Report and Financial Statements

Year Ended 31 March 2010

SATURDAY

28 03/07/2010 COMPANIES HOUSE

312

# Report and financial statements for the year ended 31 March 2010

# **Contents**

# Page:

- 1 Report of the members
- 3 Report of the independent auditors
- 5 Profit and loss account
- 6 Balance sheet
- 7 Notes forming part of the financial statements

# Limited Liability Partnership ("LLP") information

# **Designated members**

H R Mould

P L Vaughan

H J M Price

S Little

T J Bishop

M F McGann

J Duzniak

J Jessop

GEAM L&S Management Investor (Scotland)

# Registered office

21 St James's Square, London, SW1Y 4JZ

# Partnership registration number

OC329452

# **Auditors**

BDO LLP, Emerald House, East Street, Epsom, Surrey, KT17 1HS

## Report of the members for the year ended 31 March 2010

The members present their report together with the audited financial statements for the year ended 31 March 2010

## Results and drawings

The profit and loss account is set out on page 5 and shows a profit for the year under review, before members' remuneration and profit shares, of £20,569,815 (2009 £4,179,629) Total members drawings in the year were £7,483,126 (2009 £2,673,019)

# Principal activities, business review and future developments

The principal activity of the LLP is to provide investment advisory and property management services to London and Stamford Property Ltd and LSP Green Park Property Trust. The LLP is authorised by the Financial Services Authority to carry out such activities.

# **Designated members**

The following individuals were designated members (as defined in the Limited Liability Partnerships Act 2000) during the year

H R Mould

P L Vaughan

HJM Price

S M Little

T J Bishop

M F McGann

J Z Duzniak

J Jessop

GEAM L&S Management Investor (Scotland)

Policies for profit shares, distributions, subscription for and repayment of members' capital are set out in the LLP agreement and are summarised in note 10

## Statement of members' responsibilities in respect of the financial statements

The members are responsible for preparing the members' report and the financial statements in accordance with applicable law and regulation

The Limited Liability Partnerships (Accounts and Audit) (Application of the Companies Act 2006) Regulations 2008 require the members to prepare financial statements for each financial year Under these regulations the members have elected to prepare the group and limited liability partnership financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law) Under these regulations the members must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and the limited liability partnership and of the profit or loss of the group for that period

In preparing these financial statements, the members are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the limited liability partnership will continue in business

# Report of the members for the year ended 31 March 2010 (continued)

The members are responsible for keeping adequate accounting records that are sufficient to show and explain the limited liability partnership's transactions, disclose with reasonable accuracy at any time the financial position of the limited liability partnership, and enable them to ensure that the financial statements comply with the Limited Liability Partnerships (Accounts and Audit) (Application of the Companies Act 2006) Regulations 2008. They are also responsible for safeguarding the assets of the limited liability partnership and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## **Auditors**

BDO LLP have expressed their willingness to continue in office

On behalf of the Designated Members

Marty Mcyam

M McGann
A designated member

28th June 2010

# Report of the independent auditors

# Independent auditor's report to the members of LSI Management LLP

We have audited the financial statements of LSI Management LLP for the year ended 31 March 2010 which comprise the profit and loss account, the balance sheet and the related notes. These financial statements have been prepared under the accounting policies set out therein

Our report has been prepared pursuant to the requirements of the Limited Liability Partnerships (Accounts and Audit) (Application of the Companies Act 2006) Regulations 2008 and for no other purpose. No person is entitled to rely on this report unless such a person is a person entitled to rely upon this report by virtue of and for the purpose of the Limited Liability Partnerships (Accounts and Audit) (Application of the Companies Act 2006) Regulations 2008 or has been expressly authorised to do so by our prior written consent. Save as above, we do not accept responsibility for this report to any other person or for any other purpose and we hereby expressly disclaim any and all such liability.

## Respective responsibilities of members and auditors

As described in the statement of members' responsibilities, the members of the limited liability partnership are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) and for being satisfied that the financial statements give a true and fair view

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, have been prepared in accordance with the Limited Liability Partnerships (Accounts and Audit) (Application of the Companies Act 2006) Regulations 2008, give a true and fair view and whether the information given in the members' report is consistent with those financial statements. We also report to you if, in our opinion, the limited liability partnership has not kept adequate accounting records, or if we have not received all the information and explanations we require for our audit

We read the members' report and consider the implications for our report if we become aware of any apparent misstatements within it

# Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the members in the preparation of the financial statements, and of whether the accounting policies are appropriate to the limited liability partnership's circumstances, consistently applied and adequately disclosed

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

# Report of the independent auditors (Continued)

### Opinion

# In our opinion

- the financial statements have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice,
- the financial statements have been prepared in accordance with the Limited Liability Partnerships (Accounts and Audit) (Application of the Companies Act 2006) Regulations 2008,
- the financial statements give a true and fair view of the state of the limited liability partnership's affairs as at 31 March 2010 and of its profit for the year then ended,
- the information given in the members' report is consistent with the financial statements

Russell Field (senior statutory auditor)

For and on behalf of BDO LLP, statutory auditor

Epsom

United Kingdom

28 June 2010

BDO LLP is a limited liability partnership registered in England and Wales (with registered number OC305127)

LSI Management LLP

Profit and loss account for the year ended 31 March 2010

	Note	Year ended 31 March 2010 £	Year ended 31 March 2009 £
Turnover	2	23,339,236	6,403,400
Administrative expenses		(2,772,073)	(2,245,563)
Operating profit	5	20,567,163	4,157,837
Net interest receivable	6	2,652	21,792
Profit for the financial year before members' remuneration and profit shares	10	20,569,815	4,179,629
Members' remuneration charged as an expense	4	1,693,767	1,622,167
Profit for the financial year after members' remuneration available for discretionary division among members		18,876,048	2,557,462

All amounts relate to continuing activities

There were no differences between historical cost profit and reported profit for the year

All recognised gains and losses are included in the profit and loss account

The notes on pages 7 to 13 form part of these financial statements

# Balance sheet at 31 March 2010

Ŋ	lote	31 March 2010 £	31 March 2010 £	31 March 2009 £	31 March 2009 £
Fixed assets Tangible assets	7		409,181		500,971
l'angiole assets	′		409,181		300,971
Current assets Debtors					
amounts falling due within one year		16,538,676		2,941,761	
amounts falling due in more than	8	78,065		99,851	
one year Cash at bank and ın hand		210,193		607,075	
Cash at bank and in hand		210,193		007,075	
		16,826,934		3,648,687	
Creditors: amounts falling due	9	(1.669.409)		(1 ((0 720)	
within one year	9	(1,668,498)		(1,668,730)	
Net current assets			15,158,436	<del></del>	1,979,957
Total assets less current habilities			15 567 617		2,480,928
Total assets less current natinities			15,567,617		2,460,926
NET ASSETS ATTRIBUTABLE TO ME	MBE	ERS	15,567,617		2,480,928
REPRESENTED BY:					
Non Equity					
Loans and other debts due to members					
within one year	10		-		-
Emite					
Equity Members' capital	10		500,000		500,000
Members' other reserves	10		15,067,617		1,980,928
TOTAL MEMBERS' INTERESTS			15,567,617		2,480,928

The financial statements were approved by the Members on  $28^{\text{th}}$  June 2010 and authorised for issue by

Martin Mayan

M McGann

Designated member

The notes on pages 7 to 13 form part of these financial statements

# Notes forming part of the financial statements for the year ended 31 March 2010

## 1 Accounting policies

The financial statements have been prepared under the historical cost convention in accordance with applicable accounting standards and the Statement of Recommended Practice "Accounting by Limited Liability Partnerships (March 2006)"

The following principal accounting policies have been applied

#### **Turnover**

Turnover represents management and performance fees received for investment advisory and property management services to London and Stamford Property Ltd and LSP Green Park Property Trust

#### Taxation

The financial statements do not incorporate any charge or liability for taxation on the results of the LLP, as the relevant income tax is the responsibility of the individual members

#### Pensions

The LLP makes contributions to the personal pension schemes of certain members and employees on a fixed contribution basis. The contributions are charged to the profit and loss account in the year in which they become payable

## Leased assets

Annual rentals on operating leases are charged to the profit and loss account on a straight-line basis over the term of the lease

# Depreciation

Depreciation is provided to write off the cost, less estimated residual values, of all tangible fixed assets on a straight line basis over their expected useful lives as follows

Fixtures, fittings and office equipment - 10 years
Computer equipment - 4 years

Leasehold improvements - 7 years

# Impairment of fixed assets

The need for any fixed asset impairment write-down is assessed by comparison of the carrying value of the asset against the higher of realisable value and value in use

## 2 Turnover

Turnover is wholly attributable to the principal activities undertaken by the LLP and arises from operations within the United Kingdom and the Channel Islands

# Notes forming part of the financial statements for the year ended 31 March 2010 (Continued)

3	Employees	Year ended 31 March 2010	Year ended 31 March 2009
	Staff costs consist of	£	£
	Wages and salaries	906,134	667,600
	Social security costs	125,532	67,736
	Other pension costs	102,211	71,155
		1,133,877	806,491

The average number of employees of the Partnership, excluding members, during the year was 13 (2009 12) All of the employees were involved in management or administration

# 4 Members' profit shares

Profits (and losses) are shared among the members in accordance with the agreed profit sharing arrangements within the LLP partnership agreement as summarised in note 10. Members are required to make their own provisions for taxation from their remuneration and profit shares.

Members' fixed remuneration for the year is disclosed below

	Year ended	Year ended
	31 March	31 March
	2010	2009
	£	£
Members' remuneration consists of:		
Fees and emoluments paid for management services	1,536,267	1,519,642
Pension contributions to members' personal pension schemes	157,500	102,525
	1,693,767	1,622,167
	<del></del>	

The average number of members during the year was 8 (2009 8) The LLP made pension contributions on behalf of five designated members in the year The emoluments of the highest paid member were £322,462 (2009 £307,581) No pension contributions were made by the LLP on his behalf

# Notes forming part of the financial statements for the year ended 31 March 2010 (Continued)

5	Operating profit		
		Year ended	Year ended
		31 March	31 March
		2010	2009
		£	£
	This has been arrived at after charging		
	Depreciation on tangible fixed assets	87,008	85,973
	Hire of land and buildings – operating leases	578,477	484,747
	Hire of land and buildings – operating leases UITF 28	(88,600)	12,110
	Hire of other assets– operating leases	9,566	9,098
	Auditors' remuneration - audit services	8,500	10,000
	Auditors' remuneration - non-audit services	4,600	10,000
		<del></del>	
6	Net Interest receivable		
		Year ended	Year ended
		31 March	31 March
		2010	2009
		£	£
	Bank interest receivable	2,652	21,792

LSI Management LLP

Notes forming part of the financial statements for the year ended 31 March 2010 (Continued)

#### 7 Tangible fixed assets Computer **Fixtures** Leasehold equipment and fittings improvements Total Cost 598,040 At 1 April 2009 48,884 105,332 443,824 Additions 2,421 12,797 15,218 Disposals (20,000)(20,000)At 31 March 2010 51,305 118,129 423,824 593,258 Depreciation At 1 April 2009 22,559 12,478 62,032 97,069 Charge in the period 16,974 11,631 62,451 91,056 Disposals (4,048)(4,048)At 31 March 2010 39,533 24,109 120,435 184,077 Net book value At 31 March 2010 11,772 94,020 303,389 409,181 At 1 April 2009 26,325 381,792 500,971 92,854

# Notes forming part of the financial statements for the year ended 31 March 2010 (Continued)

8	Debtors		
		31 March	31 March
		2010	2009
		£	£
	Amounts receivable within one year		
	Trade debtors	430	1,351,878
	Performance fee receivable	13,484,000	1,301,671
	Prepayments and accrued income	407,206	266,426
	Amounts due from members	2,617,000	-
	Unamortised formation costs	21,786	21,786
	VAT recoverable	2,133	-
	Other debtors	6,121	-
		16 529 676	2.041.761
	4	16,538,676	2,941,761
	Amounts receivable in more than one year Unamortised formation costs	78,065	99,851
		16,616,741	3,041,612

The partnership incurred formation costs of £152,500 in the year to 31 March 2008. This cost is being amortised on a straight line basis over 7 years to October 2014, being the expected life of the partnership.

As explained in note 10 certain members redeemed their B unit interests in the year. The redemption price payable by the non-redeeming members of £2,617,000 is reflected as a debtor at the year end

# 9 Creditors: amounts falling due within one year

	31 March	31 March
	2010	2009
	£	£
Trade creditors	124,647	29,198
Tax and social security costs	134,335	21,045
VAT payable	-	122,019
Deferred income	-	1,215,804
Amounts payable to redeeming members	1,317,000	-
Other accruals	92,516	280,664
	1,668,498	1,668,730

As explained in note 10, during the year certain members redeemed their B unit interests in the LLP At 31 March 2010 £1,317,000 remained payable to these members

## 10 Total members' interests

<b>Equity</b>			Non Equity			
Members' interests	Members' capital £	Other reserves £	Total £	Loans and other debts due to/(from) members	Total interests £	
Memoers interests						
At 1 April 2009	500,000	1,980,928	2,480,928	-	2,480,928	
Profit for the financial year available for discretionary division among members	- -	20,569,815	20,569,815		20,569,815	
Members' interests after profit for the year	500,000	22,550,743	23,050,743	-	23,050,743	
Allocated profits	-	(7,483,126)	(7,483,126)	7,483,126	-	
Emoluments paid to members	-	-	-	(1,693,767)	(1,693,767)	
Profit share paid to members	-	-	-	(5,789,359)	(5,789,359)	
	<del></del>					
At 31 March 2010	500,000	15,067,617	15,567,617	-	15,567,617	
				<del></del> ;		

## Capital

The interests of the members in the LLP comprise A units and B units. The initial partnership capital of £500,000 was paid by the members in proportion to the number of A units held. Members may be invited by written notice to make further capital contributions as required from time to time pro rata to their respective holdings of A units at the date of the written notice. If any member elects not to make an additional capital contribution, the shortfall can be funded by the other members and additional A units allocated accordingly. Interest is not paid on the capital invested.

A member does not have the right to withdraw or receive back any capital contribution made to the LLP, except with the consent of all the other members, or upon the termination or liquidation of the LLP. On 23 March 2010 three members redeemed all of their B units for a total consideration of £2,617,000. The redeemed B units were reallocated to the non-redeeming members in proportion to their B unit holding At 31 March 2010 £1,317,000 remained payable to the redeeming members and is reflected in creditors.

## Profit shares and distributions

Profits and losses are shared between the members, first in accordance with each member's Fixed Distribution as specified in the partnership agreement, and then the balance is allocated in proportion to the number of A and B units held by each member. The Fixed Distribution is distributed in equal monthly instalments. Members may agree to retain profits required by the LLP for business. Any

# Notes forming part of the financial statements for the year ended 31 March 2010 (Continued)

remaining profits are taken to 'other reserves' within members interests on the balance sheet and ultimately distributed. At 31 March 2010 profit available for distribution and not distributed to members amounted to £15,067,617 (2009 £1,980,928)

Any loans and other debts due to members outstanding at the year end would rank alongside other creditors in the event of a winding up

## 11 Commitments under operating leases

Annual commitments under non-cancellable operating leases at the balance sheet date were as follows

	Land and buildings 2010 £	Other 2010 £	Land and buildings 2009 £	Other 2009 £
Operating leases which expire or have break options	_			
Within one year	-	-	-	-
In two to five years	-	8,908	-	9,007
Over five years	664,877	-	664,877	-

## 12 Related party transactions

The Partnership receives management and performance fees from London and Stamford Property Limited ("LSP") and LSP Green Park Property Trust ("LSPG") Mr H R Mould, Mr P L Vaughan and Mr M F McGann are all non-executive directors and shareholders in LSP Mr H R Mould and MR P L Vaughan are directors of LSP Green Park Management Limited, the Manager of the LSPG

Turnover includes management fees for the year of £6,691,107 (2009 £4,754,051) and performance fees of £4,053,940 (2009 £399,529) from LSP At 31 March 2010 £3,975,000 (2009 £1,751,407) remained outstanding and is reflected in debtors. In 2009 £1,215,804 of this related to future periods and was reflected as deferred income in creditors (2010 £nil)

Turnover also includes management fees for the year of £3,095,189 (2009 £347,678) and performance fees of £9,499,000 (2009 £902,142) from LSPG At 31 March 2010 £9,509,000 (2009 £902,142) remained outstanding and is reflected in debtors

All other members of the LLP are also shareholders in London and Stamford Property Ltd

## 13 Cash flow statement

The LLP has used the exemption under Financial Reporting Standard 1, "Cash Flow Statements", not to prepare a cash flow statement as the limited liability partnership meets the definition of a small entity based on the small entities exemption in limited liability partnerships' legislation

# 14 Ultimate controlling party

There is no one individual member with a controlling voting interest in the LLP

The page which follows does not form part of the statutory
financial statements of the limited liability partnership

LSI Management LLP

Detailed profit and loss account for the year ended 31 March 2010

Year ended 31 March 2010 £	Year ended 31 March 2010 £	Year ended 31 March 2009 £	Year ended 31 March 2009 £
	23,339,236		6,403,400
1,196,922 677,744 173,678 188,143 13,100 34,624 87,008 21,785 349,998 14,441 14,630		871,148 673,920 214,346 108,055 19,900 89,708 85,936 37 21,786	
	(2.772.073)		(2,245,563)
t	20,567,163		4,157,837
	2,652		21,792
	-		-
bers'	20,569,815		4,179,629
	31 March 2010 £ 1,196,922 677,744 173,678 188,143 13,100 34,624 87,008 21,785 349,998 14,441 14,630	31 March 2010 £ 2010 £ 2010 £ £ 23,339,236  1,196,922 677,744 173,678 188,143 13,100 34,624 87,008 - 21,785 349,998 14,441 14,630 (2,772,073)	31 March 2010 2010 2009 £ £ £ £ £ £ £ £ £ £ £ £ £ £ £ £ £ £