

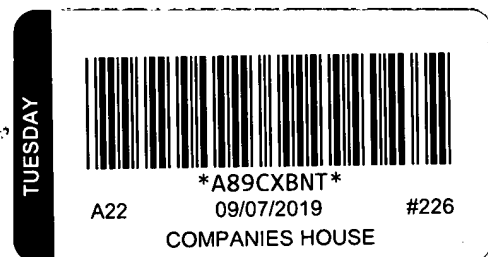
**ANSWERS IN RETIREMENT LIMITED**

**UNAUDITED**

**FINANCIAL STATEMENTS**

**INFORMATION FOR FILING WITH THE REGISTRAR**

**FOR THE PERIOD ENDED 31 DECEMBER 2018**



**ANSWERS IN RETIREMENT LIMITED**  
**REGISTERED NUMBER: 09991416**

**BALANCE SHEET**  
**AS AT 31 DECEMBER 2018**

|  | Note | 31 December<br>2018<br>£ | 31 March<br>2018<br>£ |
|--|------|--------------------------|-----------------------|
| <b>Fixed assets</b>                            |      |                          |                       |
| Tangible assets                                | 5    | 81,469                   | 31,014                |
| <b>Current assets</b>                          |      |                          |                       |
| Debtors  |      | 10,000                   | 13,178                |
| Cash at bank and in hand                       |      | 19,830                   | 11,209                |
|  |      | <u>29,830</u>            | <u>24,387</u>         |
| Creditors: amounts falling due within one year | 6    | (18,620)                 | (8,590)               |
| <b>Provisions for liabilities</b>              |      |                          |                       |
| Deferred tax                                   | 7    | (4,996)                  | (5,272)               |
| <b>Net assets</b>                              |      | <u><u>87,683</u></u>     | <u><u>41,539</u></u>  |
| <b>Capital and reserves</b>                    |      |                          |                       |
| Called up share capital                        |      | 100                      | 100                   |
| Profit and loss account                        |      | 87,583                   | 41,439                |
|  |      | <u><u>87,683</u></u>     | <u><u>41,539</u></u>  |

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**ANSWERS IN RETIREMENT LIMITED**  
**REGISTERED NUMBER: 09991416**

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**BALANCE SHEET (CONTINUED)**  
**AS AT 31 DECEMBER 2018**

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The directors consider that the Company is entitled to exemption from audit under section 477 of the Companies Act 2006 and members have not required the Company to obtain an audit for the period in question in accordance with section 476 of Companies Act 2006.

The directors acknowledge their responsibilities for complying with the requirements of the Companies Act 2006 with respect to accounting records and the preparation of financial statements.

The financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies regime and in accordance with the provisions of FRS 102 Section 1A - small entities.

The financial statements have been delivered in accordance with the provisions applicable to companies subject to the small companies regime.

The Company has opted not to file the statement of income and retained earnings in accordance with provisions applicable to companies subject to the small companies' regime.

The financial statements were approved and authorised for issue by the board and were signed on its behalf on



**S G Wilson**  
Director

10/6/19 *STUART WILSON*

The notes on pages 3 to 8 form part of these financial statements.

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## **ANSWERS IN RETIREMENT LIMITED**

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### **NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2018**

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#### **1. General information**

The entity is a private limited company, limited by shares, registered in England (Registered number 09991416). Its registered office address is First Floor, Southgate House, Southgate Street, Gloucester, Gloucestershire, United Kingdom, GL1 1UD. The company was incorporated on 8 February 2016 and its principal activity is that of an advanced Equity Release sourcing system (AiR Sourcing) and a National Skills council accredited training scheme for those wishing to work in the Later Life Market.

#### **2. Accounting policies**

##### **2.1 Basis of preparation of financial statements**

The financial statements have been prepared under the historical cost convention unless otherwise specified within these accounting policies and in accordance with Section 1A of Financial Reporting Standard 102, the Financial Reporting Standard applicable in the UK and the Republic of Ireland and the Companies Act 2006.

The following principal accounting policies have been applied:

##### **2.2 Going concern**

The company has cash resources and has no requirement for external funding. The director has a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. He continues to believe the going concern basis of accounting appropriate in preparing the annual financial statements.

##### **2.3 Revenue**

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes. The following criteria must also be met before revenue is recognised:

##### **Rendering of services**

Revenue from a contract to provide services is recognised in the period in which the services are provided in accordance with the stage of completion of the contract when all of the following conditions are satisfied:

- the amount of revenue can be measured reliably;
- it is probable that the Company will receive the consideration due under the contract;
- the stage of completion of the contract at the end of the reporting period can be measured reliably; and
- the costs incurred and the costs to complete the contract can be measured reliably.

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## ANSWERS IN RETIREMENT LIMITED

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### NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2018

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#### 2. Accounting policies (continued)

##### 2.4 Operating leases: the Company as lessee

Rentals paid under operating leases are charged to the Statement of income and retained earnings on a straight line basis over the lease term.

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the lease term, unless another systematic basis is representative of the time pattern of the lessee's benefit from the use of the leased asset.

The Company has taken advantage of the optional exemption available on transition to FRS 102 which allows lease incentives on leases entered into before the date of transition to the standard 01 April 2017 to continue to be charged over the period to the first market rent review rather than the term of the lease.

##### 2.5 Current and deferred taxation

The tax expense for the period comprises current and deferred tax. Tax is recognised in the Statement of income and retained earnings, except that a charge attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the balance sheet date in the countries where the Company operates and generates income.

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the Balance sheet date, except that:

- The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits; and
- Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met.

Deferred tax balances are not recognised in respect of permanent differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future tax deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax. Deferred tax is determined using tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

##### 2.6 Tangible fixed assets

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

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## ANSWERS IN RETIREMENT LIMITED

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### NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2018

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#### 2. Accounting policies (continued)

##### 2.6 Tangible fixed assets (continued)

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, using the straight-line method.

Depreciation is provided on the following basis:

|                  |   |                   |
|------------------|---|-------------------|
| Office equipment | - | 25% straight line |
| Website          | - | 20% straight line |

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in the Statement of income and retained earnings.

##### 2.7 Debtors

Short term debtors are measured at transaction price, less any impairment.

##### 2.8 Creditors

Short term creditors are measured at the transaction price.

##### 2.9 Provisions for liabilities

Provisions are made where an event has taken place that gives the Company a legal or constructive obligation that probably requires settlement by a transfer of economic benefit, and a reliable estimate can be made of the amount of the obligation.

Provisions are charged as an expense to the Statement of income and retained earnings in the year that the Company becomes aware of the obligation, and are measured at the best estimate at the Balance sheet date of the expenditure required to settle the obligation, taking into account relevant risks and uncertainties.

When payments are eventually made, they are charged to the provision carried in the Balance sheet.

#### 3. Employees

The average monthly number of employees, including directors, during the period was 3 (31 March 2018: 1).

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**ANSWERS IN RETIREMENT LIMITED**

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**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 31 DECEMBER 2018**

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**4. Taxation**

|  | <b>9 Months<br/>Ended 31<br/>December<br/>2018<br/>£</b> | <b>12 Months<br/>Ended 31<br/>March<br/>2018<br/>£</b> |
|--|--|--|
| <b>Corporation tax</b>                           |  |  |
| Current tax on profits for the period            | <b>11,207</b>  | -  |
| Adjustments in respect of previous periods       | -  | (3,016)  |
| <b>Total current tax</b>                         | <b>11,207</b>  | <b>(3,016)</b>   |
| <b>Deferred tax</b>                              |  |  |
| Origination and reversal of timing differences   | (276)  | 5,272  |
| <b>Taxation on profit on ordinary activities</b> | <b>10,931</b>  | <b>2,256</b>   |

**Factors affecting tax charge for the period/year**

There were no factors that affected the tax charge for the period which has been calculated on the profits on ordinary activities before tax at the standard rate of corporation tax in the UK of 19% (31 March 2018: 19%).

**ANSWERS IN RETIREMENT LIMITED**

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 31 DECEMBER 2018**

**5. Tangible fixed assets**

|                                       | Office<br>equipment<br>£ | Website<br>£  | Total<br>£    |
|---------------------------------------|--------------------------|---------------|---------------|
| <b>Cost or valuation</b>              |                          |               |               |
| At 1 January 2018                     | 784                      | 32,046        | 32,830        |
| Additions                             | 1,455                    | 58,800        | 60,255        |
| At 31 December 2018                   | <u>2,239</u>             | <u>90,846</u> | <u>93,085</u> |
| <b>Depreciation</b>                   |                          |               |               |
| At 1 January 2018                     | 111                      | 1,705         | 1,816         |
| Charge for the period on owned assets | 238                      | 9,562         | 9,800         |
| At 31 December 2018                   | <u>349</u>               | <u>11,267</u> | <u>11,616</u> |
| <b>Net book value</b>                 |                          |               |               |
| At 31 December 2018                   | <u>1,890</u>             | <u>79,579</u> | <u>81,469</u> |
| At 31 March 2018                      | <u>673</u>               | <u>30,341</u> | <u>31,014</u> |

**6. Creditors: Amounts falling due within one year**

|                                    | 31 December<br>2018<br>£ | 31 March<br>2018<br>£ |
|------------------------------------|--------------------------|-----------------------|
| Amounts owed to group undertakings | 8,975                    | -                     |
| Corporation tax                    | 8,189                    | -                     |
| Other taxation and social security | -                        | 7,210                 |
| Other creditors                    | 76                       | -                     |
| Accruals and deferred income       | 1,380                    | 1,380                 |
|                                    | <u>18,620</u>            | <u>8,590</u>          |



## ANSWERS IN RETIREMENT LIMITED

### NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 DECEMBER 2018

#### 7. Deferred taxation

|                           | <b>9 Months<br/>Ended 31<br/>December<br/>2018<br/>£</b> | <i>12 Months<br/>Ended 31<br/>March<br/>2018<br/>£</i> |
|---------------------------|--|--|
| At beginning of period    | (5,272)  | -  |
| Charged to profit or loss | -  | (5,272)  |
| Utilised in period        | 276  | -  |
| <b>At end of period</b>   | <b>(4,996)</b>   | <b>(5,272)</b>   |

The provision for deferred taxation is made up as follows:

|                                | <b>2018<br/>£</b> |
|--------------------------------|-------------------|
| Accelerated capital allowances | <b>4,996</b>      |

#### 8. Related party transactions

During the period KRS Finance Ltd, a related party by virtue of ultimate control, paid expenses on behalf of Answers In Retirement Limited of £8,975. At the period end the balance outstanding and included within amounts owed to group undertakings is £8,975 (31 March 2018: £Nil).

#### 9. Controlling party

On 4 May 2018 Equity Release Club Holdings Limited, a private limited company incorporated in the UK acquired 100% of the share capital of Answers In Retirement Limited.

On 4 May 2018 KRS Finance Ltd, a private limited company incorporated in the UK ultimately acquired 51% of the share capital of Answers In Retirement Limited by acquiring 51% of the share capital of Equity Release Club Holdings Limited.

The company is ultimately controlled by KRS Finance Ltd. The registered address of the ultimate parent is Baines House Midgery Court, Pittman Way, Fulwood, Preston, PR2 9ZH.

The largest and smallest group in which the results of the company are consolidated is that headed by KRS Finance Ltd. The consolidated financial statements of the company may be obtained from Baines House Midgery Court, Pittman Way, Fulwood, Preston, PR2 9ZH. No other group financial statements include the results of the company.