

Company Registration No. 11413907 (England and Wales)

INVESTSK LIMITED

ANNUAL REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2021

INVESTSK LIMITED

COMPANY INFORMATION

Directors	Mr K H Cooke Ms K E Bradford Mr A N Stokes	(Appointed 10 November 2021)
Company number	11413907	
Registered office	St. Peters Hill Grantham Lincolnshire NG31 6PZ	
Senior Statutory Auditor	Theo Banos BA FCA Duncan & Toplis Limited 3 Castlegate Grantham Lincolnshire NG31 6SF	

INVESTSK LIMITED

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INVESTSK LIMITED

DIRECTORS' REPORT

FOR THE YEAR ENDED 31 MARCH 2021

The directors present their annual report and financial statements for the year ended 31 March 2021.

Directors

The directors who held office during the year and up to the date of signature of the financial statements were as follows:

Mr K H Cooke	
Mr B M Dobson	(Resigned 10 November 2021)
Mr P A Thomas	(Resigned 18 August 2020)
Ms K E Bradford	
Mr A N Stokes	(Appointed 10 November 2021)

The 2020/21 financial year saw significant change to the structure and operation of InvestSK. Almost immediately after the turn of the new financial year the Country was hit by the Covid-19 pandemic and it was necessary for InvestSK as the economic development and regeneration company for the District to adapt its ways of working to best support the South Kesteven business community.

Prior to the new financial year starting the decision had already been made that staff seconded to InvestSK from South Kesteven District Council would return to their substantive posts within SKDC thus presenting a much-reduced core staffing structure in the company. Those that remained did so as employees of the company and for a period were deployed solely on administering the local Government response due to the pandemic.

In the first wave alone £27m was administered through the company with the support of finance and revenues and benefits colleagues within SKDC. By the end of the financial year 2020/21 this figure had increased to over £40m of grant support to nearly 2,700 South Kesteven businesses.

To compliment this process monthly 'virtual' briefings were delivered by the team, with consistently over 100 local businesses attending in order to receive the latest support, advice and guidance regarding grants and other operational factors during the various lockdowns and restrictions.

This activity not only drew InvestSK closer to the business community but also provided an excellent segway into increasing its communications reach and ultimately allowed the company to grow its business database from around 400 businesses at the start of the year to over 1,600, all of whom continue to receive regular updates and information.

The administration of the grants was an incredibly time intensive process but ultimately demonstrated the worth and knowledge of those involved and gave a real identity to the company right across the District.

As a result of the excellent work done in the first half of the year and the need to refocus the operating model as a result of the pandemic a revised Business Plan was approved in September 2020 that further streamlined the operation and gave even greater clarity to its role and function. This did however necessitate a further restructure with the removal of senior posts from the structure and a far closer relationship developed with senior officers within the parent company (SKDC).

In addition to strengthening the business support function within the revised plan the other key themes of 'visitor economy' and business growth and inward investment' were also identified as key pillars of the company function.

As was well documented, the tourism, hospitality and visitor economy sectors were particularly hard hit during the pandemic and InvestSK provided dedicated officer support in working with these businesses to ensure they had access to all relevant information and grant support that allowed them to operate as effectively as possible.

INVESTSK LIMITED

DIRECTORS' REPORT (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2021

The importance of place promotion took on greater significance as it became apparent foreign travel would continue to be restricted and again dedicated support was provided in order to ensure the District is well positioned to attract staycation visitors from Spring 2021 and beyond.

Prior to the pandemic a great amount of time and emphasis was placed upon developing an inward investment offer worthy of a District that is so well serviced by key arterial road and rail links. And whilst the emphasis was clearly upon retaining our existing business base work continued on supporting the private sector in bringing forward key development sites and infrastructure necessary to grow the Districts economy in future years. Examples of successful partnerships included detailed engagement in the planning process to deliver 64 acres of employment land on the A1 corridor in Grantham and the successful planning consent for 17 acres of employment land in Bourne.

The final key pillar within the new business plan evidenced strong recognition of activity started prior to the current year and that would continue to be delivered by InvestSK on behalf of SKDC into future years. The most significant of these being the retention of the 'Regeneration and Placemaking' function in order to continue the development of funding proposals to Government for the 'Grantham Future High Street Fund' and to Historic England for the 'Grantham High Street Heritage Action Zone' programme. In both cases these bids were successful and will see nearly £7m spent on the regeneration of Grantham Town Centre and surrounding areas by March 2024.

In what were unprecedented times for all it is hoped that this directors' report demonstrates some of the significant achievements delivered by the company over the year that have ultimately contributed to the successful retention of business and jobs in the District while at the same time securing a longer term and successful future for our town centres and rural communities.

Auditor

The auditors, Duncan & Toplis Limited will be proposed for re-appointment at the forthcoming Annual General Meeting.

Statement of disclosure to auditor

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information of which the company's auditor is unaware. Additionally, the directors individually have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditor is aware of that information.

Small companies exemption

This report has been prepared in accordance with the provisions of Part 15 of the Companies Act 2006 relating to small companies.

On behalf of the board

Mr K H Cooke

Director

20 December 2021

INVESTSK LIMITED

DIRECTORS' RESPONSIBILITIES STATEMENT

FOR THE YEAR ENDED 31 MARCH 2021

The directors are responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the surplus or deficit of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

INVESTSK LIMITED

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF INVESTSK LIMITED

Opinion

We have audited the financial statements of Investsk Limited (the 'company') for the year ended 31 March 2021 which comprise the income and expenditure account, the balance sheet and notes to the financial statements, including significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland* (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 March 2021 and of its deficit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial statements* section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

Other information

The other information comprises the information included in the annual report other than the financial statements and our auditor's report thereon. The directors are responsible for the other information contained within the annual report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of our audit:

- the information given in the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the directors' report has been prepared in accordance with applicable legal requirements.

INVESTSK LIMITED

INDEPENDENT AUDITOR'S REPORT (CONTINUED) TO THE MEMBERS OF INVESTSK LIMITED

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the directors' report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemption in preparing the directors' report and take advantage of the small companies exemption from the requirement to prepare a strategic report.

Responsibilities of directors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error. In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

INVESTSK LIMITED

INDEPENDENT AUDITOR'S REPORT (CONTINUED)

TO THE MEMBERS OF INVESTSK LIMITED

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud, is detailed below.

We have identified areas of laws and regulations that could reasonably be expected to have a material effect on the financial statements from our general commercial experience, knowledge of the sector, a review of regulatory and legal correspondence and through discussions with Directors and other management obtained as part of the work required by auditing standards. We have also discussed with the Directors and other management the policies and procedures relating to compliance with laws and regulations. We communicated laws and regulations throughout the team and remained alert to any indications of non-compliance throughout the audit.

The potential impact of different laws and regulations varies considerably. Firstly the company is subject to laws and regulations that directly impact the financial statements (for example financial reporting legislation) and we have assessed the extent of compliance with such laws as part of our financial statements audit.

Secondly, the company is subject to other laws and regulations where the consequence for non-compliance could have a material effect on the amount of disclosures in the financial statements. We identified the following areas as those most likely to have such an effect; Health and Safety regulation and employment laws.

Auditing standards limit the required audit procedures to identify non-compliance with these laws and regulations to enquiry of the Directors and other management and inspection. Through these procedures, if we became aware of any non-compliance, we considered the impact on the procedures performed on the related financial statement items.

Owing to the inherent limitations of an audit, there is an unavoidable risk that we may not have detected some material misstatements in the financial statements, even though we have properly planned and performed our audit in accordance with auditing standards. The further removed non-compliance with laws and regulations is from the events and transactions reflected in the financial statements, the less likely the inherently limited procedures required by auditing standards would identify it. As with any audit, there is a greater risk of non-detection of irregularities as these may involve collusion, intentional omissions of the override of internal controls. We are not responsible for preventing non-compliance and cannot be expected to detect non-compliance with all laws and regulations.

A further description of our responsibilities is available on the Financial Reporting Council's website at: <https://www.frc.org.uk/auditorsresponsibilities>. This description forms part of our auditor's report.

Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

Theo Banos BA FCA (Senior Statutory Auditor)
For and on behalf of Duncan & Topliss Limited

20 December 2021

Chartered Accountants
Statutory Auditor

3 Castlegate
Grantham
Lincolnshire
NG31 6SF

INVESTSK LIMITED

INCOME AND EXPENDITURE ACCOUNT

FOR THE YEAR ENDED 31 MARCH 2021

	2021 £	2020 £
Income	541,780	1,454,269
Administrative expenses	(592,666)	(1,471,921)
Deficit before taxation	(50,886)	(17,652)
Tax on deficit	-	-
Deficit for the financial year	(50,886)	(17,652)

INVESTSK LIMITED

BALANCE SHEET

AS AT 31 MARCH 2021

	Notes	2021 £	£	2020 £	£
Fixed assets					
Tangible assets	4		7,589		11,553
Current assets					
Debtors	5	185,463		110,084	
Cash at bank and in hand		179,131		246,594	
		<u>364,594</u>		<u>356,678</u>	
Creditors: amounts falling due within one year	6	<u>(291,753)</u>		<u>(236,915)</u>	
Net current assets			72,841		119,763
Net assets			<u>80,430</u>		<u>131,316</u>
Reserves					
Income and expenditure account			80,430		131,316
Members' funds			<u>80,430</u>		<u>131,316</u>

These financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies regime.

The financial statements were approved by the board of directors and authorised for issue on 20 December 2021 and are signed on its behalf by:

Mr K H Cooke
Director

Company Registration No. 11413907

INVESTSK LIMITED

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 MARCH 2021

1 Accounting policies

Company information

InvestSK Limited is a private company, limited by guarantee, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

1.1 Accounting convention

These financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102") and the requirements of the Companies Act 2006 as applicable to companies subject to the small companies regime. The disclosure requirements of section 1A of FRS 102 have been applied other than where additional disclosure is required to show a true and fair view.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded to the nearest £.

The financial statements have been prepared under the historical cost convention, modified to include the revaluation of freehold properties and to include investment properties and certain financial instruments at fair value. The principal accounting policies adopted are set out below.

1.2 Income and expenditure

Core Income is recognised as it becomes receivable over the period in which it relates. Project income is recognised to reflect the stage of completion of the project, with any remaining income being deferred.

Expenditure is recognised as soon as there is a legal or constructive obligation committing the company to that expenditure and it is probable that settlement will be required and the amount of the obligation can be measured reliably. In particular the following policies apply to grants payable.

- Grants are accrued once the recipient has been notified of the grant award.
- Provisions for grants are made when the recipient has been notified of a grant award, but the timing of the grant of the amount payable remains uncertain.

1.3 Tangible fixed assets

Tangible fixed assets are initially measured at cost and subsequently measured at cost or valuation, net of depreciation and any impairment losses.

Depreciation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Fixtures and fittings	25% on cost
Computers	25% on cost

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset, and is credited or charged to surplus or deficit.

1.4 Cash and cash equivalents

Cash and cash equivalents are basic financial assets and include cash in hand, deposits held at call with banks, other short-term liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities.

INVESTSK LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2021

1 Accounting policies

(Continued)

1.5 Financial instruments

The company has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the company's balance sheet when the company becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

Basic financial assets

Basic financial assets, which include debtors and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest. Financial assets classified as receivable within one year are not amortised.

Classification of financial liabilities

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

Basic financial liabilities

Basic financial liabilities, including creditors, bank loans, loans from fellow group companies and preference shares that are classified as debt, are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest. Financial liabilities classified as payable within one year are not amortised.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Amounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade creditors are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

1.6 Taxation

The company is exempt from corporation tax, it being a company not carrying on a business for the purposes of making a profit.

1.7 Employee benefits

The costs of short-term employee benefits are recognised as a liability and an expense, unless those costs are required to be recognised as part of the cost of stock or fixed assets.

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the company is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

1.8 Retirement benefits

Payments to defined contribution retirement benefit schemes are charged as an expense as they fall due.

INVESTSK LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2021

1 Accounting policies

(Continued)

1.9 Foreign exchange

Transactions in currencies other than pounds sterling are recorded at the rates of exchange prevailing at the dates of the transactions. At each reporting end date, monetary assets and liabilities that are denominated in foreign currencies are retranslated at the rates prevailing on the reporting end date. Gains and losses arising on translation in the period are included in profit or loss.

2 Judgements and key sources of estimation uncertainty

In the application of the company's accounting policies, the directors are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

3 Employees

The average monthly number of persons (including directors) employed by the company during the year was:

	2021 Number	2020 Number
Total	12	13

4 Tangible fixed assets

	Fixtures and fittings £	Computers £	Total £
Cost			
At 1 April 2020 and 31 March 2021	4,375	11,483	15,858
Depreciation and impairment			
At 1 April 2020	1,094	3,211	4,305
Depreciation charged in the year	1,093	2,871	3,964
At 31 March 2021	2,187	6,082	8,269
Carrying amount			
At 31 March 2021	2,188	5,401	7,589
At 31 March 2020	3,281	8,272	11,553

INVESTSK LIMITED

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2021

5 Debtors	2021	2020
	£	£
Amounts falling due within one year:		
Trade Debtors	179,363	34,723
Other debtors	6,100	75,361
	<u>185,463</u>	<u>110,084</u>

6 Creditors: amounts falling due within one year	2021	2020
	£	£
Trade creditors	9,778	83,028
Taxation and social security	95,978	13,073
Other creditors	185,997	140,814
	<u>291,753</u>	<u>236,915</u>

7 Members' liability

The company is limited by guarantee, not having a share capital and consequently the liability of members is limited, subject to an undertaking by each member to contribute to the net assets or liabilities of the company on winding up such amounts as may be required not exceeding £1.

8 Restricted funds

There are no restricted funds held within the reserve figure.

9 Ultimate Controlling Party

The controlling party is South Kesteven District Council, its sole legal member.

This document was delivered using electronic communications and authenticated in accordance with the registrar's rules relating to electronic form, authentication and manner of delivery under section 1072 of the Companies Act 2006.