Registered number: OC329542

# **Trilogy Global Advisors International LLP**

Members' report and financial statements For the year ended 31 December 2015

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#### Information

## **Designated Members**

Dr M G Archer Trilogy Global Advisors UK Holdings Limited

#### Member

L A Leberknight

## LLP registered number

OC329542

## Registered office

4th Floor Reading Bridge House George Street Reading Berkshire RG1 8LS

#### Independent auditors

haysmacintyre 26 Red Lion Square London WC1R 4AG

#### Members' report For the year ended 31 December 2015

The members present their annual report together with the audited financial statements of Trilogy Global Advisors International LLP ("the LLP") for the year ended 31 December 2015.

#### **Principal activities**

The LLP is authorised by the Financial Conduct Authority to conduct the regulated activities of arranging (bringing about) deals in investments and to make arrangements with a view to transactions in investments. Its principal activity during the year under review has been the provision of these services to its ultimate parent, Trilogy Global Advisors LP, an entity registered in the United States.

#### Principal risks and uncertainties

The LLP is not exposed to any significant price, credit, liquidity or cash flow risks.

## Results and allocation to members

The results are shown in the statement of comprehensive income on page 7. The statement of financial position as detailed on page 8 shows a satisfactory position of total members' interests amounting to £712,712.

#### **Review of business**

It is the members' opinion that there are no significant risks or uncertainties facing the LLP other than the general risks that exist in the financial services sector.

The results and the financial position at the year-end were considered satisfactory by the members.

#### Members

The members during the year under review and up to the date of this report were: Dr M G Archer\*
Trilogy Global Advisors UK Holdings Limited\*
L A Leberknight

## Policy for members' drawings, subscriptions and repayments of members' capital

Policies for members' drawings, subscriptions and repayment of members' capital are governed by the Partnership Agreement dated 30 September 2008 and restated 6 November 2013. In summary, the capital contributions to be made by each member are determined by the other members via members' resolution. These capital contributions shall only be repaid with the consent of the other members where an equal amount of capital is contributed by the remaining members, or on the dissolution of the LLP.

<sup>\*</sup> Denotes a designated member

Members' report For the year ended 31 December 2015

#### Going concern

The LLP's business activities are set out above. The financial position of the LLP and its liquidity position are reflected on the balance sheet. The LLP has considerable financial resources and ongoing advisory contracts. As a consequence, the members believe that the LLP is well placed to manage its business risks successfully. The members have a reasonable expectation that the LLP has adequate resources to continue in operational existence for the foreseeable future. Thus they adopt the going concern basis of accounting in preparing the annual financial statements.

#### Statement as to disclosure of information to auditors

In the case of each of the persons who are designated members at the time when the report is approved:

- So far as the members are aware, there is no relevant audit information of which the LLP's auditors are unaware; and
- Each member has taken all the steps that ought to be taken as a member in order to make themselves aware of any relevant audit information and to establish that the LLP's auditors are aware of that information.

#### **Auditors**

The outgoing auditor, PricewaterhouseCoopers LLP, resigned their appointment on 15 January 2016. The incoming auditor, haysmacintyre, was appointed on 18 January 2016. The designated members will propose a motion re-appointing the auditors at a meeting of the members in accordance with Section 485 of the CA 2006.

This report was approved by the members on 22/4/16 and signed on their behalf by:

Dr M G Archer

Designated member

Mr R R Burrow

Director, on behalf of Trilogy Global Advisors UK Holdings Limited,

Designated member

L A Leberknight

Member

# Members' responsibilities statement For the year ended 31 December 2015

The members are responsible for preparing the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'.

Company law, as applied to LLPs, requires the members to prepare financial statements for each financial year. Under that law the members have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law), including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'. Under company law, as applied to LLPs, the members must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the LLP and of the profit or loss of the LLP for that period. In preparing these financial statements, the members are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the LLP will
  continue in business.

The members are responsible for keeping adequate accounting records that are sufficient to show and explain the LLP's transactions and disclose with reasonable accuracy at any time the financial position of the LLP and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the LLP and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Independent auditors' report to the members of Trilogy Global Advisors International LLP

We have audited the financial statements of Trilogy Global Advisors International LLP for the year ended 31 December 2015, set out on pages 7 to 18. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'.

This report is made solely to the LLP's members in accordance with the Companies Act 2006, as applied by Part 12 of The Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008. Our audit work has been undertaken so that we might state to the LLP's members those matters we are required to state to them in an Auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the LLP and the LLP's members for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of members and auditors

As explained more fully in the Members' responsibilities statement, the members are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at www.frc.org.uk/auditscopeukprivate.

#### **Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the LLP's affairs as at 31 December 2015 and of its profit for the year then
  ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006, as applied to limited liability
  partnerships by The Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006)
  Regulations 2008.

#### Independent auditors' report to the members of Trilogy Global Advisors International LLP

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006, as applied to limited liability partnerships, requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- we have not received all the information and explanations we require for our audit.

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Simon Wilks (Senior statutory auditor) for and on behalf of haysmacintyre, Statutory Auditor

26 Red Lion Square London WC1R 4AG

Date: 22 April 2016

# Statement of comprehensive income For the year ended 31 December 2015

	Note	2015 £	2014 £
Turnover	3	1,343,643	1,424,683
Administrative expenses	_	(198,253)	(287,658)
Operating profit	4	1,145,390	1,137,025
Interest receivable and similar income	7	339	322
Profit for the year before members' remuneration and profit shares	=	1,145,729	1,137,347
Members' remuneration charged as an expense		(381,361)	(436,560)
Profit for the financial year available for discretionary division among members	- -	764,368	700,787
Other comprehensive income		-	-
Total comprehensive income for the year	-	764,368	700,787

All amounts relate to continuing operations.

The notes on pages 10 to 17 form part of these financial statements.

# Trilogy Global Advisors International LLP Registered number: OC329542

# Statement of financial position As at 31 December 2015

1			2015		2014
1	Note		£		£
Fixed assets					
Tangible assets	8		1,179		1,912
Current assets					
Debtors	9	520,811		111,769	
Cash at bank and in hand	10	235,774		161,653	
1		756,585		273,422	
Creditors: Amounts falling due within one year	11	(44,139)		(56,624)	
Net current assets	_		712 446		246 709
Net Current assets			712,446		216,798
Net assets attributable to members			713,625		218,710
Represented by: Loans and other debts due to members within one year					
Other amounts			562,625		67,710
Members' other interests					
Members' capital classified as equity			151,000		151,000
			713,625	:	218,710
Total members' interests					
Amounts from members (included in debtors)			-		(80,339)
Loans and other debtors due to members			562,625		67,710
Members' other interests			151,000		151,000
			713,625		138,371

The financial statements were approved and authorised for issue by the members and were signed on their behalf on 22 April 2016

Dr M G Archer

Designated member

R R Burrow

Director, on behalf of Trilogy Global Advisors UK

Holdings Limited

Designated member

The notes on pages 10 to 17 form part of these financial statements.

# Trilogy Global Advisors International LLP Registered number:OC329542

# Statement of changes in equity As at 31 December 2015

	Equity			Deb	t
	Members'		Total	Loans and	+
	capital (Classified as	Other	members' other	debts due to/ (from)	Total members'
	equity)	reserves	interests	members	interests
	£	£	£	£	£
Members' interests: balance at 1 January 2014	151,000	-	151,000	77,311	228,311
Members' remuneration charged as an expense	-	· -	-	436,560	436,560
Profit for the year available for discretionary division among					•
members	-	700,787	700,787	-	700,787
Members' interests after profit for	·				
the year	151,000	700,787	851,787	513,871	1,365,658
Allocated profit for the year	-	(700,787)	(700,787)	700,787	-
Other movements	-	-	-	(248,561)	(248,561)
Amounts withdrawn by members	-	-	-	(978,726)	(978,726)
Members' interests: balance at 31					·
December 2014	<u> 151,000</u>	<del></del>	151,000	(12,629)	138,371
Members' remuneration charged as an expense	· -	<b>-</b>	-	381,361	381,361
Profit for the year available for					
discretionary division among members	-	764,368	764,368	-	764,368
Members' interests after profit for	·				
the year	151,000	764,368	915,368	368,732	1,284,100
Allocated profit for the year	-	(764,368)	(764,368)	764,368	
Other movements	-	-		437,176	437,176
Amounts withdrawn by members	-	-	-	(1,007,651)	(1,007,651)
Members' interests: balance at 31	l				
December 2015	<u>151,000</u>		151,000	562,625	713,625
				2015 £	2014 £
Amounts due to members Amounts due from members				562,625 -	67,710 (80,339)
Net amount due to members				562,625	(12,629)

#### Notes to financial statements As at 31 December 2015

#### 1. Accounting policies

#### 1.1 General information

The LLP is a limited liability partnership incorporated in the United Kingdom. The address of its registered office is 4th Floor, Reading Bridge House, George Street, Reading, RG1 8LS and the address of its principal place of business is 4 Bentinck Street, London, W1U 2EF.

#### 1.2 Basis of preparation of finance statements

The financial statements have been prepared under the historical cost convention and in accordance with Financial Reporting Standard 102, the Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland and the Companies Act 2006 and the requirements of the Statement of Recommended Practice "Accounting by Limited Liability Partnerships".

Information on the impact of first-time adoption of FRS 102 is given in note 17.

The financial statements have been prepared on a going concern basis, as mentioned in the members' report. Based on the members' assessment, as stated in the members' report, the members have a reasonable expectation that the LLP has adequate resources to continue in operational existence for the foreseeable future. Thus they continue to adopt the going concern basis.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgment in applying the entity's accounting policies (see note 2).

The following principal accounting policies have been applied:

#### 1.3 Financial reporting standard 102 – reduced disclosure exemptions

The company has taken advantage of the following disclosure exemptions in preparing these financial statements, as permitted by the FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland":

the requirements of Section 7 Statement of Cash Flows;

This information is included in the consolidated financial statements of Trilogy Global Advisors UK Holdings Limited as at 31 December 2015 and these financial statements may be obtained from Companies House.

#### 1.4 Turnover

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the LLP and the revenue can be reliably measured. Revenue is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes. Revenue is derived from management services provided to Trilogy Global Advisors LP.

#### Notes to the financial statements For the year ended 31 December 2015

#### 1.5 Tangible fixed assets

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the straight-line method. The estimated useful lives range as follows:

Computer and office equipment - 3 years

#### 1.6 Operating leases

Rentals paid under operating leases are charged to the statement of comprehensive income on a straight line basis over the period of the lease.

#### 1.7 Cash and cash equivalents

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours.

#### 1.8 Financial instruments

The LLP only enters into basic financial instruments transactions that result in the recognition of financial assets and liabilities like trade and other accounts receivable and payable and loans to related parties.

Debt instruments that are payable or receivable within one year, typically trade creditors or debtors, are measured, initially and subsequently, at the undiscounted amount of the cash or other consideration, expected to be paid or received. However if the arrangements of a short-term instrument constitute a financing transaction, like the payment of a trade debt deferred beyond normal business terms or financed at a rate of interest that is not a market rate or in case of an out-right short-term loan not at market rate, the financial asset or liability is measured, initially, at the present value of the future cash flow discounted at a market rate of interest for a similar debt instrument and subsequently at amortised cost.

Financial assets that are measured at cost and amortised cost are assessed at the end of each reporting period for objective evidence of impairment is found, an impairment loss is recognised in the Statement of comprehensive income.

#### 1.9 Interest income

Interest income is recognised in the statement of comprehensive income using the accruals method.

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## Notes to the financial statements For the year ended 31 December 2015

## 2. Judgments in applying accounting policies and key sources of estimation uncertainty

In applying the LLP's accounting policies, the members are required to make judgments, estimates and assumptions in determining the carrying amounts of assets and liabilities. The members' judgments, estimates and assumptions are based on the best and most reliable evidence available at the time when the decisions are made, and are based on historical experience and other factors that are considered to be applicable. Due to the inherent subjectivity involved in making such judgments, estimates and assumptions, the actual results and outcomes may differ.

The estimates and underlying assumptions are reviewed on an on-going basis. Revisions to accounting estimates are recognised in the year in which the estimate is revised, if the revision affects only that year, or in the year of the revision and future years, if the revision affects both current and future years.

#### 2.1 Critical judgments in applying the LLP's accounting policies

The critical judgments that the members have made in the process of applying the LLP's accounting policies and that have the most significant effect on the amounts recognised in the financial statements are discussed below.

#### Assessing indicators of impairment

In assessing whether there have been any indicators of impairment of assets, the members have considered both external and internal sources of information such as market conditions, counterparty credit ratings and experience of recoverability.

#### 2.2 Key sources of estimation uncertainty

The key assumptions concerning the future, and other key sources of estimation uncertainty, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

#### Impairment of debtors

The LLP makes an estimate of the recoverable value of trade and other debtors. When assessing impairment of trade and other debtors, management considers factors including the current credit rating of the debtor, the ageing profile of debtor and historical experience.

#### 3. Analysis of turnover

An analysis of turnover by class of business is as follows:

2015 2014 £ £

Advisory fees <u>1,343,643</u> <u>1,424,683</u>

All turnover arose within the United Kingdom.

Trilo	ogy Global Advisors International LLP		
	es to the financial statements the year ended 31 December 2015		
4.	Operating profit		
	The operating profit is stated after charging:		
*		2015 £	2014 £
	Depreciation of tangible fixed assets Fees payable to the LLP's auditors for the audit of the LLP's financial statements Operating lease rentals	733 8,700 32,219	1,044 26,600 16,793
5.	Employees		
	The LLP has no employees (2014: no employees).		
6.	Information in relation to members		
		2015 £	2014 £
	The average number of members during the year was	3	3
	Members remuneration charged as an expense as per the terms of the LLP agreement	381,361	436,560
	The amount of profit attributable to the member with the largest entitlement was	813,879	748,653
7.	Interest receivable		
		2015 £	2014 £
	Bank interest receivable	339	322

#### Notes to the financial statements For the year ended 31 December 2015

# 8. Tangible fixed assets

Computer
and office
equipment
£

#### Cost

At 1 January and 31 December 2015	11,11 <u>5</u>
Depreciation	

At 1 January 2015	9,203
Charge for the period	733
At 31 December 2015	
,	9,936

At 31 December 2015	<u>1,1/9</u>
At 31 December 2014	1,912

# 9. Debtors

	2015 £	2014 £
Amounts owed by group undertakings	487,682	_
Other debtors	17,761	10,133
Prepayments and accrued income	15,368	21,297
Amounts due from members	-	80,339
	520,811	111,769

Amounts due from group undertakings are unsecured, interest free and repayable on demand.

Included within other debtors is a rent deposit of £4,600 (2014: £10,133) which is due after more than one year.

#### Notes to the financial statements For the year ended 31 December 2015

10.	Cash and cash equivalents		
		2015 £	2014 £
	Cash at bank and in hand	235,774	161,653
11.	Creditors: amounts falling due within one year	•	
		2015 £	2014 £
	Trade creditors Taxation and social security Accruals and deferred income	<b>4</b> ,230 - 39,909	8,843 6,156 41,625
		44,139	56,624
12.	Financial instruments		
		2015 £	2014 £
	Financial assets		
	Financial assets that are debt instruments measured at amortised cost, being amounts owed by group undertakings and amounts owed by members	505,443	80,339
	Financial liabilities		
	Financial liabilities measured at amortised cost, being trade creditors	44,139	50,468

Financial assets measured at amortised cost comprise amounts due from group undertakings, rent deposits due after one year, recoverable VAT and other debtors.

Financial liabilities measured at amortised cost comprise trade creditors and accruals.

All financial assets and liabilities are receivable or payable within one year and are held at the un-discounted amount of cash or consideration received or paid (see note 1.8)

# Trilogy Global Advisors International LLP Notes to the financial statements For the year ended 31 December 2015

#### 13. Loans and other debts due to members

2015 2014 £ £

Amounts due to members

562.625 67.710

Loans and other debts due to members rank equally with debts due to ordinary creditors in the event of a winding up.

## 14. Commitments under operating leases

At 31 December 2015 the LLP had future minimum rentals under non-cancellable operating leases as follows:

	2015 £	2014 £
Not later than 1 year Within 2-5 years	31,536 18,396	16,793
Total	49,932	16,793

## 15. Related party transactions

During the year the LLP charged advisory services of £1,343,643 (2014: £1,424,683) to Trilogy Global Advisors LP (an entity domiciled in the United States). At 31 December 2015, the balance due from Trilogy Global Advisors LP was £487,682 (2014: £nil).

Trilogy Global Advisors UK Holdings Limited is the corporate member to the LLP. During the year the LLP allocated profits of £160,014 (2014: £147,516) to Trilogy Global Advisors UK Holdings Limited, and made payments in respect of tax on behalf of Trilogy Global Advisors UK Holdings Limited of £49,014 (2014: £12,735). The LLP also received funding of £637,671 (2014: £1,164,188) and recharged fees of £151,481 (2014: £1,424,683) to Trilogy Global Advisors UK Holdings Limited. As at 31 December 2015, there was a balance due to Trilogy Global Advisors UK Holdings Limited of £516,851 (2014: £80,339).

Notes to the financial statements For the year ended 31 December 2015

# 16. Ultimate parent undertaking and controlling party

The immediate parent undertaking is Trilogy Global Advisors UK Holdings Limited and the ultimate parent undertaking is Trilogy Global Advisors LP, an entity incorporated in the USA.

Affiliated Managers Group Inc. ("AMG") acquired a majority interest of approximately 60% in Trilogy Global Advisors LP on 3 December 2010. Under the terms of the operating agreement, the operations and investment advisory processes are managed exclusively by the Limited Partners. There is no one controlling party.

Trilogy Global Advisors UK Holdings Limited has included the LLP in its group financial statements, copies of which are available from its registered office at 4th Floor, Reading Bridge House, George Street, Reading, RG1 8LS.

Trilogy Global Advisors LP has included the LLP in its group financial statements, copies of which are available from its registered office at 1140 Avenue of the Americas, 18th Floor, New York, NY 10036.

The largest group of undertakings for which group accounts have been drawn up which include the LLP is headed by Trilogy Global Advisors LP and the smallest is headed by Trilogy Global Advisors UK Holdings Limited.

#### 17. First time adoption of FRS 102

The policies applied under the entity's previous accounting framework are not materially different to FRS 102 and have not impacted on equity or profit or loss.