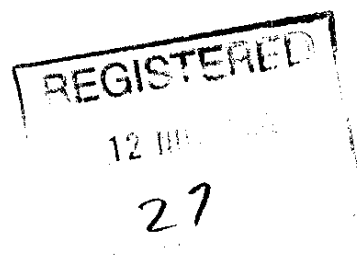


Crane Communications Limited

Abbreviated financial statements

Year ended 30 June 2002

Company registration number: NI 14794



# Crane Communications Limited

## Abbreviated financial statements

Year ended 30 June 2002

(As modified by Articles 254 and 255 and Schedule 8 of  
the Companies (Northern Ireland) Order 1986)

# Crane Communications Limited

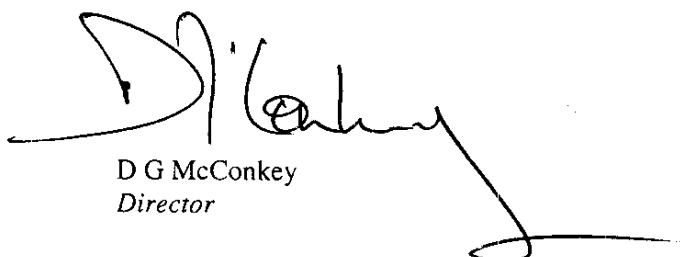
## Statement of directors' responsibilities

Company law requires the directors to prepare financial statements for each financial period which give, in accordance with applicable Northern Ireland law and accounting standards, a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for maintaining proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies (Northern Ireland) Order 1986. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

By order of the board



D G McConkey  
Director

7 November 2002



**Chartered Accountants**

Stokes House  
College Sq. East  
Belfast BT1 6DH  
Northern Ireland

**Independent auditors' report to the members of Crane Communications Limited  
pursuant to Article 255B of the Companies (Northern Ireland) Order 1986**

We have examined the abbreviated accounts set out on pages 3 to 7 together with the financial statements of Crane Communications Limited prepared under Article 234 of the Companies (Northern Ireland) Order 1986 for the year ended 30 June 2002.

**Respective responsibilities of directors and auditors**

The directors are responsible for preparing the abbreviated accounts in accordance with Article 254 of the Companies (Northern Ireland) Order 1986. It is our responsibility to form an independent opinion as to whether the company is entitled to deliver abbreviated accounts prepared in accordance with Articles 254(5) and (6) of the Order to the Registrar of Companies and whether the accounts to be delivered are properly prepared in accordance with those provisions and to report our opinion to you.

**Basis of opinion**

We have carried out the procedures we considered necessary to confirm, by reference to the audited financial statements, that the company is entitled to the exemptions and that the abbreviated accounts have been properly prepared from those financial statements. The scope of our work for the purpose of this report does not include examining or dealing with events after the date of our report on the full financial statements.

**Opinion**

In our opinion the company is entitled to deliver abbreviated accounts prepared in accordance with Article 254(5) and (6) of the Companies (Northern Ireland) Order 1986 and the abbreviated accounts are properly prepared in accordance with those provisions.

*KPMG*

\_\_\_\_\_

**KPMG**

*Chartered Accountants  
Registered Auditors*

7 November 2002



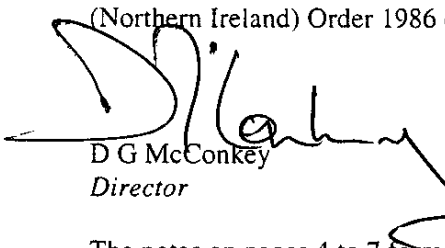
# Crane Communications Limited

## Abbreviated balance sheet

At 30 June 2002

	Note	2002		2001	
		£	£	£	£
<b>Fixed assets</b>					
Tangible assets	2		4,544		16,656
<b>Current assets</b>					
Stocks		87,784		57,966	
Debtors :due within one		474,110		407,586	
:due in more than one year		1,036,230		930,621	
Cash at bank and on hand		148		438	
		1,598,272		1,396,611	
<b>Creditors:</b> amounts falling					
due within one year	3	(889,462)		(860,471)	
<b>Net current assets</b>			708,810		536,140
<b>Net assets</b>			713,354		552,796
<b>Capital and reserves</b>					
Called-up share capital	4		2		2
Profit and loss account			713,352		552,794
<b>Equity shareholders' funds</b>	5		713,354		552,796

"The directors have taken advantage of the exemptions conferred by Part VIII to The Companies (Northern Ireland) Order 1986 on the basis that the company qualifies as a small company."

  
D G McConkey  
Director

The notes on pages 4 to 7 form part of these financial statements.

# Crane Communications Limited

## Notes

(forming part of the abbreviated financial statements)

### 1 Accounting policies

The following accounting policies have been applied consistently in dealing with items which are considered material in relation to the company's financial statements.

(a) **Basis of accounting**

The financial statements are prepared in accordance with the requirements of the Companies (Northern Ireland) Order 1986 under the historical cost accounting convention and comply with financial reporting standards of the Accounting Standards Board, as promulgated by the Institute of Chartered Accountants in Ireland.

(b) **Basis of preparation**

The directors have considered the current financial position and future trading position of the company and its parent undertaking, Hansa Enterprises Limited and have prepared projections for the next twelve months. Following this review the directors believe that the company has adequate resources to continue operations for the foreseeable future on the basis of current facilities provided by its bank. Accordingly, the accounts have been prepared on the going concern basis.

(c) **Accounting convention**

The financial statements have been prepared under the historical cost convention.

(d) **Cash flow statement**

The directors have availed of the exemption for small companies provided by Financial Reporting Standard No. 1 "Cash Flow Statements" and have not prepared a cash flow statement.

(e) **Depreciation**

Depreciation is calculated so as to write off the original cost less the estimated residual value of the assets over their expected useful lives at the following annual rates:

Plant and machinery	25% straight line
Furniture and fixtures	16% straight line
Leasehold improvements	10% straight line
Motor vehicles	25% straight line

(f) **Taxation**

The charge for taxation is based on the profit for the year and takes into account taxation deferred because of timing differences between the treatment of certain items for transaction and accounting purposes. Deferred tax is recognised without discounting in respect of all timing differences between the treatment of certain items to transaction and accounting purposes which have arisen but not reversed by the balance sheet date, except as otherwise required by FRS19.

(g) **Hire purchase**

The effect of these transactions is taken into account over the period of each particular contract, interest being calculated using the sum of digits method. The capital element of the contract has been included in fixed assets.

# Crane Communications Limited

## Notes (continued)

### 1 Accounting policies (continued)

#### (h) Stocks

Stocks are valued by the directors at the lower of cost and net realisable value. Cost of raw materials is represented by invoice price. Net realisable value is based on estimated normal selling price less further costs expected to be incurred to completion and disposal. Provision is made for obsolete, slow moving or defective items where appropriate.

#### (i) Operating leases

Expenditure on operating leases and rentals is charged to the profit and loss account as incurred.

### 2 Tangible fixed assets

	<i>Total</i> £
<i>Cost</i>	
At 1 July 2001	94,963
Additions	997
Disposals	(8,000)
	<hr/>
<b>At 30 June 2002</b>	<b>87,960</b>
	<hr/>
<i>Depreciation</i>	
At 1 July 2000	78,307
Charged during year	11,609
On disposals	6,500
	<hr/>
<b>At 30 June 2002</b>	<b>83,416</b>
	<hr/>
<i>Net book value</i>	
<b>At 30 June 2002</b>	<b>4,544</b>
	<hr/>
At 1 July 2001	16,656
	<hr/>

Included in the total net book value of motor vehicles is £Nil (2001: £3,400) in respect of assets held under finance leases and similar hire purchase contracts. Depreciation for the year on these assets was £3,400 (2001: £3,400).

# Crane Communications Limited

## Notes (continued)

### 3 Creditors: amounts falling due within one year

	2002 £	2001 £
<i>Loans and other borrowings</i>		
Bank overdrafts	197,000	189,700
Invoice discounting balance	267,963	283,450
	<hr/>	<hr/>
	464,963	473,150
<i>Other creditors</i>		
Trade creditors	213,405	302,575
Sundry creditors and accruals	35,377	30,474
Corporation tax	58,920	-
Obligations under hire purchase contracts	2,720	5,513
Other creditors	114,077	48,759
	<hr/>	<hr/>
	889,462	860,471
	<hr/>	<hr/>

The invoice discounting balance represents discounting with recourse. Both the invoice discounting balance and the overdraft are secured by way of a fixed and floating charge over certain of the company's assets.

### 4 Share capital

	2002 £	2001 £
<i>Authorised</i>		
Ordinary shares of £1 each	50,000	50,000
	<hr/>	<hr/>
<i>Allotted, called-up and fully paid</i>		
Ordinary shares of £1 each	2	2
	<hr/>	<hr/>

### 5 Reconciliation of movement in shareholders' funds

	2002 £	2001 £
Opening shareholders' funds	552,796	657,586
Profit/(loss) for financial year	160,558	(104,790)
	<hr/>	<hr/>
Closing shareholders' funds	713,354	552,796
	<hr/>	<hr/>



# Crane Communications Limited

## Notes (continued)

### 6 Commitments

The company had no capital commitments at either year end. The company has the following annual non-cancellable operating lease commitments.

	Property £	Other £	Total £
Within one year	-	15,231	15,231
Between one and two years	-	25,880	25,880
Between two and five years	25,000	12,441	37,441
	<hr/>	<hr/>	<hr/>
	25,000	53,552	78,552
	<hr/>	<hr/>	<hr/>

### 7 Transactions with related parties

The ultimate controlling party is deemed to be D G McConkey, a director, who has a controlling interest in Hansa Enterprises Limited, the parent undertaking and immediate controlling party of this company.

During the year the company transacted with its parent undertaking, Hansa Enterprises Limited, in which the directors have a controlling interest. The company paid certain amounts on behalf of Hansa Enterprises Limited which has resulted in a debt due to the company.

	2002 £	2001 £
<i>Amounts due in more than one year</i>		
Hansa Enterprises Limited	1,034,416	930,621
	<hr/>	<hr/>

During the year the company provided D G McConkey with a company car. The benefit in kind attaching to this car was £5,400 (2001: £4,500).

### 8 Ultimate parent undertaking

The company is a subsidiary undertaking of Hansa Enterprises Limited, a company incorporated in Northern Ireland. Hansa Enterprises Limited is exempt by virtue of Article 256 of the Companies (Northern Ireland) Order 1986 from the requirement to prepare group accounts.

### 9 Contingent liabilities

The net assets of the company have been given as a guarantee to the Bank in respect of the company's and the parent undertaking's borrowings.