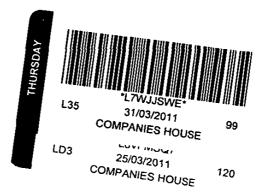
**Report and Financial Statements** 

30 June 2010



# REPORT AND FINANCIAL STATEMENTS for the year ended 30 June 2010

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# REPORT AND FINANCIAL STATEMENTS for the year ended 30 June 2010

# OFFICERS AND PROFESSIONAL ADVISERS

### **DESIGNATED MEMBERS**

G Senior

T Cassels

P Rawlinson

P Strivens

### **REGISTERED OFFICE**

100 New Bridge Street London EC4V 6JA

### **BANKERS**

National Westminster Bank plc Aldwych Branch London

#### **INDEPENDENT AUDITORS**

Deloitte LLP Chartered Accountants London

# REPORT AND FINANCIAL STATEMENTS for the year ended 30 June 2010

#### **MEMBERS' REPORT**

The members are pleased to present their report and audited financial statements for the year ended 30 June 2010

#### PRINCIPAL ACTIVITY

The principal activity of Baker & McKenzie LLP is the provision of legal services in the United Kingdom to clients in the UK and overseas

#### **RESULTS**

The results for the year are set out on page 6. The members regard the results and future prospects to be satisfactory

#### **LEGAL STRUCTURE**

Baker & McKenzie LLP, a limited liability partnership in England and Wales, was incorporated on 1 February 2005

#### **DESIGNATED MEMBERS**

The designated members who served during the year, and appointments following the year-end, were as follows

G Senior

T Cassels

J Evason (Resigned 1 January 2011)

P Rawlinson (Appointed 1 January 2011)

P Strivens

#### **MEMBERS' DRAWINGS AND CAPITAL POLICY**

The members are remunerated out of the profits of Baker & McKenzie LLP Allocation of profits is made on an accounts year basis, taking account of both the performance of the business as a whole and the individual performance of each member as assessed by a committee of members

Baker & McKenzie LLP's policy on determining the profits to be allocated and distributed to members in respect of a year is based on a cash received and paid basis. During the year the members receive monthly drawings on account of their share of distributable profits, and further distributions are made such that the entire distributable profit is paid to partners within five months of the year end

No retention for member's personal tax is made, members are responsible for settling their liabilities personally

An individual member's capital requirement is linked to the member's profit share and the number of years of service and the requirements of the business. Capital is repaid to members on resignation or retirement from Baker & McKenzie LLP.

# REPORT AND FINANCIAL STATEMENTS for the year ended 30 June 2010

# **MEMBERS' REPORT (continued)**

## **AUDITORS**

Deloitte LLP have expressed their willingness to continue in office as auditors

Approved by the Board of Members and signed on behalf of the Board

Designated Member - Gary Senior

Date 18 March 2011

Designated Member - Tom Cassels

Date 18 March 2011

# REPORT AND FINANCIAL STATEMENTS for the year ended 30 June 2010

### STATEMENT OF MEMBERS' RESPONSIBILITIES

The members are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations

The Limited Liability Partnership Regulations 2001 made under the Limited Liability Partnerships (Accounts & Audit) (Application of Companies Act 2006) Regulations 2008 require the members to prepare financial statements for each financial year. Under that law the members have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the firm and of the profit of the firm for that period. In preparing these financial statements, the members are required to

- select suitable accounting policies and then apply them consistently.
- make judgments and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the firm will continue in business

The members are responsible for keeping adequate accounting records that disclose with reasonable accuracy at any time the financial position of the firm and enable them to ensure that the financial statements comply with the Companies Act 2006, as applicable to limited liability partnerships. They are also responsible for safeguarding the assets of the firm and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The members are responsible for the maintenance and integrity of the corporate and financial information included on the firm's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF **BAKER & MCKENZIE LLP**

We have audited the financial statements of Baker & McKenzie LLP for the year ended 30 June 2010 which comprise the Balance Sheet, the Profit and Loss Account, the Cash Flow Statement and the related notes 1 to 21. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the limited liability partnership's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006 as applied to limited liability partnerships by the Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008 Our audit work has been undertaken so that we might state to the limited liability partnership's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the limited liability partnership and the limited liability partnership's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of members and auditors

As explained more fully in the Members' Responsibilities Statement, the members are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland) Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the limited liability partnership's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the designated members, and the overall presentation of the financial statements

### **Opinion on financial statements**

In our opinion the financial statements

- give a true and fair view of the state of the limited liability partnership's affairs as at 30 June 2010 and of its profit for the year then ended.
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006 as applied to limited liability partnerships

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 as applied to limited liability partnerships requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- we have not received all the information and explanations we require for our audit,

Peter Saunders (Senior statutory auditor) for and on behalf of Deloitte LLP

Peter faunders

Chartered Accountants and Statutory Auditor

22 March 2011

## PROFIT AND LOSS ACCOUNT Year ended 30 June 2010

	Notes	2010 £000's	2009 £000's
TURNOVER	2	119,085	115,046
Administrative expenses Other operating income		(74,425) 779	(85,038) 770
OPERATING PROFIT	3	45,439	30,778
Net interest payable	5	(471)	(392)
PROFIT FOR THE FINANCIAL YEAR BEFORE MEMBERS' REMUNERATION AND PROFIT SHARES AND AVAILABLE FOR DISCRETIONARY DIVISION AMONG MEMBERS	11	44,968	30,386

All results relate to continuing activities

There have been no recognised gains and losses other than the profit for the current and preceding year Accordingly no statement of total recognised gains and losses is presented

# BALANCE SHEET 30 June 2010

	Notes	2010 £000's	2009 £000's
Fixed Assets Tangible assets	7	2,326	2,877
Current Assets Debtors Amounts due from members Cash at bank and in hand	8 11	66,724 41,978 2,124	48,655 36,627 3,781
Craditors, amounts falling due within one year	9	110,826 (13,899)	89,063 (12,511)
Creditors amounts falling due within one year  Net Current Assets	9	96,927	76,552
Total Assets Less Current Liabilities		99,253	79,429
Provisions for liabilities	10	(500)	(319)
Net Assets Attributable to Members		98,753	79,110
Represented by Loans and other debt due to members within one year Members' capital classified as a liability under FRS 25	11	9,308	8,818
Equity	11	89,445	70,292
Other reserves  Members' Other Interests	11	98,753	79,110
Wellbers Other Interests			
Total Member Interests Members' other interests Amounts due from members	11 11	98,753 (41,978)	79,110 (36,627)
	11	56,775	42,483

These financial statements of Baker & McKenzie LLP (Registration No OC311297) were approved by the Members on 18 March 2011

Signed on behalf of the Board of Members

Designated Member Gary Senior

Designated Member Tom Cassels

# CASH FLOW STATEMENT Year ended 30 June 2010

	Notes	2010 £000's	2009 £000's
Net cash inflow from operating activities	14	30,203	34,856
Returns on investments and servicing of finance	15	(471)	(392)
Capital expenditure and financial investment	15	(713)	(967)
Transactions with members	15	(30,676)	(35,433)
Decrease in cash	16,17	(1,657)	(1,936)

## NOTES TO THE FINANCIAL STATEMENTS Year ended 30 June 2010

#### 1 ACCOUNTING POLICIES

The principal accounting policies are summarised below. These have all been applied consistently throughout the current year and the preceding year.

#### **Basis of accounting**

The financial statements are prepared in accordance with applicable accounting standards and the Statement of Recommended Practice, 'Accounting by Limited Liability Partnerships'. The particular accounting policies adopted by the members are described below.

### **Accounting convention**

The financial statements have been prepared in accordance with the historical cost convention

#### Going concern

The members have prepared the financial statements on a going concern basis. The LLP's principal activity and policy on members' drawings and capital is set out in the Members' Report on page 2.

The LLP has considerable financial resources. As a consequence, the members believe that the LLP is well placed to manage its business risks successfully despite the current uncertain economic outlook. On this basis, the members are satisfied that the LLP has adequate resources to continue in operational existence for the foreseeable future.

#### Tangible fixed assets

Tangible fixed assets are stated at cost, net of depreciation and any provision for impairment Depreciation is provided at rates calculated to write off the cost, less estimated residual value, on each asset on a straight line basis over its expected useful life, as follows

Leasehold improvements Computer equipment Fixtures and fittings

10% per annum 20% - 33 33% per annum 12 5% - 20% per annum

#### Turnover

Fee income represents amounts receivable, both billed and unbilled, for services provided in the normal course of business net of VAT and disbursements

#### Accrued income

Services provided to clients during the year which, at the balance sheet date have not been invoiced, have been recognised as turnover in accordance with Financial Reporting Standard 5 'Reporting the substance of transactions' Application note G Revenue Recognition'

Turnover recognised in this manner is based on assessment of the fair value of the services provided by the balance sheet date as a proportion of the total value of the engagement

#### Members' interests

In accordance with Financial Reporting Standard No 25, Financial Instruments Disclosure and Presentation, members' interests have been presented as follows

- classification of members' capital as a financial liability, and
- discretionary profit allocations are classified as a division of profits within members' interests

## NOTES TO THE FINANCIAL STATEMENTS Year ended 30 June 2010

### 1. ACCOUNTING POLICIES (CONTINUED)

#### **Taxation**

Members are personally liable for taxation on their share of the profits of the limited liability partnership. Consequently no reserve for taxation is made in the financial statements in respect of members' tax liabilities, and the profits are shown within Members' Interests or as 'Loans and other debts due to members' without any deduction for tax

#### **Foreign Currencies**

Transactions in foreign currencies are recorded at the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated using the rate of exchange ruling at the balance sheet date, and the gains and losses on translation are included in the profit and loss account.

#### **Provisions**

Provision is made on a case by case basis in respect of the cost of defending claims and, where appropriate, the estimated cost to Baker & McKenzie LLP of settling claims. Separate disclosure is not made of any expected insurance recoveries in respect of claims on the grounds that disclosure might seriously prejudice the position of the firm

#### Leases

Rentals under operating leases are charged on a straight line basis over the lease term, even if the payments are not made on such a basis

#### Pension costs

Baker & McKenzie LLP operates a defined contribution pension scheme for staff. Contributions are charged to the profit and loss account as they become payable in accordance with the rules of the scheme.

Members of Baker & McKenzie LLP are required to make their own provision for pensions

#### Allocation of profits

A member's share in the profit or loss for the year is accounted for as an allocation of profits Unallocated profits and losses are included within 'other reserves'

# NOTES TO THE FINANCIAL STATEMENTS Year ended 30 June 2010

## 2. TURNOVER

Turnover represents fee income earned from the provision of legal services in the United Kingdom, and is stated net of value added tax

		2010 £000's	2009 £000's
	Fee income	119,085	115,046
3.	OPERATING PROFIT		
		2010 £000's	2009 £000's
	Operating profit is stated after charging:		
	Depreciation - owned assets	1,264	1,455
	Rentals under operating leases Other operating leases Auditors' remuneration	6,851	6,807
	Fees payable to the LLP's auditors for the audit of the LLP's annual accounts  Fees payable to the LLP's auditors for other services to the LLP	53	60
	- Other assurance services - Tax compliance - Consulting fees	34 79 156	34 55 147
4.	STAFF COSTS		
		2010 No.	2009 No.
	Average number of persons employed during the period		
	Practice Support staff	399 271	390 295
		670	685
		2010 £000's	2009 £000's
	Employee costs during the period amounted to Wages and salaries	38,128	40,006
	Redundancy costs Social security costs Pension costs	426 4,812 1,015	3,127 5,475 1,057
		44,381	49,665

## NOTES TO THE FINANCIAL STATEMENTS Year ended 30 June 2010

### 5. NET INTEREST PAYABLE

	2010 £000's	2009 £000's
Bank interest receivable Interest payable to Baker & McKenzie International BV	32 (503)	143 (535)
	(471)	(392)

### 6. MEMBERS' SHARE OF PROFITS

Allocation of profits is made on an accounts year basis, taking account of both the performance of the business as a whole and the individual performance of each member as assessed by a committee of members. All members are required to make their own provision for pensions from their profit shares.

The profit attributable to the member with the largest entitlement to profit was £1,039,416 (2009 £638,137)

2010	2009
NO	No
70	00
78	82
	2010 No

#### 7. TANGIBLE FIXED ASSETS

	Leasehold improvements £000's	Fixtures and fittings £000's	Computer equipment £000's	Total £000's
Cost	44.500	7 70 4	40.004	00.455
At 1 July 2009 Additions	11,530 38	7,704 30	12,891 645	32,125 713
At 30 June 2010	11,568	7,734	13,536	32,838
Accumulated depreciation				
At 1 July 2009	10,393	7,274	11,581	29,248
Charge for the year	567	159	538	1,264
At 30 June 2010	10,960	7,433	12,119	30,512
Net book value				
At 30 June 2010	608	301	1,417	2,326
At 30 June 2009	1,137	430	1,310	2,877

## NOTES TO THE FINANCIAL STATEMENTS Year ended 30 June 2010

## 8. DEBTORS

••	222.000		
		2010 £000's	2009 £000's
	Due within one year:		
	Trade debtors	19,256	14,305
	Amounts recoverable from clients in respect		
	of unbilled work performed	11,780	12,823
	Amount due from group undertakings	31,354	16,815
	Other debtors	1,264	1,400
	Prepayments	3,070	3,312
		66,724	48,655
9.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR		
		2010	2009
		£0000's	s'0003
	Trade creditors	6,451	8,244
	Taxation and social security	1,935	1,394
	Accruals	3,063	2,781
	Amount due to group undertakings	1,794	2,701
	Sundry creditors	•	-
	Sundry creditors	656 ————	92
		13,899	12,511

## 10. PROVISIONS FOR LIABILITIES

	1 July 2009 £000's	Utilised in the current year £000's	Charged in the current year £000's	30 June 2010 £000's
Client claim provisions	319	(319)	500	500

Client claim provisions are the estimated cost of defending and concluding client claims. No separate disclosure is made of the cost of claims covered by insurance, as to do so could seriously prejudice Baker & McKenzie LLP.

## NOTES TO THE FINANCIAL STATEMENTS Year ended 30 June 2010

## 11. TOTAL MEMBERS' INTERESTS

Members' capital £000's	Other reserves £000's	Total £000's	Loans and other debts due from members £000's	Total members' interests £000's
8,818	70,292	79,110	(36,627)	42,483
	44,968	44,968		44,968
8,818	115,260	124,078	(36,627)	87,451
_	(25,815)	(25,815)	25,815	-
825		825		825
(979)	-	(979)	_	(979)
(289)	-	(289)	-	(289)
933		933	-	933
	-	_	626	626
			(31,792)	(31,792)
9,308	89,445	98,753	(41,978)	56,775
	8,818 	capital £000's         reserves £000's           8,818         70,292           -         44,968           8,818         115,260           -         (25,815)           825         -           (979)         -           (289)         -           933         -           -         -	capital £000's         reserves £000's         Total £000's           8,818         70,292         79,110           -         44,968         44,968           8,818         115,260         124,078           -         (25,815)         (25,815)           825         -         825           (979)         -         (979)           (289)         -         (289)	Members' capital £000's         Other reserves £000's         Total £000's         due from members £000's           8,818         70,292         79,110         (36,627)           -         44,968         44,968         -           8,818         115,260         124,078         (36,627)           -         (25,815)         (25,815)         25,815           825         -         825         -           (979)         -         (979)         -           (289)         -         (289)         -           933         -         626           -         -         (31,792)

Baker & McKenzie LLP's policy on determining the profits to be allocated and distributed to members in respect of a year is based on a cash received and paid basis

Allocation of profits is made on an accounts year basis, taking account of both the performance of the business as a whole and the individual performance of each member as assessed by a committee of members

Members' other interests rank after unsecured creditors. Loans and other debts due to members rank pari passu with unsecured creditors in the event of winding up

# NOTES TO THE FINANCIAL STATEMENTS Year ended 30 June 2010

## 12. OBLIGATIONS UNDER OPERATING LEASES

Annual commitments under non-cancellable operating leases are as follows

	Fixtures	Fixtures and Fittings		Land and Buildings	
	2010	2010 2009		2009	
	£000's	£000's	£000's	£000's	
Leases which expire					
Between 2 and 5 years	176	-	-	-	
After five years	-	-	6,807	6,807	

## 13. PENSIONS

The limited liability partnership operates a defined contribution pension scheme

The assets of the scheme are held separately from those of the limited liability partnership in an independently administered fund. The pension cost charge represents contributions payable by the limited liability partnership to the fund and amounted to £1,014,972 (2009 £1,057,279).

Amounts due as at 30 June 2010 £86,124 (2009 £83,662)

## 14. NET CASH INFLOW FROM OPERATING ACTIVITIES

	2010 £000's	2009 £000's
Operating profit	45,439	30,778
Depreciation	1,264	1,455
(Increase)/decrease in debtors	(18,069)	1,202
Increase in creditors	1,388	1,502
Increase/(decrease) in provisions	181	(81)
Net cash inflow from operating activities	30,203	34,856

## NOTES TO THE FINANCIAL STATEMENTS Year ended 30 June 2010

### 15. ANALYSIS OF CASH FLOWS

		2010 £000's	2009 £000's		
	Returns on investment and servicing of				
	finance Interest received Interest paid	32 (503)	143 (535)		
		(471)	(392)		
	Capital expenditure and financial investment Payments to acquire tangible fixed assets	(713)	(967)		
	Transactions with members Payments to members Capital introduced by members Capital repaid to members Capital due to former members Exchange movement on translation of members' capital	(31,166) 825 (979) (289)	(37,679) 961 (270) (47) 1,602		
		(30,676)	(35,433)		
16	ANALYSIS OF CHANGES IN NET FUNDS	-			
	1 July 2009 £000's	flow	30 June 2010 £000's		
	Cash at bank and in hand 3,781	(1,657)	2,124		
	Total 3,781	(1,657)	2,124		
17.	RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET FUNDS				
		2010 £000's	2009 £000's		
	Decrease in cash in the year	(1,657)	(1,936)		
	Change in net funds resulting from cash flows	(1,657)	(1,936)		
	Net funds at start of year	3,781	5,717		
	Net funds at end of year	2,124	3,781		

## 18. TRANSACTIONS WITH RELATED PARTIES

Baker & McKenzie LLP is a member firm of Baker & McKenzie International, a Swiss Verein. In the opinion of the members Baker & McKenzie LLP is not related with any other member firm of Baker & McKenzie International as defined for the purposes of FRS 8 'Related Party Disclosures'.

## NOTES TO THE FINANCIAL STATEMENTS Year ended 30 June 2010

## 19. CONTROLLING PARTY

In the opinion of the members there is no controlling party as defined by Financial Reporting Standard 8 "Related party disclosures"

#### 20. CONTINGENT LIABILITIES

Baker & McKenzie International BV ("BMIBV") is the primary financing vehicle for Baker & McKenzie International, a Swiss Verein, and its member firms, including Baker & McKenzie LLP Each member firm of the Verein has entered into arrangements with BMIBV pursuant to which such entity may borrow funds from BMIBV

In order to obtain the funds to make loans to the member firms, BMIBV has entered into an arrangement to obtain loans from certain banks

As part of the arrangements between BMIBV and the banks, Baker & McKenzie LLP has entered into guarantee arrangements with the Banks pursuant to which it has guaranteed a portion of the bank loans equal to its then outstanding loans from BMIBV

As at 30 June, 2010, the obligations of Baker & McKenzie LLP under these guarantees was £nil (2009 £nil)

#### 21. POST BALANCE SHEET EVENTS

On 1 October 2010 the employment contracts of all employees of Baker & McKenzie LLP were transferred to Baker & McKenzie Services Limited (which is wholly owned by Baker & McKenzie LLP) From that date Baker & McKenzie Services Limited has provided services to Baker & McKenzie LLP under an agreement between the two entities