# REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

Company number 80763

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### DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2013

The directors submit their report and audited financial statements of Intu Uxbridge Limited ("the company") for the year ended 31 December 2013

#### **INCORPORATION**

The company was incorporated in Jersey, Channel Islands on 28 August 2001 (company number 80763) The company's registered office is 22-24 Seale Street, St Helier, Jersey, JE2 3QG

#### PRINCIPAL ACTIVITY

The principal activity of the company is the ownership, management and development of investment property

#### **BUSINESS REVIEW**

The company's results and financial position for the year ended 31 December 2013 are set out in full in the income statement, the balance sheet, the statement of changes in equity, the statement of cash flows and the notes to the financial statements

The company's performance during the year was satisfactory, given the prevailing property market conditions. Net rental income was £11.7 million in line with the previous year. A revaluation surplus of £0.1 million was recorded during the year (2012 deficit of £0.6 million). The profit before taxation was £10.4 million, compared with a profit of £4.5 million for the previous year. Total equity at 31 December 2013 was £40.0 million, an increase of £10.4 million from the 31 December 2012 figure of £29.6 million.

Given the straightforward nature of the business, the company's directors are of the opinion that analysis using KPIs is not necessary for an understanding of the development, performance or position of the business

As the company's ultimate parent company is Intu Properties pic, the company faces largely those risks and uncertainties faced by the group. These risks and uncertainties, including financial risks and the management thereof, are disclosed in the group financial statements.

#### **DIVIDENDS**

During the year no interim dividend was declared and paid (2012 £nil) The directors do not recommend a final dividend for the year (2012 £nil)

#### CAPITAL MANAGEMENT

The directors consider the capital of the company to be the ordinary share capital of £24.9 million and funding from the company's immediate parent company of £10.6 million. Management of this capital is performed at a group level.

#### INVESTMENT AND DEVELOPMENT PROPERTY

The movements in investment and development property are set out in note 6

#### **DIRECTORS**

The directors who held office during the year or until the date of this report are given below

Martin Ellis David Fischel Matthew Roberts Trevor Pereira Hugh Ford Peter Weir

DIRECTORS' REPORT
FOR THE YEAR ENDED 31 DECEMBER 2013

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable Jersey law and regulations

Companies (Jersey) Law 1991 requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union. Under Companies (Jersey) Law 1991 the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- · select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable International Financial Reporting Standards (IFRSs) as adopted by the European Union have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors confirm they have complied with all of the above requirements in preparing the financial statements

The directors are responsible for keeping proper accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies (Jersey) Law 1991. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **DISCLOSURE OF INFORMATION TO AUDITORS**

So far as the directors are aware, there is no relevant audit information of which the company's auditors are unaware and each director has taken all reasonable steps to make himself or herself aware of any relevant audit information and to establish that the company's auditors are aware of that information

#### **INDEPENDENT AUDITORS**

The auditors, PricewaterhouseCoopers LLP, have indicated their willingness to continue in office. The directors will reappoint PricewaterhouseCoopers LLP as auditors at the next board meeting.

On behalf of the Board

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Matthew Roberts Director

11 April 2014

## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF INTU UXBRIDGE LIMITED

#### Report on the financial statements Our opinion

In our opinion the financial statements, defined below.

- give a true and fair view of the state of the company's affairs as at 31 December 2013 and of its profit and cash flows for the year then ended,
- have been properly prepared in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union, and
- have been prepared in accordance with the requirements of the Companies (Jersey) Law 1991

This opinion is to be read in the context of what we say in the remainder of this report

#### What we have audited

The financial statements for the period ended 31 December 2013, which are prepared by Intu Uxbridge Limited, comprise the

- · Income statement,
- · Balance Sheet.
- · Statement of changes in equity,
- · Statement of cash flows, and
- · related notes

The financial reporting framework that has been applied in their preparation is applicable law and International Financial Reporting Standards (IFRSs) as adopted by the European Union

In applying the financial reporting framework, the directors have made a number of subjective judgements, for example in respect of significant accounting estimates. In making such estimates, they have made assumptions and considered future events.

#### What an audit of financial statements involves

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) ("ISAs (UK & Ireland)") An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of

- whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed,
- the reasonableness of significant accounting estimates made by the directors, and
- · the overall presentation of the financial statements

In addition, we read all the financial and non-financial information in the directors' report to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit if we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report

## INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF INTU UXBRIDGE LIMITED

#### Opinion on additional disclosures

The directors have requested that we report on the consistency of the information given in the Directors' Report with the audited financial statements

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements

### Other matters on which we are required to report by exception

Propriety of accounting records and information and explanations received Under the Companies (Jersey) Law 1991 we are required to report to you if, in our opinion

- we have not received all the information and explanations we require for our audit, or
- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns

We have no exceptions to report arising from this responsibility

### Directors' remuneration

Under the Companies (Jersey) Law 1991 we are required to report to you if, in our opinion, certain disclosures of directors' remuneration specified by law are not made. We have no exceptions to report arising from this responsibility.

#### Responsibilities for the financial statements and the audit

### Our responsibilities and those of the directors

As explained more fully in the Directors' Responsibilities Statement set out on page 2, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and ISAs (UK & Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Article 113A of the Companies (Jersey) Law 1991 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing

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Thomas Norrie (Senior Statutory Auditor) for and on behalf of PricewaterhouseCoopers LLP Chartered Accountants and Statutory Auditors London
11 April 2014

## INCOME STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2013

	Notes	2013 £m	2012 £m
Revenue	2	16.7	16 4
Net rental income Revaluation of investment and development	2	11 7	11 7
property		0 1	(0 6)
Administration expenses		(0 9)	(0 9)
Operating profit	3	10 9	10 2
Finance costs	4	(6 9)	(7 2)
Exceptional finance cost Change in fair value of derivative financial	4	(0 5)	(5 7)
instruments		6 9	7 2
Profit before taxation	•	10 4	4 5
Taxation	5		
Profit for the year	•	10 4	4 5

Other than the items in the income statement above, there are no other items of comprehensive income and accordingly, a separate statement of comprehensive income has not been prepared

## BALANCE SHEET AT 31 DECEMBER 2013

Non-current assets	Notes	2013 £m	2012 £m
Investment and development property	6	206 8	205 6
Trade and other receivables	7	200 6 6 6	205 6 6 7
Trade and other receivables	• -	213 4	212 3
Current assets	-	2134	
Trade and other receivables	7	1 7	33
Cash and cash equivalents	•	18	13
	-	35	46
	-		
Total assets	_	216 9	216 9
Current liabilities			
Trade and other payables	8	(18 2)	(14 4)
Borrowings	9	(25)	(26)
Denvative financial instruments	10	(10)	(1 0)
	-	(217)	(18 0)
	_		
Non-current liabilities			
Borrowings	9	(145 1)	(152 4)
Derivative financial instruments	10 _	(10 1)	(16 9)
	-	(155 2)	(169 3)
Total liabilities	_	(176 9)	(187 3)
Net assets	_	40 0	29 6
Equity			
Share capital	13	24 9	24 9
Retained earnings	• -	15 1	47
•	_		
Total equity	_	40 0	29 6

The notes on pages 9 to 25 form part of these financial statements

The financial statements on pages 5 to 25 have been approved by the Board of Directors on 11 April 2014 and signed on its behalf by

Matthew Roberts Director

Martin Ellis Director

## STATEMENT OF CHANGES IN EQUITY AT 31 DECEMBER 2013

	Share capital £m	Retained earnings £m	Total equity £m
At 1 January 2012	24 9	02	25 1
Profit for the year		45	4 5
Total comprehensive income for the year		45	4 5
At 31 December 2012	24 9	47	29 6
At 1 January 2013	24 9	47	29 6
Profit for the year		10 4	10 4
Total comprehensive income for the year		10 4	10 4
At 31 December 2013	24 9	<u>15 1</u>	40 0

## STATEMENT OF CASH FLOWS AT 31 DECEMBER 2013

	Notes	2013 £m	2012 £m
Cash generated from operations Interest paid	15	16 6 (7 4)	15 9 (13 1)
Cash flows from operating activities	-	92	28
Purchase and development of property	-	(1 1)	(0.3)
Cash flows from investing activities	-	(1 1)	(0 3)
Borrowings repaid	-	(7_6)	(2 6)
Cash flows from financing activities	_	(7 6)	(2 6)
Net change in cash and cash equivalents Cash and cash equivalents at 1 January	_	0 5 1 3	(0 1) 1 4
Cash and cash equivalents at 31 December	_	18	13

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

#### 1. Principal accounting policies

These financial statements have been prepared in accordance with International Financial Reporting Standards, as adopted by the European Union (IFRS), IFRIC interpretations and with the Companies (Jersey) Law 1991

The financial statements have been prepared under the historical cost convention as modified by the revaluation of properties and derivative financial instruments. A summary of the accounting policies is set out below

In assessing whether the going concern basis of preparation is appropriate to adopt, the directors considered a number of factors including financial projections of the company. In addition, the directors assessed the risk of the company's immediate parent company, Intu Shopping Centres plc, requesting settlement of the balance due to it. Based on this review the directors have concluded that there is a reasonable expectation that the company will have sufficient resources to continue in operational existence for the foreseeable future and have therefore prepared the financial statements on a going concern basis.

The preparation of financial statements in conformity with generally accepted accounting principles requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Although these estimates are based on management's best knowledge of the amount, event or actions, actual results ultimately may differ from those estimates. Where such judgements are made they are included within the accounting policies given below.

The accounting policies used are consistent with those applied in the last annual financial statements, as amended to reflect the adoption of new standards, amendments, and interpretations which became effective in the year. During 2013, the following relevant standards, amendments and interpretations endorsed by the EU became effective for the first time for the company's 31 December 2013 year end

- IFRS 7 Financial Instruments Disclosures (amendment),
- IFRS 13 Fair Value Measurement,
- IAS 1 Presentation of Financial Statements (amendment), and
- IAS 12 Income Taxes (amendment)

These have resulted in changes to presentation or disclosure only

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

#### 1 Principal accounting policies (continued)

The following relevant standards have been issued and adopted by the EU but are not effective until 1 January 2014 and have not been adopted early

- IAS 27 Separate Financial Statements (revised),
- IAS 32 Financial Instruments Presentation (amendment); and
- IAS 36 Impairment of Assets (amendment)

These pronouncements are not expected to have a material impact on the financial statements, but may result in changes to presentation or disclosure

Additionally a number of standards have been issued but are not yet adopted by the EU and so are not available for early adoption. The most significant of these is IFRS 9 Financial Instruments along with related amendments to other IFRSs and the impact on the company is being reviewed

#### Investment and development property

Investment and development property is owned by the company and held for long-term rental income and capital appreciation

The company has elected to use the fair value model. Property is initially recognised at cost and subsequently revalued at the balance sheet date to fair value as determined by professionally qualified external valuers on the basis of market value. Valuations conform with the Royal Institution of Chartered Surveyors ("RICS") Valuation – Professional Standards 2012

The main estimates and judgements underlying the valuations are described in note 6

The cost of investment and development property includes capitalised interest and other directly attributable outgoings incurred during development, except in the case of properties and land where no development is imminent, in which case no interest is included. Interest is capitalised (before tax relief), on the basis of the average rate of interest paid on the relevant debt outstanding, until the date of practical completion.

Gains or losses arising from changes in the fair value of investment property are recognised in the income statement. Depreciation is not provided in respect of investment property.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

#### 1. Principal accounting policies (continued)

#### Revenue

The company recognises revenue when the amount of revenue can be reliably measured and it is probable that future economic benefits will flow to the company

Rental income receivable is recognised on a straight line basis over the term of the lease. Directly attributable lease incentives are recognised within rental income on the same basis.

Contingent rents, being those lease payments that are not fixed at the inception of a lease, for example increases arising on rent reviews or rents linked to tenant revenues, are recorded as income in the periods in which they are earned. Rent reviews are recognised as income from the date of the rent review, based on management's estimates. Estimates are derived from knowledge of market rents for comparable properties determined on an individual property basis and updated for progress of negotiations.

Service charge income is recognised on an accruals basis in line with the service being provided

#### **Taxation**

Current tax is the amount payable on the taxable income for the year and any adjustment in respect of prior years. It is calculated using rates that have been enacted or substantively enacted by the balance sheet date.

#### **Derivative financial instruments**

The company uses derivative financial instruments to manage exposure to interest rate risk. They are initially recognised on the trade date at fair value and subsequently re-measured at fair value. In assessing fair value the company uses its judgement to select suitable valuation techniques and make assumptions which are mainly based on market conditions existing at the balance sheet date. The fair value of interest rate swaps is calculated by discounting estimated future cash flows based on the terms and maturity of each contract and using market interest rates for similar instruments at the measurement date. These values are tested for reasonableness based upon broker or counterparty quotes.

Amounts paid under derivative financial instruments (currently for the company this relates to interest rate swaps), both on obligations as they fall due and on early settlement are recognised in the income statement as finance costs. Fair value movements on revaluation of derivative financial instruments are shown in the income statement through changes in fair value of financial instruments.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

#### 1. Principal accounting policies (continued)

#### Leases

Leases are classified according to the substance of the transaction. A lease that transfers substantially all the risks and rewards of ownership to the lessee is classified as a finance lease. All other leases are normally classified as operating leases.

Properties are leased out under operating leases, with rental income being recognised on a straight-line basis over the lease term. For more detail see the revenue recognition policy

#### Impairment of assets

The company's assets are reviewed at each balance sheet date to determine whether events or changes in circumstances exist that indicate that their carrying amount may not be recoverable. If such an indication exists, the asset's recoverable amount is estimated. The recoverable amount is the higher of an asset's fair value less costs to sell and its value in use. An impairment loss is recognised in the income statement for the amount by which the asset's carrying amount exceeds its recoverable amount. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows.

#### Trade receivables

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost

The directors exercise judgement as to the collectability of the trade receivables and determine if it is appropriate to impair these assets. Factors such as days past due, credit status of the counterparty and historical evidence of collection are considered.

#### Cash and cash equivalents

Cash and cash equivalents comprise cash in hand, deposits with banks, whether restricted or unrestricted and other short-term liquid investments with original maturities of three months or less

#### Trade payables

Trade payables are recognised initially at fair value and subsequently measured at amortised cost

#### Borrowings

Borrowings are recognised initially at their net proceeds on issue and subsequently carned at amortised cost. Any transaction costs and premiums or discounts are recognised over the contractual life using the effective interest rate method.

#### Current/non-current classification

Current assets include assets held primarily for trading purposes, cash and cash equivalents, and assets expected to be realised in, or intended for sale or consumption in, the course of the company's operating cycle. All other assets are classified as non-current assets.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

## 1. Principal accounting policies (continued)

Current liabilities include liabilities held primarily for trading purposes, liabilities expected to be settled in the course of the company's operating cycle and those liabilities due within one year from the reporting date. All other liabilities are classified as non-current liabilities.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

#### 2. Revenue and net rental income

Revenue arose in the United Kingdom from continuing operations and in the opinion of the directors the company carries on only one class of business

	2013 £m	2012 £m
Rent receivable Service charge income	13 7 3 0	13 8 2 6
Revenue	16 7	16 4
Service charge costs Other non-recoverable costs	(3 1) (1 9)	(2 7) (2 0)
Net rental income	11 7	117

## 3. Operating profit

Operating profit of £10.9 million (2012 £10.2 million) is arrived at after charging auditors' remuneration of £3,300 (2012 £nil). No deduction was made in 2012 for auditors' remuneration of £3,300 which was settled on behalf of the company by the ultimate parent company, Intu Properties plc, and has not been recharged.

Operating profit does not include any fees in respect of directors' remuneration (2012 £nil) The directors' remuneration for services to the company has been borne by other entities that are part of the Intu Properties plc group

There were no employees during the year (2012 nil)

### 4. Finance costs

	2013 £m	2012 £m
On borrowings	69_	72

Exceptional finance costs of £0.5 million (2012 £5.7 million) were incurred during the year on the termination of derivative financial instruments (interest rate swaps).

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

## 5. Taxation

#### Jersey

The standard rate of income tax in Jersey applying to the company is 0%

#### United Kingdom

The company is subject to UK corporation tax at 23 25% (2012 24 5%) on its profits not covered by the REIT exemption

The tax expense for the year is lower (2012 lower) than the standard rate of corporation tax in the UK. The differences are explained below.

	2013 £m	2012 £m
Profit before tax	10 4	4 5
Profit before tax multiplied by the standard rate of tax in the UK of 23 25% (2012 24 5%)	2 4	1 1
Expenses disallowed Group relief (without payment) REIT exemption - corporation tax REIT exemption - deferred tax	0 2 0 2 (1 1) (1.7)	0 2 0 2 0 2 (1.7)
Tax expense	<u>-</u>	

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

### 6. Investment and development property

	Freehold £m
At 1 January 2012 Additions	205 8 0 4
Deficit on revaluation	(0 6)
At 31 December 2012	205 6
At 1 January 2013	205 6
Additions Surplus on revaluation	1 1 0 1
At 31 December 2013	206 8
Tenant incentives included within trade and other receivables	71
Market value	213 9

Investment property represents the intu Uxbridge shopping centre, Uxbridge

Investment property is measured at fair value and is categorised as Level 3 in the fair value hierarchy (see note 12 for definition) as one or more inputs to the valuation are partly based on unobservable market data

Transfers into and transfers out of the fair value hierarchy levels are recognised on the date of the event or change in circumstances that caused the transfer. There were no transfers in or out of Level 3 for investment property during the year.

#### Valuation methodology

The fair value of the company's investment and development property as at 31 December 2013 was determined by the independent external valuer at that date

The valuation is in accordance with the Royal Institution of Chartered Surveyors ('RICS') Valuation – Professional Standards 2012 and was arrived at by reference to market transactions for similar properties. Fair value for investment property is calculated using the present value income approach. The main assumptions underlying the valuation are in relation to rent profile and yields as discussed below.

The key driver of the property valuation is the terms of the leases in place at the valuation date. These determine the majority of the cash flow profile of the property for a number of years and therefore form the base of the valuation. The valuation assumes adjustments from these rental values to current market rent at the time of the next rent review (where a typical lease allows only for upward adjustment) and as leases expire and are replaced by new leases. The current market level of rent is assessed based on evidence provided by the most recent relevant leasing transactions and negotiations. This is based on evidence available at the date of valuation and does not assume future increases in market rent.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

#### 6. Investment and development property (continued)

The nominal equivalent yield is applied as a discount rate to the rental cash flows which, after taking into account other input assumptions such as vacancies and costs, generates the market value of the property. The nominal equivalent yield applied is assessed by reference to market transactions for similar properties and takes into account, amongst other things, any risks associated with the rent uplift assumptions. The net initial yield is calculated as the current net income over the gross market value of the asset. Annual property income as disclosed in the table below reflects current annualised gross income.

The net initial yield is calculated as the current net income over the gross market value of the asset and is used as a sense check and to compare against market transactions for similar properties

The valuation output, along with inputs and assumptions, are reviewed to ensure these are in line with what a market participant would use when pricing the asset

A significant change in the nominal equivalent yield in isolation, would result in a significant change in the value of investment and development property. A decrease in nominal equivalent yield of 50 basis points would result in an increase in the total market value of £18.9 million, while a 50 basis point increase would result in a decrease in the total market value of £16.2 million.

The table below provides details of the 31 December 2013 assumptions used in the valuation and key unobservable inputs

	Market value £m	Net initial yield	Nominal equivalent yield	Annual property income
ıntu Uxbridge	213 9	5 4%	6.4%	12 9

## Valuation process

It is the company's policy to engage an independent external valuer to determine the market value of its investment and development property at 31 December. The company provides data to the valuer, including current lease and tenant data along with asset specific business plans. The valuer uses this and other inputs including market transactions for similar properties to produce the valuation. This valuation and the assumptions the valuer has made are then discussed and reviewed with company directors.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

## 7. Trade and other receivables

	2013 £m	2012 £m
Current		
Trade receivables	03	0 2
Amounts owed by group undertakings	02	18
Other receivables	03	0 1
Prepayments and accrued income	09	12
	17	33
Non-current Prepayments and accrued income	66	6 7

Included within prepayments and accrued income are tenant incentives of £7.1 million (2012 £7.4 million)

## 8. Trade and other payables

	2013	2012
	£m	£m
Trade payables	0 4	-
Rents received in advance	3 1	3 3
Amounts due to immediate parent company	10 6	93
Amounts due to group undertaking	23	-
Accruals and deferred income	0 8	05
Other payables	0 4	06
Other taxation and social security	06	07
	18.2	14 4

Amounts due to the immediate parent company are unsecured, repayable on demand and subordinated to the borrowings

## 9. Borrowings

	2013 £m	2012 £m
Current Bank loan	25	26
Non-current Bank loan	145 1	152 4

#### 10. Derivative financial instruments

Derivative financial instruments are all interest rate swaps classified as held for trading

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

#### 11. Operating leases

The company earns rental income by leasing its investment properties to tenants under operating leases

In the UK the standard shopping centre lease is for a term of 10 to 15 years. Standard lease provisions include service charge payments, recovery of other direct costs and review every five years to market rent. Standard turnover based leases have a turnover percentage agreed with each lessee which is applied to a retail unit's annual sales and any excess between the resulting turnover rent and the minimum rent is receivable by the company

The future minimum lease amounts receivable under non-cancellable operating leases for continuing operations are as follows

	2013 £m	2012 £m
Not later than one year	11 2	11 4
Later than one year and not later than five years	27 9	31 5
Later than five years	<u>26 5</u>	23 7
	65 6	66 6

#### 12. Financial risk management

The company is exposed to a variety of risks arising from the company's operations being principally market risk (including interest rate risk and market price risk), liquidity risk and credit risk

The majority of the company's financial risk management is carried out by Intu Properties plc's treasury department and the group's policies for managing each of these risks as they apply to the company and the principal effects of these policies on the results for the year are summarised below

#### Market risk

#### Interest rate risk

interest rate risk comprises of both cash flow and fair value risks

Cash flow interest rate risk is the risk that the future cash flows of a financial instrument will fluctuate due to changes in market interest rates. Fair value interest rate risk is the risk that the fair value of financial instruments will fluctuate as a result of changes in market interest rates.

The company's interest rate risk arises from borrowings issued at variable rates that expose the company to cash flow interest rate risk, whereas borrowings issued at fixed interest rates expose the group to fair value interest rate risk

Bank debt is typically issued at floating rates linked to LIBOR Bond debt and other capital market debt are generally issued at fixed rates

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

#### 12. Financial risk management (continued)

It is the group's policy, and often a requirement of the group's lenders, to eliminate substantially all short- and medium-term exposure to interest rate fluctuations in order to establish certainty over medium-term cash flows by using floating to fixed interest rate swaps. Such swaps have the economic effect of converting borrowings from floating to fixed rates. As a consequence, the company is exposed to market price risk in respect of the fair value of its fixed rate interest rate swaps, as discussed in the financial review.

The below table shows the effects of interest rate swaps on the borrowings profile of the company

	Fixed 2013 £m	Floating 2013 £m	Fixed 2012 £m	Floating 2012 £m
Borrowings Derivative impact	147 7	147 6 (147 6)	155 2	155 2 (155 2)
Net borrowings profile	147 7		155 2	
Interest rate protection on floating debt		100 0%_		100 0%

Borrowings are stated gross of unamortised fees

The weighted average rate of interest rates contracted through interest rates swaps is 4.1 per cent (2012.4.1 per cent)

The approximate impact of a 50 basis point shift upwards in the level of interest rates would be a positive movement of £1 6 million (2012 £2 6 million) in the fair value of derivatives. The approximate impact of a 50 basis point shift downwards in the level of interest rates would be a negative movement of £1 6 million (2012 £2 6 million) in the fair value of derivatives. In practice, a parallel shift in the yield curve is highly unlikely. However, the above sensitivity analysis is a reasonable illustration of the possible effect from the changes in slope and shifts in the yield curve that may actually occur. Because the fixed rate derivative financial instruments are matched by floating rate debt, the overall effect on company cash flow of such a movement would be very small.

#### Liquidity risk

Liquidity risk is managed to ensure that the company is able to meet future payment obligations when financial liabilities fall due. Liquidity analysis is conducted to ensure that sufficient headroom is available to meet the operational requirements and committed investments. The group treasury policy aims to meet this objective through maintaining adequate cash, marketable securities and committed facilities to meet these requirements. The group's policy is to seek to optimise its exposure to liquidity risk by balancing its exposure to interest rate risk and to refinancing risk. In effect the Group seeks to borrow for as long as possible at the lowest acceptable cost.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

## 12. Financial risk management (continued)

The tables below set out the maturity analysis of the company's financial liabilities based on the undiscounted contractual obligations to make payments of interest and to repay principal. Where interest payment obligations are based on a floating rate the rates used are those implied by the par yield curve.

	Within 1 year £m	1-2 years £m	2013 3-5 years £m	over 5 years £m	Total £m
Borrowings (including interest) Amounts due to immediate parent	(4 0)	(4 7)	(144 2)	-	(152 9)
company Other financial liabilities Amount due to group	(10 6) (0 8)	-	- -	•	(10 6) (0 8)
undertaking Derivative payments Derivative receipts	(2 5) (6 0) 0 9	(5 9) 1 6	(2 9) 1 3	<u>.</u>	(2 5) (14 8) 3 8
	(23 0)	(9 0)	(145 8)		(177 8)
	Within 1 year £m	1-2 years £m	2012 3-5 years £m	over 5 years £m	Total £m
Borrowings (including interest) Amounts due to immediate parent	(4 1)	(4 2)	(152 7)	-	(161 0)
company Other financial liabilities Derivative payments Derivative receipts	(9 3) (1 0) (6 3) 0 8	(6 2) 0 9	(9 1) 1 8	- - -	(9 3) (1 0) (21 6) 3 5
	(19 9)	(9 5)	(160 0)		(189 4)

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

#### 12. Financial risk management (continued)

#### Credit risk

Credit risk is the risk of financial loss if a tenant or counterparty fails to meet an obligation under a contract. Credit risk arises primarily from trade receivables relating to tenants but also from the company's holdings of assets with counterparties such as cash deposits, loans and derivative instruments

Credit risk associated with trade receivables is actively managed, tenants are managed individually by asset managers, who continuously monitor and work with tenants, anticipating and, wherever possible, identifying and addressing risks prior to default

Prospective tenants are assessed via a review process, including obtaining credit ratings and reviewing financial information which is conducted internally. As a result deposits or guarantors may be obtained. The amount of deposits held as collateral at 31 December 2013 is £0.1 million (2012 £0.1 million).

It is company policy to calculate any impairment of receivables specifically on each contract

The ageing analysis of these trade receivables is as follows

	2013 £m	2012 £m
Up to three months	03	02
Trade receivables	03	0 2

At 31 December 2013 trade receivables are shown net of provision totalling £0 2 (2012 £nil)

The credit risk relating to cash, deposits and derivative financial instruments is actively managed centrally by Intu Properties plc, the ultimate parent Relationships are maintained with a number of tier one institutional counterparties, ensuring compliance with Intu Properties plc company policy relating to limits on the credit ratings of counterparties (between BBB+ and AAA)

Excessive credit risk is avoided through adhering to authorised limits for all counterparties

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

#### 12. Financial risk management (continued)

## Classification of financial assets and liabilities

The table below sets out the company's accounting classification of each class of financial assets and liabilities, and their fair values at 31 December 2013 and 31 December 2012. The fair values of quoted borrowings are based on the asking price. The fair values of derivative financial instruments are determined from observable market prices or estimated using appropriate yield curves at 31 December each year by discounting the future contractual cash flows to the net present values.

2013	Carrying value £m	Fair value £m	Gain/(loss) to income statement £m
Trade and other receivables Cash and cash equivalents	0 8 1 8	0 8 1 8	<u>.</u>
Total cash and receivables	26	26	
Derivative financial instruments	(11 1)	(11 1)	69
Total held for trading liabilities	(11 1)	(11 1)	69
Trade and other payables Borrowings	(13 9) (147 6)	(13 9) (147 6)	<u>-</u>
Total loans and payables	(161 5)	(161 5)	
2012	Carrying value £m	Fair value £m	Gain/(loss) to income statement £m
2012 Trade and other receivables Cash and cash equivalents	value	value	to income statement
Trade and other receivables	value £m 2 1	value £m	to income statement
Trade and other receivables Cash and cash equivalents	value £m 2 1 1 3	value £m 2 1 1 3	to income statement
Trade and other receivables Cash and cash equivalents Total cash and receivables	2 1 1 3 3 4	value £m 2 1 1 3	to income statement £m
Trade and other receivables Cash and cash equivalents  Total cash and receivables  Derivative financial instruments  Total held for trading	value £m  2 1  1 3  3 4  (17 9)	value £m  2 1  1 3  3 4  (17 9)	to income statement £m

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

#### 12. Financial risk management (continued)

The only financial assets and liabilities of the company recognised at fair value are derivative financial instruments. These are all held at fair value through profit or loss and are categorised as level 2 in the fair value hierarchy as explained below

There were no gains or losses arising on financial assets or liabilities recognised direct to equity (2012 £nil)

#### Fair value hierarchy

Level 1 Valuation based on quoted market prices traded in active markets Level 2 Valuation techniques are used, maximising the use of observable

market data, either directly from market prices or derived from market prices

Where one or more inputs to valuation are unobservable Level 3 Valuations at this level are more subjective and therefore more closely managed, including sensitivity analysis of inputs to valuation models. Such testing has not indicated that any material difference would arise due to a change in input variables

#### 13. Share capital

	2013 £m	2012 £m
Issued, called up and fully paid 24,897,106 (2012 24,897,106) ordinary shares of	2111	2,111
£1 each	24 9	24 9

#### 14. Capital commitments

At 31 December 2013, the company was contractually committed to £1 4 million (2012 £0 6 million) of future expenditure for the purchase, construction and enhancement of investment property. All of the £1.4 million is expected to be spent in 2014

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

#### 15. Cash generated from operations

	2013 £m	2012 £m
Profit before tax Remove	10 4	4 5
Revaluation of investment property	(0 1)	06
Lease incentives and letting costs	0 3	09
Finance costs	6 9	7 2
Exceptional finance costs	0 5	5 7
Change in fair value of derivative financial instruments Changes in working capital	(6 9)	(7 2)
Change in trade and other receivables	18	(0 6)
Change in trade and other payables	37	4 8
Cash generated from operations	16 6	15 9

## 16. Related party transactions

Significant balances outstanding between the company and other group companies are shown below

	Amounts owed by		Amounts owed to	
	2013 £m	2012 £m	2013 £m	2012 £m
Intu Shopping Centres plc Liberty International Group Treasury	-	-	10 6	93
Limited	-	18	23	-
Intu Payments Limited	02			

## 17. Ultimate parent company

The ultimate parent company is Intu Properties plc, a company incorporated and registered in England and Wales, copies of whose financial statements may be obtained from the Company Secretary, 40 Broadway, London, SW1H 0BT—The immediate parent company is Intu Shopping Centres plc, a company incorporated and registered in England and Wales, copies of whose financial statements may be obtained as above