## S & B Production Limited

# Financial statements 30 June 2013

Registered number: NI 042257

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## Directors' report and financial statements

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#### Directors and other information

**Directors** Mr. G. P. Crickmore

Mr. M. Hailes

Mr. D. Heginbottom Mr. S. W. J. Lorimer Ms. S. C. Moore Mr. E. M. Peachey Mr. P. D. Tunnacliffe

Registered office 58 Boucher Road

Belfast BT12 6HR Northern Ireland

Company Secretary Mrs. C. McCormick

**Auditor** KPMG

**Chartered Accountants** 

1 Stokes Place St. Stephen's Green

Dublin 2

#### Directors' report

The directors have pleasure in submitting their annual report, together with the audited financial statements for the year ended 30 June 2013.

#### **Activities**

S&B Production Limited ("the company") provides production services to the drinks industry.

#### **Business Review**

Development and performance of the business of the company during the financial year and position of the company as at 30 June 2013

The development and performance of the business of the company (being a toll manufacturer for the production of standard cases of Baileys cream liqueur on behalf of R & A Bailey & Co trading as Diageo Baileys Global Supply) was, for the year ended 30 June 2013, entirely dependent on the respective demands of the Diageo subsidiary with whom it trades.

Turnover, which is solely made up of toll manufacturing income, increased driven by higher level of operating costs and loss on fixed asset disposal in the financial year.

Operating costs increased by 31% compared to last year. The change is the result of an increase in foreign exchange loss by £893,000 and one off gain realized in the prior year eventuated from writing down of accrual balances. There was a slight decrease in production volume throughout the year.

Financial and other key performance indicators

The principal key performance indicators that are used to assess the performance of the Diageo group as a whole are described in the Operating and Financial Review contained within the annual report of Diageo plc.

Principal risks and uncertainties facing the company as at 30 June 2013

The principal risks and uncertainties facing the company, as a member of the Diageo group, coincide with those facing the group as a whole. These are disclosed in the accounts of Diageo plc which are available as indicated in note 17 to the accounts.

In so far as the company is concerned, since all of its transactions are with fellow members of the Diageo group, the risk of non-performance by counterparties to transactions of the company is considered remote. The company's present activities are remunerated on a cost-plus basis and are therefore not considered to expose the company to significant risks and uncertainties.

#### Directors' report (continued)

#### **Business review (continued)**

Financial risk management

The company's funding, liquidity and exposure to foreign exchange rate risk are similar to those facing the Diageo group as a whole and are managed by the group's treasury department. The treasury department uses a range of financial instruments to manage these underlying risks.

#### Liquidity risk

In order to maintain liquidity to ensure that sufficient funds are available for ongoing operation and future developments, the company has access to group funding.

#### Going concern

The company's business activities, together with the factors likely to affect its future development and position, are set out in the business review section of the directors' report on pages 2 to 3. The company is expected to continue to generate positive cash flow for its own account in the foreseeable future. The company participates in the group's centralised treasury arrangements. The directors have no reason to believe that a material uncertainty exists that may cast significant doubt about the ability of the Diageo group to continue as a going concern. On the basis of their assessment, the company's directors have a reasonable expectation that the company will be able to continue in operational existence for the foreseeable future with the support from the group undertakings. Thus they continue to adopt the going concern basis of accounting in preparing the annual financial statements.

#### **Financial**

The results for the year ended 30 June 2013 are shown on page 8.

No dividend was paid during the year (2012 - £nil). The profit for the year transferred to reserves is £814,000 (2012 - £571,000).

#### **Directors**

The directors who held office during the year were as follows:

Mr. G. P. Crickmore

Mr. M. Hailes

Mr. D. Heginbottom

Mr. S. W. J. Lorimer

Ms. S. C. Moore

Mr. E. M. Peachey

(appointed 15 January 2013)

Mr. P. D. Tunnacliffe

#### Directors' remuneration

Details of the directors' emoluments are detailed in note 4 of these financial statements.

Directors' report (continued)

#### **Auditor**

The auditor, KPMG, is willing to continue in office and a resolution for its re-appointment as auditor of the company will be submitted to the Annual General Meeting.

#### Disclosure of information to auditors

The directors who held office at the date of approval of this directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the company's auditor is unaware; and each director has taken all the steps that they ought to have taken as a director to make themselves aware of any relevant audit information and to establish that the company's auditor is aware of that information.

By order of the board

M Hailes Director

17 December 2013

58 Boucher Road Belfast BT12 6HR Northern Ireland

## Statement of directors' responsibilities in respect of the directors' report and the financial statements

The directors are responsible for preparing the directors' report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law they have elected to prepare the financial statements in accordance with UK Accounting Standards and applicable law (UK Generally Accepted Accounting Practice).

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.



KPMG
Chartered Accountants
1 Stokes Place
St. Stephen's Green
Dublin 2
Ireland

## Independent auditor's report to the members of S&B Production Limited

We have audited the financial statements of S&B Production Limited for the year ended 30 June 2013 set out on pages 8 to 20 which comprise the profit and loss account, balance sheet and related notes. The financial reporting framework that has been applied in their preparation is applicable law and UK Accounting Standards (UK Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 5, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit, and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

#### Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

#### Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2013 and of its profit for the year then ended;
- have been properly prepared in accordance with UK Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.



## Independent auditor's report to the members of S&B Production Limited (continued)

#### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:.

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Roger Gillespie

(Senior Statutory Auditor) for and on behalf of KPMG, Statutory Auditor

and the second second

17 December 2013

Chartered Accountants 1 Stokes Place St. Stephen's Green Dublin 2 Ireland

#### Profit and loss account

	Notes	Year ended 30 June 2013 £'000	Year ended 30 June 2012 £'000
Turnover	1	8,296	5,481
Operating costs	2-3	(6,837)	(5,207)
Operating profit		1,459	274
Disposal of fixed assets	5	(1,044)	•
Interest payable		(155)	(101)
Profit on ordinary activities before taxation		260	173
Taxation on profit on ordinary activities	6	554	398
Profit for the financial year		814	571

The accounting policies and other notes on pages 10 to 20 form part of the financial statements.

There are no recognised gains and losses other than the result for the year and consequently a statement of total recognised gains and losses has not been presented as part of the financial statements.

There is no difference between the results for the years shown in the profit and loss account and the results for the relevant years restated on an historical cost basis.

All results arise from continuing operations.

S & B Production Limited Registered number: NI 042257 Year ended 30 June 2013

## **Balance Sheet**

	Notes	30 £'000	June 2013 £'000	30 J £'000	June 2012 £'000
Fixed assets Tangible assets	7		29,588		29,663
Current assets					
Stock Debtors	8 9	39 1,456		- 1,041	
		1,495		1,041	
Creditors: due within one year	11	(7,765)		(7,955)	
Net current liabilities			(6,270)		(6,914)
Total assets less current liabilities			23,318		22,749
Creditors: due after one year Provisions for liabilities and charges	11 10		(680) -		(755) (17 <b>0</b> )
Net assets			22,638		21,824
Capital and reserves Called up share capital Profit and loss account	12 13		20,032 2,606		20,032 1,792
Shareholders' funds	14		22,638		21,824

The accounting policies and other notes on pages 10 to 20 form part of the financial statements.

These financial statements on pages 8 to 20 were approved by the board of directors on  $\frac{17/12/13}{12}$  and were signed on its behalf by:

M Hailes Director

#### **Accounting policies**

The following accounting policies have been applied consistently, in dealing with items that are considered material in relation to the company's financial statements.

#### **Basis of preparation**

The financial statements are prepared on a going concern basis under the historical cost convention and in accordance with applicable UK accounting standards.

The company is a wholly owned subsidiary of Diageo plc and is included in the consolidated financial statements of Diageo plc which are publicly available. Consequently the company has taken advantage of the exemption from preparing a cash flow statement under the terms of Financial Reporting Standard No. 1 (Revised 1996).

The company is exempt under the terms of Financial Reporting Standard No. 8 from disclosing related party transactions (but not balances) with entities that are wholly owned by a member of the Diageo plc group ("group undertakings").

#### Going concern

The financial statements have been prepared on a going concern basis as a fellow group undertaking has agreed to provide financial support for the foreseeable future.

#### Pensions and other post-employment benefits

The employees of the company are members of the Diageo UK pension plans, which are defined benefit schemes.

It is not possible to allocate the assets and liabilities of the pension plans on a consistent and reasonable basis between individual companies and therefore the company accounts for the plans as defined contribution schemes. The assets and liabilities of the Diageo UK pension plans are recognised in the Diageo plc consolidated financial statements.

#### Tangible fixed assets

Tangible fixed assets are stated at original cost less accumulated depreciation. No depreciation is provided on freehold land. Tangible fixed assets are depreciated on a straight-line basis to estimated residual values over their expected useful lives within the following ranges:

Not depreciated
20 to 40 years
5 to 20 years
5 to 10 years

Profit or loss on the sale of a tangible asset is the difference between the disposal proceeds and the net book value.

#### Leases

The company is involved in lease agreements which are treated as operating leases with payments taken to the profit and loss account on a straight-line basis over the life of the lease.

#### **Accounting policies (continued)**

#### Stocks

Stocks are stated at the lower of cost and net realisable value.

#### **Provisions**

Provisions are liabilities of uncertain timing or amount. A provision is recognised if, as a result of a past event, the company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are calculated on a discounted basis, where the effect is material to the original undiscounted provision. The carrying amounts of provisions are reviewed at each balance sheet date and adjusted to reflect the current best estimate.

#### **Taxation**

Current tax, including UK corporation tax and overseas tax, is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted at the balance sheet date. Except as otherwise required by FRS 19, deferred tax is provided in full on timing differences that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more tax, or a right to pay less tax, in the future. Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date. Any interest or penalties on tax liabilities are provided in the tax charge.

#### Notes to the financial statements

#### 1. Turnover

The turnover and profit on ordinary activities before taxation are attributable to the production of standard cases of Baileys Irish cream liqueur on behalf of R&A Bailey & Co.

#### 2. Operating costs

	Year ended 30 June 2013 £'000	Year ended 30 June 2012 £'000
Raw materials and consumables	<b>82</b> 1	737
Other external charges (a)	2,419	935
Staff costs (note 3)	1,733	1,768
Depreciation	1,940	1,843
Government grants amortised	(76)	(76)
	6,837	5,207

(a) Other external charges include: operating lease rentals for plant and machinery of £154,577 (2012 - £153,356), write down of accruals of £47,000 (2012 - £660,000) and foreign exchange loss of £349,159 (2012 - £544,057 foreign exchange gain) and repair and maintenance costs of £1,438,000 (2012-£1,472,000).

Fees in respect of audit services provided by the auditor are £18,068 (2012 - £18,068). Amounts receivable by the auditor in respect of other (non-audit) services have not been disclosed as the information is required to be disclosed on a consolidated basis in the consolidated financial statements of Diageo plc.

#### 3. Staff costs

The average number of employees, including directors, during the year was:

	Year ended 30 June 2013	Year ended 30 June 2012
Production Administration	<b>40</b> 4	42 4
	. 44	46
		-

## Notes to the financial statements (continued)

#### 3. Staff costs (continued)

The aggregate remuneration of all employees comprised:

	Year ended 30 June 2013 £'000	Year ended 30 June 2012 £'000
Wages and salaries	1,274	1,325
Employer's social security costs	158	141
Employer's pension costs	301	302
	1,733	1,768
		<del></del>

The staff costs disclosed is net of reimbursements received from other group undertakings for work carried out by the company's employees in respect of these other group undertakings. The staff number represents the total headcount employed by the company. As a consequence the cost per employee is not directly comparable with the staff numbers disclosed.

#### Retirement benefits

The majority of the employees of the company are members of the Diageo UK pension plans, which are defined benefit schemes.

It is not possible to allocate the assets and liabilities of the pension plans on a consistent and reasonable basis between individual companies in the Diageo group and therefore the company accounts for its obligations as if they were defined contribution schemes. The company made cash contributions of £300,663 to the schemes in respect of its employees in the year ended 30 June 2013 (2012 - £302,069).

The assets and liabilities of the Diageo UK pension plans and related disclosures are contained in Diageo ple's annual report for the year ended 30 June 2013. However, the amounts referred to are not all attributable to the company.

#### 4. Directors' remuneration

	Year ended 30 June 2013 £'000	Year ended 30 June 2012 £'000
Directors' remunerations (excluding pension contributions)	62	65
Company contributions to money purchase pension schemes	14	13
	76	78

## Notes to the financial statements (continued)

## 4. Directors' remuneration (continued)

The aggregate remuneration of the highest paid director was £76,000 (2012 - £78,000). The highest paid director is a member of a UK defined benefit scheme under which his accrued annual pension at the year-end was £14,000 (2012 - £13,000).

Some of the directors were paid by fellow group undertakings.

#### 5. Disposal of fixed assets

		Year ended 30 June 2013 £'000	Year ended 30 June 2012 £'000
	Loss on the sale of:		
	Other fixed assets	1,044	-
	The tax charge on these items amounted to £247,947 (2012 - £nil).	<del> </del>	<del></del>
6.	Taxation on profit on ordinary activities		
(i)	Analysis of credit in year	Year ended 30 June 2013 £'000	Year ended 30 June 2012 £'000
	Current tax:		
	Corporation tax on profits for the year	•	-
	corporation and on provide for the year.		
	Total current tax	-	-
	Deferred tax:		
	Current year	554	398
	Tax credit on profit on ordinary activities	554	398
	·		

## Notes to the financial statements (continued)

## 6. Taxation on profit on ordinary activities (continued)

#### (ii) Factors affecting tax charge for year

The tax assessed for the year is reconciled to the standard rate of corporation tax in the United Kingdom. The differences are explained below:

	Year ended 30 June 2013 £'000	Year ended 30 June 2012 £'000
Profit on ordinary activities before taxation	260	173
Profit on ordinary activities multiplied by standard rate of corporation tax of 23.75% (2012 - 25.5%)	62	44
Effects of: Expenses not deductible Group relief received for nil consideration Accelerated capital allowances and other timing differences Movement is short term timing differences	93 (757) 620 (18)	112 (532) 396 (20)
Current tax charge for year	-	-

#### (iii) Factors that may affect future tax charges

Reductions in the UK corporation tax rate from 26% to 24% (effective from 1 April 2012) and 23% (effective from 1 April 2013) were substantively enacted on 26 March 2012 and 3 July 2012 respectively. Further reductions to 21% (effective from 1 April 2014) and 20% (effective from 1 April 2015) were substantively enacted on 2 July 2013. It is expected that this will reduce the company's future current tax charge and future deferred tax asset accordingly.

## Notes to the financial statements (continued)

## 7. Fixed assets – tangible assets

	Land and buildings £'000	Plant and machinery £'000	Fixtures and Fittings £'000	Assets in course of construction £'000	Total £'000
Cost					
At 30 June 2012	21,084	24,690	83	1,158	47,015
Additions	124	2,516	-	269	2,909
Transfers	32	524	9	(565)	-
Disposals	-	(2,030)	-	(30)	(2,060)
At 30 June 2013	21,240	25,700	92	832	47,864
Depreciation					
At 30 June 2012	3,371	13,898	83	-	17,352
Provided during the year	391	1,548	1	-	1,940
Disposals	-	(1,016)	-	-	(1,016)
At 30 June 2013	3,762	14,430	84		18,276
Net book value					
At 30 June 2012	17,713	10,792		1,158	29,663
At 30 June 2013	17,478	11,270	8	832	29,588

Included within the net book value of freehold properties is £2,066,432 (2012 - £2,066,432) in respect of land on which no depreciation is charged.

#### 8. Stock

	30 June 2013 £'000	30 June 2012 £'000
Engineering spares	39	-
		<del></del>

## Notes to the financial statements (continued)

#### 9. Debtors

	30 June 2013			30 June 2012	
	Due within one year £'000	Due after one year £'000	Due within one year £'000	Due after one year £'000	
Amounts owed to fellow group undertakings	713	-	719	_	
Other debtors	359	-	322	-	
Deferred taxation (note 10)		384		-	
	1,072	384	1,041	-	
10. Deferred taxation					
		30	June 2013 £'000	30 June 2012 £'000	
Accelerated capital allowances			225	(369)	
Other timing differences			159	199	
Deferred tax asset / (liability)			384	(170)	
		30	June 2013 £'000	30 June 2012 £'000	
At the beginning of year			(170)	(568)	
Credit to the profit and loss account for the year			554	398	
At end of year			384	(170)	
			-		

Deferred tax liability of £170,000 was disclosed within provision for liabilities and charges in the year ended 30 June 2012.

Deferred taxation assets have been recognised to the extent that it is considered more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted. Deferred taxation assets, where realisation does not meet the more likely than not criterion, have not been recognised. The maximum potential deferred tax asset which is not recognised in the balance sheet amounts to £nil (2012 - £nil).

## Notes to the financial statements (continued)

#### 11. Creditors

	30 June 2013		30 June 2012		
	Due within	Due after	Due within	Due after	
	one year £'000	one year £'000	one year £'000	one year £'000	
Trade creditors	626	-	358	-	
Amounts owed to fellow group undertakings	6,400	-	6,577	-	
Accruals and deferred income	646	-	928	-	
Other creditors	17	-	16	-	
Government grants	76	680	76	755	
				<del></del>	
	7,765	680	7,955	755	

Amounts owed to fellow group undertakings are unsecured and are repayable on demand.

## 12. Share Capital

	30 June 2013 £'000	30 June 2012 £'000
Allotted, called up and fully paid:		
20,031,648 ordinary shares of £1 each	20,032	20,032

#### 13. Reserves

	Profit and loss account £'000
At 30 June 2012 Profit for the financial year	1,792 814
At 30 June 2013	2,606

## Notes to the financial statements (continued)

#### 14. Reconciliation of movement in shareholder's funds

	30 June 2013 £'000	30 June 2012 £'000
Profit for the financial year	814	571
Net addition to shareholders' funds Shareholders' funds at the beginning of the year	814 21,824	571 21,253
Shareholders' funds at the end of the year	22,638	21,824

#### 15. Commitments

At 30 June 2013 the company had minimum annual commitments under non-cancellable operating leases as follows:

	30 June 2013			30 June 2012		
	Plant and machinery £'000	Other £'000	Total £'000	Plant and machinery £'000	Other £'000	Total £'000
Annual payments under leases expiring:						
From one to five years	39	6	45	106	-	106
Within one year	14	-	14	2	-	2
	53	6	59	108	-	108

Capital expenditure commitments not provided for in these financial statements are estimated at £274,313 (2012 - £128,542).

At 30 June 2013 the company had purchase commitments totalling £732,122 (2012 - £nil).

## 16. Contingent liabilities

Under a grant agreement with the Industrial Development Board for Northern Ireland, S&B Production Limited has received grants, amounting to £1,511,252 (2012 - £1,511,252), which may be revoked, cancelled or abated in certain circumstances.

## Notes to the financial statements (continued)

#### 17. Immediate and ultimate parent undertaking

The immediate parent undertaking of the company is Diageo Great Britain Limited, a company incorporated and registered in England.

The ultimate parent undertaking of the company is Diageo plc, a company incorporated and registered in England. The consolidated financial statements of Diageo plc can be obtained from the registered office at Lakeside Drive, Park Royal, London, NW10 7HQ.