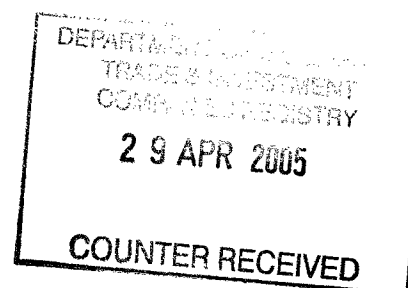




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Crane Communications Limited

Abbreviated financial statements

Year ended 30 June 2004

Company registration number: NI 14794

Crane Communications Limited

Abbreviated financial statements

Year ended 30 June 2004

(As modified by Articles 254 and 255 and Schedule 8 of
the Companies (Northern Ireland) Order 1986)

Crane Communications Limited

Statement of directors' responsibilities

Company law requires the directors to prepare financial statements for each financial period which give, in accordance with applicable Northern Ireland law and accounting standards, a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for maintaining proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies (Northern Ireland) Order 1986. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

By order of the board



D G McConkey
Director

28 April 2005



Chartered Accountants

Stokes House
College Square East
Belfast BT1 6DH
Northern Ireland

Independent auditors' report to Crane Communications Limited pursuant to Article 255B of the Companies (Northern Ireland) Order 1986

We have examined the abbreviated financial statements set out on pages 3 to 7 together with the full financial statements of Crane Communications Limited prepared under Article 234 of the Companies (Northern Ireland) Order 1986 for the year ended 30 June 2004.

This report is made solely to the company, in accordance with article 255B of the Companies (Northern Ireland) Order 1986. Our audit work has been undertaken so that we might state to the company those matters we are required to state to it in such a report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

The directors are responsible for preparing the abbreviated accounts in accordance with Article 254 of the Companies (Northern Ireland) Order 1986. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts prepared in accordance with Articles 254(5) and (6) of the Order to the Registrar of Companies and whether the accounts to be delivered are properly prepared in accordance with those provisions and to report our opinion to you.

Basis of opinion

We have carried out the procedures we considered necessary to confirm, by reference to the audited financial statements, that the company is entitled to the exemptions and that the abbreviated accounts have been properly prepared from those financial statements. The scope of our work for the purpose of this report does not include examining or dealing with events after the date of our report on the full financial statements.

Opinion

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Article 254(5) and (6) of the Companies (Northern Ireland) Order 1986 and the abbreviated accounts are properly prepared in accordance with those provisions.

KPMG
Chartered Accountants
Registered Auditors

28 April 2005



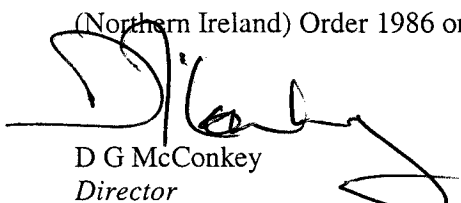
Crane Communications Limited

Abbreviated balance sheet

At 30 June 2004

	Note	2004		2003	
		£	£	£	£
Fixed assets					
Tangible assets	2		19,343		17,219
Current assets					
Stocks		49,624		41,031	
Debtors :due within one		832,313		440,895	
:due in more than one year		1,262,730		1,150,770	
Cash at bank and on hand		223		109	
		2,144,890		1,632,805	
Creditors: amounts falling					
due within one year	3	(1,336,437)		(1,003,968)	
Net current assets			808,453		556,709
Creditor: amounts falling due after					
more than one year	4		(47,199)		(71,199)
Provision for liabilities and charges			(908)		(929)
Net assets			779,689		573,928
Capital and reserves					
Called-up share capital	5		2		2
Profit and loss account			779,687		573,926
Equity shareholders' funds	6		779,689		573,928

"The directors have taken advantage of the exemptions conferred by Part VIII to The Companies (Northern Ireland) Order 1986 on the basis that the company qualifies as a small company."


D G McConkey
Director

The notes on pages 7 to 15 form part of these financial statements.

Crane Communications Limited

Notes

(forming part of the abbreviated financial statements)

1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's financial statements.

(a) ***Basis of accounting***

The financial statements are prepared in accordance with the requirements of the Companies (Northern Ireland) Order 1986 under the historical cost accounting convention and comply with financial reporting standards of the Accounting Standards Board, as promulgated by the Institute of Chartered Accountants in Ireland.

(b) ***Basis of preparation***

The directors have considered the current financial position and future trading position of the company and its parent undertaking, Hansa Enterprises Limited. Following this review the directors believe that the company has adequate resources to continue operations for the foreseeable future on the basis of current facilities provided by its bank. Accordingly, the accounts have been prepared on the going concern basis.

(c) ***Accounting convention***

The financial statements have been prepared under the historical cost convention.

(d) ***Cash flow statement***

The directors have availed of the exemption for small companies provided by Financial Reporting Standard No. 1 "Cash Flow Statements" and have not prepared a cash flow statement.

(e) ***Depreciation***

Depreciation is calculated so as to write off the original cost less the estimated residual value of the assets over their expected useful lives at the following annual rates:

Plant and machinery	25% straight line
Furniture and fixtures	16% straight line
Leasehold improvements	10% straight line
Motor vehicles	25% straight line

(f) ***Taxation***

The charge for taxation is based on the profit for the year and takes into account taxation deferred because of timing differences between the treatment of certain items for transaction and accounting purposes. Deferred tax is recognised without discounting in respect of all timing differences between the treatment of certain items to transaction and accounting purposes which have arisen but not reversed by the balance sheet date, except as otherwise required by FRS19.

Crane Communications Limited

Notes (continued)

1 Accounting policies (continued)

(g) Stocks

Stocks are valued by the directors at the lower of cost and net realisable value. Cost of raw materials is represented by invoice price. Net realisable value is based on estimated normal selling price less further costs expected to be incurred to completion and disposal. Provision is made for obsolete, slow moving or defective items where appropriate.

(h) Operating leases

Expenditure on operating leases and rentals is charged to the profit and loss account as incurred.

2 Tangible fixed assets

	<i>Total</i> £
<i>Cost</i>	
At 1 July 2003	94,171
Additions	10,262
Disposals	-
	<hr/>
At 30 June 2004	104,433
	<hr/>
<i>Depreciation</i>	
At 1 July 2003	76,952
Charged during year	8,138
On disposals	-
	<hr/>
At 30 June 2003	85,090
	<hr/>
<i>Net book value</i>	
At 30 June 2004	19,343
	<hr/> <hr/>
At 1 July 2003	17,219
	<hr/> <hr/>

Crane Communications Limited

Notes (continued)

3 Creditors: amounts falling due within one year

	2004 £	2003 £
<i>Loans and other borrowings</i>		
Bank overdrafts	133,683	215,010
Debt factoring balance	470,618	351,351
Term loan	24,000	18,182
	<hr/>	<hr/>
	628,301	584,543
<i>Other creditors</i>		
Trade creditors	487,377	256,854
Sundry creditors and accruals	73,702	74,249
Corporation tax	63,245	-
Other creditors	83,812	88,322
	<hr/>	<hr/>
	1,336,437	1,003,968
	<hr/>	<hr/>

The debt factoring balance represents factoring with recourse. Both the debt factoring balance and the overdraft are secured by way of a fixed and floating charge over certain of the company's assets.

4 Creditors: amounts falling due after more than one year

	2004 £	2003 £
Term loan	47,199	71,199
	<hr/>	<hr/>

The term loan is secured by way of a fixed and floating charge over certain of the company's assets.

5 Share capital

	2004 £	2003 £
<i>Authorised</i>		
Ordinary shares of £1 each	50,000	50,000
	<hr/>	<hr/>
<i>Allotted, called-up and fully paid</i>		
Ordinary shares of £1 each	2	2
	<hr/>	<hr/>

Crane Communications Limited

Notes (continued)

6 Reconciliation of movement in shareholders' funds

	2004 £	2003 £
Opening shareholders' funds	573,928	713,354
Profit/(loss) for financial year	205,761	(139,426)
	<hr/>	<hr/>
Closing shareholders' funds	779,689	573,928
	<hr/>	<hr/>

7 Commitments

The company had no capital commitments at either year end. The company has the following annual non-cancellable operating lease commitments.

	Property £	Other £	Total £
Within one year	18,720	-	18,720
Between one and two years	-	-	-
Between two and five years	-	43,230	43,230
	<hr/>	<hr/>	<hr/>
	18,720	43,230	61,950
	<hr/>	<hr/>	<hr/>

8 Transactions with related parties

The ultimate controlling party is deemed to be D G McConkey, a director, who has a controlling interest in Hansa Enterprises Limited, the parent undertaking and immediate controlling party of this company.

During the year the company transacted with its parent undertaking, Hansa Enterprises Limited, in which the directors have a controlling interest. The company paid certain amounts on behalf of Hansa Enterprises Limited which has resulted in a debt due to the company.

	2004 £	2003 £
<i>Amounts due in more than one year</i>		
Hansa Enterprises Limited	1,262,730	1,150,770
	<hr/>	<hr/>

During the year the company provided D G McConkey with a company car. The benefit in kind attaching to this car was £10,602 (2003: £5,824).

Crane Communications Limited

Notes *(continued)*

9 Ultimate parent undertaking

The company is a subsidiary undertaking of Hansa Enterprises Limited, a company incorporated in Northern Ireland. Hansa Enterprises Limited is exempt by virtue of Article 256 of the Companies (Northern Ireland) Order 1986 from the requirement to prepare group accounts.

10 Contingent liabilities

The net assets of the company have been given as a guarantee to the Bank in respect of the company's and the parent undertaking's borrowings.