Pc 2535/ 250840/20.

Telestream, Inc Profit and Loss Statement Year Ended 31 December 2006, in US\$

	FY 2006	FY 2005	Increase/(Decrease)
NET REVENUE	16,452,034	11,794,260	4,657,774
TOTAL COST OF GOODS	3,146,349	2,341,121	805,228
GROSS PROFIT	13,305,685	9,453,139	3,852,546
	80 9%	80 2%	
OPERATING EXPENSES			
Admin Expense	1,792,421	1,357,982	434,439
Sales & Marketing	4,337,728	3,276,421	1,061,307
Engineering Expense	4,870,850	2,545,003	2,325,847
TOTAL OPERATING EXPENSES	11,000,999	7,179,406	3,821,593
OPERATING INCOME/(LOSS)	2,304,686	2,273,733	30,953
TOTAL OTHER INCOME (/ EVRENCE)	04.404	(13,282)	107,688
TOTAL OTHER INCOME/(EXPENSE)	94,406	(13,202)	107,000
NET INCOME/(LOSS)	2,399,092	2,260,451	138,641

Prepared by B J Fisher, Telestream, Inc Financial Controller

MONDAY



A22

21/07/2008 COMPANIES HOUSE

227

Telestream Inc Consolidated Balance Sheet 31 Dec 06

	December	31, 2006	December	31, 2005	Change
ASSETS					
Current Assets					
Cash	\$6,852,505		\$ 3,965,988		2,886,517
Accounts Receivable	2,803,685		1,314,482		1,489,203
Materials Inventory	570,479		571,113		(634)
Prepayments	175,188		91,701		83,487
TOTAL Current Assets		10,401,857		5,943,284	4,458,573
Equipment and Furniture	1,411,308		2,059,517		(648,209)
Accumulated Depreciation	(959,020)		(1,876,846)		917,826
NET Equipment and Furniture		452,289		182,671	269,618
Other Assets					4 204 227
Deferred Taxes	6,201,237				6,201,237
Goodwill	151,138				70,520
Development Licenses	70,520				
TOTAL Other Assets		6,422,895		•	6,271,757
TOTAL ASSETS	=	\$ 17,277,041		\$ 6,125,955	\$10,999,948
LIABILITIES					
Current Liabilities					
Trade Accounts Payable	\$ 2,640,037		\$ 1,000,693		\$ 1,639,344
Other Accrued Liabilities	\$ 28,968		\$ 28,968		\$ -
Deferred Reveue	\$ 1,404,024				
Taxes Payable	\$ 466,463				0
Notes Payable, Short Term			-	•	
TOTAL Current Liabilities		4,539,492		1,029,661	1,639,344
Long Term Liabilities					0
Stock Option Deposits	10 000		3,148		7,660
Lease Payable	10,808				0
TOTAL Long Term Liabilities		10,808		3,148	7,660
TOTAL LIABILITIES		4,550,300		1,032,809	1,647,004
EQUITY					
Common Stock	2,952		2,317		635
Preferred Stock	10,145		10,145		0
Paid in Capital in Excess of Par Common	55,595		46,766		8,829 0
Paid in Capital in Excess of Par Preferred	19,277,076		19,277,076		(3,248)
Foreign Exchange Translation	(3,248)		/14 E03 400		7,635,781
Accum Deficit, Prior years	(8,867,828)		(16,503,609)		
Retained Earnings	2,252,049		<u>2,260,451</u>	-	(8, <u>402)</u>
TOTAL EQUITY		12,726,741		5,093,146	7,633,594
TOTAL LIABILITIES AND EQUITY	-	\$ 17,277,041		\$ 6,125,955	\$ 9,280,599

Prepared by B J Fisher Telestream, Inc Financial Controller