REGISTERED NUMBER: 11392908 (England and Wales)

## **Group Strategic Report, Report of the Directors and**

**Consolidated Financial Statements** 

for the Year Ended 31 May 2020

<u>for</u>

**RFS Holdco 1 Limited** 

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## RFS Holdco 1 Limited

## Company Information for the Year Ended 31 May 2020

**DIRECTORS:** M A Couzens

J Turner

REGISTERED OFFICE: Unit 12 Global Business Park

Wilkinson Road Cirencester Wiltshire GL7 1YZ

**REGISTERED NUMBER:** 11392908 (England and Wales)

### Group Strategic Report for the Year Ended 31 May 2020

The directors present their strategic report of the company and the group for the year ended 31 May 2020.

RFS Holdco 1 Limited Group (the Group) provides consultancy services and skilled people to financial services firms that are predominantly based in the UK.

#### **REVIEW OF BUSINESS**

The Group has continued to grow its client base in anticipation of historical projects, such as PPI complaint resolution, reaching their conclusion. In parallel the Group has re-organised its operations to deliver sustained efficiency improvements.

#### PRINCIPAL RISKS AND UNCERTAINTIES

The Group delivers remediation services through building resource capacity and consultancy services to a range of clients.

These contracts typically operate on a short-term rolling renewal basis and are therefore not guaranteed. The Group continues to focus its business development activities on building new clients and new projects to help mitigate this risk.

The ability to identify and recruit contractors with appropriate skills, particularly as key projects of customer remediation are completed, and as regulatory focus moves to new programs of rectification, is critical to the ongoing success of the business. The Group continues to monitor the themes emerging from the FCA that will lead to new business opportunities.

Historically the Group has provided remediation services to banks to assist the management of PPI related customer claims. The deadline for most consumer claims was August 2019 and these projects are due to conclude in early 2021. The Group will continue to offer services to assist in other areas of regulatory remediation to offset this change. It is expected that the regulator will focus on asking regulated firms to address other miss selling issues as capacity is released from PPI remediation.

The firms to which the Group provides services are subject to rigorous and increasing quality and regulatory oversight. This continues to create new business opportunities

The UK Government is proceeding with the application of off-payroll working rules, commonly referred to as IR35, in the private sector. The Group is monitoring this process carefully. The latest guidance gives us confidence in our ability to continue to deliver value adding services to our clients.

The Group has invested in a number of early stage technology businesses as described above. The development of those businesses continues but, not unusually for such businesses, the long term value of these investments is unpredictable. Consequently there is a risk associated with the carrying value of those investments. Having considered the facts the directors consider that the total valuation of investments, at cost, of £836,934 is still appropriate.

#### **FUTURE DEVELOPMENTS**

The Group will continue to pursue new service offerings across a broader client base and in doing so demonstrate an ability to deliver enhanced value to customers. In particular, The Group continues to explore the development of technology consistent with its strategic objective to enhance the efficiency of its services.

At 31 May 2020, RFS had minority equity investments in ByzGen Limited, a secure data management technology provider, and CybSafe Limited, a provider of cyber security and data analytics software.

The Group will also continue to invest in business development people, in pursuit of developing sustainable revenue generating relationships with new clients across a broad range of sectors whilst leveraging its legacy strength and reputation in the financial services sector

#### COVID-19

The Group delivers remediation services through building resource capacity and consultancy services to a range of RFS has been successful in managing its operations to achieve its profit targets during the 2020 lockdown. All staff successfully switched to homeworking at the beginning of the lockdown and this and the increased use of technology for communications with customers, significantly reduced overhead expenditure during this period.

RFS's management believes that customers have elected to defer rather than cancel expenditure in 2020 and that in the medium term this will not affect the Company's ability to continue as a going concern.

## Group Strategic Report for the Year Ended 31 May 2020

## FINANCIAL KEY PERFORMANCE INDICATORS

Turnover of continued operations for the year was £28,163,375 (2019 (17 months): £70,969,502), and operating profit was £2,560,798 (2019: £4,977,515).

Operating margins improved to 9.1% (2019: 7.0%).

## ON BEHALF OF THE BOARD:

J Turner - Director

26 March 2021

## Report of the Directors for the Year Ended 31 May 2020

The directors present their report with the financial statements of the company and the group for the year ended 31 May 2020.

#### DIVIDENDS

No dividends will be distributed for the year ended 31 May 2020.

#### **DIRECTORS**

The directors shown below have held office during the whole of the period from 1 June 2019 to the date of this report.

M A Couzens J Turner

Other changes in directors holding office are as follows:

S D Breach - resigned 27 August 2019 A H Howitt - resigned 13 August 2019

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Group Strategic Report, the Report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and the group and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's and the group's transactions and disclose with reasonable accuracy at any time the financial position of the company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the group's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the group's auditors are aware of that information.

#### **AUDITORS**

The auditors, MHA Monahans, will be proposed for re-appointment at the forthcoming Annual General Meeting.

#### ON BEHALF OF THE BOARD:

J Turner - Director

26 March 2021

## Report of the Independent Auditors to the Members of RFS Holdco 1 Limited

#### Opinion

We have audited the financial statements of RFS Holdco 1 Limited (the 'parent company') and its subsidiaries (the 'group') for the year ended 31 May 2020 which comprise the Consolidated Statement of Comprehensive Income, Consolidated Balance Sheet, Company Balance Sheet, Consolidated Statement of Changes in Equity, Company Statement of Changes in Equity, Consolidated Cash Flow Statement and Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the group's and of the parent company affairs as at 31 May 2020 and of the group's profit for the year then ended:
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We are independent of the group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt
- about the group's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

#### Other information

The directors are responsible for the other information. The other information comprises the information in the Group Strategic Report and the Report of the Directors, but does not include the financial statements and our Report of the Auditors thereon.

Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Group Strategic Report and the Report of the Directors for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Group Strategic Report and the Report of the Directors have been prepared in accordance with applicable legal requirements.

## Matters on which we are required to report by exception

In the light of the knowledge and understanding of the group and the parent company and its environment obtained in the course of the audit, we have not identified material misstatements in the Group Strategic Report or the Report of the Directors.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

## Report of the Independent Auditors to the Members of RFS Holdco 1 Limited

#### Responsibilities of directors

As explained more fully in the Statement of Directors' Responsibilities set out on page four, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the group's and the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.

#### Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue a Report of the Auditors that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our Report of the Auditors.

#### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in a Report of the Auditors and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

David Iain Black (Senior Statutory Auditor) for and on behalf of MHA Monahans Statutory Auditors 38-42 Newport Street Swindon Wiltshire SN1 3DR

31 March 2021

# Consolidated Statement of Comprehensive Income for the Year Ended 31 May 2020

	Notes	2020 Continuing £	2020 Discontinued £	2020 Total £
TURNOVER	4	28,163,375	10,000	28,173,375
Cost of sales		(21,224,360)	(252)	(21,224,612)
GROSS PROFIT		6,939,015	9,748	6,948,763
Administrative expenses		(4,415,474)	(374,715)	(4,790,189)
·		2,523,541	(364,967)	2,158,574
Other operating income		37,257	-	37,257
GROUP OPERATING PROFIT/(LOSS)	6	2,560,798	(364,967)	2,195,831
Share of operating loss in				
Associates		(510,702)	-	(510,702)
Profit/loss on sale of				
operation	7	(813,716)	_	(813,716)
·		1,236,380	(364,967)	871,413
Amounts written off investments		-	-	-
Interest payable and similar expenses	8	(466,243)	-	(466,243)
PROFIT/(LOSS) BEFORE TAXATION		770,137	(364,967)	405,170
Tax on profit/(loss)	9	(443,338)	64,122	(379,216)
PROFIT/(LOSS) FOR THE FINANCIAL YEAR		326,799	(300,845)	25,954
Profit/(loss) attributable to:				
Owners of the parent				113,199
Non-controlling interests				(87,245)
				25,954
Total comprehensive income attributable to:				
Owners of the parent				113,199
Non-controlling interests				(87,245)
				25,954

# Consolidated Statement of Comprehensive Income for the Year Ended 31 May 2020

	Notes	2019 Continuing £	2019 Discontinued £	2019 Total £
TURNOVER Cost of sales GROSS PROFIT	4	70,969,502 (54,522,471) 16,447,031	100,626 51,893 152,519	71,070,128 (54,470,578) 16,599,550
Administrative expenses		(11,473,363) 4,973,668	(1,271,157) (1,118,638)	(12,744,520) 3,855,030
Other operating income		3,847	-	3,847
GROUP OPERATING PROFIT/(LOSS)	6	4,977,515	(1,118,638)	3,858,877
Interest receivable and similar income Amounts written off investments		130 -	-	130 -
Interest payable and similar expenses PROFIT/(LOSS) BEFORE TAXATION	8	<u>(497,478)</u> 4,480,167	- (1,118,638)	(497,478) 3,361,529
Tax on profit/(loss) PROFIT/(LOSS) FOR THE FINANCIAL YEAR	9 <b>₹</b>	(1,105,968) 3,374,199	235,510 (883,128)	(870,458) 2,491,071
Profit/(loss) attributable to: Owners of the parent Non-controlling interests				2,747,178 (256,107) 2,491,071
Total comprehensive income attributable to: Owners of the parent Non-controlling interests				2,578,316 (87,245) 2,491,071

# Consolidated Balance Sheet 31 May 2020

		202	-	201	
	Notes	£	£	£	£
FIXED ASSETS	12				1.067.100
Intangible assets Tangible assets	13		131,415		1,067,123 299,390
Investments	14		836.934		1,116,276
,			968,349		2,482,789
CURRENT ASSETS					
Debtors	15	1,124,849		6,076,941	
Cash at bank		6,764,606	_	4,577,089	
		7,889,455		10,654,030	
CREDITORS					
Amounts falling due within one year	16	1,206,594_		5,581,565	5 070 405
NET CURRENT ASSETS			6,682,861		5,072,465
TOTAL ASSETS LESS CURRENT LIABILITIES			7,651,210		7,555,254
CREDITORS					
Amounts falling due after more than one year	17		10,840,495		10,763,932
NET LIABILITIES			(3,189,285)		(3,208,678)
			<u> </u>		
CAPITAL AND RESERVES					
Called up share capital	21		9,000,001		9,000,001
Other reserves			(15,819,977)		(15,819,977)
Retained earnings SHAREHOLDERS' FUNDS			3,630,691		3,517,492
SHARLHOLDERS FUNDS			(3,189,285)		(3,302,484)
NON-CONTROLLING INTERESTS			-		93,806
TOTAL EQUITY			(3,189,285)		(3,208,678)

The financial statements were approved by the Board of Directors and authorised for issue on 26 March 2021 and were signed on its behalf by:

J Turner - Director

## Company Balance Sheet 31 May 2020

		202	20	2019	
	Notes	£	£	£	£
FIXED ASSETS					
Intangible assets	12		-		-
Tangible assets	13		-		-
Investments	14		2,260,795	_	2,260,795
			2,260,795		2,260,795
CURRENT ASSETS					
Debtors	15	7,742,715		7,202,525	
Cash at bank		1		1	
		7,742,716		7,202,526	
NET CURRENT ASSETS			7,742,716		7,202,526
TOTAL ASSETS LESS CURRENT			10,003,511	_	9,463,321
LIABILITIES				-	
CAPITAL AND RESERVES					
Called up share capital	21		9,000.001		9,000,001
Retained earnings	21		1,003,510		463,320
SHAREHOLDERS' FUNDS			10,003,510	-	9,463,321
CIPACE I CHECK			10,000,011	-	0,700,021
Company's profit for the financial year			540,190		463,320
				=	

The financial statements were approved by the Board of Directors and authorised for issue on 26 March 2021 and were signed on its behalf by:

J Turner - Director

## Consolidated Statement of Changes in Equity for the Year Ended 31 May 2020

	Called up share capital £	Retained earnings £	Other reserves £
Balance at 1 January 2018	1,000	4,949,337	-
Changes in equity Increase in share capital Arising on merger Dividends Total comprehensive income	8,999,001 - - -	- (4,179,023) 2,747,178	(15,819,977) - -
Acquisition of non-controlling	9,000,001	3,517,492	(15,819,977)
interest Balance at 31 May 2019	9,000,001	3,517,492	(15,819,977)
-	0,000,001	0,011,102	(10,010,011)
Changes in equity Total comprehensive income	-	113,199	-
·	9,000,001	3,630,691	(15,819,977)
No description	9,000,001	3,630,691	(15,819,977)
- -	Total £	Non-controlling interests £	Total equity £
Balance at 1 January 2018	4,950,337	-	4,950,337
Changes in equity Increase in share capital Arising on merger Dividends Total comprehensive income	8,999,001 (15,819,977) (4,179,023) 2,747,178 (3,302,484)	(256,107) (256,107)	8,999,001 (15,819,977) (4,179,023) 2,491,071 (3,558,591)
Acquisition of non-controlling	(3,302,404)	349,913	349,913
interest Balance at 31 May 2019	(3,302,484)	93,806	(3,208,678)
Changes in equity Total comprehensive income	113,199 (3,189,285)	(87,245) 6,561	25,954 (3,182,724)
No description	-	(6,561)	(6,561)
Balance at 31 May 2020	(3,189,285)		(3,189,285)

## Company Statement of Changes in Equity for the Year Ended 31 May 2020

	Called up share capital £	Retained earnings £	Total equity £
Changes in equity Issue of share capital Total comprehensive income	9,000,001	- 463,320	9,000,001 463,320
Balance at 31 May 2019	9,000,001	463,320	9,463,321
Changes in equity Total comprehensive income Balance at 31 May 2020	9,000,001	540,190 1,003,510	540,190 10,003,511

# Consolidated Cash Flow Statement for the Year Ended 31 May 2020

			Period
		V E. J. J	1.1.18
		Year Ended	to
	Nicker	31.5.20	31.5.19
O = 1. fl f	Notes	£	£
Cash flows from operating activities	0.5	0.500.400	4.700.400
Cash generated from operations	25	3,522,496	4,760,486
Interest paid		(393,416)	(497,478)
Tax paid		(543,994)	(1,261,496)
Government grant received		8,586	
Net cash from operating activities		2,593,672	3,001,512
Cash flows from investing activities			
Purchase of intangible fixed assets		<u>-</u>	(1,143,346)
Purchase of tangible fixed assets		(3,652)	(39,102)
Purchase of fixed asset investments		(226,382)	(750,000)
Sale of tangible fixed assets		15,000	117,664
Sale of fixed asset investments		-	1,102,216
Cash acquired on acquisitions		_	193,053
Merger investment		<del>-</del>	(15,820,977)
Interest received		<del>-</del>	130
Net cash from investing activities		(215,034)	(16,340,362)
Cash flows from financing activities			
Loan movements in year		(182,000)	10,506,099
Capital repayments in year		(9,121)	(82,592)
Share issue		-	8,999,001
Equity dividends paid		<del></del>	(4,179,023)
Net cash from financing activities		(191,121)	15,243,485
Increase in cash and cash equivalents		2,187,517	1,904,635
Cash and cash equivalents at beginning		·	
of year	26	4,577,089	2,672,454
Cash and cash equivalents at end of year	26	6,764,606	4,577,089
<b></b>	•	<del></del>	.,,

## Notes to the Consolidated Financial Statements for the Year Ended 31 May 2020

#### 1. STATUTORY INFORMATION

RFS Holdco 1 Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the General Information page.

#### 2. STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006.

#### 3. ACCOUNTING POLICIES

#### Basis of preparing the financial statements

The financial statements have been prepared under the historical cost convention.

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### Functional and presentation currency

The company's functional and presentation currency is Sterling (£).

#### Basis of consolidation

In June 2018, pursuant to a Scheme of Arrangement under Part 26 of the Companies Act 2006, a new parent company was introduced which is now called RFS Holdco 1 Limited. The previous parent company was Regulatory Finance Solutions Limited.

The introduction of a new holding company constitutes a group reconstruction and has been accounted for using merger accounting principles. Therefore, although the group reconstruction did not become effective until June 2018, the consolidated financial statements of RFS Holdco 1 Limited are presented as if RFS Holdco 1 Limited and Regulatory Finance Solutions Limited had always been part of the same group. Accordingly, the results of the group for the entire period ended 31 May 2019 are shown in the consolidated income statement and the comparative figures for the year ended 31 December 2017 are also prepared on this basis.

#### Going concern

The financial statements show net liabilities at the period end of £3,415,667 (2019: £3,208,678).

After reviewing the group's forecasts and projections, the directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. The company therefore continues to adopt the going concern basis in preparing its financial statements.

#### Investment in subsidiaries

The consolidated financial statements incorporate the financial statements of the company and entities (including special purpose entities) controlled by the group (its subsidiaries). Control is achieved where the group has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities.

The results of subsidiaries acquired or disposed of during the year are included in total comprehensive income from the effective date of acquisition and up to the effective date of disposal, as appropriate using accounting policies consistent with those of the parent. All intra-group transactions, balances, income and expenses are eliminated in full on consolidation.

Investments in subsidiaries are accounted for at cost less impairment in the individual financial statements.

#### Associates

In the group financial statements investments in associates are accounted for using the equity method. Investments in associates are initially recognised at the transaction price (including transaction costs) and are subsequently adjusted to reflect the group's share of the profit or loss and other comprehensive income of the associate.

Other investments are measured at cost less impairment.

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## Notes to the Consolidated Financial Statements - continued for the Year Ended 31 May 2020

#### 3. ACCOUNTING POLICIES - continued

#### Significant judgements and estimates

In the application of the groups accounting policies, management is required to make judgements, estimates and assumptions about the carrying values of assets and liabilities that are not readily apparent from other sources. The estimates and underlying assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

There are no key sources of estimation uncertainty that have a significant effect on the amounts recognised in the financial statements:

## (i) Useful economic life of tangible assets

The annual depreciation charge for tangible assets is sensitive to changes in the estimates useful economic lives and residual values of the assets. The useful economic lives and residual values are re-assessed annually. They are amended when necessary to reflect current estimates, based on technological advancement, future investments, economic utilisation and the physical condition of the assets.

#### (ii) Impairment of debtors

The group makes an estimate of the recoverable value of trade and other debtors. When assessing impairment of trade and other debtors, management considers factors including the ageing profile of debtors, relationship with the debtors and historical experience.

#### (iii) Impairment of goodwill

The group consideres whether goodwill is impaired. If the recoverable amount is estimated to be less than its carrying amount, the carrying amount of the goodwill is reduced to its recoverable amount. When assessing impairment of goodwill, management considers factors including the operating results of the investment.

#### Turnover

Turnover is measured at the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes.

Revenue is measured at the fair value of the consideration received or receivable and represents the amount receivable for services rendered, net of returns, discounts and rebates allowed by the company and value added taxes.

Where the consideration receivable in cash or cash equivalents is deferred, and the arrangement constitutes a financing transactions, the fair value of the consideration is measured as the present value of all future receipts using the inputted rate of interest.

The company recognises revenue when the following conditions are satisfied:

#### Rendering of services

Revenue from a contract to provide services is recognised in the period in which the services are provided in accordance with the stage of completion of the contract when all of the following conditions are satisfied:

- the amount of revenue can be measured reliably;
- it is probable that the company will receive the consideration under the contract;
- the stage of completion of the contract at the end of the reporting period can be measured reliably; and
- the costs incurred and the costs to complete the contract can be measured reliably

#### Interest receivable

Interest income is recognised using the effective interest method.

#### Goodwill

Goodwill arising on the acquisition of subsidiary undertakings and businesses, representing any excess of the fair value of the consideration given over the fair value of the identifiable assets and liabilities acquired, is capitalised and written off on a straight line basis over its useful economic life which is 10 years. Provision is made for any impairment.

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## Notes to the Consolidated Financial Statements - continued for the Year Ended 31 May 2020

#### 3. ACCOUNTING POLICIES - continued

#### Tangible fixed assets

Tangible assets are stated at cost less accumulated depreciation and accumulated impairment losses. Cost includes the original purchase price, costs directly attributable to bringing the asset to its working condition for its intended use, dismantling and restoration costs and borrowing costs capitalised.

#### Depreciation and residual values

Depreciation is provided on all tangible fixed assets, other than investment properties and freehold land, at rates calculated to write off the cost or valuation, less estimated residual value, of each asset over its expected useful life as follows:

Long leasehold - 20% on straight line basis Other fixed assets - 20% on straight line basis Fixtures and fittings - 25% on reducing balance Computer equipment - 25% on reducing balance

The assets' residual values and useful lives are reviewed, and adjusted, if appropriate, at the end of each reporting period. The effect of any changes is accounted for prospectively.

Repairs and maintenance costs are expensed as incurred.

#### **Government grants**

Grants that compensate the Group for expenses incurred are recognised in profit or loss on a systematic basis in the periods in which the expenses are recognised.

#### **Taxation**

Taxation for the year comprises current and deferred tax. Tax is recognised in the Consolidated Statement of Comprehensive Income, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

#### Research and development

Expenditure on research and development is written off in the year in which it is incurred.

#### Foreign currencies

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the balance sheet date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

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## Notes to the Consolidated Financial Statements - continued for the Year Ended 31 May 2020

#### 3. ACCOUNTING POLICIES - continued

#### Leased assets

At inception the company assesses agreements that transfer the right to use assets. The assessment considers whether the arrangement is, or contains, a lease based on the substances of the arrangement.

#### Finance leased assets

Leases of assets that transfer substantially all the risks and rewards incidental to ownership are classified as finance leases

Finance leases are capitalised at commencement of the lease as assets at their value of the lease asset or, if lower, the present value of the minimum lease payments calculated using the interest rate implicit in the lease. Where the implicit rate cannot be determined the company's incremental borrowing rate is used. Incremental direct costs, incurred in negotiating and arranging the lease, are included in the cost of the asset.

Assets are depreciated over the shorter of the lease term and the estimated useful life of the asset. Assets are assessed for impairment at each reporting date.

The capital element of lease obligations is recorded as a liability on inception of the arrangement. Lease payments are apportioned between capital repayment and finance charge, using the effective interest rate method, to produce a constant rate of charge on the balance of the capital repayments outstanding.

#### Operating leased assets

Leases that do no transfer all the risks and rewards of ownership are classified as operating leases. Payments under operating leases are charged to the profit and loss account on a straight-line basis over the period of the lease.

#### Pension costs and other post-retirement benefits

The group operates a defined contribution pension scheme. Contributions payable to the group's pension scheme are charged to profit or loss in the period to which they relate.

#### Trade and other debtors

Trade and other debtors are initially recognised at fair value and thereafter stated at amortised cost using the effective interest method, less impairment losses for bad and doubtful debts except where the effect of discounting would be immaterial. In such cases, the receivables are stated at cost less impairment losses for bad and doubtful debts.

#### Cash and cash equivalents

Cash and cash equivalents comprise cash at bank and on hand, demand deposits with banks and other short-term highly liquid investments with original maturities of three months or less and bank overdrafts. In the statement of financial position, bank overdrafts are shown within borrowings or current liabilities.

#### Trade and other creditors

Trade and other creditors are initially recognised at fair value and thereafter stated at amortised cost using the effective interest method unless the effect of discounting would be immaterial, in which case they are stated at cost.

#### Related parties

For the purposes of these financial statements, a party is considered to be related to the company if:

- (i) the party has the ability, directly or indirectly, through one or more intermediaries, to control the Company or exercise significant influence over the company in making financial and operating policy decisions, or has joint control over the company;
- (ii) the company and the party are subject to common control;
- (iii) the party is an associate of the company or a joint venture in which the company is a venturer;
- (iv) the party is a member of key management personnel of the company or the company's parent, or a close family member of such an individual, or is an entity under the control, joint control or significant influence of such individuals;
- (v) the party is a close family member of a party referred to in (i) or is an entity under the control, joint control or significant influence of such individuals; or
- (vi) the party is a post-employment benefit plan which is for the benefit of employees of the company or of any entity that is a related party of the company.

Close family members of an individual are those family members who may be expected to influence, or be influenced by, that individual in their dealings with the entity.

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## Notes to the Consolidated Financial Statements - continued for the Year Ended 31 May 2020

#### 3. ACCOUNTING POLICIES - continued

#### Impairment of assets

Assets, other than those measured at fair value, as assessed for indicators of impairment at each balance sheet date. If there is objective evidence of impairment, an impairment loss is recognised in profit or loss as described below:

#### Non-financial assets

At each balance sheet date non-financial assets not carried at fair value are assessed to determine whether there is an indication that the asset (or asset's cash generating unit) may be impaired. If there is such an indication the recoverable amount of the asset (or asset's cash generating unit) is compared to the carrying amount of the asset (or asset's cash generating unit).

The recoverable amount of the asset (or asset's cash generating unit) is the higher of the fair value less costs to sell and value in use. Value is use is defined as the present value of the future cash flows before interest and tax obtainable as a result of the asset's (or asset's cash generating unit) continued use. These cash flows are discounted using a pre-tax discount rate that represents the current market risk-free rate and risks inherent in the asset.

If the recoverable amount of the asset (or asset's cash generating unit) is estimated to be lower than the carrying amount, the carrying amount is reduced to its recoverable amount. An impairment loss is recognised in the profit and loss account, unless the asset has been revalued when the amount is recognised in other comprehensive income to the extent of any previously recognised revaluation. Thereafter an excess is recognised in profit or loss.

If an impairment loss is subsequently reversed, the carrying amount of the asset (or asset's cash generating unit) is increased to the revised estimate of its recoverable amount, but only to the extent that the revised carrying amount does not exceed the carrying amount that would have been determined (net of depreciation or amortisation) had no impairment loss been recognised in prior periods. A reversal of an impairment loss is recognised in the profit and loss account.

## Financial assets

For financial assets carried at amortised cost, the amount of an impairment is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the financial asset's original effective interest rate.

For financial assets carried at cost less impairment, the impairment loss is the difference between the asset's carrying amount and the best estimate of the amount that would be received for the asset if it were to be sold at the report date.

Where indicators exist for a decrease in impairment loss, and the decrease can be related objectively to an event occurring after the impairment was recognised, the prior impairment loss is tested to determine reversal. An impairment loss is reversed on an individual impaired financial assets to the extent that the revised recoverable value does not lead to a revised carrying amount higher than the carrying value had no impairment been recognised.

## Financial instruments

Financial instruments are classified by the directors as basic or advanced following the conditions in FRS 102 Section 11.

Basic financial assets, including trade and other receivables, cash and bank balances, are initially recognised at transaction price, unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest.

Such assets are subsequently carried at amortised cost using the effective interest method.

Basic financial liabilities, including trade and other payables, bank loans and overdrafts and loans from fellow group companies, are initially recognised at transaction price, unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future receipts discounted at a market rate of interest. Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

## **Provisions**

Provisions are recognised when the company has a present legal or constructive obligation arising as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made. Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognised as interest expense.

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## Notes to the Consolidated Financial Statements - continued for the Year Ended 31 May 2020

## 3. ACCOUNTING POLICIES - continued

## **Borrowing costs**

All borrowing costs are recognised in profit or loss in the period in which are incurred.

## 4. TURNOVER

The turnover and profit before taxation are attributable to the one principal activity of the group.

An analysis of turnover by geographical market is given below:

	741 analysis of tarriover by geographical market is given below.		
			Period
			1.1.18
		Year Ended	to
		31.5.20	31.5.19
		£	£
	United Kingdom	28,173,375	71,070,128
		28,173,375	71,070,128
5.	EMPLOYEES AND DIRECTORS		
			Period
			1.1.18
		Year Ended	to
		31.5.20 £	31.5.19
	Wages and salaries	2,801,113	£ 6,928,300
	Social security costs	341,360	734,163
	Other pension costs	21,998	38,717
	Carlot portotor cocks	3,164,471	7,701,180
		<u> </u>	.,,
	The average number of employees during the year was as follows:		
			Period
			1.1.18
		Year Ended	to
		31.5.20	31.5.19
	Staff	29	<u>59</u>
	The average number of employees by undertakings that were proportionately consolidate.).	ed during the year	was 2 (2019 - 8
	,.		
			Period
			1.1.18
		Year Ended	to
		31.5.20	31.5.19
	Discotoral communication	£	£
	Directors' remuneration	1,210,854	1,534,230
	The number of directors to whom retirement benefits were accruing was as follows:		
	Money purchase schemes	1	1
	Information regarding the highest paid director is as follows:		
	and the state of t		Period
			1.1.18
		Year Ended	to
		31.5.20	31.5.19
		£	£
	Emoluments etc	489,047	926,749

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## Notes to the Consolidated Financial Statements - continued for the Year Ended 31 May 2020

## 6. **OPERATING PROFIT**

7.

The operating profit is stated after charging/(crediting):

		Period
		1.1.18
	Year Ended	to
	31.5.20	31.5.19
	£	£
Hire of plant and machinery	79,275	91,234
Other operating leases	127,656	317,504
Depreciation - owned assets	60,056	243,233
Loss/(profit) on disposal of fixed assets	86,655	(469,257)
Goodwill amortisation	38,112	76,223
Auditor's remuneration	35,615	31,060
Foreign exchange differences	-	384
Employee termination benefits	<u>779,604</u>	
DISCONTINUED OPERATIONS		
		Period
		1.1.18
	Year Ended	to
	31.5.20	31.5.19
	£	£
Profit/loss on sale of		
operation	<u>(813,716</u> )	

During the year the group's shares in Byzgen Limited were diluted through a issue of share capital on 12 September 2019. As a result the group's control of Byzgen Limited was lost and Byzgen ceased to be a subsidiary within the group, they continue to be an associate of the group. To the point of dilution the company produced post tax losses of £300,845. The group received no cash consideration for the dilution and the net assets at disposal date were £22,626. Goodwill on the acquisition was held at disposal of £1,029,011 and as such a loss on disposal of £813,716 has been recognised in the profit & loss account. The held over investment in the share of Byzgen has been maintained on the balance sheet under investments in associates.

## 8. INTEREST PAYABLE AND SIMILAR EXPENSES

	Year Ended 31.5.20 £	Period 1.1.18 to 31.5.19 £
Bank loan interest	388,489	415,996
Hire purchase interest	695	9,008
Bank overdraft interest	496	2,292
Amortisation of loan costs	<u>76,563</u>	70,182
	<u>466,243</u>	497,478

#### 9. TAXATION

#### Analysis of the tax charge

The tax charge on the profit for the year was as follows:

	Year Ended 31.5.20 £	Period 1.1.18 to 31.5.19 £
Current tax: UK corporation tax	379,255	805,518
Deferred tax Tax on profit	(39) 379,216	64,940 870,458

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## Notes to the Consolidated Financial Statements - continued for the Year Ended 31 May 2020

## 9. TAXATION - continued

## Reconciliation of total tax charge included in profit and loss

The tax assessed for the year is higher than the standard rate of corporation tax in the UK. The difference is explained below:

		Period 1.1.18
	Year Ended	to
	31.5.20	31.5.19
	£	£
Profit before tax	405,170	3,361,529
Profit multiplied by the standard rate of corporation tax in the UK of 19% (2019 - 19%)	76,982	638,691
Effects of:		
Expenses not deductible for tax purposes	305,254	195,927
Capital allowances in excess of depreciation	(8,208)	-
Depreciation in excess of capital allowances	_	7,406
Deferred tax	(39)	64,940
Tax losses carried forward	69,349	=
Other movements	-	(36,506)
Enhanced deduction in respect of research and development expenditure	(64,122)	<u> </u>
Total tax charge	379,216	870,458

#### 10. INDIVIDUAL STATEMENT OF COMPREHENSIVE INCOME

As permitted by Section 408 of the Companies Act 2006, the Income Statement of the parent company is not presented as part of these financial statements.

#### 11. **DIVIDENDS**

	Year Ended 31.5.20 £	Period 1.1.18 to 31.5.19 £
Ordinary shares of £1 each Interim	<u>.</u>	4,179,023

## 12. INTANGIBLE FIXED ASSETS

## Group

	Goodwill £
COST	-
At 1 June 2019	1,143,346
Disposals	(1,143,346)
At 31 May 2020	<del></del>
AMORTISATION	
At 1 June 2019	76,223
Amortisation for year	38,112
Eliminated on disposal	(114,335)
At 31 May 2020	
NET BOOK VALUE	
At 31 May 2020	-
At 31 May 2019	1,067,123

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## Notes to the Consolidated Financial Statements - continued for the Year Ended 31 May 2020

## 13. TANGIBLE FIXED ASSETS

G	ro	u	p

	Fixtures			
	Long	and	Computer	
	leasehold	fittings	equipment	Totals
	£	£	£	£
COST				
At 1 June 2019	304,079	511,061	441,270	1,256,410
Additions	-	1,415	2,237	3,652
Disposals	(304,079)	(233,114)	(131,099)	(668,292)
At 31 May 2020	<u> </u>	279,362	312,408	591,770
DEPRECIATION				
At 1 June 2019	289,018	361,099	306,903	957,020
Charge for year	15,061	20,590	24,405	60,056
Eliminated on disposal	(304,079)	(164,947)	(87,695)	(556,721)
At 31 May 2020	-	216,742	243,613	460,355
NET BOOK VALUE				
At 31 May 2020	<u>-</u>	62,620	68,795	131,41 <u>5</u>
At 31 May 2019	15,061	149,962	134,367	299,390

## 14. FIXED ASSET INVESTMENTS

Group

	Unlisted investments
	£
COST	
At 1 June 2019	1,116,276
Additions Share of profit/(loss)	231,360 (510,702)
At 31 May 2020	836,934
NET BOOK VALUE	<del></del>
At 31 May 2020	<u>836,934</u>
At 31 May 2019	<u>1,116,276</u>
Company	Shares in
	group
	undertakings
0007	£
COST At 1 June 2019	
and 31 May 2020	2,260,795
NET BOOK VALUE	
At 31 May 2020	2,260,795
At 31 May 2019	2,260,795

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## Notes to the Consolidated Financial Statements - continued for the Year Ended 31 May 2020

## 14. FIXED ASSET INVESTMENTS - continued

The group or the company's investments at the Balance Sheet date in the share capital of companies include the following:

#### **Subsidiaries**

#### **RFS Newco1 Limited**

Registered office: Unit 12 Global Business Park, Wilkinson Road, Cirencester, GL7 1YZ

Nature of business: Financial intermediation

Class of shares: holding Ordinary 100.00

#### **Regulatory Finance Solutions Limited**

Registered office: Unit 12 Global Business Park, Wilkinson Road, Cirencester, GL7 1YZ

Nature of business: Financial intermediation

Class of shares: holding
Ordinary 100.00

#### **RFS Financial Crime Limited**

Registered office: Unit 12 Global Business Park, Wilkinson Road, Cirencester, GL7 1YZ

Nature of business: Financial intermediation

Class of shares: holding Ordinary 100.00

During the period the shareholding in Byzgen Ltd was diluted through an issue of share capital. As such they are no longer included within the consolidated accounts as at 12 September 2019. The shareholding is now included in unlisted investments.

#### **Associates**

Unlisted investments includes an investment where the group holds more than 20% shareholding. The entity has not been consolidated into the financial statements as an associate as they are not material to the group. The following are the unlisted investments where the group has more than 20% shareholding:

Name	Class of shares	Effective holding	Principal activity
Cybsafe holdings Limited	Ordinary	25%	Cyber security
Byzgen Limited	Ordinary	22%	Technology service activates

#### 15. **DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR**

	Gi	oup	Con	npany
	2020	2019	2020	2019
	£	£	£	£
Trade debtors	180,140	3,767.200	-	_
Amounts owed by group undertakings	, -	· · ·	7,742,715	7,202,525
Other debtors	195,745	219.992	-	-
Tax	279,245	180.556	-	-
Deferred tax asset	60,326	60.287	-	-
Prepayments and accrued income	409,393	1,848,906	-	_
• •	1,124,849	6,076,941	7,742,715	7,202,525
Deferred tax asset				
	Gı	cup	Con	npany
	2020	2019	2020	2019
	£	£	£	£
Deferred tax	60,326	60,287	-	-

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## Notes to the Consolidated Financial Statements - continued for the Year Ended 31 May 2020

## 16. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Group	
	2020	2019
	£	£
Bank loans and overdrafts (see note 18)	=	182,000
Hire purchase contracts (see note 19)	=	9,121
Trade creditors	150,226	2,259,277
Tax	-	1,928
Social security and other taxes	9,352	160,644
VAT	667,651	844,355
Other creditors	3,182	20,484
Accruals and deferred income	376,183	2,103,756
	1,206,594	5,581,565

## 17. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	Gre	Group		
	2020	2019		
	£	£		
Bank loans (see note 18)	10,840,495	10,763,932		

The bank loan is repayable on 28 June 2022 and carries variable interest at base rate plus margin rate between 2.5% and 3%. The above balance represents a bank loan of £11million net of arrangement fees.

The bank loan is secured by a fixed and floating charge over the assets of the company and its subsidiaries.

HP liabilities are secured on the assets to which they relate.

#### 18. **LOANS**

An analysis of the maturity of loans is given below:

		Group	
		2020	2019
		£	£
Amounts falling due within one year or on	demand:		
Bank loans			182,000
Amounts falling due between two and five	years:		
Bank loans - 2-5 years	-	10,840,495	10,763,932

## 19. LEASING AGREEMENTS

Minimum lease payments fall due as follows:

Group		

	2020	2019
	£	£
Net obligations repayable:		
Within one year	<del>-</del>	<u>9,121</u>

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Hire purchase contracts

## Notes to the Consolidated Financial Statements - continued for the Year Ended 31 May 2020

#### 19. **LEASING AGREEMENTS - continued**

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20.

	Non-cancellable operating leases		
	2020 £	2019 £	
Within one year	33,841	174,624	
Between one and five years	<u>15,732</u> <u>49,573</u>	<u>496,579</u> 671,203	
FINANCIAL INSTRUMENTS			
The carrying value of the financial assets and liabilities are summarised by category	/ below:		
	Group		
	2020 £	2019 £	
Financial assets	-	-	
Measured at undiscounted amount receivable  - Trade and other debtors and accrued income	747,122	3,987,192	
- Trade and other deptors and accided income  - Cash at bank and at hand	6,764,606	4,577,089	
	7,511,728	8,564,281	
Financial liabilities			
Measured at amortised cost			
- Bank loans	(10,840,495)	(10,945,932)	
Measured at undiscounted amount payable			
- Trade and other creditors and accruals	(529,590)	(4,392,638)	
	(11,370,085)	<u>(15,338,570</u> )	
CALLED UP SHARE CAPITAL			

#### 21. CALLED UP SHARE CAPITAL

Allotted, issued	d and fully paid:			
Number:	Class:	Nominal	2020	2019
		value:	£	£
9,000,001	Ordinary	£1	9,000,001	9,000,001

All shares rank equally in regards to voting rights.

The shares have a nominal value of £1 and were issued at par.

All shares rank equally in regards to dividends.

All shares rank in proportion to the nominal amount paid up with regards to distributions on winding up or other repayment of capital.

#### **PENSION COMMITMENTS** 22.

During the year pension contributions of £329 (2019: £934) were made on behalf of the directors and contributions of £18,544 (2019: £31,236) were made on behalf of the employees. At the year end outstanding pension contributions payable amounted to £3,033 (2019: £Nil).

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## Notes to the Consolidated Financial Statements - continued for the Year Ended 31 May 2020

#### 23. RELATED PARTY DISCLOSURES

The company has taken advantage of exemption, under the terms of Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland', not to disclose related party transactions with wholly owned subsidiaries within the group.

Transactions between group entities which have been eliminated on consolidation are not disclosed within the financial statements.

#### Transactions with directors

The Trustees of Turner and Couzens SSAS is owned by two directors. During the period the group paid rent and service charges totalling £115,938 (2019: £146,589). One of the leases was terminated early and an early termination fee was paid of £105.000.

During the period the group paid rent totalling £18,000 (2019: £25,500) to a director.

A director has a beneficial loan, which will become repayable should the director leave the group totalling £194,000 (2019: £194,000) this is included within other debtors.

In the prior year a director purchased fixed assets from the group in an arms lengths transaction for a proceeds value of £100,000. No such transaction occurred this year.

During the period the group purchased services from Augmentum Solutions Limited, a company controlled by a former director in the ordinary course of business at a cost of £504 (2019: £174,179). Amounts owed by Augmentum Solutions Limited at the period end were £nil (2019: £nil).

During the period the group entered into transactions with Adviser Services Holdings Limited, a company controlled by a director. During the period the group paid for expenses on their behalf totalling £1,165,950 (2019: £Nil). Amounts owed by Adviser Services Holdings Limited at the period end were £52,362 (2019: £Nil).

The group is related to RFS Holdings Ltd and its subsidiaries, since RFS Holdings Limited is 100% owned by a director. During the period the group undertook the following transactions with RFS Holdings Limited and its subsidiaries:

	Purchases	Sales	Balance at period end	
	£	£	£	
RFS Holdings Limited	-	-	_	
Consumer Credit Advisory Services Limited	4,766	31,787	35,803	
CC Advisory Services Limited	-	-	-	
Essentia Limited	94	9,426	18,755	
Regulatory Accounting Limited and Set For Business Limited cease	ed to be part of the RF	S Holdings Limi	ted group.	

During the prior period the group undertook the following transactions with RFS Holdings Limited and its subsidiaries:

	Purchases	Sales	Balance at period end
	£	£	£
RFS Holdings Limited	-	-	6,024
Consumer Credit Advisory Services Limited	-	25,828	-
Regulatory Accounting Limited	-	4,154	-
Set For Business Limited	1,200	-	-
Essentia Limited	640	54,689	482
Regulatory Law Limited	-	135,474	-

These amounts all relate to trading balances and included within debtors at the reporting date were outstanding amounts of £54,558 (2019: £6,506).

#### Transactions with associates

During the period the group purchased services in the ordinary course of business from Cybsafe Holdings Limited, an associate of the group, at a cost of £nil (2019: £11,057) and provided services in the ordinary course of business at a value of £24,000 (2019: £33,600). Amounts owed by the associate at the reporting date were £Nil (2019: £11).

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## Notes to the Consolidated Financial Statements - continued for the Year Ended 31 May 2020

## 24. ULTIMATE CONTROLLING PARTY

The controlling party is J Turner.

## 25. RECONCILIATION OF PROFIT BEFORE TAXATION TO CASH GENERATED FROM OPERATIONS

		Period
		1.1.18
	Year Ended	to
	31.5.20	31.5.19
	£	£
Profit before taxation	405,170	3,361,529
Depreciation charges	98,168	319,456
Loss/(profit) on disposal of fixed assets	1,126,753	(469,257)
Share of associate income	510,702	=
Government grants	(37,257)	-
Finance costs	466,243	497,478
Finance income		(130)
	2,569,779	3,709,076
Decrease in trade and other debtors	5,052,222	3,820,278
Decrease in trade and other creditors	(4,099,505)	(2,768,868)
Cash generated from operations	3,522,496	4,760,486

## 26. CASH AND CASH EQUIVALENTS

The amounts disclosed on the Cash Flow Statement in respect of cash and cash equivalents are in respect of these Balance Sheet amounts:

## Year ended 31 May 2020

	31.5.20	1.6.19
Cash and cash equivalents Period ended 31 May 2019	6,764,606	4,577,089
Period ended 31 May 2019	31.5.19	1.1.18
Cash and cash equivalents	4,577,089	2,672,454

## 27. ANALYSIS OF CHANGES IN NET DEBT

	At 1.6.19 £	Cash flow £	At 31.5.20 £
Net cash			
Cash at bank	4,577,089	2,187,517	6,764,606
	4,577,089	2,187,517	6,764,606
Debt			
Finance leases	(9,121)	9,121	-
Debts falling due within 1 year	(182,000)	182,000	-
Debts falling due after 1 year	(10,763,932)	(76,563)	(10,840,495)
	(10,955,053)	114,558	(10,840,495)
Total	(6,377,964)	2,302,075	(4,075,889)

This document was delivered using electronic communications and authenticated in accordance with the registrar's rules relating to electronic form, authentication and manner of delivery under section 1072 of the Companies Act 2006.