# LOWNDES PARTNERS LLP REPORT AND FINANCIAL STATEMENTS

For the year ended 31 December 2009

TUESDAY

80A

28/09/2010 COMPANIES HOUSE

252

| CONTENTS                               | Pages   |
|--|---------|
| Designated members and advisers        | 2       |
| Members' Report                        | 3       |
| Statement of members' responsibilities | 4       |
| Independent auditors' report           | 5 – 6   |
| Profit and loss account                | 7       |
| Balance sheet                          | 8       |
| Cash flow statement                    | 9       |
| Notes to the financial statements      | 10 – 18 |

#### **DESIGNATED MEMBERS AND ADVISERS**

#### **Designated members**

Richard Choi Annette Julie Green Maxwell James

#### Registered office

7 Savile Row London W1S 3PE

#### **Bankers**

Barclays Bank 1 Churchill Place London E14 5HP

#### **Auditors**

Nexia Smith & Williamson 25 Moorgate London EC2R 6AY

#### Accountants and tax advisers

Smith & Williamson 25 Moorgate London EC2R 6AY

#### **Solicitors**

Ashurst Broadwalk House 5 Appold Street London EC2A 2HA

#### Registered number

OC321208

#### **MEMBERS' REPORT (continued)**

The members present their report and the financial statements for the year ended 31 December 2009

#### Activities

The principal activity of the LLP is an investment bank focused on the real estate industry

#### Review of business and future developments

In the opinion of the members the state of the LLP's affairs at 31 December 2009 is satisfactory. The future outlook appears favourable

#### Results for the year and division amongst Members

The loss for the year available for discretionary division amongst members was £436,000 (2008 £1,051,000)

#### Designated members

The following were designated members during the year

Richard Choi Annette Julie Green Maxwell James

#### Members' drawings and the subscription and repayment of members' capital

Drawings and capital subscriptions are determined taking into account the anticipated cash needs and capital requirements of the LLP

#### Pillar 3 Disclosure

The Pillar 3 disclosure statement is available from the LLP's registered office, 7 Savile Row, London W1S 3PE

#### **Auditors**

A resolution to reappoint Nexia Smith & Williamson as auditors will be proposed at the next designated members' meeting

Approved by the members and signed on their behalf

Richard Choi

Designated Member

Registered number OC321208

#### STATEMENT OF MEMBERS' RESPONSIBILITIES

Legislation applicable to limited liability partnerships requires the members to prepare accounts for each financial year which give a true and fair view of the state of affairs of the LLP and of the profit or loss of the LLP for that period In preparing those accounts, the members are required to

- Select suitable accounting policies and then apply them consistently,
- Make judgements and estimates that are reasonable and prudent,
- State whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the accounts,
- Prepare the accounts on the going concern basis unless it is inappropriate to presume that the LLP will continue in business

The members are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the LLP and to enable them to ensure that the accounts comply with the Limited Liability Partnerships Regulations They are also responsible for safeguarding the assets of the LLP and thence for taking reasonable steps for the prevention and detection of fraud and other irregularities

These responsibilities are exercised by the designated members on behalf of the members

## Nexia Smith & Williamson

#### Independent auditors' report to the members of Lowndes Partners LLP

We have audited the financial statements of Lowndes Partners LLP for year ended 31 December 2009 which comprise the profit and loss account, the balance sheet, the cashflow statement and the related notes 1 to 17 These financial statements have been prepared under the accounting policies set out therein

This report is made solely to the LLP's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006 (as applied to limited liability partnerships). Our audit work has been undertaken so that we might state to the LLP's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the LLP and the LLP's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of members and auditors

The members' responsibilities for preparing the Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) and for being satisfied that the financial statements give a true and fair view are set out in the Statement of Members' Responsibilities

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland)

We report to you our opinion as to whether the financial statements have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, have been prepared in accordance with the Companies Act 2006 (as applied to limited liability partnerships), and give a true and fair view

In addition we report to you if, in our opinion, the LLP has not kept proper accounting records or if we have not received all the information and explanations we require for our audit

We read other information contained in the Annual Report and consider whether it is consistent with the audited financial statements. This other information comprises only the Members' Report. We consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements. Our responsibilities do not extend to any other information

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the members in the preparation of the financial statements, and of whether the accounting policies are appropriate to the LLP's circumstances, consistently applied and adequately disclosed

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Nexia Smith & Williamson

Independent auditors' report to the members of Lowndes Partners LLP (continued)

#### Opinion

#### In our opinion

- the financial statements have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice,
- the financial statements have been prepared in accordance with the Companies Act 2006 (as applied to limited liability partnerships), and
- the financial statements give a true and fair view of the state of the LLP's affairs as at 31 December 2009 and of the loss for the year then ended

#### Emphasis of matter - Going concern

In forming our opinion on the financial statements, which is not qualified, we have considered the adequacy of the disclosure made in note 1 to the financial statements concerning the LLP's ability to continue as a going concern. The LLP incurred a net loss of £436,000 during the year ended 31 December 2009 and, at that date the LLP met its regulatory capital requirement. Despite a positive cash balance of £243,000, and net assets of £717,000 at 31 December 2009, should the projected sales targets not be met, or if losses are incurred at a similar rate in the one year period from the date of approval of the financial statements, a regulatory capital breach may be incurred if members' support is not forthcoming. These conditions indicate the existence of a material uncertainty which may cast significant doubt about the LLP's ability to continue as a going concern. The financial statements do not include the adjustments that would result if the LLP was unable to continue as a going concern.

Giles Murphy

Senior Statutory Auditor, for and on behalf of

Nexia Smith & Williamson

Statutory Auditor

**Chartered Accountants** 

Date 21 April 2010

25 Moorgate London EC2R 6AY

# LOWNDES PARTNERS LLP PROFIT AND LOSS ACCOUNT for the year ended 31 DECEMBER 2009

|   | Notes | 2009<br>£'000 | 2008<br>£'000 |
|---|-------|---------------|---------------|
| Turnover  | 1     | - 560         | 22            |
| Cost of sales   |       | (45)          | <u> </u>      |
| Gross profit  |       | 515           | 22            |
| Operating costs   |       | (105)         | (1.60)        |
| Staff costs   | 2     | (125)         | (169)         |
| Depreciation  |       | (14)          | (15)          |
| Other operating charges   |       | (364)         | (485)         |
| Operating profit/(loss)   | 4     | 12            | (647)         |
| Interest receivable and similar income  |       | 2             | 48            |
| Interest payable and similar charges  | 6     | -             | (2)           |
| D., 54/0> 641 - 6   |       |               |               |
| Profit/(loss) for the financial year before members' remuneration and profit shares |       | 14            | (601)         |
| Members' remuneration charged as an expense   | 3     | (450)         | (450)         |
| Loss for the financial year available for discretionary division among members      | 11    | (436)         | (1,051)       |

All of the LLP's operations are classed as continuing. There were no gains or losses in either period other than those included in the above profit and loss account

#### **BALANCE SHEET as at 31 DECEMBER 2009**

|  | Notes    | 2009<br>£'000 | 2008<br>£'000     |
|--|----------|---------------|-------------------|
| Fixed assets Tangible assets                                 | 7        | 19            | 33                |
| Investments  | 8        | 250           | 250               |
|  |          | 269           | 283               |
| Current assets Debtors – amounts falling due within one year | 9        | 120           | 39                |
| Debtors – amounts falling due after more than one year       | 9        | 165           | 164               |
| Cash at bank   |          | 243           | 552               |
|  |          | 528           | 755               |
| Creditors: amounts falling due within one year               | 10       | (80)          | (60)              |
| Net current assets   |          | 448           | 695               |
| Net assets attributable to members                           |          | 717           | 978               |
| Represented by:  |          |               |                   |
| Equity  Members' capital – classified as equity under FRS 25 | 11       | 1,800         | 1,800             |
| Other reserves – classified as equity under FRS 25           | 11       | (1,300)       | (864)             |
|  |          | 500           | 936               |
| Loans & other debts due to members within one year           |          |               |                   |
| Other amounts  | 11       | 217           | 42                |
|  |          | 717           | 978               |
| Total members' interests                                     |          |               |                   |
| Loans & other debts due to members  Members' other interest  | 11<br>11 | 217<br>500    | 42<br><b>9</b> 36 |
| tytempora onici interest                                     | 1.1      |               |                   |
|  |          | 717           | 978               |
|  |          |               |                   |

The financial statements were approved and authorised for issue by the members on and were signed on its behalf by

Richard Choi Designated Member

8

## CASH FLOW STATEMENT for the year ended 31 DECEMBER 2009

|  | Notes | 2009<br>£'000 | 2008<br>£'000  |
|--|-------|---------------|----------------|
| Net cash (outflow)/inflow from operating activities  | 13    | (35)          | 154            |
| Returns on investments and servicing of finance<br>Interest received<br>Interest paid            | 2     | 1 -           | 32 (2)         |
| Net cash inflow from returns on investments and servicing of finance                             |       | 1             | 30             |
| Capital expenditure Payments to acquire tangible fixed assets                                    |       | <u>-</u>      | (1)            |
| Net cash outflow for capital expenditure   |       | -             | (1)            |
| Transactions with members Drawings and distributions to members Capital contributions by members |       | (275)         | (1,023)<br>482 |
| Net cash outflow from transactions with members  |       | (275)         | (541)          |
| Decrease in cash in the year   | 14    | (309)         | (358)          |

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 DECEMBER 2009

#### 1 Accounting policies

The financial statements have been prepared in accordance with applicable accounting standards and the requirements of the Statement of Recommended Practice 'Accounting by Limited Liability Partnerships' A summary of the more important accounting policies adopted are described below

#### Basis of accounting

The financial statements have been prepared under the historical cost convention and on a going concern basis

As an FSA regulated entity, the LLP is required to maintain a predetermined level of regulatory capital on an ongoing basis. The requirement to maintain sufficient regulatory capital will continue as long as the LLP continues to carry out its current activities. However, there is uncertainty as to whether the requirement will be met should losses be incurred in the 12 month period from the date the financial statements are approved at a similar rate to which they were incurred during the year ended 31 December 2009.

The members have prepared the financial statements on a going concern basis as they consider that the LLP will generate sufficient cash resources to meet its liabilities as they fall due and that the financial position of the LLP will allow it to meet its regulatory capital requirements. This is based on the successful completion of a small proportion of advisory work undertaken during the year but still ongoing at the balance sheet date and at the date of approval of these financial statements.

In addition, the members also consider that members' financial support will be forthcoming if required, although no guarantees have been given at this stage

#### Turnover

Turnover represents corporate finance advisory fees, retainers and expenses recovered from clients incurred during the provision of services, excluding value added tax

Advisory fees are recognised on the successful completion of the transaction, retainers are reorganised as the contractual obligations are met and the recovery of expenses is recognised as they are incurred

#### Capital, allocation of profits and drawings

The capital requirements of the LLP are determined in accordance with the LLP Deed Each member is required to subscribe to a proportion of this capital. No interest is paid on capital. As the LLP has the unconditional right to withhold members capital and other reserves they have been classified as equity under FRS 25.

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 DECEMBER 2009 (continued)

#### 1 Accounting policies (continued)

#### Capital, allocation of profits and drawings (continued)

Priority profit shares are made in accordance with the LLP Deed and are treated as members' remuneration charged as an expense. Any remaining profit can be divided amongst the members but on the discretion of the LLP, and in accordance with the terms of the LLP Deed.

Profits are treated as allocated at the point of distribution

#### Fixed assets

Depreciation is provided on cost in equal annual instalments over the estimated useful lives of the assets concerned The following annual rates are used,

Computer equipment

- 33% straight-line

Furniture, fittings & equipment

- 20% - 33% straight-line

#### Investments

Investments are recorded at cost less any provision for impairment

#### **Taxation**

Members are personally liable for taxation on their share of the LLP's profits Consequently, no reserve for taxation is made in these financial statements

#### Operating lease agreements

Rentals paid under operating leases are charged to income on a straight-line basis over the term of the lease. Rent free periods or other incentives received for entering into a lease are accounted for over the period of the lease so as to spread the benefit received over the lease term.

#### Foreign currencies

Transactions denominated in a foreign currency are translated into sterling at the rate of exchange ruling at the date of the transaction. At the balance sheet date, monetary assets and liabilities denominated in foreign currency are translated at the rate ruling at that date. All exchange differences are dealt with in the profit and loss account.

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 DECEMBER 2009 (continued)

#### 2 Employee information

| The average number of persons e LLP (excluding members) during  |                       | 2008<br>Number           |
|---|-----------------------|--------------------------|
| Administration  | 2                     | 3                        |
| Staff costs for the above persons<br>Wages and salaries<br>Social security costs<br>Medical insurance | £'000 were.  107 12 6 | £'000<br>137<br>16<br>16 |
|   | 125                   | 169                      |
| 3 Information in relation to mem The average number of members was                                    |                       | Number<br>7              |
| Included in the above are the 3 de of the LLP   | signated members      |                          |
|   | £'000                 | £'000                    |
| Salaried remuneration of member terms of the LLP agreement  | rs' paid under the    | 450                      |

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 DECEMBER 2009 (continued)

| 4. | Operating profit/(loss) is stated after charging  | 2009<br>£'000 | 2008<br>£'000 |
|----|---|---------------|---------------|
|    | Depreciation  | 14            | 15            |
|    | Operating lease rentals -plant and machinery -other                                       | 3<br>115      | 3<br>114      |
| 5  | Auditors' remuneration  | £'000         | £'000         |
|    | Fees payable to the LLP's auditors for the audit of the LLP's annual financial statements | 15            | 15            |
|    | Fees payable to the LLP's auditors and their associates for other services                |               |               |
|    | - Tax services  | 10            | 11            |
|    | - Other services  | 17            | 13            |
|    | Total non audit fees  | 27            | 24            |
| 6  | Interest payable and similar charges  |               |               |
|    |   | £'000         | £'000         |
|    | On bank overdrafts  | <u>-</u>      | 2             |

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 DECEMBER 2009 (continued)

| 7 | Tangible fixed assets                 | Computer equipment £'000 | Furniture,<br>fittings &<br>equipment<br>£'000 | Total<br>£'000 |
|---|---------------------------------------|--------------------------|--|----------------|
|   | Cost<br>At 1 January 2009             | 17                       | 46   | 63             |
|   | •                                     | 17                       | 40   | 03             |
|   | Additions                             | -                        | -  |                |
|   | At 31 December 2009                   | 17                       | 46   | 63             |
|   | <b>Depreciation</b> At 1 January 2009 | 12                       | 18   | 30             |
|   | At 1 January 2009                     | 12                       | 10   | 50             |
|   | Charge for the year                   | 5                        | 9  | 14             |
|   | At 31 December 2009                   | 17                       | 27   | 44             |
|   | Net book value<br>At 31 December 2009 | -                        | 19   | 19             |
|   | At 31 December 2008                   | 5                        | 28   | 33             |
| 8 | Investments                           |                          |  | £',000         |
|   | Cost                                  |                          |  |                |
|   | At 1 January 2009 & 31 December 2009  |                          |  | 250            |

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 DECEMBER 2009 (continued)

| 9  | Debtors                                       | 2009<br>£'000 | 2008<br>£'000 |
|----|---|---------------|---------------|
|    | Amounts falling due within one year           |               |               |
|    | Trade debtors                                 | 75            | -             |
|    | Other debtors                                 | 8             | 15            |
|    | Prepayments and accrued income                | 37            | 24            |
|    | Amounts falling due after more than one year  | 120           | 39            |
|    | Other debtors                                 | 165           | 164           |
|    |   | 285           | 203           |
| 10 | Creditors amounts falling due within one year | £'000         | £'000         |
|    | Trade creditors                               | 7             | 19            |
|    | Other taxation and social security            | 19            | 5             |
|    | Accruals and deferred income                  | 54            | 36            |
|    |   | 80            | 60            |

NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 DECEMBER 2009 (continued)

11 Reconciliation of members' interest

|  | Mei             | Members' equity interests |               |                    |               |
|--|-----------------|---------------------------|---------------|--------------------|---------------|
|  | Members,        | •                         |               | Amounts due        |               |
|  | capital<br>£000 | Other reserves<br>£000    | Total<br>£000 | to members<br>£000 | Total<br>£000 |
| Members' interests at 1 January 2009   | 1,800           | (864)                     | 936           | 42                 | 826           |
| Members' remuneration charged as an expense                                    | ,               | 1                         | •             | 450                | 450           |
| Loss for the financial year available for discretionary division among members |                 | (436)                     | (436)         | 1                  | (436)         |
| Members' interests after loss for the year                                     | 1,800           | (1,300)                   | 200           | 492                | 992           |
| Drawings   | ı               | •                         | •             | (275)              | (275)         |
| Members' interests at 31 December 2009   | 1,800           | (1,300)                   | 200           | 217                | 717           |
|  |                 |                           |               |                    |               |

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 DECEMBER 2009 (continued)

#### 15 Analysis of net funds

| •    | At<br>1 January<br>2009<br>£'000 | Cash flow<br>£'000 | At<br>31 December<br>2009<br>£'000 |
|------|----------------------------------|--------------------|------------------------------------|
| Cash | 552                              | (309)              | 243                                |

#### 16 Controlling party

In the opinion of the members, there was no controlling party as defined by Financial Reporting Standard No 8 'Related Party Disclosures'

#### 17 Contingent liabilities

At 31 December 2009, the LLP had no contingent liabilities (2008 £nil)

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 DECEMBER 2009 (continued)

#### 12 Operating lease commitments

At 31 December 2009 the LLP had annual commitments under operating leases as follows

|    |  | 2009<br>£'000    | 2008<br>£'000  |
|----|--|------------------|----------------|
|    | Land and buildings   |                  |                |
|    | For leases expiring  | 106              | 106            |
|    | Between two and five years                                       | 126              | 126            |
|    | Other  |                  |                |
|    | For leases expiring  |                  |                |
|    | Between two and five years                                       | 3                | 3              |
| 13 | Reconciliation of operating profit/(loss) to net cash activities | (outflow)/inflow | from operating |
|    | activities   | £'000            | £,000          |
|    | Operating profit/(loss)  | 12               | (647)          |
|    | Depreciation   | 14               | 15             |
|    | (Increase)/decrease in debtors                                   | (81)             | 830            |
|    | Increase/(decrease) in creditors                                 | 20               | (44)           |
|    | Net cash (outflow)/inflow from operating                         |                  | <del></del>    |
|    | activities   | (35)             | 154            |
|    |  |                  |                |
| 14 | Reconciliation of net cash flow to movement in net fun           | ıds              |                |
|    |  | £'000            | £'000          |
|    | Decrease in cash in the year                                     | (309)            | (358)          |
|    | Net funds at start of year                                       | 552              | 910            |
|    |  |                  |                |
|    | Net funds at the end of year                                     | 243              | 552            |
|    |  |                  |                |