DIRECTORS' REPORT AND FINANCIAL STATEMENTS

AVM VISION INVESTMENTS LTD

(Registered Number 07998235)

4 July 2012



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COMPANY INFORMATION

DIRECTORS

EC Cook A Lurie

S Porter

M Storey

SECRETARY

S Porter

COMPANY NUMBER

07998235 (England and Wales)

REGISTERED OFFICE

1 Old Lodge Place St Margarets Twickenham London TW1 1RQ

AUDITOR

PKF (UK) LLP Farringdon Place 20 Farringdon Road London EC1M 3AP

Directors' report for the period ended 4 July 2012

The directors present their report and the audited financial statements for the period ended 4 July 2012

Principal activities

The company was incorporated on 20 March 2012. On 29 June 2012 1 Ordinary share of £0.01, representing 100% of the company's share capital, was issued to AVM Vision Ltd.

The principal activity of the company during the period was that of holding company for AVM Limited, which was acquired on 4 July 2012

Review of business, future developments, principal risks and uncertainties

The company did not trade in the period from incorporation until 4 July 2012, on which date it acquired 100% of the share capital of AVM Ltd. The group is well placed to make further progress in the coming year. The retention rate of the group's maintenance clients remained strong throughout the year, underpinning the strategy of focusing on recurring revenues, and the group ended the year with an excellent forward order book and order pipeline.

Directors

The directors of the company in office during the period ended 4 July 2012 were

EC Cook (appointed 4 July 2012)

A Lurie (appointed 20 March 2012)

S Porter (appointed 4 July 2012)

N Seaman (appointed 20 March 2012, resigned 4 July 2012)

M Storey (appointed 4 July 2012)

Statement as to disclosure of information to auditor

So far as each of the directors are aware at the time that this report was approved

- a) there is no relevant audit information of which the auditor is unaware, and
- b) they have taken all the steps they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information

By order of the Board

S Porter Director 15 November 2012

DIRECTORS' RESPONSIBILITIES STATEMENT

The directors are responsible for preparing the directors' report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom accounting standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period

In preparing these financial statements the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgments and accounting estimates that are reasonable and prudent,
- state whether applicable UK accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions, to disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF AVM VISION INVESTMENTS LTD

We have audited the financial statements of AVM Vision Investments Limited for the period ended 4 July 2012 which comprise the profit and loss account, the balance sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed

Respective responsibilities of directors and auditor

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements. If we become aware of any material misstatements or inconsistencies we consider the implications for our report.

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 4 July 2012 and of its loss for the period then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the directors' report for the financial year for which the financial statements have been prepared is consistent with the financial statements

Matters on which we are required to report by exception

We have nothing to report to you in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law have not been made, or
- we have not received all the information and explanations we require for our audit

IME (MK) Y KV.

Nick Whitaker (Senior statutory auditor)

for and on behalf of PKF (UK) LLP, Statutory auditor London, UK

1 November 2012

PROFIT AND LOSS ACCOUNT FOR THE PERIOD ENDED 4 JULY 2012

	<u>Notes</u>	<u>Total</u> <u>2012</u> £'000
Administrative expenses		(3)
Operating Loss		(3)
Interest payable		
Loss on ordinary activities before taxation	2	(3)
Taxation		-
Loss on ordinary activities after taxation		(3)

The results above relate entirely to continuing operations

There were no recognised gains and losses other than the loss for the year

There is no difference between the results as declared in the profit and loss account and the results on an unmodified historical cost basis

BALANCE SHEET AS AT 4 JULY 2012

	<u>Notes</u>	<u>2012</u> £'000
Fixed Assets Investments	3	10,415 10,415
Current Assets Debtors (including £8,009,000 due after one year) Cash at bank and in hand	4	8,649
Creditors: amounts falling due within one year	5	(8,914) (8,914)
Net Current Liabilities		(265)
Total Assets less Current Liabilities		10,150
Creditors: amounts falling due after more than one year	6	(10,088)
		62
Capital and Reserves Called up share capital Share premium account Profit and loss account	7 8 8	1 64 (3)
Shareholders' Funds	9	62

The financial statements on pages 6 to 11 were approved by the board of directors on 15 November 2012 and signed on its behalf by

Edward Cook Director

Notes to the Accounts for the period ended 4 July 2012

1 Accounting policies

(a) Basis of accounting

These financial statements are prepared under the historical cost convention, the accounting policies set below, and in accordance with the Companies Act 2006 and applicable accounting standards

The parent company, AVM Vision Ltd, has confirmed its intention to continue to support the company so that it may meet its liabilities as they fall due for a period of at least one year from the date of approval of these financial statements and hence the directors consider it appropriate to prepare these financial statements on a going concern basis

(b) Deferred taxation

Deferred tax is provided in full on timing differences which result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to apply when they crystallise based on current tax rates and law. Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in the financial statements. Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered. Deferred tax assets and liabilities are not discounted.

(c) Group accounts

In accordance with Section 400, Companies Act 2006 Group accounts have not been prepared on the grounds that the company is a wholly owned subsidiary of AVM Vision Limited, a company incorporated in England. Copies of AVM Vision Limited consolidated financial statements can be obtained from the Company Secretary at 1 Old Lodge Place, St Margarets, Twickenham TW1 1RQ. As a result these accounts present information about AVM Vision Investments Limited as an individual undertaking and not about its group.

(d) Cash flow statement

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The company is exempt from preparing a cash flow statement as required by Financial Reporting Standard No. 1 as it is a wholly owned subsidiary undertaking whose parent prepares consolidated accounts which include a consolidated cash flow statement.

2 Loss on ordinary activities before taxation

The loss before taxation is stated after charging auditor's remuneration for the audit of these financial statements of £2,000

}	Investments	<u>2012</u>
	Cost	£'000
	At 20 March 2012	-
	Investment in AVM Limited	10,415
	At 4 July 2012	10,415
	Impairment	
	At 20 March 2012 and 4 July 2012	
	Net book amount	
	At 4 July 2012	10,415
	At 20 March 2012	
		

Notes to the Accounts for the period ended 4 July 2012 (continued)

3 Investments (continued)

On 4 July 2012 the company acquired the whole of the share capital of AVM Ltd for an aggregate consideration of £10,415,000. Of this consideration an amount of £640,000 was placed in escrow to cover any liability arising on settlement of the Employee Benefit Trust scheme. The book and fair values of the assets and liabilities acquired were as follows.

	AVM Ltd £'000
Tangible fixed assets Stocks Debtors Cash	856 1,650 7,575 42
	10,123
Creditors < 1 year Creditors > 1 year Provisions	(8,490) (8,428) 100 (16,818)
Net Assets Goodwill	(6,695) 17,110
Consideration	10,415
Satisfied by Cash Loan notes Acquisition expenses	7,807 1,693 <u>915</u>
	10,415

The loan notes of £1,693,496 were subsequently converted into £29,590 equity and £1,663,906 preference shares in AVM Vision Investments Ltd's parent company, AVM Vision Limited

The consolidated results of AVM Ltd in the accounting period to 4 July 2012, the date of acquisition, were as follows

	£'000
Turnover	40,052
Operating profit	1,598
Profit before taxation	595
Profit after taxation	566

There were no other recognised gains and losses other than the profit above and therefore no separate statement of total recognised gains and losses has been presented

The consolidated profit after tax of AVM Ltd in the year from 1 July 2010 to 30 June 2011, the period prior to the period of acquisition, was £138,000

Notes to the Accounts for the period ended 4 July 2012 (continued)

		<u>2012</u> £'000	
4	Debtors		
	Amounts falling due within one year		
	Other debtors	640	
		640	
	Amounts falling due after one year		
	Amounts due from group companies	8,009	
		8,009	
		8,649	
_			
5	Creditors		
	Amounts falling due within one year	7.250	
	Amounts due to parent company Accruals	7,356 3	
	Other creditors	1,555	
		8,914	
		0,514	
6	Creditors		
	Amounts falling due after more than one year		
	Secured term loans	10,088	
		10,088	
		A	2042
		<u>At 4 July</u> Number	Value
		(tamber	£
7	Share Capital		
	Allotted, issued and fully paid:		
	Ordinary shares of 1p	65,410	654
		65,410	654
		-	

During the period the company allotted 65,410 ordinary shares for consideration of £65,410. The aggregate nominal value of the shraes allotted was £654.

Notes to the Accounts for the period ended 4 July 2012 (continued)

8 Statement of movement on reserves

		Share Premium £'000	Profit and Loss account £'000
	At 20 March 2012 Arising on shares issued during the period Loss for the year At 4 July 2012	64	(3)
		2012 £'000	
9	Reconciliation of movement in shareholders' funds Opening shareholders' funds Issue of shares Closing shareholders' funds	65 65	

10 Contingent liabilities

The company has given cross guarantees and floating charges over its assets in respect of facilities granted to the parent company. No loss is expected to arise in connection with these arrangements

11 Ultimate parent undertaking and related party transactions

The company is controlled by AVM Vision Limited, the parent company of the AVM group, which is registered in England and Wales and prepares group accounts. Copies of the group accounts may be obtained from the Company Secretary, 1 Old Lodge Place, St Margarets, Twickenham, London TW1 1RQ. The ultimate controlling party is The Third Alcuin Fund LP, by virtue of its majority shareholding in AVM Vision Limited.

Fees of £320,000 were paid to Alcuin Capital Partners LLP, the fund manager of the group's ultimate controlling party, The Third Alcuin Fund LP, for services provided in connection with completing the transaction to purchase the AVM Limited group. These fees form part of the 'acquisition expenses' capitalised into the £10,415,000 cost of investment, as detailed in note 13. Monitoring fees of £12,000 were also paid to Alcuin Capital Partners LLP in the year. These form part of the prepayments balance at the year end.

Loan arrangement fees of £200,000 were paid in relation to the loan facility provided by Indigo Capital V Sarl, a shareholder of AVM Vision Limited. These fees have been deducted from the term loan liability at the year end and will be released to the profit and loss account over the term of the loan. Monitoring fees of £10,000 were also paid to Indigo Capital LLP, the fund manager of Indigo Capital V Sarl, in the year. These form part of the prepayments balance at the year end.

Advantage has been taken of the exemption under Financial Reporting Standard 8 'Related Party Transactions' not to disclose transactions with entities that are part of the AVM Vision Limited group on the grounds that all the voting rights of the company are controlled by AVM Vision Limited