Companies House: FC026153

COMPANY REGISTRATION NUMBER 3533689 (DELAWARE)

000203/20.

PHLUIDMEDIA, INC.

ANNUAL REPORT AND FINANCIAL STATEMENTS
31 DECEMBER 2014

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YEAR ENDED 31 DECEMBER 2014

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OFFICERS AND PROFESSIONAL ADVISERS

YEAR ENDED 31 DECEMBER 2014

THE BOARD OF DIRECTORS

Timothy T Smith

REGISTERED OFFICE

2711 Centerville Road

Suite 400

City of Wilmington 19808 County of New Castle

Delaware USA

BANKERS

HSBC Group plc 70 Pall Mall St James London SW1Y 5EZ United Kingdom

SOLICITORS

Hogan Lovells International LLP Atlantic House

Atlantic House Holborn Viaduct London EC1A 2FG United Kingdom

DIRECTORS' REPORT

YEAR ENDED 31 DECEMBER 2014

The Directors present their annual report and the unaudited financial statements of the company for the year ended 31 December 2014. The company is a Delaware corporation, however as the parent company's shares are quoted on the Alternative Investment Market in London, the financial statements have been prepared using United Kingdom Generally Accepted Accounting Principles.

PRINCIPAL ACTIVITIES AND BUSINESS REVIEW

The principal activity of the parent company and of the Group during the year was to develop a platform for the delivery and management of targeted, contextual and behavioural online advertising campaigns on behalf of its clients. The Review of Business is included in the Directors reports.

PRINCIPAL RISKS AND UNCERTAINTIES

The Directors recognise that within the business there are a number of risks, which may affect the performance of the Group. These risks are subjected to regular review and where appropriate processes are established to minimise the level of exposure.

Financial Risks

The Group's financial instruments comprise cash and other items, including trade debtors and trade creditors that arise directly from its operations. The Group seeks to reduce or eliminate financial risk and to invest cash assets safely and profitably. It operates within policies and procedures approved by the Board, which include strict controls on the use of financial instruments in managing the Group's risk. The Group has transactional currency exposure as it deals in multi-currencies however the Directors do seek to limit this risk as much as possible.

People

One of the key assets of the Group is the commitment and skill of its staff. The retention of these people is therefore key to the success of the business. The Group monitors closely the satisfaction of its employees and that their remuneration packages match both contribution and the wider employment market. In addition the Group has a share option scheme which allows employees to participate in the success of the Group as a whole

Technology and market changes

Phluidmedia, Inc. operates at the forefront of the digital advertising technology marketplace. The Directors acknowledge that this is a rapidly evolving environment and the Group monitors closely how changes will impact the Group.

Competition

The Group continuously monitors new product offerings into the market place and the Directors believe Phorm's technical team have a strong track record in maintaining competitive advantage

RESEARCH AND DEVELOPMENT

Research and development is undertaken on an ongoing basis in order to further develop and enhance the Group's software products

DIRECTORS' REPORT

YEAR ENDED 31 DECEMBER 2014

THE DIRECTORS AND THEIR INTERESTS

The Directors at the end of the year were as follows

K Ertugrul (Resigned 15 July 2015)

None of the directors who served during the year had any beneficial interests in the share capital of the company

EMPLOYEE CONSULTATION

The policy of informing and consulting with employees is maintained by means of regular team briefs, conference calls and meetings. Employees are encouraged to present their views and suggestions in respect of the Group's performance.

CREDITOR PAYMENT POLICY

The Group's current policy concerning the payment of trade creditors is to

- (i) settle the terms of payment with suppliers when agreeing the terms of each transaction
- (ii) ensure that suppliers are made aware of the terms of payment by inclusion of the relevant terms in contracts
- (iii) pay in accordance with the Group's contractual or other legal obligations

The average trade creditor days for the year were 31 days (2013 10 days)

STATEMENT OF DIRECTORS' RESPONSIBILITIES

FOR THE YEAR ENDED 31 DECEMBER 2014

The Directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). The financial statements are required by law to give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- · make judgments and estimates that are reasonable and prudent,
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements.
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The Directors are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for and detection of fraud and other irregularities.

PROFIT AND LOSS ACCOUNT

FOR THE YEAR ENDED 31 DECEMBER 2014

		2014	2013
	Notes	\$	\$
Cost of Sales		(483 836)	(159,227)
Gross Loss		(483,836)	(159,227)
Sales and Administrative Expenses			
- General		(9,969,404)	(23,040,392)
- Share Based Payments		(2,509,866)	(10,160,169)
Operating Loss	3	(12,963,106)	(33,359,788)
Impairment of Intercompany Receivable		(23,873,797)	
Interest receivable	6	5,613	5,416
Interest Payable and similar Charges	7	-	-
Loss on Ordinary Activities Before Taxation		(36,831,290)	(33,354,372)
Taxation on Loss on Ordinary Activities	8	-	-
Loss on Ordinary Activities After Taxation		(36,831,290)	(33,354,372)

All activities of the Company are classed as continuing

STATEMENT OF TOTAL RECOGNIZED GAINS AND LOSSES

FOR THE YEAR ENDED 31 DECEMBER 2014

		2014	2013
	Notes	\$	\$
Loss for the financial year		(36,831,290)	(33,354,372)
Share option charge taken to option reserve		2,509,866	10,160,169
Currency translation difference on overseas divisions		8,601,885	1,799,245
Total recognized gains and losses relating to the year		(25,719,539)	(21,394,958)
Total gains and losses recognized since last annual report		(25,719,539)	(21,394,958)

BALANCE SHEET

AS AT 31 DECEMBER 2014

		2014	2013
	Notes	\$	\$
Fixed Assets			
Tangible assets	9	133,556	193,524
		133,556	193,524
Current Assets			
Debtors	10	26,580,310	36,612,311
Cash at bank and in hand		156,196	4,979,062
		26,736,506	41,591,373
Creditors Amounts Falling Due Within One Year	11	(217,279,736)	(206,475,032)
Net Current Assets		(190,543,230)	(164,883,659)
Total Assets Less Current Liabilities		(190,409,674)	(164,883,659)
Creditors Amounts Falling Due After One Year		-	-
Net Assets		(190,409,674)	(164,690,135)
Capital and Reserves			
Called Up Share Capital	12	-	-
Share Premium Account	13	-	-
Foreign Exchange Reserve	13	(2,400,549)	(11,002,434)
Profit and Loss Account	13	(188,009,125)	(153,687,701)
Shareholders' Funds		(190,409,674)	(164,690,135)

The financial statements of Phluidmedia, Inc. registered number 3533689 (Delaware), were approved by the Board of Directors and authorised for issue on 27 January 2016

Signed on behalf of the Board of Directors

TINTER THE

T Smith Director

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2014

1 ACCOUNTING POLICIES

The financial statements are prepared in accordance with applicable United Kingdom law and accounting standards. The particular accounting policies adopted are described below, and have been applied consistently in the current and preceding year.

Basis of preparation

These financial statements present information about the company as an individual undertaking and not about its group. The accounts have been prepared on an historical cost basis.

The company is exempt from the obligation to prepare and deliver group accounts under Sections 228(2) of the Companies Act 1985 as it is a wholly-owned subsidiary of Phorm Corporation Ltd. (see note 19)

Basis of going concern

These financial statements have been prepared on a going concern basis which assumes that the company will continue to be supported by its, parent, Phorm Corporation Ltd

Turnover

Turnover represents amounts receivable for services net of VAT and trade discounts

Research and development

In accordance with best practice in the software industry, research and development expenditure is expensed to the profit and loss accounts as incurred

Tangible fixed assets

All tangible fixed assets are initially recorded at cost, and then stated at cost less depreciation

Depreciation

Depreciation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows

Computer hardware & machinery - 50% on cost Fixtures and fittings - 33% on cost Software development costs - 50% on cost

Fixed asset investments

Fixed assets investments are stated at cost less provision for impairment in value

Leasing and hire purchase commitments

Assets held under finance leases and hire purchase contracts are treated as if they had been purchased outright at the present value of the rentals payable, less finance charges, over the primary period of the agreements. The corresponding obligations under these agreements are included in creditors. The finance element of the rentals payable is charged to the profit and loss account so as to produce a constant rate of charge on the outstanding balance in each period.

Rentals applicable to operating leases where substantially all of the benefits and risks of ownership remain with the lessor are charged against profits on a straight-line basis over the period of the lease

Contribution to pension funds

The company contributes to individual defined contribution pension plans for the benefit of certain employees and directors. The assets of the scheme are administered by trustees in a fund independent from those of the company.

The pension costs charged against profits represent the amount of the contributions payable to the scheme in respect of the accounting period

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2014

ACCOUNTING POLICIES (Continued)

Share based payments

The Group issues equity-settled share-based payments to certain employees and has applied Financial Reporting Standard No 20 'Share-based payments'

The cost of employee share-based compensation awards is recognised as an expense. The total amount to be expensed rateably over the vesting period is determined by reference to the fair value of the options determined at the grant date, excluding the impact of non-market vesting conditions (for example, profitability and sales targets). Non-market vesting conditions are included in the assumptions about the number of options that will eventually vest. This estimate is revised at each reporting date and an adjustment is made to the profit and loss account. Fair value is measured by using the Black-Scholes pricing model, except for options with market based vesting conditions, where a binomial model is used.

Employer's taxes on share options

Employers' national insurance contributions in the UK, are calculated using the market value of the company's shares at the reporting date, and pro-rated over the vesting period of the options

Deferred taxation

Current tax, including UK corporation tax and foreign tax, is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date

Deferred tax is provided in full on timing differences which result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to apply when they crystallise based on current rates and law. Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in the accounts. Deferred tax is not provided on timing differences arising from the revaluation of fixed assets where there is no commitment to sell the assets. Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered. Deferred tax assets and liabilities are not discounted.

Foreign currencies

Monetary assets and liabilities in foreign currencies are translated into US dollars at the closing rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into US dollar at the rate of exchange ruling at the date of the transaction. All differences are taken to the profit and loss account.

The results of overseas branches are translated into US dollars at the average rates for the year. The net assets/(liabilities) of overseas branches are translated at year-end exchange rates. The exchange differences arising on translation of the opening net assets/(liabilities) and results of overseas operations are taken to reserves.

Functional and presentation currency

Items included in the financial statements of the entity are measured using the currency of the primary economic environment in which the entity operates ("the functional currency"). The Company's only cash flows relate to the provision of inter-company loans in GBP sterling from the parent company. The functional currency of the Company has therefore been determined to be GBP sterling. The financial statements are presented in US dollars, which differs to the functional currency of the Company. A different presentation currency has been used as the company considers this aids comparability with other companies in the sector and reflects the international nature of the Group's operations.

Cash flow statement

The company has taken advantage of the exemption available under Financial Reporting Standard No 1 'Cash flow statements (Revised 1996)' not to prepare a statement of cash flows as it is a wholly-owned subsidiary undertaking Phluidmedia, Inc cash flows are included in the consolidated accounts of Phorm Corporation Ltd, which are publicly available

Segmental reporting

The company has taken advantage of the exemption available under Statement of Standard Accounting Practice 25 'Segmental reporting', paragraph (41) not to provide additional segmental reporting disclosures as it is a wholly owned subsidiary undertaking. Phorm UK, Inc. segmental reporting disclosures are included in the consolidated accounts of Phorm Inc, which are publicly available.

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2014

2 TURNOVER

During 2006 the Directors made a strategic decision to cease the sale and marketing of the desktop software business (Pagesense Desktop), and focus the company's resources on the online behavioural and contextual advertising market through arrangements with global ISPs. The company therefore did not generate any revenue in the current year (2013 none)

3 OPERATING LOSS BEFORE TAX

Operating loss is stated after charging/(crediting)

	2014 \$	2013 \$
Research and development expenditure written off	15,687	6,307,952
Operating lease rentals - Other assets	202 704	205.050
Share Based Payments	203,781	305,059
- Charge under FRS 20	2,509,866	10,160,169
- Employer's NIC	-	-
Depreciation of owned fixed assets	216,374	272,942
Depreciation of tangible fixed assets held under finance lease		
and hire purchase contracts	-	-
Auditors' remuneration		
Fees payable to the Company's auditors for the audit of the company's		
annual accounts	-	-
Fees payable to the Company's auditors for other services	-	61,532
Net loss/(profit) on foreign currency translation	1,010,589	5,553,797

Fees payable to the company's auditors for non-audit services to the company are not required to be disclosed because the consolidated financial statements are required to disclose such fees on a consolidated basis

4 STAFF COSTS

The average number of staff employed by the Company during the financial year amounted to

	2014 No	2013 No
Research and development	1	2
Sales and administration	39	35
	40	37
The aggregate payroll costs of the above were	2014 \$	2013 \$
Wages and salaries Compensation for loss of office Social security costs Other pension costs	753,362 235,406	6,033,154 203,016 714,687 200,587
	7,480,158	7,151,444

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2014

5	DIRECTORS' EMOLUMENT		
	The Directors' aggregate emoluments in respect of qualifying services were		
	with the control and the control with the control of the control o	2014 \$	2013 \$
	Emoluments receivable	905,786	987,443
	Compensation for loss of office Sums paid to third parties in respect of directors' services	-	-
	Taken para to time period in technologic delivious	905,786	987,443
	•		
	Emoluments of highest paid director		
		2014 \$	2013 \$
	Total emoluments (excluding pension contributions)	905,786	φ 987,443
	Total emourners (excluding pension contributions)	905,700	307,445
	The highest paid director did not exercise any share options in the year		
	The company has not made any pension contributions (2013 NIL) under de respect of the directors	fined contributio	n schemes in
6	INTEREST RECEIVABLE		
		2014 \$	2013 \$
	Bank interest receivable	5,613	5,416
		5,613	5,416
7	INTEREST PAYABLE AND SIMILAR CHARGES	2014 \$	2013 \$
	Interest payable on Finance lease and hire purchase contracts	-	-
	Other interest	-	-
	=		
8	TAXATION ON ORDINARY ACTIVITIES		
		2014	2013
	Current tax	\$	\$
	Delaware state tax	_	_
	Total current tax	-	_
	Factors affecting the tax charge for the period Loss on ordinary activities before taxation	(36,831,290)	(33,354,372)
	Profit on ordinary activities before taxation multiplied by blended rate of UK corporation tax of 21 49% (2013 23 25%)	(7,915,044)	(7,754,891)
	Effects of		
	Expenses not deductible for tax purposes	2,046	33,456

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2014

Capital allowances for the period in excess of depreciation Other tax adjustments	532,910 262.071	269,066 2.516.392
Movement on tax losses	7,118,017	4,935,977
Current Tax charge		

Deferred tax assets have not been recognised as they may not be utilised until suitable profits arise and it is not yet sufficiently probable that such profits will be available in the future

9 TANGIBLE FIXED ASSETS

	Computer Hardware & Machinery \$	Fixtures & Fittings \$	Total \$
COST			
At 1 January 2014	3,164,561	110,825	3,275,386
Additions	120,194	35,094	155,288
Transfer Disposals	-	-	-
Exchange differences	(149,577)	(686)	(150,263)
At 31 December 2014	3,135,178	145,233	3,280,411
DEPRECIATION			
At 1 January 2014	2,971,803	110,059	3,081,862
Charge for the year	203,578	12,796	216,374
Transfer Disposals	-	-	-
Exchange differences	(150,222)	(1,159)	(151,381)
At 31 December 2014	3,025,159	121,696	3,146,855
NET BOOK VALUE			
At 31 December 2014	110,019	23,537	133,556
At 31 December 2013	192,758	766	193,524

Finance Leases and Hire Purchase Contracts

The net book value of tangible fixed assets includes an amount of \$NIL (2013 \$NIL) in respect of assets held under finance lease or hire purchase contracts. The depreciation charge for the year was \$NIL (2013 \$NIL)

10 DEBTORS

	2014 \$ ·	2013 \$
Amounts owed by Group undertakings	26,413,917	35,613,186
Rent deposit	-	559,118
Other debtors	16,461	23,419
Prepayments and accrued income	149,932	416,588
	26,580,310	36,612,311

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2014

11 CREDITORS Amounts falling due within one year

	2014 \$	2013 \$
Amounts owed to Group undertakings	215,816,100	205,558,569
Trade creditors	294,565	130,161
Other taxation and social security	466,454	546,436
Accruals and deferred income	702,617	239,866
	217,279,736	206,475,032

The intercompany balance due to the parent company represents the sterling fund raising on the UK equity market. The parent company has confirmed that this loan is of an equity nature and it is not envisaged that this loan will be repaid.

12 SHARE CAPITAL

Authorised share capital				
		2014		2013
		\$		\$
100 Common shares of \$0 001 each		0 1		0 1
Allotted, called up and fully paid				
	2014		2013	
	No	\$	No	\$
Common shares of \$0 001 each	100	0 1	100	0 1

13 RESERVES

	Share capital \$	Additional paid in capital \$	Warrants \$	Translation reserve	Accumulated Deficit	Total \$
At 1 January 2013	-	-	-	(12,801,679)	(130,493,498)	(143,295,177)
Loss for the year	-	-	-	-	(33,354,372)	(33,354,372)
Share-based payment charge	-	-	-	.	10,160,169	10,160,169
Issue of new stock	-	-	-	-	-	-
Transfer of stock	-	-	-	-	-	-
Exchange differences on translation of overseas operations	_		_	1,799,245		1,799,245
Transfer on exercise of	_	-	_	1,788,243	_	1,100,240
warrants	-			<u> </u>		
At 1January 2014	-	-	-	(11,002,434)	(153,687,701)	(164,690,135)
Loss for the year	-	-	-	-	(36,831,290)	(36,831,290)
Share-based payment charge	_	-	-	-	2,509,866	
Issue of new stock	-	-	-	-	-	-
Transfer of stock	-	-	-	-	-	-
Exchange differences on translation of overseas						
operations	-	-	-	8,601,885	-	8,601,885
Transfer on exercise of warrants						
At 31 December 2014		_		(2,400,549)	(188,009,125)	(190,409,674)

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2014

14 SHARE BASED PAYMENTS

The Group has a share scheme whereby options over the common shares of the company are granted to employees, consultants and directors. Options are granted at the mid market price on close of the day of grant and must be exercised within 10 years of grant unless the employment is terminated in which case options generally must be exercised within 90 days of termination.

The reconciliation of option movements during the year ended 31 December 2014 is shown below

	Number	2014 Weighted average exercise price £	Number	2013 Weighted average exercise price £
Outstanding at beginning of period Granted during the year	40,165,199	1 02	42,179,887	1 08
Lapsed	(1,673,550)	0 77	(2,014,688)	2 40
Cancelled	-	-	-	-
Exercised	-	-	-	-
Outstanding at end of period	38,491,649	1 02	40,165,199	1 02
Exercisable at end of period	31,736,166	0 70	30,561,227	1 08

The following options over ordinary shares were in existence at 31 December 2014

Range of exercise Price £	Number	Weighted average exercise price £	2014 Weighted average remaining life (years)	Number		•
£0 01 - £2 49	37,991,791	0 86	6 98	39,612,342	0 86	7 99
£2 50 - £4 99	140,443	3 75	4 25	191,443	3 75	5 25
£5 00 - £9 99	118,500	9 60	2 10	118,500	9 60	3 10
£10 00-£15 00	13,000	11 50	3 42	13,000	11 50	4 42
£15 00-£20 00	138,250	17 96	3 04	138,250	17 96	4 04
£20 00-£25 00	52,500	21 87	2 89	52,500	21 87	3 89
£25 00-£30 00	37,165	27 30	2 58	39,164	27 30	3 58
Total	38,491,649	1 02	6 93	40,165,199	1 02	7 94

In 2014 no options were granted

The expected volatility was based upon historical volatility of the Company's share price from IPO to date of grant. The expected life used in the model has been adjusted, based on management's best estimate, for the effects of non-transferability, exercise restrictions, and behavioural considerations.

Market based performance conditions have been incorporated into the determination of the fair value of relevant share options through the use of a Monte Carlo simulation model

The likelihood of non-market based performance conditions being satisfied has been incorporated into the number of options expected to vest by reference to the Group's business plan approved by the Board

The Company recognised total expenses of \$2,509,866 in 2014 (2013 \$10,160,169) related to equity-settled share based payment transactions

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2014

15 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

2014	2013	
\$	\$	
(36,831,290)	(33,354,372)	
-	-	
11,111,751	11,959,414	
(25,719,539)	(21,394,958)	
(164,690,135)	(143,295,177)	
(190,409,674)	(164,690,135)	
	\$ (36,831,290) 11,111,751 (25,719,539) (164,690,135)	

16 PENSIONS

Defined Contribution

The Company operates a defined contribution pension scheme. The assets of the scheme are held separately from those of the Company in an independently administered fund. The pension cost charge represents contributions payable by the Company to the fund and amounted to \$235,406 (2013 \$200,587). At the year end a creditor of \$46,315 (2013 \$40,338) was owed in respect of unpaid contributions.

17 FINANCIAL COMMITMENTS

Capital commitments

At 31 December 2014, no capital commitments (2013 none) had been authorised or contracted for by the directors

Operating lease commitments

At 31 December 2014, the Company had annual commitments under non-cancellable operating leases as set out below -

	Land and buildings	
	2014 \$	2013 \$
Operating leases which expire		
Within one year	-	25,422
Within 2 to 5 years More than 5 years	•	-
		
		25,422

18 RELATED PARTY TRANSACTIONS

Transactions with the directors of the company are disclosed in note 5

The company has taken advantage (where applicable) of the exemptions in paragraph 3(c) of Financial Reporting Standard 8 'Related party disclosures' and has not disclosed details of transactions with fellow group companies

There are no other related party transactions during the year

NOTES TO THE FINANCIAL STATEMENTS

YEAR ENDED 31 DECEMBER 2014

19 ULTIMATE CONTROLLING PARTY

Phorm Corporation Ltd is the ultimate parent company and controlling party of the smallest and largest group that prepares group accounts, which are publicly available. The Group's annual report and accounts are available from www phorm com