# Securities Trust of Scotland plc

Interim report Six months to 30 September 2004





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#### www.securitiestrust.com

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## Welcome

Welcome to the interim report for 2004. It covers the six-month period to the end of September.

We have placed a copy of this report on www.securitiestrust.com. On this site, you can also find a wealth of information including the latest share price, performance figures and a monthly update.

As ever, we welcome your views and comments on any issues relating to the trust. You can write to me via Martin Currie's Investor services team at the address on the back of this report, or e-mail me at investorservices@martincurrie.com.

David Whitaker Chairman The objective of Securities Trust of Scotland is to achieve rising income and long-term capital growth by investment in the United Kingdom. The emphasis is on companies with the potential for strong earnings and dividend growth.

The performance of the trust is measured against the FTSE All-Share index.

#### Total assets (less current liabilities) £392m

#### Shareholders' funds £328m

Market capitalisation

#### £276m

#### Capital structure

304,642,996 ordinary shares of 25p, each entitled to one vote.

#### Management and secretarial fees

The total fees payable to Martin Currie Investment Management Ltd in the six months to 30 September 2004 amounted to 0.3% of shareholders' funds (0.2% of gross assets).

#### Management company

Martin Currie Investment Management Ltd. Founded in 1881, the privately owned group specialises in international equity investment and today manages assets of some £7.7 billion for a range of institutions, pension funds, pooled funds, investment trusts and charities.

#### AITC membership category

UK Growth & Income

## Financial highlights

| Key Data                              | As at 30 September<br>2004            | As at 31 March<br>2004                | % change            |                                                               |
|---------------------------------------|---------------------------------------|---------------------------------------|---------------------|---------------------------------------------------------------|
| Net asset value per share             | 107.82p                               | 103.53p                               | <b>†</b> 4.1        |                                                               |
| Benchmark*                            | 2,271.67                              | 2,196.97                              | <b>†</b> 3.4        |                                                               |
| Share price                           | 90.50p                                | 87.25p                                | <b>↑</b> 3.7        |                                                               |
| Discount                              | 16.1%                                 | 15.7%                                 |                     | *FTSE All-Share index                                         |
| Total returns                         | Six months ended<br>30 September 2004 | Six months ended<br>30 September 2003 |                     |                                                               |
| Net asset value per share             | 4.1%                                  | 17.5%                                 |                     |                                                               |
| Benchmark*                            | 5.1%                                  | 19.0%                                 |                     |                                                               |
| Share price                           | 3.7%                                  | 20.9%                                 | <u></u>             | *FTSE All-Share index                                         |
| Income                                | Six months ended<br>30 September 2004 | Six months ended<br>30 September 2003 | % change            |                                                               |
| Revenue return per share              | 2.28p                                 | 2.47p                                 | <b>↓</b> 7.7        | ‡see chairman's statement                                     |
| Dividend per share                    | 2.00p                                 | 1.27p                                 | ↑ 57.5 <sup>‡</sup> | on page 4                                                     |
| Total expenses¹                       | Six months ended<br>30 September 2004 | Six months ended<br>30 September 2003 |                     | finvestment management fee<br>and other expenses are shown in |
| As a percentage of gross assets       | 0.3%                                  | 0.3%                                  |                     | the statement of total return on                              |
| As a percentage of shareholders' fund | ds 0.4%                               | 0.4%                                  |                     | page 10.                                                      |

### Chairman's statement

- Strategic review
- Net asset value per share increased by 4.1% compared with the 3.4% gain registered by the benchmark FTSE All-Share index.
- Dividend re-balanced; proposed move to quarterly payments.

#### David Whitaker

Following the announcement of the company's results for the year to 31 March 2004, on 29 April, the board initiated a strategic review of the company's investment objectives and policy, which has resulted in a number of actions over the last few months:

- We have purchased £10 million nominal of TrustCo Finance plc 11.5% debenture stock 2016 and intend to surrender this to TrustCo. This will have the effect of cancelling the company's existing £10 million loan from TrustCo.
- Holders of the company's 12% debenture stock 2013 have approved a proposal for the company to repay this stock early at a price that would give a yield of 0.30% over the reference gilt.
- The board intends to repay a £50 million 7.43% term loan that falls due on 3 December 2004. We will replace this, in part, with a short-term revolving credit facility of up to £25 million.

These changes will mean that an outstanding £50 million of 6.25% debenture stock 2031 and the short-term credit facility will represent all of the company's debt. The company's debt will fall from £125 million to a range of £50-75 million, depending on the use of the short-term facility. As a percentage of shareholders' funds of £328.5 million (as at 30 September 2004), gearing will fall from 38% to 15-23%.

It is estimated that the early repayment of the two debentures will cost approximately £11.5 million, equivalent to 3.5% of shareholders' funds as at 30 September 2004. The company currently adopts an accounting policy whereby 70% of finance costs and investment management fees are charged to capital, and 30% to revenue. The proposed repayment of debt, together with the associated removal of the investment management fee on the debt repaid, represents savings of £2.1 million to the revenue account and £4.9 million to the capital account each year. The latter figure is equivalent to 1.5% of shareholders' funds as at 30 September 2004.

#### Changes to the structure of the portfolio

Despite the ongoing savings from the change to the company's capital structure, the reduction in total assets will require a marginal increase in the yield on the company's equity portfolio in order to maintain the company's progressive dividend policy. It is anticipated that, assuming a full drawdown of the £25 million short-term facility, the company will typically invest 85-90% of its total assets in equities, at an average yield of 110-115% of that of the FTSE All-Share index. The remaining 10-15% will be invested in cash and fixed interest securities. The board has imposed a restriction on the investment managers that equity gearing may not exceed 120%, nor be less than 80%.

These limits will be subject to regular review, with the manager having to take into consideration the company's absolute, and not just relative, return. There has been increased domination of the index by the largest-cap stocks over recent years. So the board has agreed that the managers should have greater freedom to deviate from the benchmark index, thereby allowing greater emphasis on stock picking. The main focus will be on an above-average vielding portfolio with scope to deliver superior dividend growth.

#### Performance review

Over the six months to 30 September 2004, the company's net asset value (NAV) per share increased by 4.1%. That compares with the 3.4% gain registered by the benchmark FTSE All-Share index. This outperformance was recorded even after the cost of early repayment of the TrustCo debenture, which was equivalent to 1.3% of NAV as at 30 September 2004. The total return of the company's NAV per share underperformed the benchmark due to this and to the lack of a dividend payment by the company in the interim period. However, rising by 3.7%, the company's share price also outperformed the benchmark. As it failed to match the increase in NAV per share, the discount widened marginally, from 15.7% at 31 March 2004 to 16.1% at 30 September 2004.

#### Income

Earnings per share have fallen in the period, by 7.7%, to 2.28p, largely due to the timing of dividend receipts. However, the board has declared an interim dividend of 2.00p per share, payable on 17 December to shareholders on the register on 19 November. This is an increase of 57.5% on the 1.27p per share paid for the equivalent period last year. This reduces the disparity between the interim and final (last year: second interim) dividend. From the start of the company's next financial year, the trust intends to move to quarterly dividends.

It is the board's current intention, barring unforeseen circumstances, to pay dividends in respect of the financial year to 31 March 2005 totalling no less than the 4.55p per share paid for the financial year to 31 March 2004. On current estimates, this will be covered by earnings. A dividend of 4.55p per share would represent a yield of just over 5% on the share price of 90.5p at 30 September 2004. That compares with the UK Base Rate of 4.75% and the yield on the FTSE All-Share index of 3.2% at the same date. The board remains committed to growing the company's dividend on an annual basis. We have achieved this in each of the last 10 years.

#### Outlook

We are conscious that we are undertaking a significant strategic change at a time when the outlook for the UK stockmarket remains uncertain. The board expects that the reduction in debt and the increased flexibility given to the investment manager will provide him

with the opportunity to deliver improved performance for shareholders. Consequently, the board will keep the implementation of the revised strategy under review and will decide upon its success by no later than 31 December 2005. Any such decision will be accompanied by consultation, as required, with shareholders.

David Whitaker 28 October 2004

### Manager's report

During the period, the UK equity portfolio delivered a total return of 6.7%. This was ahead of the benchmark FTSE All-Share index return of 5.1%.

#### Tom Maxwell

For a large part of the six months under review the market drifted down, as investors only seemed to respond to bad news and ignored the good. By August, negative sentiment had become extreme, resulting in a relatively inexpensive market valuation. So, when the Monetary Policy Committee of the Bank of England were interpreted as giving a signal that interest rates were close to peaking, sentiment improved and the market rallied.

During the period, the UK equity portfolio delivered a total return of 6.7%. This was ahead of the benchmark FTSE All-Share index's return of 5.1%. At the sector level, the portfolio has benefited from our overweight positions in banks, retail, oils and utilities. Our underweight positions in media, support services and food producers also contributed positively to performance. However, some of the more defensive sectors did lag the rally in September.

At the stock level, Glenmorangie was a star performer. Its price rose to reflect the announcement that the controlling family was looking to sell. We also benefited from a bid approach for RMC from the Mexican cement manufacture Cemex.

Regarding portfolio activity, significant changes included the sale of Kelda. It had risen sharply following a favourable regulatory review. We also reduced our holding of AstraZeneca, where expectations for the new product pipeline look too optimistic. Meanwhile, we bought new holdings in Go-Ahead Group, one of the UK's leading bus and rail companies, Britannic Group, a consolidator of closed books of business in the insurance industry, and Kingfisher, the leading DIY retailer with significant interests overseas.

The fixed interest portfolio also performed well, with a total return of 5.0% against the 2.1% return of the FTSE Government All Stocks index. Gearing has been beneficial during the period: both equities and bonds produced positive returns in excess of the average cost of borrowing. We did however take advantage of the rally in the later part of the period to reduce the equity gearing. At 30 September, this stood at 120%, compared with 126% at 31 March.

The pace of global economic recovery is now moderating. The best of the

rebound in corporate earnings growth is behind us and markets are entering that difficult period when growth is slowing and interest rates are rising. This is not helped by the relentless rise in the oil price. Against this background, we believe our focus on companies with premium yields and high and sustainable free cash flow should result in superior dividend growth for investors.

Tom Maxwell 28 October 2004

## Portfolio summary

#### Portfolio distribution as at 30 September

| By asset class      | 2004  | 2003  |
|---------------------|-------|-------|
| Equities            | 120%  | 121%  |
| Fixed interest      | 13%   | 15%   |
| Cash                | 2%    | 4%    |
| Less borrowings     | (35%) | (40%) |
|                     | 100%  | 100%  |
| By sector           |       |       |
| Financials          | 36%   | 35%   |
| Consumer goods      | 18%   | 20%   |
| Resources           | 18%   | 17%   |
| Services            | 17%   | 18%   |
| Utilities           | 5%    | 4%    |
| Basic industries    | 4%    | 4%    |
| General industrials | 2%    | 2%    |
|                     | 100%  | 100%  |

### Largest holdings

| as at 30 September 2004        |              |           |
|--------------------------------|--------------|-----------|
|                                | Market value | % of      |
|                                | £000         | portfolio |
| BP                             | 41,409       | 9.39      |
| HSBC                           | 36,714       | 8.33      |
| Vodafone                       | 27,140       | 6.16      |
| GlaxoSmithKline                | 22,028       | 5.00      |
| Royal Bank of Scotland         | 17,556       | 3.98      |
| Shell Transport and Trading    | 15,875       | 3.60      |
| Lloyds TSB                     | 15,016       | 3.41      |
| HBOS                           | 12,831       | 2.91      |
| Barclays                       | 12,720       | 2.89      |
| HBOS (9.25% preference shares) | 11,522       | 2.61      |
|                                |              |           |
| British American Tobacco       | 10,085       | 2.29      |
| Intermediate Capital           | 9,621        | 2.18      |
| Scottish and Southern Energy   | 9,195        | 2.09      |
| Glenmorangie 'B'               | 7,076        | 1.61      |
| Diageo                         | 6,868        | 1.56      |
| Imperial Tobacco               | 6,836        | 1.55      |
| Next                           | 6,494        | 1.47      |
| Wolseley                       | 6,133        | 1.39      |
| Man                            | 6,028        | 1.37      |
| National Grid Transco          |              | 1.35      |

There are a number of ways in which you can hold shares in Securities Trust of Scotland. Of course, investment trusts - like any listed company - can be bought and sold through a stockbroker, shareshop or bank. But there are other ways too:

#### Martin Currie FundsCircle

If you want to buy more shares in the trust, then FundsCircle offers a simple way of doing so:

- Invest lump sums from £500 or save from £50 a month
- Top-up from £250 for existing investors
- No initial charge apart from stamp duty
- No annual charge

#### Martin Currie FundsCircle ISA

If you want tax-free returns, then FundsCircle ISA could be right for you:

- Low cost and tax efficient way to hold shares in the trust
- Invest lump sums from £1,000 or save from £50 a month
- No initial charge apart from stamp duty
- ◆ Low annual charge of 1%

#### Martin Currie FundsCircle PEP

You can transfer existing PEPs with other managers to the trust through the FundsCircle PEP Transfer Service:

- Low cost and tax efficient way to hold shares in the trust
- No initial charge apart from stamp duty
- Low annual charge of £30

#### Share exchange service

If you have shareholdings - large or small - in companies listed on the London Stock Exchange, you can exchange them for shares in Securities Trust of Scotland through Martin Currie FundsCircle or FundsCircle ISA.

There is a charge of £45 per security for each registered holder, as long as you invest the proceeds in one or more of the Martin Currie funds.

For more details about all of these products, call free on **0808 100 21 25.** 

#### Keeping you informed...

We want to make it easy for you to follow your investment and to keep up to date with news on the trust. We publish annual and interim reports each year. We know many of you want to monitor the price of your shares on a more regular basis. You can find the company's share price listed in:

- The Times
- The Daily Telegraph
- The Scotsman
- The Herald
- Financial Times

Or you can call the FT City Line on **0906 843 3977** for real-time prices.

#### ...and online

There's a website specifically for the trust. It includes price and performance statistics, online versions of the trust's annual and interim reports and ways in which you can invest. You will find this on

#### www.securitiestrust.com.

You can also find information about the trust on Martin Currie's website - www.martincurrie.com/its.

#### Tell us what you think

We also value your views and comments. You can write to Martin Currie's Investor services team at the address on the back of this report or e-mail:

investorservices@martincurrie.com.

| Nov<br>Interim report issued | Dec<br>Interim dividend<br>payment | Jan                                                     | Feb | Mar | Apr<br>Year-end figures<br>announced |
|------------------------------|------------------------------------|---------------------------------------------------------|-----|-----|--------------------------------------|
| May<br>Annual report issued  | Jun                                | Jul<br>Annual general meeting<br>Final dividend payment | Aug | Sep | Oct<br>Interim results<br>announced  |

#### Key dates 2004/2005

The company is moving to quarterly dividend payments with effect from the start of the next financial year.

#### Directors

David Whitaker (chairman) Neil Donaldson Anita Frew Andrew Irvine Michael Walker

#### Manager and secretaries

Martin Currie Investment Management Ltd Saltire Court 20 Castle Terrace Edinburgh EH1 2ES Telephone 0808 100 21 25 Fax 0131 222 2532 website www.martincurrie.com

Authorised and regulated by the Financial Services Authority and a member of the Investment Management Association.

#### Registered office

Securities Trust of Scotland plc Saltire Court 20 Castle Terrace Edinburgh EH1 2ES Registered in Scotland, No 1827

#### Registrars and transfer office

Capita Registrars
The Registry
34 Beckenham Road
Beckenham
Kent BR3 4TU
Telephone 0870 162 3100
website www.capitaregistrars.com

#### **Auditors**

Chiene & Tait, CA 61 Dublin Street Edinburgh EH3 6NL

#### **Bankers**

The Northern Trust Company 50 Bank Street Canary Wharf London E14 5NT

## Association of Investment Trust Companies (AITC)

AITC
9th Floor
24 Chiswell Street
London EC1Y 4YY
Telephone 020 7282 5555
Website www.aitc.co.uk

Securities Trust of Scotland is a member of the AITC.

#### Other investment trusts

Martin Currie manages nine other investment trusts:
Martin Currie Capital Return Trust
Martin Currie Enhanced Income Trust
Martin Currie European Investment Trust
Martin Currie High Income Trust
Martin Currie Income & Growth Trust
Martin Currie Japan Investment Trust
Martin Currie Pacific Trust
Martin Currie Portfolio Investment Trust
Premium Trust

## Unaudited statement of total return

|                                       |      | Six months to<br>30 September 2004 |                 | Six months to<br>30 September 2003 |                 |                 | Year to<br>31 March 2004<br>(audited) |                 |                 |               |
|---------------------------------------|------|------------------------------------|-----------------|------------------------------------|-----------------|-----------------|---------------------------------------|-----------------|-----------------|---------------|
|                                       | Note | Revenue<br>£000                    | Capital<br>£000 | Total<br>£000                      | Revenue<br>£000 | Capital<br>£000 | Total<br>£000                         | Revenue<br>£000 | Capital<br>£000 | Total<br>£000 |
| Gains on investments                  |      |                                    |                 |                                    |                 |                 |                                       |                 |                 |               |
| - realised                            |      | _                                  | 1,439           | 1,439                              |                 | 16,192          | 16,192                                | _               | 12,214          | 12,214        |
| - unrealised                          |      | -                                  | 18,080          | 18,080                             | _               | 26,576          | 26,576                                | _               | 54.492          | 54,492        |
| Currency losses                       |      | -                                  | 10,000          | 10,000                             | _               | (113)           | (113)                                 | _               | (113)           | (113)         |
| Income - franked                      | 2    | 8,701                              | -               | 8,701                              | 8,803           | (113)           | 8,803                                 | 17,886          | (113)           | 17,886        |
| - unfranked                           | 2    | 320                                | -               | 320                                | 1,043           | -               | 1,043                                 | 1,427           | -               | 1,427         |
| Investment management fee             | 2    | (276)                              | (643)           | (919)                              | (309)           | (720)           | (1,029)                               | (593)           | (1,383)         | (1,976)       |
| Other expenses                        |      | (284)                              | (14)            | (298)                              | (300)           | (14)            | (314)                                 | (636)           | (28)            | (664)         |
| Other expenses                        |      | (204)                              | (14)            | (230)                              | (300)           | . (14)          | (314)                                 | (030)           | (20)            | (004)         |
| Net return before finance             |      |                                    |                 |                                    |                 |                 |                                       |                 |                 |               |
| costs and taxation                    |      | 8,461                              | 18,862          | 27,323                             | 9,237           | 41,921          | 51,158                                | 18,084          | 65,182          | 83,266        |
|                                       |      | 0, 101                             | 10,002          | 27,020                             | 5,25.           | ,               | 21,130                                | .0,00           | 05,102          | 05,200        |
| Interest payable and similar charges  | 3    | (1,465)                            | (3,417)         | (4,882)                            | (1,470)         | (3,430)         | (4,900)                               | (2,940)         | (6,861)         | (9,801)       |
| Charge on repurchase of debentures    | 3    | -                                  | (4,257)         | (4,257)                            | -               | -               | •                                     | -               | -               | -             |
|                                       |      |                                    | (1,201)         | (1)==17                            |                 |                 |                                       |                 |                 |               |
| Return on ordinary activities         |      |                                    |                 |                                    |                 |                 |                                       |                 |                 |               |
| before taxation                       |      | 6,996                              | 11,188          | 18,184                             | 7.767           | 38,491          | 46,258                                | 15.144          | 58,321          | 73,465        |
|                                       |      | -,                                 | ,               |                                    |                 |                 | /                                     | , . ,           | ,               | ,             |
| Taxation on ordinary activities       |      | _                                  | _               | _                                  | (74)            |                 | (74)                                  | (74)            | -               | (74)          |
|                                       |      |                                    |                 |                                    |                 |                 |                                       |                 |                 | •             |
| Return on ordinary activities         |      |                                    |                 |                                    |                 |                 |                                       |                 |                 |               |
| after taxation                        |      | 6,996                              | 11,188          | 18,184                             | 7,693           | 38,491          | 46,184                                | 15,070          | 58,321          | 73,391        |
|                                       |      | •                                  | •               |                                    |                 |                 |                                       |                 | ·               | ,             |
| Dividends in respect of equity shares |      | (6,093)                            |                 | (6,093)                            | (3,963)         | =               | (3,963)                               | (14,177)        | -               | (14,177)      |
|                                       |      |                                    |                 |                                    |                 |                 |                                       |                 |                 | -             |
| Transfer to reserves                  |      | 903                                | 11,188          | 12,091                             | 3,730           | 38,491          | 42,221                                | 893             | 58,321          | 59,214        |
|                                       |      |                                    |                 |                                    |                 |                 |                                       |                 |                 |               |
| Return per ordinary share             |      | 2.28p                              | 3.64p           | 5 <u>.</u> 92p                     | 2.47p           | 12.33p          | 14.80p                                | 4.83p           | 18.70p          | 23.53p        |

The revenue columns of this statement are the profit and loss accounts of the company. All revenue and capital items in the above statement derive from continuing operations. No operations were acquired or discontinued in the period.

## Unaudited balance sheet

|                                           |      | 30 Sept                               |          | 30 September 2003                     |           | 31 March 2004<br>(audited) |          |
|-------------------------------------------|------|---------------------------------------|----------|---------------------------------------|-----------|----------------------------|----------|
|                                           | Note | £000                                  | £000     | £000                                  | £000      | £000                       | £000     |
| Fixed assets                              |      |                                       |          |                                       |           |                            |          |
| Investments at market value               | 4    |                                       | 440,874  |                                       | 419,876   |                            | 439,247  |
| Current assets                            |      |                                       |          |                                       |           |                            |          |
| Debtors                                   | 5    | 10,386                                |          | 3,212                                 |           | 9,450                      |          |
| Cash at bank                              |      | 1,551                                 |          | 12,343                                |           | 1,909                      |          |
|                                           |      | 11,937                                |          | 15,555                                |           | 11,359                     |          |
| Creditors                                 |      |                                       |          | · - <b>,</b>                          |           |                            |          |
| Amounts falling due within one year       | 6    | (60,416)                              |          | (5,732)                               |           | (55,422)                   |          |
| Net current (liabilities)/assets          |      |                                       | (48,479) |                                       | 9,823     |                            | (44,063) |
| Total assets less current liabilities     |      |                                       | 392,395  |                                       | 429,699   |                            | 395,184  |
| Creditors                                 |      |                                       |          |                                       |           |                            |          |
| Amounts falling due after one year        | 7    |                                       | (63,942) |                                       | (123,902) |                            | (73,922) |
| Net assets attributable to share capital  |      |                                       | 328,453  |                                       | 305,797   |                            | 321,262  |
| Capital and reserves                      |      |                                       |          |                                       |           |                            |          |
| Called-up ordinary capital                |      |                                       | 76,161   |                                       | 78,006    |                            | 77,581   |
| Capital redemption reserve                |      |                                       | 3,919    |                                       | 2,074     |                            | 2,499    |
| Capital reserve                           |      |                                       | 238,612  |                                       | 214,022   |                            | 232,324  |
| Revenue reserve                           |      | · · · · · · · · · · · · · · · · · · · | 9,761    | · · · · · · · · · · · · · · · · · · · | 11,695    |                            | 8,858    |
| Total shareholders' funds                 |      | <u></u>                               | 328,453  |                                       | 305,797   |                            | 321,262  |
| Net asset value per ordinary share of 25p |      |                                       | 107.82p  | <u>.</u>                              | 98.00p    |                            | 103.53p  |

The financial statements were approved by the board on 28 October 2004.

## Unaudited statement of cash flow

|                                                      |      |          | onths to<br>mber 2004 |          | onths to<br>ember 2003 | Year to<br>31 March 2004<br>(audited) |          |
|------------------------------------------------------|------|----------|-----------------------|----------|------------------------|---------------------------------------|----------|
| -                                                    | Note | £000     | £000                  | £000     | £000                   | £000                                  | £000     |
| Operating activities                                 |      |          |                       |          |                        |                                       |          |
| Net dividends and interest received from investments |      | 11,524   |                       | 11,038   |                        | 18,029                                |          |
| Interest received from deposits                      |      | 111      |                       | 479      |                        | 599                                   |          |
| Investment management fee paid                       |      | (919)    |                       | (1,029)  |                        | (1,976)                               |          |
| Cash paid to and on behalf of directors              |      | (35)     |                       | (39)     |                        | (78)                                  |          |
| Bank charges paid                                    |      | (12)     |                       | (9)      |                        | (19)                                  |          |
| Other cash payments                                  |      | (247)    |                       | (306)    |                        | (543)                                 |          |
| Net cash inflow from operating activities            | 8    |          | 10,422                |          | 10,134                 |                                       | 16,012   |
| Servicing of finance                                 |      |          |                       |          |                        |                                       |          |
| Interest paid                                        |      | (4,988)  |                       | (4,910)  |                        | (9,801)                               |          |
| Charge on repurchase of debenture stock              |      | (4,257)  |                       | •        |                        | •                                     |          |
| Net cash outflow from servicing of finance           |      |          | (9,245)               |          | (4,910)                |                                       | (9,801)  |
| Taxation                                             |      |          |                       |          |                        |                                       |          |
| Taxation paid                                        |      | -        |                       | (74)     |                        | (74)                                  |          |
| Taxation recovered                                   |      | -        |                       | 22       |                        | 98                                    |          |
| Net cash (outflow)/inflow from taxation              |      |          | -                     |          | (52)                   |                                       | 24       |
| Capital expenditure and financial investment         |      |          |                       |          |                        |                                       |          |
| Payments to acquire investments                      |      | (26,181) |                       | (74,434) |                        | (104,479)                             |          |
| Receipts from disposal of investments                |      | 39,546   |                       | 63,387   | <u></u>                | 97,640                                |          |
| Net cash inflow/(outflow) from capital               |      |          |                       |          |                        |                                       |          |
| expenditure and financial investment                 |      |          | 13,365                |          | (11,047)               |                                       | (6,839)  |
| Equity dividends paid                                |      |          | -                     |          | (10,140)               |                                       | (24,317) |
| Net cash inflow/(outflow) before financing           |      |          | 14,542                |          | (16,015)               |                                       | (24,921) |
| Financing                                            |      |          |                       |          |                        |                                       |          |
| Movement in long-term borrowings                     |      | (10,000) |                       | -        |                        | -                                     |          |
| Repurchase of ordinary shares                        |      | (4,900)  |                       | -        |                        | (1,528)                               |          |
| Net cash outflow from financing                      |      |          | (14,900)              |          | -                      |                                       | (1,528)  |
| Decrease in cash                                     |      |          | (358)                 |          | (16,015)               |                                       | (26,449) |

## Notes to the financial statements

#### 1 Accounting policies

The financial statements have been prepared on the basis of the accounting policies set out in the most recent set of annual financial statements. The interim report is not the company's statutory accounts. The results for the year to 31 March 2004 and the position as at that date are an abridged version of the full statutory accounts for that year, which received an unqualified audit report and did not contain statements under Section 237(2) or (3) of the Companies Act 1985 and which have been filed with the Registrar of Companies.

|   |                                               | Six months to<br>30 September 2004<br>£000 | Six months to<br>30 September 2003<br>£000 | Year to<br>31 March 2004<br>£000 |
|---|-----------------------------------------------|--------------------------------------------|--------------------------------------------|----------------------------------|
| 2 | Income from investments                       |                                            |                                            |                                  |
|   | From listed investments                       |                                            |                                            |                                  |
|   | - Equities                                    | 7,414                                      | 7,828                                      | 15,474                           |
|   | - Fixed interest and convertibles             | 1,439                                      | 1,625                                      | 3,223                            |
|   | Interest on deposits                          | 153                                        | 393                                        | 599                              |
|   | Underwriting commission                       | 15                                         |                                            | 17_                              |
|   |                                               | 9,021                                      | 9,846                                      | 19,313                           |
| 3 |                                               |                                            |                                            |                                  |
|   | Interest payable on bank loans and overdrafts | 1,862                                      | 1,862                                      | 3,726                            |
|   | Interest payable on debentures                | 3,020                                      | 3,038                                      | 6,075                            |
|   | Charge on repurchase of debentures            | 4,257                                      |                                            |                                  |
|   |                                               | 9,139                                      | 4,900                                      | 9,801                            |
|   |                                               |                                            |                                            |                                  |
|   |                                               | As at                                      | As at                                      | As at                            |
|   |                                               | 30 September 2004<br>£000                  | 30 September 2003<br>£000                  | 31 March 2004<br>£000            |
| 4 | Investments                                   |                                            |                                            |                                  |
|   | Cost at 1 April                               | 408,628                                    | 388,424                                    | 388,424                          |
|   | Movements during year:                        |                                            |                                            |                                  |
|   | Purchases                                     | 25,206                                     | 74,380                                     | 108,064                          |
|   | Disposals at cost                             | (41,676)                                   | (45,647)                                   | (87,860)                         |
|   | Cost at 30 September/31 March                 | 392,158                                    | 417,157                                    | 408,628                          |
|   | Unrealised gains                              | 48,716                                     | 2,719                                      | 30,619                           |
|   | Valuation at 30 September/31 March            | 440,874                                    | 419,876                                    | 439,247                          |
|   |                                               |                                            |                                            |                                  |
| 5 | Debtors                                       | 3.650                                      | 2.002                                      | F 200                            |
|   | Dividends receivable                          | 2,659                                      | 2,982                                      | 5,299                            |
|   | Due from brokers                              | 7,520                                      | -                                          | 3,984                            |
|   | Sundry debtors Accrued income                 | -<br>199                                   | 57<br>115                                  | -<br>159                         |
|   | Taxation recoverable                          | 8                                          | 58                                         | 8                                |
|   | Taxation recoverable                          |                                            |                                            |                                  |
|   |                                               | 10,386                                     | _ 3,212                                    | 9,450                            |

## Notes to the financial statements

|   |                                                                                             | As at<br>30 September 2004<br>£000         | As at<br>30 September 2003<br>£000         | As at<br>31 March 2004<br>£000   |
|---|---------------------------------------------------------------------------------------------|--------------------------------------------|--------------------------------------------|----------------------------------|
| 6 | Creditors - Amounts falling due within one year                                             |                                            |                                            |                                  |
|   | Proposed interim dividend                                                                   | 6,093                                      | 3,963                                      | -                                |
|   | Accrued expenses                                                                            | 1,659                                      | 1,769                                      | 1,683                            |
|   | Due to brokers                                                                              | 2,664                                      | -                                          | 3,639                            |
|   | Sterling bank loan (rate of 7.43% per annum - repayable December 2004)                      | 50,000                                     | •                                          | 50,000                           |
|   | Other creditors                                                                             | <u> </u>                                   |                                            | 100                              |
|   |                                                                                             | 60,416                                     | 5,732                                      | 55,422                           |
| 7 | Creditors - Amounts falling due after one year                                              |                                            |                                            |                                  |
|   | 12% debenture stock 2013*                                                                   | 15,000                                     | 15,000                                     | 15,000                           |
|   | 11.5% Trustco debenture stock 2016                                                          | -                                          | 10,000                                     | 10,000                           |
|   | 6.25% debenture stock 2031                                                                  | 48,942                                     | 48,902                                     | 48,922                           |
|   | Sterling bank loan (rate of 7.43% per annum - repayable December 2004)                      | <u> </u>                                   | 50,000                                     |                                  |
|   |                                                                                             | 63,942                                     | 123,902                                    | 73,922                           |
|   | *The company has exercised its early repayment right and given notice to the stockholders t | nat the stock will be redeemed             | on 18 November 2004.                       |                                  |
|   |                                                                                             | Six months to<br>30 September 2004<br>£000 | Six months to<br>30 September 2003<br>£000 | Year to<br>31 March 2004<br>£000 |
| 8 | Reconciliation of net revenue before finance costs                                          |                                            |                                            |                                  |
|   | and taxation to net cash inflow from operating activities                                   |                                            |                                            |                                  |
|   | Net revenue before interest payable and taxation                                            | 8,461                                      | 9,237                                      | 18,084                           |
|   | Decrease/(increase) in accrued income and other debtors                                     | 2,600                                      | 1,667                                      | (637)                            |
|   | Decrease in accrued expenses and other creditors                                            | (19)                                       | (24)                                       | (20)                             |
|   | Capitalised expenses                                                                        | (643)                                      | (720)                                      | (1,383)                          |
|   | Amortised debenture issue expenses and discount                                             | 6                                          | 6                                          | 12                               |
|   | Net taxation withheld                                                                       | •                                          | (48)                                       | (74)                             |
|   | Effective yield adjustment                                                                  | 17                                         | 16                                         | 30                               |
|   | Net cash inflow from operating activities                                                   | 10,422                                     | 10,134                                     | 16,012                           |

## How to contact us

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