

REGISTERED NUMBER: 09164101 (England and Wales)

**REPORT OF THE DIRECTORS AND
UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2022
FOR
APERIO INTELLIGENCE LTD**

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FOR THE YEAR ENDED 31 DECEMBER 2022**

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APERIO INTELLIGENCE LTD
COMPANY INFORMATION
FOR THE YEAR ENDED 31 DECEMBER 2022

DIRECTORS:

A Ford
C W L Peters

REGISTERED OFFICE:

16-18 Kirby Street
London
EC1N 8TS

REGISTERED NUMBER:

09164101 (England and Wales)

ACCOUNTANTS:

CBHC Limited
Suite 3, The Hamilton Centre
Rodney Way
Chelmsford
Essex
CM1 3BY

**REPORT OF THE DIRECTORS
FOR THE YEAR ENDED 31 DECEMBER 2022**

The directors present their report with the financial statements of the company and the group for the year ended 31 December 2022.

REVIEW OF BUSINESS

Principal activities and future developments

Aperio Intelligence is an independent, international risk consultancy providing services to financial institutions, multinational corporations, governments, and law firms. The group specialises in due diligence services especially relating to the review of customer and third-party integrity and reputation, in support of regulatory and legal obligations. We provide strategic intelligence advice on cross-border, complex, or high-risk transactions, markets, sectors, and competitors, helping clients evaluate the potential impact of non-financial risks, whilst highlighting potential opportunities. Our ESG practice supports our clients in analysing, monitoring, and advising on ESG issues, often in opaque jurisdictions and through complex supply chains. We support our clients on investigations, in particular tracing and recovery of assets worldwide in support of litigation proceedings. Aperio Intelligence is a centre of excellence for reporting on financial crime through our Financial Crime Digest publication, a vital source of information for senior decision makers tasked with addressing financial crime risk.

Aperio Intelligence has pursued a strategy of organic growth, taking advantage of significant and growing demand for its services. The group has four centres of operations: in the UK, France, Romania, and Malaysia. The business depends significantly on human capital and, recognising the importance of this factor to the long-term success of the business, we have invested in our people, processes, and systems to fulfil Investors in People accreditation, receiving IIP certification in 2023. The group is committed to continued investment in our people to support future business success and aims to move to higher levels of IIP accreditation in the coming years. We continue to invest in our processes and our technology to improve customer experience. Aperio Intelligence Malaysia was granted Malaysia Digital Corporation status in 2023, in recognition of our commitment to deliver innovative digital solutions connected to our risk consulting practice. We have also recently renewed our UK Cyber Essentials Plus certification.

Analysis of the development and performance of the group

The statement of comprehensive income for the year is set out on page 5.

Group turnover for the year ended 31 December 2022 was £3.872 million (2021: £3.318 million) reflecting growth of underlying business and ongoing expansion of our client base. The group has achieved significant growth in repeat-business clients which reflects the quality of our services and the strength of our client relationships.

The group's profit for the year ended 31 December 2022 before taxation was £345k (2021: profit of £254k). After taxation, the profit for the financial year was £344k (2021: profit of £254k). The group continues to fund expansion of its international office network, new technology platforms, and strategic HR and IT initiatives to support the long-term growth of the business.

Total assets were £2.035 million (2021: £2.367 million) and total liabilities were £679k at the year-end (2021: £1.310 million). At the end of the year, the group had cash and cash equivalents totalling £195k.

**REPORT OF THE DIRECTORS
FOR THE YEAR ENDED 31 DECEMBER 2022**

Principal risks and uncertainties

The principal risks facing the group relate to loss of key personnel, loss of key clients, impacts to its brand reputation, an inability to adapt to technological innovation, cyber security risks, and data protection risks.

Loss of key personnel

At Aperio Intelligence, our people are our key asset. Recognising this, the group has taken significant steps in recent years to prepare itself for Investors in People accreditation, an internationally recognised framework for supporting the human capital contribution to businesses. Achieving IIP accreditation has involved a comprehensive review of our systems, processes, and corporate values. IIP accreditation differentiates Aperio Intelligence from many direct competitors and our ability to meet its requirements helps ensure we create an environment in which our staff members can excel, and can gain professional fulfilment, thereby reducing the risk related to loss of key personnel.

Loss of key clients

Aperio Intelligence operates in a highly competitive market and the loss of one or more key clients may have a detrimental impact on the business. The group addresses this risk by cultivating long-term, robust relationships with its key clients through its attention to quality of service and investment in its client relationships. The group aims to continuously exceed client expectations by providing relevant, timely, innovative, and high-quality services. By investing in our people, processes, and technologies, we also seek to ensure that our clients benefit from market-leading solutions. As an independent, specialist provider of risk consulting services, our clients also benefit from our independence and lack of conflicts of interest that impact the ability of larger organisations to provide consistent client support.

Impact to brand reputation

Aperio Intelligence relies on its brand reputation to sustain and grow its business. Ensuring the quality of our service is of paramount importance to the group. Aperio Intelligence has five key values: Excellence, Innovation, Diversity, Development, and Integrity. These values are embedded throughout our business, and our staff are evaluated and rewarded based on their performance on company values. We are meticulous in our work, and we strive to continuously exceed client expectations. In addition to a thorough and established quality control process, we undertake regular client feedback reviews, and an independent internal audit function regularly reviews our performance and makes recommendations to our executive team on opportunities for further improvements. We have an established staff competency framework and undertake a regular skills gap analysis to help inform training and personal development needs, so that our team members can deliver the highest quality services to our clients and realise their potential. As a group operating in the risk consulting sector, frequently dealing with matters related to integrity and reputation of counterparties, we are acutely aware of the need for the highest standards of business ethics in everything we do. Aperio Intelligence takes a strict approach to client and engagement acceptance, and to the performance of its engagements.

Adaptation to technological change

Given the nature of its work, the group relies on certain technologies for the delivery of its services. Advancements in areas such as generative artificial intelligence and robotic process automation create opportunities to analyse and process increasingly large volumes of data in ways that were previously not possible. The pace of change and level of external investment in new technologies may have a transformative impact on the delivery of risk consulting services, given the ongoing need for efficiency and effectiveness. Although we consider the role of the human analyst remains critical to accurate assessment of intelligence and risk, we also recognise technology's impact as an enabler, allowing human analysts to reduce time required to complete more repetitive or manual tasks, freeing them to focus on analytical input not suited to machines. Aperio Intelligence is increasing its investment in technology utilising our broad and deep knowledge of the intelligence landscape to realise innovative solutions that can provide consistent, dependable support for critical business processes.

**REPORT OF THE DIRECTORS
FOR THE YEAR ENDED 31 DECEMBER 2022**

Cyber Security and Data Protection Risks

The group frequently handles sensitive data creating a high risk of data breaches if adequate security measures are not in place. Increasing digitalisation poses significant risk to the integrity and confidentiality of client data. To counteract these potential risks and uncertainties, the group constantly evaluates its risk management strategies, invests significantly in resilient IT infrastructures, and maintains a focus on technological advancements in the industry. Aperio Intelligence holds Cyber Essentials Plus certification, an externally assessed, UK Government-accredited cyber security standard.

DIRECTORS

The directors shown below have held office during the whole of the period from 1 January 2022 to the date of this report.

A Ford
C W L Peters

This report has been prepared in accordance with the provisions of Part 15 of the Companies Act 2006 relating to small companies.

ON BEHALF OF THE BOARD:

A Ford - Director

26 September 2023

**CONSOLIDATED
INCOME STATEMENT
FOR THE YEAR ENDED 31 DECEMBER 2022**

	Notes	31/12/22 £	31/12/21 £
TURNOVER		3,872,182	3,318,362
Cost of sales		<u>439,726</u>	<u>327,537</u>
GROSS PROFIT		3,432,456	2,990,825
Administrative expenses		<u>3,087,608</u>	<u>2,755,240</u>
		344,848	235,585
Other operating income		<u>-</u>	<u>18,223</u>
OPERATING PROFIT and PROFIT BEFORE TAXATION		344,848	253,808
Tax on profit		<u>939</u>	<u>-</u>
PROFIT FOR THE FINANCIAL YEAR		<u>343,909</u>	<u>253,808</u>
Profit attributable to: Owners of the parent		<u>343,909</u>	<u>253,808</u>

The notes form part of these financial statements

CONSOLIDATED BALANCE SHEET
31 DECEMBER 2022

	Notes	31/12/22 £	£	31/12/21 £	£
FIXED ASSETS					
Intangible assets	6		-		61
Tangible assets	7		227,066		188,337
Investments	8		-		-
			<u>227,066</u>		<u>188,398</u>
CURRENT ASSETS					
Stocks		341		324	
Debtors	9	1,611,746		1,747,487	
Cash at bank		<u>195,426</u>		<u>430,345</u>	
		1,807,513		2,178,156	
CREDITORS					
Amounts falling due within one year	10	<u>678,821</u>		<u>1,310,094</u>	
NET CURRENT ASSETS			<u>1,128,692</u>		<u>868,062</u>
TOTAL ASSETS LESS CURRENT LIABILITIES			<u>1,355,758</u>		<u>1,056,460</u>
CAPITAL AND RESERVES					
Called up share capital			1		1
Retained earnings			<u>1,355,757</u>		<u>1,056,459</u>
SHAREHOLDERS' FUNDS			<u>1,355,758</u>		<u>1,056,460</u>

The company and the group are entitled to exemption from audit under Section 477 of the Companies Act 2006 for the year ended 31 December 2022.

The members have not required the company and the group to obtain an audit of its financial statements for the year ended 31 December 2022 in accordance with Section 476 of the Companies Act 2006.

The directors acknowledge their responsibilities for:

- ensuring that the group keeps accounting records which comply with Sections 386 and 387 of the Companies Act 2006 and
- preparing financial statements which give a true and fair view of the state of affairs of the company and the group as at the end of each financial year and of the group's profit or loss for each financial year in accordance with the requirements of Sections 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to financial statements, so far as applicable to the company and the group.

CONSOLIDATED BALANCE SHEET - continued
31 DECEMBER 2022

The financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies regime.

The financial statements were approved by the Board of Directors and authorised for issue on 26 September 2023 and were signed on its behalf by:

A Ford - Director

COMPANY BALANCE SHEET
31 DECEMBER 2022

	Notes	31/12/22 £	£	31/12/21 £	£
FIXED ASSETS					
Intangible assets	6		-		-
Tangible assets	7		217,424		171,386
Investments	8		250		38
			<u>217,674</u>		<u>171,424</u>
CURRENT ASSETS					
Debtors	9	1,788,881		1,805,428	
Cash at bank		<u>166,310</u>		<u>400,719</u>	
		1,955,191		2,206,147	
CREDITORS					
Amounts falling due within one year	10	<u>734,432</u>		<u>2,126,688</u>	
NET CURRENT ASSETS			<u>1,220,759</u>		<u>79,459</u>
TOTAL ASSETS LESS CURRENT LIABILITIES			<u>1,438,433</u>		<u>250,883</u>
CAPITAL AND RESERVES					
Called up share capital			1		1
Retained earnings			<u>1,438,432</u>		<u>250,882</u>
SHAREHOLDERS' FUNDS			<u>1,438,433</u>		<u>250,883</u>
Company's profit for the financial year			<u>1,189,550</u>		<u>122,943</u>

The company is entitled to exemption from audit under Section 477 of the Companies Act 2006 for the year ended 31 December 2022.

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The directors acknowledge their responsibilities for:

- ensuring that the company keeps accounting records which comply with Sections 386 and 387 of the Companies Act 2006 and
- preparing financial statements which give a true and fair view of the state of affairs of the company as at the end of each financial year and of its profit or loss for each financial year in accordance with the requirements of Sections 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to financial statements, so far as applicable to the company.

COMPANY BALANCE SHEET - continued
31 DECEMBER 2022

The financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies regime.

The financial statements were approved by the Board of Directors and authorised for issue on 26 September 2023 and were signed on its behalf by:

A Ford - Director

**CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 31 DECEMBER 2022**

	Called up share capital £	Retained earnings £	Total equity £
Balance at 1 January 2021	1	804,651	804,652
Changes in equity			
Dividends	-	(2,000)	(2,000)
Total comprehensive income	-	253,808	253,808
Balance at 31 December 2021	<u>1</u>	<u>1,056,459</u>	<u>1,056,460</u>
Changes in equity			
Dividends	-	(44,611)	(44,611)
Total comprehensive income	-	343,909	343,909
Balance at 31 December 2022	<u>1</u>	<u>1,355,757</u>	<u>1,355,758</u>

COMPANY STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 31 DECEMBER 2022

	Called up share capital £	Retained earnings £	Total equity £
Balance at 1 January 2021	1	129,939	129,940
Changes in equity			
Dividends	-	(2,000)	(2,000)
Total comprehensive income	-	122,943	122,943
Balance at 31 December 2021	<u>1</u>	<u>250,882</u>	<u>250,883</u>
Changes in equity			
Dividends	-	(2,000)	(2,000)
Total comprehensive income	-	1,189,550	1,189,550
Balance at 31 December 2022	<u>1</u>	<u>1,438,432</u>	<u>1,438,433</u>

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2022

1. **STATUTORY INFORMATION**

Aperio Intelligence Ltd is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the General Information page.

The presentation currency of the financial statements is the Pound Sterling (£).

2. **ACCOUNTING POLICIES**

Basis of preparing the financial statements

These financial statements have been prepared in accordance with Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" including the provisions of Section 1A "Small Entities" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

Turnover

Turnover is measured at the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes.

Intangible assets

Intangible assets are initially measured at cost. After initial recognition, intangible assets are measured at cost less any accumulated amortisation and any accumulated impairment losses.

Development costs are being amortised evenly over their estimated useful life of nil years.

Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Plant and machinery etc - 20% on reducing balance

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Taxation

Taxation for the year comprises current and deferred tax. Tax is recognised in the Consolidated Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 DECEMBER 2022

2. ACCOUNTING POLICIES - continued

Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

Hire purchase and leasing commitments

Rentals paid under operating leases are charged to profit or loss on a straight line basis over the period of the lease.

Pension costs and other post-retirement benefits

The group operates a defined contribution pension scheme. Contributions payable to the group's pension scheme are charged to profit or loss in the period to which they relate.

3. EMPLOYEES AND DIRECTORS

The average number of employees during the year was 20 (2021 - 22) .

The average number of employees by undertakings that were proportionately consolidated during the year was 24 (2021 - 22) .

4. OPERATING PROFIT

The operating profit is stated after charging:

	31/12/22	31/12/21
	£	£
Depreciation - owned assets	<u>54,026</u>	<u>37,613</u>

5. INDIVIDUAL INCOME STATEMENT

As permitted by Section 408 of the Companies Act 2006, the Income Statement of the parent company is not presented as part of these financial statements.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 DECEMBER 2022

6. INTANGIBLE FIXED ASSETS**Group**

**Other
intangible
assets
£**

COST

At 1 January 2022

61

Disposals

(61)

At 31 December 2022

-**NET BOOK VALUE**

At 31 December 2022

-

At 31 December 2021

61**7. TANGIBLE FIXED ASSETS****Group**

**Plant and
machinery
etc
£**

COST

At 1 January 2022

324,338

Additions

94,052

Disposals

(1,297)

At 31 December 2022

417,093**DEPRECIATION**

At 1 January 2022

136,001

Charge for year

54,026

At 31 December 2022

190,027**NET BOOK VALUE**

At 31 December 2022

227,066

At 31 December 2021

188,337

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 DECEMBER 2022

7. TANGIBLE FIXED ASSETS - continued**Company**

**Plant and
machinery
etc
£**

COST

At 1 January 2022

305,727

Additions

94,052

At 31 December 2022

399,779**DEPRECIATION**

At 1 January 2022

134,341

Charge for year

48,014

At 31 December 2022

182,355**NET BOOK VALUE**

At 31 December 2022

217,424

At 31 December 2021

171,386**8. FIXED ASSET INVESTMENTS****Company**

**Shares in
group
undertakings
£**

COST

At 1 January 2022

38

Additions

212

At 31 December 2022

250**NET BOOK VALUE**

At 31 December 2022

250

At 31 December 2021

38

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 DECEMBER 2022

8. **FIXED ASSET INVESTMENTS - continued**

The group or the company's investments at the Balance Sheet date in the share capital of companies include the following:

Subsidiaries

APERIO INTELLIGENCE ROMANIA SRL

Registered office: Str Ioan Budai Delcanu. nr1A, Cluj-Napoca, Romania

Nature of business: Professional services

	% holding	31/12/22	31/12/21
Class of shares:		£	£
Ordinary	95.00	(64,611)	810,315
Aggregate capital and reserves		<u>(21,121)</u>	<u>122,375</u>
(Loss)/profit for the year			

Aperio Intelligence Malaysia Sdn. Bhd.

Registered office: Suite 163E, Level 16, Hunza Tower Gurney Paragon, Jalan Kelawei, Georgetown, Penang, Malaysia

Nature of business: Professional services

	% holding	31/12/22	31/12/21
Class of shares:		£	£
Ordinary	100.00	(5,542)	(20,969)
Aggregate capital and reserves		<u>15,215</u>	<u>(20,969)</u>
Profit/(loss) for the year			

9. **DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR**

	Group		Company	
	31/12/22	31/12/21	31/12/22	31/12/21
	£	£	£	£
Trade debtors	1,194,489	762,971	1,133,532	762,971
Amounts owed by group undertakings	-	-	245,860	60,787
Other debtors	417,257	984,516	409,489	981,670
	<u>1,611,746</u>	<u>1,747,487</u>	<u>1,788,881</u>	<u>1,805,428</u>

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS - continued
FOR THE YEAR ENDED 31 DECEMBER 2022

10. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Group		Company	
	31/12/22	31/12/21	31/12/22	31/12/21
	£	£	£	£
Trade creditors	98,412	767,633	96,498	1,462,511
Taxation and social security	222,001	223,068	222,001	223,068
Other creditors	358,408	319,393	415,933	441,109
	<u>678,821</u>	<u>1,310,094</u>	<u>734,432</u>	<u>2,126,688</u>

This document was delivered using electronic communications and authenticated in accordance with the registrar's rules relating to electronic form, authentication and manner of delivery under section 1072 of the Companies Act 2006.