# REGISTERED NUMBER: OC343092 (England and Wales)

Report of the Members and

**Financial Statements** 

for the Year Ended 28 February 2010

<u>for</u>

Haine & Smith Partnership LLP

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28/10/2010 COMPANIES HOUSE

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# Haine & Smith Partnership LLP

## General Information for the Year Ended 28 February 2010

**DESIGNATED MEMBERS:** 

Mrs S C Haine

B J Smith

**REGISTERED OFFICE:** 

Unit 7 & 8

Salisbury Road Business Park

Pewsey Wiltshire SN9 5PZ

REGISTERED NUMBER·

OC343092 (England and Wales)

**AUDITORS:** 

Monahans

Statutory Auditors 38 - 42 Newport Street

SWINDON Wiltshire SNI 3DR

#### Report of the Members for the Year Ended 28 February 2010

The members present their report with the financial statements of the LLP for the year ended 28 February 2010

Haine & Smith Partnership LLP was incorporated on 5 February 2009. The business previously carried on by Haine & Smith general partnership transferred its business to Haine & Smith Partnership LLP on 1 March 2009.

#### PRINCIPAL ACTIVITY

The principal activity of the LLP in the year under review was that of opticians

#### REVIEW OF BUSINESS

The results for the year and financial position of the LLP are as shown in the annexed financial statements

Overall turnover and profitability levels have been maintained despite difficult trading conditions. This has been made possible through focusing on the strengths of the business and achieving reductions in overhead costs and inventory levels.

#### **DESIGNATED MEMBERS**

The designated members during the year under review were

Mrs S C Haine B J Smith

#### RESULTS FOR THE YEAR AND ALLOCATION TO MEMBERS

The profit for the year before members' remuneration and profit shares was £979,327 (2009 - £895,625 profit)

#### MEMBERS' INTERESTS

A level of monthly drawings is set at the start of the year and further distributions are made once the results for the year and allocations of profit are finalised

The level of members capital is determined at admission to the partnership and from time to time by the designated members

#### STATEMENT OF MEMBERS' RESPONSIBILITIES

The members are responsible for preparing the financial statements in accordance with applicable law and regulations

Legislation applicable to limited liability partnerships requires the members to prepare financial statements for each financial year. Under that law the members have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the LLP and of the profit or loss of the LLP for that period. In preparing these financial statements, the members are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the LLP will continue in business

The members are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the LLP and to enable them to ensure that the financial statements comply with the Companies Act 2006 as modified by the Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008 They are also responsible for safeguarding the assets of the LLP and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities

## STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the members are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the LLP's auditors are unaware, and each member has taken all the steps that he or she ought to have taken as a member in order to make himself or herself aware of any relevant audit information and to establish that the LLP's auditors are aware of that information

# Report of the Members for the Year Ended 28 February 2010

## **AUDITORS**

The auditors, Monahans, will be proposed for re-appointment at the forthcoming Annual General Meeting

ON BEHALF OF THE MEMBERS:4

B 7 Smith- Designated Member

Date 20110.

#### Report of the Independent Auditors to the Members of Haine & Smith Partnership LLP

We have audited the financial statements of Haine & Smith Partnership LLP for the year ended 28 February 2010 on pages six to fifteen. These financial statements have been prepared under the accounting policies set out therein

This report is made solely to the LLP's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006 as modified by the Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008. Our audit work has been undertaken so that we might state to the LLP's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the LLP and the LLP's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of members and auditors

The members' responsibilities for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) and for being satisfied that the financial statements give a true and fair view are set out on page two

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, have been prepared in accordance with the Companies Act 2006 as modified by the Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008 We also report to you whether in our opinion the information given in the Report of the Members is consistent with the financial statements

In addition we report to you if, in our opinion, the LLP has not kept adequate accounting records, if we have not received all the information and explanations we require for our audit, or if certain disclosures of members' remuneration specified by law are not made

We read the Report of the Members and consider the implications for our report if we become aware of any apparent misstatements within it

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the members in the preparation of the financial statements, and of whether the accounting policies are appropriate to the LLP's circumstances, consistently applied and adequately disclosed

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion

- the financial statements have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice.
- the financial statements have been prepared in accordance with the Companies Act 2006 as modified by the Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008, and
- the financial statements give a true and fair view of the state of the LLP's affairs as at 28 February 2010 and of its profit for the year then ended, and
- the information given in the Report of the Members is consistent with the financial statements

## Report of the Independent Auditors to the Members of Haine & Smith Partnership LLP

As the entity was exempt from audit under section 249A of the Companies Act 1985 in the prior year we have not audited the corresponding amounts for that year

David Black (Senior Statutory Auditor) for and on behalf of Monahans Statutory Auditors 38 - 42 Newport Street SWINDON Wiltshire

SN1 3DR

Date 15 Ocross 2010.

## Profit and Loss Account for the Year Ended 28 February 2010

	Notes	2010 £	2009 £
TURNOVER		6,674,531	6,766,919
Cost of sales		1,788,762	1,767,154
GROSS PROFIT		4,885,769	4,999,765
Administrative expenses		3,982,781	4,187,649
		902,988	812,116
Other operating income		53,270	49,417
OPERATING PROFIT	3	956,258	861,533
Interest receivable and similar income		23,069	34,092
PROFIT FOR THE FINANCIAL YEAR BEFORE MEMBERS' REMUNERATION AND PROFIT SHARES		979,327	895,625
PROFIT FOR THE FINANCIAL YEAR BEFORE MEMBERS' REMUNERATION AND PROFIT SHARES		979,327	895,625
Members' remuneration charged as an exper	nse 4	(979,327)	(895,625)
PROFIT FOR THE FINANCIAL YEAR AVAILABLE FOR DISCRETIONARY DIVISION AMONG MEMBERS	11	<u>-</u>	

# CONTINUING OPERATIONS

None of the LLP's activities were acquired or discontinued during the current year or previous year

# TOTAL RECOGNISED GAINS AND LOSSES

The LLP has no recognised gains or losses for the current year or previous year

## Balance Sheet 28 February 2010

		2010	)	2009	)
	Notes	£	£	£	£
FIXED ASSETS					
Intangible assets	5		43,695		48,550
Tangible assets	6		2,273,670		2,325,690
			2,317,365		2,374,240
CURRENT ASSETS					
Stocks	7	194,933		254,307	
Debtors	8	334,064		319,395	
Cash at bank and in hand		924,010		656,738	
<b>AD DD 19</b> 10 - 2		1,453,007		1,230,440	
CREDITORS Amounts falling due within one year	9	711,122		582,904	
NET CURRENT ASSETS			741,885		647,536
TOTAL ASSETS LESS CURRENT LIAB	BILITIES				
NET ASSETS ATTRIBUTABLE TO ME	MBERS		3,059,250		3,021,776
LOANS AND OTHER DEBTS DUE TO					
MEMBERS	10		366,783		329,309
MEMBERS' OTHER INTERESTS					
Capital accounts	11		2,692,467		2,692,467
			3,059,250		3,021,776
TOTAL MEMBERS' INTERESTS					
Loans and other debts due to members	10		366,783		329,309
Members' other interests	11		2,692,467		2,692,467
Amounts due from members	8		(28,575)		(26,915)
			3,030,675		2,994,861

The financial statements were approved by the members of the LLP on 30 servers 2000 and were signed by

B I Smith - Designated men her

Mrs S C Haine - Designated member

## Cash Flow Statement for the Year Ended 28 February 2010

		2010		2009	
	Notes	£	£	£	£
Net cash inflow from operating activities	1		1,317,302		974,906
Returns on investments and servicing of finance	2		23,069		34,092
Capital expenditure	2		(129,586)		(309,992)
Transactions with members	2		(943,513)		(1,022,694)
Increase/(Decrease) in cash in th	e period		267,272		(323,688)

Reconciliation of net cash flow to movement in net funds	3				
Increase/(Decrease)					
in cash in the period  Cash outflow		267,272		(323,688)	
from decrease in debt		943,513		1,022,694	
Change in net funds resulting					
from cash flows			1,210,785		699,006
Non-cash change in loans and other debts due to members			(090 097)		(000 204)
to memoers			(980,987) ——		(909,294)
Movement in net funds in the period			229,798		(210,288)
Net funds at 1 March			327,429		537,717
Net funds at 28 February			557,227		327,429
•					

## Notes to the Cash Flow Statement for the Year Ended 28 February 2010

#### 1 RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING **ACTIVITIES**

	2010	2009
	£	£
Operating profit	956,258	861,533
Depreciation charges	206,312	210,081
Profit on disposal of fixed assets	(19,850)	(18,390)
Decrease in stocks	59,374	134,507
Increase in debtors	(13,009)	(33,625)
Increase/(Decrease) in creditors	128,217	(179,200)
Net cash inflow from operating activities	1,317,302	974,906
ANALYSIS OF CASH FLOWS FOR HEADINGS NETTED IN THE	CASH FLOW STATEME	NT

## 2

	2010 £	2009 £
Returns on investments and servicing of finance	-	-
Interest received	23,069	34,092
Net cash inflow for returns on investments and servicing of finance	23,069	34,092
Capital expenditure		
Purchase of tangible fixed assets	(149,436)	(328,382)
Sale of tangible fixed assets	19,850	18,390
Net cash outflow for capital expenditure	(129,586)	(309,992)
Transactions with members		
Drawings	(977,703)	(989,027)
Movement in taxation provision amounts	34,190	(33,667)
Net cash outflow from transactions with members	(943,513)	(1,022,694)

## Notes to the Cash Flow Statement for the Year Ended 28 February 2010

# 3 ANALYSIS OF CHANGES IN NET FUNDS

			Other	
	At 1 3 09	Cash flow £	non-cash changes £	At 28 2 10 £
Net cash Cash at bank and in hand	(5) 730	267 272		024.010
Cash at bank and in hand	656,738	267,272		924,010
	656,738	267,272		924,010
Debt Loans and other debts due to members	(329,309)	943,513 943,513	(980,987) (980,987)	(366,783)
Total	327,429	1,210,785	(980,987)	557,227

#### Notes to the Financial Statements for the Year Ended 28 February 2010

#### ACCOUNTING POLICIES

1

#### Basis of preparing the financial statements

Haine & Smith Partnership LLP was incorporated on 5 February 2009. The business previously carried on by Haine & Smith general partnership transferred its business to Haine & Smith Partnership LLP on 1 March 2009.

Under the principles of merger accounting, the assets and liabilities of the former unlimited liability partnership that have been transferred to the limited liability partnership have been brought in at their book values. The profit and loss account and balance sheet of the former unlimited liability partnership to 28 February 2009 are presented as comparatives as if Haine & Smith Partnership LLP had been in existence for both the current and previous year.

The financial statements are prepared in accordance with applicable accounting standards and the Statement of Recommended Practice, Accounting by Limited Liability Partnerships. The particular accounting policies adopted by the members are described below

#### Accounting convention

The financial statements have been prepared under the historical cost convention and in accordance with the requirements of the Statement of Recommended Practice, Accounting by Limited Liability Partnerships

#### **Turnover**

Turnover represents net invoiced sales of sight tests, glasses and contact lenses, excluding value added tax where applicable

#### Goodwill

Goodwill, being the amount paid in connection with the acquisition of a business, is being amortised evenly over its estimated useful life of 10 years

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life

Short leasehold

- 15% on straight line basis

Fixtures and fittings

- 10%-25% on straight line basis

Motor vehicles

- 20% on straight line basis

#### Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items

In some cases the company has access to consignment stock. Where the nature of this arrangement transfers the risks and rewards to the company, which in substance gives the company control over the stock during the consignment period and liabilities in respect of holding costs, the company recognises this stock in the balance sheet together with an equivalent liability

#### Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the profit and loss account on a straight line basis over the period of the lease

#### Pension costs and other post-retirement benefits

The LLP operates a defined contribution pension scheme. Contributions payable to the LLP's pension scheme are charged to the profit and loss account in the period to which they relate

#### **Taxation**

Members are personally liable for taxation on their share of the profits of the limited liability partnership

The profits are shown within "Members' interests" or as "Loans and other amounts due to members" without any deduction for tax however a provision for tax is made and a reserve included as part of the members' current accounts

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## Notes to the Financial Statements - continued for the Year Ended 28 February 2010

## ACCOUNTING POLICIES - continued

#### Allocation of profits

1

3

A member's share in the profit or loss for the year is accounted for as an allocation of profits

#### Comparative figures

The comparatives for the year ended 28 February 2009 are unaudited as the entity was exempt from audit under section 249A of the Companies Act 1985 in the prior year

#### 2 EMPLOYEE INFORMATION

Automatic division of profit

Total remuneration

	2010	2009
***	£	£
Wages and salaries Social security costs	2,421,445 182,329	2,571,913 206,674
Other pension costs	31,187	33,047
Cinci polision costs		
	2,634,961	2,811,634
The average monthly number of employees during the year was as follows		
	2010	2009
Business Services	2	2
Clerical	23	24
Practices	98	102
Optometrists	15	15
Workshop	13	14
	151	157
OPERATING PROFIT		
The operating profit is stated after charging/(crediting)		
	2010	2009
	£	£
Other operating leases	304,429	312,498
Depreciation - owned assets	201,456	210,081
Profit on disposal of fixed assets Goodwill amortisation	(19,850) 4,855	(18,390)
Auditors' remuneration	5,500	-
Auditors' remuneration for non audit work	22,790	24,025
INFORMATION IN RELATION TO MEMBERS		
	2010	2009
	£	£
Members' remuneration charged as an expense		
Partners' salaries	690,995	683,467

212,158

895,625

288,332

979,327

# Notes to the Financial Statements - continued for the Year Ended 28 February 2010

# 4 INFORMATION IN RELATION TO MEMBERS - continued

					2010	2009
	The amount of profit attributa	ible to the member w	ith the largest en	titlement was	£ 226,176	£ 219,593
	The amount of profit attribute	====	======			
					2010	2009
					2010	2009
	The average number of meml	pers during the year v	vas		10	9
					<del></del>	
					2010	2009
	The number of members at th	e vear end was			11	9
	•					
5	INTANGIBLE FIXED ASS	SETS				
						Goodwill
	COST					£
	At 1 March 2009					
	and 28 February 2010					48,550
	AMORTISATION					
	Amortisation for year					4,855
	At 28 February 2010					4,855
	•					
	NET BOOK VALUE					12 605
	At 28 February 2010					43,695
	At 28 February 2009					48,550
						<del></del>
6	TANGIBLE FIXED ASSET	r <b>s</b>				
		Freehold	Short	Fixtures and	Motor	
		property	leasehold	fittings	vehicles	Totals
		£	£	£	£	£
	COST At 1 March 2009	1,692,457	767,695	1,877,270	312,379	4 6 40 901
	Additions	1,092,437	5,123	61,968	82,345	4,649,801 149,436
	Disposals	-	-	(70,897)	(87,575)	(158,472)
	At 28 February 2010	1,692,457	772,818	1,868,341	307,149	4,640,765
	•					
	DEPRECIATION		520 625	1.601.629	102.050	2 224 111
	At 1 March 2009 Charge for year	-	539,625 49,155	1,601,628 108,964	182,858 43,337	2,324,111 201,456
	Eliminated on disposal	-	49,133	(70,897)	(87,575)	(158,472)
	and an anopolar	<del></del>				
	At 28 February 2010	<u>-</u>	588,780	1,639,695	138,620	2,367,095
	NET BOOK VALUE					
	At 28 February 2010	1,692,457	184,038	228,646	168,529	2,273,670
	At 28 February 2009	1,692,457	228,070	275,642	129,521	2,325,690
			,-,-			=======================================

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continued

## Notes to the Financial Statements - continued for the Year Ended 28 February 2010

7	STOCKS		
		2010	2009
		£	£
	Stocks	194,933	254,307
		<del></del>	
8	DEBTORS AMOUNTS FALLING DUE WITHIN ONE YEAR		
Ŭ		2010	2009
		£	£
	Trade debtors	160,672	220,844
	Amounts due from members	28,575	26,915
	Other debtors	144,817	71,636
		<del></del>	
		334,064	319,395
9	CDEDITODO, AMOUNTO DALLINIO DUE WITHIN ONE VEAD		
9	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR	2010	2009
		2010 £	2009 £
	Trade creditors	479,135	367,367
	Social security and other taxes	48,072	76,632
	Other creditors	183,915	138,905
	Other creditors	103,913	130,303
		711,122	582,904
			====
10	LOANS AND OTHER DEBTS DUE TO MEMBERS		
		2010	2009
		£	£
	Amounts owed to members in respect of profits	281,910	278,626
	Taxation provision amounts	84,873	50,683
		366,783	329,309
		=====	====
	Falling due within one year	366,783	329,309
		<del></del>	

In the event of winding up, loans and other debts due to members and members' other interests rank subordinate to other unsecured creditors

# Notes to the Financial Statements - continued for the Year Ended 28 February 2010

# 11 MEMBERS' INTERESTS

MEMBERS INTERESTS					
	Me	embers' other i	nterests		
	Members' capital (classified as equity)	Reserves	Total	Loans and other debts due to/(from) members	Total
Amount due to members Amount due from members	£	£	£	£ 329,309 (26,915)	£
Balance at 1 March 2009 Members' remuneration charged as an expense, including employment and	2,692,467	-	2,692,467	302,394	2,994,861
retirement benefit costs Profit for the financial year available for discretionary division among members		-		979,327	979,327
Members' interests after profit for the year	2,692,467	-	2,692,467	1,281,721	3,974,188
Taxation provision Drawings				34,190 (977,703)	34,190 (977,703)
Amount due to members Amount due from members		<del>_</del>		366,783 (28,575)	
Balance at 28 February 2010	2,692,467		2,692,467	338,208	3,030,675