I contify the enclosed to a how copy of every balanch sheet land before the company at the General Meeting during the period to which the when reletes (including every document required by law to be annexed to the balque sheet and a han copinor the report or the ameritans or one of the report of the directors accompanying carl rech REDPATH DORMAN LONG (CONTRACTING) LIMITED belonce sheet Merch Coupe Secretary ANNUAL REPORT AND ACCOUNT for the financial year ended 1st April, 1978

8. Auditors

A resolution to re-appoint the auditors, Coopers & Lybrand, will be proposed at the Annual General Meeting.

Elliot House Hillside Crescent

Edinburgh.

22nd June 1978

By Order of the Board

P. M. Webster

Secretary

A/R 6/7/78

REDPATH DORMAN LONG (CONTRACTING) LIMITED W1, 450,000 (A publicly owned company within the meaning of the Iron and Steel Act 1975)

Many 150,000

DIRECTORS' REPORT ON THE ACCOUNTS FOR THE YEAR

ENDED 1ST APRIL 1978

Chairman Marse of name to

RDL Contracting Lia.

and 26/9178 DIRECTORS : Mr. E. P. Gallagher

Mr. W. H. Arch

Mr. N. G. Derby Mr. J. Kinsella Mr. A. Morris

The Directors submit their annual report with the balance sheet of the Company at 1st April 1978 and the profit and loss account for the financial year ended on that date.

Principal activities of the Company

The Company is principally engaged in bridge building, structural steelwork erection, civil engineering and contracting.

2. Trading results

The results for the year are set out in the profit and loss account on page 4.

3. Exports

The total value of direct exports from the United Kingdom by the Company was £7,643,000 (1977 : £7,602,000).

Fixed assets

Changes in fixed assets are shown on page 11.

5. Directors

The names of the present directors of the Company are set out above. of the directors were in office throughout the year under review.

6. Directors' interests

None of the directors has held or holds any interest directly or indirectly as an individual or through members of his family in the capital of either the Company or its parent company or in any contracts with the .Company or its parent company at any time in the year under review.

7. Dividend

The directors recommend the payment of a dividend of £350,000.

8. Auditors

A resolution to re-appoint the auditors, Coopers & Lybrand, will be proposed at the Annual General Meeting.

By Order of the Board

P. M. Webster

Secretary

Elliot House Hillside Crescent Edinburgh.

22nd June 1978

REPORT OF THE AUDITORS

In our opinion the accounts set out on pages 4 to 14 give a true and fair view of the state of the Company's affairs at 1st April 1978 and of its profit and source and application of funds for the year ended on that date, according to the his rical cost convention, and comply with the Companies Acts 1948 and 1967.

Bedford 22nd June 1978 COOPERS & INDIANU Chartered Acceantants

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 1ST APRIL 1978

)	Note	<u>1978</u> ₤	<u>1977</u> €
Turnover	1	432,942,000	534,075,000
Trading profit	2	534,000	617,000
Interest receivable/(payable)	3	118,600	(14,000)
Profit before taxation	•	652,000	603,000
Taxation	4	(71,000)	(177,000)
Profit for the year		581,000	426,000
Proposed dividend		(350,000)	-
Increase in reserves		231,000	426,000
Statement of reserves			
Balance/(deficit) at beginning of year		393,000	(1,564,000)
Profit for the year as above		231,000	426,000
Surplus on reduction of share capital		10	1,521,000
Balance at end of year		614,000	383,000

Notes forming part of these accounts appear on pages 7 to 14. The audit report is on page 5.

BALANCE SHEET AT 1ST APRIL 1978

	Note	<u>1978</u> £	<u>1977</u> €.
Net assets		<i>2</i>	ê.
Fixed assets	5	511,000	433,000
Long term debtors	7	453,000	418,000
Net current liabilities	. 8	(1,015,000)	(2,627,000)
Loan to parent company		2,500,000	2,500,000
•		2,449,000	724,000
Capital employed			
Share capital	9	1,750,000	1,750,000
Revenue reserves		614,000	383,000
Total of capital and reserves		2,364,000	2,133,000
Parent company advance account	10	43,000	(1,457,000)
Regional development and other grants		42,000	48,000
		2,449,000	724,000

E. P. GALLAGHER

A. MORRIS

DIRECTORS

Notes forming part of these accounts appear on pages 7 to 14. The audit report is on page 5.

SUMMARY OF SOURCE AND APPLICATION OF FUNDS FOR THE YEAR ENDED 1ST APRIL 1978

·	1978	1977
	£	£
Source of funds		
Generated from operations		Š
Profit for the year	652,000	603,000
Adjustment for items not involving the movement of funds		3 .
Depreciation (less grants released)	163,000	137,000
Issue of shares	815,000	740,000 1,521,000
Disposal of fixed assets	22,000	21,000
Regional development grants	·	(1,394,000)
	837,000	888,000
Application of funds	Andrew Control of the	enter and a property of the second
Application of Ithos	•	•
Tax paid	129,000	5,000
Additions to fixed assets	269,000	265,000
Loan to parent company	Trial	2,500,000
	398,000	2,768,000
Increase/(decrease) in working capital		them better theme are annual
Stocks and work in progress Debtors Creditors Current accounts with British Steel Corporation	2,327,000 (388,000) (581,000) 609,000	(3,130,000) 304,000 (117,000) 1,111,000
	1,967,000	(1,832,000)
Movement in net liquid funds		1974 - 1974 - 1974 - 1974 - 1974 - 1974 - 1974 - 1974 - 1974 - 1974 - 1974 - 1974 - 1974 - 1974 - 1974 - 1974
Advance account with parent company Cash and bank balances	(1,500,000) (28,000)	(188,000) 140,000
	(1,528,000)	(48,000)
	837,000	888,000

Notes forming part of these accounts appear on pages 7 to 14. The audit report is on page 5.

GENERAL NOTES TO THE ACCOUNTS AND ACCOUNTING POLICIES

I Financial year

Redpath Dorman Long (Contracting) Limited is a wholly-owned subsidiary of Redpath Dorman Long Limited, a subsidiary of British Steel Corporation, accordingly these accounts have been prepared for the financial year from 3rd April 1977 to 1st April 1978, the accounting period of British Steel Corporation.

II Regional development and other grants

The total amounts received and receivable in respect of regional development and similar grants since the relevant legislation was introduced are taken to a separate account and appropriate amounts are released to profit and loss account over the estimated lives of the assets to which they relate.

III Land, buildings and plant

Land, buildings and plant are recorded at original cost, less accumulated depreciation. Cost comprises the direct expenditure incurred without deducting regional development and other grants and, in the case of assets constructed by the Company, includes related works and administrative overheads.

Regional development and other grants are credited to a separate account. (See general note II above).

Commissioning costs and interest attributable to expenditure on assets in course of construction are not capitalised but are written off to revenue as incurred.

Expenditure on new installations and schemes, which have not been commissioned by the accounting date, is classified as buildings and plant in course of construction and is transferred to the appropriate fixed asset account on completion of commissioning.

IV Depreciation

Depreciation has been colculated for general works and erection plant on the original cost of the assets L. as to write off expenditure on a straight line basis over a period of fifteen years, or such shorter period as is appropriate. Other fixed assets are depreciated on a straight line basis at rates appropriate to the class of asset concerned. No depreciation is charged on buildings and plant in course of construction.

The minimum annual depreciation rates used for the main categories of fixed assets are :-

Freehold and long leasehold buildings which house	Rate
plant; and other works buildings	6₹ %
Other freehold and long leasehold buildings	2 %
Plant and machinery with an estimated minimum life of 15 years	6 § %
Plant and machinery with an estimated life of less than 15 years	According to the life

Profits or losses on disposal are included in the results for the year.

GENERAL NOTES TO THE ACCOUNTS AND ACCOUNTING POLICIES

V Stock and work in progress

Stocks include raw materials, purchased components, partly processed materials, finished products, spares and stores and are valued at the lower of cost and net realisable value. Cost of raw materials, purchased components, spares and stores is determined at purchase price, including delivery charges. Partly processed and finished products are stated at cost of production including works overheads. Net realisable value is the price at which the stock can be realised in the normal course of business after allowing for the costs of conversion from its existing state to a finished condition and costs of disposal. Provisions are made, where necessary, to cover slow moving and obsolescent items.

Contract work in progress is valued at cost plus attributable profits less foreseeable losses and progress payments received and receivable. Cost comprises direct costs and related works overheads. In the case of contracts of more than one year's duration, a proportion of the profit earned, prudently reflecting the amount of work performed, is taken, although no profit is taken until a contract is at least 60 per cent complete. In the case of contracts of less than one year's duration, no profit is taken until a contract has reached substantial physical completion. Provision is made for all losses likely to be incurred in completing contracts as soon as the losses are recognised. Progress payments are deducted from the value of contract work in progress up to the amount of that value. Any excess, together with any loss provisions in excess of the value of contract work in progress, is included in current liabilities.

VI Pensions

Pension obligations for all staff and manual grades employed in the United Kingdom are funded in the British Steel Corporation Staff and Manual Grades Superannuation Schemes, which are administered independently of the Corporation. Actuarial valuations take place at intervals of not more than three years. Contributions to the schemes are charged in the accounts as they accrue. The cost of improved benefits is met from future contributions to the schemes and charged in the accounts over the average remaining service life of scheme members at the date of the change.

VII Insurance

Legal liabilities to employees and to third parties are covered by policies of insurance, and a personal accident cover is in force for pre-determined circumstances. Marine, aircraft risks, contracts and construction plant are also insured. Material damage and consequential losses caused by fire, explosion and aircraft are covered by policies if they are in excess of stated limits for any one loss. Where appropriate, export credit risks are covered with Export Credits Guarantee Department. Otherwise losses are not insured; in these cases costs are charged in the accounts as they are recognised.

/fII Foreign Currencies

A STATE OF THE PARTY OF THE PAR

Assets and liabilities in foreign currencies are converted into sterling at the quoted rates of exchange ruling at the year end.

GENERAL NOTES TO THE ACCOUNTS AND ACCOUNTING POLICIES

IX Turnover

Turnover represents, in respect of home and export trade, the amounts invoiced, including delivery charges, for contract work and services rendered, and does not include V.A.T. and similar taxes.

X Repairs and renewals

Repairs and renewals are charged to profit and loss account as incurred.

XI Research and development expenditure

Revenue expenditure on research and development is charged to profit and loss account when incurred. Capital expenditure is written off over the period of research.

NOTES ON AND FORMING PART OF THE ACCOUNTS AT 1ST APRIL 1978

1. Turnover

- The method by which turnover is arrived at is stated in general note IX above.
- Turnover includes contract work invoiced to British Steel Corporation amounting to £411,861,000 (1977: £503,325,000). Of this, £402,645,000 (1977: £487,693,000) relates to work done by the Company which acts as prime contractor to British Steel Corporation in respect of certain contract work, the cost of which will be reimbursed by British Steel Corporation to the Company and will therefore result in neither profit nor loss to the Company.
- 1.3 Turnover also includes £5,753,000 (1977 : £4,955,000) being the appropriate share of the turnover of two (1977: one) joint venture export contracts.

2. Trading results

trading results are stated	<u> 1978</u> £	<u>1977</u>
after charging :-		
Depreciation	169,000	143,000
Hire of plant and machinery	894,000	946,000
Directors' remuneration (see note 2.3 below)	26,000	23,000
and crediting :-		
Regional development and other grants (see general note II)	6,000	6,200

2.2 Auditors' remuneration

The auditors' remuneration is included in the audit fee charged to and dealt with in the accounts of British Steel Corporation.

Information relating to emoluments of directors and other employees.

The remuneration of the chairman and two other directors is dealt with in the accounts of the parent company. The remuneration of the other directors is within the following ranges :-

	<u>1978</u> Number	<u>1977</u> Number
£7,501 - £10,000 £10,001 - £12,500	2	1 1
Emoluments of other employees		
£10,001 - £12,500	5	2

NOTES ON AND FORMING PART OF THE ACCOUNTS AT 1ST APRIL 1978

3. Interest receivable/(payable)

Interest receivable comprises £118,000 (1977: £14,000 - payable) on the parent company advance account.

4. Taxation

5.

	1978 E	<u>1977</u> £
Overseas taxation	<i>≅</i> -	<i>3.</i> √
Current year	(71,000)	(88,000)
Adjustment of previous year's charge	***	(89,000)
	(71,000)	(177,000)
		

There are net unutilised taxation losses for the Company amounting in aggregate to £2,180,000 (1977: £945,000) which are available against future profits of the Company.

•	Fixed assets	Land & <u>buildings</u> Short	Plant machinery	
		leaschold	equipment & vehicles	Total
	Cost	£	£	£
	Balance at 3rd April 1977	6,957,000	773,000	7,730,000
	Additions at cost	244	269,000	269,000
	Group transfers	(6,957,000)	(17,000)	(6,974,000)
	Disposals	-	(100,000)	(100,000)
	Balance at 1st April 1978	••	925,000	925,000
	Depreciation		7	
	Balance at 3rd April 1977	6,957,000	340,000	7,297,000
	Charge for the year		169,000	169,000
	Group transfers	(6,957,000)	(15,000)	(6,972,000)
	Disposals	1911	(80,000)	(80,000)
	Balance at 1st April 1978	TOOL	414,000	414,000
	Net book value at 1st April 1978	100	511,000	511,000
	Net book value at 2nd April 1977		433,000	433,000

NOTES ON AND FORMING PART OF THE ACCOUNTS AT 1ST APRIL 1978

6. Future capital expenditure

Capital expenditure not provided for in the accounts is as follows:-

	1978	1977
	£	£
Commitments in respect of contracts placed		
praced	1740	7,000
Amounts approved by British Steel	,	
Corporation not yet committed	65,000	3,000

	65,000	10,000
	***************************************	*************************************

Under present legislation no regional development or other grants will be receivable in respect of this future capital expenditure.

7. Long term debtors

Included in long term debtors is £100 (1977: £100), being the cost of one third of the equity share capital of an associated company, at which amount the directors have valued the investment at 1st April 1978.

The associated company, British Bridge Builders Limited, which is incorporated in England, is engaged in a major construction contract on which no profit is being taken until such time as the ultimate profitability of the contract can be reliably estimated. To wate the directors do not consider the figures significant and accordingly no amounts have been incorporated in these accounts.

8.

NOTES ON AND FORMING PART OF THE ACCOUNTS AT 1ST APRIL 1978

	1978	1977
Current assets	£	£
Contract work in progress	108,872,000	88,275,000
Less : Progress payments	105,682,000	86,931,000
	3,190,000	1,344,000
Stores, spares and erection tackle	446,000	440,000
	3,636,000	1,784,000
Debtors	3,353,000	3,776,000
Current accounts with :		
British Steel Corporation	471,000	1,394,000
Subsidiaries of British Steel Corporation	12,000	10,000
Cash and bank balances	118,000	146,000
	7,590,000	7,110,000
Current liabilities		
Creditors	4,518,000	3,937,000
Provision for completion of contract work in progress	2,205,000	2,680,000
Current accounts with :		
Redpath Dorman Long Limited	1,433,000	2,923,000
Subsidiaries of British Steel Corporation	.ma	40,000
Taxation	99,000	157,000
Proposed dividend	350,000	, repe
	8,605,000	9,737,000

NOTES ON AND FORMING PART OF THE ACCOUNTS AT 1ST APRIL 1978

9. Share capital

Authorised, issued and fully paid

1978

1977

1,750,000 ordinary shares of £1 each

£1,750,000

£1,750,000

10. Parent company advance account

There are no terms for repayment of the advances which bear interest at rates determined from time to time.

11. Contingent liabilities

1978

1977

Guarantees given under trade agreements

£2,012,000

£1,487,000

In addition to the amounts set out above there are contingent liabilities in the ordinary court, of business in connection with the completion of contractual arrangements.

12. Ultimate holding company

The Company is a wholly-owned subsidiary of Redpath Dorman Long Limited, which is itself a wholly-owned subsidiary company of British Steel Corporation.

The audit report is on page 5.