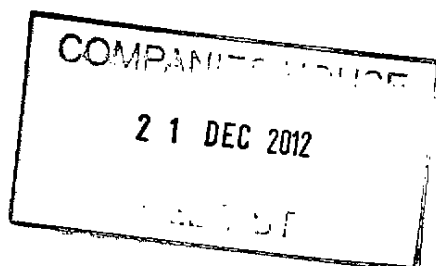


COMPANY REGISTRATION NUMBER NI030452

**CONTACT (NORTHERN IRELAND)
COMPANY LIMITED BY GUARANTEE
FINANCIAL STATEMENTS
31 MARCH 2012**

Charity Number XR2398



**RSM McClure Watters
Chartered Accountants
Registered Auditors**



**CONTACT (NORTHERN IRELAND)
YEAR ENDED 31 MARCH 2012**

| Contents | Page |
|-----------------------------------|-------------|
| Company Information | 1 |
| Trustees' Annual Report | 2 – 5 |
| Independent Auditor's Report | 6 -7 |
| Statement of Financial Activities | 8-9 |
| Balance Sheet | 10 |
| Notes to the Financial Statements | 11 – 20 |

CONTACT (NORTHERN IRELAND)
YEAR ENDED 31 MARCH 2012

COMPANY INFORMATION

| | |
|--------------------------|---|
| TRUSTEES | Alan Houston (Chairman) Julie Brown Tony Goodall Leslie Brown Angela O'Rawe |
| COMPANY SECRETARY | Norma Patterson |
| CHARITY NUMBER | XR2398 |
| COMPANY NUMBER | NI 30452 |
| REGISTERED OFFICE | 1 st Floor Lanyon Building Jennymount Court North Derby Street Belfast BT15 3HL |
| AUDITORS | RSM McClure Watters Number One Lanyon Quay Belfast BT1 3LG |
| BUSINESS ADDRESS | 1 st Floor Lanyon Building Jennymount Court North Derby Street Belfast BT15 3HL |
| BANKERS | Ulster Bank Arches Retail Park Belfast BT5 4AF |
| SOLICITORS | Jones Cassidy Jones 220 Ormeau Road Belfast BT7 2FY |

CONTACT (NORTHERN IRELAND)

TRUSTEES' REPORT YEAR ENDED 31 MARCH 2012

The trustees, who are also directors for the purposes of company law, have pleasure in presenting their report and the financial statements of the charity for the year ended 31 March 2012.

REFERENCE AND ADMINISTRATIVE DETAILS

Contact (Northern Ireland) is a registered charity XR2398. Its principal office and registered office is 1st Floor, Lanyon Building, Jennymount Court, North Derby Street, Belfast, BT15 3HL.

STRUCTURE, GOVERNANCE AND MANAGEMENT

The organisation is a charitable company limited by guarantee, incorporated on 12th February 1996 and registered as a charity. The company was established under a Memorandum of Association and is governed under its Articles of Association.

Recruitment and Appointment of Management Committee

The directors of the company are also charity trustees for the purposes of charity law. At every Annual General Meeting, one-third of the Directors for the time being shall retire from office, or if their number is not three or a multiple of three, then the number nearest one-third shall retire. The Directors to retire in every year shall be those who have been longest in office since their last election, but as between persons who became Directors on the same day those to retire shall (unless they otherwise agree among themselves) be determined by lot.

A retiring board member shall be eligible to be nominated for re-election provided that no officer shall be entitled to serve for more than six consecutive years in the same office.

Trustee Induction and Training

All new Trustees receive appropriate training and induction in line with the policies and procedures of the organisation contained within the Board Handbook.

Risk Management

The Management Committee has conducted a review of the major risks to which the charity is exposed. A risk register has been established and is updated at least annually. Where appropriate, systems or procedures have been established to mitigate the risks the charity faces. Internal control risks are minimised by the implementation of procedures for authorisation of all transactions and projects. These procedures are periodically reviewed to ensure that they continue to meet the needs of the charity.

Organisational Structure

Contact has a Management Committee of up to six members who meet at least six times per year and are responsible for the strategic direction and policy of the charity. At present the Committee has 6 members from a variety of professional backgrounds relevant to the work of the charity. The Secretary also sits on the Committee but has no voting rights.

A scheme of delegation is in place and day to day responsibility for the provision of the services rest with the Managing Director. The Managing Director is supported by the Senior Management Team. The Managing Director is responsible for ensuring that the charity delivers the services specified and that key performance indicators are met.

CONTACT (NORTHERN IRELAND)

TRUSTEES' REPORT (*continued*) YEAR ENDED 31 MARCH 2012

Related Parties

Related party transactions have been disclosed in the financial statements.

OBJECTIVES AND ACTIVITIES

Contact is one of Ireland's lead counselling providers. Our comprehensive regional counselling portfolio is grounded within an ethical framework prioritizing social justice, clinical excellence and community development principles. Contact is committed to supporting vulnerable adults, children and young people's resilience and emotional well-being through professional therapeutic support, assessing risk, and providing caring expertise to help young and other vulnerable people cope with crisis and adversity.

The strategic aims of Contact are:

- To proactively pursue relationships, across all sectors which will contribute to the solving of problems within communities and removing barriers to appropriate support for individuals.
- To develop therapeutic support based on rigorous research backed up by excellent training for staff. This will ensure professional standards and best practice at all levels.
- To cultivate relationships that are healthy, challenging, supportive and honest in all aspects of our work.
- To celebrate success and continue to resource Contact Youth so that the valuable work can continue to develop.
- To build on the existing levels of service and continue to improve stakeholder experience at all levels.
- Contact will ensure that it can support people at times of crisis, restoring well-being and confidence.

ACHIEVEMENTS AND PERFORMANCE

Lifeline

This Public Health Agency funded project is a critical service to the entire population of NI who are affected by Suicide and Self Harm. It incorporates a 24/7 Crisis Response Helpline – LIFELINE along with wrap around Counselling, for a maximum of 6 sessions. Contact deliver all telephone interventions as well as Counselling and Creative Therapy for the younger age range. Local community organisations are commissioned to deliver some adult services. This is a crisis response service for people who are in despair to provide quick access to professional therapeutic services and a crisis de-escalation helpline to protect life. The targets for this project are to deliver 78,000 telephone interventions per year and 20,800 wrap around therapeutic sessions. During the period 1 April 2011 to 31 March 2012 Lifeline answered 90,170 calls and provided 18,873 face to face sessions (25,376 sessions offered).

CONTACT (NORTHERN IRELAND)

TRUSTEES' REPORT (*continued*) YEAR ENDED 31 MARCH 2012

Creative Therapy

Our team of Creative Therapists work across a variety of projects as well as offering services to particularly vulnerable young people such as those in the criminal justice system, care system, those affected by sexual and domestic violence, immigrants, children with disabilities and young people from the LGBT community. The targets for this work are incorporated in all other projects.

Generic Community Based Counselling

We have secured funding in a number of Health Trusts to enable us to offer generic community based counselling at a wide range of venues as close to the young person's home as possible. We describe this as the community development model of counselling where we partner with local community based projects to offer a professional therapeutic service to make it more accessible and less stigmatising. Counselling sessions delivered across our range of projects during the year 1 April 2011 to 31 March 2012 were as follows: Total sessions delivered in South West College was 111, the number delivered through PBNi was 53, 652 sessions were delivered through the Northern Trust, 514 sessions in Belfast Trust (S&E) and 822 sessions in primary schools.

FINANCIAL REVIEW

Details of results for the year are set out on page 8 in the Statement of Financial Activities.

The main source of funding is from Public Health Agency to run the LIFELINE service. Other sources of income received are detailed in Note 4 of the financial statements.

Reserves Policy

The Charity's policy is to retain a level of free reserves which matches the needs of the organisation both at the current time and in the foreseeable future. The free reserves are those unrestricted reserves which have not been designated. The level of free reserves required should be sufficient to cover 6 - 9 months unrestricted expenditure plus general funds for any unforeseen circumstances; this has been set at a level of free reserves of £200,000.

The Board's strategy is to continue to build reserves to ensure the Charity's obligations are met and also to build surpluses which can be reinvested in developing further services. The Charity will continue to monitor compliance with this policy on a regular basis and the Board will review the appropriateness of the policy annually.

PLANS FOR FUTURE PERIODS

Contact's Strategic Plan runs from 2010-2013. This Plan outlines how the Organisation plans to build on the strong project base it already has and to develop its expertise in the area of trauma recovery and crisis intervention as well as developing creative interventions with younger children and more vulnerable groups throughout the region. There are also plans to develop a trading company, training programme and further research initiatives all of which will have huge implications for therapeutic work in the North of Ireland and for the Island of Ireland as a whole.

RESPONSIBILITIES OF THE TRUSTEES

The trustees (who are also the directors of Contact (Northern Ireland) for the purposes of company law) are responsible for preparing the Trustees Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

CONTACT (NORTHERN IRELAND)

TRUSTEES' REPORT (*continued*) YEAR ENDED 31 MARCH 2012

Company law requires the trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that period. In preparing these financial statements, the trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis

The trustees are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006. The trustees are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

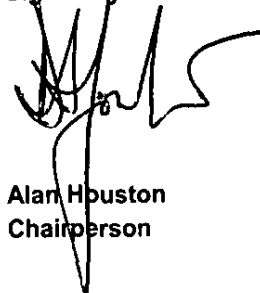
In so far as the trustees are aware:

- there is no relevant audit information of which the charitable company's auditor is unaware; and
- the trustees have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information.

Registered office:
1st Floor
Lanyon Building
Jennymount Court
North Derby Street
BT15 3HL

20/12/12

Signed by order of the trustees



Alan Houston
Chairperson

CONTACT (NORTHERN IRELAND)

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF CONTACT (NORTHERN IRELAND) YEAR ENDED 31 MARCH 2012

We have audited the financial statements of Contact (Northern Ireland) for the year ended 31 March 2012 which comprise the Statement of Financial Activities incorporating the Income and Expenditure Account, the Balance Sheet and the related notes. These financial statements have been prepared in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008), and on the basis of the accounting policies set out on pages 11 to 12.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and company's members as a body, for our audit work, for this report, or for the opinions we have formed.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

The responsibilities of the trustees (who also act as directors of Contact (Northern Ireland) for the purposes of company law) for preparing the Trustees Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Our responsibility is to audit the financial statements in accordance with relevant legal and regulatory requirements and *International Standards on Auditing* (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, have been prepared in accordance with the Companies Act 2006, and give a true and fair view. We report to you whether, in our opinion, the information given in the Trustees' Report is consistent with the financial statements. We also report to you if, in our opinion the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding trustees' remuneration and transactions with the company is not disclosed.

We read the Trustees' Report and consider the implications for our report if we become aware of any apparent misstatements within it. Our responsibilities do not extend to any other information.

BASIS OF OPINION

We conducted our audit in accordance with *International Standards on Auditing* (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the trustees in the preparation of the financial statements, and of whether the accounting policies are appropriate to the charity's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

**CONTACT (NORTHERN IRELAND)
YEAR ENDED 31 MARCH 2012**

**INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF CONTACT (NORTHERN IRELAND)
(continued)
YEAR ENDED 31 MARCH 2012**

OPINION

In our opinion:

- the financial statements have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
- the financial statements have been prepared in accordance with the Companies Act 2006;
- the financial statements give a true and fair view of the state of the company's affairs as at 31 March 2012 and of its profit for the year then ended; and
- the information given in the directors' report is consistent with the financial statements.



Date

20/12/12

**D W Gray FCA (Senior Statutory Auditor)
For and on behalf of RSM McClure Watters
Chartered Accountants
Statutory Auditors**

**Number One
Lanyon Quay
Belfast
BT1 3LG**

CONTACT (NORTHERN IRELAND)

**STATEMENT OF FINANCIAL ACTIVITIES (INCORPORATING THE INCOME AND EXPENDITURE ACCOUNT)
YEAR ENDED 31 MARCH 2012**

| | Note | Unrestricted Funds £ | Restricted Funds £ | Restricted Capital £ | Designated Funds £ | Total Funds 2012 £ | Total Funds 2011 £ |
|---|------|-------------------------|-----------------------|-------------------------|-----------------------|-----------------------|-----------------------|
| INCOMING RESOURCES | | | | | | | |
| Incoming resources from generating funds: | | | | | | | |
| Voluntary income | 2 | 22,154 | - | - | - | 22,154 | 2,998 |
| Investment income | 3 | 22,818 | - | - | - | 22,818 | 8,032 |
| Incoming resources from charitable activities | 4 | 75,427 | 3,599,365 | - | - | 3,674,792 | 3,670,337 |
| TOTAL INCOMING RESOURCES | | 120,399 | 3,599,365 | - | - | 3,719,764 | 3,681,367 |
| RESOURCES EXPENDED | | | | | | | |
| Costs of generating funds: | | | | | | | |
| Costs of generating voluntary income | 5 | - | - | - | - | - | - |
| Charitable activities | 6/7 | (54,166) | (3,561,827) | (59,550) | - | (3,675,543) | (3,693,325) |
| Governance costs | 8 | (4,328) | (26,167) | - | - | (30,495) | (35,987) |
| TOTAL RESOURCES EXPENDED | | 58,494 | (3,587,994) | (59,550) | - | 3,706,038 | (3,729,312) |
| NET (OUTGOING) / INCOMING RESOURCES BEFORE TRANSFERS AND EXCEPTIONAL ITEMS | | 61,905 | 11,371 | (59,550) | - | 13,726 | (47,945) |
| GROSS TRANSFERS BETWEEN FUNDS | | - | - | - | - | - | - |
| EXCEPTIONAL ITEMS | | | | | | | |
| Provision for loan to related party | | (58,000) | - | - | - | (58,000) | - |
| NET (OUTGOING) / INCOMING RESOURCES AFTER TRANSFERS AND EXCEPTIONAL ITEMS | | 3,905 | 11,371 | (59,550) | - | (44,274) | (47,945) |
| RECONCILIATION OF FUNDS | | | | | | | |
| Total funds brought forward | | 230,411 | 697 | 450,466 | 960,187 | 1,641,761 | 1,689,706 |
| TOTAL FUNDS CARRIED FORWARD | | 234,316 | 12,068 | 390,916 | 960,187 | 1,597,487 | 1,641,761 |

Total recognised gains and losses

The charity had no recognised gains or losses in the above financial year other than those above.

The notes on pages 11 to 20 form part of these financial statements.

CONTACT (NORTHERN IRELAND)

**BALANCE SHEET
YEAR ENDED 31 MARCH 2012**

| | Note | 2012 £ | 2011 £ |
|--|------|------------------|------------------|
| FIXED ASSETS | | | |
| Tangible assets | 11 | 449,131 | 473,761 |
| CURRENT ASSETS | | | |
| Debtors | 12 | 44,018 | 88,554 |
| Cash at bank and in hand | | <u>1,426,478</u> | <u>1,413,279</u> |
| | | 1,470,496 | 1,501,833 |
| CREDITORS: Amount falling due within one year | 13 | <u>(322,140)</u> | <u>(333,833)</u> |
| NET CURRENT ASSETS | | 1,148,356 | 1,168,000 |
| TOTAL ASSETS LESS CURRENT LIABILITIES | | <u>1,597,487</u> | <u>1,641,761</u> |
| NET ASSETS | | <u>1,597,487</u> | <u>1,641,761</u> |
| FUNDS | | | |
| Restricted income funds | 14 | 12,068 | 697 |
| Restricted capital funds | 14 | 390,916 | 450,466 |
| Designated funds | 15 | 960,187 | 960,187 |
| Unrestricted income funds | 15 | <u>234,316</u> | <u>230,411</u> |
| TOTAL FUNDS | | <u>1,597,487</u> | <u>1,641,761</u> |

These financial statements were approved by the members of the committee on:



ALAN HOUSTON
Chairperson

Company Registration Number: NI 30452

The notes on pages 11 to 20 form part of these financial statements.

CONTACT (NORTHERN IRELAND)

NOTES TO THE FINANCIAL STATEMENTS YEAR ENDED 31 MARCH 2012

1. ACCOUNTING POLICIES

Basis of accounting

The financial statements have been prepared under the historical cost convention and in accordance with applicable United Kingdom accounting standards, the Statement of Recommended Practice "Accounting and Reporting by Charities" issued in March 2005 (SORP 2005) and the Companies Act 2006, and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008).

Fixed assets

All fixed assets are initially recorded at cost.

Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

| | |
|-----------------------|------------------------|
| Equipment | - 33% straight line |
| Fixtures & Fittings | - 20% reducing balance |
| Office refurbishments | - 5% straight line |

Fund accounting

General funds are unrestricted funds which are available for use at the discretion of the Trustees in furtherance of the general objectives of the Charity and which have not been designated for other purposes.

Designated funds comprise unrestricted funds that have been set aside by the Trustees for particular purposes.

General funds may be transferred to designated funds where Trustees wish to use these funds for a specific purpose. Such funds may be transferred back to general funds once the criteria for the designation have been met or are no longer applicable.

Restricted funds are funds which are to be used in accordance with specific restrictions imposed by donors or which have been raised by the Charity for particular purposes. The cost of raising and administering such funds are charged against the specific fund. The aim and use of restricted funds is set out in the notes to the financial statements. Restricted funds may only be transferred to general or designated funds once the criteria for restriction have been discharged or no longer apply.

Incoming resources

All incoming resources are included in the Statement of Financial Activities when the charity is legally entitled to the income and the amount can be quantified with reasonable accuracy. Grants, service agreement, fee income and grants for equipment are recognised in the SOFA in the period in which they are receivable. Income is deferred only when the charity has to fulfil conditions before becoming entitled to it or where the donor/funder has specified that the income is to be expended in a future period.

CONTACT (NORTHERN IRELAND)

NOTES TO THE FINANCIAL STATEMENTS (*continued*) YEAR ENDED 31 MARCH 2012

1. ACCOUNTING POLICIES (*continued*)

Resources expended

Resources expended are included in the Statement of Financial Activities on an accruals basis, inclusive of any VAT which cannot be recovered.

Charitable expenditure comprises those costs incurred by the charity in the delivery of its activities and services for its beneficiaries. It includes both costs that can be allocated directly to such activities and those costs of an indirect nature necessary to support them.

Governance costs include those costs associated with meeting the constitutional and statutory requirements of the charity and include the audit fees and costs linked to the strategic management of the charity.

All costs are allocated between the expenditure categories of the Statement of Financial Activities on a basis designed to reflect the use of the resource. Costs relating to a particular activity are allocated directly, others are apportioned on an appropriate basis.

Value added tax

The charity is not registered for VAT purposes, therefore irrecoverable VAT is charged to the Statement of Financial Activities, or capitalised as part of the cost of the related asset, where appropriate.

Taxation

The company is a registered charity and the charitable tax exemptions are therefore being claimed to the extent that income and/or gains are applicable and applied to charitable purposes only. These exemptions will remain in place as long as income and expenditure is applied to charitable purposes only.

Reserves policy

Unrestricted funds are needed to provide funds which can be applied to specific projects to be undertaken at short notice and to cover the running costs of the Charity for a limited period, should there be a significant shortfall in projected income.

The Trustees consider it prudent that unrestricted reserves should be sufficient to avoid the necessity of realising fixed assets held for the Charity's use and to cover six months unrestricted expenditure. The level of unrestricted funds needed for these purposes are shown as designated funds.

CONTACT (NORTHERN IRELAND)**NOTES TO THE FINANCIAL STATEMENTS (continued)**
YEAR ENDED 31 MARCH 2012**2. VOLUNTARY INCOME**

| | Unrestricted Funds £ | Total Funds 2012 £ | Total Funds 2011 £ |
|----------------------------------|----------------------------|--------------------------|--------------------------|
| Other donations and core funding | 22,154 | 22,154 | 2,998 |

3. INVESTMENT INCOME

| | Unrestricted Funds £ | Total Funds 2012 £ | Total Funds 2011 £ |
|--------------------------|----------------------------|--------------------------|--------------------------|
| Bank interest receivable | 22,818 | 22,818 | 8,032 |

4. INCOMING RESOURCES FROM CHARITABLE ACTIVITIES

| | Unrestricted Funds £ | Restricted Funds £ | Restricted Capital £ | Total Funds 2012 £ | Total Funds 2011 £ |
|---|----------------------------|--------------------------|----------------------------|--------------------------|--------------------------|
| CY Core | 1,263 | - | - | 1,263 | - |
| PHA | - | 3,423,727 | - | 3,423,727 | 3,328,728 |
| DHSS – SVPP | - | - | - | - | 90,036 |
| Big Lottery | - | - | - | - | 10,000 |
| Children's Fund | - | 32,250 | - | 32,250 | 42,903 |
| Community Relations Council | - | 59,084 | - | 59,084 | 45,835 |
| Northern Board A&E | 5,214 | - | - | 5,214 | 16,417 |
| S&E Suicide Prevention Project | - | 19,536 | - | 19,536 | 16,977 |
| Atlantic Philanthropies | - | 36,000 | - | 36,000 | - |
| Creative Therapy | 26,945 | - | - | 26,945 | 35,869 |
| South Eastern Regional College | - | - | - | - | 30,628 |
| Probation Board | - | 4,500 | - | 4,500 | - |
| Other training, conferencing and counselling income | 5,464 | - | - | 5,464 | 13,026 |
| Northern Ireland Youth Council | - | 20,268 | - | 20,268 | 36,668 |
| NHSCT – CY PSP | 11,656 | - | - | 11,656 | - |
| NHSCT – CAMHS | 10,000 | - | - | 10,000 | - |
| Lloyds | - | 4,000 | - | 4,000 | - |
| South West College | 14,885 | - | - | 14,885 | 3,250 |
| | 75,427 | 3,599,365 | - | 3,674,792 | 3,670,337 |

CONTACT (NORTHERN IRELAND)

NOTES TO THE FINANCIAL STATEMENTS (*continued*) YEAR ENDED 31 MARCH 2012

5. COSTS OF GENERATING VOLUNTARY INCOME

| | Unrestricted Funds £ | Restricted Funds £ | Total Funds 2012 £ | Total Funds 2011 £ |
|---|----------------------------|--------------------------|-----------------------------|-----------------------------|
| Northern Ireland Youth Council Core Funding | - | - | - | - |
| PHA | - | - | - | - |
| Children's Fund Community Based | - | - | - | - |
| CRC Core | - | - | - | - |
| SPP S&E Suicide Prevention Project | - | - | - | - |
| CRC Development Grant | - | - | - | - |
| | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> |

6. COSTS OF CHARITABLE ACTIVITIES BY FUND TYPE

| | Unrestricted Funds £ | Restricted Funds £ | Restricted Capital £ | Total Funds 2012 £ | Total Funds 2011 £ |
|--|----------------------------|--------------------------|----------------------------|--------------------------|--------------------------|
| CY Core | 15,530 | - | - | 15,530 | 5,003 |
| PHA | - | 3,100,104 | - | 3,100,104 | 3,012,637 |
| DHSS – SVPP | - | - | - | - | 81,000 |
| Big Lottery | - | 1,204 | - | 1,204 | 9,608 |
| Children's Fund | - | 30,198 | - | 30,198 | 39,448 |
| Community Relations Council | - | 57,234 | - | 57,234 | 44,173 |
| Northern Board A&E | 5,572 | - | - | 5,572 | 12,832 |
| S&E Suicide Prevention Project | - | 18,997 | - | 18,997 | 16,977 |
| Atlantic Philanthropies | - | 41,697 | - | 41,697 | - |
| Creative Therapy | 20,127 | - | - | 20,127 | 19,207 |
| South Eastern Regional College | - | - | - | - | 6,056 |
| Probation Board | - | 4,500 | - | 4,500 | - |
| Other training, conferencing and counselling income | - | - | - | - | 7,945 |
| Northern Ireland Youth Council | - | 21,030 | - | 21,030 | 24,134 |
| NHSCT – CY PSP | - | - | - | - | - |
| NHSCT – CAMHS | - | - | - | - | - |
| Lloyds | - | 4,000 | - | 4,000 | - |
| South West College | 9,381 | - | - | 9,381 | 1,351 |
| Support Costs | 3,556 | 282,863 | 59,550 | 345,969 | 412,954 |
| | <u>54,166</u> | <u>3,561,827</u> | <u>59,550</u> | <u>3,675,543</u> | <u>3,693,325</u> |

CONTACT (NORTHERN IRELAND)

NOTES TO THE FINANCIAL STATEMENTS (*continued*)
YEAR ENDED 31 MARCH 2012

7. COSTS OF CHARITABLE ACTIVITIES BY ACTIVITY TYPE

| | Activities undertaken directly £ | Support costs £ | Total Funds 2012 £ | Total Funds 2011 £ |
|---|---|-----------------------|-----------------------------|-----------------------------|
| CY Core | 15,530 | 3,556 | 19,086 | 5,866 |
| PHA | 3,100,104 | 338,781 | 3,438,885 | 3,402,903 |
| DHSS - SVPP | - | - | - | 83,939 |
| Big Lottery | 1,204 | - | 1,204 | 9,608 |
| Children's Fund | 30,198 | 2,052 | 32,250 | 42,903 |
| CRC | 57,234 | 1,580 | 58,814 | 45,565 |
| Northern Board A&E | 5,572 | - | 5,572 | 12,832 |
| SPP S&E | 18,997 | - | 18,997 | 16,977 |
| Atlantic Philanthropies | 41,697 | - | 41,697 | - |
| Creative Therapy | 20,127 | - | 20,127 | 21,364 |
| SERC | - | - | - | 6,860 |
| Probation Board | 4,500 | - | 4,500 | - |
| Other training, conferencing and counselling income | - | - | - | 8,034 |
| Northern Ireland Youth Council | 21,030 | - | 21,030 | 35,123 |
| NHSCT - CY PSP | - | - | - | - |
| Lloyds | 4,000 | - | 4,000 | - |
| SWC | 9,381 | - | 9,381 | 1,351 |
| NTCAMHS | - | - | - | - |
| | 3,329,574 | 345,969 | 3,675,543 | 3,693,325 |

CONTACT (NORTHERN IRELAND)

NOTES TO THE FINANCIAL STATEMENTS (*continued*)
YEAR ENDED 31 MARCH 2012

8. GOVERNANCE COSTS

| | Unrestricted Funds £ | Restricted Funds £ | Total Funds 2012 £ | Total Funds 2011 £ |
|---------------------------|----------------------------|--------------------------|--------------------------|--------------------------|
| Audit fees | - | 4,500 | 4,500 | 4,500 |
| Accounting fees | - | 8,346 | 8,346 | - |
| Legal & Professional fees | 3,678 | 12,179 | 15,857 | 31,090 |
| Board expenses | 650 | 1,142 | 1,792 | 397 |
| | <u>4,328</u> | <u>26,167</u> | <u>30,495</u> | <u>35,987</u> |

9. NET INCOMING RESOURCES FOR THE YEAR

This is stated after charging:

| | 2012 £ | 2011 £ |
|--|--------------|--------------|
| Depreciation | 55,950 | 88,142 |
| Auditors' remuneration: - audit of the financial statements | <u>4,500</u> | <u>4,500</u> |

10. STAFF COSTS AND EMOLUMENTS

Total staff costs were as follows:

| | 2012 £ | 2011 £ |
|---------------------------------|------------------|------------------|
| Wages and social security costs | 1,917,264 | 1,953,160 |
| Other pension costs | <u>25,403</u> | <u>19,918</u> |
| | <u>1,942,667</u> | <u>1,973,078</u> |

Particulars of employees:

The average number of employees during the year, calculated on the basis of full-time equivalents, was as follows:

| | 2012 No. | 2011 No. |
|-----------------|-------------|-------------|
| Number of staff | <u>69</u> | <u>70</u> |

The number of employees, whose remuneration for the year fell within the following bands, were:

| | 2012 No. | 2011 No. |
|-----------|-------------|-------------|
| + £60,000 | <u>2</u> | <u>3</u> |

CONTACT (NORTHERN IRELAND)**NOTES TO THE FINANCIAL STATEMENTS (*continued*)
YEAR ENDED 31 MARCH 2012****11. TANGIBLE FIXED ASSETS**

| | Office Refurbishment £ | Equipment £ | Fixtures & Fittings £ | Total £ |
|-----------------------|------------------------------|----------------|-----------------------------|------------|
| COST | | | | |
| At 1 April 2011 | 461,847 | 258,319 | 118,545 | 838,711 |
| Additions | 27,716 | 7,204 | - | 34,920 |
| At 31 March 2012 | 489,563 | 265,523 | 118,545 | 873,631 |
| DEPRECIATION | | | | |
| At 1 April 2011 | 70,199 | 228,705 | 66,046 | 364,950 |
| Charge for the year | 20,968 | 28,082 | 10,500 | 59,550 |
| At 31 March 2012 | 91,167 | 256,787 | 76,546 | 424,500 |
| NET BOOK VALUE | | | | |
| At 31 March 2012 | 398,396 | 8,736 | 41,999 | 449,131 |
| At 31 March 2011 | 391,648 | 29,614 | 52,499 | 473,761 |

12. DEBTORS

| | 2012 £ | 2011 £ |
|---------------|-----------|-----------|
| Trade Debtors | 17,158 | 30,268 |
| Other debtors | - | 33,000 |
| Prepayments | 26,860 | 25,286 |
| | 44,018 | 88,554 |

13. CREDITORS: Amounts falling due within one year

| | 2012 £ | 2011 £ |
|------------------------------|-----------|-----------|
| Trade creditors | 228,356 | 207,089 |
| Taxation and social security | 55,875 | 49,354 |
| Other creditors | 28,013 | 8,848 |
| Accruals | 9,896 | 68,542 |
| | 322,140 | 333,833 |

CONTACT (NORTHERN IRELAND)**NOTES TO THE FINANCIAL STATEMENTS (*continued*)
YEAR ENDED 31 MARCH 2012****14. RESTRICTED INCOME FUNDS**

| | Balance at 1 Apr 2011 £ | Incoming resources £ | Outgoing resources £ | Exceptional Items £ | Balance at 31 Mar 2012 £ |
|-------------------------|-------------------------------|----------------------------|----------------------------|---------------------------|-----------------------------------|
| Restricted Revenue Fund | 697 | 3,599,365 | (3,587,994) | - | 12,068 |
| Restricted Capital Fund | 450,466 | - | (59,550) | - | 390,916 |
| | <u>451,163</u> | <u>3,599,365</u> | <u>(3,642,544)</u> | <u>-</u> | <u>402,984</u> |

15. UNRESTRICTED INCOME FUNDS

| | Balance at 1 Apr 2011 £ | Incoming resources £ | Outgoing resources £ | Exceptional Items £ | Balance at 31 Mar 2012 £ |
|-----------------|----------------------------------|----------------------------|----------------------------|---------------------------|-----------------------------------|
| Designated Fund | 960,187 | - | - | - | 960,187 |
| General Funds | 230,411 | 120,399 | (58,494) | (58,000) | 234,316 |
| General Funds | <u>1,190,598</u> | <u>120,399</u> | <u>(58,494)</u> | <u>(58,000)</u> | <u>1,194,503</u> |

16. COMPANY LIMITED BY GUARANTEE

Contact (Northern Ireland) is a company limited by guarantee and accordingly does not have a share capital.

17. RELATED PARTY TRANSACTIONS

During the year Contact (NI) made a loan of £25,000 to Trauma Recovery Network bringing the total amount receivable to £58,000. Fergus Cumiskey is a Clinical Director in Contact NI and is also the chairman for Trauma Recovery Network.

At the Balance Sheet date Contact (NI) had made a provision of £58,000 against the above loan balance.

CONTACT (NORTHERN IRELAND)

NOTES TO THE FINANCIAL STATEMENTS (*continued*) YEAR ENDED 31 MARCH 2012

18. PENSION COSTS

Contact (Northern Ireland) participates in the Northern Ireland Charities Pension Scheme (the "scheme"), which is a funded multi-employer defined benefit scheme. The scheme is not contracted out of the State scheme.

The Northern Ireland Charities Pension Scheme closed to future accrual on 31 March 2009. There is currently no intention to wind-up the Scheme and it continues in paid-up form.

The Trustee commissions an actuarial valuation of the Scheme every three years. The main purpose of the valuation is to determine the financial position of the Scheme in order to determine the level of future contributions required so that the Scheme can meet its pension obligations as they fall due.

The actuarial valuation assesses whether the Scheme's assets at the valuation date are likely to be sufficient to pay the pension benefits accrued by members as at the valuation date. Asset values are calculated by reference to market levels. Accrued pension benefits are valued by discounting expected future benefit payments using a discount rate calculated by reference to the expected future investment returns.

During the accounting period Contact (Northern Ireland) paid contributions of £7,492 to cover the deficit payments and Scheme management costs of the old scheme, The Pension Trust Northern Ireland Charities Pension Scheme. A further £17,911 of pension contributions was paid to the new scheme.

It is not possible in the normal course of events to identify the share of underlying assets and liabilities belonging to individual participating employers. This is because the Scheme is a multi-employer scheme, where the assets are co-mingled for investment purposes, and benefits are paid out of total Scheme assets. Accordingly, due to the nature of the Plan, the accounting charge for the period under FRS 17 represents the employer contribution payable.

The last formal completed valuation of the Scheme was performed as at 30 September 2007 by a professionally qualified actuary using the "projected unit credit" method. The market value of the Scheme's assets at the valuation date was £11.5 million. The valuation revealed a shortfall of assets compared to liabilities of £2.3 million.

The financial assumptions underlying the valuation as at 30 September 2007 were as follows:

| | %PA |
|--------------------------------|-----|
| Rate of return pre retirement | 7.0 |
| Rate of Return post retirement | 5.3 |
| Rate of salary increases | 4.4 |
| Rate of pension increases | 2.9 |
| Rate of price inflation | 2.9 |

Following consideration of the results of the actuarial valuation it was agreed that, with effect from 1 April 2009, employers would contribute a fixed annual payment to meet the deficit contributions and scheme management costs.

CONTACT (NORTHERN IRELAND)

NOTES TO THE FINANCIAL STATEMENTS (*continued*) YEAR ENDED 31 MARCH 2012

18. PENSION COSTS (*continued*)

If the valuation assumptions are borne out in practise this pattern of contributions should be sufficient to eliminate the past service deficit, on an ongoing funding basis, by 31 July 2018.

The Scheme Actuary has prepared an Actuarial Report that provides an approximate update on the funding position of the Scheme as at 30 September 2009. Such a report is required by legislation for years in which a full actuarial valuation is not carried out. The funding update revealed an increase in the assets of the Scheme to £11.4 million and indicated an increase in the shortfall of assets compared to liabilities to approximately £8.4 million, equivalent to a past service funding level of 58%.

Following a change in legislation in September 2005 there is a potential debt on the employer that could be levied by the Trustee of the Scheme. The debt is due in the event of the employer ceasing to participate in the Scheme or the Scheme winding up.

The debt for the Scheme as a whole is calculated by comparing the liabilities for the Scheme (calculated on a buyout basis i.e. the cost of securing benefits by purchasing annuity policies from an insurer, plus an allowance for expenses) with the assets of the Scheme. If the liabilities exceed assets there is a buy-out debt.

The leaving employer's share of the buy-out is the proportion of the Scheme's liability attributable to employment with the leaving employer compared to the total amount of the Scheme's liabilities (relating to employment with all the currently participating employers). The leaving employer's debt therefore includes a share of the any 'orphan' liabilities in respect of previously participating employers. The amount of the debt therefore depends on many factors including total Scheme liabilities, Scheme investment performance, the liabilities in respect of current and former employees of the employer, financial conditions at the time of the cessation event and the insurance buy-out market. The amounts of debt can therefore be volatile over time.

Potential employer debt is treated as a contingent liability; Contact (Northern Ireland) has been notified by the Pensions Trust of the estimated employer debt on withdrawal from the Northern Ireland Charities Pension Scheme based on financial position of the scheme as at 30 September 2011. As of this date the estimated employer debt for Contact (Northern Ireland) was £341,366.