(incorporated in the United Kingdom with Partnership No. OC352464)

# Annual Report and Audited Financial Statements

For the year ended 31 December 2019



Annual Report and Audited Financial Statements for the year ended 31 December 2019

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# Management and Administration

# **Designated Members**

Pantheon Capital (Asia) Limited Pantheon Ventures (UK) LLP

# **Independent Auditors**

PricewaterhouseCoopers LLP 7 More London Riverside London SEI 2RT

# Bankers

Bank of America Tower 2, Kowloon Commerce Centre 51 Kwai Cheong Roag, Kwai Chung Hong Kong

Lloyds Bank Faryners House 25 Monument House London EC3R 8BQ

# Solicitors

Simmons & Simmons 30th Floor, One Taikoo Place 979 Kings's Road Hong Kong

# **Registered Office**

4th Floor 10 Finsbury Square London EC2A 1AF

# Principal business address

21/F No.33 Des Voeux Road Central, Hong Kong

# Members' Report

The members present their Annual Report and Audited Financial Statements of Pantheon Ventures (HK) LLP (the "Partnership") for the year ended 31 December 2019

#### Principal activities and review of the business

The Partnership is a registered investment advisor advising on securities to group and related entities under the Hong Kong Securities and Futures Ordinance effective from 30 June 2010

Affiliated Managers Group, Inc., a US listed business, controls the whole of the Pantheon Group (the "Group") which includes AMG Plymouth UK Holdings (I) Limited, Pantheon Holdings Limited, Pantheon Ventures Inc., and Pantheon Capital (Asia) Limited.

#### Results and allocation to members

The results for the year are shown in the Statement of Comprehensive Income on page 7.

The Partnership distributed HK\$86,183,392 (2018: HK\$118,281,106) of its profit to its members. Any profits are shared among the members in accordance with the Partnership Agreement dated 30 June 2010 as amended from time to time.

The results and the financial position at year end were considered satisfactory by the members.

#### **Business environment**

#### Private equity

2019 was another record setting year for the private equity and venture capital industry. Private equity global assets under management (AUM) rose to an all-time high of \$4.11 trillion up from \$3.41 trillion in 2018. Fundraising was also strong with \$595 billion raised in 2019. This was down 5% from the record \$628 billion secured in both 2017 and 2018.

- Private equity fund-of-funds AUM increased from \$376 billion at Dec 2018 to \$414 billion at Jun 2019 however there have been decreases in the number of private equity fund-of-funds closed and fundraising in 2019 compared to 2018 & 2017<sup>3</sup>.
- Private equity secondaries Secondaries has followed a similar pattern to fund-of-funds with the number of funds closed and fundraising decreasing following the record years of 2016 through 2018. AUM increased from \$238 billion at Dec 2018 to \$259 billion at June 2019.
- Private equity co-investments The demand for alternative structures most notably in the form of private equity co-investments has continued as investors
  become more sophisticated and more comfortable with private equity and many sought greater exposure and control over their investments. Over one-third
  37% of institutional investors surveyed reported plans to target co-investment opportunities in 2020¹.

# Infrastructure

Like private equity, infrastructure experienced a record year with global AUM reaching \$582 billion at June 2019, a new record and an increase of \$58 billion from 2018<sup>2</sup>. The unlisted infrastructure industry marked its fifth successive record fundraising year with 2019 looking set to be the first year in which fundraising surpasses \$100 billion, following from the \$93 billion raised in 2018<sup>2</sup>. Eighty-eight funds reached a final close in 2019 which was the second consecutive annual decline since the peak of 122 in 2017<sup>2</sup>.

#### Private Debt

2019 was also a strong year for Private Debt with \$104 billion aggregate capital commitments raised, following from the \$120 billion raised in 2018<sup>3</sup>. Private debt AUM has grown from \$769 billion in 2018 to a record \$812 billion in June 2019<sup>3</sup>. This asset class is chosen by investors for diversification, risk adjusted returns and a reliable income stream with 89% of the surveyed investors feeling that private debt met or exceeded performance expectations in 2019<sup>3</sup>.

#### Business performance

The Group experienced a decrease in fundraising in 2019 following a strong fundraising year in 2018. In 2019, \$3.2 billion was raised from new commitments which was down from \$7.9 billion in 2018 however comparable to the \$3.7 billion raised in 2017. The Group was again active in the market with its third flagship infrastructure fund, its first real assets fund, its fourth co-investment fund and its first private debt fund. Fundraising was particularly strong for infrastructure with fundraising of \$1.7bn.

Across all our asset classes and deal types, the Group completed 164 deals worth \$6.3 billion in 2019 up from 136 deals completed in 2018 worth \$5.2 billion. Group AUM continued its upward trend in 2019, reaching \$47.1 billion at Sep 2019, versus \$43.5 billion at the end of 2018<sup>4</sup>.

# Strategy

The Group aims to produce long term and sustainable private equity performance by investing in diversified portfolios while managing risk. The Group believes that this can be achieved by the selection of the best managers diversified by stage, time and sector. The Group relies on its large, experienced and stable team, a track record of out-performance, thorough research and a risk-managed approach. The Group consistently seeks to recruit and retain the highest calibre professional staff in order to maintain its prime position in the market.

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Source: 2020 Preqin Global Private Equity & Venture Capital Report

<sup>&</sup>lt;sup>2</sup> Source: 2020 Preqin Global Infrastructure Report

<sup>3</sup> Source: 2020 Preqin Private Debt Repo

<sup>&</sup>lt;sup>1</sup> Includes assets subject to discretionary or non-discretionary management, advice or those limited to a reporting function

# Members' Report (continued)

#### Financial risk management

The Partnership operates systems and controls to mitigate any adverse effects across the range of risks that it faces. The Partnership has no significant exposure to price, credit or interest rate risk.

#### Financial position

The Partnership's Balance Sheet as detailed on page 8 shows a satisfactory position. Members' other interests amount to HK\$31,814,745 (2018: HK\$36,211,629).

#### Property, plant and equipment

Details of the movements in property, plant and equipment of the Partnership are set out in note 8 to the financial statements.

#### Members

The designated members of Pantheon Ventures (HK) LLP during the year are as follows:

Pantheon Capital (Asia) Limited
Pantheon Ventures (UK) LLP (controlling member)

# Policy for members' drawings, subscriptions and repayments of members' capital

Distribution of the profits is governed by the Partnership Agreement, taking into account the anticipated needs of the Partnership, and in proportion to member shares. Certain members have contributed to the capital of the Partnership certain sums as an initial capital contribution, the amount of which is agreed upon their admission to the Partnership. Capital contributed is of an equity nature. In the event of a member ceasing to be a member of the Partnership, their entitlement to repayment of their capital contribution outstanding at that time will be subject to the absolute discretion of the Partnership.

#### Independent auditors

PricewaterhouseCoopers LLP have been re-appointed as auditors of the Partnership and will therefore continue to hold office pursuant to section 487(2) of the Companies Act 2006.

# Statement of members' responsibilities in respect of the financial statements

The members are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulation.

Company law, as applied to limited liability partnerships by the Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008 (the "Regulations"), requires the members to prepare financial statements for each financial year. Under that law the members have prepared the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland", and applicable law). Under company law, as applied to limited liability partnerships, the members must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the limited liability partnership and of the profit or loss of the limited liability partnership for that period. In preparing the financial statements, the members are required to:

In preparing these financial statements, the members are required to:

- select suitable accounting policies and then apply them consistently;
- state whether applicable United Kingdom Accounting Standards, comprising FRS 102, have been followed, subject to any material
  departures disclosed and explained in the financial statements:
- make judgements and accounting estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the limited liability partnership will continue in business.

The members are responsible for keeping adequate accounting records that are sufficient to show and explain the limited liability partnership's transactions and disclose with reasonable accuracy at any time the financial position of the limited liability partnership and enable them to ensure that the financial statements comply with the Companies Act 2006 as applied to limited liability partnerships by the Regulations.

The members are also responsible for safeguarding the assets of the limited liability partnership and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

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# Members' Report (continued)

# Statement of disclosure of information to auditors

The members have taken all steps that they ought to have taken as members to make themselves aware of any relevant audit information and to establish that the auditors are aware of this information. So far as the members are aware, there is no relevant audit information of which the Partnership's auditors are unaware.

On behalf of the members

Robin Bailey

Designated Member of Pantheon Ventures (UK) LLP
Pantheon Ventures (UK) LLP is a Designated Member of Pantheon Ventures (HK) LLP
8 July 2020

# Independent auditors' report to the members of Pantheon Ventures (HK) LLP

# Report on the audit of the financial statements

# **Opinion**

In our opinion, Pantheon Ventures (HK) LLP's financial statements:

- give a true and fair view of the state of the limited liability partnership's affairs as at 31 December 2019 and of its profit and cash flows for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland", and applicable law); and
- have been prepared in accordance with the requirements of the Companies Act 2006 as applied to limited liability partnerships by the Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008.

We have audited the financial statements, included within the Annual Report and Audited Financial Statements (the "Annual Report"), which comprise: the Balance Sheet as at 31 December 2019; the Statement of Comprehensive Income, the Cash Flow Statement and the Reconciliation of Members' Interests for the year then ended; and the notes to the financial statements, which include a description of the significant accounting policies.

# **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities under ISAs (UK) are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Independence

We remained independent of the limited liability partnership in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, which includes the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

# Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which ISAs (UK) require us to report to you where:

- the members' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the members have not disclosed in the financial statements any identified material uncertainties that may cast
  significant doubt about the limited liability partnership's ability to continue to adopt the going concern basis of
  accounting for a period of at least twelve months from the date when the financial statements are authorised for
  issue.

However, because not all future events or conditions can be predicted, this statement is not a guarantee as to the limited liability partnership's ability to continue as a going concern.

# Reporting on other information

The other information comprises all of the information in the Annual Report other than the financial statements and our auditors' report thereon. The members are responsible for the other information. Our opinion on the financial statements does not cover the other information and, accordingly, we do not express an audit opinion or any form of assurance thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify an apparent material inconsistency or material misstatement, we are required to perform procedures to conclude whether there is a material misstatement of the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report based on these responsibilities.

# Responsibilities for the financial statements and the audit

Responsibilities of the members for the financial statements

As explained more fully in the Statement of members responsibilities in respect of the financial statements, the members are responsible for the preparation of the financial statements in accordance with the applicable framework and for being satisfied that they give a true and fair view. The members are also responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the members are responsible for assessing the limited liability partnership's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the members either intend to liquidate the limited liability partnership or to cease operations, or have no realistic alternative but to do so.

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditors' report.

Use of this report

This report, including the opinion, has been prepared for and only for the members of the partnership as a body in accordance with the Companies Act 2006 as applied to limited liability partnerships by the Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008 and for no other purpose. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

# Other required reporting

# Companies Act 2006 exception reporting

Under the Companies Act 2006 as applicable to limited liability partnerships we are required to report to you if, in our opinion:

- we have not received all the information and explanations we require for our audit; or
- adequate accounting records have not been kept by the limited liability partnership, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.

Thomas Norrie (Senior Statutory Auditor)

for and on behalf of PricewaterhouseCoopers LLP Chartered Accountants and Statutory Auditors London 8 July 2020

# **Statement of Comprehensive Income**

# For the year ended 31 December 2019

| •  | Note | For the year ended<br>31 December 2019<br>HK\$ | For the year ended<br>31 December 2018<br>HK\$ |
|--|------|--|--|
| Turnover   |      | 148,359,336                                    | 192,066,419                                    |
| Administrative expenses  | •    | (31,156,836)                                   | (31,006,625)                                   |
| Interest receivable and similar income   |      | 96,926   | 336,626  |
|  |      | ,  | •  |
| Profit before income tax   |      | 117,299,426                                    | 161,396,420                                    |
| Income tax expense   |      | (18,955,343)                                   | (26,583,818)                                   |
| Profit for the financial year before members' remuneration and profit share      | 4    | 98,344,083                                     | 134,812,602                                    |
| Members' remuneration charged as an expense                                      |      | (86,183,392)                                   | (118,281,106)                                  |
| Profit for the financial year available for discretionary division among members |      | 12,160,691                                     | 16,531,496                                     |

The Partnership has no recognised gains and losses other than those included in the results above and therefore no other comprehensive income has been presented.

All activities derive from continuing operations.

The notes on pages 11 to 20 form an integral part of these financial statements.

# **Balance Sheet**

# At 31 December 2019

|   | Note | At<br>31 December 2019<br>HK\$                    | At<br>31 December 2018<br>HK\$              |
|---|------|---|---|
| Fixed assets Tangible assets  | 8    | 1,954,066   | 2,994,315                                   |
| Current assets  Debtors (including HK\$1,588,950 (2018: HK\$1,588,950) due after more than one year)  Deferred tax assets  Cash at bank and in hand             | 9    | 23,900,801<br>185,342<br>65,116,470<br>89,202,613 | 26,393,297<br>-<br>51,172,747<br>77,566,044 |
| Creditors: amounts falling due within one year  | 10   | (32,393,194)                                      | (12,512,463)                                |
| Net current assets  |      | 56,809,419  | 65,053,581                                  |
| Provision for liabilities Deferred tax  |      | -   | (80,098)                                    |
| Net assets attributable to members  Represented by:   |      | 58,763,485  | 67,967,798                                  |
| Loans and other debts due to members within one year  |      |   |   |
| Other amounts   | 10   | 26,948,740  | 31,756,169                                  |
| Members' other interests  Members' capital classified as equity  Members' other interests - other reserves classified as equity  Total members' other interests | ,    | 15,649,492<br>16,165,253<br>31,814,745            | 15,649,492<br>20,562,137<br>36,211,629      |
| Loans and other debts due to members Members' other interests   |      | -<br>26,948,740<br>31,814,745                     | 31,756,169<br>36,211,629                    |
| Members' total interests  |      | 58,763,485  | 67,967,798                                  |

The notes on pages 11 to 20 form an integral part of these financial statements.

The financial statements were approved by the members on 8 July 2020 and signed on their behalf by:



Designated Member of Pantheon Ventures (UK) LLP

Pantheon Ventures (UK) LLP is a Designated Member of Pantheon Ventures (HK) LLP

# **Reconciliation of Members' Interests**

|   |   | EQUITY                                    |                            | DEBT  | TOTAL<br>MEMBERS'<br>INTERESTS |
|---|---|---|----------------------------|---|--------------------------------|
|   | Members' Other Interests                    |   |                            | Loans and other debts due to members                  | Total                          |
| N   | Members' capital<br>classified as<br>equity | Other reserves<br>classified as<br>equity | Total                      | less any amounts<br>due from<br>members in<br>debtors |                                |
|   | HK\$  | HK\$                                      | HK\$                       | HK\$  | HK\$                           |
| 2018 Amounts due to members Amounts due from members  |   |   |                            | 25,975,403  |                                |
| Balance at 1 January 2018   | 15,649,492                                  | 21,450,945                                | 37,100,437                 | 25,975,403  | 63,075,840                     |
| Members remuneration charged as an expense, including employment and retirement benefit costs  Profit for the year available for discretionary division | •   | -   | -                          | 118,281,106   | 118,281,106                    |
| among members   | -   | 16,531,496                                | 16,531,496                 | -   | 16,531,496                     |
| Members' interests after profit for the year  | 15,649,492                                  | 37,982,441                                | 53,631,933                 | 144,256,509   | 197,888,442                    |
| Drawings  | -   | (17,420,304)                              | (17,420,304)               | (112,500,340)   | (129,920,644)                  |
| Amounts due to members  | -   | -   | -                          | 31,756,169  | ŀ                              |
| Amounts due from members  | -   |   | -                          |   |                                |
| Balance at 31 December 2018   | 15,649,492                                  | 20,562,137                                | 36,211,629                 | 31,756,169  | 67,967,798                     |
| 2019  |   |   |                            |   |                                |
| Amounts due to members  |   |   |                            | 31,756,169  |                                |
| Amounts due from members Balance at 1 January 2019  | 15,649,492                                  | 20,562,137                                | 36,211,629                 | 31,756,169  | 67,967,798                     |
| Members remuneration charged as an expense, including   |   | , ,                                       | ŕ                          | , ,   |                                |
| employment and retirement benefit costs   | -   | -   | -                          | 86,183,392  | 86,183,392                     |
| Profit for the year available for discretionary division  |   |   |                            |   |                                |
| among members   | -   | 12,160,691                                | 12,160,691                 | -   | 12,160,691                     |
| Members' interests after profit for the year  | 15,649,492                                  | 32,722,828<br>(16,557,575)                | 48,372,320<br>(16,557,575) | 117,939,561<br>(90,990,821)                           | 166,311,881<br>(107,548,396)   |
| Drawings Amounts due to members   | -   | (27,75,01)                                | (10,337,373)               | 26,948,740  | (107,540,590)                  |
| Amounts due from members  | -   | •   | -                          | ,,,,,,,,  | _                              |
| Balance at 31 December 2019   | 15,649,492                                  | 16,165,253                                | 31,814,745                 | 26,948,740  | 58,763,485                     |

The notes on pages 11 to 20 form an integral part of these financial statements.

# **Cash Flow Statement**

# For the year ended 31 December 2019

|   | Note | For the year ended 31 December 2019 HK\$ | For the year ended<br>31 December 2018<br>HK\$ |
|---|------|--|--|
| Net cash flow from operating activities Income tax paid | 15   | 30,486,558                               | 39,055,648<br>(21,866,549)                     |
| Net cash generated from operating activities            |      | 30,486,558                               | 17,189,099                                     |
| Cash flow from investing activities                     |      |  |  |
| Purchase of tangible fixed assets<br>Interest received  | 8    | (82,186)<br>96,926                       | (3,541,558)                                    |
| Net cash used in investing activities                   |      | 14,740                                   | (3,204,932)                                    |
| Cash flows from financing activities                    |      |  |  |
| Members' distributions                                  |      | (16,557,575)                             | (17,420,304)                                   |
| Net cash used in financing activities                   |      | (16,557,575)                             | (17,420,304)                                   |
| Net (decrease) / increase in cash at hand and in bank   |      | 13,943,723                               | (3,436,137)                                    |
| Cash and cash equivalents at beginning of the year      |      | 51,172,747                               | 54,608,884                                     |
| Cash and cash equivalents at end of the year            |      | 65,116,470                               | 51,172,747                                     |
| Cash and cash equivalents consists of:                  |      |  |  |
| Cash at bank and in hand                                |      | 65,116,470                               | 51,172,747                                     |

The notes on pages 11 to 20 form an integral part of these financial statements.

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# Notes to the financial statements for the year ended 31 December 2019

#### 1 Accounting Policies

#### a The Partnership

Pantheon Ventures (HK) LLP (the "Partnership") is principally engaged in the provision of investment advisory services to its group companies and institutional clients. The Partnership is a registered investment adviser under the Hong Kong Securities and Futures Ordinance effective from 30th June 2010.

The Partnership is a limited liability partnership incorporated in the United Kingdom on 18th February 2010 and domiciled in Hong Kong. The registered office is 4th Floor, 10 Finsbury Square, London, EC2A 1AF and its principal business address is 21/F No.33 Des Voeux Road, Central, Hong Kong.

#### b Basis of accounting

The financial statements of the Partnership have been prepared in compliance with United Kingdom Accounting Standards ("UK GAAP"), including Financial Reporting Standard 102, "The Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland" ("FRS 102") and in accordance with the Companies Act 2006 as applied to limited liability partnerships and in accordance with the Statement of Recommended Practice "Accounting by Limited Liability Partnerships" (SORP) issued on 15 July 2014.

The financial statements have been prepared under the historic cost convention as modified to include the revaluation of certain financial assets and liabilities. They give a true and fair view and have been prepared on the basis of the Partnership being a going concern.

The accounting policies set out below have been applied consistently throughout the year, and are applied consistently from year to year.

#### c Turnover

Turnover represents advisory fees charged to Pantheon Ventures (US) LP, a US domiciled partnership, and relates to the continuing activities of the Partnership. It is accounted for on an accruals basis.

#### d Administrative expenses

Administrative expenses are accounted for on an accruals basis.

### e Tangible fixed assets

All fixed assets are recorded at cost less accumulated depreciation. Depreciation of fixed assets is calculated to write off their cost or valuation less any residual value over their estimated useful lives as follows:

- Leasehold improvements Life of the lease
- Fixtures and fittings 4-5 years
- Computer equipment 2, 3 or 4 years

The carrying values of tangible fixed assets are reviewed for impairment annually or when events of changes in circumstances indicate the carrying value may not be recoverable.

# f Foreign currencies

Items included in the financial statements of the Partnership are measured using the currency of the primary economic environment in which the Partnership operates ("the functional currency"), which is United States dollars (USD). The financial statements are presented in Hong Kong dollars (HK\$) in accordance with Hong Kong Securities and Futures Commission requirements.

Monetary assets and liabilities denominated in foreign currencies are translated into the functional currency at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to the profit and loss account.

#### g Operating leases

Rentals paid under operating leases are charged to the profit and loss account as incurred. The value of any rent free periods is amortised over the life of the lease.

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# Notes to the financial statements for the year ended 31 December 2019

# 1 Accounting Policies (continued)

#### h Taxation

In most locations, including the UK, income tax payable on the profits allocated to partners is the personal liability of the partners and hence is not shown in the financial statements. However, a tax provision has been made in these financial statements as the Partnership is liable for Hong Kong profits taxation as a corporation. Such tax liabilities are subsequently made good by each member according to their interest in the Partnership.

The tax expense for the period comprises current and deferred tax. Tax is recognised in the statement of comprehensive income. The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date in the countries where the partnership operates and generates taxable income. The partnership's activities are conducted in Hong Kong and so the partnership will be subject to Hong Kong tax laws.

Deferred taxation is recognised without discounting in respect of all timing differences between the treatment of certain items for taxation and accounting purposes which have arisen but not reversed.

#### i Financial instruments

The Partnership has elected to apply IAS 39 "Financial Instruments: Recognition and measurement" (as adopted in the EU) and the disclosure requirements of sections 11 and 12 of FRS 102.

Financial assets and financial liabilities are recognised when the Partnership becomes a party to the contractual provisions of the instrument.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets and financial liabilities, as appropriate, on initial recognition.

#### Financial assets

Financial assets of the Partnership are classified as "loans and receivables". The classification depends on the nature and purpose of the financial assets and recognised and derecognised on a trade date basis. The Partnership does not have any 'held-to-maturity investments' 'available for sale financial assets' or financial assets 'at fair value through profit or loss'.

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Loans and receivables (include trade and other receivables, bank balances and cash) are measured at amortised cost using the effective interest method, less any impairment.

Interest income is recognised by applying the effective interest rate, except for short-term receivables when the recognition of interest would be immaterial.

# Impairment of financial assets

Financial assets, other than those at fair value through profit and loss, are assessed for indicators of impairment at the end of each reporting period. Financial assets are considered to be impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been affected.

For financial assets, objective evidence of impairment could include:

- a) significant financial difficulty of the issuer or counterparty; or
- b) breach of contract, such as a default or delinquency in interest or principal payments; or
- c) it becoming probable that the borrower will enter bankruptcy or financial re-organisation; or
- d) the disappearance of an active market for that financial asset because of financial difficulties.

For financial assets carried at cost, the amount of the impairment loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the financial asset's original effective interest rate.

# Notes to the financial statements for the year ended 31 December 2019

#### 1 Accounting Policies (continued)

#### i Financial instruments

#### Financial liabilities and equity

Debt and equity instruments issued by the Partnership are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Partnership are recognised at the proceeds received, net of direct issue costs.

Members have contributed to the capital of the Partnership certain sums as an initial capital contribution, the amount of which is agreed upon their admission to the Partnership. Capital contributed is of an equity nature. No member shall have the right to withdraw his equity contribution but subject to the terms of the Partnership Agreement, shall have the right to transfer ownership of his equity to another member.

In the event of a member ceasing to be a member of the Partnership, their entitlement to repayment of their capital contribution outstanding at that time will be subject to the absolute discretion of the Partnership.

#### Other financial liabilities

Other financial liabilities (including borrowings and other liabilities) are subsequently measured at amortised cost using the effective interest method.

Interest expense is recognised on an effective interest basis other than financial liabilities classified as at fair value through profit and loss.

#### j Cash and cash equivalents

Cash and cash equivalents includes cash in hand, demand deposits, other short-term highly liquid investments with original maturities of three months or less when acquired and bank overdrafts. Cash and cash equivalents balances are held with a major financial institution.

#### k Members' Interests

Members' capital comprise of contributed capital into the partnership less any capital repayments made. These are recognised in equity.

Members' remuneration charged as an expense less drawings on account of profits are recognised as debt as loans and other debts due to members.

# 2 Critical accounting judgements and estimation uncertainty

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the amounts reported for assets and liabilities at the balance sheet date and the amounts reported for revenues and expenses during the year. However, the nature of estimation means that actual outcomes could differ from those estimates. The following judgements (apart from those involving

# Useful economic lives of tangible assets

The annual depreciation charge for tangible assets is sensitive to changes in estimated useful economic lives and residual values of the assets. The useful economic lives and residual values are re-assessed annually and amended where necessary to reflect current estimates, based on technological advancement, future investments, economic utilisation and the physical condition of assets.

#### 3 Financial risk management

#### (a) Financial risk factors

The Partnership's financial assets and liabilities comprise of amounts due from/to a fellow subsidiary and cash and cash equivalents.

The main risks arising from the Partnership's financial instruments are market risk (including currency risk and interest rate risk), credit risk and liquidity risk. The role of the members includes periodical analysis and formulation of measures to manage the Partnership's exposure to these risks. Generally, the Partnership introduces what members believe to be conservative strategies on its risk management. As the Partnership's exposure to these risks is kept to a minimum, the Partnership has not used any derivatives or other instruments for hedging purposes. The Partnership does not hold or issue derivative financial instruments for trading purposes. The members review and agree policies for managing each of these risks and they are summarised as follows:

# (i) Market risk

#### Currency risk

The Partnership holds assets denominated in Hong Kong Dollars ("HK\$") and United States Dollars ("USD"). The Partnership's transactions are principally denominated in USD. The Partnership is exposed to foreign exchange risk arising from the exposure of HK\$ against USD. Since the exchange rate between HK\$ and USD is pegged, the Partnership considers its exposure to exchange rate risk on HK\$ as low and does not, at present, implement any measures to hedge its exposure to foreign exchange risk profile.

Based on the above, no sensitivity analysis has been presented in these financial statements

# Notes to the financial statements for the year ended 31 December 2019

#### 3 Financial risk management (continued)

- (a) Financial risk factors (continued)
- (i) Market risk (continued)

Currency risk (continued)

The foreign currency profile of the Partnership's net assets and liabilities are summarised as follows:

|                       |                   | At 31 December 2019<br>Net assets |           | ember 2018<br>assets |
|-----------------------|-------------------|-----------------------------------|-----------|----------------------|
|                       | Original currency |                                   |           | HK\$ equivalent      |
| United States Dollars | (2,017,792)       | (15,722,234)                      | 2,379,954 | 18,633,491           |

Price risk

The Partnership has no holding in investments and as such, it is not exposed to either equity securities price risk or commodity price risk.

Interest rate risk

Interest rate risk arises from the effects of fluctuations in the prevailing levels of market interest rates on the fair value of financial assets and liabilities and future cash flows.

As at 31 December 2019 and 2018, the Partnership has no significant interest-bearing assets and liabilities except for the bank deposits of HK\$65,116,470 (2018: HK\$51,172,747) which are short term in nature. The members consider the Partnership has no significant exposure to interest rate risk.

#### (ii) Credit risk

Credit risk is the risk of suffering financial loss, should any of the Partnership's counterparties fail to fulfil their contractual obligations to the Partnership.

Credit risk arises from cash and cash equivalents, deposits with banks, other receivable balances as well as credit exposure to a controlling member or related party. Reputable banks that have a credit rating of A3 (Moody's) or better are considered acceptable to management and may be used for banking transactions and deposits. Other receivables and amounts due from a related party undertakings were neither past due nor impaired.

The Partnership is also exposed to credit risk with respect to the transactions with related parties with an aggregate amount receivable of HK\$18,681,779 (2018: HK\$21,730,488). The members consider the credit risk is low as the related parties are financially viable and monthly settlement of receivables is closely monitored.

In addition, credit risk arises from deposits held with the landlord for office premises. The Partnership assesses the credit quality of the landlord, taking into account the past experience and other factors such as reputation in the industry. The Partnership considers the landlord to be well known and reputable in the property and real estate industry and therefore, considers the credit risk is not significant.

The Partnership does not expect any losses from non-performance by counterparties.

The table below shows the credit ratings and bank balances at the reporting date.

| Financial institution  | External credit rating (Moody's) | 2019<br>HK\$                          |
|--|----------------------------------|---------------------------------------|
| The Hong Kong and Shanghai Banking Corporation Limited Lloyds Bank plc | Aa2<br>Aa3                       | 64,937,356<br>179,114<br>65,116,470   |
| Financial Institution  | External credit rating (Moody's) | 2018<br>HK\$                          |
| The Hong Kong and Shanghai Banking Corporation Limited Lloyds Bank plc | Aa3<br>Aa3                       | 44,402,761<br>6,769,986<br>51,172,747 |

# Notes to the financial statements for the year ended 31 December 2019

#### 3 Financial risk management (continued)

#### (a) Financial risk factors (continued)

#### (iii) Liquidity risk

Liquidity risk is the risk that the Partnership is unable to meet its obligations as they fall due. The Partnership is exposed to liquidity risk when it encounters difficulty in meeting obligations associated with financial liabilities. The Partnership maintains a significant amount of cash with its banks. The Partnership has its own liquidity capital requirement which is based on the Hong Kong Securities and Futures Commission liquid capital requirement. The Partnership has internal operations and its financial policies designed by management to minimise its liquidity risk. Cash and cash equivalents as at 31 December 2019 and 2018 were sufficient to fund the operations with maturities of three months or less. The table below analyses the Partnership's financial asset and liabilities into relevant maturity groupings based on the remaining period at the balance sheet date to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows. Balances due within 12 months equal their carrying balances, as the impact of discounting is not significant.

|                                  | Less than 1 year<br>HK\$ | Between 1 and 5 years<br>HK\$ | Total<br>HK\$ |
|----------------------------------|--------------------------|-------------------------------|---------------|
| At 31 December 2019              |                          |                               |               |
| Financial assets                 |                          |                               |               |
| Cash and cash equivalents        | 65,116,470               | -                             | 65,116,470    |
| Amounts due from related parties | 18,681,779               | -                             | 18,681,779    |
| Other receivables                | 3,180,841                | -                             | 3,180,841     |
| Other debtors                    |                          | 1,588,950                     | 1,588,950     |
| Total financial assets           | 86,979,090               | 1,588,950                     | 88,568,040    |
| Financial liabilities            |                          |                               |               |
| Amounts due to members           | 26,948,740               | -                             | 26,948,740    |
| Accruals and other liabilities   | 10,700,783               | -                             | 10,700,783    |
| Total financial liabilities      | 37,649,523               | -                             | 37,649,523    |
| At 31 December 2018              |                          |                               |               |
| Financial assets                 |                          |                               |               |
| Cash and cash equivalents        | 51,172,747               | -                             | 51,172,747    |
| Amounts due from related parties | 21,730,488               | •                             | 21,730,488    |
| Other receivables                | 2,495,000                | -                             | 2,495,000     |
| Other debtors                    | •                        | 1,588,950                     | 1,588,950     |
| Total financial assets           | 76,987,185               |                               | 76,987,185    |
| Financial liabilities            |                          |                               |               |
| Amounts due to members           | 31,756,169               | -                             | 31,756,169    |
| Accruals and other liabilities   | 9,819,587                | -                             | 9,819,587     |
| Total financial liabilities      | 41,575,756               | -                             | 41,575,756    |

#### (b) Capital risk management

The Partnership manages Members' contributions. The Partnership's objectives on managing capital are:

- to safeguard its ability to continue as a going concern in order to provide returns for members and benefits for other stakeholders;
- to support the Partnership's stability and growth; and
- to provide capital for the purpose of strengthening the Partnership's risk management capability.

The Partnership is a corporation registered under the Hong Kong Securities and Futures Ordinance with regulated activities of advising on securities subject to licensing condition that no client assets are held and that advice is only provided to group and related entities. To meet the licensing requirement, the Partnership has to maintain liquid capital as defined under the Securities and Futures (Financial Resources) Rules of the Securities and Futures Ordinance ("SFO") of no less than HK\$100,000 or an amount as calculated under the requirements of the Financial Resources Requirement (FRR), whichever is higher. The required information is filed with the Securities and Futures Commission on a semi-annual basis.

Regulatory liquid capital is monitored by management on a monthly basis. In order to maintain or adjust the capital structure, the Partnership may adjust the amount of profit distributed to members, introduce additional capital injection or sell assets to reduce debt.

# Notes to the financial statements for the year ended 31 December 2019

| 4 | Profit for the financial year before members' remuneration and profit share                             |                    |                    |
|---|---|--------------------|--------------------|
|   |   | 2019               | 2018               |
|   |   | HK\$               | HK\$               |
|   | Profit for the financial period before members' remuneration and profit share is stated after charging: |                    |                    |
|   | Staff costs (Note 5)  | 19,389,694         | 16,683,516         |
|   | Depreciation of tangible fixed assets (Note 8)  | 1,122,435          | 959,237            |
|   | Auditors' remuneration  | 461,770            | 493,318            |
|   | Lease charges   | 3,522,225          | 6,094,396          |
|   | Foreign exchange (gain) / loss  | 620,207            | 81,234             |
| 5 | Staff costs   |                    |                    |
|   |   | For the year ended | For the year ended |
|   |   | 31 December 2018   | 31 December 2018   |
|   |   | HK\$               | HK\$               |
|   | Wages and salaries  | 18,754,556         | 16,093,639         |
|   | Pension costs   | 635,138            | 589,877            |
|   | •   | 19,389,694         | 16,683,516         |
|   |   |                    |                    |

The average number of persons employed by the Partnership during the year was 11 (2018: 11). This is split by Client Services: 0, Investment: 11 and Administration: 1 (2018: Client Services: 0, Investment: 10 and Administration: 1).

# 6 Members' remuneration

A member's share in the profit or loss for the year is accounted for as an allocation of profits.

| ı  | For the year ended<br>31 December 2019<br>HK\$ | For the year ended<br>31 December 2018<br>HK\$ |
|--|--|--|
| Profit for the financial year available for division among members | 98,344,083                                     | 134,812,602                                    |
| Profit in respect of the highest paid member during the year       | 70,507,821                                     | 103,025,021                                    |
| The average number of members during the year was as follows:      | ,  |  |
| Members  | . 6  | 6  |

# 7 Income tax expense

Hong Kong Profits Tax for the Partnership has been provided at a two tiered rate of 8.25% for the first HK\$2 million, and 16.5% for the remainder (2018: 8.25% for first HK\$2 million then 16.5%) on the estimated assessable profits for the year.

|  | For the year ended<br>31 December 2019<br>HK\$ | For the year ended<br>31 December 2018<br>HK\$ |
|--|--|--|
| Current income tax - Hong Kong Profits Tax               |  |  |
| Tax for the year   | 19,342,630                                     | 26,190,810                                     |
| Under provision in respect of previous years             | (121,847)                                      | 167,457  |
| Deferred income tax Origination of temporary differences | (265,440)                                      | 225,551  |
|  | 18,955,343                                     | 26,583,818                                     |

# Notes to the financial statements for the year ended 31 December 2019

# 7 Income tax expense (continued)

|   |  |                      |                    | For the year ended<br>31 December 2019<br>HK\$ | For the year ended<br>31 December 2018<br>HK\$ |
|---|--|----------------------|--------------------|--|--|
|   | Profit before income tax   |                      | _                  | 117,299,426                                    | 161,396,420                                    |
|   | Calculated at a tax rate of 8.25% for the first HK\$2 million, and 16.5% thereafter (2018: 8.25% |                      |                    |  |  |
|   | for first HK\$2 million then 16.5%)  |                      |                    | 19,189,405                                     | 26,465,409                                     |
|   | Expenses not deductible for taxation purposes  Deferred tax assets                               |                      |                    | 153,225<br>(265,440)                           | (274,599)<br>225,551                           |
|   | Under provision in respect of previous years   |                      |                    | (121,847)                                      | 167,457  |
|   | Tax expense  |                      | _                  | 18,955,343                                     | 26,583,818                                     |
| 8 | Tangible fixed assets  |                      |                    |  |  |
|   |  | Leasehold            | Fixtures &         |  |  |
|   |  | Improvements<br>HK\$ | Fittings<br>HK\$   | Office equipment<br>HK\$                       | Total<br>HK\$                                  |
|   | Cost   | 11144                | 11124              | 1114   | ••••   |
|   | At 1 January 2019  | 4,579,442            | 1,337,096          | 2,767,264                                      | 8,683,802                                      |
|   | Additions  | <u> </u>             | -                  | 82,186   | 82,186   |
|   | At 31 December 2019  | 4,579,442            | 1,337,096          | 2,849,450                                      | 8,765,988                                      |
|   | Accumulated depreciation:  |                      |                    |  |  |
|   | At I January 2019  | 3,055,264            | 145,014<br>319,222 | 2,489,209<br>152,750                           | 5,689,487<br>1,122,435                         |
|   | Charge for the year At 31 December 2019  | 650,463<br>3,705,727 | 464,236            | 2,641,959                                      | 6,811,922                                      |
|   | Net book value:  |                      |                    |  |  |
|   | At 31 December 2019  | 873,715              | 872,860            | 207,491  | 1,954,066                                      |
|   | At 31 December 2018  | 1,524,178            | 1,192,082          | 278,055  | 2,994,315                                      |
| 9 | Debtors  |                      |                    |  |  |
|   |  |                      |                    | At   | At   |
|   |  |                      |                    | 31 December 2019<br>HK\$                       | 31 December 2018<br>HK\$                       |
|   | Tax receivable   |                      |                    | -  | -  |
|   | Amounts due from related parties*  |                      |                    | 18,681,779                                     | 21,730,488                                     |
|   | Prepayments and other receivables  |                      |                    | 3,630,072                                      | 3,073,859                                      |
|   | Due offer more than one year   |                      | _                  | 22,311,851                                     | 24,804,347                                     |
|   | Due after more than one year   |                      |                    |  |  |
|   | Other debtors Deferred tax asset (Note 11)   |                      |                    | 1,588,950                                      | 1,588,950                                      |
|   | Soloned tax asset (Note 11)  |                      | -                  | 1,588,950                                      | 1,588,950                                      |
|   | Total debtors  |                      | _                  | 23,900,801                                     | 26,393,297                                     |
|   | *Amounts due from related parties are as follows:  |                      | _                  | _  |  |
|   | ·  | •                    |                    | Amount (HV¢)                                   | Amount (UVS)                                   |
|   | Entity   |                      |                    | Amount (HK\$)                                  | Amount (HK\$)                                  |
|   | Pantheon Ventures (US) LP  |                      |                    | 13,232,161                                     | 19,912,540                                     |
|   | Pantheon Ventures Asia Limited Pantheon Ventures (UK) LLP  |                      |                    | 277,217  | 260,185<br>296,353                             |
|   | Pantheon Korea Inc.  |                      |                    | 5,172,401                                      | 1,261,410                                      |
|   |  |                      | _                  | 18,681,779                                     | 21,730,488                                     |
|   |  |                      | =                  |  |  |

Amounts due from related parties are unsecured, interest free and repayable on demand.

# Notes to the financial statements for the year ended 31 December 2019

#### 10 Creditors: amounts falling due within one year

|                                | At               | At               |
|--------------------------------|------------------|------------------|
|                                | 31 December 2019 | 31 December 2018 |
|                                | HK\$             | . HK\$           |
| Due to members                 | 26,948,740       | 31,756,169       |
| Tax payable                    | 21,692,411       | 2,692,876        |
| Accruals and other liabilities | 10,700,783       | 9,819,587        |
|                                | 59,341,934       | 44,268,632       |

Amounts due to members are subordinated in relation to other secure creditors. In the event of the dissolution of the Partnership, they shall be funded by the assets of the Partnership remaining after payment or due provision for all debts, liabilities and obligations of the Partnership.

# 11 Deferred tax

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when deferred income taxes related to the same fiscal authority. The offset amounts are as follows:

| ·                                     | At<br>31 December 2019<br>HK\$ | At<br>31 December 2018<br>HK\$ |
|---------------------------------------|--------------------------------|--------------------------------|
| Deferred tax assets:                  | 298,817                        | 51,696                         |
| Deferred tax liabilities:             | (113,475)                      | (131,794)                      |
| Net deferred tax (liabilities)/assets | 185,342                        | (80,098)                       |

The components of deferred tax assets recognised in the balance sheet and the movements during the year are as follows:

|                                  | Accelerated tax depreciation HK\$ | Total<br>HK\$ |
|----------------------------------|-----------------------------------|---------------|
| At 1 January 2018                | 145,453                           | 145,453       |
| Credited to the income statement | (225,551)                         | (225,551)     |
| At 31 December 2018              | (80,098)                          | (80,098)      |
| At 1 January 2019                | (80,098)                          | (80,098)      |
| Credited to the income statement | 265,440                           | 265,440       |
| At 31 December 2019              | 185,342                           | 185,342       |

Deferred tax assets and liabilities are recognised to the extent that realization of the related tax benefit or tax charge through the future taxable profit or loss is probable.

#### Notes to the financial statements for the year ended 31 December 2019

#### 12 Commitments under operating leases

At 31 December 2019, the Partnership has lease agreement in respect of land and buildings for which the payments extend over a number of years

| inamoci of years.   | 2019<br>HK\$ | 2018<br>HK\$ |
|---|--------------|--------------|
| Future minimum rentals payable under non-<br>cancellable operating leases expiring: | •            |              |
| Expiring within one year  | 3,366,264    | 3,366,264    |
| Expiring within two to five years   | 841,566      | 4,207,830    |
|   | 4,207,830    | 7,574,094    |

#### 13 Other financial commitments and contingencies

There are no other financial commitments or contingencies.

#### 14 Pension obligations - defined contribution plan

The Partnership pays contributions to trustee-administrated funds on a mandatory, contractual or voluntary basis. The Partnership has no further payment obligations once the contributions have been paid. The contributions are recognised as an employee benefit expense when they are due and are reduced by contributions forfeited by those employees who leave the scheme prior to vesting fully in the contributions.

#### 15 Cash flow from operating activities

Reconciliation of operating profit to net cash inflow from operating activities:

|   | 2019         | 2018          |
|---|--------------|---------------|
|   | HK\$         | HK\$          |
| Operating profit                            | 117,202,500  | 161,059,794   |
| Depreciation charge                         | 1,122,435    | 959,237       |
| (Incease)/decrease in debtors               | 2,492,497    | (8,860,068)   |
| Increase in creditors                       | 881,196      | (1,383,912)   |
| Members remuneration charged as an expense  | (90,990,821) | (112,796,694) |
| Decrease in deposits                        | •            | 77,291        |
| Foreign exchange movements on tax liability | (221,249)    |               |
| Net cashflow from operating activities      | 30,486,558   | 39,055,648    |

#### 16 Related party transactions

The Partnership is wholly controlled by its designated members, Pantheon Capital (Asia) Limited (incorporated in Hong Kong) and Pantheon Ventures (UK) LLP (incorporated in England and Wales).

#### (a) Rendering of services

|  | HK\$        | HK\$        |
|--|-------------|-------------|
| Advisory fees - Pantheon Ventures (US) LLP | 148,359,336 | 192,066,419 |

2019

2018

Advisory fees were earnt through an allocation of income from certain affiliates of the Partnership based on investment advisory services performed throughout the year.

# 17 Controlling parties

The immediate parent undertaking is Pantheon Ventures (UK) LLP, a limited liability partnership registered in England and Wales.

The ultimate parent undertaking and controlling party is Affiliated Managers Group Inc., a company incorporated in the United States of America.

Affiliated Managers Group Inc. is the parent undertaking of the largest group of undertakings to consolidate these financial statements at 31 December 2019. The consolidated financial statements of Affiliated Managers Group Inc. can be obtained from 777 South Flagler Drive, West Palm Beach, Florida 33401 and from their website www.amg.com.

# Notes to the financial statements for the year ended 31 December 2019

# 18 Subsequent events

Subsequent to year end, the global economy has seen high levels of global market volatility in connection with the COVID-19 pandemic, which has had a macroeconomic impact across all industry sectors. The Members are closely monitoring the latest market developments relating to COVID-19. The Members believe that this is a non-adjusting event at December 31, 2019 for the purposes of these financial statements.

Management have modelled various scenarios to assess the potential impact on the future financial results of the Partnership. From assessing these scenarios, Management believe there are no going concern issues and that the Partnership has sufficient cash available to meet its liabilities as they fall due for a period of at least 12 months from the date of signing these financial statements, but will ensure the business continues to manage its cost base, and will work to ensure the Partnership is able to manage any future external pressures. Management are therefore of the view that the going concern basis of preparation remains appropriate.

There have been no significant subsequent events that will have a material impact on the financial statements between the balance sheet date and the date of the approval of the financial statements.

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