

\_D2 04/12/2018 COMPANIES HOUSE #59

# British Business Financial Services Ltd Report and accounts Contents

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# **British Business Financial Services Ltd Company Information**

# Directors

Neeta Atkar Jonathan Britton Christopher Fox Caroline Green Jonathan Linney Patrick Magee Christina McComb Keith Morgan Amanda Rendle Ceri Smith Lord Smith of Kelvin

# **Bankers**

National Westminister Bank plc 250 Bishopgate London EC2M 4AA

# Registered office

Steel City House West Street Sheffield S1 2GQ

# Registered number 09174621

British Business Financial Services Ltd Registered number: 09174621

Directors' Report

The Directors present their report and financial statements for the year ended 31 March 2018.

#### Principal activities and review of business

The Company is controlled by British Business Bank plc, a company incorporated in England and Wales. The internal control procedures implemented by the group and the remuneration paid to the Directors of this Company are disclosed in the consolidated accounts of British Business Bank plc which are available from Companies House.

The principal activity of the Company is to carry out services on behalf of the Department for Business, Energy and Industrial Strategy (BEIS). These services are principally the management of programmes on behalf of BEIS that target specific access to finance issues in the smaller business finance markets. The Company charges BEIS for the services it provides with a view to covering its costs.

Programmes administered by the Company include the Enterprise Finance Guarantee scheme and ENABLE Guarantee scheme, which facilitates lending to viable smaller businesses that would otherwise be declined for lacking adequate security. The Company also administers the ENABLE funding programme which is designed to increase funding diversification to increase the supply of debt to smaller businesses.

#### Regulte

The Company made no profit or loss for the year. (2017 - £nil)

#### Dividends and reserves

The Company did not pay a dividend during the year.

# Going concern

The Directors have a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future. Thus they continue to adopt the going concern basis in preparing the financial statements. Further details can be found in the principal accounting policies notes in the financial statements.

#### Directors

The following persons served as Directors during the year:

Neeta Atkar
Jonathan Britton
Christopher Fox
Colin Glass (resigned 23 June 2017)
Teresa Graham (resigned 23 June 2017)
Caroline Green (resigned 23 June 2017, appointed 20 July 2017)
Jonathan Linney (appointed 7 December 2017)
Patrick Magee
Christina McComb
Keith Morgan
Amanda Rendle (appointed 7 December 2017)
Ceri Smith
Lord Smith of Kelvin (appointed 5 July 2017)

#### Appointment and removal of directors

The Board of Directors is responsible for the appointments to the Board.

British Business Financial Services Ltd Registered number: 09174621

**Directors' Report** 

# **Directors' indemnities**

The Company has granted indemnities to each of its Directors in respect of all losses arising out of, or in connection with, the execution of their powers, duties and responsibilities as Directors to the extent permitted by law and the Company's Articles of Association.

# Events after the reporting date

As at the approval date of these financial statements there are no post balance sheet events that require disclosure.

This report was approved by the Board on 29 November 2018 and signed on its behalf by:

Christopher Fox

Director

British Business Financial Services Ltd Registered number: 09174621 Statement of Directors' Reponsibilities

The Directors are responsible for preparing the report and financial statements in accordance with applicable law and regulations.

Under company law the Directors are required to prepare the financial statements in accordance with recognised accounting standards. The Directors have chosen to adopt International Financial Reporting Standards (IFRSs) as adopted by the European Union and Article 4 of the IAS Regulation which is consistent with the accounting treatment adopted by the parent company. Under company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, International Accounting Standard 1 requires that Directors:

- · properly select and apply accounting policies;
- present information, including accounting policies, in a manner that provides relevant, reliable, comparable and understandable information;
- provide additional disclosures when compliance with the specific requirements in IFRSs are insufficient to enable users to understand the impact of particular transactions, other events and conditions on the entity's financial position and financial performance; and
- · make an assessment of the Company's ability to continue as a going concern.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

#### Directors' responsibility statement

We confirm that to the best of our knowledge:

- 1 the financial statements, prepared in accordance with International Financial Reporting Standards as adopted by the EU, give a true and fair view of the assets, liabilities, financial position and profit or loss of the Company; and
- 2 the annual report and financial statements, taken as a whole, are fair, balanced and understandable and provide the information necessary for shareholders to assess the Company's performance, business model and strategy.

This report was approved by the Board on 29 November 2018 and signed on its behalf by:

Christopher Fox Director

# British Business Financial Services Ltd Income Statement for the year ended 31 March 2018

|                                      | Notes | 2018<br>£    | 2017<br>£    |
|--------------------------------------|-------|--------------|--------------|
| Revenue                              | 3     | 16,261,121   | 12,912,258   |
| Administrative expenses              |       | (16,261,121) | (12,912,258) |
| Operating profit before tax          |       |              |              |
| Tax on profit on ordinary activities | 5     | -            | -            |
| Profit for the year                  |       |              | <del>-</del> |

The profit for the year derives from continuing operations.

The Company has no other recognised gains or losses therefore no separate Statement of Other Comprehensive Income has been presented.

# British Business Financial Services Ltd Statement of Financial Position as at 31 March 2018

|   | Notes | 2018<br>£                           | 2017<br>£                    |
|---|-------|-------------------------------------|------------------------------|
| Current assets Trade and other receivables Cash at bank and in hand | 6     | 4,262,929<br>3,268,920<br>7,531,849 | 2,261,714<br>83<br>2,261,797 |
| Current Liabilities Trade and other payables                        | 7     | (7,531,848)                         | (2,261,796)                  |
| Total assets less current liabilities                               |       |                                     | 1                            |
| Net assets  |       | 1_                                  | 1                            |
| Equity Called up share capital                                      | 9     | 1                                   | 1                            |
| Total equity  |       | 1                                   | 1_                           |

The financial statements have been prepared in accordance with the provisions in Part 15 of the Companies Act 2006 applicable to companies subject to the small companies regime.

For the financial year in question, the Company was entitled to exemption from audit under section 479a of the Companies Act 2006. No members have required the Company to obtain an audit of its accounts for the year in question in accordance with section 476 of the Companies Act 2006. The Directors acknowledge their responsibility for complying with the requirements of the Act with respect to accounting records and for the preparation of accounts.

The financial statements (company number 09174621) were approved and authorised for issue by the Board on 29 November 2018 and have been signed on its behalf by:

Christopher Fox Director

# British Business Financial Services Ltd Statement of Changes in Equity for the year ended 31 March 2018

|                                 | Share<br>capital | Retained<br>earnings | Total |
|---------------------------------|------------------|----------------------|-------|
|                                 | £                | £                    | £     |
| Opening balance at 1 April 2016 | 1                | -                    | 1     |
| Profit for the financial year   | -                | -                    | -     |
| Balance at 31 March 2017        | 1                |                      | 1     |
| Opening balance at 1 April 2017 | 1                | -                    | 1     |
| Profit for the financial year   | -                | -                    | -     |
| Balance at 31 March 2018        | 1                |                      |       |

# British Business Financial Services Ltd Statement of Cash Flows for the year ended 31 March 2018

|  | Notes  | 2018<br>£                             | 2017<br>£                             |
|--|--------|---------------------------------------|---------------------------------------|
| Cash flows from operating activities                                       |        | _                                     |                                       |
| Movement in receivables<br>Movement in payables                            | 6<br>7 | (1,983,874)<br>5,270,052<br>3,286,178 | 972,357<br>(9 <u>66,219)</u><br>6,138 |
| Movement in corporation tax  | 8      | (17,341)                              | (6,055)                               |
| Net cash generated by operating activities                                 |        | 3,268,837                             | 83                                    |
| Net cash generated Cash generated by operating activities                  |        | 3,268,837                             | 83                                    |
| Movement in cash and cash eqivalents                                       |        | 3,268,837                             | 83                                    |
| Cash and cash equivalents at 1 April Cash and cash equivalents at 31 March |        | 83<br>3,268,920                       | 83                                    |
| Cash and cash equivalents comprise:<br>Cash at bank                        |        | 3,268,920                             | 83                                    |

#### 1 General information

British Business Financial Services Ltd (the Company) is a company incorporated in the United Kingdom under the Companies Act. The address of the registered office is given on page 1. The nature of the Company's operations and its principal activities are set out on page 2.

#### 2 Summary of significant accounting policies

#### Basis of preparation of financial statements

The financial statements have been prepared in accordance with International Financial Reporting Standards as adopted by the European Union (IFRSs as adopted by the EU), IFRIC Interpretations and those parts of the Companies Act 2006 applicable to companies reporting under IFRS. The financial statements are prepared in accordance with IFRS and interpretations in force at the reporting date.

The financial statements have been prepared on the historical cost basis. Historical cost is generally based on the fair value of the consideration given in exchange for goods and services. The principal accounting policies adopted are set out below.

There have been no areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements.

These financial statements are presented in pounds sterling because this is the currency of the primary economic environment in which the Company operates.

# Going concern

The Company's business activities, together with the factors likely to affect its future development and position, are set out on page 2.

The Directors, at the time of approving the financial statements, have a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future. In arriving at that view they have assumed that in the event of a downturn the parent company and ultimate controlling party, the Secretary of State for the Department for Business, Energy and Industrial Strategy, will continue to support the Company. Thus they continue to adopt the going concern basis of accounting in preparing the financial statements.

#### 2 Summary of significant accounting policies (continued)

#### Adoption of new and revised Standards

There were no new or amended standards applied for the first time and therefore no restatements of the previous financial statements were required.

At the date of authorisation of these financial statements, the following Standards and Interpretations which have not been applied in these financial statements, were in issue but not yet effective (and in some cases had not yet been adopted by the EU):

- IFRS 2 (amendments) Classification and Measurement of Share-based Payment Transactions;
- IFRS 9 Financial Instruments;
- IFRS 10 and IAS 28 (amendments) Sale or Contribution of Assets between an Investor and its Associate or Joint Venture;
- IFRS 15 Revenue from Contracts with Customers;
- IFRS 16 Leases;
- IFRS 17 Insurance Contracts;
- Annual Improvements to IFRSs 2015 2017 Cycle;
- IAS 19 (amendments) Employee Benefits;
- IAS 40 (amendments) Transfers of Investment Property;
- IFRIC 22 Foreign Currency Transactions and Advance Consideration;
- IFRIC 23 Uncertainty over Income Tax Treatments.

The Directors do not expect that the adoption of the Standards and Interpretations listed above will have a material impact on the financial statements of the Company in future years.

### Revenue

Revenue comprises the fair value of the consideration received or receivable and represents amounts receivable for goods and services provided in the normal course of business, net of discounts, Value Added Tax (VAT) and other sales related taxes. Revenue is reduced for estimated rebates and other similar allowances.

#### 2 Summary of significant accounting policies (continued)

#### Taxation

The tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in the Income Statement because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the balance sheet date.

Deferred tax is the tax expected to be payable or recoverable on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit, and is accounted for using the balance sheet liability method.

Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilised.

Current and deferred tax is recognised in profit or loss, except when it relates to items that are recognised in other comprehensive income or directly in equity, in which case, the tax is also recognised in other comprehensive income or directly in equity respectively.

VAT is accounted for in the accounts, in that amounts are shown net of VAT except:

- Irrecoverable VAT is charged to the Income Statement, and included under the relevant expenditure heading;
- Irrecoverable VAT on the purchase of an asset is included in additions.

The net amount due to, or from, HM Revenue and Customs in respect of VAT is included within payables and receivables on the Statement of Financial Position.

#### 3 Revenue

Revenue is attributable to recharges to the Department for Business, Energy and Industrial Strategy (BEIS) and British Business Bank plc for services performed on their behalf.

All revenue arose within the United Kingdom, the Company's country of domicile.

#### 4 Staff costs

The Company has no employees other than the Directors. The Directors did not receive any emoluments for their roles in the Company.

# 11 Related party transactions

The following information is provided in accordance with International Accounting Standard 24, Related Party Disclosures, as being material transactions with related parties during the year.

| The Directors did not receive any emoluments for their roles in the | ie Company. |
|---|-------------|
|---|-------------|

|   | 2018       | 2017       |
|---|------------|------------|
|   | £          | £          |
| Income  |            |            |
| Department for Business, Energy and Industrial Strategy | 12,091,836 | 9,109,442  |
| British Business Bank plc                               | 98,152     | 3,802,816  |
| Northern Powerhouse Investments Ltd                     | 2,098,787  | -          |
| Midlands Engine Investments Ltd                         | 1,600,668  | -          |
| Cornwall & Isles of Scilly Investments Ltd              | 371,678    | -          |
| ·   | 16,261,121 | 12,912,258 |
|   |            |            |
| Expenditure   |            |            |
| Department for Business, Energy and Industrial Strategy | 135,698    | 74,336     |
| British Business Bank plc                               | 10,672,397 | 7,657,883  |
| Northern Powerhouse Investments Ltd                     | 420,154    | -          |
| Midlands Engine Investments Ltd                         | 450,976    | -          |
| Cornwall & Isles of Scilly Investments Ltd              | 206,345    | _          |
|   | 11,885,570 | 7,732,219  |
|   |            |            |

No Director, Board member, key manager or other related party has undertaken any material transactions with the Company during the year.

Amounts outstanding at the year end
As at the balance sheet date, British Business Financial Services Ltd had debts receivable and payable with the following group companies.

| payable with the following group companies.             | Receiv           | vable     |
|---|------------------|-----------|
|   | 2018             | 2017      |
|   | £                | £         |
| British Business Bank plc                               | 2,103,103        | 269,077   |
| British Business Finance Ltd                            | 2,391            | -         |
| Department for Business, Energy and Industrial Strategy | 939,693          | 1,986,582 |
| Northern Powerhouse Investments Ltd                     | 137, <b>4</b> 84 | -         |
| Midlands Engine Investments Ltd                         | 674,554          | -         |
| Cornwall & Isles of Scilly Investments Ltd              | 371,678          | _         |
| •   | 4,228,903        | 2,255,659 |

|                                       | Payable   |           |
|---------------------------------------|-----------|-----------|
|                                       | 2018      | 2017      |
|                                       | £         | £         |
| British Business Bank plc             | 5,693,418 | 1,184,853 |
| British Business Bank Investments Ltd | 17,341    | 99,560    |
| British Business Finance Ltd          | -         | 103,814   |
| Capital for Enterprise Limited        |           | 32,147    |
|                                       | 5,710,759 | 1,420,374 |

| 7 | Trade and other payables            | 2018      | 2017<br>£ |
|---|-------------------------------------|-----------|-----------|
|   | Amounts falling due within one year | •         | ~         |
|   | Trade creditors                     | 45,875    | -         |
|   | Amounts owed to group undertakings  | 5,710,959 | 1,420,174 |
|   | Accrued expenses                    | 1,775,014 | 841,622   |
|   |                                     | 7 531 848 | 2.261.796 |

The Directors consider that the carrying amount of trade payables approximates to their fair value

| 8 | Deferred taxation                                      | 2018<br>£           | 2017<br>£ |
|---|--|---------------------|-----------|
|   | Tax on release of bonus provisions                     | (23,396)            | (6,055)   |
|   |  | 2018<br>£           | 2017<br>£ |
|   | At 1 April Tax credited to the profit and loss account | (6,055)<br>(17,341) | (6,055)   |
|   | At 31 March  | (23,396)            | (6,055)   |

The deferred tax is on taxable profit that arises due to the non-deductability of provisions for long term bonus entitlement. The costs will either be realised or reversed in future periods.

| 9 | Share capital  | Nominal<br>value | 2018<br>Number | 2018<br>£ | 2017<br>£ |
|---|--|------------------|----------------|-----------|-----------|
|   | Allotted, called up and fully paid:<br>Ordinary shares | £1 each          | 1              | 1         | 1_        |
|   |  |                  |                | <u> </u>  | 1_        |

# 10 Events after the reporting date

As at the date of this annual report and accounts, there have been no other post reporting date events that require disclosure.

# 11 Related party transactions

The following information is provided in accordance with International Accounting Standard 24, Related Party Disclosures, as being material transactions with related parties during the year.

The Directors did not receive any emoluments for their roles in the Company.

|   | 2018       | 2017       |
|---|------------|------------|
|   | £          | £          |
| Income  |            |            |
| Department for Business, Energy and Industrial Strategy | 12,091,836 | 9,109,442  |
| British Business Bank plc                               | 98,152     | 3,802,816  |
| Northern Powerhouse Investments Ltd                     | 2,098,787  | -          |
| Midlands Engine Investments Ltd                         | 1,600,668  | -          |
| Cornwall & Isles of Scilly Investments Ltd              | 371,678    | =          |
|   | 16,261,121 | 12,912,258 |
|   |            |            |
| Expenditure   |            |            |
| Department for Business, Energy and Industrial Strategy | 135,698    | 74,336     |
| British Business Bank plc                               | 10,672,397 | 7,657,883  |
| Northern Powerhouse Investments Ltd                     | 420,154    | _          |
| Midlands Engine Investments Ltd                         | 450,976    | -          |
| Cornwall & Isles of Scilly Investments Ltd              | 206,345    | -          |
| •   | 11,885,570 | 7,732,219  |
|   |            |            |

No Director, Board member, key manager or other related party has undertaken any material transactions with the Company during the year.

### Amounts outstanding at the year end

As at the balance sheet date, British Business Financial Services Ltd had debts receivable and payable with the following group companies.

| payable with the following group companies.             | Receivable |           |
|---|------------|-----------|
|   | 2018       | 2017      |
|   | £          | £         |
| British Business Bank plc                               | 2,103,103  | 269,077   |
| British Business Finance Ltd                            | 2,391      | =         |
| Department for Business, Energy and Industrial Strategy | 939,693    | 1,986,582 |
| Northern Powerhouse Investments Ltd                     | 137,484    | -         |
| Midlands Engine Investments Ltd                         | 674,554    | _         |
| Cornwall & Isles of Scilly Investments Ltd              | 371,678    | -         |
| ·   | 4,228,903  | 2,255,659 |
|   | Paya       | able      |
|   | 2040       | 2047      |

|                                       | 2018      | 2017      |
|---------------------------------------|-----------|-----------|
|                                       | £         | £         |
| British Business Bank plc             | 5,693,418 | 1,184,853 |
| British Business Bank Investments Ltd | 17,341    | 99,560    |
| British Business Finance Ltd          | -         | 103,814   |
| Capital for Enterprise Limited        | -         | 32,147    |
|                                       | 5,710,759 | 1,420,374 |

# 13 Ultimate controlling party

In the opinion of the Directors, the Company's parent company is the British Business Bank plc and ultimate controlling party is the British Business Bank plc's shareholder, the Secretary of State for the Department for Business, Energy and Industrial Strategy. The consolidated financial statements of the Department for Business, Energy and Industrial Strategy are available from the government departments' website at GOV.UK. Copies of the group financial statements of the British Business Bank plc are available from Companies House, Crown Way, Maindy, Cardiff CF14 3UZ.