

CARGURUS UK LIMITED

**Company Registration Number:
10499495 (England and Wales)**

Unaudited abridged accounts for the year ended 31 December 2019

Period of accounts

Start date: 01 January 2019

End date: 31 December 2019

CARGURUS UK LIMITED

Contents of the Financial Statements for the Period Ended 31 December 2019

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CARGURUS UK LIMITED

Balance sheet

As at 31 December 2019

	<i>Notes</i>	2019	2018
		£	£
Fixed assets			
Intangible assets:		0	0
Tangible assets:		0	0
Investments:	3	1,000,000	
Total fixed assets:		<u>1,000,000</u>	<u>0</u>
Current assets			
Debtors:	4	4,875,509	845,571
Total current assets:		<u>4,875,509</u>	<u>845,571</u>
Creditors: amounts falling due within one year:	5	(5,710,360)	(797,327)
Net current assets (liabilities):		<u>(834,851)</u>	<u>48,244</u>
Total assets less current liabilities:		165,149	48,244
Creditors: amounts falling due after more than one year:	6	(17,319)	(2,250)
Total net assets (liabilities):		<u>147,830</u>	<u>45,994</u>
Capital and reserves			
Called up share capital:		100	100
Profit and loss account:		147,730	45,894
Shareholders funds:		<u>147,830</u>	<u>45,994</u>

The notes form part of these financial statements

CARGURUS UK LIMITED

Balance sheet statements

For the year ending 31 December 2019 the company was entitled to exemption under section 477 of the Companies Act 2006 relating to small companies.

The members have not required the company to obtain an audit in accordance with section 476 of the Companies Act 2006.

The directors acknowledge their responsibilities for complying with the requirements of the Act with respect to accounting records and the preparation of accounts.

The members have agreed to the preparation of abridged accounts for this accounting period in accordance with Section 444(2A).

These accounts have been prepared in accordance with the provisions applicable to companies subject to the small companies regime.

The directors have chosen to not file a copy of the company's profit & loss account.

**This report was approved by the board of directors on 30 September 2020
and signed on behalf of the board by:**

Name: Andrea Eldridge
Status: Director

The notes form part of these financial statements

CARGURUS UK LIMITED

Notes to the Financial Statements

for the Period Ended 31 December 2019

1. Accounting policies

These financial statements have been prepared in accordance with the provisions of Section 1A (Small Entities) of Financial Reporting Standard 102

CARGURUS UK LIMITED

Notes to the Financial Statements for the Period Ended 31 December 2019

2. Employees

	<i>2019</i>	<i>2018</i>
Average number of employees during the period	25	4

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Notes to the Financial Statements for the Period Ended 31 December 2019

3. Fixed investments 2019 £1,000,000; 2018 £0

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Notes to the Financial Statements for the Period Ended 31 December 2019

4. Debtors

	<i>2019</i>	<i>2018</i>
	£	£
Debtors due after more than one year:	0	0

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Notes to the Financial Statements

for the Period Ended 31 December 2019

5. Creditors: amounts falling due within one year note

2019	2018	Amounts owed to group undertakings	£4,844,670	£704,248	Corporation tax	£314,186	£10,902	Other creditors	£48,240
£-Accruals	£503,264	£82,177	£5,710,360	£797,327					

CARGURUS UK LIMITED

Notes to the Financial Statements

for the Period Ended 31 December 2019

6. Creditors: amounts falling due after more than one year note

2019	2018	Other creditors	£17,319	£2,250	£17,319	£2,250
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Notes to the Financial Statements

for the Period Ended 31 December 2019

7. Related party transactions

Name of the related party:	CarGurus Ireland Limited
Relationship:	Immediate Parent
Description of the Transaction:	CarGurus Ireland Limited, a company incorporated in the Republic of Ireland, is the immediate parent company of the Company. The Parent is a related party by virtue of being the ultimate parent of the Company. During the year, the Company purchased 100% of the share capital of NewCo. The Company has availed itself of the exemption provided in FRS 102, Section 33, "Related Party Disclosures" not to disclose transactions entered into with fellow group companies that are wholly owned within the group of companies of which the Company is wholly a member.
	£
Balance at 01 January 2019	704,248
Balance at 31 December 2019	3,844,670

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Notes to the Financial Statements

for the Period Ended 31 December 2019

8. Post balance sheet events

On March 18, 2020, in response to the COVID 19 pandemic, the Company announced a 50% fee reduction on all marketplace subscriptions for the April service period for paying dealers in the United Kingdom. This discount resulted in a modification to contracts with initial contractual periods greater than one month. For any contract modified, the Company calculated the remaining transaction price and allocated the consideration over the remaining performance obligations. In the Company's calculation of the remaining transaction price it also included estimated discounts for future service periods. These modifications are expected to have a material impact on the Company's revenues for FY 2020. On April 13, 2020, the Board of Directors (the "Board") of Parent approved an expense reduction plan to address the impact of the COVID 19 pandemic on its global business, pursuant to which Parent initiated a reduction in its workforce of approximately 13%, determined to cease operation of its Germany, Italy and Spain marketplaces, and halt expansion efforts in any new international markets. In connection therewith, the Board of Directors of the Company approved implementing this plan with respect to employees of the Company. On April 16, 2020, in response to the COVID 19 pandemic, the Company announced a 50% fee reduction on all May marketplace subscriptions for paying dealers in the United Kingdom. On April 29, 2020, in further response to the COVID 19 pandemic, the Company announced a 50% fee reduction on all June marketplace subscriptions for paying dealers in the United Kingdom. The Company expects these fee reductions to negatively impact revenue for FY 2020.

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