

Fluent Lifetime Limited

Directors' Report and Financial Statements

Period Ended

31 March 2019

Company Number 11226852



Fluent Lifetime Limited

Company Information

Directors	K Hindley A M Conlon
Registered number	11226852
Registered office	102 Rivington House Chorley New Road Horwich Bolton England BL6 5UE
Independent auditor	BDO LLP 3 Hardman Street Manchester M3 3AT

Fluent Lifetime Limited

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Fluent Lifetime Limited

Directors' Report For the Period Ended 31 March 2019

The directors present their report and the audited financial statements for the period from incorporation on 27 February 2018 to 31 March 2019.

The company changed its name on 26 March 2018 from Fluent Equity Release Limited to Fluent Lifetime Limited.

The Company changed its accounting reference period from 28 February 2019 to 31 March 2019 to align with fellow group undertakings.

Principal activity

The principal activity of the company is that of the provision of technology led brokerage solutions in the equity release market.

Directors

The directors who served during the period were:

K Hindley (appointed 27 February 2018)
A M Conlon (appointed 3 May 2018)

Disclosure of information to auditor

Each of the persons who are directors at the time when this Directors' Report is approved has confirmed that:

- so far as the director is aware, there is no relevant audit information of which the Company's auditor is unaware, and
- the director has taken all the steps that ought to have been taken as a director in order to be aware of any relevant audit information and to establish that the Company's auditor is aware of that information.


Auditor

BDO LLP were appointed as auditors during the period. They will be proposed for reappointment in accordance with section 485 of the Companies Act 2006.

Small companies note

In preparing this report, the directors have taken advantage of the small companies exemptions provided by section 415A of the Companies Act 2006.

This report was approved by the board on 19 December 2019 and signed on its behalf.



K Hindley
Director

Fluent Lifetime Limited

Directors' Responsibilities Statement For the Period Ended 31 March 2019

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies for the Company's financial statements and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Fluent Lifetime Limited

Independent Auditor's Report to the Members of Fluent Lifetime Limited

Opinion

We have audited the financial statements of Fluent Lifetime Limited ("the Company") for the period ended 31 March 2019 which comprise the Statement of Comprehensive Income, the Statement of Financial Position, the Statement of Changes in Equity and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 March 2019 and of its loss for the period then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the Directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the Directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the Company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Fluent Lifetime Limited

Independent Auditor's Report to the Members of Fluent Lifetime Limited (continued)

Other information

The Directors are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the or we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Directors' report have been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the Company and its environment obtained in the course of the audit, we have not identified material misstatements in the Director's report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion;

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of Directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the Directors were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemptions in preparing the Directors' report and from the requirement to prepare a Strategic report.

Fluent Lifetime Limited

Independent Auditor's Report to the Members of Fluent Lifetime Limited (continued)

Responsibilities of directors

As explained more fully in the Directors' responsibilities statement, the Directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

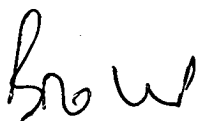
Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located at the Financial Reporting Council's website at: <https://www.frc.org.uk/auditorsresponsibilities>. This description forms part of our auditor's report.

Use of our report

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.



Julien Rye (Senior Statutory Auditor)
For and on behalf of BDO LLP, Statutory Auditor
Manchester
United Kingdom

20 December 2019

BDO LLP is a limited liability partnership registered in England and Wales (with registered number OC305127).

Fluent Lifetime Limited

Statement of Comprehensive Income For the Period Ended 31 March 2019

	13 Month period ended 31 March 2019 £
Turnover	135,801
Cost of sales	(241,395)
Gross loss	(105,594)
Administrative expenses	(185,900)
Operating loss	(291,494)
Loss before tax	(291,494)
Tax on loss	-
Loss for the financial period	(291,494)

There was no other comprehensive income for 2019 (2018: £NIL).

The notes on pages 9 to 13 form part of these financial statements.

Fluent Lifetime Limited

Registered number: 11226852

Statement of Financial Position As at 31 March 2019

	Note	2019 £
Current assets		
Debtors: amounts falling due within one year	6	23,825
		<u>23,825</u>
Creditors: amounts falling due within one year	7	(315,309)
		<u>(291,484)</u>
Net current liabilities		<u>(291,484)</u>
Total assets less current liabilities		<u>(291,484)</u>
Net liabilities		<u><u>(291,484)</u></u>
Capital and reserves		
Called up share capital	8	10
Profit and loss account		(291,494)
		<u>(291,484)</u>
Total equity		<u><u>(291,484)</u></u>

The financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies regime and in accordance with the provisions of FRS 102 Section 1A - small entities.

The financial statements were approved and authorised for issue by the board and were signed on its behalf on

19 December 2019



K Hindley
Director

The notes on pages 9 to 13 form part of these financial statements.

Fluent Lifetime Limited

Statement of Changes in Equity For the Period Ended 31 March 2019

	Called up share capital	Profit and loss account	Total equity
	£	£	£
At 27 February 2018	-	-	-
Comprehensive income for the period			
Loss for the period	-	(291,494)	(291,494)
Contributions by and distributions to owners			
Shares issued during the period	10	-	10
At 31 March 2019	10	(291,494)	(291,484)

The notes on pages 9 to 13 form part of these financial statements.

Fluent Lifetime Limited

Notes to the Financial Statements For the Period Ended 31 March 2019

1. General information

Fluent Lifetime Limited is a private company, limited by shares, incorporated in England and Wales under the Companies Act 2006. The address of the registered office is given on the company information page, and the nature of its operations and its principal activities is given in the Directors' Report.

2. Accounting policies

2.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention unless otherwise specified within these accounting policies and in accordance with Section 1A of Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland and the Companies Act 2006.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires management to exercise judgement in applying the Company's accounting policies (see note 3).

The presentational currency of the financial statements is GBP and all the figures are rounded to the nearest £1.

The following principal accounting policies have been applied:

2.2 Going concern

The directors have reviewed trading and cash flow forecasts and after making enquiries, have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. Further the company has received a letter of support from its ultimate parent undertaking, Project Finland Topco Limited. Accordingly, they continue to prepare the financial statements on a going concern basis. The financial statements do not contain any adjustments that may be required should the company be unable to continue as a going concern.

2.3 Revenue

Revenue is recognised at the fair value of the consideration received or receivable for goods and services provided in the normal course of business when the Company has fulfilled its obligations and earned its right to consideration. The fair value of consideration takes into account trade discounts, settlement discounts and volume rebates.

Revenue comprises commissions and fees earned during the year.

2.4 Pensions

Defined contribution pension plan

The Company operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the Company pays fixed contributions into a separate entity. Once the contributions have been paid the Company has no further payment obligations.

The contributions are recognised as an expense in the Statement of Comprehensive Income when they fall due. Amounts not paid are shown in accruals as a liability in the Statement of Financial Position. The assets of the plan are held separately from the Company in independently administered funds.

Fluent Lifetime Limited

Notes to the Financial Statements For the Period Ended 31 March 2019

2. Accounting policies (continued)

2.5 Taxation

Tax is recognised in the Statement of Comprehensive Income, except that a charge attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the reporting date in the countries where the Company operates and generates income.

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the Statement of Financial Position date, except that:

- The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits; and
- Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met.

Deferred tax balances are not recognised in respect of permanent differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future tax deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax. Deferred tax is determined using tax rates and laws that have been enacted or substantively enacted by the reporting date.

2.6 Work in progress

Work in progress relates to the attributable costs for work completed to date for services provided to lenders in processing loan applications where the outcome and completion of the loan can be foreseen with reasonable certainty.

2.7 Debtors

Short term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

2.8 Creditors

Short term creditors are measured at the transaction price. Other financial liabilities, including bank loans, are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method.

2.9 Financial instruments

Financial liabilities and equity are classified according to the substance of the financial instrument's contractual obligations, rather than its legal form.

The Company's cash at bank and in hand and trade and other debtors and its trade and other creditors and bank overdrafts are measured initially at the transaction price, including transaction costs, and subsequently at amortised cost using the effective interest method. Debt instruments that are payable or receivable within one year are measured at the undiscounted amount of the cash or other consideration expected to be paid or received.

Fluent Lifetime Limited

Notes to the Financial Statements For the Period Ended 31 March 2019

3. Judgements in applying accounting policies and key sources of estimation uncertainty

In the application of the Company's accounting policies, the directors are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

The items in the financial statements where these judgements and estimates have been made include:

- **Valuation of Work in Progress ("WIP")**

At the year end date the Company has a number of leads which they have purchased and upon which they have performed varying degrees of work. The directors have estimated the value of WIP to be the work done to date on services provided to lenders in processing loan applications where the outcome and completion of the loan can be foreseen with reasonable certainty. WIP is only recognised to the extent it is recoverable.

4. Employees

The average monthly number of employees, including directors, during the period was 4.

5. Work in progress

An impairment loss of £21,798 was recognised in cost of sales against work in progress during the period due to uncertainty over recoverability.

6. Debtors

	2019 £
Amounts falling due within one year	
Trade debtors	7,115
Amounts owed by group undertakings	16,700
Other debtors	10
	<hr/>
	23,825
	<hr/>

Amounts owed by group undertakings are interest free and due on demand.

Fluent Lifetime Limited

Notes to the Financial Statements For the Period Ended 31 March 2019

7. Creditors: Amounts falling due within one year

	2019 £
Trade creditors	16,355
Amounts owed to group undertakings	281,091
Accruals and deferred income	17,863
	<u>315,309</u>

Amounts owed to group undertakings are interest free and due on demand.

8. Share capital

	2019 £
Allotted, called up and fully paid	
9 A Ordinary shares of £1.00 each	9
1 B Ordinary share of £1.00	1
	<u>10</u>

1 A Ordinary share of £1 was issued at par value on incorporation. A further 8 A Ordinary shares of £1 each and 1 B Ordinary share of £1 were issued at par value on 3 May 2018.

All the shares confer equal voting rights, have equal rights as regards to dividends and on a return of capital on a capital reduction or otherwise and are not redeemable.

9. Pension commitments

The Company operates a defined contributions pension scheme. The assets of the scheme are held separately from those of the Company in an independently administered fund. The pension cost charge represents contributions payable by the Company to the fund and amounted to £2,989. Contributions totalling £Nil were payable to the fund at the reporting date and are included in creditors.

Fluent Lifetime Limited

Notes to the Financial Statements For the Period Ended 31 March 2019

10. Related party transactions

The Company has taken advantage of the exemption under FRS 102 Section 1AC.35 from disclosing intra group transactions on the basis that any subsidiary which is a party to the transaction is wholly-owned by such a member.

Fluent Mortgages Limited - a related party through common ownership

During the period, the Company received income of £Nil. The Company also paid £Nil. At the period end there was a debtor balance of £16,700.

Fluent Money Limited - related party through common ownership

During the period, the Company paid £Nil. The Company also received income of £Nil. At the period end there was a creditor balance of £281,091.

11. Controlling party

The immediate parent company is The Fluent Money Group Limited which is registered at 102 Rivington House, Chorley New Road, Horwich, Bolton, England, BL6 5UE.

The ultimate parent company, Project Finland Topco Limited, has no individual controlling party, and is incorporated in England and Wales.

The parent undertaking of the smallest and largest group for which consolidated accounts are prepared is Project Finland Topco Limited. Consolidated accounts are available from its registered office, 102 Rivington House, Chorley New Road, Horwich, Bolton, England, BL6 5UE.