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### Report of the Directors and

**Financial Statements** 

for the year ended 31st December 2014

<u>for</u>

**Getronics Services UK Limited** 

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### **Getronics Services UK Limited**

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## Getronics Services UK Limited Company Information for the year ended 31st December 2014

**DIRECTORS:** 

M Cook

S Goodwin

**SECRETARY:** 

G Brown

**REGISTERED OFFICE:** 

200 Brook Drive

Green Park Reading Berkshire RG2 6UB

**REGISTERED NUMBER:** 

07966594 (England and Wales)

**INDEPENDENT AUDITORS:** 

Grant Thornton UK LLP

Chartered Accountants and Statutory Auditors

1020 Eskdale Road

Winnersh Wokingham Berkshire RG41 5TS

**SOLICITORS:** 

Howes Percival LLP,

Oxford House Cliftonville, Northampton. NN1 5PN

**BANKERS:** 

Barclays Bank plc.,

London Corporate Banking,

1 Churchill Place,

London. E14 5HP

## Getronics Services UK Limited Strategic Report for the year ended 31st December 2014

The directors present their report and the audited financial statements of the company for the year ended 31st December 2014.

### **BUSINESS REVIEW**

During the last 12 months, the company has continued to focus on developing its business for the long-term and this has included pursuing the following key initiatives, which the Board expects to result in a growing and profitable business by 2016:-

- reducing its cost base to improve profitability
- putting in place processes to drive revenue growth both organically and through acquisition
- repositioning and retraining the company's resources to develop new business in higher value propositions whilst continuing to invest and develop its traditional portfolio

The results for 2014 show considerable improvement in a number of areas over the 2013 results, in spite of significant headwinds resulting from factors outside of the direct control of the company. These factors, related to the recent economic downturn, have had a temporary adverse effect on the company achieving its targets and, as described further below, will have limited bearing on the long-term development of the business.

The company made significant improvements due to the actions noted above as is demonstrated by the 2.4% increase in its overall EBITDA% from 0.5% in 2013 to 2.9% in the year under review.

The key financial performance indicators during the year were as below:

	2014	2013	Definition, method of calculation and analysis
Services gross profit excluding depreciation and amortisation as percentage of turnover	22.1%	20.7%	Gross profit as percentage of turnover (excluding turnover and gross margin associated with the product resell business) is calculated as gross profit excluding depreciation and amortisation divided by turnover for the year. In 2014 there has been an improvement in this KPI which reflects the decisions taken by the company to address the cost base in Q4 2013 and other continuous improvement initiatives undertaken in the year.
Earnings before interest, tax, depreciation and amortisation (EBITDA) as a percentage of turnover	2.9%	0.5%	EBITDA as percentage of turnover is calculated as earnings before tax and interest adjusted for depreciation, amortisation and exceptional items such as impairments relating to fixed assets and divided by turnover for the year. In 2014 there has been a significant improvement in this KPI reflecting the decisions taken by the company to address the overall cost base and implement continuous improvement initiatives across all areas of the business.
Service revenue per full time employee (in thousands)	£93	£94	Service revenue per full time employee is calculated as service revenue for the year divided by the number of full time employees at the end of the accounting year.  Despite the fall in total revenue, service revenue per employee has remained stable and reflects the decisions taken by the company to reduce its cost base in Q4 of 2013.

### PRINCIPAL RISKS AND UNCERTAINTIES

The economic environment was one of the principal risks faced by the company as the recessionary pressures impacted the growth of the UK ICT Market. This factor coupled with its core portfolio becoming commoditised presented significant challenges. However, with the investment and the repositioning of resources and investment referred to in the business review and strategy above, the directors believe that the risks can be managed.

### FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The main financial risks faced by the company and the associated policies adopted to mitigate these risks, are explained in more detail as follows:

### Credit risk

The Company's credit risk is primarily attributable to its third party trade receivables. It monitors credit risk closely and considers that the current policy of credit checks meets the objectives of managing exposure in this area.

## Getronics Services UK Limited Strategic Report for the year ended 31st December 2014

### FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

### Liquidity risk

Management seek to ensure sufficient liquidity is available to meet the identifiable needs of the Company. The Company's short term funding is provided through an overdraft facility with its banking partner. In 2014 this has been strengthened where greater funding is available through a mixture of overdraft and revolving credit facility. The Company also looks to utilise longer-term leasing arrangements where possible to minimise pressure on short-term liquidity.

### Currency risk

As part of the Getronics Group the Company receives invoices from other group companies in foreign currency, mainly in Euros. Where possible the Company looks to offset balances within the Group to reduce the level of exposure to currency fluctuation.

### STRATEGY AND FUTURE OUTLOOK

The Company has made significant further progress since the end of the financial year, towards its goal of achieving an EBITDA margin of 7.5% within the next 2 years through the introduction of 3 key objectives:-

- 1. Focussing on being a customer intimate business throughout its operations;
- Introduction of a continuous improvement philosophy, ensuring the business maintains a drive to become relentlessly
  efficient;
- 3. Developing and driving profitable sales growth.

### **GOING CONCERN**

The directors believe that the New Shareholder Sales Growth plan and Portfolio Offering will create a sustainable business which will enable the company to trade profitably. The company will grow organically by strengthening its existing portfolio whilst it also continues to develop new offerings. This organic growth will be reinforced by strategic acquisitions where possible. The directors are aware of the current economic climate, financial risks and business uncertainties and have a framework to monitor and mitigate these risks. The parent company has indicated its willingness to support the company for the foreseeable future.

The directors of the company have prepared the financial statements on the going concern basis.

ON BEHALF OF THE BOARD:

Director: S Goodwin

Date: 29/9/2015

## Getronics Services UK Limited Directors' Report for the year ended 31st December 2014

### PRINCIPAL ACTIVITIES

The principal activity of the company in the year under review was that of the provision of ICT Services and its portfolio comprised of the following service categories:

Workspace Management Technology Transformation Communications Security Applications Online Services

The UK operation employees in excess of 500 staff and are part of the Getronics Group.

### **DIVIDENDS**

No dividends will be distributed for the year ended 31st December 2014 (period ended 2013: £nil).

### **DIRECTORS**

The directors who have held office during the period from 1st January 2014 to the date of signing this report are as follows:

M Cook S Goodwin

Both the directors are eligible to offer themselves for election at the forthcoming first Annual General Meeting.

The company had third party indemnity provision for the benefit of the directors in force during the period of these accounts and up to the date of the signing of the report.

### **EMPLOYEES**

Applications for employment by disabled persons are always fully considered, bearing in mind the respective aptitudes and abilities of the applicant concerned. In the event of members of staff becoming disabled every effort is made to ensure that their employment with the company continues and the appropriate training, career development and promotion of a disabled person should, as far as possible, be identical to that of a person who does not suffer from a disability.

Consultation with employees or their representatives is provided at all levels, with the aim of ensuring that their views are taken into account when decisions are made that are likely to affect their interests and that all employees are aware of the financial and economic performance of their business units and of the company as a whole. Communications with all employees continues through internal announcements, website articles and briefing groups and the distribution of the annual report.

### COMPANY'S POLICY ON PAYMENT OF CREDITORS

The company is responsible for agreeing the terms and conditions, including terms of payment, under which business transactions with the company's suppliers are conducted.

While the company does not follow any single external code or standard, in line with Getronics Group policy, payments to suppliers are made in accordance with the agreed terms, provided that the supplier is also complying with all relevant terms and conditions. The number of days' purchases outstanding as at 31st December 2014, calculated by reference to the amount owed to trade creditors at the year end as a proportion of the amounts invoiced by suppliers during the period, was 60 days.

### POLITICAL AND CHARITABLE CONTRIBUTIONS

The company did not make any political or charitable donations during 2014 (2013: £nil).

### EVENTS SINCE THE END OF THE PERIOD

There are no significant events since the balance sheet date.

## Getronics Services UK Limited <u>Directors' Report</u> for the year ended 31st December 2014

### STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Strategic Report, the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the financial statements in accordance with International Financial Reporting Standards (IFRS) as adopted by the European Union. Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable International Financial Reporting Standards (IFRS) as adopted by the European Union, have been followed; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for the maintenance and integrity of the company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

### STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that they ought to have taken as directors in order to make themselves aware of any relevant audit information and to establish that the company's auditors are aware of that information.

### INDEPENDENT AUDITORS

The auditors, Grant Thornton UK LLP, will be proposed for re-appointment at the forthcoming Annual General Meeting.

ON BEHALF OF THE BOARD:

Director: S Goodwin

Date: 29/9 2015

### Getronics Services UK Limited **Independent Auditors' Report to the Members of Getronics Services UK Limited**

We have audited the financial statements of Getronics Services UK Limited for the year ended 31 December 2014 which comprise the income statement, the statement of comprehensive income, the statement of financial position, the statement of changes in equity, the statement of cash flow and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and International Financial Reporting Standards (IFRSs) as adopted by the European Union.

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

### Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement set out on page 5, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

### Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the Financial Reporting Council's website at www.frc.org.uk/apb/scope/auditscopeukprivate.

### Opinion on financial statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2014 and of its loss for the year then ended;
- have been properly prepared in accordance with IFRSs as adopted by the European Union; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

### Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Strategic Report and Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

### Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- · adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

GRANTTHORNTON UK LLP

Nicholas Watson for and on behalf of Grant Thornton UK LLP **Chartered Accountants Statutory Auditor** 

Reading
Date: 29 [9]

2015

## Getronics Services UK Limited Income Statement for the year ended 31st December 2014

	Notes	Year ended 31 <sup>st</sup> Dec 2014 £'000	Year ended 31st Dec 2013
Revenue		55,461	63,837
Cost of sales		(46,467)	(55,024)
Gross profit		8,994	8,813
Administrative expenses	3	(11,793)	(13,638)
Operating loss before exceptional items	<del></del> -	(2,799)	(4,825)
Exceptional administrative expenses		(1,200)	(1,378)
Operating loss		(3,999)	(6,203)
Finance costs	4	(1,537)	(926)
Loss before income tax		(5,536)	(7,129)
Income tax	6	-	963
Loss for the year	17	(5,536)	(6,166)

## Statement of Comprehensive Income for the year ended 31st December 2014

	Year ended 31 <sup>st</sup> Dec 2014 £'000	Year ended 31st Dec 2013 £'000
Loss for the year	(5,536)	(6,166)
Other comprehensive income	-	-
Total comprehensive loss for the year	(5,536)	(6,166)

The notes form part of these financial statements

### Getronics Services UK Limited (Registered number 07966594) Statement of Financial Position as at 31st December 2014

	Notes	2014	2013
		£'000	£'000
ASSETS			
NON-CURRENT ASSETS	9	6 600	7 200
Property, plant and equipment		6,600	7,399
Goodwill	7	1,321	1,321
Intangible assets	8	1,979	2,633
Investment in subsidiary	10	265	265
		10,165	11,618
CURRENT ASSETS	40	4.40	207
Inventories	12	162	207
Trade and other receivables	12	20,664	24,159
Cash and cash equivalents	13	<u>-</u>	193
		20,826	24,559
TOTAL ASSETS		30,991	36,177
			-
EQUITY			
SHAREHOLDERS' EQUITY	14	6,523	2,523
Called up share capital			*
Share premium	14	7,662	7,162
Retained losses	15	(14,006)	(8,470)
TOTAL EQUITY		179	1,215
LIABILITIES			
NON-CURRENT LIABILITIES	16		1 247
Trade and other payables		1 150	1,347
Borrowings	17	1,158	1,826
Provisions for other liabilities and charges	19	-	495
CHINDENIT I I A BH AMARI		1,158	3,668
CURRENT LIABILITIES	17	22 722	25.222
Trade and other payables	16	23,733	25,232
Bank overdrafts and borrowings	17	5,545	4,993
Provisions for other liabilities and charges	19	376	1,069
		29,654	31,294
TOTAL LIABILITIES		30,812	34,962
TOTAL EQUITY AND LIABILITIES	_	30,991	36,177

The financial statements on pages 7 to 28 were approved by the Board of Directors on 29,2015 and were signed on its behalf by:

Director

S Goodwin 2°

# Getronics Services UK Limited Statement of Changes in Equity for the year ended 31st December 2014

	Called up share capital £'000	Share premium £'000	Retained earnings £'000	Total equity £'000
1st January 2013	1,251	-	(2,304)	(1,053)
Issue of share capital	1,272	7,162	-	8,434
Total comprehensive loss	-	-	(6,166)	(6,166)
Balance at 31st December 2013	2,523	7,162	(8,470)	1,215
	Called up share capital £'000	Share premium £'000	Retained earnings £'000	Total equity £'000
1st January 2014	2,523	7,162	(8,470)	1,215
Issue of share capital	4,000	500	-	4,500
Total comprehensive loss	-	-	(5,536)	(5,536)
Balance at 31st December 2014	6,523	7,662	(14,006)	179

# Getronics Services UK Limited Statement of Cash Flows for the year ended 31st December 2014

		Year ended	Year ended
		31st Dec	31st Dec
	<b></b>	2013	2014
	Notes	£,000	£'000
Cash flows from operating activities	•	4.000	(14.001)
Cash generated from operations	1	4,008	(14,001)
Interest paid		(1,537)	(926)
Net cash from operating activities		2,471	(14,927)
Cash flows from investing activities			
Investment in subsidiary undertaking		<del>-</del>	(265)
Purchase of intangible fixed assets		(119)	(438)
Purchase of tangible fixed assets		(1,356)	(1,979)
Net cash from investing activities		(1,475)	(2,682)
Cash flows from financing activities			
Share issue		4,500	8,434
(Repayment) / advance of intercompany loans		(4,988)	4,403
Short term borrowings		4,000	-
Repayment of finance of leases		(1,253)	(2,352)
Net cash from financing activities		2,259	10,485
Increase / (decrease) in cash and cash		3,255	(7,124)
equivalents  Cash and cash equivalents at beginning of period		(3,769)	3,355
Cash and cash equivalents at end of period		(514)	(3,769)
•		<del></del>	<del></del>

### <u>Getronics Services UK Limited</u> <u>Notes to the Statement of Cash Flows</u> <u>for year ended 31st December 2014</u>

## 1. RECONCILIATION OF LOSS BEFORE INCOME TAX TO CASH GENERATED FROM OPERATIONS

	Year ended 31 <sup>st</sup> Dec 2013 £'000	Year ended 31 <sup>st</sup> Dec 2014 £'000
Loss before income tax	(5,536)	(7,129)
Interest paid	1,537	926
Depreciation	2,740	3,054
Amortisation of intangible assets	773	1,024
Impairment of investments	-	581
Decrease in inventories	45	630
Decrease in trade and other receivables	3,495	307
Increase/(decrease) in trade and other payables	2,142	(12,279)
Decrease in provisions	(1,188)	(1,115)
Cash generated from / (used in) operations	4,008	(14,001)

### 2. CASH AND CASH EQUIVALENTS

The amounts disclosed on the statement of cash flow in respect of cash and cash equivalents are in respect of these statements of financial position amounts:

	2014	2013
	£'000	£,000
Cash at bank	· -	193
Bank overdraft	(514)	(3,962)
Cash and cash equivalents	(514)	(3,769)

### <u>Notes to the Financial Statements</u> for the year ended 31st <u>December 2014</u>

### 1. ACCOUNTING POLICIES

### **Basis of preparation**

These financial statements have been prepared in accordance with International Financial Reporting Standards as adopted European Union (IFRSs as adopted by the EU), IFRIC interpretations and the Companies Act 2006 applicable to companies reporting under IFRS. The financial statements have been prepared under the historical cost convention.

The preparation of financial statements in conformity with IFRSs requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statement, are disclosed in the note Key management assumptions, Critical accounting estimates and judgements.

### Consolidation

The company was, at the end of the year, a wholly owned subsidiary of another company incorporated in the EU and in accordance with section 400 of the Companies Act 2006, is not required to produce, and has not published consolidated accounts.

These separate financial statements contain information about Getronics Services UK Limited as an individual company and do not contain consolidated financial information as the parent of a group. The Company has taken advantage of the exemption under IAS 27, "Consolidated and separate financial statements", from the requirement to prepare consolidated financial statements as it and its subsidiary are included by full consolidation in the consolidated statements of its parent.

### Going Concern

The directors believe that the New Shareholder Sales Growth plan and Portfolio Offering will create a sustainable business which will enable the company to trade profitably. The directors are aware of the current economic climate, financial risks and business uncertainties and have a framework to monitor and mitigate these risks. The parent company has indicated its willingness to support the company for the foreseeable future.

The directors of the company have prepared the financial statements on the going concern basis.

### Revenue recognition

Revenue is recognised on long term contracts based on the percentage of the contract completed based on the achievement of recognised milestones or management assessments to the extent that work has been completed.

Profit recognised on long term contracts is determined based on the total contract profit, which is estimated by reference to the total cost incurred to date plus total estimated costs to completion. Profit is recognised from the point at which it is reasonably certain that the profit will be earned. Provision is made for all foreseeable losses based on circumstances identified at the balance sheet date.

Product revenues, sales of goods are recognised when goods are delivered and title has passed.

Interest is accrued on a time basis, by reference to the principal outstanding and at the interest rate applicable.

Expenditure incurred to date is recorded as work in progress less amounts billed on account and any provision for foreseeable future losses.

### Goodwill

Goodwill arising on the acquisition of the trade and assets of Getronics UK Limited is included as a separate line on the Statement of Financial Position, being the difference between the cost of the acquired assets and the fair values of the company's identifiable assets and liabilities. Goodwill is recognised as an asset and is tested for impairment annually or on such other occasions that events or changes in circumstances indicate that it might be impaired. Details of calculated goodwill are shown in note 7.

### **Impairment**

The company reviews the carrying amounts of its tangible and intangible assets with finite lives to determine whether there is any indication that those assets have suffered an impairment loss on an annual basis. Goodwill arising on acquisition is allocated to cash-generating units. The recoverable amount of the cash-generating unit to which goodwill has been allocated is tested annually for impairment, or on such other occasions that events or changes in circumstances indicate that it might be impaired.

The Directors are of the opinion that the assets have not suffered any impairment during the period.

## <u>Notes to the Financial Statements continued</u> for the year ended 31<sup>st</sup> <u>December 2014</u>

### **ACCOUNTING POLICIES - continued**

### New standards adopted

There are no IFRSs or IFRIC interpretations that are effective for the first time in the financial period beginning on or after 1<sup>st</sup> January 2014 that would be expected to have a material impact on the Company.

### New standards and interpretations not yet adopted

A number of new standards and interpretations are effective for period after 1<sup>st</sup> January 2014, and have not been applied in preparing these financial statements. None of these is expected to have a significant effect on the statements of the Company:

- IFRS 11 Joint Arrangements
- IAS19 Employee benefits.
- IFRS 9 Financial instruments
- IFRS 15 Revenue from Contracts with Customers
- IFRIC 21 Levies

There are no other IFRSs or IFRIC interpretations that are not yet effective that would be expected to have a material impact on the Company.

### Property, plant and equipment

Property, plant and equipment are shown at the lower of cost or net realisable value. Depreciation is provided on a straight line basis at the following annual rates in order to write off each asset over its estimated useful economic life or, if held under a finance lease, over the lease term, whichever is the shorter.

Freehold property - 20 years

Leasehold property - 25 years or the period of the lease if shorter

Machinery & equipment - 20% on cost Fixtures & fittings - 25% on cost MIS equipment - 33% on cost

### Intangible fixed assets

Intangible fixed assets are amortised on a straight line basis over their expected life:-

Customer contracts and relations - 20% on cost Computer software - 50% on cost

Amortisation is charged within the administrative line in the company's Income Statement.

### **Inventories**

Inventories are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items. A first in first out cost basis is applied when valuing inventories.

### Tavation

Current taxes are based on the results shown in the financial statements and are calculated according to local tax rules, using tax rates enacted or substantially enacted by the statement of financial position date.

Deferred tax is accounted for using the balance sheet liability method in respect of temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax basis used in the computation of taxable profit.

### Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the statement of financial position. Those held under hire purchase contracts are depreciated over their estimated useful lives. Those held under finance leases are depreciated over their estimated useful lives or the lease term, whichever is the shorter.

The interest element of these obligations is charged to the income statement over the relevant period. The capital element of the future payments is treated as a liability.

Rentals paid under operating leases are charged to the income statement on a straight line basis over the period of the lease.

### <u>Notes to the Financial Statements continued</u> for the year ended 31st December 2014

### **ACCOUNTING POLICIES - continued**

### **Key management assumptions**

### Critical accounting estimates and judgements

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The company makes estimates and assumptions concerning the future. The resulting accounting estimates may differ from the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are noted below:

#### Estimates

Onerous lease provisions have been estimated based on the current cost of vacant property leases for the remaining term of the leases. A discount rate of 10% has been applied to the provision being managements estimated adjustment to re-state the cost at its future value. The provisions are released over the unexpired period of the lease to the profit and loss account.

Deferred tax was attributed to the timing differences in respect of estimated Fair Value adjustments to intangible assets and inventory using the estimated Corporation Tax rate of 21%, being the effective rate from 1st April 2014.

### **Judgements**

The dilapidation provision is provided for the anticipated cost of restoring the leasehold property to their original state, the provision is based on management judgement of those costs with independent valuations obtained periodically to validate management's provision. An independent valuation was conducted at 31st December 2012 and an update to this was provided for the year ended 31st December 2014.

The cost of transitioning major contracts has been held on the Statement of Financial Position and amortised evenly over the life of the contract. This reflects the costs of transitioning the services from one provider to another, however if at any time over the life of the contract, management perceive that they will not be able to cover the costs at the rates provided then an additional release is made to the Income Statement based on the value of the anticipated shortfall.

Management have performed an impairment review of goodwill and intangible assets based on 5 year budget projects and forecasts. A discount rate of 8% has been applied. In their opinion no impairment provision is required for the year under review.

### Share capital

Share capital is disclosed at the value at which the shares were issued. Different classes of share capital are disclosed in accordance with the disclosure requirements of the Companies Act 2006.

### **Exceptional items**

One off costs not related to the normal trading activity of the business have been applied to exceptional items. These costs include the cost of restructuring the business and the IT costs incurred in carving out the Getronics environment from its previous parent company's environment.

### Financial instruments

Financial assets and financial liabilities are recognised on the company's statement of Financial Position when the company has become a party to the contractual provisions of the instrument.

### Trade receivables

Trade receivables are stated at their nominal value as reduced by appropriate allowances for estimated irrecoverable amounts. Credit risk assessments are performed on all new customers before contracting with them with subsequent reviews performed at defined periods.

### Intercompany borrowing

Interest bearing intercompany loans are recorded at the proceeds received. Finance charges are accounted for on an accruals basis and are added to the carrying amount of the instrument to the extent that they are not settled in the period in which they arise.

### Trade payables

Trade payables are stated at their nominal value.

### Cash and cash equivalents

The Company had a overdraft facility in place at the year end, therefore cash and cash equivalents are stated at their nominal value. Finance charges are accounted for on an accruals basis and are settled in the period in which they arise.

## <u>Getronics Services UK Limited</u> <u>Notes to the Financial Statements continued</u> <u>for the year ended 31<sup>st</sup> December 2014</u>

### **ACCOUNTING POLICIES continued**

### Financial Instruments - continued

### Finance lease borrowings

Interest bearing finance leases are recorded at the proceeds received. Direct issue costs are expensed in the period in which payment is taken. Finance charges, including premiums payable on settlement, are accounted for on an accruals basis and are prepaid to the extent that payment is made in advance.

Financial instruments by category

		Other financial liabilities at	
	Loans and	amortised	2014
	Receivables	cost	Total
	£'000	£'000	£'000
Assets per Statement of Financial Position			
Trade and other receivables excluding prepayments	12,291	_	12,291
Intercompany trade receivables	5,933	-	5,933
Cash and cash equivalents	-	-	-
Total	18,224	•	18,224
Liabilities per Statement of Financial Position			
Borrowings excluding finance leases	_	10,377	10,377
Finance lease liabilities	_	2,189	2,189
Trade and other payables excluding excluding non-financial liabilities	_	14,131	14,131
Intercompany trade payables	_	3,739	3,739
Bank overdraft	_	514	514
Total		30,950	30,950
		Other	
		financial	
		liabilities at	
	Loans and	amortised	2013
	Receivables	cost	Total
	£'000	£'000	£'000
Assets per Statement of Financial Position			
Trade and other receivables excluding prepayments	19,937	-	19,937
Intercompany trade receivables	522	-	522
Cash and cash equivalents	193		193
Total	20,652		20,652
Liabilities per Statement of Financial Position			
Borrowings excluding finance leases	-	15,328	15,328
Finance lease liabilities	-	2,857	2,857
Trade and other payables excluding excluding non-financial liabilities	_	13,976	13,976
Intercompany trade payables		1,237	1,237
Total	-	33,398	33,398

### **Derivative financial instruments**

No hedging derivatives were held at the year end. The foreign currency contracts held at year end related to intercompany trade balances. The foreign currency gains and losses are incurred in the week in which payments are made or the monies received. The gains or losses are recognised in the income statement in the period or periods during which the foreign currency transaction affects the income statement.

### <u>Notes to the Financial Statements continued</u> for the year ended 31st <u>December 2014</u>

### **ACCOUNTING POLICIES - continued**

### **Employee benefit costs**

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to the income statement in the period to which they relate.

### Foreign currency

Monetary assets and liabilities denominated in foreign currencies at the year-end are reported at the rate of exchange prevailing at the year end. Transactions denominated in foreign currencies are recorded at actual exchange rates at the date of the transaction. Any gain or loss arising from a change in exchange rates subsequent to the date of transaction is included as an exchange gain or loss in the income statement.

### **Provisions**

Provisions are recognised when the company has a present obligation as a result of a past event which it is probable will result in an outflow of economic benefits that can be reasonably estimated.

Provisions for restructuring costs are recognised when the company has a detailed formal plan for the restructuring which has been notified to affected parties.

### Financial risk management

The company's activities expose it to a variety of financial risks: market risk (including currency risk, cash flow and interest risk) credit risk and liquidity risk. Finance requirements are reviewed by the Board and Corporate Finance on a monthly basis.

The treasury functions of the company are responsible for managing fund requirements which includes banking and cash flow management. Interest and foreign exchange exposures also form part of the treasury management responsibilities, ensuring adequate liquidity to meet the company's responsibilities.

#### Interest rate risk

The company finances its operations through a mixture of cash, intercompany loans and finance leases borrowings which are at fixed rates of interest. Management periodically reviews these to ensure that the rates are reasonable.

### Liquidity risk

Liquidity risk is the risk that the company will not be able to meet its financial obligations as they fall due. Cash flow forecasting is performed and aggregated at group level, company and Group finance monitors rolling forecasts for liquidity requirements to ensure the company has sufficient cash to meet its operational needs. Such forecasting takes into account consideration of the company's debt financing obligations. At 31st December 2014 the company held £20.8m (2013: £24.6m) of liquid assets and other current assets expected to readily generate cash inflows for managing liquidity risk.

The amounts disclosed in the table below are the contractual maturities of financial liabilities, including estimated interest payments.

	6 months or less £'000	6-12 months £'000	1-2 years £'000	2-5 years £'000
2014				
Finance lease liabilities (inc. interest)	538	567	1,002	435
Intercompany loans (inc interest)	-	4,782	-	_
Trade and other payables (excludes accruals and				
deferred revenue)	16,092	-	-	-
2013	6 months or less £'000	6-12 months £'000	1-2 years £'000	2-5 years £'000
Finance lease liabilities (inc. interest)	512	539	1,008	1,446
Intercompany loans (inc interest)			1,008	1,440
Trade and other payables (excludes accruals and	1,938	257	10	-
deferred revenue)	15,833			

### Getronics Services UK Limited Notes to the Financial Statements continued for the year ended 31st December 2014

### Financial risk management - continued

### Currency risk

The company is exposed to currency risk on purchases, sales, borrowings and cash that are denominated in a currency other than GBP- primary currency. Foreign exchange risk arises from transactions booked in foreign currencies. Currently the company's exposure to third party foreign exchange risk is not significant but the company monitors the foreign currency requirements and would hedge foreign currency exchange risk exposure as it becomes necessary.

### Credit risk

The company manages credit risk for each new client before agreeing contracted payment and delivery terms and conditions. Credit risk arises from cash and financial borrowings as well as credit exposure to suppliers and customers, including outstanding receivables and committed transactions. If customers have an independent credit risk rating this is used to establish an approved credit rating, however in the event that this is not available credit management perform a credit risk assessment taking into account its financial position, past experience and other factors. Individual risk limits are set based on internal and external ratings in accordance with agreed company limits. Utilisation of credit limits are monitored on a regular basis.

No credit limits were exceeded during the year and management does not believe the company has any significant concentrations of credit risk.

### Capital management

The company's objective when managing capital is to safeguard the company's ability to continue as a going concern. The directors believe that the New Shareholder Sales Growth plan and Portfolio Offering will create a sustainable business which will enable the company to trade profitably. The directors are aware of the current economic climate, financial risks and business uncertainties and have a framework to monitor and mitigate these risks. The parent company has indicated its willingness to support the company for the foreseeable future.

### Bank

During 2014 the company renewed its overdraft facility and also arranged a new revolving credit facility with its bankers, Barclays. The overdraft balance at 31st December 2014 was £514,000 and the balance on the revolving credit facility was £4,000,000.

#### 2. EMPLOYEES AND DIRECTORS

	Year ended 31 <sup>st</sup> Dec 2014 £000	Year ended 31st Dec 2013 £000
Wages and salaries	21,077	23,432
Social security costs	2,312	2,618
Other pension costs	743	704
Other pension costs		
Staff costs	24,132	26,754
		Year ended 31st Dec 2013 (Number)
Staff costs	as follows: Year ended 31st Dec 2014	Year ended 31st Dec 2013
Staff costs  The average monthly number of employees during the year was	year ended 31st Dec 2014 (Number)	Year ended 31st Dec 2013 (Number)

### <u>Notes to the Financial Statements continued</u> for the year ended 31<sup>st</sup> December 2014

### **EMPLOYEES AND DIRECTORS - continued**

	Year ended 31 <sup>st</sup> Dec 2014 £'000	Year ended 31st Dec 2013 £'000
Directors' emoluments (including benefits in kind)	655	522
Directors' pension contributions to money purchase schemes	79	61

The directors' remuneration shown above (excluding pension contributions) includes amounts paid to the highest paid director as follows:

	Year ended 31st Dec 2014 £'000	Year ended 31st Dec 2013 £'000
Aggregate emoluments (including benefits in kind) Pension contributions paid	468 62	373 43

The number of directors to whom retirement benefits were accruing was as follows:

	Year ended 31st Dec	Year ended 31st Dec
	2014 £'000	2013 £'000
Money purchase schemes	2	2

### 3. EXCEPTIONAL ITEMS

Following the acquisition of the trade and assets of Getronics UK Limited on 1st May 2012 by Getronics Services UK Limited the company initiated a cost review programme. The key business areas included the transition and novation of the acquired trade and field staff business. Exceptional costs reported in the period related to the KPN Separation Programme and Operational Alignment to the New Sales Growth Plan.

In 2014 the dispute between Getronics and P&O Ferries following the termination of the outsourcing agreement in February 2013 was resolved leading to the exceptional charge noted below.

	Year ended	Year ended
	31st Dec	31st Dec
	2014	2013
	£,000	£'000
Employee related restructuring costs	390	1,378
Settlement of commercial dispute	810	-
Exceptional items	1,200	1,378

### 4. FINANCE COSTS

	Year ended 31 <sup>st</sup> Dec 2014 £'000	Year ended 31st Dec 2013 £'000
Intercompany loan interest	663	392
Interest paid on finance leases	438	310
Bank overdraft interest	244	86
Other finance costs	192	138
Finance costs	1,537	926

### <u>Notes to the Financial Statements continued</u> for the year ended 31<sup>st</sup> December 2014

### 5. LOSS BEFORE INCOME TAX

The loss before income tax is stated after charging:

	Year ended 31 <sup>st</sup> Dec 2014	Year ended 31st Dec 2013
	£'000	£'000
Cost of sales:		
Employee benefit expenses	18,023	20,177
Other operating leases	508	493
Depreciation – owned assets	1,403	1,784
Depreciation – assets on hire purchase contracts or finance leases	1,049	1,093
Amortisation of intangible assets – software	59	333
Administration expenses:		
Employee benefit expenses	6,109	6,578
Depreciation own assets	288	177
Amortisation of intangible assets - customer contracts and relations	714	691
Foreign exchange loss	727	472
Auditors' remuneration – audit services	65	65

### 6. INCOME TAX

### Analysis of tax expense

No liability to UK corporation tax arose on ordinary activities for the year/period.

The tax charge is based on the loss for the period and comprises:

Year o	ended	Year ended
31	st Dec	31st Dec
	2014	2013
	£'000	£'000 .
Current tax		
UK corporation tax	_	-
Total current tax		-

The charge for the year/period can be reconciled to the loss per the income statement as follows:

	Year ended 31 <sup>st</sup> Dec 2014 £'000	Year ended 31st Dec 2013 £'000
Loss before income tax	(5,536)	(6,203)
Tax on the standard rate in the UK 21.5% (2013 – 23.3%)	(1,190)	(1,445)
Effects of:		
Expenses not deductible for tax purposes	374	395
Tax losses available to carry forward	816	1,050
Release of deferred tax provision	-	963
Current tax charge for the year	<u> </u>	963

Deferred tax was attributed to the timing differences in respect of intangible assets and inventory, the main corporation tax has reduced from 23% to 21% from 1<sup>st</sup> April 2014. Deferred tax balances have therefore been revalued to 21% at the period end as this is the rate based on legislation that had been substantively enacted at the balance sheet date.

### <u>Notes to the Financial Statements - continued</u> for the year ended 31st December 2014

### 7. GOODWILL

	£'000
Cost	•
At 1 January 2014 and 31 December 2014	1,902
Accumulated amortisation	
At 1 January 2014	(581)
Charge for the year	-
Impairment charge for the year	
At 31 December 2014	(581)
Net book value	
At 31 December 2014	1,321
At 31 December 2013	1,321

### Impairment

The company reviews the carrying amounts of its tangible and intangible assets with finite lives to determine whether there is any indication that those assets have suffered an impairment loss on an annual basis. Goodwill arising on acquisition is allocated to cash-generating units. The recoverable amount of the cash-generating unit to which goodwill has been allocated is tested annually for impairment, or on such other occasions that events or changes in circumstances indicate that it might be impaired.

An impairment review was performed 31st December 2014, the assumptions used in the model were terminal growth rate of 2.25% and a discount rate of 9.8% the model looked to estimate net present value of cash generating assets at that date. The cash flows were based on projected revenue and EBIT, depreciation, capital expenditure and tax using the latest forecasts and budgets. As a result of this review the Directors are of the opinion that the assets had not suffered any further impairment.

### 8. INTANGIBLE ASSETS

	Customer contracts & relations costs	Computer software	Totals	
	£'000	£,000	£'000	
Cost				
At 1 January 2014	3,575	609	4,184	
Additions	<u></u>	119	119	
At 31 December 2014	3,575	728	4,303	
Accumulated amortisation				
At 1 January 2014	(1,168)	(383)	(1,551)	
Charge for the year	(714)	(59)	(773)	
At 31 December 2014	(1,882)	(442)	(2,324)	
Net book value				
At 31 December 2014	1,693	286	1,979	
At 31 December 2013	2,407	226	2,633	

The future value of customer contracts and relations represents the value that arose on the acquisition of the trade and assets of Getronics UK Ltd. The asset is being amortised on a straight line basis over 60 months. The directors do not believe that there has been a material change to the valuation or the amortisation assumptions. An impairment review was performed at 31st December 2014, the assumptions used in the model were terminal growth rate of 2.25% and a discount rate of 9.8% the model looked to estimate net present value of cash generating assets at that date. The cash flows were based on projected revenue and EBIT, depreciation, capital expenditure and tax using the latest forecasts and budgets. As a result of this review the Directors are of the opinion that the assets had not suffered any further impairment.

## Getronics Services UK Limited Notes to the Financial Statements - continued for the year ended 31st December 2014

### 9. PROPERTY, PLANT AND EQUIPMENT

	Freehold property £'000	Leasehold I property £'000	Machinery & equipment £'000	Fixtures & fittings £'000	MIS Equipment £'000	Total £'000
Cost						
At 1 January 2014	2,521	- 712	2,930	27	5,949	12,139
Additions	189	14	185	49	1,504	1,941
Disposals		-	-	-	-	-
At 31 December 2014	2,710	726	3,115	76	7,453	14,080
Accumulated depreciation						
At 1 January 2014	(1,344)	(448)	(1,547)	(17)	(1,384)	(4,740)
Charge for the year	(85)	(203)	(734)	(17)	(1,701)	(2,740)
Disposals	`	` _	` _	`	-	
At 31 December 2014	(1,429)	(651)	(2,281)	(34)	(3,085)	(7,480)
Net book value						
At 31 December 2014	1,281	75	834	42	4,368	6,600
At 31 December 2013	1,177	264	1,383	10	4,565	7,399

The net book value of MIS Equipment includes £2,138k in respect of assets held under hire purchase contracts or finance leases.

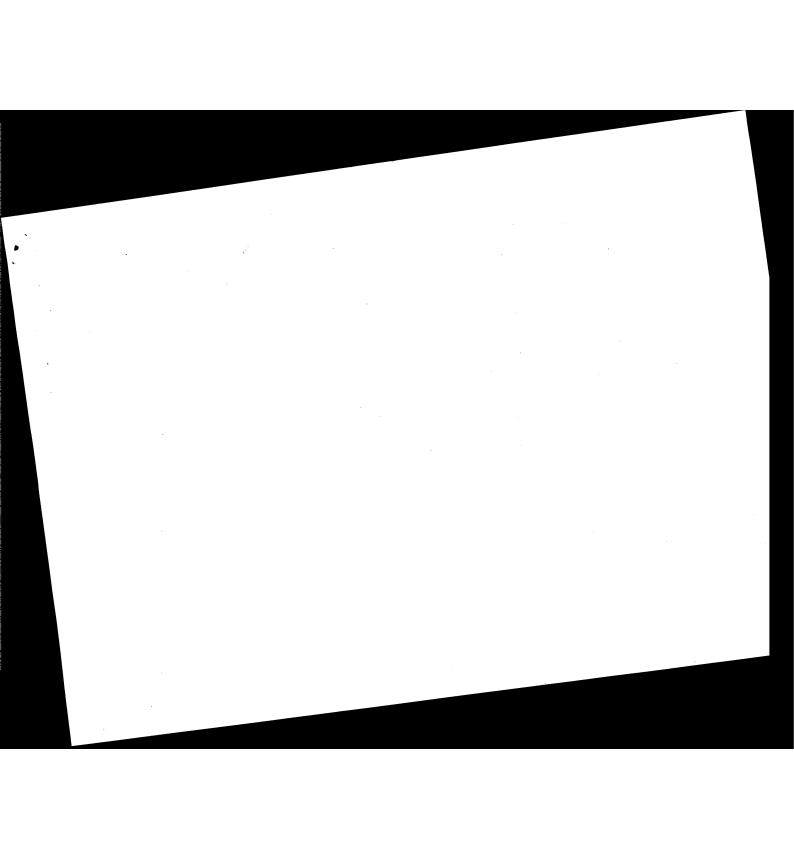
### 10. EQUITY INVESTMENTS

	2014 £'000	2013 £'000
Investment in subsidiary	265	265
	265	265

The equity investment relates to the acquisition of Getronics Unified Communications Ltd, a wholly owned subsidiary of Getronics Services UK Ltd.

### 11. INVENTORIES

	2014 £'000	2013 £'000
Finished goods	162	207
	162	207



### <u>Getronics Services UK Limited</u> <u>Notes to the Financial Statements – continued</u> for the year ended 31<sup>st</sup> December 2014

### 12. TRADE AND OTHER RECEIVABLES

	2014	2013
	£'000	£'000
Trade receivables	8,261	10,762
Less: provision for impairment of trade receivable	-	-
Trade receivables – net	8,261	10,762
Prepayments	2,440	3,700
Receivables from related parties (note 25)	5,933	522
Accrued revenue	3,534	5,187
Other debtors	496	3,988
Current portion	20,664	24,159

There were no non-current receivables at the 31st December 2014.

There were no fair value adjustments applied to any of the trade and other receivables at 31st December 2014, therefore the amounts are stated at nominal value.

As at 31st December 2014, trade receivable of £8,261k were fully performing.

As at 31st December 2014, trade receivables of £503k were past due but not impaired. These relate to a number of independent customers for whom there is no recent history of default. The aging analysis of these trade receivables is as follows:

	2014 £'000	2013 £'000
3 to 6 months	503	1,498

As at 31st December 2014 no trade receivables were impaired. It is expected that all receivables overdue will be recoverable. The aging of these receivable is per the table above.

The carrying amounts of the company's trade and other receivables are denominated in the following currencies:

	2014	2013
	£'000	£'000
GBP	8,080	10,512
EUR	181	312
USD	-	(62)
	8,261	10,762

The other classes within trade receivables do not contain impaired assets.

The maximum exposure to credit risk at the reporting date is the carrying value of each class of receivables mentioned above. The company does not hold any collateral as security.

### Credit quality of accounts receivable

The credit quality of accounts receivable that are neither past due nor impaired can be assessed by reference to an internal Credit assessment. This is based on historical information and external credit rating reviews about counterparties credit history and performance. No counterparties have credit rating based solely on external rates.

### <u>Getronics Services UK Limited</u> <u>Notes to the Financial Statements – continued</u> <u>for the year ended 31st December 2014</u>

TRADE AND OTHER RECEIVABLES - continued		
	2014	201
Trade Receivables	£'000	£'00
Trade Receivables		
Counterparties with external credit rating:	-	
Counterparties with internal ratings:		
High risk		
Normal and low risk	8,261	10,7
Total unimpaired trade receivables	8,261	10,7
CASH AND CASH EQUIVALENTS		
·	2014	201
	£'000	£'00
Bank accounts	-	19
CALLED UP SHARE CAPITAL		
CALLED UP SHARE CAPITAL	2014	20:
	£'000	£'00
Authorised, allotted and fully paid		
6,523,139 (2013 – 2,523,139) ordinary shares of £1 each	6,523	2,5
RESERVES		
		Profit & Lo
At 1st January 2014		20: £'00 (8,47
Loss for the year		20: £'0( (8,47 (5,53
· ·		20: £'0( (8,47 (5,53
Loss for the year		201
Loss for the year At 31st December 2014	2014	20: £'00 (8,47 (5,53 (14,00
Loss for the year At 31st December 2014  TRADE AND OTHER PAYABLES	2014 £'000	20: £'00 (8,47 (5,53 (14,00
Loss for the year At 31st December 2014  TRADE AND OTHER PAYABLES  Current:	£,000	20: £'00 (8,47 (5,53 (14,00
Loss for the year At 31st December 2014  TRADE AND OTHER PAYABLES  Current: Trade creditors	<b>£'000</b> 5,701	20: £'00 (8,47 (5,53 (14,00 20: £'00
Loss for the year At 31st December 2014  TRADE AND OTHER PAYABLES  Current: Trade creditors Amounts owed to group undertakings	£'000 5,701 10,116	20: £'00 (8,47 (5,53 (14,00 20: £'00 3,60 11,25
Loss for the year At 31st December 2014  TRADE AND OTHER PAYABLES  Current: Trade creditors	£'000 5,701 10,116 375	20 £'06 (8,47 (5,53 (14,00 20 £'06 3,60 11,25 2,46
Loss for the year At 31st December 2014  TRADE AND OTHER PAYABLES  Current: Trade creditors Amounts owed to group undertakings Social security and other taxes	£'000 5,701 10,116	20 £'0 (8,47 (5,53 (14,00 20 £'0 3,60 11,25 2,46 7,90
Loss for the year At 31st December 2014  TRADE AND OTHER PAYABLES  Current: Trade creditors Amounts owed to group undertakings Social security and other taxes	£'000 5,701 10,116 375 7,541	20 £'0 (8,47 (5,53 (14,00 20 £'0 3,60 11,25 2,46 7,90
Loss for the year At 31st December 2014  TRADE AND OTHER PAYABLES  Current: Trade creditors Amounts owed to group undertakings Social security and other taxes	£'000  5,701 10,116 375 7,541 23,733	20 £'06 (8,47 (5,53 (14,00) 20 £'06 3,60 11,25 2,46 7,90 25,23
Loss for the year At 31st December 2014  TRADE AND OTHER PAYABLES  Current: Trade creditors Amounts owed to group undertakings Social security and other taxes Accruals and deferred income	£'000  5,701 10,116 375 7,541 23,733	20: £'00 (8,47 (5,53 (14,00 20: £'00 3,60 11,25 2,46 7,90 25,23

5,737

(316) 280

5,701

3,604

3,604

**GBP** 

EUR USD

### <u>Getronics Services UK Limited</u> <u>Notes to the Financial Statements – continued</u> <u>for the year ended 31<sup>st</sup> December 2014</u>

### 16. TRADE AND OTHER PAYABLES - continued

Amounts owed to group undertakings:    Trade					2014 £'000	2013 £'000
Amounts owed to group undertakings:    Trade   Intercompany   Loan   Loan   Interest   Trade   E'000						
Amounts owed to group undertakings:    Trade	Amounts owed to group undertakings				-	1,347
Trade					-	1,347
Payable   Accrual   Loans   Interest   Tournet:   F'000   £'	Amounts owed to group undertakings:					
Payable   Accrual   Loans   Interest   Tournet:   F'000   £'		Trad	a Intercomna	nsz	Loan	2014
F000						Total
Current:						£'000
123	Current:	2 000	2 000	2 000	2 000	æ 000
Connectis ICT Services SAU		123	_	_	_	123
GTN Services BV			_	_	_	473
Getronics Belgium SA			3 -	4.490	_	6,518
Setronics Deutschland GmbH   5		-		.,.,,	_	58
EMEA Tavolsagi Szolgatato   690   349   -   -   1			-	_	-	5
Trade   Intercompany   Loan	•	•	349	_	_	1,039
Trade   Intercompany   Loan				_	-	13
Trade   Intercompany   Loan   Zero	* *		_	1.887	_	1,887
Trade   Intercompany   Loan   Payable   Accrual   Loans   Interest   Trade   E   1000   £   1000	Con office Communications Lin	3 376	363	<del></del>		10,116
Payable   Accrual   Loans   Interest   Tourish   £'000   £'0			303	0,577	_	
Payable   Accrual   Loans   Interest   Tourent:   E'000   £'		Trade	e Intercompa	nv	Loan	2013
F'000		Payab	_	-	Interest	Total
Connectis ICT Services SAU   221   -				£'000	£'000	£'000
Connectis ICT Services SAU   221	Current:					
Getronics Global Services BV	GSC Malaysia	209	-	-	-	209
Setronics Belgium SA	Connectis ICT Services SAU	221	-	1,670	-	1,891
Setronics Deutschland GmbH	Getronics Global Services BV	-	16	5,607	-	5,623
### EMEA Tavolsagi Szolgatato    Getronics Solution (S) Pte Limited	Getronics Belgium SA	85	-	943	-	1,028
Setronics Solution (S) Pte Limited   89	Getronics Deutschland GmbH	184	-	-	-	184
Trade   Intercompany	EMEA Tavolsagi Szolgatato	350	83	-	-	433
1,138 99 10,019 - 11  Amounts owed to group undertakings:  Trade Intercompany Loan Payable Accrual Loans Interest 2014 Tota £'000 £'000 £'000 £'000 £'000  Non-current: Getronics Global BV Trade Intercompany Loan 201	Getronics Solution (S) Pte Limited	89	-	-	-	89
Amounts owed to group undertakings:  Trade Intercompany Loan Payable Accrual Loans Interest 2014 Tota £'000 £'000 £'000 £'000 £'000 Non-current: Getronics Global BV	Getronics Unified Communications Ltd	-	-	1,799	-	1,799
Trade   Intercompany   Loan   Payable   Accrual   Loans   Interest   2014   Tota   £'000   £		1,138	3 99	10,019	-	11,256
Payable   Accrual   Loans   Interest   2014   Tota     £'000   £'000   £'000   £'000   £'000     Non-current:	Amounts owed to group undertakings:					
Payable   Accrual   Loans   Interest   2014   Tota     £'000   £'000   £'000   £'000   £'000     Non-current:		Trade 1	Intercompany		Loan	
## Figure 1: Figure 1: Figure 1: Figure 2: Fig			• •	Loans		2014
£'000 £'000 £'000 £'000 £'000 £'000  Non-current:  Getronics Global BV   Trade Intercompany Loan 201		1 dydole	Accidai	Louis	Interest	Total
Getronics Global BV		£,000	£'000	£'000	£'000	£'000
Trade Intercompany Loan 201	Non-current:					
<del>*</del>	Getronics Global BV	-	-	-	_	-
<del>*</del>		-	•		<u> </u>	-
<u> </u>		Trade	Intercompany		Loan	2013
		Payable	Accrual	Loans	Interest	Total
						£'000
Non-current:	Non-current	≈ 000	2 000	~ 000	~ 000	~ 000
		<del>-</del>	_	1.347	_	1,347
	(10payaote 01.01.13)					1,347

## <u>Notes to the Financial Statements - continued</u> for the year ended 31st <u>December 2014</u>

### 16. TRADE AND OTHER PAYABLES – continued

Intercompany borrowings maturity periods and average annual interest rates charged at the 31st December 2014 are as follows:

		Annual interest rate	2014
			£'000
1-5 years	Getronics Global BV	5.0%	4,490
	Getronics Unified Communications Ltd	0.0%	1,887
			6,377
		Annual interest rate	2013
			£'000
1-5 years	Getronics Global BV	5.0%	6,954
·	Getronics Belgium SA	6.5%	943
	Getronics Switzerland	6.5%	1,670
	Getronics Unified Communications Ltd	0.0%	1,799
			11,366

### 17. **BORROWINGS**

	2014 £'000	2013 £'000
Current:	2 000	2 000
Bank overdrafts	514	3,962
Loans from financial institutions - due within one year	5,031	1,031
	5,545	4,993
Non-current:		
Loans from financial institutions - due after one year	1,158	1,826
Total	6,703	6,819

### Total

Finance lease borrowings are repayable in the following periods and attract average annual interest rates as follows:

		2014
		£'000
6 months or less	11%	418
6 – 12 months	10%	462
1 – 5 years	7%	1,309
		2013
		£'000
6 months or less	11%	418
6-12 months	10%	462
1 – 5 years	7%	1,977

### <u>Getronics Services UK Limited</u> <u>Notes to the Financial Statements – continued</u> <u>for the year ended 31<sup>st</sup> December 2014</u>

### 17. BORROWINGS - continued

Lease liabilities are effectively secured as the rights to the leased assets revert to the lessor in the event of default.

	2014	2013
Gross finance lease liabilities – minimum lease payments	£,000	£'000
No later than 1 year	1,105	1,051
Later than 1 year and no later than 5 years	1,437	2,455
	2,542	3,507
Future finance charges on finance lease liabilities	(353)	(650)
Present value of finance lease liabilities	2,189	2,857
·	2014	2013
	£'000	£,000
No later than 1 year	1,031	1,031
Later than 1 year and no later than 5 years	1,158	1,826
Present value of finance lease liabilities	2,189	2,857

### 18. LEASING AGREEMENTS

Minimum lease payments under non-cancellable operating leases fall due as follows:

	Land and buildings	Other operating leases	Total
2014	£'000	£'000	£'000
Operating leases which expire			
- within one year	719	364	1,083
- within two - five years	197	154	351
	916	518	1,434
2013	£'000	£'000	£'000
Operating leases which expire			
- within one year	939	760	1,699
- within two - five years	746	862	1,608
	1,685	1,622	3,307

The operating leases commitments primarily relate to leasehold property and the company's motor fleet.

### <u>Notes to the Financial Statements – continued</u> for the year ended 31st December 2014

### 19. **PROVISIONS**

	Dilapidations provision		Onerou prov		Integra provis		Tot	al
	2014	2013	2014	2013	2014	2013	2014	2013
	£'000	£'000	£'000	£,000	£'000	£'000	£,000	£'000
At 1 January	468	749	635	1,925	461	6	1,564	2,680
Charge for	-	10	-	-	390	1,378	390	1,388
the year								
Utilisation	(234)	(157)	(493)	(1,290)	(851)	(923)	(1,578)	(2,370)
Released		(134)				-		(134)
At 31	-	_						
December	234	468	142	635	_	461	376	1,564

The current level of provisions is sufficient to meet the expected cost of servicing vacant properties for the next two years plus any specific dilapidation costs on leases that will expire within the next five years.

The dilapidations provision relates to future obligations that may arise when the company vacates the leasehold properties.

The onerous lease provision is in respect of leasehold properties which are unoccupied and no longer operational.

A discount rate of 10% was applied against the dilapidation and onerous lease provisions.

The integration provision relates to restructuring expenses in respect of the reorganisation of the business.

### 20. ULTIMATE PARENT COMPANY

The parent company and ultimate controlling party is Aurelius AG, a company incorporated in Germany with Offices in Munich and London and subsidiaries in Germany, United Kingdom, Switzerland, Norway, Belgium, Luxemburg, Slovakia and Slovenia, as well as the United States, China, Malaysia, India, Thailand and South Korea. The shares of AURELIUS AG are traded in the m:access of the Munich Stock Exchange under ISN DE000A0JKA8.

Copies of Aurelius AG consolidated financial statements are available on their Website or via the Investor Relations & Corporate Communications which can be contacted via;

Phone: (S) +49 (89) 5447990 Fax: +49 (89) 544799 55

E-Mail: investor@aureliusinvest.de

The largest and smallest group to consolidate results is AureliusAG.

### 21. CONTINGENT LIABILITIES

The company is subject to legal proceeding and claims that arise in the ordinary course of its business. In the opinion of the directors, the amount of any ultimate liability in respect of these actions will not materially affect the financial position of the company.

### <u>Getronics Services UK Limited</u> <u>Notes to the Financial Statements – continued</u> <u>for the year ended 31st December 2014</u>

### 22. CAPITAL COMMITMENTS

Capital commitments authorised at 31st December 2014 amounted to £nil (2013 - £nil).

### 23. OTHER FINANCIAL COMMITMENTS

Other financial commitments at 31st December 2014 amounted to £nil (2013 - £nil).

### 24. CUSTOMER DISPUTE

The dispute between Getronics and P&O Ferries following the termination of the outsourcing agreement in February 2013 was fully resolved by both parties in December 2014.

### 25. RELATED PARTY DISCLOSURES

During the year the company entered into the following transactions with related parties.

Year ended 31 <sup>st</sup> Dec 2014	Sales of services £'000	Purchase of services £'000	Amounts owed by related parties £'000	Amounts owed to related parties £'000	Loans owed to related parties £'000
GSC Malaysia	44	133	44	123	-
Connectis ICT Services SAU	-	435	-	473	-
Getronics Global Services BV	3,548	3,437	5,439	2,028	4,490
Getronics Belgium SA	33	41	33	58	-
Getronics Deutschland GmbH	120	3	120	5	-
EMEA Tavolsagi Szolgatato	296	448	297	1,039	-
Getronics Solution (S) Pte Limited	-	6	-	13	-
Getronics Ireland Ltd	200	-	-	-	-
Getronics Unified Communications Ltd	-	-	-		1,887
	4,041	4,503	5,933	3,739	6,377

Year ended 31st Dec 2013	Sales of services £'000	Purchase of services £'000	Amounts owed by related parties £'000	Amounts owed to related parties £'000	Loans owed to related parties £'000
GSC Malaysia	107	148	-	209	-
Connectis ICT Services SAU	12	330	11	221	1,670
Getronics Global Services BV	1,769	4,804	435	16	6,954
Getronics Belgium SA	8	93	8	85	943
Getronics Deutschland GmbH	96	184	17	184	_
EMEA Tavolsagi Szolgatato	50	590	51	433	_
Getronics Solution (S) Pte Limited	-	89	-	89	-
Getronics Unified Communications Ltd	-	-	-	-	1,799
	2,042	6,238	522	1,237	11,366

Goods are bought and sold based on the price lists in force that would be available to third parties. Receivables are unsecured in nature and bear no interest. No provisions are held against receivables from related parties. Related party payables bear no interest.

### 26. EVENTS AFTER THE REPORTING PERIOD

There are no events that have occurred since the balance sheet date that require disclosure.