Registered number: 08482773

# HENRY & JAMES (ESTATE AGENTS) LIMITED FINANCIAL STATEMENTS 31 MARCH 2017

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# HENRY & JAMES (ESTATE AGENTS) LIMITED CONTENTS

				Page '
Company information	·			1 1
Balance sheet	:			2 - 3
Statement of changes in equity		· ·		4
Notes to the financial statements			, .	5 - 12

#### **COMPANY INFORMATION**

**Directors** J B Bailey P M Brahm

Company secretary P M Brahm

Registered number 08482773

Registered office 1 Motcomb Street

London SW1X 8JX

Independent auditor Blick Rothenberg Audit LLP

16 Great Queen Street

Covent Garden London

WC2B 5AH

Bankers Barclays Bank PLC

London EC3V 9EX

Solicitors Bircham Dyson Bell

50 Broadway Westminster London SW1Y 0BL

#### BALANCE SHEET AS AT 31 MARCH 2017

		• • •			•
	Note		2017 £		2016 £
Fixed assets	· .			•	
Tangible assets  Current assets	4		46,157		69,722
Debtors: amounts falling due within one year	5	427,276	•	226,238	
Cash at bank and in hand		152,155		470,883	
		579,431		697,121	
Creditors: amounts falling due within one year	6	(403,261)		(395,247)	
Net current assets	•	<del>.</del> .	176,170		301,874
Total assets less current liabilities	•	. ·	222,327	·	371,596
Creditors: amounts falling due after more than one year  Provisions for liabilities	7		<del>.</del>		(36,829)
Deferred tax		(1,257)		<b>-</b>	
		· · · · · · · · · · · · · · · · · · ·	(1,257)	· · · · · · · · · · · · · · · · · · ·	-
Net assets	<b>.</b>	_	221,070	=	334,767

#### BALANCE SHEET (CONTINUED) AS AT 31 MARCH 2017

		2017	2016
	Note	£	£
Capital and reserves			
Called up share capital		12,349	12,349
Share premium account		100,198	100,198
Profit and loss account		108,523	222,220
Total equity		221,070	334,767

The financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies' regime within Part 15 of the Companies Act 2006 and in accordance with Section 1A of Financial Reporting Standard 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland.

The financial statements have been delivered in accordance with the provisions applicable to companies subject to the small companies regime.

The company has opted not to file the profit and loss account in accordance with provisions applicable to companies subject to the small companies' regime.

Whe financial statements were approved and authorised for issue by the board and were signed on its behalf by:

PM Brahm Director

Date: 04 DICEMBER 2017

The notes on pages 5 to 12 form part of these financial statements.

## STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 MARCH 2017

	Called up share capital	Share premium account	Profit and loss account	Total equity
	£	£	£	. <b>£</b>
At 1 April 2015	12,349	100,198	6,941	119,488
Comprehensive income for the year				
Profit for the financial year	-	<u>-</u>	215,279	215,279
Total comprehensive income for the year	-	-	215,279	215,279
At 31 March 2016 and 1 April 2016	12,349	100,198	222,220	334,767
Comprehensive income for the year				•
Profit for the financial year	-	-	86,303	86,303
Total comprehensive income for the year	· -		86,303	86,303
Dividends: Equity capital	, <b>-</b>	. <del>-</del>	(200,000)	(200,000)
Total transactions with owners	-	-	(200,000)	(200,000)
At 31 March 2017	12,349	100,198	108,523	221,070

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2017

#### 1. General information

Henry & James (Estate Agents) Limited is a private company limited by shares incorporated in England. The address of its registered office and principal place of business is 1 Motcomb Street, London, SW1X 8JX

The financial statements are presented in Sterling (£).

#### 2. Accounting policies

#### 2.1 Basis of preparation of financial statements

The financial statements have been prepared under the historical cost convention and in accordance with Section 1A of Financial Reporting Standard 102, the Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland ('FRS 102') and the Companies Act 2006.

This is the first year that the financial statements have been prepared under FRS 102. The policies applied under the entity's previous accounting framework are not materially different to FRS 102 and have not impacted on equity or profit or loss.

The following principal accounting policies have been applied:

#### 2.2 Going concern

After making enquiries, the directors have a reasonable expectation that the company has adequate resources to continue in operational existence and meet its liabilities as they fall due for the foreseeable future, being a period of at least twelve months from the date these financial statements were approved. Accordingly, they continue to adopt the going concern basis in preparing the financial statements.

#### 2.3 Revenue

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the company and the revenue can be reliably measured. Revenue is measured as the fair value of the consideration received or receivable, excluding value added tax. Fees and commissions are recognised in the period in which the service to which they relate was performed. The following criteria must also be met before revenue is recognised:

#### Rendering of services

Revenue from a contract to provide services is recognised in the period in which the services are provided in accordance with the stage of completion of the contract when all of the following conditions are satisfied:

- the amount of revenue can be measured reliably;
- it is probable that the company will receive the consideration due under the contract;
- the stage of completion of the contract at the end of the reporting period can be measured reliably; and
- the costs incurred and the costs to complete the contract can be measured reliably.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2017

#### 2. Accounting policies (continued)

#### 2.4 Tangible fixed assets

Tangible fixed assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

The Company adds to the carrying amount of an item of fixed assets the cost of replacing part of such an item when that cost is incurred, if the replacement part is expected to provide incremental future benefits to the Company. The carrying amount of the replaced part is derecognised. Repairs and maintenance are charged to profit or loss during the period in which they are incurred.

At each reporting date the company assesses whether there is any indication of impairment. If such indication exists, the recoverable amount of the asset is determined which is the higher of its fair value less costs to sell and its value in use. An impairment loss is recognised where the carrying amount exceeds the recoverable amount.

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives, on a reducing balance basis.

Depreciation is provided on the following basis:

Short-term leasehold property

- Over the length of the leae

Motor vehicles

- 25% reducing balance

Fixtures and fittings

- 20% reducing balance

Office equipment

- 20% reducing balance

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in the profit and loss account.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2017

#### 2. Accounting policies (continued)

#### 2.5 Financial instruments

Financial assets and financial liabilities are recognised when the company becomes party to the contractual provisions of the instrument.

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities.

The company's policies for its major classes of financial assets and financial liabilities are set out below.

#### Financial assets

Basic financial assets, including trade and other debtors, cash and bank balances, intercompany working capital balances, and intercompany financing are initially recognised at transaction price, unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest for a similar debt instrument. Financing transactions are those in which payment is deferred beyond normal business terms or is financed at a rate of interest that is not a market rate.

Such assets are subsequently carried at amortised cost using the effective interest method, less any impairment.

#### **Financial liabilities**

Basic financial liabilities, including trade and other creditors, bank loans, loans from fellow group companies and preference shares that are classified as debt, are initially recognised at transaction price, unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest for a similar debt instrument. Financing transactions are those in which payment is deferred beyond normal business terms or is financed at a rate of interest that is not a market rate.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

#### Impairment of financial assets

Financial assets measured at cost and amortised cost are assessed at the end of each reporting period for objective evidence of impairment. If objective evidence of impairment is found, an impairment loss is recognised in the profit and loss account.

For financial assets measured at cost less impairment, the impairment loss is measured as the difference between the asset's carrying amount and the best estimate of the amount the company would receive for the asset if it were to be sold at the reporting date.

For financial assets measured at amortised cost, the impairment loss is measured as the difference between the asset's carrying amount and the present value of estimated cash flows discounted at the asset's original effective interest rate. If the financial asset has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract.

If there is a decrease in the impairment loss arising from an event occurring after the impairment was recognised, the impairment is reversed. The reversal is such that the current carrying amount does not exceed what the carrying amount would have been had the impairment not previously been

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2017

#### 2. Accounting policies (continued)

recognised. The impairment reversal is recognised in profit or loss.

Financial liabilities are derecognised when the liability is extinguished, that is when the contractual obligation is discharged, cancelled or expires.

#### Derecognition of financial assets and financial liabilities

Financial assets are derecognised when (a) the contractual rights to the cash flows from the asset expire or are settled, or (b) substantially all the risks and rewards of the ownership of the asset are transferred to another party or (c) despite having retained some significant risks and rewards of ownership, control of the asset has been transferred to another party who has the practical ability to unilaterally sell the asset to an unrelated third party without imposing additional restrictions.

#### Offsetting of financial assets and financial liabilities

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is an enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

#### 2.6 Cash and cash equivalents

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature in no more than three months from the date of acquisition and that are readily convertible to known amounts of cash with insignificant risk of change in value.

#### 2.7 Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new ordinary shares or options are shown in equity as a deduction, net of tax, from the proceeds.

#### 2.8 Finance costs

Finance costs are charged to the profit and loss account over the term of the debt using the effective interest method so that the amount charged is at a constant rate on the carrying amount. Issue costs are initially recognised as a reduction in the proceeds of the associated capital instrument.

#### 2.9 Dividends

Equity dividends are recognised when they become legally payable. Interim equity dividends are recognised when paid. Final equity dividends are recognised when approved by the shareholders at an annual general meeting. Dividends on shares recognised as liabilities are recognised as expenses and classified within interest payable.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2017

#### 2. Accounting policies (continued)

#### 2.10 Hire purchase and finance leases

Assets obtained under hire purchase contract and finance leases are capitalised as tangible fixed assets. Assets acquired by finance lease are depreciated over the shorter of the lease term and their useful lives. Assets acquired by hire purchase are depreciated over their useful lives. Finance leases are those where substantially all of the benefits and risks of ownership are assumed by the company. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

#### 2.11 Current and deferred taxation

The tax expense for the year comprises current and deferred tax. Tax is recognised in the profit and loss account, except that a charge attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

Current tax is the amount of income tax payable in respect of taxable profit for the year or prior years.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the balance sheet date in the countries where the company operates and generates income.

Deferred tax arises from timing differences that are differences between taxable profits and total comprehensive income as stated in the financial statements. These timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in the financial statements.

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the balance sheet date, except that:

- The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits; and
- Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met.

Deferred tax balances are not recognised in respect of permanent differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future tax deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax. Deferred tax is determined using tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

#### 3. Employees

The average monthly number of employees, including directors, during the year was 16 (2016 -22).

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2017

#### 4. Tangible fixed assets

•	٠.				
	Short-term leasehold property £	Motor vehicles £	Fixtures and fittings	Office equipment £	Total £
Cost or valuation	*.	•		•	
At 1 April 2016	50,800	63,686	11,046	35,639	161,171
Additions	• •		. •	3,406	3,406
Disposals	(50,800)	(13,320)	•	(634)	(64,754)
At 31 March 2017	<u> </u>	50,366	11,046	38,411	99,823
Depreciation			:		
At 1 April 2016	40,340	32,786	5,433	12,890	91,449
Charge for the period on owned assets	<u>-</u>	7,083	1,123	5,104	13,310
Disposals	(40,340)	(10,753)	•	•	(51,093)
At 31 March 2017	·	29,116	6,556	17,994	53,666
Nat ha ali walio					· · · · · · · · · · · · · · · · · · ·
Net book value			,		
At 31 March 2017	<u>.</u> .	21,250	4,490	20,417	46,157
At 31 March 2016	10,460	30,900	5,613	22,749	69,722
	· <del></del> -				

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2017

5.	Debtors	•	
		2017	2016
		£	£
	Trade debtors	393,095	185,371
	Other debtors	16,068	22,254
	Prepayments and accrued income	18,113	17,031
	Deferred taxation	-	1,582
		· · · · · · · · · · · · · · · · · · ·	
•		427,276	226,238
		· · <del></del>	
•			
6.	Creditors: Amounts falling due within one year		
		2017	2016
		£	£
	Trade creditors	4,237	2,116
	Corporation tax	29,956	56,514
٠.	Other taxation and social security	74,101	84,359
	Obligations under finance lease and hire purchase contracts	37,096	10,279
	Other creditors	173,983	227,310
	Accruals and deferred income	83,888	14,669
			<u> </u>
٠.		403,261	395,247
		•	
7.	Creditors: Amounts falling due after more than one year		
		2017	2016
		£	£
	Net obligations under finance leases and hire purchase contracts		36,829
		٠.	
8	Hire purchase and finance leases		
	Minimum lease payments under hire purchase fall due as follows:		
		2017	2016
		£	£
•	Within one year	37,096	10,279
	Between 1-2 years	-	36,829
		37,096	47,108

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2017

#### 9. Commitments under operating leases

At 31 March 2017 the company had future minimum lease payments under non-cancellable operating leases as follows:

		2017 £	2016 £
Not later than 1 year		-	46,000
Later than 1 year and not I	ater than 5 years	-	33,542

#### 10. Auditor's information

The auditor's report on the company's full financial statements was unqualified. Those financial statements were audited by Blick Rothenberg Audit LLP and the auditor's report thereon was signed by Simon Mayston (senior stautory auditor)