WILLIAMS INVESTMENT MANAGEMENT LLP MEMBERS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2014

SATURDAY



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LIMITED LIABILITY PARTNERSHIP INFORMATION

Designated members

Mr D C Williams

Mr D S Kaye Mr R D Ash

Mr J E C Newsome

Limited liability partnership number

OC307706

Registered office

34 Victoria Avenue

Harrogate North Yorkshire England HG1 5PR

Auditors

Holeys Limited

15/17 North Park Road

Harrogate North Yorkshire HG1 5PD

Bankers

HSBC

7 Prospect Crescent

Harrogate North Yorkshire HG1 1RN

Lloyds

11 Cambridge Crescent

Harrogate North Yorkshire HG1 1PQ

Natwest

2 Cambridge Crescent

Harrogate North Yorkshire HG1 1PE

Royal bank of Scotland 7 Cambridge Crescent

Harrogate North Yorkshire HG1 1PE

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MEMBERS' REPORT

FOR THE YEAR ENDED 30 APRIL 2014

The members present their report and financial statements for the year ended 30 April 2014.

Principal activities and review of the business

The principal activity of the limited liability partnership is the provision of investment management and related financial services.

The outlook for the foreseeable future remains uncertain. While the global economy appears to be experiencing a nascent recovery, asset prices remain vulnerable to the withdrawal of stimulus measures. However, the members believe their approach to investment management is sustainable and despite the obvious macroeconomic challenges, they are well placed to continue the prudent development of the business.

The members have carried out a full review of the firm's capital adequacy and its ability to withstand the impact of various risks and uncertainties; they are satisfied that the firm is able to withstand its principal risks and uncertainties which include, inter alia, severe collapse in stock market indices, lack of liquidity, operational risks and insurance risk. The members have implemented systems of control and procedures to mitigate these risks and uncertainties and there is no reliance on any loans or other funding from third parties.

The members are satisfied with the position of the business at 30 April 2013.

Branches outside the United Kingdom

There are no branches outside the UK.

Designated Members

The following designated members have held office since 1 May 2013:

Mr D C Williams Mr D S Kaye Mr R D Ash Mr J E C Newsome

Policy on members' drawings

The members' drawing policy allows each member to draw a proportion of their profit share, subject to FCA solvency requirements and commercial prudence.

A member's capital requirement is linked to their share of profit and the financing requirement of the limited liability partnership. There is no opportunity for appreciation of the capital subscribed. Just as incoming members introduce their capital at "par", so the retiring members are repaid their capital at "par".

MEMBERS' REPORT (CONTINUED)

FOR THE YEAR ENDED 30 APRIL 2014

Statement of members' responsibilities

The members are responsible for preparing the financial statements in accordance with applicable law and regulations.

Company law (as applied by The Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008) requires the members to prepare financial statements for each financial year. Under that law the members have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable-law). Under company law-(as-applied by-The Limited-Liability-Partnerships (Accounts-and-Audit)-(Application of Companies Act 2006) Regulations 2008) the members must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the limited liability partnership and of the profit or loss of the limited liability partnership for that year. In preparing those financial statements, the members are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the limited liability partnership will continue in business.

The members are responsible for keeping adequate accounting records that are sufficient to show and explain the limited liability partnership's transactions and disclose with reasonable accuracy at any time the financial position of the limited liability partnership and to enable them to ensure that the financial statements comply with the Companies Act 2006 (as applied by The Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008). They are also responsible for safeguarding the assets of the limited liability partnership and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Auditors

In accordance with the limited liability partnerships's articles, a resolution proposing that Holeys Limited be reappointed as auditors of the limited liability partnership will be put at a General Meeting.

Members' Remuneration

The management of the firm is undertaken principally by the members of the LLP. Their remuneration is the total profits for the accounting period. The profits are allocated on the basis of a notional salary, notional interest on capital accounts and the balance in profit sharing ratio. The notional salaries are set collectively by the members and reflect each partner's basic responsibilities. The notional interest is set by reference to bank base rates throughout the accounting period. There are no other forms of remuneration for the members of the LLP.

The link between pay and performance is transparent as the profits are distributed in full each year.

There are no other senior managers or staff whose actions have a material impact on the risk profile of the firm.

During the year ended 30 April 2014 the members of the firm received total remuneration of £721,388, all of which was in respect of investment management business (2011 - £585,321).

MEMBERS' REPORT (CONTINUED) FOR THE YEAR ENDED 30 APRIL 2014

On behalf of the members

Mr D C Williams

Designated Member

Mr R D Ash

Designated Member

23 July 2014

Designated Member

Mr J E C Newsome

Designated Member

INDEPENDENT AUDITORS' REPORT

TO THE MEMBERS OF WILLIAMS INVESTMENT MANAGEMENT LLP

We have audited the financial statements of Williams Investment Management LLP for the year ended 30 April 2014 set out on pages 6 to 15. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the limited liability partnership's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006 as applied by the Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008. Our audit work has been undertaken so that we might state to the limited liability partnership's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the limited liability partnership and the limited liability partnership's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of the members and auditors

As explained more fully in the Members' Responsibilities Statement set out on pages 1 - 3, the members are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the limited liability partnership's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the designated members; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Annual Report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the limited liability partnership's affairs as at 30 April 2014 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006 as applied to limited liability partnerships by the Limited Liability Partnerships (Accounts and Audit) (Application of Companies Act 2006) Regulations 2008.

INDEPENDENT AUDITORS' REPORT (CONTINUED) TO THE MEMBERS OF WILLIAMS INVESTMENT MANAGEMENT LLP

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 as applied to limited liability partnerships requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- we have not received all the information and explanations we require for our audit; or
- the members were not entitled to prepare the financial statements in accordance with the small-limited-liability partnerships' regime.

Paul Stephenson BA FCA (Senior Statutory Auditor)

23 July 2014

Chartered Accountants Statutory Auditor

for and on behalf of Holeys Limited

15/17 North Park Road Harrogate North Yorkshire HG1 5PD

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 30 APRIL 2014

| | Notes | 2014 £ | 2013 £ |
|--|----------------------|-------------|---------------|
| Turnover | 2 | 1,135,776 | 1,013,699 |
| Cost of sales | | (64,502) | (48,299) |
| Gross profit | | 1,071,274 | 965,400 |
| Administrative expenses | | (404,002) | (431,948) |
| Operating profit | 3 | 667,272 | 533,452 |
| Other interest receivable and similar income Interest payable and similar charges | 4 5 | 54,116 - | 51,870 (1) |
| Profit on ordinary activities before taxation | | 721,388 | 585,321 |
| Tax on profit on ordinary activities | | - | - |
| Profit for the financial year before mand profit shares | embers' remuneration | 721,388 | 585,321 |
| Profit for the financial year before mand profit shares Members' remuneration charged as an | | 721,388 | 585,321 |
| expense | 12 | (721,388) | (585,321) |
| Retained loss for the financial year a discretionary division among memb | | - | - |
| | | | |

The profit and loss account has been prepared on the basis that all operations are continuing operations.

There are no recognised gains and losses other than those passing through the profit and loss account.

BALANCE SHEET

AS AT 30 APRIL 2014

| | | 201 | 4 | 201 | 3 |
|--|-------|-----------|-------------|-----------------|-------------|
| | Notes | £ | £ | £ | £ |
| Fixed assets | | | • | | |
| Tangible assets | 6 | | 13,500 | | 21,360 |
| Current assets | | | | | |
| Debtors | 7 | 142,437 | | 115,782 | |
| Cash at bank and in hand | | 600,964 | | 486,423 ———— | |
| | | 743,401 | | 602,205 | |
| Creditors: amounts falling due within one year | 8 | (225,435) | • | (146,554) | |
| | | | | | |
| Net current assets | | | 517,966 | | 455,651 |
| Total assets less current liabilities | | | 531,466 | | 477,011 |
| | | | | | ==== |
| REPRESENTED BY: | | | | | |
| Loans and other debts due to members within one year | | | | | |
| Other amounts | 9 | | 531,456 | | 477,001 |
| o mo, amounto | • | | | | |
| | | | 531,456 | | 477,001 |
| Members' other interests: | | | | | |
| Members capital | 9 | • | 10 | | 10 |
| | | | 531,466 | | 477,011 |
| | | | | | |
| TOTAL MEMBERS' INTERESTS | _ | | | | |
| Loans and other debts due to members | 9 | | 531,456 | | 477,001 |
| Members' other interests | 9 | | 10 | | 10 |
| | | | 531,466 | • | 477,011 |
| | | | | | |

Approved by the Members and authorised for issue on 23 July 2014

Mr D C Williams

Designated Member

Mr R D Ash
Designated Member

Mr D S Kaye

Design/ated Member

Mr J E & Newsome

Designated Member

Limited Liability Partnership Registration No. OC307706

CASH FLOW STATEMENT FOR THE YEAR ENDED 30 APRIL 2014

| | £ | 2014 £ | £ | 2013 £ |
|---|----------------|-----------|---------------|-----------|
| Net cash inflow from operating activities | | 727,467 | | 581,630 |
| Returns on investments and servicing of finance | 54 11G | | E4 970 | |
| Interest received Interest paid | 54,116 - | | 51,870 (1) | |
| Net cash inflow for returns on investments and servicing of finance | • | 54,116 | | 51,869 |
| Capital expenditure Payments to acquire tangible assets | (109) | | (20,931) | |
| Net cash outflow for capital expenditure | | (109) | | (20,931) |
| Payments to members | (666,933) | | (573,512) | |
| | | (666,933) | | (573,512) |
| Net cash inflow before management of liquid resources and financing | | 114,541 | | 39,056 |
| Decrease in debt | . - | | | |
| Increase in cash in the year | | 114,541 | | 39,056 |

NOTES TO THE CASH FLOW STATEMENT FOR THE YEAR ENDED 30 APRIL 2014

| 1 | Reconciliation of operating profit to net ca | ash outflow from | operating | 2014 | 2013 |
|---|--|------------------|-----------|---------------------------|---------------|
| | | | | £ | £ |
| | Operating profit | | • | 667,272 | 533,452 |
| | Depreciation of tangible assets | | | 7,969 | 10,961 |
| | Increase in debtors | | | (26,655) | (32,288) |
| | Increase in creditors within one year | | | 78,881 | 69,505 |
| | Net cash inflow from operating activities | | | 727,467 | 581,630 |
| 2 | Analysis of net funds | 1 May 2013 | Cash flow | Other non- ash changes | 30 April 2014 |
| | | £ | £ | £ | £ |
| | Net cash: | | | | |
| | Cash at bank and in hand | 486,423 | 114,541 | - | 600,964 |
| | Net funds | 486,423 | 114,541 | - | 600,964 |
| | | | - | | |
| 3 | Reconciliation of net cash flow to moveme | ent in net funds | | 2014 | 2013 |
| | | | | £ | £ |
| | Increase in cash in the year | | | 114,541 | 39,056 |
| | Movement in net funds in the year | | | 114,541 | 39,056 |
| | Opening net funds | | | 486,423 | • |
| | Closing net funds | | | 600,964 | 486,423 |
| | | | | | |

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2014

1 Accounting policies

1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

The financial statements have been prepared in accordance with the Statement of Recommended Practice (SORP); "Accounting by Limited Liability Partnerships", revised in 2010 and the Companies Act 2006.

1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) and the Limited Liability Partnership Statement of Recommended Practice, which have been applied consistently (except as otherwise stated).

1.3 Turnover

Turnover comprises commissions, fees from provision of broking and financial advice services, and interest margin earned on client money, arising in the UK and net of VAT, where client instructions have been received in full prior to the period end. Turnover is recognised at the point where the Company has performed its contractual obligations.

1.4 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

| Leasehold property | 20% straight line |
|--------------------------------|-------------------|
| Office equipment | 25% straight line |
| Fixtures, fittings & equipment | 20% straight line |

1.5 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

1.6 Tax provision

The tax on profits or losses is the personal liability of the members in the year.

2 Turnover

The total turnover of the limited liability partnership for the year has been derived from its principal activity wholly undertaken in the United Kingdom.

| 3 | Operating profit | 2014 | 2013 |
|---|--|--------|--------|
| | | £ | £ |
| | Operating profit is stated after charging: | | |
| | Depreciation of tangible assets | 7,969 | 10,961 |
| | Operating lease rentals | 21,107 | 20,836 |
| | Auditors' remuneration (including expenses and benefits in kind) | 5,750 | 5,700 |

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 APRIL 2014

| 4 | Investment income | | | 2014 £ | 2013 £ |
|---|------------------------------|-----------------------|------------------|--------------------------------|----------------|
| | Bank interest | | | 54,116 | 51,870 |
| | | | | 54,116 | 51,870 |
| 5 | Interest payable | | | 2014 £ | 2013 £ |
| | On bank loans and overdrafts | | | - | 1 |
| 6 | Tangible fixed assets | Lacarbald | Office | Findon | T -4 |
| | | Leasehold property | Office equipment | Fixtures, fittings & equipment | Total |
| | | £ | £ | £ | £ |
| | Cost | | | · | |
| | At 1 May 2013 Additions | 30,771 - | 70,798 - | 16,775 109 | 118,344 109 |
| | At 30 April 2014 | 30,771 | 70,798 | 16,884 | 118,453 |
| | Depreciation | | | | |
| | At 1 May 2013 | 30,030 | 50,785 | 16,169 | 96,984 |
| | Charge for the year | 741 | 6,950 | 278 | 7,969 |
| | | | | | |
| | At 30 April 2014 | 30,771 | 57,735 | 16,447 | 104,953 |
| | Net book value | 30,771 | 57,735 | 16,44 <i>7</i> | 104,953 |
| | | 30,771 | 13,063 | 437 | 13,500 |

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 APRIL 2014

| 7 | Debtors | 2014 | 2013 |
|---|--|-------------|---------|
| • | | £ | £ |
| | Trade debtors | 52,439 | 46,517 |
| | Prepayments and accrued income | 89,998 | 69,265 |
| | • | 142,437 | 115,782 |
| | | | ===== |
| 8 | Creditors: amounts falling due within one year | 2014 | 2013 |
| Ū | orealtors, amounts failing due within one year | £ | £ |
| | Payments received on account | - | 101 |
| | Trade creditors | 120,687 | 10,646 |
| | Taxes and social security costs | 22,809 | 24,451 |
| | Accruals and deferred income | 81,939 | 111,356 |
| | | 225,435 | 146,554 |
| | | | = |

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 APRIL 2014

| 9 | Members' interests | | | | | | |
|----|--|--|----------------|----------|---------------------------------|-----------|-----------------|
| | | Members' other interests | | | Loans and other debts due | | 2013 |
| | | Members' capital (classified as equity) | Other reserves | Total | to/(from) members | · | |
| | | £ | £ | £ | £ | £ | £ |
| | Amount due to members | | | | 477,001 | | |
| | Members' interests at 1 May 2013 | . 10 | - | 10 | 477,001 | 477,011 | 465,202 |
| | Members' Remuneration charged as an expense, including employment costs and | | | | | • | |
| | retirement benefit costs Profit for the financial year available for discretionary | - | - | - | 721,388 | 721,388 | 585,321 |
| | division among members | - | - | <u>-</u> | <u>-</u> | | - |
| | Members' interests after loss for the year | . 10 | - | 10 | 1,198,389 | 1,198,399 | 1,050,523 |
| | Drawings | <u>.</u> | | - | (666,933) | (666,933) | (573,512) |
| | Members' interests at 30 April 2014 | 10 | - | 10 | 531,456 | 531,466 | 477,011 |
| | Amounts due to members | | | | 531,456 | | |
| 10 | Loans and other debts due to n | nembers | | | | 2014 £ | 2013 £ |
| | Amounts owed to members in res | pect of profits | ; | | | 531,456 | 477,001 ———— |

In the event of a winding up the amounts included in "Loans and other debts due to members" will rank equally with unsecured creditors.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 APRIL 2014

11 Financial commitments

At 30 April 2014 the limited liability partnership was committed to making the following payments under non-cancellable operating leases in the year 30 April 2015:

| | | Land and buildings | |
|----|--|--------------------|-------------|
| | | 2014 | 2013 |
| | | £ | £ |
| | Operating leases which expire: | | |
| | Between two and five years | 18,300 | 20,800 |
| | | | |
| 12 | Information in relation to members | 2014 | 2013 |
| | | £ | £. |
| | Remuneration paid under an employment contract | 721,388 | 585,321 |
| | | | |
| | | 721,388 | 585,321 |
| | | | |

The remuneration above is that paid to the members under an employment contract. Remuneration representing a division of profit is included in the allocation of profit figures in note 9.

| | 2014 | 2013 |
|---|-------------|-------------|
| | Number | Number |
| The average number of members during the year was: | 4 | 4 |
| | | |
| | 2014 | 2013 |
| | £ | £ |
| The share of profit to the member with the largest entitlement was: | 222,280 | 180,107 |
| | | |

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 APRIL 2014

13 Employees

Number of employees

The average monthly number of employees during the year was:

| | 2014 Number | 2013 Number |
|-----------------------|----------------|----------------|
| Administration | 5 | 7 |
| Advisors | 1 | 1 |
| | | |
| | 6 | 8 |
| | | |
| Employment costs | | |
| | £ | £ |
| Wages and salaries | 138,610 | 145,164 |
| Social security costs | 13,691 | 12,530 |
| | 152,301 | 157,694 |
| | | |

14 Related party transactions

The LLP purchased bookkeeping services to the value of £9,186 (2013:£8,969) from Firm Ideas Limited. At the year end £846 (2013: £1,288) was owed to Firm Ideas Limited. Denis Kaye is a director of Firm Ideas Limited.

These transactions were on normal commercial terms.

The LLP paid £18,600 (2013: £18,000) to the members SIPP's in respect of rent of the property from which the LLP operates.