301 3	1	ু কর্ম ক্যান্ত্রাধ্যাক্ত ১৮ জন
	Offitsted strategiologings (2)	474	304	1	T. T
		1,376	1 600	191	11
	Total invastments	1,304	1,652		-
	Number and of fixed shareholding – (a) above Director variations of unlisted shareholdings	108	3	7	
	$-(h_{\beta}^{\alpha}r^{\alpha})$ we			otontial tax lishili	ity in the eye

tue and directors' valuations shown above do not take account of the potential tax liability in the event o. di sai, amounting to approximately £254,000. Thou

or are sar, amounting to approximately £204,000.

For hors have recreasified as a trado investment a shareholding previously considered to be an investment in the constitution of the same of the same of the same of the same of profits of associated is also in the consolidated profit and it as account have been restated by reducing the share of profits of associated companies by £86,000, the taxation charge by £41,000, and the retained profit for the year by £45,000. The principal companies included above are as shown on page 38.

15.	Scool
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COLL TOURSE SOUTH CERT

nckis classified as follows: Haw materials and components	6,870 8,705	5,337 7,709	 see .
Work in progress Finished goods	10,662	9,518	 f & Smoot
Loon: Progress payments received from ខាងរាយ៣៤វទ	26,237 1,076	29.507 746	 )
Loso: Progress payments received nonce policy	25,161	22 759	 

Advance payments received from customers for work which firs not yet been started are shown separately in the consolidated balance sheet.

UK and overseas tax payable before 1 April 1980	1,300	* 47	1,027	* **
U Kand everseas tax payable on and effer	1,257	£ 4.5	£ with	
1 / pril 1380			2, mar. 4-3444-5	
	2,557	127.	1,927	, i
			A THE PERSON NAMED IN	



### Notes on accounts continued

	Full		Fall	
	Potential	Amount	Potential	Amount
	liability	provided	lic bility	Qabilectq.
	1979	1979	1979	1972
	£000	£000	1,000	£000
Group				
(a) Accelerated tax allowances on fixed assets	4,062	50	3 8 <b>73</b>	194
(b) Tax on revaluation of properties	486		543	70
(c) Stock appreciation relief	3,756	31	3,125	595
(d) Other timin a differences	(191)	(7)	(330)	(30)
	8,113	74	7,208	829

The major factors contributing to the difference between the full potential liability and the existing accounts are as follows.—

- (a) accelerated tax allowances on fixed assets. The plans for the foresceable future show that for certain subsidiaries the investment in fixed assets eligible for 100% tax allowances will fall short of the charge for depreciation on existing and new assets. Accordingly, deforred tax has been provided in respect of this expected shortfall.
- (b) tex on revaluation of properties. If those group properties which have been revalued were sold at if air revolved amounts, a tax liability would arise. However, there is no intention currently a solf such properties, and consequently a deferred taxation provision is not considered necessary.
- (c) stock appreciation relief. Group companies have made full or partial provisions for stock appreciation relief where decreases in stock values are anticipated in the foreseeable future.

#### Parent company

icared taxation

ane **c**apitel

There is no potential deferred tax liability in the parent company (1978 nil).

	Authorised	Anthonsed	'ssued	Issued
	1979	1978	1979	1978
	0003	£000	£000	£600
5% (now 3.5% plus tax credit) cumulative				
preference stock	1,100	1,100	1,100	1,100
6% (now 4.2% plus tax credit) non-cumulative				
preferred ordinary stock	1,100	2.100	1,100	1,100
Ordinary shares of 25p each	10,300	10,300	4,655	4 632
		AL 24 MET 1 1751 15	************	7 MA " T GRAS.
	12,500	12,500	0,855	6,032

Durir. he year options were exercised in respect of 94,750 ordinary shares of 25p.

Under the terms of the Lindustries Share Option Scheme (1973) the following options were outstanding at 31 March

- (a) Exercisable before 4 February 1982 to subscribe for 272,750 ordinary shares of 25p 6t a price of 40p.
- (b) Exercisable on or efter 16 March 1980 and before 16 March 1984 to subscribe for 137,500 ordinary shares of 25p at a price of 67p.

At 2 April 1978 Premium on share options exercised	f000 4,571 15
	The state of the s
At 31 March 1979	4 586

Non-distributable Distributable Reserves Reserves **Fotal** £000 £000 £000 Group At 2 April 1978 Paren, and subsirilaries :83 22,703 22,986 Associated companies 9 1.008 1,017 292 23,711 24,003 Movement during year: Retained profit for the year 2,969 2,969 Exchange rate adjustments (584)(584)Reclassification of associate (Note 14) (362)(362)Reclassification of reserves 585 (585)Unrealised profit on sales between group companies not taken into account in previous years (95) (95) Deferred tax ruleases in respect of fixed asset revaluation surpluses 70 70 Elimination of capital reserve of associate soid (4) (4)At 31 March 1979 943 25,054 25,997 Parent and subsidiaries 938 24,480 25,418 Associated companies 5 574 579 943 25,054 25,997 **Parent Company** At 2 April 1978 112 11,329 11,441 Dividends received from subsidiaries in respect of releases of deferred tax provisions for previous years 5,600 5,600 Profit for the year retained 1,438 1,438 At 31 March 1979 112 18,307 13,479 Retained prorits of overseas subsidiary and associated companies of £5,803,000 (1978 £6,334,000) are subject to UK tax less double taxation relief if remitted to the UK by way of dividend. Group Parent Group Palent 1979 1978 1979 1978 2000 00002000 64% Debenture stock 1984/89 (secured) 2 157 2157 2,157 275, Bank loans (unsecured), interest varying with inter-bank rates US \$192,539, repayable November 1979 103 US \$1.5m, repayable April 1981 725 725 006 US\$76,000, repayable April 1980-May 1983 36 US\$201,400, repayable October 1983 97 Canadian \$2.6m, repayable August 1980-August 1986 (1978 Canadian \$2.7m, repayable February 1980-February 1984) 1,088 \* 1 5 Department of Industry ipan (unsocured), interest at 10%, repayable June 1980-Jane 1982 225 4,328 2,982

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# Notes on accounts continued

	Group 1979 £000	Greup 1976 ^000	Parent 1979 £000	1978 1909
Not provided in accounts: Capital expenditure authorised by directors Including capital expenditure contracted Rights issue by trade investment	1,335 778 339	1,054 1,23	-	rengt 17 mB 57 57 4 comps: Macaning <sup>6</sup> 7
Guarantees for bank and other loans Notes receivable discounted Uncalled there capital Other Jaims	242 6 9 — 257	264 8 9 4	1,849	945 16 ( \$

The parent company has guaranteed annual payments of subsidiaries up to £106,000 (1978 £120,000).

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ontingent liabilities

We report on the accounts set out on pages 18 to 30. These have been prepared under the historical cost convention which permits the inclusion of leasehold and freehold properties at a revaluation.

In our opinion the accounts give a true and fair view of the state of affairs at 31 March 1979 and of the profit and the source and application of funds for the financial year ended on that date, according to the historical cost convention, and comply with the Companies Acts 1948 and \$967.

Conpers & Lybrand Chartered Accountants

London 21 June 1979

# Ten year record

Lindustries Limited and subsidiary companies

|--|

4.07 <b>9</b>	767k
£000	£000
	28,403
100,228	COVERNMENT OF RESIDENCE TO A CHARLES
removed the state of states and	80)
7,242	6,919
COLUMN TO THE OWNER OF THE PARTY OF THE PART	4,859
4,916	4,543
1,845	1,674
The second secon	**************************************
20.115	20,226
	21,275
	(829)
43,821	49,672
gegen and the control of the control	manager and the same and the sa
AGES	4,632
1748 man a man a man a 7 a 17 a 17 a	28,574
THE RESERVE TO STREET, ST. P. ST. ST. ST. ST. ST. ST. ST. ST. ST. ST	33.206
Aller کیلمبر دیستج بود یا عدیر	2,805
2 35 45 Aug - 45 W	4,66
43.821	40,672
	p 54.7
	**
7 (2001-26)	5 13 4
	7,242 5,272 4,916 1,845  20,115 23,780 (74) 43,821  4,655 30,533 35,238 2,924 5,659

MORE DE LE COMMENTANT DE LA PROPERTIE DE LA PROPERTIE DE LA COMPANIONE DE LA COMPANIONE DE LA PROPERTIE DE LA TRANSPORTE DE LA COMPANIONE DEL COMPANIONE DEL COMPANIONE DELLA COMP

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	18 M <b>o</b> nas						
1977	1976?	1974	1973	1972	1971	1970	1969
.`990	£000	É000	£000	£000	£000	£000	£000
78,964	104,887	61,545	50,933	42,630	36,098	35,070	31,477
	Lt	- you which and total source when	ACT MANY ACT MANY AMERICAN			ALVAN A CONTRACTOR OF THE STATE	gengegenessäs (* ) va.
6,605	7,021	4,835	4,607	3,011	2,083	2,308	2,553
3,535	3,593	2,331	2,645	1,766	1,360	1,366	1,322
3,247	3,195	2,126	2,478	1,582	1,190	1,202	1,162
810	1,105	684	635	862	770	860	860
18,865	18,903	17,534	16,128	14,701	12,313	12,195	10,035
20,490	15,779	12,487	10,112	7,945	8,467	9,119	9,392
(5,349)	(4,108)	(2,150)	(1,533)	(1,220)	(833)	(740)	(433)
34,006	30,574	27,871	24,707	21,426	19,947	20,574	18,988
			/ 114	X An wa S 1 2	ery en / ie s	ć	
4,606	4,606	4,547	4,547	4,536	4,528	4,528	4,528
21,511	18,491	16,598	15,028	11,867	10,297	10,902	9,238
26,117	23 097	21,145	19,575	16,343	14,325	15,430	13,766
2,688	2,909	2,634	2,544	2,495	2,462	2,484	2,562
5,201	4,568	4,092	2,583	2,588	2,660	2,660	2,660
34,006	30,574	27,871	24,707	21,42ნ	19,947	20,574	18 988
ţ.	q	p	p	q	р	p	p
176	17.3	11.7	13.6	€. }	6.6	6-6	6-4
1.4	6.0	3.8	3.5	<b>4</b> -8	4.3	4.8	48
₹ <b>(</b> }	125-4	116-3	107-6	90.1	81∙9	85.2	70 ti

<sup>3.</sup> Character altale naming and an on Togershape for 10732 order 1, 10% Country earlygo models to the control of the Color of the Col



## Current cost statement

For the financial year ended 31 March 1979 Lindustries Limited and subsidiary companies



	1979 £000	1978 £000
Sales	100,228	98,433 \$4,438
Group profit before taxation us in historic cost accounts	7,242	6,853
Less: Adjustments		3 - 40mm - 1966 x 18 50
Dopreciation	1,417	1,527
Cost of sales	2,628	2,917
	4,045	4,43
Operating profit	3,197	2.395
Gearing adjustment	601	603
Adjusted profit before taxation	***************************************	Manufacture in
and extraordinary items	3,793	2,998
Taxation	1,970	2,019
Adjusted profit after taxation	1,828	979
M:ority interests	216	131
Adjusted profit before	<del></del>	·=//,5/==
extraordinary items	1,612	848
Extraordinary items	(102)	(250)
Adjusted attributable profit	1,510	398
Dividends	1,930	1.759
Adjusted retained loss	(420)	.4.161)

#### NOTES

#### 1. Depreciation adjustment

This has been calculated by analysing the historic cost of assets other than property by reference to the year of purchase of each asset concerned. These amounts, were then revised in accordance with the change in the appropriate indices between the year of purchase and the current year, indices were taken from the Central Statistical Office Publication "Price Index Numbers for Current Cost Accounting" for U.K. companies and published general price indices for overseas companies. Depreciation on the revised a new figures was then computed, and the adjustment is the difference between the revised current year depreciation charge and the historic cost depreciation charge.

#### 2. Cost of sales adjustment

This is computed by the averaging method in which the historic cost of opening and clothing steell is named to the average current cost by means of internally easierlated makes for the component and published general price minices for oversees companies.

#### ತ್ತಿ. Gearing adjustment

This is estimated as a primitive of the main of the all so the advisor, and frequency of the part of the part when so the metabolish of membranes and the median control of the

and a transfer of the second

## Principal subsidiary and associated companies

## **Engineering Products**

Company	Location	Activity	Managing Hirector	Sales 1979 £000
Coolictus Water & Co Lid	Biddulph, Staffs	Bulk handling equipment for trie mining and other extractive industries and heavy power presses,	T. A. Emmett (Acting)	5,254
Pederum Ltd	Ammanford, Dyfed	Heaters and air conditioners for the motor industry.	§F. J. Karran	16,931
Bolunev Golfav Lypotnic i Lid	Cricklewood, London Biggleswade, Beds.	Equipment and components for the aviation and industrial and marine industries.	§F. J. Karran (Chairman)	2,847
Gallay Lid	Wellingborough, Northants.	Equipment and components for military, commercial and off-highway vehicles,	R.V. Matcham	1,931
BtJ (OC) suchoM modes?	Burton-on-Trent, Staffs,	Equipment and components for the brewing and allied industries.	§D. F. Hutton	4,602
Freating Elements (ad	Wigston Magna, Loics.	Electrical elements and heaters for industrial and domestic applications.	D.Thomas	2,205
Rathy Engineering Co Ltd C.S. Ehlee & Co Ltd	Peckleton Common, Leics.	Engineering components and assemblies for the motor, commercial vehicle, general engineering and muchine tool industries. Office machinery, netting machines and gas welding equipment	M. Daniels (Director and General Manager)	6,674
Justinh Rhados B. Sans Lid	Wakefield, Yorkshire	Power and extrusion presses, press brakes, wheeks and	J. S. W. Martin	6,193
dno, ph Rhos. Macsfortunny lite	Wakefield, Yorkshire	strip handling equ.pment for the metal forming and sheet metal industries.	J. Blacker (Directorand Goneral Manager)	
Musel Glacing vallet	Wakefield, Yorkshire		C. E. Middlemiss	
Gulfa habers Coman of the	Ferndov'n, Dorset		H. F. Hawkins	

Organia de la compansa del compansa della compansa

§Member of Group Management Committee

The sales figures above include sales within the Group of £865,000.

The companies listed above and on pages 26 to 30 are incorporated and registered in the country and which their principal open them are incuted expensive more induced expensive below the companies are facility. Linearizing a factor of a country of a which are limited as a country of a which are limited as a country of a which are limited as a country of a country of



### **Rubber and Plastic Products**

					(5)
Company	Location	Activity	Managing director	Sales 1979 £000	
H. A. Coombo Ltd	Caine, Wilts.	Rubber bands, plastic ties and packaging machinery and materials.	§A. J. Lucking (Chairman)	1,658	<del></del>
ମିବ ଛିମ୍ନ ମଧ୍ୟରଣଃ Rubber Co Ltd	St. Albans, Herts.	Sponge sheeting, mouldings, rubber flooring and materia; for wet suits.	§K. N. Jeffery	Б,344	
Weddington & Duval (Holdrags) Ltd	Putney, London	Pourers, taps, dispensers and medical valves.	§A. J. Lucking	1,359	
१४५ - १० महादबी Products Ltd	Andover, Hants. Lurgan, Northern Ireland (Incorporated in England)	Medical products and disposable and re-usable hospital supplies.	R.D.G.Ross	2,895	<b>(</b>
William Warne & Co Ltd	Barking, Essex	Rubber gaskets and rings. high pressure hose, tubing and anti-pollution broms.	J.D.Isaac	6,831	
	4				

§Member of Group Management Committee

(#-)

The sales figure above include sales in this the Group of £341,000. Inaddition there were sales of £878,000 by Hecton Rubber Products Ltd. prior to no becoming an expectated company.

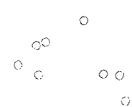
## Thread and Allied Products

Ediscur Threedulad.  Ediscur Threedulad.  Ediscur Threedulad.  Ediscur Threedulad.  Ediscur Threedulad.  Ediscur Threedulad.  Ediscur Threedulad Pry Ltd.  N. Berbaur Threedulad Belgium  Belgium SA.*  Cracefeld Tielads Ltd.  Frank & Brown (NZ) Ltd.*  Threedulad activing Columnation Columnation Threedulad activing Columnation Colu	d diland of Ireland of Scotland rated in	Controlling company for Barbour Threads Ltd and Barbour Threads Menufacturing Ltd.  Natural and synthetic threads, twines and braids.  """ """ """ """ """ """ """ """ """	§D. W. Barton  A. Washbrook  W. Jamieson	Shown under Lindustries Textiles Ltd.
Europagnes Ned riand BV* Enthaur Threads F.y. Ltd* Bothour Threads Belgium Belgium SA* Crawfe d Tie ads Ltd Plank & Br. (NZ) Ltd* N. Ireland Control of Thread Explaination of Color Explaination of Color Burbar McMaster & Color Courter McMaster & Color Enthau Coudre Barbour S.A.*  Holland Australia South Af Belgium N. Ireland New Zea Republic N. Ireland Kilbirnia, (Incorpo. N. Ireland Courter McMaster & Color Etta Coudre Barbour S.A.*  Lyon, Fra	d diland cof Ireland N. Ireland Scotland reted in	twines and braids, """ """ "" "" "" "" Manufacture of natural and synthetic threads, twines	- Common of American Common of A	Textiles Ltd.
Barthour "breads P.y Ltd"  Borback (hireads (Pay, Etd)  N.V. Occasion flureads  Belgium SA*  Crawfe d Tive add Etd  Pank & the re(NZ) Etd *  N. Ireland  Now Zea  Thick hithroad  Belgium SA*  Crawfe d Tive add Etd  Pank & the re(NZ) Etd *  Republic N. Ireland  Republic N. Ireland  School Throads  Matrifactoring of the Kilbirnia, (Incorpol N. Ireland  Pank & Modifactor & Co Ltd  Gilford, N.  Pank & Coudre Barbour S.A.*  Lyon, Fra	d diland of Ireland N. Ireland Scotland Scotland Tated in	"" "" "" "Manufacture of natural and synthetic threads, twines	W. Jamieson	" " " " " " " " " " " " " " " " " " " "
Borboa: Threads (Pky, Etd.)  NV Doctour fireads Belgium SA*  Crawford The ads LtJ thank filter of NZ) LtJ.  Thick hithread  Republic N. Ireland  Republic N.	d d aland of Ireland N. Ireland Scotland reted in d)	"" "" "" "Manufacture of natural and synthetic threads, twines	W. Jamieson	" " " " " " " " " " " " " " " " " " " "
Belgium SA*  Belgium SA*  Receive d The ads Ltd  Frank & Thread  Frank & Thread  Frank & Thread  Frank & Thread  Republic  Rep	d lland of Ireland N. Ireland Scotland rated in	"" "" "" "Manufacture of natural and synthetic threads, twines	W, Jamieson	" " " " " " " " " " " " " " " " " " " "
M.V. Bernour fireads Belgium SA* Cracefe differed (NZ) Ltd* Think & Harring Co Ltd* Cracefe differed (NZ) Ltd* Think & Harring Co Ltd* Cracefe differed (NZ) Ltd* Republic N, Ireland Cracefe differed (NZ) Ltd* Cracefe differed (NZ) Ltd* Cracefe differed (NZ) Ltd* Cracefe differed (NZ) Lisburn, it kilbirnia, (Incorpor (NZ) Ireland Cracefe differed (NZ) Ltd Cracefe differed (NZ) Lisburn, it kilbirnia, (Incorpor (NZ) Ireland Cracefe differed (NZ) Lisburn, it kilbirnia, (Incorpor (NZ) Ireland Cracefe differed (NZ) Lisburn, it kilbirnia, (Incorpor (NZ) Ireland Cracefe differed (NZ) Ltd*	d lland of Ireland N. Ireland Scotland rated in	   Manufacture of natural and synthetic threads, twines	W. Jamieson	" " " " " " " " " " " " " " " " " " " "
Belgium SA* Cracefo differ addittd Frank & Har	d land cofficered N. ireland Scotland rated in	   Manufacture of natural and synthetic threads, twines	W. Jamieson	" "
Crace of the ads Ltd N. Ireland New Zea Telle h Thread Republic N. Ireland Republic N.	land of Ireland N. Ireland Scotland rated in	" " Manufacture of natural and synthetic threads, twines	W. Jamieson	"
Republic Naturing Co Ltd * Republic Naturing Co Ltd * Naturing Concept Naturing Condens McMaster & Co Ltd * Gilford, Naturing Condens Barbons S.A.* Lyon, Fra * Hernel & Son Ltd. * Tamworth	onf Ireland  N. Ireland Scotland rated in	" " Manufacture of natural and synthetic threads, twines	W. Jamieson	"
Republic Not Thread Republic Not Instituting Co Ltd * Republic Not Instituting Co Ltd * Republic Not Instituting Co Ltd Not Institution Co Ltd Not Institution Co Ltd Not Institution Control Not Institution Control Not Institution Courses Manufacturing Co Ltd Course Republic Not Institution Course	onf Ireland  N. Ireland Scotland rated in	  Manufacture of natural and synthetic threads, twines	W. Jamieson	,,
N. Ireland Lisburn, Kilbirnia, Kilbirnia, Kilbirnia, (Incorpor, N. Ireland Lisburn, Kilbirnia, Lisburn, Kilbirnia, Lisburn, France Coudre Barbour S.A.  Tamwort	N. Ireland Scotland rated in	" Manufacture of natural and synthetic threads, twines	W, Jamieson	,,
Lisbour Throads Lisbourn, Kilbirnia, Rand actume 1 td  Lisbourn, Kilbirnia, (Incorpor, Noteland Union McMaster & Co Ltd  Gilford, N  Lyon, Fra  Hernel & Son Ltd.  Tamwort	N. Ireland Scotland rated in	" Manufacture of natural and synthetic threads, twines	W. Jamieson	,,
Silbirnia, (Incorpor N. Ireland  union McMaster & Co Ltd Gilford, N  Lyon, Fra  Hernel & Son Ltd. Tamwort	Scotland rated in d)	Manufacture of natural and synthetic threads, twines	W. Jamieson	
Lyon, Fra அ. Hernel & Son Ltd. Tamwort	į.		l .	
5 Hernel & Son Ltd. Tamwort	V, Ireland	Gill and wet spun flax yarns.	W. Jamieson	1,306
	nce	Threads, twines and braids,	§D.W. Barton (President)	571
Vimorooti	h, Staffs.	Natural and synthetic narrow faurics.	J. W. Dunkley	1,786
Trice Carapa S p.A.	e, Italy	Threads, twines and braids.	S. R. Bramley	2,441
√ Jacksen & Sons Ltd Glossop,	Derbys.	Natural and synthetic twines and ropes, fishing lines and industrial sewing threads,	C.P.B. Smith	771
ke Longford Techlic Co Ltd. Republic conford Manufacturing Ltd	of Ireland	Natural and synthetic yarns.	W. Jamieson (Cheirman)	2,923

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§Member of Group Management Con-mittee

The sales figures above include sales within the Group of £5,746,000



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# Overseas Operations and other group and associated companies

		President	Sales 1979
Location	Activity		6000
Guadalajara, Mexico Toronto, Halifax, Montreal, St. John's and Winnipeg, Canada	Fish nets, ropes and twines.  Sales of fish nett .g, threads, .ndustrial and marine hardware, Canvas goods.	J, F. Nibecker R. A. Ingram	9,206
Location	Activity		_
London (Incorporated in Scotland) London (Incorporated	Property holding.  Investment holding.  Group Edministration		
in Scot'and)		Ordinary shares	
South Africa Hengoed, Glam.	Narrow fabrics and elastic.  Rubber tubing, mouldings, rings and industrial polymer products.	40%	
South Africa	Property holding.	50%	
	- andaga	16%	
Australia	yarns and carpets	15%	( 1 1
	Guadalajara, Mexico Toronto, Halifax, Montreal, St. John's and Winnipeg, Canada  Location  London (Incorporated in Scotland)  London (Incorporated in Scotland)  South Africa Hengoed, Glam.	Guadalajara, Mexico  Toronto, Hallfax, Montreal, St. John's and Winnipeg, Canada  Location  Location  London (Incorporated in Scotland)  London (Incorporated in Scotland)  Canual Scotland  Coup Edininistration  Rubner tubing, mouldings, rings and industrial polymer products.  South Africa  Hengoed, Glam.  Australia  Ropes, twines, cordage, yarns and carpets	Location Activity President  Guadalajara, Maxico  Toronto, Halifax, Montreal, St. John's and Winnipeg, Canada  Location Activity  London Property holding.  London (Incorporated in Scotland)  London (Incorporated in Scotland)  South Africa Narrow fabrics and elestic.  Hengoed, Glam.  Ropes, twines, cordage, years and carpets  President  J.F. Nibecker  R. A. Ingram  R. A. Ingram  Grows goods.  Canvas goods.  R. A. Ingram  R. A. Ingram  Ordinary  R. A. Ingram  R. A. Ingram  Ordinary  R. A. Ingram  An Ingram  An Ingram  Property holding.  South Africa Property holding.  Town and canpats  Town and canpat

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### General Information

#### Dividual and interest payment dates

The final dividends for the fit ancial year which ended on 31 March 1979 now recommended by the directors will, subject to declaration at the annual general meeting of the company on 31 July 1979, be paid on 1 October 1979 to those members registered on 7 September 1979.

Subject to declaration where appropriate, dividend and interest payments are made in accordance with the following timetable:

Ordinary shares and preferred ordinary stock

Interim dividend to be announced in December for payment in April.

Final dividend to be proposed in June for payment in October.

#### Preference stock

Dividend payments are made in May and November in each year.

#### Debenture stock

Interest payments are made in March and Septenther in each yoar.

#### Capital gains tax market values at 6 April 1965

Ordinary shares £0.57032
Preferred ordinary stock £0.7875
Preference stock £0.6875
Debenture stock £92.50

#### Income and Corporation Taxes Act 1973

The close company provisions of the above Act do not apply to the company and there has been no change in that respect since the end of the financial year.

Analysis of croknary sherehoiders at 16 June 1979	Number shareholders	%	Nurr.ber of shares	% 
Individuals: Up to 1,000 shares 1,001 to 5,000 shares 5,001 to 30,000 shares Over 30,000 shares  Institutions and other corporate I oldings: Banks and nominee companies Insurance, investment trust companies and unit trust and pension funds Other corporate holdings	3,236 1,279 61 1	66·07 26·11 1·24 0·02	1,663,325 2,476,8 <sup>3</sup> 7 512,126 34,560	8.92 13·28 2·74 0·18
	4,577	93-44	4,686,858	25.12
	205	4.19	7,882,193	42:25
	47 69	0.96 ≎41	3,351,701 2,735,529	17-97 14-69
	321	6 56	13 969,423	74 99
. Div. د استنظام الفرون في منظم بروج بالدين المنظم	4,593	100 60	18,555,291	10000



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