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## IMPERIAL INNOVATIONS BUSINESSES LLP Report and financial statements for the year ended 31 July 2016

Registered in England and Wales



Registered number: OC333709

## Contents

Members' report	1
Independent auditors' report to the members of Imperial Innovations Businesses LLP	3
Profit and loss account for the year ended 31 July 2016	5
Balance sheet as at 31 July 2016	6
Statement of changes in equity for the year ended 31 July 2016	7
Notes to the financial statements for the year ended 31 July 2016	8

## Members' report

The members present their report and audited financial statements of the LLP for the year ended 31 July 2016.

### **Principal activities**

The principal activity of Imperial Innovations Businesses LLP ("the LLP") is that of an investment holding vehicle with investments in both start up and more established technology companies. The LLP is the vehicle for the Imperial Innovations Group plc ("the Group") carried interest plan for employees.

Further discussion of the principal activities, review of business and future developments in the context of the group (Imperial Innovations Group plc) as a whole including the LLP, is provided in the Chairman's Statement on page 4, the Chief Executive Officer's review on pages 26 to 31 and the Financial review on pages 56 to 59 of Imperial Innovations Group plc's annual report, which does not form part of this report.

Additionally, the key performance indicators and the principal risks and uncertainties are discussed in the context of the group as a whole, including the LLP, on pages 60 to 61 and pages 62 to 67 of Imperial Innovations Group plc's annual report, which does not form part of this report. The principal risks and uncertainties of the LLP are managed and mitigated at group level.

The LLP had revenue of £48,205 (2015: £31,247) during the year. The net loss on investments at fair value through profit and loss of £56,908,732 (2015: gain of £20,582,323) represents net fair value movements on the value of investments held. At the year end net assets attributable to members increased to £407,528,752 (2015: £371,366,927). This increase reflects the net movement between the fair value losses recognised during the year and an increase in members' capital.

### Transactions with members

Members' capital is subscribed, drawn down and repaid under the terms of the Limited Liability Partnership deed.

During the year a promissory note ('PN') was issued by Imperial Innovations Investments Limited in favour of Imperial Innovations Limited for an additional £90,000,000 (2015: £60,000,000) of funding. Imperial Innovations Limited exchanged the PN asset for shares in Imperial Innovations Sarl, who in turn, exchanged the PN for membership in the LLP.

### Members' drawings

Before any payment to a member becomes due certain hurdles should be met. The Group (the investor members) must have first received back the amount of the Group's original investment in the Group's underlying investments that are subject to the plan, together with interest on that original investment at a rate of 8% per annum compounded each year. This return to the Group is known as the 'hurdle'. The amount of the proceeds from the sale of investments in excess of the hurdle (the excess return) may be shared with the managing members in the profit sharing ratio which varies between different portfolios being 15% to the participants / 85% to the Group, for portfolios until 31 July 2011, and a ratio, agreed annually by the Group's Remuneration Committee, of between 10.5% and 11.5% to participants / 89.5% and 88.5% to the Group for portfolios ending 31 July 2012 and beyond. Further details of the plan are available on page 87 of the Group financials statements, which does not form part of these financial statements. There have been no transfers of members' interests between equity and debt during the year or since the year end. See note 16 for further details.

## Members' report (continued)

## Disclosure of information to the independent auditors

So far as each of the members is aware there is no relevant audit information of which the auditors are unaware. Each member has taken all steps that they ought to have taken as a member in order to make themselves aware of any relevant audit information and to establish that the LLP's independent auditors are aware of that information.

## **Designated members**

The designated members of the LLP who were in office during the year and up to the date of signing the financial statements were:

Imperial Innovations Investments Limited

Imperial Innovations Limited

## Statement of members' responsibilities in respect of the financial statements

The members are responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations.

Company law as applied to limited liability partnerships by the Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008 (the "Regulations") requires the members to prepare financial statements for each financial year. Under that law the members have prepared the partnership financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law), including Financial Reporting Standard 101 Reduced Disclosure Framework (FRS 101). Under company law as applied to limited liability partnerships the members must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the partnership and of the profit or loss of the partnership for that period. In preparing these financial statements, the members are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the partnership and group will continue in business.

The members are responsible for keeping adequate accounting records that are sufficient to show and explain the partnerships's transactions and disclose with reasonable accuracy at any time the financial position of the partnership and enable them to ensure that the financial statements comply with the Companies Act 2006 as applied to limited liability partnerships by the Regulations. They are also responsible for safeguarding the assets of the partnership and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

These responsibilities are exercised by the designated members.

On behalf of the members

Imperial Innovations Investments Limited

(Designated member)

28 November 2016

Imperial Innovations Limited (Designated member)

28 November 2016

## Independent auditors' report to the members of Imperial Innovations Businesses LLP

## Report on the financial statements

### **Our opinion**

In our opinion, Imperial Innovations Businesses LLP's financial statements (the "financial statements"):

- give a true and fair view of the state of the limited liability partnership's affairs as at 31 July 2016 and of its loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
   and
- have been prepared in accordance with the requirements of the Companies Act 2006 as applied to limited liability partnerships by the Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008.

### What we have audited

The financial statements, included within the Annual Report and Financial Statements (the "Annual Report"), comprise:

- the Balance Sheet as at 31 July 2016;
- · the Profit and loss account for the year then ended;
- the Statement of changes in equity for the year then ended; and
- the notes to the financial statements, which include a summary of significant accounting policies and other explanatory information.

The financial reporting framework that has been applied in the preparation of the financial statements is United Kingdom Accounting Standards, comprising FRS 101 "Reduced Disclosure Framework", and applicable law (United Kingdom Generally Accepted Accounting Practice).

In applying the financial reporting framework, the members have made a number of subjective judgements, for example in respect of significant accounting estimates. In making such estimates, they have made assumptions and considered future events.

## Other matters on which we are required to report by exception

## Adequacy of accounting records and information and explanations received

Under the Companies Act 2006 as applicable to limited liability partnerships we are required to report to you if, in our opinion:

- we have not received all the information and explanations we require for our audit; or
- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.

## Independent auditors' report to the members of Imperial Innovations Businesses LLP (continued)

## Responsibilities for the financial statements and the audit

## Our responsibilities and those of the members

As explained more fully in the Statement of members' Responsibilities set out on page 2, the members are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland) ("ISAs (UK & Ireland)"). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

This report, including the opinion, has been prepared for and only for the members of the partnership as a body in accordance with the Companies Act 2006 as applied to limited liability partnerships by the Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008 and for no other purpose. We do not, in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

### What an audit of financial statements involves

We conducted our audit in accordance with ISAs (UK & Ireland). An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of:

- whether the accounting policies are appropriate to the limited liability partnership's circumstances and have been consistently applied and adequately disclosed;
- the reasonableness of significant accounting estimates made by the members; and
- the overall presentation of the financial statements.

We primarily focus our work in these areas by assessing the members' judgements against available evidence, forming our own judgements, and evaluating the disclosures in the financial statements.

We test and examine information, using sampling and other auditing techniques, to the extent we consider necessary to provide a reasonable basis for us to draw conclusions. We obtain audit evidence through testing the effectiveness of controls, substantive procedures or a combination of both.

In addition, we read all the financial and non-financial information in the Annual Report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Simon Ormiston (Senior Statutory Auditor)

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for and on behalf of PricewaterhouseCoopers LLP Chartered Accountants and Statutory Auditors Cambridge 28 November 2016

## Profit and loss account for the year ended 31 July 2016

	Note	2016	2015
	,,,,,,	£	£
Turnover	5	48,205	31,247
Cost of sales	5	(24,102)	-
Gross profit	_	24,103	31,247
Administrative expenses		(115)	(309)
Carried interest plan release	3	2,972,129	1,161,150
Net (losses)/gains on investments at fair value through profit and loss	8	(56,908,732)	20,582,323
Other income	_	74,317	44,721
Operating (loss)/ profit	4	(53,838,370)	21,819,132
Interest paid		(72)	-
(Loss)/profit for the financial year before members' remuneration and profit shares available for	_	(70,000,070)	24.040.400
discretionary division among members	16	(53,838,370)	21,819,132

The results above relate to continuing operations.

The partnership had no other recognised gains or losses other than its profit for the year.

## Balance sheet as at 31 July 2016

		2016	2015
	Note	£	£
Fixed assets			
Investments	10	343,686,338	332,746,106
Higher Education Innovation Fund (HEIF) Loans	10	287,600	179,000
	-	343,973,938	332,925,106
Current assets			
Debtors	11	74,331,346	49,027,999
Cash at bank and in hand		53,112	179,610
	_	74,384,458	49,207,609
Creditors: amounts falling due within one year	12	(26,206)	(717)
Net current assets	_	74,358,252	49,206,892
Total assets less current liabilities		418,332,190	382,131,998
Provisions for liabilities	13	(8,765,539)	(5,863,644)
Higher Education Innovation Fund (HEIF) Liability	14	(287,600)	(179,000)
Creditors: amounts falling due after more than one year	15	(1,750,299)	(4,722,427)
	_	(10,803,438)	(10,765,071)
Net assets attributable to members	-	407,528,752	371,366,927
Represented by:			
Loans and other debts due to members within one year			
Members' capital	16	356,690,948	266,690,753
Other reserves		47,053,694	100,892,064
	-	403,744,642	367,582,817
Equity		, ,	
Members' other interest - capital introduced reserve		3,784,110	3,784,110
	_	407,582,752	371,366,927
Total members' interests	_	-	
Loans and other debts due to members	16	403,744,642	367,582,817
Amounts due from members	16	(70,399,747)	(46,921,147)
	<del>-</del>	333,344,895	320,661,670
Members' other interest	16	3,784,110	3,784,110
	_	337,129,005	324,445,780
	_		

The financial statements on pages 5 to 25 were approved by the members on 28 November 2016 and signed on their behalf by:

Imperial Innovations Investments Limited

(Designated member) 28 November 2016

Registered number: OC333709

Imperial Innovations Limited

(Designated member) 28 November 2016

## Statement of changes in equity for the year ended 31 July 2016

Members' capital £	reserves £	interest £	Total equity £ 289,547,653
200,030,011	73,072,332	3,764,110	203,347,033
-	21,819,132	-	21,819,132
60,000,142	-	-	60,000,142
266,690,753	100,892,064	3,784,110	371,366,927
-	(53,838,370)	-	(53,838,370)
90,000,195	-	-	90,000,195
356,690,948	47,053,694	3,784,110	407,528,752
	capital f 206,690,611 - 60,000,142 266,690,753	capital reserves £ £ 206,690,611 79,072,932  - 21,819,132  60,000,142 - 266,690,753 100,892,064  - (53,838,370)  90,000,195 -	capital         reserves         interest           £         £         £           206,690,611         79,072,932         3,784,110           -         21,819,132         -           60,000,142         -         -           266,690,753         100,892,064         3,784,110           -         (53,838,370)         -           90,000,195         -         -

## Notes to the financial statements for the year ended 31 July 2016

### 1. ACCOUNTING POLICIES

Imperial Innovations Businesses LLP is a limited liability partnership incorporated and domiciled in the United Kingdom.

### **ACCOUNTING CONVENTION**

These financial statements have been prepared in accordance with Financial Reporting Standard 101, 'Reduced Disclosure Framework' (FRS 101) and the Companies Act 2006 (the Act). FRS 101 sets out a reduced disclosure framework for a 'qualifying entity' as defined in the standard which addresses the financial reporting requirements and disclosure exemptions in the individual financial statements of qualifying entities that otherwise apply the recognition, measurement and disclosure requirements of EU-adopted IFRS.

The LLP is a qualifying entity for the purposes of FRS 101. Note 20 gives details of the company's parent and from where its consolidated financial statements prepared in accordance with IFRS may be obtained.

The financial statements have been prepared on a going concern basis and under the historical cost convention, as modified by the revaluation of certain financial assets and liabilities at fair value through profit and loss (including derivative financial instruments), as required by International Accounting Standard (IAS) 39 'Financial Instruments': Recognition and Measurement.

Investments that are held as part of the LLP's investment portfolio are carried in the balance sheet at fair value even though the Group may have significant influence over these companies. This treatment is permitted by IAS 28 'Investments in Associates', which requires such investments to be excluded from its scope where those investments are designated, upon initial recognition, as at fair value through profit or loss and accounted for in accordance with IAS 39 (Financial instruments: Recognition and measurement), with changes in fair value recognised in the period of change.

A summary of the more important Company accounting policies, which have been consistently applied except where noted, is set out below.

### **BASIS OF PREPARATION**

The financial statements have been prepared on the going concern basis, which assumes that the LLP will continue in operational existence for the foreseeable future, on the basis that the members have indicated their willingness to provide the necessary financial support to the LLP to ensure that it is able to meet its debts as they fall due for a period of not less than 12 months from the date upon which these financial statements are signed.

### **TURNOVER**

Turnover, which excludes VAT, represents the income generated by the LLP from corporate finance fees, dividends and interest received from portfolio companies.

### **CORPORATE FINANCE FEES**

Corporate finance fees are generally earned as a fixed percentage of total funds raised and recognised at the time the related transaction is successfully concluded.

#### **DIVIDEND INCOME**

Dividend income is recognised when the right to receive payment is established.

#### **INTEREST ON LOAN NOTES**

Interest income on loan notes is recognised when the right to receive payment is established.

## Notes to the financial statements for the year ended 31 July 2016 (continued)

## 1. ACCOUNTING POLICIES (continued)

### **OTHER INCOME**

Other income includes exchange rate gains.

### **INVESTMENTS IN SUBSIDIARY UNDERTAKINGS**

Investments in subsidiary undertakings are held at cost less any provision for impairment.

### INVESTMENTS AT FAIR VALUE THROUGH PROFIT AND LOSS

The LLP classifies all its equity investments as financial assets at fair value through profit and loss upon recognition. Realised and unrealised gains and losses on financial assets at fair value through profit or loss are included in the profit and loss account in the period in which they arise. The fair value movement is net of revenue share (see note 8 for further details).

### **VALUATION OF INVESTMENTS**

The fair values of quoted investments are based on bid prices at the balance sheet date.

The fair value of unlisted securities is established using International Private Equity and Venture Capital Valuation Guidelines (IPEVCVG). The valuation methodology used most commonly by the LLP is the 'price of recent investment' or a 'milestone analysis' approach. Given the nature of the LLP's investments in seed, start-up and early-stage companies, where there are often no current and no short-term future earnings or positive cash flows, it can be difficult to gauge the probability and financial impact of the success or failure of development or research activities and to make reliable cash flow forecasts. Consequently, the most appropriate approach to determine fair value is a methodology that is based on market data, that being the price of a recent investment. The LLP considers that fair value estimates that are based entirely on observable market data will be of greater reliability than those based on assumptions and accordingly where there has been any recent investment by third parties, the price of that investment will generally provide a basis of the valuation.

Where the LLP considers that the price of recent investment, unadjusted, is no longer relevant and there are limited or no comparable companies or transactions from which to infer value, the LLP carries out an enhanced assessment based on milestone analysis and/or industry and sector analysis. In applying the milestone analysis approach to investments in companies in early or development stages the LLP seeks to determine whether there is an indication of change in fair value based on a consideration of performance against any milestones that were set at the time of the original investment decision, as well as taking into consideration the key market drivers of the investee company and the overall economic environment. When considered appropriate, the LLP may use external valuers to assess the reasonableness of any change in fair value estimated by management.

## Notes to the financial statements for the year ended 31 July 2016 (continued)

## 1. ACCOUNTING POLICIES (continued)

The following considerations are used when calculating the fair value:

- where the investment being valued was itself made recently, its cost will generally provide a good indication of fair value unless there is objective evidence that the investment has since been impaired, such as observable data suggesting a deterioration of the financial, technical, or commercial performance of the underlying business;
- where there has been any recent investment by third parties, the price of that investment will provide a basis of the valuation;
- if there is no readily ascertainable value from following the 'price of recent investment' methodology, the LLP considers alternative methodologies in the IPEVCVG guidelines, being principally discounted cash flows and price-earnings multiples requiring management to make assumptions over the timing and nature of future earnings and cash flows when calculating fair value;
- where a fair value cannot be estimated reliably, the investment is reported at the carrying value at the previous reporting date unless there is evidence that the investment has since been impaired;
- all recorded values of investments are regularly reviewed for any indication of impairment and adjusted accordingly;
- the length of period for which it remains appropriate to use the price of recent investment depends on the specific circumstances of the investment and the stability of the external environment. During this period the LLP considers whether any changes or events subsequent to the transaction would imply a change in the fair value of the investment may be required; where the LLP considers that there is an indication that the fair value has changed, an estimation is made of the required amount of any adjustment from the last price of recent investment. Wherever possible, this adjustment is based on objective data from the investee company and the experience and judgement of the LLP. However any adjustment is, by its very nature, subjective. Where deterioration in value has occurred, the LLP reduces the carrying value of the investment to reflect the estimated decrease. If there is evidence of value creation, the LLP may consider increasing the carrying value of the investment. However, in the absence of additional financing rounds or profit generation it can be difficult to determine the value that a purchaser may place on positive developments given the potential outcome and the costs and risks to achieving that outcome. These critical accounting judgements are fully disclosed in note 21.
- factors which the LLP considers include inter alia technical measures such as product development
  phases and patent approvals, financial measures such as cash burn rate and profitability expectations,
  and market and sales measures such as testing phases, product launches and market introduction; and
- where the equity structure of a portfolio company involves different class rights in a sale or liquidity
  event, the LLP takes these different rights into account when forming a view of the value of its
  investment.

### **RECOGNITION OF FINANCIAL ASSETS**

The purchase or sale of investments is recognised using trade date accounting for all assets held at fair value through profit and loss. The recognition of an asset and the liability to pay for it or the de-recognition of an asset, recognition of any gain or loss on disposal and the recognition of a receivable from a buyer occur on the date that an irrevocable commitment is made to purchase or to sell the asset.

## Notes to the financial statements for the year ended 31 July 2016 (continued)

## 1. ACCOUNTING POLICIES (continued)

### TRADE AND OTHER DEBTORS

Trade debtors are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment. A provision for impairment of trade debtors is established when there is objective evidence that the LLP will not be able to collect all amounts due according to the original terms of debtors. The amount of the provision is the difference between the asset's carrying amount and the present value of the estimated future cash flows, discounted at the effective interest rate. The amount of the provision is recognised in the profit and loss account within administrative expenses.

Other debtors includes deferred contingent consideration. Deferred contingent consideration is recognised at its fair value at the date of sale and subsequently categorised as an available-for-sale debt asset. If there is a change in the expected level of consideration to be received, the LLP re-calculates the carrying amount of the debt instrument by discounting the revised estimated cash flows using the original effective interest rate. The resulting adjustment to the carrying amount is recognised immediately in the profit and loss account as a gain or loss. Other fair value movements (for example, those caused by changes in market interest rates) are recognised in equity.

### **PROVISIONS**

Provisions are recognised when the LLP has a present obligation as a result of a past event, it is probable that a transfer of economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

### **Technology Pipeline Agreement**

The LLP provides for liabilities in respect of revenue sharing with Imperial College London, arising under the Technology Pipeline Agreement (TPA), and other parties. Provision for revenue share, based on fair value, on the future realisation of quoted and unquoted investments is recognised as part of the movement in fair value through profit and loss (see note 8).

### **CASH AT BANK AND IN HAND**

Cash at bank and in hand includes cash in hand, deposits held with banks, bank overdrafts and other short-term highly liquid investments with original maturities of less than 3 months.

### 2.1 SUMMARY OF DISCLOSURE EXEMPTIONS ADOPTED

The following exemptions from the requirements of IFRS have been applied in the preparation of these financial statements, in accordance with FRS 101:

- IFRS 7, 'Financial Instruments: Disclosures'
- IAS 7, 'Statement of cash flows'
- The requirements in IAS 24, 'Related party disclosures' to disclose related party transactions entered into between two or more members of a group

## Notes to the financial statements for the year ended 31 July 2016 (continued)

## 2.1 SUMMARY OF DISCLOSURE EXEMPTIONS ADOPTED (continued)

- The following paragraphs of IAS 1, 'Presentation of financial statements':
  - 10(d), (statement of cash flows);
  - 16 (statement of compliance with all IFRS);
  - 111 (cash flow statement information); and
  - 134-136 (capital management disclosures)
- Paragraph 30 and 31 of IAS8, 'Accounting policies, change in accounting estimates and errors', requirement for the disclosure of information when an entity has not applied a new IFRS that has been issued, but is not yet effective.
- Paragraphs 91 to 99 of IFRS 13, 'Fair value measurement' (disclosure of valuation techniques and inputs used for fair value measurement of assets and liabilities)

Consolidated financial statements of Imperial Innovations Group plc in which the LLP's balances have been consolidated can be obtained from the Company Secretary, Imperial Innovations Group plc, 52 Princes Gate, Exhibition Road, London, SW7 2PG.

### 2.2 NEW AND AMENDED STANDARDS ADOPTED BY THE COMPANY

No new standards have been adopted by the LLP for the first time for the financial year beginning 1 August 2015.

## Notes to the financial statements for the year ended 31 July 2016 (continued)

### 3. CARRIED INTEREST PLAN RELEASE

2,972,129	1,161,150
£	£
2016	2015

The LLP's carried interest plan generated an accounting release of £2,972,129 (2015: £1,161,150) for the year ended 31 July 2016, with a corresponding liability of £1,730,916 (2015: £4,703,045). An accounting liability is reflected as the fair value of the portfolio of companies has exceeded the investments made by the LLP plus 8% interest compounded. Once future disposals are made they are distributed in the following order: repayment of monies back to the LLP, repayment of an 8% hurdle back to the LLP, then a catch up until an 85%:15% investor: executive ratio has been achieved and then a range of rates from 85% - 89.5%: 15% - 10.5% thereafter. Accordingly there is no cash payment due to the members of the scheme until the LLP has ceased investment in the companies in the relevant portfolio and has made future realisations.

## 4. PROFIT FOR THE FINANCIAL YEAR BEFORE MEMBERS' REMUNERATION AND PROFIT SHARES AVAILABLE FOR DISCRETIONARY DIVISION AMONG MEMBERS

Profit is stated after charging:	2016	2015
	£	£
Auditors' remuneration in respect of audit services		-

Auditors' remuneration of £18,540 (2015: £18,000) is borne at the Group level by Imperial Innovations Group plc and is fully disclosed in those financial statements, which are publicly available.

Income tax payable on the LLP's profits is solely the personal liability of the individual members and consequently is not dealt with in these financial statements.

### 5. TURNOVER

For the year ended 31 July 2016, the LLP's turnover was derived from its principal activity, within the United Kingdom. Turnover includes interest received on loan notes issued to portfolio companies. For management purposes, the LLP has one business stream, which is that of an investment holding vehicle. The LLP operates exclusively in the United Kingdom and therefore no additional disclosures are given.

### 6. EMPLOYEES

There were no employees during the year (2015: none).

## 7. MEMBERS

The number of members (including designated and managing members) at the beginning and end of the year was 45 and 46 respectively (2015: 46 and 45 respectively).

## Notes to the financial statements for the year ended 31 July 2016 (continued)

## 8. NET (LOSSES)/GAINS ON INVESTMENTS AT FAIR VALUE THROUGH PROFIT AND LOSS

	2016	2015
	£	£
Change in fair value during the year	(54,005,983)	21,779,392
Revenue share on investments held	(2,902,749)	(1,197,069)
Net (losses)/gains on investments held at fair value	(56,908,732)	20,582,323

### 9. MEMBERS' REMUNERATION CHARGED AS AN EXPENSE

No members received any remuneration for the provision of portfolio management and accounting services in the current year (2015: £nil).

### **10. INVESTMENTS**

## a) Investments through profit and loss

·	2016	2015
	£	£
Opening balance at 1 August	332,746,106	256,094,263
Investments during the year	69,841,715	60,816,652
Disposals during the year	(4,895,500)	(5,944,201)
Change in fair value	(54,005,983)	21,779,392
Closing balance at 31 July	343,686,338	332,746,106

The LLP's holding exceeds 20% of issued share capital in the following entities:

	%	Net assets/ (liabilities) of the portfolio	Profit/(loss) of the portfolio	
Name	Holding	company (£000)	company (£000)	Date of financial statements
Abingdon Health Limited	33.7%	4,241	(2,382)	31 December 2014
AnywhereHPLC Limited <sup>1,2</sup>	50.0%	N/A	N/A	None Available
Aqdot Limited	46.5%	6,495	(1,140)	31 December 2015
Atazoa Limited	24.9%	(2,703)	(1)	None Available
Auspherix Limited	33.2%	1,746	(1,220)	31 December 2015
Autifony Therapeutics Limited	26.9%	6,849	(3,291)	31 December 2014
Calcico Therapeutics Limited	45.8%	998	(1,111)	31 December 2015
Cardiovascular Imaging Solutions Limited	24.9%	300	16	31 July 2015

# Notes to the financial statements for the year ended 31 July 2016 (continued)

## 10. INVESTMENTS (continued)

## a) Investments through profit and loss (continued)

		Net assets/ (liabilities) of	Profit/(loss) of the	
	%	the portfolio	portfolio	
	Holding	company	company	Date of financial
Name		(£000)	(£000)	statements
Cell Medica Limited	25.5%	13,429	(12,565)	31 December 2015
Charterdirect Shipping Limited <sup>1</sup>	35.0%	N/A	N/A	None Available
City Orbit Limited <sup>2</sup>	50.0%	25	-	30 June 2015
Concirrus Limited	28.6%	(26)	2	31 December 2014
Convincis limited	49.9%	9	1	31 August 2015
Cortexica Vision Systems Limited	30.0%	(7,700)	(2,797)	31 December 2015
Crescendo Biologics Limited	22.7%	10,567	(5,660)	30 June 2015
Digitalstitch Limited	25.7%	1	16	31 May 2015
Econic Technologies Limited <sup>2</sup>	53.7%	2,655	(1,847)	31 December 2015
Embody Orthopaedic Limited	36.8%	12	(37)	31 July 2015
Emcision Limited	22.7%	199	205	30 June 2015
Enterprise Therapeutics Limited	42.1%	3,671	(267)	31 May 2015
Epsilon-3 Bio Limited	22.6%	972	(882)	31 December 2015
Eva Diagnostics Limited	33.6%	-	-	31 March 2015
Featurespace Limited	36.9%	2,380	(831)	31 December 2014
Garrison Limited <sup>1</sup>	21.9%	N/A	N/A	None Available
Hexxcell Limited	36.6%	133	96	31 July 2015
leso Digital Health Limited	46.9%	2,449	(1,655)	31 December 2015
Impression Technologies Limited <sup>2</sup>	59.9%	(138)	(533)	31 December 2015
Inflowmatix Limited 1,2	57.2%	N/A	N/A	None Available
Inivata Limited	30.6%	883	(3,117)	31 December 2015
Ipalk SAS¹	23.5%	N/A	N/A	None Available
IR Pharma Limited	27.9%	61	1	31 March 2015
Kesios Therapeutics Limited	49.8%	(1,888)	(1,318)	31 July 2015
Metabometrix Limited	25.6%	(818)	(115)	30 April 2015
Microtech Ceramics Limited	28.9%	(71)	-	31 December 2014
Mission Therapeutics Limited	21.6%	11,468	(8,097)	31 December 2015
Nascient Limited <sup>2</sup>	77.5%	37	(463)	31 January 2016
Nexeon Limited	33.7%	17,755	(7,163)	31 December 2015
Oxford Biotrans Limited	41.0%	2,569	(396)	30 September 2015

# Notes to the financial statements for the year ended 31 July 2016 (continued)

## 10. INVESTMENTS (continued)

## a) Investments through profit and loss (continued)

		Net assets/	Profit/(loss)	
		(liabilities) of	of the	
	%	the portfolio	portfolio	
	Holding	company	company	Date of financial
Name		(£000)	(£000)	statements
Permasense Limited	26.0%	4,176	1,521	31 October 2015
Plaxica Limited	45.7%	2,144	(3,005)	31 October 2015
Precision Ocular Limited	21.5%	7,634	(427)	29 February 2016
Process Systems Enterprise Limited	23.3%	7,341	2,226	31 December 2015
PsiOxus Therapeutics Limited	27.8%	19,412	(6,037)	30 November 2015
Pulmocide Limited	25.0%	(6,780)	(5,236)	31 March 2015
Puridify Limited	37.2%	543	(307)	31 March 2015
Rio tech Limited	26.1%	-	-	30 November 2015
Ryvoan Limited (formerly EVO Electric				
Limited)	34.1%	462	(139)	31 December 2014
Sensixa Limited	42.7%	159	27	31 July 2015
Silicon Micro Limited	31.7%	1,282	(108)	30 September 2015
Smart Surgical Appliances Limited	23.6%	308	(226)	31 August 2015
Sub Salt Solutions Limited	37.9%	436	(40)	31 January 2015
Therapeutic Frontiers	25.8%	436	(40)	31 January 2015
TopiVert Limited	29.5%	21,390	677	31 December 2015
Veryan Holdings Limited	46.1%	(17,111)	(8,008)	31 December 2015
Wave Optics Limited	21.8%	57	-	30 September 2015
Yoyo Wallet Limited (formerly JustYoyo Limited) <sup>2</sup>	51.4%	3,621	(2,793)	31 December 2015
Limited	31.470	3,021	(2,733)	31 December 2013

<sup>&</sup>lt;sup>1</sup> Financial statements are not available where companies have recently been incorporated or have not yet filed their annual return.

All these companies are incorporated in England and Wales with the exception of Ipalk SAS which is registered in France.

The principal activity of both Imperial Innovations Businesses LLP and the ultimate controlling party (Imperial Innovations Group plc) is that of an investment holding vehicle with investments in both start up and more established technology companies.

<sup>&</sup>lt;sup>2</sup> The LLP does not control these companies, and therefore does not consolidate them. The LLP does not have, directly or indirectly, more than half of the voting power of these entities, nor does it have power over more than half of the voting rights by virtue of any agreement with any other investor. As a result, these investment companies have not been consolidated.

# Notes to the financial statements for the year ended 31 July 2016 (continued)

## 10. INVESTMENTS (continued)

### b) Higher Education Innovation Fund

The Higher Education Innovations Fund (HEIF) reflects an award made by the UK government and must be deployed according to the conditions of that award. The purpose of the fund covers seed investment and funds for proof of concept awards. These terms include a restriction on distribution of monies. Realisation must be paid back to the fund for re-deployment. The corresponding creditor balance is reflected on the balance sheet under 'creditors: amounts falling due after more than one year'.

### Higher Education Innovation Fund - Loans

The table below represents the carrying values of the loans held in the Higher Education Innovation Fund. Changes in the fair value of loans are set against the value of the HEIF fund and not through the profit and loss account. See also note 14.

	2016	2015
	£	£
Loans – Fair value		
At 1 August	179,000	69,000
Investments during the year	108,600	110,000
Change in fair value	-	
At 31 July	287,600	179,000

### 11. DEBTORS

	2016	2015
	£	£
Trade and other debtors	2,255,568	430,821
Amounts due from members		
Amounts owed by Imperial Innovations Limited	1,308,028	1,199,428
Unpaid Promissory Note <sup>1</sup>	69,091,719	45,721,719
·	70,399,747	46,921,147
Amounts owed by other group companies		
Amounts owed by Imperial Innovations Group plc	1,676,031	1,676,031
	74,331,346	49,027,999

<sup>&</sup>lt;sup>1</sup> This balance represents the outstanding promissory note receivable due to the LLP in relation to Imperial Innovations Sarl's additional amounts of £90,000,000 introduced during the prior year. The promissory note ('PN') was recognised in Imperial Innovations Limited and subsequently exchanged for shares in Imperial Innovations Sarl. Imperial Innovations Sarl exchanged the PN asset for membership in the LLP.

Amounts due from group undertakings are unsecured, interest free and there is no fixed repayment term.

# Notes to the financial statements for the year ended 31 July 2016 (continued)

## 12. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2016	2015
	£	£
Accruals and deferred income	26,206	717_
	26,206	717

### 13. PROVISIONS FOR LIABILITIES

	Revenue sharing - College	Revenue sharing - Other	Total
	£	£	£
At 1 August 2015	5,565,436	298,208	5,863,644
Revenue share on disposals during the year	(854)	-	(854)
Charged to the profit and loss account	2,751,087	151,662	2,902,749
At 31 July 2016	8,315,669	449,870	8,765,539

The revenue sharing provision represents monies due to Imperial College upon the eventual realisation of investments held by the LLP under the revenue sharing arrangements of the Technology Pipeline Agreement (TPA) and in recognition of Imperial College's right to call for a transfer of its share of the LLP's holding in investments. The TPA agreement has been entered into between Imperial College and Imperial Innovations Limited. The timing and amount of the realisation of the provision is dependent on the timing of the disposal of investments which is uncertain as this is determined by the investment strategy.

The other revenue share represents monies due to other third parties also in respect of investments held by the LLP which have been the subject of commercial agreements.

## 14. HIGHER EDUCATION INNOVATION FUND (HEIF) – AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	2016	2015
	£	£
HEIF amounts represented by:		
Investments and loans	287,600	179,000
	287,600	179,000
	<del></del>	

# Notes to the financial statements for the year ended 31 July 2016 (continued)

### 15. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	2016	2015
	£	£
Amounts due to other group companies	19,383	19,382
Carried interest plan liability	1,730,916	4,703,045
	1,750,299	4,722,427

The loans due to other group companies are interest free and unsecured. The Carried interest plan liability is classified as falling due after more than one year, because repayment is not required until the investments are realised.

### **16. MEMBERS' INTERESTS**

	Members'	Loans and other	
	other	debts due to	
	interests	members less	
		any amount due	Total
	Capital	from members in	
	introduced	debtors	
	reserve		
·	£	£	£
Amounts due to members	3,784,110	367,582,817	371,366,927
Amounts due from members		(46,921,147)	(46,921,147)
Members' interests at 1 August 2015	3,784,110	320,661,670	324,445,780
Profit for the financial year available for discretionary division among members <sup>1</sup>	-	(53,838,370)	(53,838,370)
Members' interests after profit for the year	3,784,110	266,823,300	270,607,410
Other movements <sup>2</sup>	-	66,521,595	66,521,595
	3,784,110	333,344,895	337,129,005
Amounts due to members	3,784,110	403,744,642	407,528,752
Amounts due from members	-	(70,399,747)	(70,399,747)
Members' interests at 31 July 2016	3,784,110	333,344,895	337,129,005

Loans and other amounts due to members rank pari passu with unsecured creditors.

<sup>&</sup>lt;sup>1</sup> There is no distribution arising to the members as a result of the profit until the LLP has ceased investment in the companies in the relevant portfolio and has made future realisations. See members' report on page 1 and note 3 for further details.

<sup>&</sup>lt;sup>2</sup> Other movements of £66,521,595 represents net amounts received from members.

# Notes to the financial statements for the year ended 31 July 2016 (continued)

### 17. RELATED PARTY TRANSACTIONS

The LLP has taken advantage of the exemption available under FRS 101, not to disclose transactions or balances with entities that are part of the Imperial Innovations Group plc. The details of the Group's related party transactions are disclosed in the consolidated financial statements of Imperial Innovations Group plc.

### 18. FINANCIAL RISK MANAGEMENT

#### Financial risk factors

In the normal course of business, the LLP uses certain financial instruments including equity rights, equity investments and loans to investee companies. These are held at fair value.

### **Risk Management Objectives**

The LLP is exposed to market price risk and credit risk.

The LLP's main objective in using financial instruments is to promote the commercialisation of intellectual property held by technology businesses through the raising and investing of funds for this purpose. The LLP's policies in calculating the nature, amount and timing of investments are determined by planned future investment activity.

### **Market Price Risk**

The LLP is exposed to price risk in respect of equity rights, equity investments and loans to the technology businesses held by the LLP and classified on the balance sheet as fair value through profit and loss. The LLP seeks to manage this risk by routinely monitoring the performance of these investments. The LLP employs stringent investment appraisal processes prior to deciding on investment.

Regular reports are made to the parent company board ("Group Board") on the status and valuation of investments and significant disposals require Group Board approval.

The value of the investment portfolio is affected by the performance of the international equity markets and the carrying value is likely to be adversely affected by material declines in these markets. Furthermore, the ability to liquidate market positions will be affected by weak equity markets.

The LLP holds investments which are traded on AIM, NASDAQ and the main market of the London Stock Exchange and investments which are not traded on an active market. The table below summarises the impact of one per cent increase/decrease in price of quoted and unquoted investments on the LLP's post tax profit for the year.

	2016	2016		2015	2015	
	Quoted	Unquoted	Total	Quoted	Unquoted	Total
	£000	£000	£000	£000	£000	£000
Investments – designated at fair value through profit or loss	431,338	3.008.401	3,439,739	1,071,126	2 258 125	3 329 251
value through profit of loss	431,330 3	J,000, <del>4</del> 01	3,733,733	1,071,120	2,230,123	3,323,231

Profit for the year would increase/decrease as a result of fair value gains/losses on investments classified at fair value through profit and loss. There would be no impact on other components of net assets.

## Notes to the financial statements for the year ended 31 July 2016

## (continued)

## 18. FINANCIAL RISK MANAGEMENT (continued)

### **Credit Risk**

Credit risk is managed on a Group basis. Credit risk arises from cash at bank as well as credit risk exposure to debtors.

All LLP's cash at bank at 31 July 2016 is in sterling and has F2 credit rating (2015: F2 credit rating).

The maximum exposure to credit risk for debtors is represented by their carrying values set out in note 11. The majority of debtors are owed by Group undertakings and are therefore considered to constitute low credit risk.

### Capital risk management

The LLP's objectives when managing capital are to safeguard the LLP's ability to continue as a going concern in order to provide returns for members and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

#### Fair values

The fair values of the LLP's financial assets and liabilities are considered a reasonable approximation to the carrying values shown in the balance sheet. The basis for determining fair values for investments is disclosed in note 1.

### Fair value estimation

The following table represented LLP's assets that are measured at fair value at 31 July 2016:

	Level 1	Level 2	Level 3	Total
	£	£	£	£
Assets				
Financial assets at fair value through				
profit or loss	43,133,840		300,840,098	343,973,938
Total Assets	43,133,840	<u> </u>	300,840,098	343,973,938

The following table represented LLP's assets that are measured at fair value at 31 July 2015:

	Level 1 £	Level 2 £	Level 3 £	Total £
Assets Financial assets at fair value through				
profit or loss	107,112,576	· -	225,812,530	332,925,106
Total Assets	107,112,576	-	225,812,530	332,925,106

The fair value of financial instruments traded in active markets is based upon quoted market prices at the balance sheet date. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, price service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis. The quoted market prices used for financial assets held by the LLP is the current bid price. These instruments are included in Level 1.

# Notes to the financial statements for the year ended 31 July 2016 (continued)

## 18. FINANCIAL RISK MANAGEMENT (continued)

Instruments included in Level 1 comprise investments traded on AIM, NASDAQ and the main market of the London Stock Exchange.

The fair value of financial instruments that are not traded in an active market is determined by using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in Level 2. For the LLP, this category includes derivatives used for hedging and quoted securities that are not actively traded in an active market.

If one or more of the significant inputs is not based on observable market data, the instrument is included in Level 3. For the LLP, this includes all unquoted companies, and HEIF loans.

The following table presents the changes in Level 3 instruments for the year ended 31 July 2016 and the year ended 31 July 2015:

	2016	2015
	£	£
Opening balance	225,812,530	150,912,694
Investments into Level 3	66,869,325	59,375,600
Disposals from Level 3	(4,895,500)	(5,944,201)
Gains and losses recognised in profit or loss	13,053,743	21,468,437
Closing balance	300,840,098	225,812,530

### Financial instruments by category

	74,384,458	343,973,938
Cash at bank and in hand	53,112	<u>-</u>
Financial assets at fair value through profit or loss	-	343,973,938
Debtors (excluding prepayments and VAT)	74,331,346	-
	£	£
Assets per balance sheet at 31 July 2016	Receivables th	hrough profit and loss
	Loans &	Assets at fair value

Liabilities per balance sheet at 31 July 2016	Financial liabilities at
	amortised cost
	£
Provisions for liabilities and charges	8,765,539
Higher Education Innovation Fund (HEIF) liability	287,600
Creditors: amounts falling due within one year (excluding tax and social security)	26,206
	9,079,345

# Notes to the financial statements for the year ended 31 July 2016 (continued)

## 18. FINANCIAL RISK MANAGEMENT (continued)

Assets per balance sheet at 31 July 2015	Loans & Receivables	Assets at fair value through profit and loss
	£	£
Debtors (excluding prepayments and VAT)	49,027,999	-
Financial assets at fair value through profit or loss	-	332,925,106
Cash at bank and in hand	179,610	-
	49,207,609	332,925,106
Liabilities per balance sheet at 31 July 2015		Financial liabilities at
		amortised cost
		£
Provisions for liabilities and charges		5,863,644
Higher Education Innovation Fund (HEIF) liability		179,000
Creditors: amounts falling due within one year (excluding tax and social security)		717
		6,043,361

### 19. MEMBERS' CAPITAL

The current year increase of £90,000,195 represents further member's contribution received from Imperial Innovations Sarl of £90,000,000 and £195 from managing members. There were no capital contributions in the prior year.

### 20. PARENT UNDERTAKING

The immediate parent undertaking is Imperial Innovations Sarl. The ultimate parent undertaking and the controlling party is Imperial Innovations Group plc, a company incorporated in England and Wales.

Imperial Innovations Group plc is the parent undertaking of both the largest and the smallest group of undertakings to consolidate these financial statements at 31 July 2016. The consolidated financial statements for Imperial Innovations Group plc can be obtained from the Company Secretary, Imperial Innovations Group plc, 52 Princes Gate, Exhibition Road, London, SW7 2PG.

### 21. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The members have made the following judgements and estimates that have had the most significant effect on the carrying amounts of the assets and liabilities in the financial statements:

## **Valuation of Unquoted Equity Investments**

The judgements required to determine the appropriate valuation methodology of unquoted equity investments means there is a risk of material adjustment to the carrying amounts of assets and liabilities. These judgements include a decision whether or not to increase or decrease investment valuations.

# Notes to the financial statements for the year ended 31 July 2016 (continued)

## 21. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS (continued)

The fair value of unlisted securities is established using International Private Equity and Venture Capital Valuation Guidelines (IPEVCVG). The valuation methodology used most commonly by the LLP is the 'price of recent investment' or a 'milestone analysis' approach. Given the nature of the LLP's investments in seed, start-up and early-stage companies, where there are often no current and no short-term future earnings or positive cash flows, it can be difficult to gauge the probability and financial impact of the success or failure of development or research activities and to make reliable cash flow forecasts. Consequently, the most appropriate approach to determine fair value is a methodology that is based on market data, that being the price of a recent investment. The LLP considers that fair value estimates that are based entirely on observable market data will be of greater reliability than those based on assumptions and accordingly where there has been any recent investment by third parties, the price of that investment will generally provide a basis of the valuation.

Where the LLP considers that the price of recent investment, unadjusted, is no longer relevant and there are limited or no comparable companies or transactions from which to infer value, the LLP carries out an enhanced assessment based on milestone analysis and/or industry and sector analysis. In applying the milestone analysis approach to investments in companies in early or development stages the LLP seeks to determine whether there is an indication of change in fair value based on a consideration of performance against any milestones that were set at the time of the original investment decision, as well as taking into consideration the key market drivers of the investee company and the overall economic environment. When considered appropriate, the LLP may use external valuers to assess the reasonableness of any change in fair value estimated by management.

The following considerations are used when calculating the fair value:

- where the investment being valued was itself made recently, its cost will generally provide a good indication of fair value unless there is objective evidence that the investment has since been impaired, such as observable data suggesting a deterioration of the financial, technical, or commercial performance of the underlying business;
- where there has been any recent investment by third parties, the price of that investment will provide a basis of the valuation;
- if there is no readily ascertainable value from following the 'price of recent investment' methodology, the LLP considers alternative methodologies in the IPEVCVG guidelines, being principally discounted cash flows and price-earnings multiples requiring management to make assumptions over the timing and nature of future earnings and cash flows when calculating fair value;
- where a fair value cannot be estimated reliably, the investment is reported at the carrying value at the previous reporting date unless there is evidence that the investment has since been impaired;
- all recorded values of investments are regularly reviewed for any indication of impairment and adjusted accordingly;
- the length of period for which it remains appropriate to use the price of recent investment depends on the specific circumstances of the investment and the stability of the external environment. During this period the LLP considers whether any changes or events subsequent to the transaction would imply a change in the fair value of the investment may be required; where the LLP considers that there is an indication that the fair value has changed, an estimation is made of the required amount of any adjustment from the last price of recent investment. Wherever possible, this adjustment is based on objective data from the investee company and the experience and judgement of the LLP.

# Notes to the financial statements for the year ended 31 July 2016 (continued)

## 21. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS (continued)

- However any adjustment is, by its very nature, subjective. Where deterioration in value has occurred, the LLP reduces the carrying value of the investment to reflect the estimated decrease. If there is evidence of value creation, the LLP may consider increasing the carrying value of the investment. However, in the absence of additional financing rounds or profit generation it can be difficult to determine the value that a purchaser may place on positive developments given the potential outcome and the costs and risks to achieving that outcome;
- factors which the LLP considers include, inter alia, technical measures such as product development
  phases and patent approvals, financial measures such as cash burn rate and profitability expectations,
  and market and sales measures such as testing phases, product launches and market introduction; and
- where the equity structure of a portfolio company involves different class rights in a sale or liquidity event, the LLP takes these different rights into account when forming a view of the value of its investment.

Note 18 summarises the impact of a one per cent increase/decrease in the price of unquoted investments on the LLP's post tax profit for the year.

### **Valuation of Carried Interest Plan Liability**

For several years, the LLP has maintained a long-term incentive arrangement known as the carried interest plan. It is the intention of the LLP to continue to use the carried interest plan as part of the LLP's long-term incentive arrangements, alongside the introduction of share options.

The provision is measured by reference to the fair value of the relevant investments. The judgements required to determine the appropriate valuation methodology of unquoted equity investments means there is a corresponding risk of material adjustment to the carrying amounts of the carried interest plan liability. The additional considerations used when calculating the carried interest plan liability include estimates for an appropriate discount rate, leaver provisions, rates of investment and year of realisation.