Registration number: 09038323

## BEDE GAMING (HOLDINGS) LIMITED

Annual Report and Consolidated Financial Statements for the Year Ended 31 December 2018



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### **Company Information**

**Directors** 

J J Dougal A A Marsh A Butcher D R Smyth

J W Saumarez Smith

M J Brady C Cole-Johnson

Registered office

Bevan House 1 Esh Plaza

Bobby Robson Way

Newcastle Upon Tyne

**NE13 9BA** 

**Solicitors** 

DLA Piper UK LLP 3 Noble Street London EC2V 7EE

Square One Law LLP

Anson House

Fleming Business Centre

Burdon Terrace Jesmond

Newcastle upon Tyne

NE2 3AE

**Bankers** 

Barclays Bank Plc Barclays House 5 St Ann's Street Quayside

Newcastle upon Tyne

NE1 3DX

**Auditor** 

Tait Walker LLP

Chartered Accountants & Statutory Auditor

Bulman House Regent Centre Gosforth

Newcastle upon Tyne

NE3 3LS

### Directors' Report for the Year Ended 31 December 2018

The directors present their report and the for the year ended 31 December 2018.

#### Principal activity

The principal activity of the company is that of a holding company. The principal activity of the group during the year was that of software development.

#### Directors of the group

The directors who held office during the year were as follows:

J J Dougal

A A Marsh

A Butcher

D R Smyth

J W Saumarez Smith

M J Brady

C Cole-Johnson (appointed 14 September 2018)

#### Fair review of the business

The Group recorded turnover of £9,609,967 in the year, an increase of 6.3% on the level of £9,035,759 achieved in the previous financial period. The loss for the financial year is broadly comparable with the loss incurred in the previous year and includes sustained investment in product roadmap and business development activity to support commercial growth in the period.

During the financial year Bede signed the largest single contract in its history with the Ontario Lottery and Gaming Corporation ("OLG") to implement and run its new digital player platform solution for online gaming and lottery. On 4th February 2019 Bede subsequently agreed an additional service contract with OLG for the provision of related website and mobile application services. Mobilisation of both contracts will form a major part of 2019's focus within the Bede Group.

Also during the course of the year the group successfully mobilised its digital platform contract with Sun International South Africa Limited, the largest gaming operator in South Africa.

#### Principal risks and uncertainties

The Group considers the following to be the principal risks and uncertainties relating to its trade:

- Regulatory and compliance risks mitigated by the Group's investment in its internal compliance team and the accountabilities delegated to its Risk and Compliance Subcommittee to ensure that robust policies, processes and controls are in place and working effectively
- Access to and retention of appropriately skilled staff mitigated by a proactive recruitment model within Bede's subsidiary companies in the UK, Canada and Bulgaria and having established learning and development programmes embedded across the Group
- Foreign exchange volatility and cash management mitigated by continuous review and management of the Group's day-to-day cash balances and currency exposure in a proactive manner

#### Financial instruments

#### Objectives and policies

The group finances its activities with a combination of loans, finance leases and hire purchase contracts, cash and short term deposits. Other financial assets and liabilities, such as trade debtors and trade creditors, arise directly from the groups operating activities.

### Directors' Report for the Year Ended 31 December 2018 (continued)

#### Price risk, credit risk, liquidity risk and cash flow risk

#### Interest rate risk

The group borrows using loans whose tenure depends on the nature of the asset and management's view of the future direction of interest rates.

#### Credit risk

Credit risk is the risk that one party of a financial instrument will cause a financial loss for the other party by failing to discharge its obligation. Group policies are aimed at minimising such losses and require customers to satisfy credit worthiness procedures prior to acceptance of contracts. The group also utilises insurance policies to protect against non-payment of debt. The group does not consider that it is materially exposed to credit risk.

#### Cash flow and liquidity risk

Cash flow and liquidity risk is the risk that a groups available cash will not be sufficient to meet its financial obligations. The group actively manages its cash flow position including collection of debts and timely payment of creditors. This, coupled with the strong cash position of the group is deemed sufficient to minimise the groups exposure to cash flow and liquidity risk.

#### **Future developments**

The group continues to maintain a diverse pipeline of further potential customer opportunities to expand the geographic coverage of the business and further reduce its reliance on the UK market.

#### Disclosure of information to the auditor

Each director has taken steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the company's auditor is aware of that information. The directors confirm that there is no relevant information that they know of and of which they know the auditor is unaware.

#### Reappointment of auditors

In accordance with section 485 of the Companies Act 2006, a resolution for the re-appointment of Tait Walker LLP as auditors of the company is to be proposed at the forthcoming Annual General Meeting.

#### Small companies' provision statement

This report has been prepared in accordance with the small companies' regime under the Companies Act 2006.

Approved by the Board on 10 April 2019 and signed on its behalf by:

Dougal Director

## Statement of Directors' Responsibilities

The directors acknowledge their responsibilities for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and parent company and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group and parent company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the parent company's transactions and disclose with reasonable accuracy at any time the financial position of the parent company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# Independent Auditor's Report to the Members of Bede Gaming (Holdings) Limited

#### **Opinion**

We have audited the financial statements of Bede Gaming (Holdings) Limited (the 'parent company') and its subsidiaries (the 'group') for the year ended 31 December 2018, which comprise the Consolidated Income Statement, Consolidated Statement of Financial Position, Statement of Financial Position, Consolidated Statement of Changes in Equity, Statement of Changes in Equity, Consolidated Statement of Cash Flows, and Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the group's and the parent company's affairs as at 31 December 2018 and of the group's loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties
  that may cast significant doubt about the group's or the parent company's ability to continue to
  adopt the going concern basis of accounting for a period of at least twelve months from the date
  when the financial statements are authorised for issue.

#### Other information

The directors are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

# Independent Auditor's Report to the Members of Bede Gaming (Holdings) Limited (continued)

We have nothing to report in this regard.

#### Opinion on other matter prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Directors' Report has been prepared in accordance with applicable legal requirements.

#### Matters on which we are required to report by exception

In the light of our knowledge and understanding of the group and the parent company and its environment obtained in the course of the audit, we have not identified material misstatements in the Directors' Report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- · we have not received all the information and explanations we require for our audit; or
- · certain disclosures of directors' remuneration specified by law are not made; or
- the directors were not entitled to take advantage of the small companies' exemptions in preparing the directors' report and from the requirement to prepare a strategic report.

#### Responsibilities of directors

As explained more fully in the Statement of Directors' Responsibilities (set out on page 4), the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the group's and the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

# Independent Auditor's Report to the Members of Bede Gaming (Holdings) Limited (continued)

#### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Christopher Potter BA (Hons) ACA (Senior Statutory Auditor)

For and on behalf of Tait Walker LLP

Chartered Accountants and Statutory Auditor

Bulman House

Regent Centre

Gosforth

Newcastle upon Tyne

NE3 3LS

Date: \U)\\/\\

# Consolidated Income Statement for the Year Ended 31 December 2018

	Note	2018 £	2017 £
Turnover	3	9,609,967	9,035,759
Cost of sales		(7,491,467)	(6,338,198)
Gross profit		2,118,500	2,697,561
Administrative expenses		(4,408,087)	(4,108,591)
Operating loss Other interest receivable and similar income Interest payable and similar expenses	4 5 6	(2,289,587) 9,395 (188,721)	(1,411,030) 572 (225,133)
Loss before tax		(2,468,913)	(1,635,591)
Taxation	10	1,315,046	746,787
Loss for the financial year		(1,153,867)	(888,804)

The group has no recognised gains or losses for the year other than the results above.

(Registration number: 09038323)
Consolidated Statement of Financial Position as at 31 December 2018

	Note	2018 £	2017 £
Fixed assets			
Intangible assets	11	3,674,498	1,569,406
Tangible assets	12	310,259	313,682
		3,984,757	1,883,088
Current assets	•		
Debtors	14	4,063,451	2,181,672
Cash at bank and in hand		2,033,016	2,091,454
		6,096,467	4,273,126
Creditors: Amounts falling due within one year	16	(2,420,725)	(1,707,314)
Net current assets		3,675,742	2,565,812
Total assets less current liabilities		7,660,499	4,448,900
Creditors: Amounts falling due after more than one year	16	(6,267,492)	(5,916,995)
Provisions for liabilities	18	(381,804)	(86,922)
Net assets/(liabilities)		1,011,203	(1,555,017)
Capital and reserves			•
Called up share capital	20	14,743	12,003
Share premium reserve	21	5,435,067	1,823,297
Other reserves	21	- (4.429.607)	112,386
Profit and loss account	21	(4,438,607)	(3,502,703)
Total equity		1,011,203	<u>(1,555,017)</u>

Approved and authorised by the Board on 10 April 2019 and signed on its behalf by:

J J Dougal Director

# (Registration number: 09038323) Statement of Financial Position as at 31 December 2018

	Note	2018 £	2017 £
Fixed assets Intangible assets Investments	11 13	2,145,028 5,967,810 8,112,838	2,820,000 5,750,323 8,570,323
Current assets Debtors	14	3,947,441	1,703
Creditors: Amounts falling due within one year	16	(20,131)	(10,851)
Net current assets/(liabilities)		3,927,310	(9,148)
Total assets less current liabilities		12,040,148	8,561,175
Creditors: Amounts falling due after more than one year	16	(6,267,492)	(5,916,995)
Net assets		5,772,656	2,644,180
Capital and reserves Called up share capital Share premium reserve Other reserves Profit and loss account		14,743 5,533,956 - 223,957	12,003 1,922,186 112,386 597,605
Total equity		5,772,656	2,644,180

The company made a loss after tax for the financial year of £591,611 (2017 - loss of £888,535).

Approved and authorised by the Board on 10 April 2019 and signed on its behalf by:

Dougal Director

# Consolidated Statement of Changes in Equity for the Year Ended 31 December 2018 Equity attributable to the parent company

Share capital £ 11 340	Share premium £	Other reserves £	loss account £	Total £ (2,489,578)
			(888,804)	(888,804)
-	-	-	(888,804)	(888,804)
663	1,822,702		<u> </u>	1,823,365
12,003	1,823,297	112,386	(3,502,703)	(1,555,017)
Share capital £	Share premium £ 1,823,297	Other reserves £	Profit and loss account £ (3,502,703)	Total £ (1,555,017)
			(1,153,867)	(1,153,867)
-	-	-	(1,153,867)	(1,153,867)
2.740	3 400 384	-	-	3,502,124
2,740	112,386	(112,386)	-	-
-		(112,386)	217,963	217,963
	capital £ 11,340	capital £       premium £         £       11,340       595         -       -         663       1,822,702         12,003       1,823,297    Share capital £     12,003     1,823,297	capital £         premium £         reserves £           11,340         595         112,386           -         -         -           663         1,822,702         -           12,003         1,823,297         112,386           Share capital premium £         £         £           12,003         1,823,297         112,386           12,003         1,823,297         112,386	capital         premium         reserves         account           £         £         £         £           11,340         595         112,386         (2,613,899)           -         -         (888,804)           -         -         (888,804)           663         1,822,702         -           12,003         1,823,297         112,386         (3,502,703)           Share capital premium £         £         £         £           12,003         1,823,297         112,386         (3,502,703)           -         -         -         (1,153,867)

# Statement of Changes in Equity for the Year Ended 31 December 2018

	Share capital	Share premium	Other reserves	Profit and loss account	Total
	£	£	£	£	£
At 1 January 2017	11,339	99,484	112,386	1,486,140	1,709,349
Loss for the year				(888,535)	(888,535)
Total comprehensive					
income	-	-	-	(888,535)	(888,535)
New share capital	664	4 900 700			1 922 266
subscribed	664	1,822,702			1,823,366
At 31 December 2017	12,003	1,922,186	112,386	597,605	2,644,180
				Profit and	•
	Share	Share	Other	loss	
	capital	premium	reserves	account	Total
	3	£	£	£	£
At 1 January 2018	12,003	1,922,186	112,386	597,605	2,644,180
Loss for the year	<u>-</u>		_	(591,611)	(591,611)
Total comprehensive					
income					
IIIÇOTTIC	-	-	-	(591,611)	(591,611)
New share capital	~	-	-	(591,611)	
	- 2,740	3,499,384	-	(591,611)	(591,611) 3,502,124
New share capital subscribed Transfers	2,740 -	3,499,384 112,386	- (112,386)	(591,611) - -	
New share capital subscribed	2,740		- (112,386) 	(591,611) - - 217,963	
New share capital subscribed Transfers Share based payment	2,740		- (112,386) - -	- -	3,502,124

# Consolidated Statement of Cash Flows for the Year Ended 31 December 2018

	Note	2018 £	2017 £
Cash flows from operating activities			
Loss for the year Adjustments to cash flows from non-cash items		(1,153,867)	(888,804)
Depreciation and amortisation	· 4	687,460	807,545
Loss on disposal of tangible assets Finance income	5	64 (9,395)	16,750 (572)
Finance costs	6	188,721	225,133
Income tax expense	10	(1,315,046)	(746,787)
Share-based payment expense - equity settled		217,963	3,218
		(1,384,100)	(583,517)
Working capital adjustments Increase in debtors	14	(1,301,561)	(1,185,790)
Increase in creditors	16	684,950	979,400
Cash generated from operations		(2,000,711)	(789,907)
Income taxes received	10	1,071,291	1,163,197
Net cash flow from operating activities		(929,420)	373,290
Cash flows from investing activities			
Interest received		9,395	572
Acquisitions of tangible assets Proceeds from sale of tangible assets		(108,070)	(28,705) 1,241
Acquisition of intangible assets	11	(2,681,123)	(536,195)
Net cash flows from investing activities		(2,779,798)	(563,087)
Cash flows from financing activities			
Interest paid	6	(188,721)	(225,133)
Proceeds from issue of ordinary shares, net of issue costs		1,372	1,823,366
Proceeds from other borrowing draw downs Repayment of other borrowing		4,135,072 (284,364)	167,394
Payments to finance lease creditors		(12,579)	(30,192)
Net cash flows from financing activities		3,650,780	1,735,435
Net (decrease)/increase in cash and cash equivalents		(58,438)	1,545,638
Cash and cash equivalents at 1 January		2,091,454	545,816
Cash and cash equivalents at 31 December		2,033,016	2,091,454

# Notes to the Financial Statements for the Year Ended 31 December 2018

#### 1 General information

The company is a private company limited by share capital, incorporated in England and Wales.

The address of its registered office is Bevan House, 1 Esh Plaza, Bobby Robson Way, Newcastle Upon Tyne, NE13 9BA.

#### 2 Accounting policies

#### Summary of significant accounting policies and key accounting estimates

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### Statement of compliance

These financial statements were prepared in accordance with Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland'.

#### Basis of preparation

These financial statements have been prepared using the historical cost convention.

These financial statements are prepared in sterling which is the functional currency of the entity.

#### Summary of disclosure exemptions

The parent company satisfies the criteria of being a qualifying entity as defined in FRS 102. As such, advantage has been taken of the following disclosure exemptions available under paragraph 1.12 of FRS 102:

- (a) Disclosures in respect of each class of share capital have not been presented.
- (b) No cash flow statement has been presented for the company.
- (c) Disclosures in respect of financial instruments have not been presented.
- (d) Disclosures in respect of share-based payments have not been presented.
- (e) No disclosure has been given for the aggregate remuneration of key management personnel.

The Company has taken advantage of the exemption available under paragraph 33.1A of FRS 102 and does not disclose related party transactions with members of the same group that are wholly owned.

#### **Basis of consolidation**

The consolidated financial statements consolidate the financial statements of the company and its subsidiary undertakings drawn up to 31 December 2018.

No Income Statement is presented for the company as permitted by section 408 of the Companies Act 2006. The company made a loss after tax for the financial year of £591,611 (2017 - loss of £888,535).

# Notes to the Financial Statements for the Year Ended 31 December 2018 (continued)

#### 2 Accounting policies (continued)

A subsidiary is an entity controlled by the company. Control is achieved where the company has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities.

The results of subsidiaries acquired or disposed of during the year are included in the Income Statement from the effective date of acquisition or up to the effective date of disposal, as appropriate. Where necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with those used by the group.

The purchase method of accounting is used to account for business combinations that result in the acquisition of subsidiaries by the group. The cost of a business combination is measured as the fair value of the assets given, equity instruments issued and liabilities incurred or assumed at the date of exchange, plus costs directly attributable to the business combination. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. Any excess of the cost of the business combination over the acquirer's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities recognised is recorded as goodwill.

Inter-company transactions, balances and unrealised gains on transactions between the company and its subsidiaries, which are related parties, are eliminated in full.

Intra-group losses are also eliminated but may indicate an impairment that requires recognition in the consolidated financial statements.

Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the group. Non-controlling interests in the net assets of consolidated subsidiaries are identified separately from the group's equity therein. Non-controlling interests consist of the amount of those interests at the date of the original business combination and the non-controlling shareholder's share of changes in equity since the date of the combination.

#### Going concern

The directors have prepared forecasts for the next 12 months which show that the group should have sufficient resources to settle all of its liabilities as they fall due. The forecasts assume that required additional funding is provided from the shareholders of the parent company. The directors have received assurances that this required funding will be made available and on this basis have a reasonable expectation that the group has adequate resources to continue in operational existence for the foreseeable future and consider that the use of the going concern basis of accounting is appropriate in preparing the financial statements.

# Notes to the Financial Statements for the Year Ended 31 December 2018 (continued)

#### 2 Accounting policies (continued)

#### **Judgements**

The judgements (apart from those involving estimations) that management has made in the process of applying the entity's accounting policies and that have the most significant effect on the amounts recognised in the financial statements are as follows:

Assessing indicators of impairment - In assessing whether there have been indicators of impairment of assets, the directors have considered both external and internal sources of information such as market conditions, counterparty credit ratings and experience of recoverability.

Assessing the useful economic lives of assets - Intangible assets and fixed assets are amortised or depreciated over their useful lives. Useful lives are based on management's estimates of the period that the assets will generate revenue over, which are periodically reviewed for continued appropriateness.

Capitalisation of intangibles - the cost of internally generated assets are capitalised as intangible assets where it is determined by management's judgement that the ability to develop the assets is technically feasible, will be completed, and that the asset will generate economic benefit.

#### Key sources of estimation uncertainty

Accounting estimates and assumptions are made concerning the future and, by their nature, will rarely equal the related actual outcome. The key assumptions and other sources of estimation uncertainty that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are as follows:

Useful economic lives of intangible assets - The annual amortisation charge is sensitive to changes in the estimated useful lives of the assets. The useful economic lives are re-assessed annually. They are amended when necessary to reflect current estimates, future investments and economic utilisation. During the year the group reviewed the useful economic life of its intangibles and it was concluded that the economic utilisation period is five years. Accordingly from 1 June 2018, the remaining useful economic life of existing assets was reassessed and extended along with a five year policy agreed in relation to new additions. The value of the amortisation charged to the income statement during the year was £576,031 (2017 - £647,250).

Share-based payment expense - The estimation of share-based payment costs requires the selection of an appropriate valuation model together with assumptions in respect of the key inputs into the model, the likelihood of the options vesting and the length of the vesting period. Differences arising from actual experience may be reflected in future years. The carrying amount is £217,963 (2017 - £Nil).

# Notes to the Financial Statements for the Year Ended 31 December 2018 (continued)

#### 2 Accounting policies (continued)

#### Revenue recognition

Turnover is measured at the fair value of the consideration received or receivable for services rendered, net of discounts and Value Added Tax.

Royalty income relates to licenced technology, The income is based on the underlying gaming revenue earned by the licencees and is recognised in the accounting periods in which the gaming transactions occur.

Income includes revenue derived from the provision of certain services and licenced technology for which charges are based on a fixed-fee and stepped according to the usage of the service/technology in each accounting period. Income is recognised over the period of service once the obligations under the contracts have passed. Where amounts are billed and obligations not met, revenue is deferred.

Other income receivable under fixed-term arrangements is recognised as revenue over the term of the agreement on a straight line basis.

#### **Government grants**

Government grants are recognised at the fair value of the asset received or receivable. Grants are not recognised until there is reasonable assurance that the company will comply with the conditions attaching to them and the grants will be received.

Government grants are recognised using the performance model.

Under the performance model, where the grant does not impose specified future performance-related conditions on the recipient, it is recognised in income when the grant proceeds are received or receivable. Where the grant does impose specified future performance-related conditions on the recipient, it is recognised in income only when the performance-related conditions have been met. Where grants received are prior to satisfying the revenue recognition criteria, they are recognised as a liability.

#### Foreign currency transactions and balances

Transactions in foreign currencies are initially recorded at the functional currency rate prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated into the respective functional currency of the entity at the rates prevailing on the reporting period date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing on the initial transaction dates.

Non-monetary items measured in terms of historical cost in a foreign currency are not retranslated.

#### Tax

The tax expense for the period comprises current and deferred tax. Tax is recognised in profit or loss, except that a change attributable to an item of income or expense recognised as other comprehensive income is also recognised directly in other comprehensive income.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the reporting date in the countries where the group operates and generates taxable income.

# Notes to the Financial Statements for the Year Ended 31 December 2018 (continued)

#### 2 Accounting policies (continued)

Deferred tax is recognised in respect of all timing differences between taxable profits and profits reported in the consolidated financial statements. Unrelieved tax losses and other deferred tax assets are recognised when it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits. Deferred tax is measured using the tax rates and laws that have been enacted or substantively enacted by the reporting date and that are expected to apply to the reversal of the timing difference.

#### Tangible assets

Tangible assets are stated in the statement of financial position at cost, less any subsequent accumulated depreciation and subsequent accumulated impairment losses.

The cost of tangible assets includes directly attributable incremental costs incurred in their acquisition and installation.

#### Depreciation

Depreciation is charged so as to write off the cost of assets, other than land and properties under construction over their estimated useful lives, as follows:

Accet class

Property improvements Fixtures and fittings Office equipment Depreciation method and rate

10% straight line 20% straight line 25 - 33.33% straight line

#### **Business combinations**

Business combinations are accounted for using the purchase method. The consideration for each acquisition is measured at the aggregate of the fair values at acquisition date of assets given, liabilities incurred or assumed, and equity instruments issued by the group in exchange for control of the acquired, plus any costs directly attributable to the business combination. When a business combination agreement provides for an adjustment to the cost of the combination contingent on future events, the group includes the estimated amount of that adjustment in the cost of the combination at the acquisition date if the adjustment is probable and can be measured reliably.

#### Intangible assets

Intangible assets are initially recorded at cost, and are subsequently stated at cost less any accumulated amortisation and impairment losses. Any intangible assets carried at revalued amounts, are recorded at the fair value at the date of revaluation, as determined by reference to an active market, less any subsequent accumulated amortisation and subsequent accumulated impairment losses.

Intangible assets acquired as part of a business combination are recorded at the fair value at the acquisition date.

Expenditure incurred on development activities including the company's software development is capitalised only where the expenditure will lead to new or substantially improved products, the products are technically and commercially feasible and the company has sufficient resources to complete development.

Subsequent expenditure on capitalised intangible assets is capitalised only where it clearly increases the economic benefits to be derived from the asset to which it relates. All other expenditure, including that incurred in order to maintain an intangible asset's current level of performance, is expensed as incurred.

# Notes to the Financial Statements for the Year Ended 31 December 2018 (continued)

#### 2 Accounting policies (continued)

#### Amortisation

Amortisation is provided on intangible assets so as to write off the cost, less any estimated residual value, over their useful life as follows:

#### Asset class

Development costs

#### Amortisation method and rate

20% straight line

#### Research and development

Development expenditure incurred is capitalised as an intangible asset only when all of the following criteria are met:

- It is technically feasible to complete the intangible asset so that it will be available for use or sale;
- There is the intention to complete the intangible asset and use or sell it;
- There is the ability to use or sell the intangible asset;
- The use or sale of the intangible asset will generate probable future economic benefits;
- There are adequate technical, financial and other resources available to complete the development and to use or sell the intangible asset; and
- The expenditure attributable to the intangible asset during its development can be measured reliably.

Expenditure that does not meet the above criteria is expensed as incurred.

#### Impairment of fixed assets

A review for indicators of impairment is carried out at each reporting date, with the recoverable amount being estimated where such indicators exist. Where the carrying value exceeds the recoverable amount, the asset is impaired accordingly. Prior impairments are also reviewed for possible reversal at each reporting date.

For the purposes of impairment testing, when it is not possible to estimate the recoverable amount of an individual asset, an estimate is made of the recoverable amount of the cash-generating unit to which the asset belongs. The cash-generating unit is the smallest identifiable group of assets that includes the asset and generates cash inflows that largely independent of the cash inflows from other assets or groups of assets.

For impairment testing of goodwill, the goodwill acquired in a business combination is, from the acquisition date, allocated to each of the cash-generating units that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the company are assigned to those units.

#### Investments

Fixed asset investments are initially recorded at cost, and subsequently stated at cost less any accumulated impairment losses.

#### Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and call deposits, and other short-term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of change in value.

# Notes to the Financial Statements for the Year Ended 31 December 2018 (continued)

#### 2 Accounting policies (continued)

#### Debtors

Trade debtors are amounts due from customers for merchandise sold or services performed in the ordinary course of business.

Trade debtors are recognised initially at the transaction price. They are subsequently measured at amortised cost using the effective interest method, less provision for impairment. A provision for the impairment of trade debtors is established when there is objective evidence that the group will not be able to collect all amounts due according to the original terms of the receivables.

#### Creditors

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if the group does not have an unconditional right, at the end of the reporting period, to defer settlement of the creditor for at least twelve months after the reporting date. If there is an unconditional right to defer settlement for at least twelve months after the reporting date, they are presented as non-current liabilities.

Trade creditors are recognised initially at the transaction price and subsequently measured at amortised cost using the effective interest method.

#### **Borrowings**

Interest-bearing borrowings are initially recorded at fair value, net of transaction costs. Interest-bearing borrowings are subsequently carried at amortised cost, with the difference between the proceeds, net of transaction costs, and the amount due on redemption being recognised as a charge to the Income Statement over the period of the relevant borrowing.

Interest expense is recognised on the basis of the effective interest method and is included in interest payable and similar charges.

Borrowings are classified as current liabilities unless the group has an unconditional right to defer settlement of the liability for at least twelve months after the reporting date.

#### Convertible debt

The company had in issue debt instruments classified as other loans due after more than one year within the balance sheet. This debt had an option to convert to equity and had been split between its debt and equity components accordingly, based on the fair value of debt at the year end. During the year the debt element was converted to equity.

# Notes to the Financial Statements for the Year Ended 31 December 2018 (continued)

#### 2 Accounting policies (continued)

#### Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee.

Assets held under finance leases are recognised at the lower of their fair value at inception of the lease and the present value of the minimum lease payments. These assets are depreciated on a straight-line basis over the shorter of the useful life of the asset and the lease term. The corresponding liability to the lessor is included in the Statement of Financial Position as a finance lease obligation.

Lease payments are apportioned between finance costs in the Income Statement and reduction of the lease obligation so as to achieve a constant periodic rate of interest on the remaining balance of the liability.

#### Share capital

Ordinary shares are classified as equity. Equity instruments are measured at the fair value of the cash or other resources received or receivable, net of the direct costs of issuing the equity instruments. If payment is deferred and the time value of money is material, the initial measurement is on a present value basis.

#### Defined contribution pension obligation

A defined contribution plan is a pension plan under which fixed contributions are paid into a pension fund and the group has no legal or constructive obligation to pay further contributions even if the fund does not hold sufficient assets to pay all employees the benefits relating to employee service in the current and prior periods.

Contributions to defined contribution plans are recognised as employee benefit expense when they are due. If contribution payments exceed the contribution due for service, the excess is recognised as a prepayment.

#### Share based payments

The group operates an equity-settled, share-based compensation plan, under which the entity receives services from employees as consideration for equity instruments (options) of the entity. The fair value of the employee services received is measured by reference to the estimated fair value at the grant date of equity instruments granted and is recognised as an expense over the vesting period. The estimated fair value of the option granted is calculated using the Black Scholes option pricing model. The total amount expensed is recognised over the vesting period, which is the period over which all of the specified vesting conditions are to be satisfied. The corresponding credit is recognised in retained earnings as a component of equity.

The proceeds received net of any directly attributable transaction costs are credited to share capital (nominal value) and share premium when the options are exercised.

The financial effect of awards by the parent company of options over its equity shares to the employees of subsidiary undertakings are recognised by the parent company in its individual financial statements. In particular the parent company records an increase in its investment in subsidiaries with a credit to equity equivalent to the cost in the subsidiary undertakings.

# Notes to the Financial Statements for the Year Ended 31 December 2018 (continued)

#### 3 Revenue

The analysis of the group's revenue for the year from continuing operations is as follows:

	2018	2017
Rendering of services	9,609,967	9,035,759
The analysis of the group's turnover for the year by market is as follows:		
• •	2018	2017 £
UK Rest of world	6,832,820 2,777,147	9,035,759
	9,609,967	9,035,759
4 Operating loss		
Arrived at after charging/(crediting)		
	2018 £	2017 £
Depreciation expense	111,429	160,295
Amortisation expense Foreign exchange (gains)/losses	576,031 (13,991)	647,250 9,211
Loss on disposal of property, plant and equipment	64	16,750
5 Other interest receivable and similar income		
	2018	2017
Interest income on bank deposits	<b>£</b> 9,034	<b>£</b> 572
Other finance income	361	
	9,395	572

# Notes to the Financial Statements for the Year Ended 31 December 2018 (continued)

6 Interest payable and similar expenses		
	2018	2017
Interest expense on other finance liabilities	188,721	225,133
7 Staff costs		
The aggregate payroll costs (including directors' remuneration) were as fo	ollows:	
	2018	2017
Wages and salaries Social security costs Pension costs, defined contribution scheme Share-based payment expenses	£ 6,051,210 538,584 214,039 217,963	£ 4,491,879 460,041 180,162 3,218
	7,021,796	5,135,300
The average number of persons employed by the group (including analysed by category was as follows:	directors) dur	ing the year,
•	2018	2017
Administration and support	<b>No.</b> 126	<b>No</b> . 111
Other departments	6	5
	132	116
8 Directors' remuneration		
The directors' remuneration for the year was as follows:		
	2018	2017
Remuneration Contributions paid to money purchase schemes	£ 390,383 21,350	£ 409,176 23,031
	411,733	432,207
During the year the number of directors who were receiving benefits a follows:	ind share incer	ntives was as
Assuring handlife under manay purchase pension cohema	<b>2018</b> <b>No</b> . 5	2017 No. 4
Accruing benefits under money purchase pension scheme		

# Notes to the Financial Statements for the Year Ended 31 December 2018 (continued)

### 8 Directors' remuneration (continued)

In respect of the highest paid director:

Remuneration Company contributions to money purchase pension schemes  9 Auditors' remuneration	2018 £ 141,306 7,036	2017 £ 101,754 6,105
Audit of these financial statements Audit of the financial statements of subsidiaries of the company pursuant to legislation	2018 £ 6,000 9,000 15,000	2017 £ 1,500 8,250 9,750

Audit fees are borne by one of the company's subsidiaries.

# Notes to the Financial Statements for the Year Ended 31 December 2018 (continued)

#### 10 Taxation

Tax charged/(credited) in the income statement

	2018 £	2017 £
Current taxation UK corporation tax UK corporation tax adjustment to prior periods	(1,319,938) (289,990)	(776,967) 76,144
	(1,609,928)	(700,823)
<b>Deferred taxation</b> Arising from origination and reversal of timing differences Arising from changes in tax rates and laws	348,258 (53,376)	(32,969) (12,995)
Total deferred taxation	294,882	(45,964)
Tax receipt in the income statement	(1,315,046)	(746,787)

The tax on profit before tax for the year is lower than the standard rate of corporation tax in the UK (2017 - lower than the standard rate of corporation tax in the UK) of 19% (2017 - 19.25%).

The differences are reconciled below:

	2018 £	2017 £
Loss before tax	(2,468,913)	(1,635,591)
Corporation tax at standard rate (Decrease)/increase from effect of different UK tax rates on some	(469,093)	(314,851)
earnings Effect of expense not deductible in determining taxable profit (tax loss) Surrender of losses for R&D credit Effect of foreign tax rates (Decrease)/increase in UK and foreign current tax from adjustment for	(36,339) 51,617 1,796,241 (31,970)	6,131 19,334 255,764
prior periods Deduction for R&D expenditure	(307,000) (2,318,502)	76,144 (789,309)
Total tax credit	(1,315,046)	(746,787)

# Notes to the Financial Statements for the Year Ended 31 December 2018 (continued)

### 10 Taxation (continued)

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#### Group

Deferred tax assets and liabilities

2018	Asset £	Liability £
Accelerated capital allowances Unused tax losses Short term timing differences	282,048 81	663,933
	282,129	663,933
2017	Asset £	Liability £
Accelerated capital allowances Unused tax losses Short term timing differences	231,813 	318,735 - - - - 318,735

# Notes to the Financial Statements for the Year Ended 31 December 2018 (continued)

### 11 Intangible assets

#### Group

	Development costs £
Cost or valuation At 1 January 2018 Additions internally developed	2,758,504 2,681,123
At 31 December 2018	5,439,627
Amortisation At 1 January 2018 Amortisation charge	1,189,098 576,031
At 31 December 2018	1,765,129
Carrying amount	
At 31 December 2018	3,674,498
At 31 December 2017	1,569,406
Company	
	Development
	costs
Cost or valuation At 1 January 2018	costs
	costs £
At 1 January 2018	4,700,000
At 1 January 2018 At 31 December 2018  Amortisation At 1 January 2018	4,700,000 4,700,000 1,880,000
At 1 January 2018 At 31 December 2018  Amortisation At 1 January 2018 Amortisation charge	4,700,000 4,700,000 1,880,000 674,972
At 1 January 2018 At 31 December 2018  Amortisation At 1 January 2018 Amortisation charge At 31 December 2018	4,700,000 4,700,000 1,880,000 674,972

Group intangible assets relate to the development costs associated with the production of software platforms.

Company intangible assets relate to the cost of the intellectual property for the Bede Platform.

# Notes to the Financial Statements for the Year Ended 31 December 2018 (continued)

### 12 Tangible assets

#### Group

	Fixtures and fittingsim <sub> </sub> £	Property provements £	Office equipment £	Total £
Cost or valuation At 1 January 2018 Additions Disposals	320,114 88,316 	293,736 - -	125,104 19,754 (149)	738,954 108,070 (149)
At 31 December 2018	408,430	293,736	144,709	846,875
Depreciation At 1 January 2018 Charge for the year Eliminated on disposal	253,771 59,721	77,944 29,374 -	93,557 22,334 (85)	425,272 111,429 (85)
At 31 December 2018	313,492	107,318	115,806	536,616
Carrying amount				
At 31 December 2018	94,938	186,418	28,903	310,259
At 31 December 2017	66,343	215,792	31,547	313,682

#### 13 Investments

#### Group

### Details of undertakings

Details of the investments (including principal place of business of unincorporated entities) in which the group holds 20% or more of the nominal value of any class of share capital are as follows:

Undertaking	Registered office	Holding		n of voting I shares held	
,		_	2018	2017	
Subsidiary undertaking	gs				
Bede Software Bulgaria	Floor 6, 3 Vitosha Blvd. Sredet District, Sofia	s Ordinary	100%	0%	
	Bulgaria				

# Notes to the Financial Statements for the Year Ended 31 December 2018 (continued)

13 Investments (continued	13	Investments	(continued)
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Bede Gaming Malta (Holdings) Limited	Tower Gate Place, Tal-Qroqq Street, Msida MSD 1703	Ordinary	100%	100%
	Malta		•	
Bede Gaming Malta Limited	Tower Gate Place, Tal-Qroqq Street, Msida MSD 1703	Ordinary	100%	100%
	Malta			
Bede Gaming Limited*	Bevan House, 1 Esh Plaza, Sir Bobby Robson Way, Newcastle upon Tyne, NE13 9BA	Ordinary	100%	100%
	England			•
Bede Canada Limited*	2800 Park Place, 666 Burrard Street, Vancouver BC V6C2Z7	Ordinary	100%	0%
	Canada			

#### Subsidiary undertakings

The principal activity of Bede Software Bulgaria is software development

The principal activity of Bede Gaming Malta (Holdings) Limited is software development

The principal activity of Bede Gaming Malta Limited is software development

The principal activity of Bede Gaming Limited is software development

The principal activity of Bede Canada Limited is software development

#### Company

	2018 £	2017 £
Investments in subsidiaries	5,967,810	5,750,323
Subsidiaries		£
Cost or valuation At 1 January 2018 Additions Transfer to subsidiary		5,750,323 218,541 (1,054)
At 31 December 2018		5,967,810
Carrying amount		
At 31 December 2018		5,967,810
At 31 December 2017		5,750,323

# Notes to the Financial Statements for the Year Ended 31 December 2018 (continued)

### 13 Investments (continued)

The closing investment balance is inclusive of loans to group undertakings of £5,639,137.

#### 14 Debtors

14 Debtois					
	Note	2018 £	Group 2017 £	2018 £	Company 2017 £
Trade debtors		2,081,362	1,105,227	131	-
Amounts owed by group undertakings Other debtors Prepayments Corporation tax asset	10	63,550 557,019 1,361,520	58,378 236,765 781,302	3,947,310 - - -	1,698 5 - -
		4,063,451	2,181,672	3,947,441	1,703
15 Cash and cash equivalents					_
			Group		Company
		2018	2017	2018	2017
		£	£	£	£
Cash on hand		-	177	-	-
Cash at bank		1,983,016	2,041,277		-
Short-term deposits		50,000	50,000		
		2,033,016	2,091,454	-	

<sup>\* -</sup> directly held by company

# Notes to the Financial Statements for the Year Ended 31 December 2018 (continued)

#### 16 Creditors

	Note <sub>.</sub>	2018 £	Group 2017 £	2018 £	Company 2017 £
Due within one year					
Loans and borrowings	17	-	12,579	-	-
Trade creditors		739,972	490,276	-	-
Amounts due to group		•			
undertakings		-	-	578	-
Social security and other taxes		359,467	179,919	-	-
Outstanding defined contribution					
pension costs		955	29,876	-	-
Other creditors		549	1,438	-	540
Accruals		1,278,201	908,226	-	-
Corporation tax liability	10	41,581	-	19,553	10,311
Deferred income			85,000		
		2,420,725	1,707,314	20,131	10,851
Due after one year					
Loans and borrowings	17	6,267,492	5,916,995	6,267,492	5,916,995

Finance lease obligations are secured against the assets to which they relate.

### 17 Loans and borrowings

	2018 £	Group 2017 £	2018 £	Company 2017 £
Current loans and borrowings Hire Purchase and finance lease liabilities		12,579		
	2018 £	Group 2017 £	2018 £	Company 2017 £
Non-current loans and borrowings Unsecured debentures Other borrowings	6,267,492	3,784,575 2,132,420	6,267,492	3,784,575 2,132,420

Borrowings are repayable in 6 quarterly instalments commencing on the 5th anniversary of the loan date which is 30 March 2018. Original capital amount was £6,101,019.59 and it is interest bearing and accruing at a rate of 2% per annum above LIBOR.

# Notes to the Financial Statements for the Year Ended 31 December 2018 (continued)

#### 18 Deferred tax and other provisions

#### Group

	Deferred	
	tax	Total
·	£	£
At 1 January 2018	86,922	86,922
Increase (decrease) due to passage of time or unwinding of discount	294,882	294,882
At 31 December 2018	381,804	381,804

#### 19 Pension and other schemes

#### Defined contribution pension scheme

The group operates a defined contribution pension scheme. The pension cost charge for the year represents contributions payable by the group to the scheme and amounted to £214,039 (2017 - £180,162).

Contributions totalling £955 (2017 - £29,876) were payable to the scheme at the end of the year and are included in creditors.

#### 20 Share capital

#### Allotted, called up and fully paid shares

	No.	2018 £	No.	2017 £
Ordinary of £0.01 each	1,474,274	14,743	1,124,779	11,248

On 19 April 2018 3,700 ordinary shares were issued at par and 2,000 ordinary shares were issued at  $\pm 0.18$  per share.

On 17 May 2018 278 ordinary shares were issued at par.

On 6 July 2018 13,142 ordinary shares were issued at par.

On 6 July 2018 252,889 ordinary shares were issued as the convertible debt was converted to equity. This was converted at £13.84 per share with a total consideration of £3,500,000.

On 17 October 2018 1,850 ordinary shares were issued at £0.86 per share.

On 25 October 2018 there was a further 90 shares used at par.

# Notes to the Financial Statements for the Year Ended 31 December 2018 (continued)

#### 21 Reserves

#### Group

#### Called up share capital

This represents the nominal value of shares that have been issued.

#### Share premium account

This reserve records the amount above the nominal value received for shares sold, less transaction costs.

#### Other reserves

This reserve records the equity element of convertible debt

#### Capital contribution account

This reserve records the long term financing provided by the parent company.

#### Profit and loss account

This reserve records retained earnings and accumulated losses.

#### 22 Obligations under leases and hire purchase contracts

#### Group

#### Finance leases

The total of future minimum lease payments is as follows:

	2018	2017
Not later than one year		12,579
•	<u>-</u>	12,579
Operating leases The total of future minimum lease payments is as follows:	,	
	2018	2017
	£	£
Not later than one year	124,490	124,490
Later than one year and not later than five years	497,960	497,960
Later than five years	143,931	268,421
-	766,381	890,871

The amount of non-cancellable operating lease payments recognised as an expense during the year was £124,490 (2017 - £124,490).

# Notes to the Financial Statements for the Year Ended 31 December 2018 (continued)

#### 23 Share-based payments

Bede Gaming (Holdings) Limited EMI Share Option Plan

#### Scheme details and movements

The group has established the Bede Gaming (Holdings) Limited EMI Share Option Plan for the grant of share options to eligible employees of the company and its subsidiaries. The option is intended to qualify as an EMI share option.

The company grants the option to the employee, which is a right to acquire the option shares at the exercise price, on the terms set out in the EMI Option Agreement.

The earliest date on with the option may be exercised shall (i) in the case of a share sale or asset sale, be immediately prior to or on the date which a share sale or asset sale occurs, and (ii) in the case of a listing the date which a listing occurs. This date is referred to as the vesting date.

The option shall be exercised in accordance with the rules. The exercise price is £0.86 per option share. This may be adjusted in accordance with the Plan if the company varies its share capital.

The option shall lapse on the 10th anniversary of the date of grant of the option, assuming it is not exercised before then and no event occurs to cause it to lapse earlier under the rules. The option shall normally lapse if the holder ceases to be an employee.

The fair value of share options that are expected to vest are treated as an equity-settled share based payment.

The exercise of the option is not subject to any exercise conditions.

The fair value of the services received have been measured by reference to the fair value of options granted. The estimated fair value of the option granted has been calculated using the Black Scholes option pricing model based on there being no observable market price for the equity instrument granted.

The movements in the number of share options during the year were as follows:

Cranted during the period 39,623
Outstanding, end of period 39,623

# Notes to the Financial Statements for the Year Ended 31 December 2018 (continued)

#### 23 Share-based payments (continued)

The movements in the weighted average exercise price of share options during the year were as follows:

	2018
	3
Granted during the period	0.86
Outstanding, end of period	0.86

#### Effect of share-based payments on profit or loss and financial position

The total expense recognised in profit or loss for the year was £217,963 (2017 - £Nil).

#### 24 Related party transactions

#### Group

Intellectual Property & Software Limited were a related party by virtue of having common directors and shareholders. During the year the group made sales of £942,078 (2017 - £4,665,735) to, and purchases of £nil (2017 - £397,465) from, Intellectual Property & Software Limited. Included within debtors at the year end was £nil (2017 - £655,933) owed from Intellectual Property & Software Limited.

Rocket 9 Limited were a related party by virtue of having common directors and shareholders. During the year the group made sales of £229,552 (2017 - £51,249) to, and purchases of £nil (2017 - £506) from, Rocket 9 Limited. Included within debtors at the year end was £nil (2017 - £79,462) owed from Rocket 9 Limited.

Pebble IT Limited are a related party by virtue of having common directors and shareholders. During the year the group made purchases of £nil (2017 - £1,897) from Pebble IT Limited. There were no amounts owed to Pebble IT Limited at the year end.

Sports Gaming Limited are a related party by virtue of having common directors and shareholders. During the year Sports Gaming Limited provided an office furniture lease with associated interest payments of £17,400 (2017 - £40,154). Included within creditors at the year end was £nil (2017 - £12,579) owed to Sports Gaming Limited.

Key management personnel include all persons that have authority and responsibility for planning, directing and controlling the activities of the company. The total compensation paid to key management personnel for services provided to the group was £411,733 (2017 - £432,207).

#### Company

Intellectual Property & Software Limited are a related party by virtue of having common directors and shareholders. During the year the company paid interest on a loan provided from Intellectual Property & Software Limited of £135,072 (2017 - £47,776) and received a further loan of £4,000,000 (2017 - £nil). Included in creditors due over 1 year is an amount of £6,267,492 (2017 - £2,132,420) owed to Intellectual Property & Software Limited.

# Notes to the Financial Statements for the Year Ended 31 December 2018 (continued)

#### 25 Financial instruments

#### Group

Categorisation of financial instruments		
	2018 £	2017 £
Financial assets that are debt instruments measured at amortised cost	4,177,929	3,255,059
	4,177,929	3,255,059
Financial liabilities measured at amortised cost Loan commitments measured at cost less impairment	(2,020,217) (6,267,492)	(1,514,816) (5,929,574)
	(8,287,709)	(7,444,390)

### 26 Parent and ultimate parent undertaking

The directors consider that the company has no ultimate controlling party.