Certsure LLP Financial Statements For the Period Ended 31 March 2014

19/12/2014 · COMPANIES HOUSE

Financial Statements

Period ended 31 March 2014

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Designated members and advisers

Designated members: The Electrical Contractors Association Ltd

ESC Partnerships Ltd

Registered office: Warwick House Houghton Hall Park

Houghton Regis Bedfordshire LU5 5ZX

Auditor: Chantrey Vellacott DFK LLP

Chartered Accountants and Statutory Auditor

Russell Square House 10-12 Russell Square

London WC1B 5LF

Bankers: HSBC

70 Pall Mall London SW1Y 5EZ

Report of the members

Period ended 31 March 2014

The members have the pleasure in presenting their first report and the audited financial statements of the LLP for the period ended 31 March 2014. The members confirm that the annual report and financial statements of the LLP comply with the current statutory requirements and the requirements of the LLP governing document.

Principal activities and business review

The principal activities of Certsure LLP during the period were:

- to certify installers and approve contractors as competent in accordance with appropriate scheme rules and provide all incidental services. This was done under the existing brands of NICEIC and ELECSA which are being licensed to Certsure LLP;
- to carry on other training/assessment, certification and verification services
- to supply products and services in connection with its other activities

On 1 April 2013 Certsure LLP received both trading assets and employees under TUPE via each of the members/associated companies such that it could commence to trade.

Business review and outlook

The Electrical Contractors Association (ECA), which owned ELECSA; and the consumer charity the Electrical Safety Council (ESC), which through its subsidiary Ascertiva Group Limited owned NICEIC reached agreement during the early part of 2013 to establish a new joint venture called Certsure LLP. ECA and ESC at 1 April 2013 transferred in their respectively owned ELECSA and NICEIC businesses.

Certsure LLP commenced trading on 1 April 2013 and amongst other things the joint venture is targeting:

- to bring unity, clarity and various benefits to the Electrical / Gas Contractor & the Consumer
- to be the organisation of choice for Certification and Services

The partnership will bring many tangible benefits including the harmonization of product offerings and the delivering of operational and administrative synergies.

Certsure LLP currently operates under three primary divisions: NICEIC, ELECSA and NICEIC Certification.

The business streams operated by Certsure LLP are both exposed to the risks and can benefit from the opportunities of a changing regulatory environment resulting from a government change of policy. The changing political landscape around green and carbon reduction initiatives has had a particular impact on the trading year being reported.

NICEIC and ELECSA Divisions

Approved Contractor Scheme

Certsure LLP under the trading name NICEIC and under licence from The Electrical Safety Council maintains a register of electrical contractors that it has assessed against the Approved Contractor Scheme requirements, including the technical standard of electrical work

Report of the members (continued)

Period ended 31 March 2014

The Approved Contractor Scheme has experienced continued growth over the last year. The total number of contractors on the roll rose to 17,728 (2013: 17,438) an increase of 290 (1.7%) over the year. Applications at 1,283 (2013: 1,363) and enrolments at 1,472 (2013: 1,509) to the scheme fell in comparison to last year. The electrical contractors registered under the Approved Contractor Scheme continued to maintain high standards of work.

Domestic Installer Scheme - (Part P Government approved scheme)

The NICEIC Domestic Installer Scheme has seen a period of marginal growth with the number of contractors registered increasing to 9,164 (2013: 9,067), an increase of 97 (1.0%) over the year. The overall Domestic Installer Register which includes both Approved Contractors registered with Domestic Installer status and Domestic Installers increased to 24,818 (2013: 24,639), up 179 on last year.

ELECSA Part P Scheme - (Government approved scheme)

The ELECSA Part P Scheme has also seen a period of marginal growth this year in the number of contractors registered to 7,438 (2013: 7,346), an increase of 92 (1.3%) over the year.

TrustMark

NICEIC continues to be one of a limited number of scheme providers authorised to award TrustMark to electrical contractors. TrustMark is a scheme supported by the Government, the building industry and consumer groups to help consumers and specifiers find reliable and trustworthy trades-people to make improvements and repairs to domestic properties. Currently NICEIC has registered 2,462 (2013: 2,308) contractors on the scheme an increase of 154 on last year.

Extension to Scope

NICEIC operates a national registration scheme for enterprises conducting Portable Appliance Testing (PAT). Currently there are 104 (2013: 31) registered enterprises. The NICEIC DPIR Scheme provides registered Domestic Installers that perform periodic inspection reporting in dwellings with independent recognition of their skills and to provide a definitive register of inspectors to householders, landlords and other specifiers. Currently there are 85 (2013:120) enterprises registered with this scheme.

Scottish Building Standards

NICEIC continues to be one of only two who are recognised as scheme providers for the Scottish Building Standards Certification of Construction (Electrical Installations to BS 7671) Scheme. Currently there are 66 (2013:141) Approved Bodies and 71 (2013: 150) Approved Certifiers of Construction registered with NICEIC's scheme.

NICEIC in collaboration with SELECT, the trade association representing the electrical, electronics and communications systems industry in Scotland, runs a joint venture - Scottish Building Services Certification (SBSC) to support the Scottish building services industry delivery of the Certification requirements of The Building (Scotland) Act 2003. SBSC provides an information platform for the industry and allows individuals and companies to register as Certifiers and to manage the Certification process.

NICEIC & ELECSA Merchandising

During the year the NICEIC and ELECSA merchandising business streams have merged with all products being fulfilled and warehoused at a single location and this has delivered the expected positive synergies. The *merchandising* business streams revenue is marginally down on last year. The business continues to review its range of products allowing registered contractors, specifiers and landlords to purchase certificates, publications, test equipment, workwear and tools.

Report of the members (continued)

Period ended 31 March 2014

During the year further funds have been invested into the development of its Online Certification service which allows contractors to complete certificates and notify work remotely.

NICEIC & ELECSA Training

During the year the NICEIC and ELECSA training business streams have merged which has delivered various benefits and the expected positive synergies. Like many training providers this sector continues to be affected by a challenging economic environment and revenue was marginally down on the previous year.

The training business continues to offer public and in house training courses including a complete range of learning and development opportunities for individuals in the electrical, renewable, gas, water and health and safety sectors.

NICEIC & ELECSA Insurance Services

NICEIC and ELECSA Insurance Services continue to develop and expand their range of products and are performing well.

NICEIC Consulting

NICEIC Consulting continues to deliver its revenue through undertaking electrical and gas audits for various types of client. This remains a challenging sector but the revenue is higher than that of the previous year.

NICEIC & ELECSA MCS Installer

The MCS Installer scheme which was developed and accredited by UKAS as meeting the requirements of BS EN 45011 has suffered from a challenging market and this has resulted in a reduction in the number of registrations. The total number of registrations was 1,974 (2013: 2,245). Accreditation includes Solar Thermal, Solar PV, Heat Pumps, Biomass and Micro Wind.

NICEIC Green Deal

The Green Deal which is the Government's flagship policy for improving energy efficiency and reducing carbon emissions was launched in January 2013. Two schemes were launched during the year, one for Green Deal Installers which had a total number of registrations at the year end of 1,050 and one for Green Deal Advisors which had a total number of registrations at the year end of 15.

NICEIC Certification Division

NICEIC Certification

NICEIC Certification continues to assess gas operatives under ACS. NICEIC Certification has continued to expand its role in providing various support products for the Gas, Water and Renewables sectors.

NICEIC Certification remains very strong in the marketplace and has issued 16,948 (2013: 19,662) certificates in the past year via its UK network of Approved Centres. Certificates have been issued for various technical disciplines in support of utility trades as well as Competent Persons Schemes. The decrease in certification activity in the year has been in part the result of the introduction of a new category in ACS (CPA1) in the previous year which resulted in a surge of certifications in that year. CPA1 has since been amalgamated into the Domestic Core ACS Assessment CCN1. Electrical certification activities continued in support of NICEIC's Electrical inspectors and testers scheme which satisfies the Jersey Bylaws requirements.

Results for the year and allocation to members

This is the first year of trading for Certsure LLP and the reported profit was £ 989k (2013: Nil).

Report of the members (continued)

Period ended 31 March 2014

Designated members

The following were designated members during the year:

- The Electrical Contractors Association Ltd
- ESC Partnerships Ltd

Members' drawings and profit share

There are two members of the LLP and both are corporate entities. There have been no members drawings made in the year. The LLP agreement provides that the Management Board shall allocate the profit and losses of the LLP between its members in the proportions as set out in the LLP agreement. For the current Financial Year the Management Board agreed to amend the allocation ratio due to the late transferring in of one of the business streams from one of the members.

Statement of members responsibilities

Period ended 31 March 2014

Responsibilities of the members

The members are responsible for preparing the Members' Report and the financial statements in accordance with applicable law and regulations.

Legislation applicable to limited liability partnerships requires the members to prepare financial statements for each financial year. Under that law the members have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under legislation applicable to limited liability partnerships the members must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the LLP and of the profit or loss of the LLP for that period. In preparing these financial statements, the members are required to:

- select suitable accounting policies and apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the LLP will continue in business.

The members are responsible for keeping adequate accounting records that are sufficient to show and explain the LLP's transactions and disclose with reasonable accuracy at any time the financial position of the LLP and enable them to ensure that the financial statements comply with the Companies Act 2006 as modified by the Limited Liability Partnerships Regulations 2008. They are also responsible for safeguarding the assets of the LLP and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the members are aware:

- there is no relevant audit information of which the LLP's auditor is unaware; and
- the members have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information.

Auditor

Chantrey Vellacott DFK LLP are deemed to be re-appointed under section 487(2) of the Companies Act 2006 as modified by the Limited Liability Partnerships Regulations 2008.

Signed on behalf of the Members

Designated Member

The Electrical Contractors Association Ltd

Designated Member

ESC Partnerships Ltd

Approved by the members on 20 November 2014

Independent auditor's report to the members of Certsure LLP

Period ended 31 March 2014

We have audited the financial statements of Certsure LLP for the period ended 31 March 2014 which comprise the profit and loss account, balance sheet, cash flow statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the LLP's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006 as applied by the Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008. Our audit work has been undertaken so that we might state to the LLP's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the LLP and the LLP's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of members and auditor

As explained more fully in the Members' Responsibilities Statement, the members are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the LLP's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the members; and the overall presentation of the financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. In addition, we read all the financial and non-financial information in the Annual Report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the LLP's affairs as at 31 March 2014 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006 as modified by the Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Members' Annual Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

Independent auditor's report to the members of Certsure LLP

Period ended 31 March 2014

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 as modified by the Limited Liability Partnerships Regulations 2008 requires us to report to you if, in our opinion:

- the LLP has not kept adequate and sufficient accounting records, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- we have not received all the information and explanations we require for our audit.

Richard Willis (Senior Statutory Miditor)

for and on behalf of CHANTREY VELLACOTT DFK LLP

Chartered Accountants and Statutory Auditor

London, UK

16/12/2014

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Profit and loss account

Period ended 31 March 2014

	12 months ended 31 Mar 14 £'000	15 months ended 31 Mar 13 £'000
Turnover	20 025	
Sales	28,825	-
Cost of sales		
Direct costs	20,634	-
Administrative expenses	7,216	-
	27,850	•
Operating Profit	975	-
Interest Received	14	_
maroot haaditaa	74	_
Profit/(loss) for the financial year before members' remuneration and profit		
shares available for discretionary division among members	989	-

All activities were aquired 1 April 2013.

The LLP had no recognised gains and losses other than those included in the results above and therefore no separate statement of total recognised gains and losses has been presented.

There is no difference between the results above and their historical cost equivalents.

The notes on pages 12 to 15 form part of these accounts

Balance sheet

As at 31 March 2014

Note Fixed assets	31 March 14 £'000	31 March 13 £'000
Tangible assets 2	521	-
	521	
Current assets		
Stock	675	
Debtors 3 Cash at bank and in hand	6,369 1,131	
	8,175	
Creditors: amounts falling due within one year 4	7,707	-
Net current assets	468	
Total assets less current liabilities	989	
Represented by:		
Financed by		
Members current accounts 5		
Members' capital Other amounts due to members	989	:
	989	

Approved and authorised for issue by the members on 20 November 2014 and signed on its behalf by

Designated Member

The Electrical Contractors Association Ltd

Designated Member

ESC Partnerships Ltd

The notes on pages 12 to 15 form part of these accounts

Cashflow Statement

Period ended 31 March 2014

			2014 £'000	
CASH FLOW STATEMENT Net cash inflow / (outflow) from operating activit Returns on investments and servicing of finance		v)	1,923 14	
Capital expenditure and financial investment (p			(806) -
Increase / (Decrease) in Cash in Year	·		1,13	
Analysis of Net Funds	At 1 April 2013 £'000		shflow ement £'000	At 31 March 2014 £'000
Cash at bank and in hand	-		1,131	1,131
CASHFLOW STATEMENT NOTES A. Reconciliation of changes in resources to Characters Profit	o net cash inflow fro	om ope	_	
	o net cash inflow fro	om ope	erating ad 975 285 (675) (6,369) 7,707	- - -
A. Reconciliation of changes in resources to Operating Profit Depreciation and amortisation (Increase) / Decrease in stocks (Increase) / Decrease in debtors	·	om ope	975 285 (675) (6,369)	- - - - -
A. Reconciliation of changes in resources to Operating Profit Depreciation and amortisation (Increase) / Decrease in stocks (Increase) / Decrease in debtors Increase / (Decrease) in creditors	Activities	om ope	975 285 (675) (6,369) 7,707	- - - - -
A. Reconciliation of changes in resources to Operating Profit Depreciation and amortisation (Increase) / Decrease in stocks (Increase) / Decrease in debtors Increase / (Decrease) in creditors Net Cash Inflow / (Outflow) from Operating and the control of th	Activities	om ope	975 285 (675) (6,369) 7,707	- - - - - -
A. Reconciliation of changes in resources to Operating Profit Depreciation and amortisation (Increase) / Decrease in stocks (Increase) / Decrease in debtors Increase / (Decrease) in creditors Net Cash Inflow / (Outflow) from Operating and B. Returns on Investment and Servicing of Interest received	Activities Finance	om ope	975 285 (675) (6,369) 7,707 1,923	- - - - - - -
A. Reconciliation of changes in resources to Operating Profit Depreciation and amortisation (Increase) / Decrease in stocks (Increase) / Decrease in debtors Increase / (Decrease) in creditors Net Cash Inflow / (Outflow) from Operating of the control of the	Activities Finance	om ope	975 285 (675) (6,369) 7,707 1,923	- - - - - - -
A. Reconciliation of changes in resources to Operating Profit Depreciation and amortisation (Increase) / Decrease in stocks (Increase) / Decrease in debtors Increase / (Decrease) in creditors Net Cash Inflow / (Outflow) from Operating and B. Returns on Investment and Servicing of Interest received	Activities Finance	om ope	975 285 (675) (6,369) 7,707 1,923	- - - - - - - -
A. Reconciliation of changes in resources to Operating Profit Depreciation and amortisation (Increase) / Decrease in stocks (Increase) / Decrease in debtors Increase / (Decrease) in creditors Net Cash Inflow / (Outflow) from Operating of Interest received C. Capital Expenditure and Financial Investors	Activities Finance	m ope	975 285 (675) (6,369) 7,707 1,923	- - - - - - - - - -

The notes on pages 12 to 15 form part of these accounts

Notes to the accounts

Period ended 31 March 2014

Accounting Policies

Basis of Accounting

The financial statements have been prepared on the going concern basis, under the historical cost convention and in accordance with the Statement of Recommended Practice (SORP) on Accounting by Limited Liability Partnerships (LLPs), accounting standards applicable in the United Kingdom and the Companies Act 2006, as applied to Limited Liability Partnerships.

Going Concern

The members consider the LLP to be a going concern as the company is profitable and is expected to be profitable for the foreseeable future.

Fixed Assets

All fixed assets are initially recorded at cost.

Depreciation and Amortisation

Tangible fixed assets are depreciated by equal annual instalments over their expected useful lives as follows:

Short leasehold property Over the life of the lease Capitalised Software Between 3 and 5 years Over 3 years

Office Equipment Between 3 and 10 years Fixtures and Fittings Between 3 and 6 years

Motor Vehicles Over 3 years

Foreign Currencies

Transactions in foreign currencies are translated into sterling at the rate at the date of the transaction. Monetary assets and liabilities are translated into sterling at rates ruling at the balance sheet date. Exchange gains and losses are credited or charged to the profit and loss account in the period in which they arise.

Turnover Policy

Fees and other income are accounted for on the provision of the service and are exclusive of VAT.

Stocks

Stocks, which consist primarily of publications, certificates, workwear, tools and test equipment for resale, are stated at the lower of cost and net realisable value.

Operating Leases

Rental charges arising under operating lease agreements are charged to the profit and loss account as incurred.

Notes to the accounts

Period ended 31 March 2014

1. Expenditure

Direct costs and administrative expenses include the following items:

	March 14 £'000	March 13 £'000
Auditor remuneration:		
Audit	10	-
Other services	-	-
Operating lease charges:		
Plant, Equipment and Vehicles	354	-
Depreciation	285	-
	649	

2. Tangible fixed assets

	Leasehold Property £'000	Fixtures & Fittings £'000	Computer Software £'000	Motor Vehicles £'000	Total £'000
Cost or valuation At 1 April 2013 Additions	113	487	201	5	806
At 31 March 2014	113	487	201	5	806
Depreciation At 1 April 2013 Charge for the year	4	253	- 26	2	285
At 31 March 2014	4	253	26	2	285
Net book value					
At 31 March 2014	109	234	175	3	521

3. Debtors

	• March 14 £'000	March 13 £'000
Trade debtors	2,279	-
Owed by associate company - Ascertiva Group Ltd	3,025	-
Owed by member – Electrical Contractors Association Ltd	205	
Other debtors and prepayments	860	-
	6,369	-

4. Creditors: Amounts due in one year

	March 14 £'000	March 13 £'000
Trade creditors	2,149	_
PAYE and social security payable	340	_
VAT payable	567	-
Accruals and deferred income	4,651	-
	7,707	-

5. Members' current accounts

Members' Capital	Other Reserves	Totals	Loans & other debts	Total
£'000	£'000	£'000	£'000	£'000
<u> </u>	989	989		989
-	989	989	-	989
	(989)	(989)	989	-
-	-	-	-	-
-	-	-	-	-
•	-	•	989	989
	Capital	Capital Reserves £'000 £'000	Capital Reserves £'000 £'000 £'000 - 989 989 - 989 (989) (989)	Totals Other Capital Reserves Totals Other debts

Members Capital is held 75p ESC Partnerships Ltd and 25p The Electrical Contractors Association.

6. Leasing Commitments

The company has financial commitments in respect of operating leases. The annual rentals payable under these leases are analysed below:

	201	14	2013	}
	Land and		Land and	
	buildings	Other	buildings	Other
	£000's	£000's	£000's	£000's
Expiring within one year	-	93	-	-
Expiring within two to five years inclusive	-	261	-	
	-	354	_	

Notes to the accounts

Period ended 31 March 2014

7. Related party transactions

Transactions with members

Certsure LLP rents it trading premises from The Electrical Safety Council ('ESC') which is the ultimate parent company of ESC Partnerships Ltd. Rent is charged at market rates. Certsure LLP operates the NICEIC Approved Contractor roll under licence from The Electrical Safety Council ('ESC').

	<u>2014</u> £'000	<u>2013</u> £'000
Charged by ESC Rent and roll	727	-
Reimbursable expenses	20	•

At 31 March 2014 Certsure LLP owed £648K (2013: Nil) to ESC.

Transactions with associated companies

Certsure LLP provides chargeable support services, primarily in respect of IT, Finance, HR and Facilities management to Ascertiva Group Ltd. Ascertiva Group Ltd is a subsidiary of The Electrical Safety Council. This service is charged at cost.

	<u>2014</u> £'000	<u>2013</u> £'000
Charged to Ascertiva Group Ltd	2 000	2000
Support Services	2,602	-

At 31 March 2014 Certsure LLP was owed £3,025K (2013: Nil) by Ascertiva Group Ltd. This included support service fees and cash received by Ascertiva Group Ltd relating to the NICEIC division.