

Company Registration No. 08621293 (England and Wales)

**ALFRED FRANKS & BARTLETT HOLDINGS LIMITED**  
**ANNUAL REPORT AND FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 30 NOVEMBER 2020**

**Richard Anthony**  
**Chartered Accountants and Registered Auditors**

# ALFRED FRANKS & BARTLETT HOLDINGS LIMITED

## COMPANY INFORMATION

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<b>Directors</b>	C Reid L Cowan
<b>Company number</b>	08621293
<b>Registered office</b>	2nd Floor Gadd House Arcadia Avenue England London N3 2JU
<b>Auditor</b>	Richard Anthony 2nd Floor Gadd House Arcadia Avenue England London N3 2JU
<b>Business address</b>	AFB House Unit 2, Alban Park Hatfield Road St Albans Hertfordshire AL4 0JJ

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# ALFRED FRANKS & BARTLETT HOLDINGS LIMITED

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# **ALFRED FRANKS & BARTLETT HOLDINGS LIMITED**

## **STRATEGIC REPORT**

### **FOR THE YEAR ENDED 30 NOVEMBER 2020**

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The directors present the strategic report for the year ended 30 November 2020.

#### **Fair review of the business**

The results for the year and the financial position at the balance sheet date were considered satisfactory by the Directors given the level of uncertainty in the market place during the year following the pre-Brexit situation as well as the ongoing COVID-19 pandemic and the influence these were having on the sector in which the Group traditionally trades.

Despite these uncertainties the Group enjoyed continued success of the sale of mobile phone accessories and sunglasses.

In addition, the Group also diversified into Vape products and branded baby beauty goods as well as taking temporary contracts for disposable face masks and hand sanitising gel products.

All Sales were to the High Street Majors and it is anticipated these will continue to improve.

The Group continued to invest heavily in further Research and Development with the view to maintaining a strong competitive advantage.

#### **Principal risks and uncertainties**

The execution of the Group's strategies is subject to several risks the key business risk being competition from other businesses and as mentioned during the last year the future uncertainty in the economy in relation to the COVID-19 pandemic.

The Group took immediate steps in March 2020 to mitigate the initial impact of COVID-19 and also sought to fill a substantial gap in the market place in respect of the supply of disposable facemasks and hand sanitising gel.

Furthermore the Group had many of its employees working from home to reduce concerns around COVID-19 to not only protect its own staff but also the potential impact on the wider population.

By making use of the above and a strong cost control the company has maintained a good cash availability for the future protecting and retaining the complete workforce.

Also the Group took advantage of the significant increase of both the US dollar and Euro rates as against the Pound so as to maintain and in many instances increase the profit margin on goods sold.

In terms of bank balances the liquidity risk is managed by maintaining a balance between the continuity of funding and the flexibility of agreed Overdrafts Loans and Confidential Invoice Discounting at agreed rates of interest.

The current level of trading activity and cash generation enable debt to be serviced. If activity were to decrease the Group will address this by seeking and obtaining alternative funding.

Trade debtors are managed in respect of credit and cash flow risk by policies concerning the credit offered to customers and the regular monitoring of amounts outstanding for time and credit limits.

#### **Development and performance**

Trade creditors liquidity risk is managed by ensuring that there are sufficient funds to meet amounts due.

The Directors expect the business to hold and even expand its current market share particularly with the Group's ever expanding product offering.

# ALFRED FRANKS & BARTLETT HOLDINGS LIMITED

## STRATEGIC REPORT (CONTINUED)

FOR THE YEAR ENDED 30 NOVEMBER 2020

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### Key performance indicators

The main KPI's used by the Company are orientated around gross profit and turnover comparing against budget. These are summarised as follows:

	2020	2019	2018
Turnover	£30.4m	£15.1m	£19.9m
Gross Profit %	21.09%	32.88%	26.93%
Operating Profit	£2,015,495	£86,535	£207,684

### Other information and explanations

All aspects of the business are continually monitored with a view to maintaining profitability and de risking with overhead control continuing to be at the forefront.

On behalf of the board

L Cowan

**Director**

25 May 2021

# **ALFRED FRANKS & BARTLETT HOLDINGS LIMITED**

## **DIRECTORS' REPORT**

### **FOR THE YEAR ENDED 30 NOVEMBER 2020**

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The directors present their annual report and financial statements for the year ended 30 November 2020.

#### **Principal activities**

The principal activity of the company continued to be that of holding company to a group consisting of designers and importers of sunglasses, fashion and home accessories, and marketing, securing and distribution of branded goods globally.

#### **Results and dividends**

The results for the year are set out on page 8.

No ordinary dividends were paid. The directors do not recommend payment of a dividend.

#### **Directors**

The directors who held office during the year and up to the date of signature of the financial statements were as follows:

C Reid  
L Cowan

#### **Going concern**

The directors have considered the potential impact of the Covid-19 pandemic and Brexit. Whilst some continuous disruptions are anticipated, the directors are optimistic about the foreseeable future. At the time of approving the group financial statements, the directors have a reasonable expectation that the group has adequate resources to continue in operational existence for the foreseeable future. Thus the directors continue to adopt the going concern basis of accounting in preparing the group financial statements.

#### **Auditor**

In accordance with the company's articles, a resolution proposing that Richard Anthony be reappointed as auditor of the group will be put at a General Meeting.

#### **Statement of disclosure to auditor**

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information of which the auditor of the company is unaware. Additionally, the directors individually have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the auditor of the company is aware of that information.

On behalf of the board

L Cowan  
**Director**

25 May 2021

# **ALFRED FRANKS & BARTLETT HOLDINGS LIMITED**

## **DIRECTORS' RESPONSIBILITIES STATEMENT**

### **FOR THE YEAR ENDED 30 NOVEMBER 2020**

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The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and company, and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the group's and company's transactions and disclose with reasonable accuracy at any time the financial position of the group and company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the group and company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

# ALFRED FRANKS & BARTLETT HOLDINGS LIMITED

## INDEPENDENT AUDITOR'S REPORT

### TO THE MEMBERS OF ALFRED FRANKS & BARTLETT HOLDINGS LIMITED

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#### Opinion

We have audited the financial statements of Alfred Franks & Bartlett Holdings Limited (the 'parent company') and its subsidiaries (the 'group') for the year ended 30 November 2020 which comprise the group statement of comprehensive income, the group balance sheet, the company balance sheet, the group statement of changes in equity, the company statement of changes in equity, the group statement of cash flows, the company statement of cash flows and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland* (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the group's and the parent company's affairs as at 30 November 2020 and of the group's profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial statements* section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the group's or the parent company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

#### Other information

The other information comprises the information included in the annual report other than the financial statements and our auditor's report thereon. The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.



# **ALFRED FRANKS & BARTLETT HOLDINGS LIMITED**

## **INDEPENDENT AUDITOR'S REPORT (CONTINUED)**

### **TO THE MEMBERS OF ALFRED FRANKS & BARTLETT HOLDINGS LIMITED**

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#### **Opinions on other matters prescribed by the Companies Act 2006**

In our opinion, based on the work undertaken in the course of our audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

#### **Matters on which we are required to report by exception**

In the light of the knowledge and understanding of the group and the parent company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report and the directors' report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

#### **Responsibilities of directors**

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

#### **Auditor's responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: <https://www.frc.org.uk/auditorsresponsibilities>. This description forms part of our auditor's report.

# **ALFRED FRANKS & BARTLETT HOLDINGS LIMITED**

## **INDEPENDENT AUDITOR'S REPORT (CONTINUED)**

### **TO THE MEMBERS OF ALFRED FRANKS & BARTLETT HOLDINGS LIMITED**

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#### **Use of our report**

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

**Anthony Simons BA FCA (Senior Statutory Auditor)**  
**For and on behalf of Richard Anthony**

28 May 2021

**Chartered Accountants**  
**Statutory Auditor**

2nd Floor Gadd House  
Arcadia Avenue  
England  
London  
N3 2JU

# ALFRED FRANKS & BARTLETT HOLDINGS LIMITED

## GROUP STATEMENT OF COMPREHENSIVE INCOME

FOR THE YEAR ENDED 30 NOVEMBER 2020

	Notes	2020 £	2019 £
<b>Turnover</b>	<b>3</b>	30,408,293	15,120,831
Cost of sales		(23,995,429)	(10,148,773)
<b>Gross profit</b>		<b>6,412,864</b>	<b>4,972,058</b>
Administrative expenses		(5,365,076)	(4,885,523)
Other operating income		967,707	-
<b>Operating profit</b>	<b>5</b>	<b>2,015,495</b>	<b>86,535</b>
Interest payable and similar expenses	<b>8</b>	(46,692)	(18,985)
Amounts written off investments	<b>9</b>	(103,950)	-
<b>Profit before taxation</b>		<b>1,864,853</b>	<b>67,550</b>
Tax on profit	<b>10</b>	(374,654)	3,297
<b>Profit for the financial year</b>	<b>26</b>	<b>1,490,199</b>	<b>70,847</b>
<b>Other comprehensive income</b>			
Tax relating to other comprehensive income		15,509	15,508
<b>Total comprehensive income for the year</b>		<b>1,505,708</b>	<b>86,355</b>

Profit for the financial year is all attributable to the owners of the parent company.

Total comprehensive income for the year is all attributable to the owners of the parent company.

The profit and loss account has been prepared on the basis that all operations are continuing operations.

# ALFRED FRANKS & BARTLETT HOLDINGS LIMITED

## GROUP BALANCE SHEET

AS AT 30 NOVEMBER 2020

	Notes	2020		2019	
		£	£	£	£
<b>Fixed assets</b>					
Tangible assets	11	8,114,036		8,135,962	
Investments	12	-		103,950	
		<u>8,114,036</u>		<u>8,239,912</u>	
<b>Current assets</b>					
Stocks	15	3,083,848	3,772,012		
Debtors	16	4,818,166	3,171,645		
Cash at bank and in hand		3,057,397	172,912		
		<u>10,959,411</u>	<u>7,116,569</u>		
<b>Creditors: amounts falling due within one year</b>	17	<u>(6,497,950)</u>	<u>(4,146,600)</u>		
<b>Net current assets</b>		<u>4,461,461</u>		<u>2,969,969</u>	
<b>Total assets less current liabilities</b>		<u>12,575,497</u>		<u>11,209,881</u>	
<b>Creditors: amounts falling due after more than one year</b>	18	(59,706)	(184,289)		
<b>Provisions for liabilities</b>					
Deferred tax liability	21	<u>975,818</u>	<u>991,327</u>		
		<u>(975,818)</u>	<u>(991,327)</u>		
<b>Net assets</b>		<u>11,539,973</u>		<u>10,034,265</u>	
<b>Capital and reserves</b>					
Called up share capital	23	1,000	1,000		
Share premium account	24	2,499,000	2,499,000		
Revaluation reserve	25	4,160,066	4,226,183		
Profit and loss reserves	26	4,879,907	3,308,082		
<b>Total equity</b>		<u>11,539,973</u>	<u>10,034,265</u>		

The financial statements were approved by the board of directors and authorised for issue on 25 May 2021 and are signed on its behalf by:

C Reid  
Director

L Cowan  
Director

# ALFRED FRANKS & BARTLETT HOLDINGS LIMITED

## COMPANY BALANCE SHEET

AS AT 30 NOVEMBER 2020

	Notes	2020 £	£	2019 £	£
<b>Fixed assets</b>					
Investments	12		3,750,070		3,854,020
<b>Current assets</b>					
Debtors	16	1,421,400		-	
<b>Creditors: amounts falling due within one year</b>	17	(2,586,810)		(1,311,349)	
<b>Net current liabilities</b>			(1,165,410)		(1,311,349)
<b>Total assets less current liabilities</b>			2,584,660		2,542,671
<b>Creditors: amounts falling due after more than one year</b>	18		(59,706)		(184,289)
<b>Net assets</b>			2,524,954		2,358,382
<b>Capital and reserves</b>					
Called up share capital	23		1,000		1,000
Share premium account	24		2,499,000		2,499,000
Profit and loss reserves	26		24,954		(141,618)
<b>Total equity</b>			2,524,954		2,358,382

As permitted by s408 Companies Act 2006, the company has not presented its own profit and loss account and related notes. The company's profit for the year was £166,572 (2019 - £12,779 loss).

The financial statements were approved by the board of directors and authorised for issue on 25 May 2021 and are signed on its behalf by:

C Reid  
Director

L Cowan  
Director

Company Registration No. 08621293

# ALFRED FRANKS & BARTLETT HOLDINGS LIMITED

## GROUP STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED 30 NOVEMBER 2020

	Share capital	Share premium account	Revaluation reserve	Profit and loss reserves	Total
	£	£	£	£	£
<b>Balance at 1 December 2018</b>	1,000	2,499,000	4,292,303	3,155,607	9,947,910
<b>Year ended 30 November 2019:</b>					
Profit for the year	-	-	-	70,847	70,847
Other comprehensive income:					
Tax relating to other comprehensive income	-	-	15,508	-	15,508
Total comprehensive income for the year	-	-	15,508	70,847	86,355
Transfers	-	-	(81,628)	81,628	-
<b>Balance at 30 November 2019</b>	1,000	2,499,000	4,226,183	3,308,082	10,034,265
<b>Year ended 30 November 2020:</b>					
Profit for the year	-	-	-	1,490,199	1,490,199
Other comprehensive income:					
Tax relating to other comprehensive income	-	-	15,509	-	15,509
Total comprehensive income for the year	-	-	15,509	1,490,199	1,505,708
Transfers	-	-	(81,626)	81,626	-
<b>Balance at 30 November 2020</b>	1,000	2,499,000	4,160,066	4,879,907	11,539,973

# ALFRED FRANKS & BARTLETT HOLDINGS LIMITED

## COMPANY STATEMENT OF CHANGES IN EQUITY

FOR THE YEAR ENDED 30 NOVEMBER 2020

	Share capital	Share premium account	Profit and loss reserves	Total
	£	£	£	£
<b>Balance at 1 December 2018</b>	1,000	2,499,000	(128,840)	2,371,160
<b>Year ended 30 November 2019:</b>				
Loss and total comprehensive income for the year	-	-	(12,778)	(12,778)
<b>Balance at 30 November 2019</b>	1,000	2,499,000	(141,618)	2,358,382
<b>Year ended 30 November 2020:</b>				
Profit and total comprehensive income for the year	-	-	166,572	166,572
<b>Balance at 30 November 2020</b>	1,000	2,499,000	24,954	2,524,954

# ALFRED FRANKS & BARTLETT HOLDINGS LIMITED

## GROUP STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 30 NOVEMBER 2020

		2020	2019
	Notes	£	£
<b>Cash flows from operating activities</b>			
Cash generated from operations	30	5,692,169	529,143
Interest paid		(46,692)	(18,985)
Income taxes paid		(20,365)	(23,905)
<b>Net cash inflow from operating activities</b>		5,625,112	486,253
<b>Investing activities</b>			
Purchase of tangible fixed assets		(226,326)	(119,505)
Proceeds on disposal of tangible fixed assets		51,950	150,901
Other investments and loans made		(1,421,400)	-
Proceeds from other investments and loans		75,291	(71,691)
<b>Net cash used in investing activities</b>		(1,520,485)	(40,295)
<b>Financing activities</b>			
Repayment of borrowings		(1,011,875)	77,078
Repayment of bank loans		(124,583)	(317,644)
<b>Net cash used in financing activities</b>		(1,136,458)	(240,566)
<b>Net increase in cash and cash equivalents</b>		2,968,169	205,392
Cash and cash equivalents at beginning of year		89,228	(116,164)
<b>Cash and cash equivalents at end of year</b>		3,057,397	89,228
<b>Relating to:</b>			
Cash at bank and in hand		3,057,397	172,912
Bank overdrafts included in creditors payable within one year		-	(83,684)



# ALFRED FRANKS & BARTLETT HOLDINGS LIMITED

## COMPANY STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 NOVEMBER 2020

	Notes	2020 £	£	2019 £	£
<b>Cash flows from operating activities</b>					
Cash generated from operations	31	1,275,461		222,141	
Interest paid		(4,478)		(12,778)	
<b>Net cash inflow from operating activities</b>		<u>1,270,983</u>		<u>209,363</u>	
<b>Investing activities</b>					
Loans made		(1,421,400)		-	
Dividends received		275,000		-	
<b>Net cash used in investing activities</b>		<u>(1,146,400)</u>		<u>-</u>	
<b>Financing activities</b>					
Repayment of bank loans		(124,583)		(209,363)	
<b>Net cash used in financing activities</b>		<u>(124,583)</u>		<u>(209,363)</u>	
<b>Net increase in cash and cash equivalents</b>		<u>-</u>		<u>-</u>	
Cash and cash equivalents at beginning of year		-		-	
<b>Cash and cash equivalents at end of year</b>		<u><u>-</u></u>		<u><u>-</u></u>	

# ALFRED FRANKS & BARTLETT HOLDINGS LIMITED

## NOTES TO THE GROUP FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 NOVEMBER 2020

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### 1 Accounting policies

#### Company information

Alfred Franks & Bartlett Holdings Limited ("the company") is a private limited company domiciled and incorporated in England and Wales. The registered office is 2nd Floor, Gadd House, Arcadia Avenue, England, London, N3 2JU.

The group consists of Alfred Franks & Bartlett Holdings Limited and all of its subsidiaries.

#### 1.1 Accounting convention

These financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102") and the requirements of the Companies Act 2006.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded to the nearest £.

The financial statements have been prepared under the historical cost convention, modified to include the revaluation of freehold properties and to include investment properties and certain financial instruments at fair value. The principal accounting policies adopted are set out below.

#### 1.2 Business combinations

In the parent company financial statements, the cost of a business combination is the fair value at the acquisition date of the assets given, equity instruments issued and liabilities incurred or assumed, plus costs directly attributable to the business combination. The excess of the cost of a business combination over the fair value of the identifiable assets, liabilities and contingent liabilities acquired is recognised as goodwill. The cost of the combination includes the estimated amount of contingent consideration that is probable and can be measured reliably, and is adjusted for changes in contingent consideration after the acquisition date. Provisional fair values recognised for business combinations in previous periods are adjusted retrospectively for final fair values determined in the 12 months following the acquisition date. Investments in subsidiaries, joint ventures and associates are accounted for at cost less impairment.

Deferred tax is recognised on differences between the value of assets (other than goodwill) and liabilities recognised in a business combination accounted for using the purchase method and the amounts that can be deducted or assessed for tax, considering the manner in which the carrying amount of the asset or liability is expected to be recovered or settled. The deferred tax recognised is adjusted against goodwill or negative goodwill.

#### 1.3 Basis of consolidation

The consolidated group financial statements consist of the financial statements of the parent company Alfred Franks & Bartlett Holdings Limited together with all entities controlled by the parent company (its subsidiaries) and the group's share of its interests in joint ventures and associates.

All financial statements are made up to 30 November 2020. Where necessary, adjustments are made to the financial statements of subsidiaries to bring the accounting policies used into line with those used by other members of the group.

All intra-group transactions, balances and unrealised gains on transactions between group companies are eliminated on consolidation. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred.

# ALFRED FRANKS & BARTLETT HOLDINGS LIMITED

## NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 NOVEMBER 2020

### 1 Accounting policies

(Continued)

#### 1.4 Going concern

As stated in post reporting date events within directors' report, the directors have considered the effect of the Covid-19 outbreak. Whilst the directors consider that the outbreak is likely to cause some continued disruption to the group business, alternative income streams have compensated for this and the directors are satisfied that it is appropriate for the going concern basis to be applied to the financial statements.

#### 1.5 Turnover

Turnover is recognised at the fair value of the consideration received or receivable for goods and services provided in the normal course of business, and is shown net of VAT and other sales related taxes. The fair value of consideration takes into account trade discounts, settlement discounts and volume rebates.

Revenue from the sale of goods is recognised when the significant risks and rewards of ownership of the goods have passed to the buyer (usually on dispatch of the goods), the amount of revenue can be measured reliably, it is probable that the economic benefits associated with the transaction will flow to the entity and the costs incurred or to be incurred in respect of the transaction can be measured reliably.

#### 1.6 Tangible fixed assets

Tangible fixed assets are initially measured at cost and subsequently measured at cost or valuation, net of depreciation and any impairment losses.

Depreciation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Land and buildings Freehold	Straight Line 2%
Plant and machinery	Straight Line 20%
Fixtures, fittings & equipment	Straight Line 20-25%
Computer equipment	Straight Line 33%
Motor vehicles	Straight Line 25%

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset, and is recognised in the profit and loss account.

#### 1.7 Fixed asset investments

Equity investments are measured at fair value through profit or loss, except for those equity investments that are not publicly traded and whose fair value cannot otherwise be measured reliably, which are recognised at cost less impairment until a reliable measure of fair value becomes available.

In the parent company financial statements, investments in subsidiaries, associates and jointly controlled entities are initially measured at cost and subsequently measured at cost less any accumulated impairment losses.

A subsidiary is an entity controlled by the group. Control is the power to govern the financial and operating policies of the entity so as to obtain benefits from its activities.

# ALFRED FRANKS & BARTLETT HOLDINGS LIMITED

## NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 NOVEMBER 2020

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### 1 Accounting policies

(Continued)

#### 1.8 Impairment of fixed assets

At each reporting period end date, the group reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

The carrying amount of the investments accounted for using the equity method is tested for impairment as a single asset. Any goodwill included in the carrying amount of the investment is not tested separately for impairment.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Recognised impairment losses are reversed if, and only if, the reasons for the impairment loss have ceased to apply. Where an impairment loss subsequently reverses, the carrying amount of the asset (or cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

#### 1.9 Stocks

Stocks are stated at the lower of cost and estimated selling price less costs to complete and sell. Cost comprises direct materials and, where applicable, direct labour costs and those overheads that have been incurred in bringing the stocks to their present location and condition.

Stocks held for distribution at no or nominal consideration are measured at the lower of the lower of cost and replacement cost, adjusted where applicable for any loss of service potential.

At each reporting date, an assessment is made for impairment. Any excess of the carrying amount of stocks over its estimated selling price less costs to complete and sell is recognised as an impairment loss in profit or loss. Reversals of impairment losses are also recognised in profit or loss.

#### 1.10 Cash and cash equivalents

Cash and cash equivalents are basic financial assets and include cash in hand, deposits held at call with banks, other short-term liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities.

# ALFRED FRANKS & BARTLETT HOLDINGS LIMITED

## NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 NOVEMBER 2020

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### 1 Accounting policies

(Continued)

#### 1.11 Financial instruments

The group has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the group's balance sheet when the group becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset and the net amounts presented in the financial statements when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

##### **Basic financial assets**

Basic financial assets, which include debtors and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest. Financial assets classified as receivable within one year are not amortised.

##### **Other financial assets**

Other financial assets, including investments in equity instruments which are not subsidiaries, associates or joint ventures, are initially measured at fair value, which is normally the transaction price. Such assets are subsequently carried at fair value and the changes in fair value are recognised in profit or loss, except that investments in equity instruments that are not publicly traded and whose fair values cannot be measured reliably are measured at cost less impairment.

##### **Impairment of financial assets**

Financial assets, other than those held at fair value through profit and loss, are assessed for indicators of impairment at each reporting end date.

Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows have been affected. If an asset is impaired, the impairment loss is the difference between the carrying amount and the present value of the estimated cash flows discounted at the asset's original effective interest rate. The impairment loss is recognised in profit or loss.

If there is a decrease in the impairment loss arising from an event occurring after the impairment was recognised, the impairment is reversed. The reversal is such that the current carrying amount does not exceed what the carrying amount would have been, had the impairment not previously been recognised. The impairment reversal is recognised in profit or loss.

##### **Derecognition of financial assets**

Financial assets are derecognised only when the contractual rights to the cash flows from the asset expire or are settled, or when the group transfers the financial asset and substantially all the risks and rewards of ownership to another entity, or if some significant risks and rewards of ownership are retained but control of the asset has transferred to another party that is able to sell the asset in its entirety to an unrelated third party.

##### **Classification of financial liabilities**

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the group after deducting all of its liabilities.

# ALFRED FRANKS & BARTLETT HOLDINGS LIMITED

## NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 NOVEMBER 2020

---

### 1 Accounting policies

(Continued)

#### **Basic financial liabilities**

Basic financial liabilities, including creditors, bank loans, loans from fellow group companies and preference shares that are classified as debt, are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest. Financial liabilities classified as payable within one year are not amortised.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Amounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade creditors are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

#### **Other financial liabilities**

Derivatives, including interest rate swaps and forward foreign exchange contracts, are not basic financial instruments. Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently re-measured at their fair value. Changes in the fair value of derivatives are recognised in profit or loss in finance costs or finance income as appropriate, unless hedge accounting is applied and the hedge is a cash flow hedge.

Debt instruments that do not meet the conditions in FRS 102 paragraph 11.9 are subsequently measured at fair value through profit or loss. Debt instruments may be designated as being measured at fair value through profit or loss to eliminate or reduce an accounting mismatch or if the instruments are measured and their performance evaluated on a fair value basis in accordance with a documented risk management or investment strategy.

#### **Derecognition of financial liabilities**

Financial liabilities are derecognised when the group's contractual obligations expire or are discharged or cancelled.

### 1.12 Equity instruments

Equity instruments issued by the group are recorded at the proceeds received, net of transaction costs. Dividends payable on equity instruments are recognised as liabilities once they are no longer at the discretion of the group.

### 1.13 Taxation

The tax expense represents the sum of the tax currently payable and deferred tax.

#### **Current tax**

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in the profit and loss account because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the reporting end date.

# ALFRED FRANKS & BARTLETT HOLDINGS LIMITED

## NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 NOVEMBER 2020

### 1 Accounting policies

(Continued)

#### **Deferred tax**

Deferred tax liabilities are generally recognised for all timing differences and deferred tax assets are recognised to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits. Such assets and liabilities are not recognised if the timing difference arises from goodwill or from the initial recognition of other assets and liabilities in a transaction that affects neither the tax profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at each reporting end date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered. Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised. Deferred tax is charged or credited in the profit and loss account, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity. Deferred tax assets and liabilities are offset if, and only if, there is a legally enforceable right to offset current tax assets and liabilities and the deferred tax assets and liabilities relate to taxes levied by the same tax authority.

#### **1.14 Employee benefits**

The costs of short-term employee benefits are recognised as a liability and an expense, unless those costs are required to be recognised as part of the cost of stock or fixed assets.

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the company is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

#### **1.15 Retirement benefits**

Payments to defined contribution retirement benefit schemes are charged as an expense as they fall due.

#### **1.16 Government grants**

Government grants are recognised at the fair value of the asset received or receivable when there is reasonable assurance that the grant conditions will be met and the grants will be received.

A grant that specifies performance conditions is recognised in income when the performance conditions are met. Where a grant does not specify performance conditions it is recognised in income when the proceeds are received or receivable. A grant received before the recognition criteria are satisfied is recognised as a liability.

#### **1.17 Foreign exchange**

Transactions in currencies other than pounds sterling are recorded at the rates of exchange prevailing at the dates of the transactions. At each reporting end date, monetary assets and liabilities that are denominated in foreign currencies are retranslated at the rates prevailing on the reporting end date. Gains and losses arising on translation in the period are included in profit or loss.

# ALFRED FRANKS & BARTLETT HOLDINGS LIMITED

## NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 NOVEMBER 2020

### 2 Judgements and key sources of estimation uncertainty

In the application of the group's accounting policies, the directors are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

### 3 Turnover and other revenue

An analysis of the group's turnover is as follows:

	2020 £	2019 £
<b>Turnover analysed by class of business</b>		
Sales of goods	30,011,711	14,529,208
Other income receivable	396,582	591,623
	<u>30,408,293</u>	<u>15,120,831</u>
	2020 £	2019 £
<b>Other significant revenue</b>		
Grants received	117,707	-
	<u>117,707</u>	<u>-</u>
	2020 £	2019 £
<b>Turnover analysed by geographical market</b>		
United Kingdom	29,079,934	13,264,980
Europe	990,023	1,518,088
Others	338,336	337,763
	<u>30,408,293</u>	<u>15,120,831</u>

### 4 Other operating income

During the year the group has received settlement for a claim of £850,000 and also received legal fees of £28,980.



# ALFRED FRANKS & BARTLETT HOLDINGS LIMITED

## NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 30 NOVEMBER 2020

### 5 Operating profit

	2020 £	2019 £
Operating profit for the year is stated after charging/(crediting):		
Exchange differences apart from those arising on financial instruments measured at fair value through profit or loss	9,249	5,127
Government grants	(117,707)	-
Depreciation of owned tangible fixed assets	248,252	295,133
Profit on disposal of tangible fixed assets	(51,950)	(4,096)
	<u>          </u>	<u>          </u>

### 6 Auditor's remuneration

	2020 £	2019 £
Fees payable to the company's auditor and associates:		
<b>For audit services</b>		
Audit of the financial statements of the group and company	1,500	1,500
Audit of the financial statements of the company's subsidiaries	97,500	62,500
	<u>          </u>	<u>          </u>
	99,000	64,000
	<u>          </u>	<u>          </u>

### 7 Employees

The average monthly number of persons (including directors) employed by the group and company during the year was:

	Group 2020 Number	2019 Number	Company 2020 Number	2019 Number
Directors	8	7	2	2
Administration	17	19	-	-
Sales	15	13	-	-
Warehouse	2	10	-	-
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Total	42	49	2	2
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>

Their aggregate remuneration comprised:

	Group 2020 £	2019 £	Company 2020 £	2019 £
Wages and salaries	2,167,381	2,253,860	-	-
Social security costs	273,342	252,450	-	-
Pension costs	147,041	161,557	-	-
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
	2,587,764	2,667,867	-	-
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>

# ALFRED FRANKS & BARTLETT HOLDINGS LIMITED

## NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 NOVEMBER 2020

### 8 Interest payable and similar expenses

	2020	2019
	£	£
<b>Interest on financial liabilities measured at amortised cost:</b>		
Interest on bank overdrafts and loans	36,012	9,315
<b>Other finance costs:</b>		
Other interest	10,680	9,670
Total finance costs	46,692	18,985

### 9 Amounts written off investments

	2020	2019
	£	£
Other gains and losses	(103,950)	-

### 10 Taxation

	2020	2019
	£	£
<b>Current tax</b>		
UK corporation tax on profits for the current period	332,198	20,365
Adjustments in respect of prior periods	-	(9,563)
Total current tax	332,198	10,802
<b>Deferred tax</b>		
Origination and reversal of timing differences	42,456	(14,099)
Total tax charge/(credit)	374,654	(3,297)

# ALFRED FRANKS & BARTLETT HOLDINGS LIMITED

## NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 30 NOVEMBER 2020

#### 10 Taxation

(Continued)

The actual charge/(credit) for the year can be reconciled to the expected charge for the year based on the profit or loss and the standard rate of tax as follows:

	2020 £	2019 £
Profit before taxation	1,864,853	67,550
Expected tax charge based on the standard rate of corporation tax in the UK of 19.00% (2019: 19.00%)	354,322	12,835
Tax effect of expenses that are not deductible in determining taxable profit	43,269	31,737
Tax effect of income not taxable in determining taxable profit	(15,547)	-
Gains not taxable	(9,871)	-
Unutilised tax losses carried forward	19,750	-
Permanent capital allowances in excess of depreciation	(1,031)	45,651
Research and development tax credit	(58,694)	(69,858)
Under/(over) provided in prior years	-	(9,563)
Deferred tax movement	42,456	(14,099)
Taxation charge/(credit)	374,654	(3,297)

In addition to the amount charged to the profit and loss account, the following amounts relating to tax have been recognised directly in other comprehensive income:

	2020 £	2019 £
Deferred tax arising on:		
Revaluation of property	(15,509)	(15,508)

# ALFRED FRANKS & BARTLETT HOLDINGS LIMITED

## NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 NOVEMBER 2020

### 11 Tangible fixed assets

Group	Land and buildings Freehold £	Plant and machinery £	Fixtures, fittings & equipment £	Computer equipment £	Motor vehicles £	Total £
<b>Cost or valuation</b>						
At 1 December 2019	8,300,000	398,372	218,832	277,850	542,038	9,737,092
Additions	-	-	9,878	-	216,448	226,326
Disposals	-	(144,743)	(73,982)	(199,978)	(154,334)	(573,037)
At 30 November 2020	8,300,000	253,629	154,728	77,872	604,152	9,390,381
<b>Depreciation and impairment</b>						
At 1 December 2019	332,140	398,372	209,638	277,850	383,130	1,601,130
Depreciation charged in the year	166,070	-	7,726	-	74,456	248,252
Eliminated in respect of disposals	-	(144,743)	(73,982)	(199,978)	(154,334)	(573,037)
At 30 November 2020	498,210	253,629	143,382	77,872	303,252	1,276,345
<b>Carrying amount</b>						
At 30 November 2020	7,801,790	-	11,346	-	300,900	8,114,036
At 30 November 2019	7,967,860	-	9,194	-	158,908	8,135,962

The company had no tangible fixed assets at 30 November 2020 or 30 November 2019.

The carrying value of land and buildings comprises:

	Group 2020 £	2019 £	Company 2020 £	2019 £
Freehold	7,801,790	7,967,860	-	-

Land and buildings at Unit 2, Alban Park, Hatfield Road, St Albans, Herts, AL4 0JJ with a carrying amount of £2,744,036 were revalued at 26 July 2017 by independent valuers not connected with the company on the basis of market value. The valuation conforms to International Valuation Standards and was based on recent market transactions on arm's length terms for similar properties.

Land and buildings at AFB unit, Sudbury, Suffolk CO10 2YA with a carrying amount of £5,389,894 were revalued at 24 April 2017 by independent valuers not connected with the company on the basis of market value. The valuation conforms to International Valuation Standards and was based on recent market transactions on arm's length terms for similar properties.

Freehold land and buildings with a carrying amount of £7,801,790 (2019 - £7,967,860) have been pledged to secure borrowings of the company. The company is not permitted to pledge these assets as security for other borrowings or to sell them to another entity.

# ALFRED FRANKS & BARTLETT HOLDINGS LIMITED

## NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 NOVEMBER 2020

### 12 Fixed asset investments

	Notes	Group 2020 £	2019 £	Company 2020 £	2019 £
Investments in subsidiaries	13	-	-	3,750,070	3,750,070
Unlisted investments		-	103,950	-	103,950
		<u>-</u>	<u>103,950</u>	<u>3,750,070</u>	<u>3,854,020</u>

#### Movements in fixed asset investments Group

#### Investments other than loans £

#### Cost or valuation

At 1 December 2019

103,950

Disposals

(103,950)

At 30 November 2020

-

#### Carrying amount

At 30 November 2020

-

At 30 November 2019

103,950

#### Movements in fixed asset investments Company

#### Shares in group undertakings

#### Other investments other than loans £

#### Total £

#### Cost or valuation

At 1 December 2019

3,750,070

103,950

3,854,020

Disposals

-

(103,950)

(103,950)

At 30 November 2020

3,750,070

-

3,750,070

#### Carrying amount

At 30 November 2020

3,750,070

-

3,750,070

At 30 November 2019

3,750,070

103,950

3,854,020

# ALFRED FRANKS & BARTLETT HOLDINGS LIMITED

## NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 NOVEMBER 2020

### 13 Subsidiaries

Details of the company's subsidiaries at 30 November 2020 are as follows:

Name of undertaking	Registered office	Class of shares held	% Held	
			Direct	Indirect
AFB Licensing Limited	England & Wales	Ordinary	0	100.00
Alfred Franks & Bartlett Plc	England & Wales	Ordinary	100.00	-
Athena Brands Limited	England & Wales	Ordinary	100.00	-

### 14 Financial instruments

	Group 2020 £	2019 £	Company 2020 £	2019 £
<b>Carrying amount of financial assets</b>				
Debt instruments measured at amortised cost	3,631,587	2,386,232	1,421,400	-
Equity instruments measured at cost less impairment	-	103,950	-	103,950
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
<b>Carrying amount of financial liabilities</b>				
Measured at amortised cost	5,672,437	4,024,385	2,646,516	1,495,638
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>

### 15 Stocks

	Group 2020 £	2019 £	Company 2020 £	2019 £
Finished goods and goods for resale	3,083,848	3,772,012	-	-
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>

### 16 Debtors

	Group 2020 £	2019 £	Company 2020 £	2019 £
<b>Amounts falling due within one year:</b>				
Trade debtors	2,127,124	2,197,124	-	-
Corporation tax recoverable	-	16,623	-	-
Other debtors	1,961,403	194,449	1,421,400	-
Prepayments and accrued income	707,675	699,029	-	-
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
	4,796,202	3,107,225	1,421,400	-
Deferred tax asset (note 21)	21,964	64,420	-	-
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
	4,818,166	3,171,645	1,421,400	-
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>

# ALFRED FRANKS & BARTLETT HOLDINGS LIMITED

## NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 NOVEMBER 2020

### 17 Creditors: amounts falling due within one year

	Notes	Group 2020 £	2019 £	Company 2020 £	2019 £
Bank loans and overdrafts	19	213,140	296,824	213,140	213,140
Debt factoring	19	395,427	1,407,302	-	-
Trade creditors		928,435	1,063,130	-	-
Amounts owed to group undertakings		-	-	2,373,670	1,058,209
Corporation tax payable		332,198	36,988	-	-
Other taxation and social security		553,021	269,516	-	-
Other creditors		253,865	120,097	-	40,000
Accruals and deferred income		3,821,864	952,743	-	-
		<u>6,497,950</u>	<u>4,146,600</u>	<u>2,586,810</u>	<u>1,311,349</u>

### 18 Creditors: amounts falling due after more than one year

	Notes	Group 2020 £	2019 £	Company 2020 £	2019 £
Bank loans and overdrafts	19	59,706	184,289	59,706	184,289
		<u>59,706</u>	<u>184,289</u>	<u>59,706</u>	<u>184,289</u>

### 19 Loans and overdrafts

	Group 2020 £	2019 £	Company 2020 £	2019 £
Bank loans	272,846	397,429	272,846	397,429
Bank overdrafts	-	83,684	-	-
Debt factoring	395,427	1,407,302	-	-
	<u>668,273</u>	<u>1,888,415</u>	<u>272,846</u>	<u>397,429</u>
Payable within one year	608,567	1,704,126	213,140	213,140
Payable after one year	59,706	184,289	59,706	184,289
	<u>668,273</u>	<u>1,888,415</u>	<u>272,846</u>	<u>397,429</u>

# ALFRED FRANKS & BARTLETT HOLDINGS LIMITED

## NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 30 NOVEMBER 2020

#### 19 Loans and overdrafts

(Continued)

The bank holds the following charges:

First legal charge over freehold property of Alfred Franks & Bartlett Plc known as Unit 2, Alban Park, Hatfield Road, St Albans AL4 0JJ.

First legal charge over the freehold property of Alfred Franks & Bartlett Plc known as land lying to the north east of Northern Road, Chilton Industrial Estate, Chilton.

Debenture comprising fixed and floating charge over all the assets and undertaking of Alfred Franks & Bartlett Plc, AFB Licensing Ltd, and Athena Brands Ltd, including all present and future freehold and leasehold property, book and other debts, chattels, goodwill and uncalled capital, both present and future.

Composite company limited multilateral guarantee given by Alfred Franks & Bartlett Holdings Ltd, Alfred Franks & Bartlett Plc, AFB Licensing Ltd and Athena Brands Ltd.

Charge over contract monies given by Alfred Franks & Bartlett Plc and AFB Licensing Limited.

General pledge given by Alfred Franks & Bartlett Plc, AFB Licensing Ltd and Athena Brands Ltd.

#### 20 Provisions for liabilities

The group has received a claim for compensation from a customer, alleging that certain goods sold to the customer were faulty. No agreement has been reached at this stage, and it is not clear when an agreement can be reached, but the group is prepared to pay for some of the costs, provision for which has been made accordingly in the financial statements.

#### 21 Deferred taxation

Deferred tax assets and liabilities are offset where the group or company has a legally enforceable right to do so. The following is the analysis of the deferred tax balances (after offset) for financial reporting purposes:

	Liabilities 2020 £	Liabilities 2019 £	Assets 2020 £	Assets 2019 £
<b>Group</b>				
Accelerated capital allowances	-	-	21,964	64,420
Revaluations	975,818	991,327	-	-
	<u>975,818</u>	<u>991,327</u>	<u>21,964</u>	<u>64,420</u>

The company has no deferred tax assets or liabilities.



# ALFRED FRANKS & BARTLETT HOLDINGS LIMITED

## NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 NOVEMBER 2020

### 21 Deferred taxation (Continued)

	Group 2020 £	Company 2020 £
<b>Movements in the year:</b>		
Liability at 1 December 2019	926,907	-
Charge to profit or loss	42,456	-
Credit to other comprehensive income	(15,509)	-
	<u>953,854</u>	<u>-</u>
Liability at 30 November 2020	<u>953,854</u>	<u>-</u>

### 22 Retirement benefit schemes

	2020 £	2019 £
<b>Defined contribution schemes</b>		
Charge to profit or loss in respect of defined contribution schemes	147,041	161,557
	<u>147,041</u>	<u>161,557</u>

A defined contribution pension scheme is operated for all qualifying employees. The assets of the scheme are held separately from those of the group in an independently administered fund.

### 23 Share capital

	2020 Number	2019 Number	2020 £	2019 £
<b>Ordinary share capital</b>				
<b>Issued and fully paid</b>				
Ordinary shares of 1p each	100,000	100,000	1,000	1,000
	<u>100,000</u>	<u>100,000</u>	<u>1,000</u>	<u>1,000</u>

### 24 Share premium account

	Group 2020 £	2019 £	Company 2020 £	2019 £
At the beginning and end of the year	2,499,000	2,499,000	2,499,000	2,499,000
	<u>2,499,000</u>	<u>2,499,000</u>	<u>2,499,000</u>	<u>2,499,000</u>

### 25 Revaluation reserve

	Group 2020 £	2019 £	Company 2020 £	2019 £
At the beginning of the year	4,226,183	4,292,303	-	-
Deferred tax on revaluation of tangible assets	15,509	15,508	-	-
Transfer to retained earnings	(81,626)	(81,628)	-	-
	<u>4,160,066</u>	<u>4,226,183</u>	<u>-</u>	<u>-</u>
At the end of the year	<u>4,160,066</u>	<u>4,226,183</u>	<u>-</u>	<u>-</u>

# ALFRED FRANKS & BARTLETT HOLDINGS LIMITED

## NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 NOVEMBER 2020

### 26 Profit and loss reserves

	Group 2020 £	2019 £	Company 2020 £	2019 £
At the beginning of the year	3,308,082	3,155,607	(141,618)	(128,840)
Profit/(loss) for the year	1,490,199	70,847	166,572	(12,778)
Transfer from revaluation reserve	81,626	81,628	-	-
At the end of the year	<u>4,879,907</u>	<u>3,308,082</u>	<u>24,954</u>	<u>(141,618)</u>

# ALFRED FRANKS & BARTLETT HOLDINGS LIMITED

## NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED)

### FOR THE YEAR ENDED 30 NOVEMBER 2020

#### 27 Operating lease commitments

##### Lessor

The operating leases represent lease of the warehouse at Churchfield Road, Chilton Industrial Estate, Sudbury Suffolk CO10 2YA to third parties. The leases are negotiated over terms of 5 years and rentals are fixed for 5 years. All leases include a provision for five-yearly upward rent reviews according to prevailing market conditions. There are no options in place for either party to extend the lease terms.

At the reporting end date the group had contracted with tenants for the following minimum lease payments:

	<b>Group</b>		<b>Company</b>	
	<b>2020</b>	<b>2019</b>	<b>2020</b>	<b>2019</b>
	<b>£</b>	<b>£</b>	<b>£</b>	<b>£</b>
Within one year	400,000	400,000	-	-
Between two and five years	1,124,384	1,524,384	-	-
	<u>1,524,384</u>	<u>1,924,384</u>	<u>-</u>	<u>-</u>

#### 28 Related party transactions

##### Remuneration of key management personnel

The remuneration of key management personnel is as follows.

	<b>2020</b>	<b>2019</b>
	<b>£</b>	<b>£</b>
Aggregate compensation	<u>608,659</u>	<u>532,055</u>

#### 29 Directors' transactions

At the balance sheet date, the group was owed £1,273,571 (2019 - £35,291) from its directors, which will be repaid within 9 months after year end.

The group pays interest at a rate of 6% on outstanding balances owed to its directors, interest payable for the year was £10,680 (2019 - £8,480).

# ALFRED FRANKS & BARTLETT HOLDINGS LIMITED

## NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 NOVEMBER 2020

### 30 Cash generated from group operations

	2020 £	2019 £
Profit for the year after tax	1,490,199	70,847
<b>Adjustments for:</b>		
Taxation charged/(credited)	374,654	(3,297)
Finance costs	46,692	18,985
Gain on disposal of tangible fixed assets	(51,950)	(4,096)
Depreciation and impairment of tangible fixed assets	248,252	295,133
Amounts written off investments	103,950	-
<b>Movements in working capital:</b>		
Decrease/(increase) in stocks	688,164	(1,276,195)
(Increase)/decrease in debtors	(359,491)	1,256,806
Increase in creditors	3,151,699	170,960
<b>Cash generated from operations</b>	<b>5,692,169</b>	<b>529,143</b>

### 31 Cash generated from operations - company

	2020 £	2019 £
Profit/(loss) for the year after tax	166,572	(12,778)
<b>Adjustments for:</b>		
Finance costs	4,478	12,778
Investment income	(275,000)	-
Amounts written off investments	103,950	-
<b>Movements in working capital:</b>		
Increase in creditors	1,275,461	222,141
<b>Cash generated from operations</b>	<b>1,275,461</b>	<b>222,141</b>

### 32 Analysis of changes in net funds/(debt) - group

	1 December 2019 £	Cash flows £	30 November 2020 £
Cash at bank and in hand	172,912	2,884,485	3,057,397
Bank overdrafts	(83,684)	83,684	-
	89,228	2,968,169	3,057,397
Borrowings excluding overdrafts	(1,804,731)	1,136,458	(668,273)
	(1,715,503)	4,104,627	2,389,124

# ALFRED FRANKS & BARTLETT HOLDINGS LIMITED

## NOTES TO THE GROUP FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED 30 NOVEMBER 2020

33 Analysis of changes in net debt - company

	1 December 2019 £	Cash flows £	30 November 2020 £
Borrowings excluding overdrafts	(397,429)	124,583	(272,846)

This document was delivered using electronic communications and authenticated in accordance with the registrar's rules relating to electronic form, authentication and manner of delivery under section 1072 of the Companies Act 2006.