

Limited Liability Partnership Registration No. OC348044 (England and Wales)

SATURDAY



\*AN742MJF\*

A05

14/08/2010

148

COMPANIES HOUSE

**PINNACLE INTERNATIONAL MARKETS LLP**

**MEMBERS' REPORT AND FINANCIAL STATEMENTS**

**FOR THE PERIOD ENDED 31 MARCH 2010**

**Hazlems Fenton LLP**  
**Chartered Accountants**  
Palladium House  
1-4 Argyll Street  
London W1F 7LD

# **PINNACLE INTERNATIONAL MARKETS LLP**

## **LIMITED LIABILITY PARTNERSHIP INFORMATION**

---

<b>Designated members</b>	Michael W Teryazos Christopher R Hatton
<b>Limited liability partnership number</b>	OC348044
<b>Registered office</b>	5 Kensington Church Street London W8 4LD
<b>Auditors</b>	Hazlems Fenton LLP Chartered Accountants Palladium House 1-4 Argyll Street London W1F 7LD

---

---

# **PINNACLE INTERNATIONAL MARKETS LLP**

## **CONTENTS**

---

	<b>Page</b>
Members' report	1 - 3
Independent auditors' report	4 - 5
Profit and loss account	6
Balance sheet	7
Cash flow statement	8
Notes to the cash flow statement	9
Notes to the financial statements	10 - 15

---

# **PINNACLE INTERNATIONAL MARKETS LLP**

## **MEMBERS' REPORT**

***FOR THE PERIOD ENDED 31 MARCH 2010***

---

The members present their report and financial statements for the period ended 31 March 2010

### **Principal activities and review of the business**

The principal activity of the limited liability partnership is that an Introducing Broker. The entity provides agency broking dealing on behalf of eligible counter-parties and professional clients in the securities markets.

The results for the period are in line with the expectation of the members. The loss has principally resulted from the establishment of the business, specifically costs relating to staffing, equipment and professional fees.

The critical business risks identified by the members include the competitive nature of the business, reliance on small management team of partners, loss of key personnel and the fact that the entity has no operating history.

At the end of the period the limited liability partnership had net current assets of £509,521 and the total members' interests were £436,429.

The business is currently at the initial stages of development and no key performance indicators are deemed appropriate at this point in time. This situation will be periodically reviewed as the business develops.

### **Designated Members**

The following designated members have held office since 20 August 2009:

Michael W Teryazos  
Christopher R Hatton

### **Policy on members' drawings**

The members' drawing policy allows each member to draw a proportion of their profit share, subject to the cash requirements of the business.

A member's capital requirement is linked to their share of profit and the financing requirement of the limited liability partnership. There is no opportunity for appreciation of the capital subscribed. Just as incoming members introduce their capital at "par", so the retiring members are repaid their capital at "par". The loss for the period has been allocated in proportion to the capital contribution by the individual members.

# **PINNACLE INTERNATIONAL MARKETS LLP**

## **MEMBERS' REPORT (CONTINUED)**

**FOR THE PERIOD ENDED 31 MARCH 2010**

---

### **Statement of members' responsibilities**

The members are responsible for preparing the financial statements in accordance with applicable law and regulations

Company law (as applied by The Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008) requires the members to prepare financial statements for each financial period. Under that law the members have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law (as applied by The Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008) the members must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the limited liability partnership and of the profit or loss of the limited liability partnership for that period. In preparing those financial statements, the members are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the limited liability partnership will continue in business.

The members are responsible for keeping adequate accounting records that are sufficient to show and explain the limited liability partnership's transactions and disclose with reasonable accuracy at any time the financial position of the limited liability partnership and to enable them to ensure that the financial statements comply with the Companies Act 2006 (as applied by The Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008). They are also responsible for safeguarding the assets of the limited liability partnership and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

### **Statement of disclosure to auditor**

So far as the members are aware, there is no relevant audit information of which the limited liability partnership's auditors are unaware. Additionally, the members have taken all the necessary steps that they ought to have taken as members in order to make themselves aware of all relevant audit information and to establish that the limited liability partnership's auditors are aware of that information.

### **Post balance sheet events**

No material or significant post balance sheet events have occurred since the year end.

### **Future developments**

Future expansion is planned through the formation of strategic alliances, link agreements and reciprocal brokerage agreements primarily with financial software and educational companies.

### **Auditors**

Hazlems Fenton LLP were appointed auditors to the limited liability partnership and in accordance with section 485 of the Companies Act 2006 (as applied by The Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008), a resolution proposing that they be re-appointed will be put at a General Meeting.

# PINNACLE INTERNATIONAL MARKETS LLP

## MEMBERS' REPORT (CONTINUED)

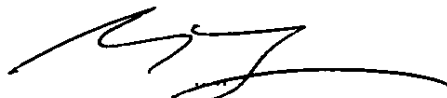
**FOR THE PERIOD ENDED 31 MARCH 2010**

---

On behalf of the members



Christopher R Hatton  
**Designated Member**



Michael W Teryazos  
**Designated Member**

12/08/2010

# **PINNACLE INTERNATIONAL MARKETS LLP**

## **INDEPENDENT AUDITORS' REPORT**

### **TO THE MEMBERS OF PINNACLE INTERNATIONAL MARKETS LLP**

---

We have audited the financial statements of Pinnacle International Markets LLP for the period ended 31 March 2010 set out on pages 6 to 15. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the limited liability partnership's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006 (as applied by The Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008). Our audit work has been undertaken so that we might state to the limited liability partnership's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the limited liability partnership and the limited liability partnership's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### **Respective responsibilities of the members and auditors**

The members' responsibilities for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) and for being satisfied that they give a true and fair view are set out in the Statement of Members' Responsibilities.

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, have been prepared in accordance with the Companies Act 2006 (as applied by The Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008), and give a true and fair view.

In addition we report to you if, in our opinion, the limited liability partnership has not kept adequate accounting records or if we have not received all the information and explanations we require for our audit.

We read the members' report and consider the implications for our report if we become aware of any apparent misstatements within it.

#### **Basis of audit opinion**

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the members in the preparation of the financial statements, and of whether the accounting policies are appropriate to the limited liability partnership's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

# **PINNACLE INTERNATIONAL MARKETS LLP**

## **INDEPENDENT AUDITORS' REPORT (CONTINUED)**

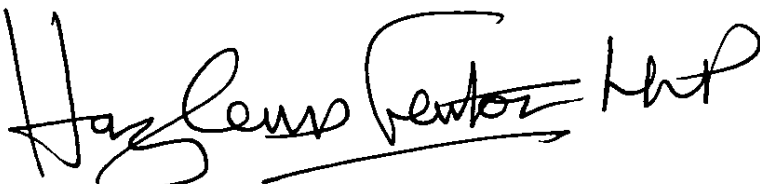
### **TO THE MEMBERS OF PINNACLE INTERNATIONAL MARKETS LLP**

---

#### **Opinion**

##### **In our opinion**

- the financial statements have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice,
- the financial statements have been prepared in accordance with the Companies Act 2006 (as applied by The Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008), and
- the financial statements give a true and fair view of the state of the limited liability partnership's affairs as at 31 March 2010 and of its loss for the period then ended



**Michael Krüger FCA (Senior Statutory Auditor)**  
for and on behalf of Hazlems Fenton LLP

*12th August 2010*

**Chartered Accountants**  
**Statutory Auditor**

Chartered Accountants  
Palladium House  
1-4 Argyll Street  
London W1F 7LD



# **PINNACLE INTERNATIONAL MARKETS LLP**

## **PROFIT AND LOSS ACCOUNT**

**FOR THE PERIOD ENDED 31 MARCH 2010**

	Notes	Period ended 31 March 2010 £
Turnover	2	263,281
Cost of sales		(211,797)
Gross profit		51,484
Administrative expenses		(110,242)
Loss on ordinary activities before taxation	3	(58,758)
Tax on loss on ordinary activities		-
Loss for the period before members' remuneration and profit shares		(58,758)
Loss for the period before members' remuneration and profit shares		(58,758)
Members' remuneration charged as an expense	10	58,758
Retained loss for the period available for discretionary division among members		-

The profit and loss account has been prepared on the basis that all operations are continuing operations

There are no recognised gains and losses other than those passing through the profit and loss account

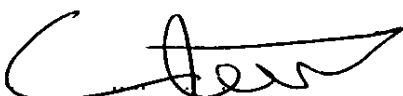
# PINNACLE INTERNATIONAL MARKETS LLP

## BALANCE SHEET

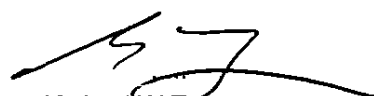
AS AT 31 MARCH 2010

	Notes	2010 £	£
<b>Fixed assets</b>			
Tangible assets	4		5,656
<b>Current assets</b>			
Debtors	5	140,197	
Cash at bank and in hand		392,035	
		<u>532,232</u>	
<b>Creditors: amounts falling due within one year</b>	6	<u>(22,711)</u>	
<b>Net current assets</b>			<u>509,521</u>
<b>Total assets less current liabilities</b>			<u>515,177</u>
<b>REPRESENTED BY:</b>			
<b>Loans and other debts due to members within one year</b>			
Other amounts	7		5,177
			<u>5,177</u>
<b>Members' other interests</b>			
Members capital	7		510,000
			<u>515,177</u>
<b>TOTAL MEMBERS' INTERESTS</b>			
Amounts due from members	5	(78,748)	
Loans and other debts due to members	7	5,177	
Members' other interests	7	510,000	
			<u>436,429</u>

Approved by the Members and authorised for issue on 12/08/2010



Christopher R Hatton  
Designated Member



Michael W Teryazos  
Designated Member

Company Registration No OC348044

# **PINNACLE INTERNATIONAL MARKETS LLP**

## **CASH FLOW STATEMENT**

**FOR THE PERIOD ENDED 31 MARCH 2010**

		<b>Period ended 31 March 2010 £</b>
<b>Net cash outflow from operating activities</b>		<b>(93,883)</b>
<b>Capital expenditure</b>		
Payments to acquire tangible assets	(9,269)	
<b>Net cash outflow for capital expenditure</b>		<b>(9,269)</b>
<b>Transactions with members and former members</b>		
Payments to members	(19,990)	
Contributions by members	515,177	
		<b>495,187</b>
<b>Net cash inflow before management of liquid resources and financing</b>		<b>392,035</b>
<b>Increase in cash in the period</b>		<b>392,035</b>

# PINNACLE INTERNATIONAL MARKETS LLP

## NOTES TO THE CASH FLOW STATEMENT FOR THE PERIOD ENDED 31 MARCH 2010

<b>1</b>	<b>Reconciliation of operating loss to net cash outflow from operating activities</b>	<b>2010</b>
		<b>£</b>
	Operating (loss)/profit	(58,758)
	Depreciation of tangible assets	3,613
	Increase in debtors	(61,449)
	Increase in creditors within one year	22,711
	<b>Net cash outflow from operating activities</b>	<b>(93,883)</b>

<b>2</b>	<b>Analysis of net funds/(debt)</b>	<b>20 August</b>	<b>Cash flow</b>	<b>Other non-</b>
		<b>2009</b>		<b>cash changes</b>
		<b>£</b>	<b>£</b>	<b>£</b>
	Net cash			
	Cash at bank and in hand	-	392,035	-
	Net (debt)/funds	-	392,035	-

<b>3</b>	<b>Reconciliation of net cash flow to movement in net funds</b>	<b>2010</b>
		<b>£</b>
	Increase in cash in the period	392,035
	<b>Movement in net funds in the period</b>	<b>392,035</b>
	Opening net debt	-
	<b>Closing net funds</b>	<b>392,035</b>

# PINNACLE INTERNATIONAL MARKETS LLP

## NOTES TO THE FINANCIAL STATEMENTS

**FOR THE PERIOD ENDED 31 MARCH 2010**

---

### **1 Accounting policies**

#### **1.1 Accounting convention**

The financial statements are prepared under the historical cost convention

#### **1.2 Compliance with accounting standards**

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) and the Limited Liability Partnership Statement of Recommended Practice, which have been applied consistently (except as otherwise stated)

#### **1.3 Turnover**

Turnover represents commissions receivable

#### **1.4 Tangible fixed assets and depreciation**

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows

Computer equipment	Straight line over 2 years
Fixtures, fittings & equipment	Straight line over 4 years

#### **1.5 Leasing**

Rentals payable under operating leases are charged against income on a straight line basis over the lease term

#### **1.6 Foreign currency translation**

Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. All differences are taken to profit and loss account

### **2 Turnover**

The total turnover of the limited liability partnership for the period has been derived from its principal activity wholly undertaken in the United Kingdom

# PINNACLE INTERNATIONAL MARKETS LLP

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE PERIOD ENDED 31 MARCH 2010

### 3 Operating loss 2010 £

Operating loss is stated after charging

Depreciation of tangible assets

3,613

Operating lease rentals

11,248

and after crediting

Profit on foreign exchange transactions

(690)

### Auditors' remuneration

Fees payable to the LLP's auditor for the audit of the LLP's annual accounts

5,000

Accountancy

5,000

10,000

### 4 Tangible fixed assets

	Plant and machinery	Fixtures, fittings & equipment	Total
	£	£	£
<b>Cost</b>			
At 20 August 2009	-	-	-
Additions	5,204	4,065	9,269
At 31 March 2010	5,204	4,065	9,269
<b>Depreciation</b>			
At 20 August 2009	-	-	-
Charge for the period	2,602	1,011	3,613
At 31 March 2010	2,602	1,011	3,613
<b>Net book value</b>			
At 31 March 2010	2,602	3,054	5,656

# PINNACLE INTERNATIONAL MARKETS LLP

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE PERIOD ENDED 31 MARCH 2010

---

<b>5</b>	<b>Debtors</b>	<b>2010</b>
		<b>£</b>

Amounts due from members	78,748
Other debtors	57,029
Prepayments and accrued income	4,420
	<hr/>
	140,197
	<hr/>

Amounts falling due after more than one year and included in the debtors above are

**2010**  
**£**

Other debtors	12,979
	<hr/>

<b>6</b>	<b>Creditors' amounts falling due within one year</b>	<b>2010</b>
		<b>£</b>

Taxes and social security costs	1,116
Other creditors	8,263
Accruals and deferred income	13,332
	<hr/>
	22,711
	<hr/>

# PINNACLE INTERNATIONAL MARKETS LLP

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE PERIOD ENDED 31 MARCH 2010

### 7 Members' interests

	Members' other interests		Total	Loans and other debts due to/(from) members	Total
	Members' capital (classified as equity)	Other reserves			
	£	£	£	£	£
Members' interests at 20 August 2009	-	-	-	-	-
Members' Remuneration charged as an expense, including employment costs and retirement benefit costs	-	-	-	(58,758)	(58,758)
Loss for the period available for discretionary division among members	-	-	-	-	-
Members' interests after loss for the period	-	-	-	(58,758)	(58,758)
Drawings	-	-	-	(19,990)	(19,990)
Other movements	510,000	-	510,000	5,177	515,177
Members' interests at 31 March 2010	510,000	-	510,000	(73,571)	436,429
Amounts due to members				5,177	
Amounts due from members, included in debtors				(78,748)	
				(73,571)	

### 8 Loans and other debts due to members

2010  
£

Amounts owed to members in respect of profits	(78,748)
Other	5,177
	(73,571)

In the event of a winding up the amounts included in "Loans and other debts due to members" will rank equally with unsecured creditors



# PINNACLE INTERNATIONAL MARKETS LLP

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

**FOR THE PERIOD ENDED 31 MARCH 2010**

### 9 Financial commitments

At 31 March 2010 the limited liability partnership was committed to making the following payments under non-cancellable operating leases in the period 31 March 2011

	Land and buildings 2010 £
Operating leases which expire Between two and five years	22,572

### 10 Information in relation to members

	2010 £
Remuneration to members charged as an expense	(58,758)
	(58,758)

The remuneration above is that paid to the members under an employment contract Remuneration representing a division of profit is included in the allocation of profit figures in note 7

	2010 Number
The average number of members during the period was	6

# PINNACLE INTERNATIONAL MARKETS LLP

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

**FOR THE PERIOD ENDED 31 MARCH 2010**

---

### 11 Employees

#### Number of employees

The average monthly number of employees during the period was

**2010  
Number**

Head of trade desk

1

#### Employment costs

**£**

Wages and salaries

24,038

Social security costs

2,650

26,688

### 12 Control

In the opinion of the members there is no ultimate controlling party