Company registration number 08914294 (England and Wales)
QUICK MOVE PROPERTIES LIMITED  ANNUAL REPORT AND FINANCIAL STATEMENTS  FOR THE YEAR ENDED 30 NOVEMBER 2022

# **COMPANY INFORMATION**

Directors Mr S G Abbley

Mr J G M Haugh

Company number 08914294

Registered office 15 Interface Business Park

Bincknoll Lane

Royal Wootton Bassett

Swindon United Kingdom SN4 8SY

Auditor Azets Audit Services

Epsilon House

The Square

Gloucester Business Park

Gloucester United Kingdom GL3 4AD

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#### STRATEGIC REPORT

#### FOR THE YEAR ENDED 30 NOVEMBER 2022

The directors present the strategic report for the year ended 30 November 2022.

#### Review of business

We aim to present a balanced and comprehensive review of the development and performance of our business during the year and its position at the year end. Our review is consistent with the size and non-complex nature of our business and is written in the context of the risks and uncertainties we face.

#### Principal risks and uncertainties

The main financial risks to the business continue to be the property market and selling times. However, the geographical split of our property portfolio, the avoidance of high value properties, combined with constantly turning over our stock, and with new properties assessed on the current market means, that there is enough resilience in our model to mitigate the risks.

#### **Development and performance**

Our principle business activity is the buying and selling of residential property and the provision of services to the Park Home sector in the United Kingdom. We consider our key financial performance indicators to be turnover and gross margin.

2022 £000 £000 35,874 31,7

Turnover 35,874 31,770 Gross Margin 17.8% 18.2%

(Gross Margin is calculated as turnover less cost of sales as % of turnover)

UK house prices grew by 10% in the year to November 2022 with the UK average house price now at £295,000 (HM Land Registry) – this continued growth in the housing market more than compensated for a 4% drop in our traditional core Part Exchange / Assisted Move volumes. In addition, our expansion into fee-based services in selling new and second-hand residential park homes has resulted in a 13% overall increase in our Turnover.

Despite the growth in Turnover, Gross Margin at 17.8% was down slightly from the previous year due to impact of rising inflation and the expansion into lower margin fee-based services.

The key focus in the new financial year is the effective management of our property portfolio in a challenging property market with the rising interest rates and inflationary pressures. In addition, the company will target the expansion of our fee services and our client base to further cement Quick Move Properties as a crucial component in the Park Home Market.

One of our key clients has entered into administration and the impact to Quick Move Properties Group has yet to be determined however, we have significant trade debt and inventory exposure. As a result, we have decided to make a provision in our accounts of £5,190,377 against the balances held as detailed in the exceptional items note.

On behalf of the board

Mr S G Abbley **Director** 14 March 2024

#### **DIRECTORS' REPORT**

#### FOR THE YEAR ENDED 30 NOVEMBER 2022

The directors present their annual report and financial statements for the year ended 30 November 2022.

#### Principal activities

The principal activity of the company in the year under review was that of property acquisition, development and resale, related property services and provision of relocation and financial services to the Park Homes sector.

#### Directors

The directors who held office during the year and up to the date of signature of the financial statements were as follows:

Mr S G Abbley Mr J G M Haugh

#### Results and dividends

The results for the year are set out on page 7.

No ordinary dividends were paid. The directors do not recommend payment of a final dividend.

#### Statement of directors' responsibilities

The directors are responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Disclosure in the stratetgic report

The company has chosen in accordance with Companies Act 2006, s. 414C(11) to set out in the company's strategic report information required by Large and Medium-sized Companies and Groups (Accounts and Reports) Regulations 2008, Sch. 7 to be contained in the directors' report. It has done so in respect of 'Review of Business' and 'Development and performance' of the company for the year.

# Statement of disclosure to auditor

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information of which the company's auditor is unaware. Additionally, the directors individually have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditor is aware of that information.

# DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 30 NOVEMBER 2022

On behalf of the board

Mr S G Abbley **Director** 14 March 2024

#### INDEPENDENT AUDITOR'S REPORT

#### TO THE MEMBERS OF QUICK MOVE PROPERTIES LIMITED

#### Opinion

We have audited the financial statements of Quick Move Properties Limited (the 'company') for the year ended 30 November 2022 which comprise the statement of income and retained earnings, the balance sheet and notes to the financial statements, including significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland* (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 30 November 2022 and of its loss for the year than ended:
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial statements* section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

#### Other information

The other information comprises the information included in the annual report other than the financial statements and our auditor's report thereon. The directors are responsible for the other information contained within the annual report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of our audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

# INDEPENDENT AUDITOR'S REPORT (CONTINUED) TO THE MEMBERS OF QUICK MOVE PROPERTIES LIMITED

#### Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report or the directors' report. We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

#### Responsibilities of directors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error. In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities is available on the Financial Reporting Council's website at: https://www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

# INDEPENDENT AUDITOR'S REPORT (CONTINUED)

#### TO THE MEMBERS OF QUICK MOVE PROPERTIES LIMITED

#### Extent to which the audit was considered capable of detecting irregularities, including fraud

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above and on the Financial Reporting Council's website, to detect material misstatements in respect of irregularities, including fraud.

We obtain and update our understanding of the entity, its activities, its control environment, and likely future developments, including in relation to the legal and regulatory framework applicable and how the entity is complying with that framework. Based on this understanding, we identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. This includes consideration of the risk of acts by the entity that were contrary to applicable laws and regulations, including fraud.

In response to the risk of irregularities and non-compliance with laws and regulations, including fraud, we designed procedures which included:

- Enquiry of management and those charged with governance around actual and potential litigation and claims as well
  as actual, suspected and alleged fraud;
- Reviewing minutes of meetings of those charged with governance;
- Assessing the extent of compliance with the laws and regulations considered to have a direct material effect on the financial statements or the operations of the company through enquiry and inspection;
- Reviewing financial statement disclosures and testing to supporting documentation to assess compliance with applicable laws and regulations;
- Performing audit work over the risk of management bias and override of controls, including testing of journal entries
  and other adjustments for appropriateness, evaluating the business rationale of significant transactions outside the
  normal course of business and reviewing accounting estimates for indicators of potential bias.

Because of the inherent limitations of an audit, there is a risk that we will not detect all irregularities, including those leading to a material misstatement in the financial statements or non-compliance with regulation. This risk increases the more that compliance with a law or regulation is removed from the events and transactions reflected in the financial statements, as we will be less likely to become aware of instances of non-compliance. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

# Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Robert Hull (Senior Statutory Auditor)
For and on behalf of Azets Audit Services

14 March 2024

Chartered Accountants Statutory Auditor

Epsilon House The Square Gloucester Business Park Gloucester United Kingdom GL3 4AD

# STATEMENT OF INCOME AND RETAINED EARNINGS

# FOR THE YEAR ENDED 30 NOVEMBER 2022

		2022	2021
	Notes	£	£
Turnover	4	35,873,645	31,770,171
Cost of sales		(29,505,973)	(25,981,529)
Gross profit		6,367,672	5,788,642
Administrative expenses		(2,390,495)	(2,021,394)
Other operating income		25,200	16,800
Operating profit	5	4,002,377	3,784,048
Interest receivable and similar income	8	216,296	124,434
Interest payable and similar expenses	9	(307,734)	(168,232)
Exceptional items		(5,190,377)	
(Loss)/profit before taxation		(1,279,438)	3,740,250
Tax on (loss)/profit	10	249,111	(732,119)
(Loss)/profit for the financial year		(1,030,327)	3,008,131
Retained earnings brought forward		11,529,082	8,520,951
Retained earnings carried forward		10,498,755	11,529,082

The profit and loss account has been prepared on the basis that all operations are continuing operations.

# **BALANCE SHEET**

# AS AT 30 NOVEMBER 2022

		202	22	202	21
	Notes	£	£	£	£
Fixed assets					
Tangible assets	11		272,588		90,375
Current assets					
Stocks	12	16,086,276		14,712,124	
Debtors falling due after more than one year					
	13	-		760,949	
Debtors falling due within one year	13	5,283,719		4,513,603	
Cash at bank and in hand		-		7,967	
		21,369,995		19,994,643	
Creditors: amounts falling due within one					
year	14	(11,143,827)		(8,555,935)	
Net current assets			10,226,168		11,438,708
Net assets			10,498,756		11,529,083
Capital and reserves					
Called up share capital	16		1		1
Profit and loss reserves	18		10,498,755		11,529,082
Total equity			10,498,756		11,529,083

The financial statements were approved by the board of directors and authorised for issue on 14 March 2024 and are signed on its behalf by:

Mr S G Abbley

Director

Company Registration No. 08914294

#### NOTES TO THE FINANCIAL STATEMENTS

#### FOR THE YEAR ENDED 30 NOVEMBER 2022

#### 1 Accounting policies

#### **Company information**

Quick Move Properties Limited is a private company limited by shares incorporated in England and Wales. The registered office is 15 Interface Business Park, Bincknoll Lane, Royal Wootton Bassett, Swindon, United Kingdom, SN4 8SY

#### 1.1 Accounting convention

These financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102") and the requirements of the Companies Act 2006.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded to the nearest  $\mathfrak{L}$ .

The financial statements have been prepared under the historical cost convention, modified to include the revaluation of freehold properties and to include investment properties and certain financial instruments at fair value. The principal accounting policies adopted are set out below.

This company is a qualifying entity for the purposes of FRS 102, being a member of a group where the parent of that group prepares publicly available consolidated financial statements, including this company, which are intended to give a true and fair view of the assets, liabilities, financial position and profit or loss of the group. The company has therefore taken advantage of exemptions from the following disclosure requirements:

- Section 7 'Statement of Cash Flows': Presentation of a statement of cash flow and related notes and disclosures;
- Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instrument Issues': Interest income/expense and net gains/losses for each category of financial instrument; basis of determining fair values; details of collateral, loan defaults or breaches, details of hedges, hedging fair value changes recognised in profit or loss and in other comprehensive income;
- Section 33 'Related Party Disclosures': Compensation for key management personnel.

The financial statements of the company are consolidated in the financial statements of QMP Group Limited. These consolidated financial statements are available from its registered office, 15 Interface Business Park, Bincknoll Lane, Royal Wootton Bassett, Swindon, Wiltshire, United Kingdom, SN4 8SY.

#### 1.2 Going concern

At the time of approving the financial statements, the directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. Thus the directors continue to adopt the going concern basis of accounting in preparing the financial statements.

#### 1.3 Turnover

Turnover represents income receivable from the sale of land and property, and services arising from other property related activities during the period. Turnover on the sale of property is recognised on exchange of contract.

#### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### FOR THE YEAR ENDED 30 NOVEMBER 2022

#### 1 Accounting policies

(Continued)

#### 1.4 Tangible fixed assets

Tangible fixed assets are initially measured at cost and subsequently measured at cost or valuation, net of depreciation and any impairment losses.

Depreciation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Fixtures and fittings 33% - 50% straight line Motor vehicles 15% straight line

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset, and is credited or charged to profit or loss.

#### 1.5 Impairment of fixed assets

At each reporting period end date, the company reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Recognised impairment losses are reversed if, and only if, the reasons for the impairment loss have ceased to apply. Where an impairment loss subsequently reverses, the carrying amount of the asset (or cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

#### 1.6 Stocks

Stock is valued at the lower of cost and estimated selling price less costs to complete and sell. Stock cost represents the costs incurred in respect of the acquisition of land and property. Cost includes all expenditure in respect of an acquisition, including initial expenditure in assessing the viability of a property transaction, together with costs incurred in bringing the property to its present condition.

Property purchase price will have been determined at the outset with reference to independent valuations. Where it is likely that the initial speculative costs will not then result in the final acquisition of the property, those costs are recognised in profit or loss.

#### 1.7 Cash at bank and in hand

Cash and cash equivalents are basic financial assets and include cash in hand, deposits held at call with banks, other short-term liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities.

#### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### FOR THE YEAR ENDED 30 NOVEMBER 2022

#### Accounting policies

(Continued)

#### 1.8 Financial instruments

Financial instruments are recognised in the company's balance sheet when the company becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

#### Basic financial assets

Basic financial assets, which include debtors and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest. Financial assets classified as receivable within one year are not amortised

#### Other financial assets

Other financial assets, including investments in equity instruments which are not subsidiaries, associates or joint ventures, are initially measured at fair value, which is normally the transaction price. Such assets are subsequently carried at fair value and the changes in fair value are recognised in profit or loss, except that investments in equity instruments that are not publicly traded and whose fair values cannot be measured reliably are measured at cost less impairment.

#### Impairment of financial assets

Financial assets, other than those held at fair value through profit and loss, are assessed for indicators of impairment at each reporting end date.

Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows have been affected. If an asset is impaired, the impairment loss is the difference between the carrying amount and the present value of the estimated cash flows discounted at the asset's original effective interest rate. The impairment loss is recognised in profit or loss.

If there is a decrease in the impairment loss arising from an event occurring after the impairment was recognised, the impairment is reversed. The reversal is such that the current carrying amount does not exceed what the carrying amount would have been, had the impairment not previously been recognised. The impairment reversal is recognised in profit or loss.

#### Derecognition of financial assets

Financial assets are derecognised only when the contractual rights to the cash flows from the asset expire or are settled, or when the company transfers the financial asset and substantially all the risks and rewards of ownership to another entity, or if some significant risks and rewards of ownership are retained but control of the asset has transferred to another party that is able to sell the asset in its entirety to an unrelated third party.

#### Classification of financial liabilities

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

#### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### FOR THE YEAR ENDED 30 NOVEMBER 2022

#### 1 Accounting policies

(Continued)

#### Basic financial liabilities

Basic financial liabilities, including creditors, bank loans, loans from fellow group companies and preference shares that are classified as debt, are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest. Financial liabilities classified as payable within one year are not amortised.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Amounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade creditors are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

#### Other financial liabilities

Derivatives, including interest rate swaps and forward foreign exchange contracts, are not basic financial instruments. Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently re-measured at their fair value. Changes in the fair value of derivatives are recognised in profit or loss in finance costs or finance income as appropriate, unless hedge accounting is applied and the hedge is a cash flow hedge.

Debt instruments that do not meet the conditions in FRS 102 paragraph 11.9 are subsequently measured at fair value through profit or loss. Debt instruments may be designated as being measured at fair value through profit or loss to eliminate or reduce an accounting mismatch or if the instruments are measured and their performance evaluated on a fair value basis in accordance with a documented risk management or investment strategy.

#### Derecognition of financial liabilities

Financial liabilities are derecognised when the company's contractual obligations expire or are discharged or cancelled

# 1.9 Equity instruments

Equity instruments issued by the company are recorded at the proceeds received, not of transaction costs. Dividends payable on equity instruments are recognised as liabilities once they are no longer at the discretion of the company.

#### 1.10 Taxation

The tax expense represents the sum of the tax currently payable and deferred tax.

#### Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in the profit and loss account because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the reporting end date.

#### NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### FOR THE YEAR ENDED 30 NOVEMBER 2022

#### 1 Accounting policies

(Continued)

#### Deferred tax

Deferred tax liabilities are generally recognised for all timing differences and deferred tax assets are recognised to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits. Such assets and liabilities are not recognised if the timing difference arises from goodwill or from the initial recognition of other assets and liabilities in a transaction that affects neither the tax profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at each reporting end date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered. Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised. Deferred tax is charged or credited in the profit and loss account, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity. Deferred tax assets and liabilities are offset when the company has a legally enforceable right to offset current tax assets and liabilities and the deferred tax assets and liabilities relate to taxes levied by the same tax authority.

#### 1.11 Employee benefits

The costs of short-term employee benefits are recognised as a liability and an expense, unless those costs are required to be recognised as part of the cost of stock or fixed assets.

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the company is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

#### 1.12 Retirement benefits

Payments to defined contribution retirement benefit schemes are charged as an expense as they fall due.

#### 1.13 Leases

Rentals payable under operating leases, including any lease incentives received, are charged to income on a straight line basis over the term of the relevant lease except where another more systematic basis is more representative of the time pattern in which economic benefits from the lease asset are consumed.

## 1.14 Provisions

Provisions are recognised when the company has a legal or constructive present obligation as a result of a past event, it is probable that the company will be required to settle that obligation and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the reporting end date, taking into account the risks and uncertainties surrounding the obligation. Where the effect of the time value of money is material, the amount expected to be required to settle the obligation is recognised at present value. When a provision is measured at present value, the unwinding of the discount is recognised as a finance cost in profit or loss in the period in which it arises.

#### 1.15 Exceptional items

Exceptional items are those which are separately identified by virtue of their size or nature to allow a full understanding of the underlying performance of the company.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### FOR THE YEAR ENDED 30 NOVEMBER 2022

#### 2 Judgements and key sources of estimation uncertainty

In the application of the company's accounting policies, the directors are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

#### 3 Exceptional item

Trade debtors amounting to £2,678,312, stock of £2,100,000 and other debtors of £412,065 were impaired at the end of the reporting period. The impairment is as a result of a key customer entering into administration and therefore these debts have been impaired accordingly.

#### 4 Turnover and other revenue

The turnover and profit before taxation are attributable to the principal activity of the company.

Turnover represents the amounts, excluding value added tax, receivable during the year for goods and services supplied. All sales are in the United Kingdom.

#### 5 Operating profit

	2022	2021
Operating profit for the year is stated after charging:	£	£
Fees payable to the company's auditor for the audit of the company's financial		
statements	6,200	6,000
Depreciation of owned tangible fixed assets	41,653	29,918
Loss on disposal of tangible fixed assets	2,530	-
Operating lease charges	82,145	42,137

# 6 Employees

The average monthly number of persons (including directors) employed by the company during the year was.

	2022 Number	2021 Number
Directors	2	2
Sales and administration	25 	20
Total	27	22

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

# FOR THE YEAR ENDED 30 NOVEMBER 2022

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6	Employees		(Continued)
	Their aggregate remuneration comprised:		
		2022 £	2021 £
	Wages and salaries	1,268,609	1,026,593
	Social security costs	183,228	100,476
	Pension costs	95,686	85,081
	Total docto		
		1,547,523	1,212,150
	Unpaid pension costs amounting to £33,706 (2021: £51,140) were outstanding at the year other creditors and accruals.	r end and are	included within
7	Directors' remuneration		
		2022	2021
		£	£
	Remuneration for qualifying services	89,375	93,425
	Company pension contributions to defined contribution schemes	21,341	46,347
		110,716	139,772
	The number of directors for whom retirement benefits are accruing under defined contribut (2021 - 1).  Certain directors receive their emoluments through a related entity. During the year, an		
	39,000) was recharged to the company in relation to this director's costs.		
8	Interest receivable and similar income		
		2022	2021
		£	£
	Interest income		
	Other interest and arrangement fee income	216,296	124,434
9	Interest payable and similar expenses		
		2022	2021
		£	£
	Interest on bank overdrafts and loans	224,781	112,345
	Bank interest	-	15,468
	Interest on finance leases and hire purchase contracts	82,953	40,419
		307,734	168,232

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

# FOR THE YEAR ENDED 30 NOVEMBER 2022

10	Taxation		
		2022	2021
		£	£
	Current tax		
	UK corporation tax on profits for the current period	(245,271)	710,000
	Adjustments in respect of prior periods	17,439	22,119
	Group tax relief	(21,279)	
	Total current tax	(249,111)	732,119

The actual (credit)/charge for the year can be reconciled to the expected (credit)/charge for the year based on the profit or loss and the standard rate of tax as follows:

	2022 £	2021 £
(Loss)/profit before taxation	(1,279,438)	3,740,250
Expected tax (credit)/charge based on the standard rate of corporation tax in the UK of 19.00% (2021: 19.00%)	(243,093)	710,648
Tax effect of expenses that are not deductible in determining taxable profit  Change in unrecognised deferred tax assets	13,655 (44,328)	8,600 (10,307)
Under/(over) provided in prior years Other items, inc effect of change in rate	17,439 7,216	22,119 1,059
Taxation (credit)/charge for the year	(249,111)	732,119

# Factors that may affect future tax charges

An increase in the main rate of Corporation tax from 19% to 25% due to take effect from 1 April 2023 had been enacted at the Balance Sheet date. Consequently, a rate of 25% (2021: 25%) has been used for purposes of assessing for the effects of deferred taxation.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

# FOR THE YEAR ENDED 30 NOVEMBER 2022

11	Tangible fixed assets			
		Fixtures and I fittings	Motor vehicles	Total
		£	£	£
	Cost			
	At 1 December 2021	31,065	152,364	183,429
	Additions	150,258	100,200	250,458
	Disposals	-	(36,093)	(36,093)
	At 30 November 2022	181,323	216,471	397,794
	Depreciation and impairment			
	At 1 December 2021	22,193	70,861	93,054
	Depreciation charged in the year	10,386	31,267	41,653
	Eliminated in respect of disposals	-	(9,501)	(9,501)
	At 30 November 2022	32,579	92,627	125,206
	Carrying amount			
	At 30 November 2022	148,744	123,844	272,588
	At 30 November 2021	8,872	81,503	90,375

Tangible fixed assets are pledged as security for the bank borrowings under a fixed and floating charge.

# 12 Stocks

	2022 £	2021 £
Property inventory Associated inventory costs	15,878,153 208,123	14,553,022 159,102
	16,086,276	14,712,124

Stocks are pledged as security for the bank borrowings under a fixed and floating charge.

Impairment losses of £2,293,333 (2021: £54,878) were recognised in profit or loss where the carrying value of stock items exceeded their estimated selling price less costs to complete and sell and as referred to in the exceptional items note.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### FOR THE YEAR ENDED 30 NOVEMBER 2022

13

	2022	2021
Amounts falling due within one year:	£	£
Trade debtors	550,484	1,967,832
Corporation tax recoverable	36,426	-
Amounts owed by group undertakings	15,568	347,092
Other debtors	3,730,099	2,083,855
Prepayments and accrued income	951,142	114,824
	5,283,719	4,513,603
	2022	2021
Amounts falling due after more than one year:	£	£
Other debtors	<u> </u>	760,949

Debtors are pledged as security for the bank borrowings under a fixed and floating charge.

Amounts owed by group undertakings are unsecured, interest free, have no fixed repayment date and are repayable on demand.

During the year interest was charged at 3.0% per annum on amounts owed by certain related parties which were repaid at the year end (2021: held within other debtors). These balances were unsecured, have no fixed repayment date and are repayable on demand.

During the year interest was charged on amounts owed by certain third parties during the year (2021: held within other debtors due within and after one year), the balance outstanding at the year end amounted to £Nil (2021: £890,806) and interest charged in the year amounted to £180,214 (2021: £102,565). These balances were secured by a charge on the Property to which each loan related.

The trade and other debtors are stated after provisions of £2,678,312 and £412,065 respectively (2021: £Nil) as referred to in the exceptional items note.

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### FOR THE YEAR ENDED 30 NOVEMBER 2022

14	Creditors: amounts falling due within one year			
			2022	2021
		Notes	£	£
	Bank loans and overdrafts	15	9,066,970	6,654,470
	Trade creditors		1,355,479	652,113
	Amounts owed to group undertakings		70,993	-
	Corporation tax		-	381,406
	Other taxation and social security		225,874	245,857
	Other creditors		18,529	15,141

Interest is charged at 2.5% above the relevant bank's base lending rate on bank overdrafts and at SONIA (2021: LIBOR) + 2.15% on bank loans.

405,982

11,143,827

606,948

8,555,935

Amounts owed to group undertakings are unsecured, interest free, have no fixed repayment date and are repayable on demand.

#### 15 Loans and overdrafts

Accruals and deferred income

	2022 £	2021 £
Bank loans	8,000,000	6,500,000
Bank overdrafts	1,066,970	154,470
	9,066,970	6,654,470
Payable within one year	9,066,970	6,654,470

Bank loans and overdrafts are secured by way of a fixed and floating charge in favour of the bank over the company's assets and undertakings.

Bank loans and overdrafts are also secured by a multilateral guarantee given in favour of the bank by certain group companies. A debenture is held giving a fixed and floating charge over the assets of certain group companies in favour of the bank.

#### 16 Share capital

	2022	2021	2022	2021
Ordinary share capital	Number	Number	£	£
Issued and fully paid				
Ordinary of £1 each	1	1	1	1

Called-up share capital represents the nominal value of shares that have been issued.

Ordinary Shares rank pari passu and are each entitled to one vote in any circumstances; pari passu to dividend payments or any distribution; and pari passu to participate in a distribution arising from a winding up of the Company.

## NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

#### FOR THE YEAR ENDED 30 NOVEMBER 2022

#### 17 Controlling parties

The ultimate parent undertaking and the smallest and largest group to consolidate these financial statements is QMP Group Limited, a company incorporated in the United Kingdom and registered in England and Wales. Copies of the consolidated financial statements of QMP Group Limited can be obtained from 15 Interface Business Park, Bincknoll Lane, Royal Wootton Bassett, Swindon, Wiltshire, SN4 8SY.

The ultimate controlling party is the director, Mr S G Abbley.

#### 18 Profit and loss reserves

	2022	2021	
	£	£	
At the beginning of the year	11,529,082	8,520,951	
(Loss)/profit for the year	(1,030,327)	3,008,131	
At the end of the year	10,498,755	11,529,082	

Retained earnings includes all current and prior period profits and losses.

#### 19 Contingent liabilities

The company is included within a group VAT registration which incorporates the parent company at the balance sheet date and certain other companies related via common control. As such the company is jointly and severally liable for the amounts owed by the other companies at the balance sheet date. At 30 November 2022 this amounted to £Nil (2021: £Nil).

The company is part of a multilateral guarantee in favour of the bank involving certain group companies. The value of the guarantee at 30 November 2022 was to maximum of £Nil (2021: £Nil).

# 20 Operating lease commitments

#### Lessee

At the reporting end date the company had outstanding commitments for future minimum lease payments under non-cancellable operating leases, which fall due as follows:

	2022	2021
	£	£
Within one year	90,718	43,750
Between two and five years	300,956	-
	391,674	43,750

#### 21 Capital commitments

There were no capital commitments at 30 November 2022 (2021: £Nil).

#### 22 Related party transactions

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)

## FOR THE YEAR ENDED 30 NOVEMBER 2022

#### 22 Related party transactions

(Continued)

#### Transactions with related parties

The company has taken advantage of exemption, under the terms of Financial Reporting Standard 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' not to disclose related party transactions with wholly owned subsidiaries within the group.

During the year the company had the following transactions and balances with a company under the common control of a director:

	Remuneration recharged I		Interest on inter-company	
	2022	2021	2022	2021
	£	£	£	£
Companies under the common control of a director				
	(46,000)	(39,000)	(42,931)	(20,943)
Total compensation payable to close family members	s for the year was £1	57,794 (2021	: £91,220).	
The following amounts were outstanding at the repor	ting end date:			
			2022	2021
Amounts due to related parties			£	£
Amounts owed to related parties			(4,575)	(425)
The following amounts were outstanding at the repor	ting end date:			
			2022	2021
Amounts due from related parties			£	£
Companies under the common control of a director			3,045,510	210,422

Interest is charged on amounts owed from certain related parties as disclosed above and this balance is unsecured and repayable on demand. Amounts unpaid at the year end are held within prepayments and accrued income and amounted to £61,569 (2021: £21,741).

# 23 Directors' transactions

The following advances and credits subsisted during the years ended 30 November 2022 and 30 November 2021.

Description	% Rate	Opening balance	AmountsAmou	unts repaidClosin	g balance
		£	£	£	£
2021	-	-	5,410	-	5,410
2022	-	5,410	-	(5,410)	-

23 Directors' transactions

# NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 NOVEMBER 2022

These amounts are unsecured, repayable on demand and no interest is charged on the balance due to the company.

(Continued)

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