

Registered number: 07726176

Financial Statements
For the period ended 31 December 2012

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# Financial Statements For the period ended 31 December 2012

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## **Company Information**

## **Directors**

A T Evans J S Jenkins D B McArthur R J McDougall W H Paterson

Registered Office Edwin House **Boundary Industrial Estate** Stafford Road Wolverhampton WV10 7EL

## **Registered Number**

07726176

## **Auditor**

Scott-Moncrieff **Chartered Accountants** Statutory Auditor 25 Bothwell Street Glasgow G2 6NL

## Report of the Directors For the period ended 31 December 2012

The directors present their report with the financial statements of the group and company for the period ended 31 December 2012

#### Review of business

The principal activity of the company is to act as a holding company for investments in a group of companies engaged in contract hire and lease of commercial vehicles, and the sale, rental and refurbishment of trailers and commercial vehicles

The company is non-trading and acts only to hold investment in its wholly owned subsidiary Asset Alliance Finance Limited and Management Loans Notes for the directors. Interest is accrued on a daily basis at an annual rate of 8% on the Management Loan Notes. Interest accrued in the year was as expected.

#### **Future developments**

The results for the period and financial position of the group and company are as shown in the annexed financial statements

The group's ultimate controlling party is CS Capital Partners III L P a fund managed by Cabot Square Capital L L P Using the substantial capital investment available from CS Capital Partners III L P the group will look to develop and grow its position in the market

#### Key performance indicators

The directors consider turnover, gross profit and profit before tax as the key performance indicators of the group

The directors are satisfied with the performance of the group in a challenging economy and market place Using the funds it has available the group will seek to increase its stock and asset base in order to grow sales and gross profit

## Risks and uncertainties

The continued pressure on the economy as a whole brings uncertainty to the marketplace and the risk of a further downturn is something that we consider regularly. However, these are conditions faced by all our competitors and are mitigated by our determination to drive the business forward, continually explore new markets and sales avenues and keep a tight control of costs. Due to the funding from CS Capital Partners III L.P., liquidity is not considered a significant risk. A letter of support has been obtained from CS Capital Partners III L.P. confirming its support of the group

The Board of Directors meet monthly to discuss the detailed management accounts, which highlight the results for the month and year to date, as well as key performance indicators. Budgets are also reviewed regularly and closely monitored

We consider the financial performance of the business to be satisfactory and look forward to the challenges of the year ahead

## Dividends and transfers to reserves

The group loss for the period, after taxation, amounted to £2,450,213. No dividend is payable

#### Directors

The directors of the company in office during the year were as follows -

| A T Evans     | (appointed on 15 December 2011) |
|---------------|---------------------------------|
| J S Jenkins   | (appointed on 15 December 2011) |
| D B McArthur  | (appointed on 15 December 2011) |
| R J McDougall | (appointed on 2 August 2011)    |
| W H Paterson  | (appointed on 15 December 2011) |

Report of the Directors
For the period ended 31 December 2012

#### Directors' responsibilities statement

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the group and company and of the profit or loss of the group for that period. In preparing these financial statements, the directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the group and company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the group's and company's transactions and disclose with reasonable accuracy at any time the financial position of the group and company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the group and company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Company formation and change of name

The company was incorporated on 2 August 2011 as CVCH Holdings Limited On 1 December 2011 the name was changed to Asset Alliance Group Holdings Limited

## Disclosure of information to the auditor

To the knowledge and belief of each of the persons who are directors at the time the report is approved

- So far as the directors are aware, there is no relevant information of which the company's auditor is unaware, and
- He has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information, and to establish that the company's auditor is aware of the information

#### **Auditor**

The auditor, Scott-Moncrieff, was appointed in the period and will be proposed for reappointment in accordance with section 485 of the Companies Act 2006

Signed on behalf of the board

W H Paterson Director

Dated 21 May 2013

### Report of the Independent Auditor to the Members of Asset Alliance Group Holdings Limited

We have audited the financial statements of Asset Alliance Group Holdings Limited for the period ended 31 December 2012 which comprise the Group Profit and Loss Account, the Group and Parent Company Balance Sheets, the Group Cash Flow Statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice)

This report is made solely to the group and parent company's members as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the group and parent company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the group and parent company and the group and parent company's members as a body, for our audit work, for this report, or for the opinions we have formed

#### Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

## Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the group's and parent company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Report of the Directors to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

## Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the group's and parent company's affairs as at 31 December 2012 and of the group's loss for the period then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006

## Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Report of the Directors for the financial period for which the financial statements are prepared is consistent with the financial statements

## Report of the Independent Auditor to the Members of Asset Alliance Group Holdings Limited

## Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us, or
- the parent company financial statements are not in agreement with the accounting records and returns, or
- · certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit

Scott Mentel

Bernadette Higgins, Senior Statutory Auditor For and on behalf of Scott-Moncrieff, Statutory Auditor Chartered Accountants 25 Bothwell Street Glasgow G2 6NL

Dated 21 May 2013

# Group Profit and Loss Account For the period ended 31 December 2012

|  | Notes | 17 months to<br>31.12.12<br>£ |
|--|-------|-------------------------------|
| Turnover<br>Cost of sales                      | 2     | 13,171,384<br>(10,491,403)    |
| Gross profit                                   |       | 2,679,981                     |
| Administrative expenses Other operating income |       | (4,164,422)<br>26,274         |
| Operating loss                                 | 5     | (1,458,167)                   |
| Interest receivable                            |       | 481                           |
| Interest payable                               | 7     | (979,369)                     |
| Loss on ordinary activities before taxation    |       | (2,437,055)                   |
| Tax on loss on ordinary activities             | 8     | (13,158)                      |
| Loss for the financial period after taxation   |       | (2,450,213)                   |

## Total recognised gains and losses

Asset Alliance Group Holdings Limited was incorporated on 2 August 2011

The group has no recognised gains or losses for the above period other than those included in the profit and loss account

All disclosures relate to acquired operations of the group

## Group Balance Sheet As at 31 December 2012

|   |          | 201:                   | 2           |
|---|----------|------------------------|-------------|
| Freed assets  | Notes    | £                      | £           |
| Fixed assets Intangible assets                          | 9        |                        | 3,231,757   |
| Tangible assets   | 10       |                        | 8,004,189   |
|   |          |                        | 11,235,946  |
| Current assets  |          |                        |             |
| Stocks<br>Debtors                                       | 12<br>13 | 6,097,293              |             |
| Cash at bank and in hand                                | 13       | 1,691,299<br>5,128,655 |             |
|   |          | 12,917,247             |             |
| Creditors: Amounts falling due within one year          | 14       | (5,245,602)            |             |
| Net current assets                                      |          |                        | 7,671,645   |
| Total assets less current liabilities                   |          |                        | 18,907,591  |
| Creditors: Amounts falling due after more than one year | 15       |                        | 21,309,324  |
| Provisions for liabilities                              | 16       |                        | 47,317      |
| Capital and reserves                                    |          |                        |             |
| Called up share capital                                 | 17       | 1,163                  |             |
| Profit and loss account                                 | 18       | (2,450,213)            |             |
| Shareholders' funds                                     | 19       |                        | (2,449,050) |
|   |          |                        | 18,907,591  |

These financial statements were authorised for issue by the board of directors on 21 May 2013 and signed on its behalf by -

D B McArthur Director

Company registered number: 07726176

# Company Balance Sheet As at 31 December 2012

|   |          | 201                | 2         |
|---|----------|--------------------|-----------|
| Photo and   | Notes    | £                  | £         |
| Fixed assets Investments                                | 11       |                    | 4,829,262 |
| Current assets Debtors Cash at bank and in hand         | 13       | 671<br>218         |           |
|   |          | 889                |           |
| Creditors: Amounts falling due within one year          | 14       | (2,600)            |           |
| Net current liabilities                                 |          |                    | (1,711)   |
| Total assets less current liabilities                   |          |                    | 4,827,551 |
| Creditors: Amounts falling due after more than one year | 15       |                    | 5,164,508 |
| Capital and reserves                                    |          |                    |           |
| Called up share capital Profit and loss account         | 17<br>18 | 1,163<br>(338,120) |           |
| From and loss account                                   | 10       | (336,120)          |           |
| Shareholders' funds                                     | 19       |                    | (336,957) |
|   |          |                    | 4,827,551 |

These financial statements were authorised for issue by the board of directors on 21 May 2013 and signed on its behalf by -

D B McArthur Director

Company registered number 07726176

# Group Cash Flow Statement For the period ended 31 December 2012

|  | Note  | 17 months to<br>31.12.12<br>£ |
|--|-------|-------------------------------|
|  | 14046 | -                             |
| Net cash (outflow) from operating activities           | 1     | (4,291,159)                   |
| Returns on investments and servicing of finance        | 2     | (978,888)                     |
| Taxation   |       |                               |
| Corporation tax paid                                   |       | (13,158)                      |
| Capital expenditure                                    | 3     | (12,707,847)                  |
| Financing  | 4     | 22,347,934                    |
|  |       | 4,356,882                     |
|  |       |                               |
| Reconciliation of net cash flow to movement in net fur | nds   |                               |
| Movement in net funds in the period                    |       | 4,356,882                     |
| Net funds at 2 August 2011                             |       | •                             |
| Net funds at 31 December 2012                          | 5     | 4,356,882                     |
| THE PROPERTY OF STREET                                 | ŭ     | ====                          |

# Notes to the Group Flow Statement For the period ended 31 December 2012

| 1. | Reconciliation of operating profit from operating activities Operating loss Depreciation charges Amortisation of goodwill Loss on disposal of tangible fixed a Movement in stocks Movement in debtors Movement in creditors Movement in deferred tax |                 | outflow   |                 | 17 months to<br>31.12.12<br>£<br>(1,458,167)<br>527,147<br>929,167<br>15,587<br>(6,097,293)<br>(1,691,299)<br>3,436,382<br>47,317 |
|----|--|-----------------|---|-----------------|---|
|    | Net cash outflow from operating  | activities      |   |                 | (4,291,159)<br>======   |
| 2. | Interest received Interest paid Finance element of hire purchase c   | -               | nce   |                 | 17 months to<br>31.12.12<br>£<br>481<br>(881,664)<br>(97,705)   |
| 3. | Capital expenditure  Tangible assets acquired on investr Purchase of tangible fixed assets Sale of tangible fixed assets Additions of intangible fixed assets  | nent            |   |                 | (978,888)  17 months to 31.12.12 £ (694,396) (10,332,635) 2,480,108 (4,160,924)   |
| 4. | Financing  Capital element of hire purchase co Receipts from issuing shares Directors' loans and loan notes  | ntracts         |   |                 | (12,707,847)  17 months to 31.12.12 £ 6,473,086 1,163 15,873,685 22,347,934   |
| 5. | Analysis of changes in net funds Cash at bank and in hand Bank overdraft  Debt due within one year Debt due after more than one year   | 2 August 2011 £ | £ 5,128,655 (771,773)  4,356,882 (1,037,447) (21,309,324)  (17,989,889) | Other changes £ | 31 December<br>2012<br>£<br>5,128,655<br>(771,773)<br>4,356,882<br>(1,037,447)<br>(21,309,324)<br>(17,989,889)                    |

#### 1 Accounting policies

#### Going concern

The directors consider that it is appropriate to prepare the financial statements on a going concern basis, due to the continued support which the group expects to receive from its ultimate controlling company, CS Capital Partners III LP

#### **Basis of accounting**

The financial statements are prepared on the historical cost basis of accounting and have been prepared in accordance with applicable accounting standards

#### Basis of consolidation

The group financial statements consolidate the financial statements of Asset Alliance Group Holdings Limited and its subsidiaries for the period ending 31 December 2012

When a subsidiary is acquired during the year, its results are included in the profit and loss account from the date of acquisition. The difference between the cost of acquisition and the fair value of the net assets acquired is capitalised and amortised on a straight line basis over its useful economic life.

#### **Turnover**

Turnover represents the value of goods and services supplied during the year, excluding value added tax

### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life less any expected residual value

Leasehold property - 2, 5 or 10 years straight line
Plant and machinery - 20% straight line basis
Equipment, fixtures and fittings - 20% straight line basis
Motor vehicles – commercial - Over the lease period

Motor vehicles – company cars - Over 2 years

Rental fleet - 20% reducing balance

#### **Stocks**

Stock is valued at the lower of cost and estimated net realisable value

The cost of consumable stocks is determined on the first in, first out basis and is based on suppliers' invoice price. Net realisable value is the price at which the stock can be realised in the normal course of business, less further costs to completion of sale where applicable.

## 1 Accounting policies

#### Deferred taxation

Deferred taxation is provided in respect of the tax effect of all timing differences that have originated but not reversed at the balance sheet date

A deferred tax asset is regarded as recoverable and therefore recognised only when, on the basis of all available evidence, it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted

Deferred tax is measured on a non-discounted basis, at the average tax rates that are expected to apply in the periods in which the timing differences are expected to reverse, based on tax rates and laws that have been enacted or substantively enacted by the balance sheet date

#### **Operating Leases**

Rentals under operating leases are charged to the profit and loss account as they fall due

Operating lease income is recognised on a straight line basis over the term of the lease

#### Hire purchase and leasing commitments

Assets obtained under hire purchase contracts or finance leases are capitalised in the balance sheet. Those held under hire purchase contracts are depreciated over their estimated useful lives or the lease term, whichever is shorter.

The interest element of these obligations is charged to the profit and losses account over the relevant period. The capital element of the future payments is treated as a liability

#### Intangible fixed assets

Goodwill is stated at cost and is amortised over 5 years

#### **Pensions**

The group operates defined contribution schemes. The assets and liabilities of the schemes are held separately from those of the group in an independently administered fund. The contributions payable by the group are recognised on an accruals basis.

## **Investments**

Fixed asset investments are stated at cost, less any provisions required where there has been a permanent diminution in their value

#### 2. Turnover

The turnover and profit before taxation is attributable to the principal activity of the group

| 3. | Other operating income  | 17 months to<br>31.12 12<br>£ |
|----|---|-------------------------------|
|    | Rent received Other operating income  | 18,742<br>7,532               |
|    |   | 26,274                        |
| 4. | Staff costs (including directors' emoluments)   | 17 months to<br>31.12.12<br>£ |
|    | Wages and salaries Social security costs  | 2,014,853<br>240,092          |
|    | Other pension costs   | 60,000                        |
|    |   | 2,314,945                     |
|    | The average monthly number of employees during the period was as follows -                        | No.                           |
|    | Selling and admin Drivers   | 31                            |
|    | Mechanics   | 1<br>18                       |
|    |   | 50                            |
| 5. | Operating loss  | 17 months to<br>31.12 12      |
|    | The operating loss is stated after charging   |                               |
|    | Directors' emoluments Staff costs   | 609,000                       |
|    |   | 1,705,945                     |
|    | Total staff costs   | 2,314,945                     |
|    | Depreciation of owned assets Depreciation of assets under finance leases and HP                   | 178,342<br>348,805            |
|    | Loss on disposal of fixed assets  | 15,587                        |
|    | Auditors' remuneration – audit fee  | 20,250                        |
|    | Auditors' remuneration – fees for non-audit services Operating lease rentals – land and buildings | 5,880<br>355,532              |
|    | Operating lease rentals - others  | 195,222                       |
|    |   | <del></del>                   |

| 6. | Directors' remuneration   | 17 months to<br>31.12.12<br>£ |
|----|---|-------------------------------|
|    | Directors' remuneration qualifying services                                       |                               |
|    | Emoluments  | 583,470                       |
|    | Contributions to money purchase pension scheme                                    | 60,000                        |
|    | Directors' emoluments   | 643,470                       |
|    | Included in the directors' emoluments is £34,470 of benefits in kind              |                               |
|    | The remuneration of the highest paid director was £163,969                        |                               |
|    | Number of directors to whom retirement benefits are accruing under                | No.                           |
|    | Money purchase scheme   |                               |
| 7. | Interest payable  | 17 months to<br>31.12.12<br>£ |
|    | On bank loans and overdrafts  | 6,876                         |
|    | Credit card charges   | 431                           |
|    | On obligations under finance lease and hire purchase                              | 97,705                        |
|    | Interest payable to CS Capital Partners III LP                                    | 538,844                       |
|    | Interest due on loan notes  | 335,513                       |
|    |   | 979,369                       |
|    |   | <del></del>                   |
| 8. | Taxation  | 17 months to<br>31.12 12      |
|    | The tax charge on the loss on ordinary activities for the period was as follows - | \$1.12 12<br>£                |
|    | UK corporation tax Deferred tax   | 13,158                        |
|    | Deletted (ax  | <del>-</del>                  |
|    |   | 13,158                        |
|    |   |                               |

| 9. | Intangible fixed assets<br>Group         | Goodwill<br>£ |
|----|--|---------------|
|    | Cost: At 2 August 2011                   |               |
|    | Additions                                | 4,160,924     |
|    | At 31 December 2012                      | 4,160,924     |
|    | Amortisation <sup>.</sup>                | <del></del> _ |
|    | At 2 August 2011 Amortised in the period | 929,167       |
|    | At 31 December 2012                      | 929,167       |
|    | Net Book Value:<br>At 31 December 2012   | 3,231,757     |

| Equipment,<br>and fixtures and Motor Rental<br>nery fittings vehicles fleet To                          | Total       |
|---|-------------|
| itely itemige   | £           |
|   |             |
| .649 76,291 242,830 498,785 1,2   | 1,216,429   |
|   | 10,332,635  |
|   | (2,545,162) |
| ,512 95,401 7,967,410 498,785 9,0   | 9,003,902   |
|   |             |
| .042 62,625 104,795 152,750 5   | 522,033     |
|   | 527,147     |
| - (49,467) - (4   | (49,467)    |
| ,625 68,841 444,622 221,957 9   | 999,713     |
|   |             |
| ,887 26,560 7,522,788 276,828 8,0   | 8,004,189   |
| ,042 62,625 104,795 152,750<br>,583 6,216 389,294 69,207<br>- (49,467) -<br>,625 68,841 444,622 221,957 |             |

Included within fixed assets are assets held under finance lease or hire purchase contracts with a net book value of £6,746,979

The depreciation charge for the period includes £348,805 in respect of assets leased under finance lease or under hire purchase contracts

Included within fixed assets are assets held for use in operating leases. The cost of these assets is £7,713,648 and the accumulated depreciation is £343,126

| 11 | 11 Investments    | Unlisted investments |
|----|-------------------|----------------------|
|    | Company           | £                    |
|    | Cost <sup>-</sup> |                      |
|    | Additions         | 4,829,262            |

On 24 October 2011 the company acquired 100% of the share capital of a newly incorporated company, Asset Alliance Finance Limited, in exchange for an initial consideration of £4,000,267. As the company was acquired when it was incorporated, there were no assets and liabilities to be disclosed prior to acquisition. Costs in relation to the acquisition of £828,995 were capitalised.

The company's investment, at the balance sheet date, in the share capital of companies include the following -

## **Asset Alliance Finance Limited**

Registered in England and Wales

Nature of business. A sub-parent company undertaking of a group of companies engaged in contract hire and leasing of commercial vehicles, and the sale and refurbishment of trailers and commercial vehicles.

|     | Class of shares, Ordinary<br>Holding 100%   |                                     | 2012<br>£              |
|-----|---|-------------------------------------|------------------------|
|     | Aggregate capital and reserves (Loss) for the period  |                                     | 3,458,819<br>(541,448) |
| 12. | Stocks  | Group<br>2012<br>£                  | Company<br>2012<br>£   |
|     | Consumable stock Finished goods and goods for resale  | 16,059<br>6,081,234<br>6,097,293    |                        |
| 13. | Debtors amounts falling due within one year   | Group<br>2012<br>£                  | Company<br>2012<br>£   |
|     | Trade debtors Other debtors Amounts owned by group undertakings Prepaid expenses and accrued income | 474,560<br>1,143,325<br>-<br>73,414 | 671                    |
|     |   | 1,691,299                           | 671                    |

| 14  | Creditors amounts falling due within one year           | Group<br>2012<br>£ | Company<br>2012<br>£ |
|-----|---|--------------------|----------------------|
|     | Bank overdraft  | 771,773            | -                    |
|     | Trade creditors   | 2,550,062          | -                    |
|     | Other creditors   | 422,847            | •                    |
|     | Other taxes and social security                         | 78,752             | -                    |
|     | Accruals and deferred income                            | 384,721            | 2,600                |
|     | Net obligations under finance leases and                | 4 027 447          |                      |
|     | hire purchase contracts                                 | 1,037,447          | -                    |
|     |   | 5,245,602          | 2,600                |
|     | Secured creditors                                       | 1,809,220          |                      |
|     | occured distances                                       |                    |                      |
| 15. | Creditors: amounts falling due after more than one year | Group<br>2012<br>£ | Company<br>2012<br>£ |
|     | Net obligations under finance leases and                | -                  | -                    |
|     | hire purchase contracts                                 | 5,435,639          | -                    |
|     | Amounts owed to group undertakings                      | -                  | 828,995              |
|     | Directors' loans (including accrued interest)           | 4,335,513          | 4,335,513            |
|     | Amounts owed to related parties                         | 11,538,172         | -                    |
|     |   | 21,309,324         | 5,164,508            |
|     |   |                    |                      |
|     | Analysed as   |                    |                      |
|     | Repayable in between one and two years                  | -                  | 828,995              |
|     | Repayable in between two and five years                 | 20,741,004         | 4,335,513            |
|     | Repayable in greater than five years                    | 568,320            |                      |
|     |   | 21,309,324         | 5,164,508            |
|     |   |                    |                      |
|     | Secured creditors                                       | 5,435,639          | -                    |
|     |   |                    |                      |

HSBC has an unlimited Multilateral Guarantee dated 9 February 2012 given by Asset Alliance Group Holdings Limited, Asset Alliance Finance Limited, ATE Truck and Trailer Sales Limited and Assets Alliance Limited

HSBC have a debenture including a fixed charge over all present freehold and leasehold property, a first fixed charge over book and other debts, chattels, goodwill and uncalled capital both present and future, and a first floating charge over all assets and undertaking both present and future, dated 10 May 2010

Within Asset Alliance Limited, securities are held by Mercedes Benz Finance Ltd, ING Lease UK Ltd, Deutsche Leasing (UK) Ltd, Lombard North Central PLC, VFS Financial Services Ltd and Shawbrook Bank Ltd until the finance lease and hire purchase contracts have been fully paid

## 15. Creditors amounts falling due after more than one year (continued)

Asset Alliance Group Holdings Limited has provided a guarantee to Deutsche Leasing (UK) Ltd, Mercedes Benz Finance Ltd and Shawbrook Bank Ltd in respect of assets purchased by Asset Alliance Limited under finance leases and hire purchase agreements

Asset Alliance Finance Limited has provided guarantees to ING Lease UK Ltd, Lombard North Central PLC, VFS Financial Services Ltd and Shawbrook Bank Ltd in respect of assets purchased by Asset Alliance Limited under finance leases and hire purchase agreements

ATE Truck & Trailer Sales Limited has provided guarantees to ING Lease UK Ltd and Shawbrook Bank Ltd in respect of assets purchased by Asset Alliance Limited under finance leases and hire purchase agreements

| 16. | Provisions for liabilities  | Group<br>2012<br>€  | Company<br>2012<br>£         |
|-----|---|---------------------|------------------------------|
|     | Accelerated capital allowances  | 47,317              |                              |
|     | Provision acquired on investment Deferred tax charge in profit and loss account | 47,31 <b>7</b><br>- | -                            |
|     | Provision at end of the period  | 47,317              | -                            |
| 17  | Called up share capital   |                     | Group and<br>Company<br>2012 |
|     | Allotted, called up and fully paid Equity shares                                |                     | £                            |
|     | 1 Deferred share at £1 each   |                     | _ 1                          |
|     | 64,655 A shares at 1p each  |                     | 647                          |
|     | 25,000 B shares at 1p each  |                     | 250                          |
|     | 10,345 C shares at 1p each  |                     | 103                          |
|     | 16,164 D shares at 1p each  |                     | 162                          |
|     |   |                     | 1,163                        |

The rights attached to the A shares are as follows

- a) these shares carry the right to vote at general meetings of the company,
- b) these shares carry the right to a dividend, and
- c) these shares carry the right to capital on a distribution (including on wind up)

The rights attached to the B shares are as follows

- a) these shares do not carry the right to vote at general meetings of the company,
- b) these shares do not carry the right to a dividend, and
- these shares carry the right to capital on a distribution (including on wind up) after the A and C shares have received the Return Target

The rights attached to the C shares are as follows

- a) these shares do not carry the right to vote at general meetings of the company,
- b) these shares carry the right to a dividend, and
- c) these shares carry the right to capital on a distribution (including on wind up)

## 17 Called up share capital (continued)

The rights attached to the D shares are as follows

- a) these shares carry the right to vote at general meetings of the company,
- b) these shares do not carry the right to a dividend, and
- c) these shares do not carry the right to capital on a distribution (including on wind up)

The deferred share holds no rights

The original share capital was £1 This has now been converted to a deferred share 116,164 ordinary shares were issued during the period

| 18. | Reserves  | Group<br>2012<br>£ | Company<br>2012<br>£ |
|-----|---|--------------------|----------------------|
|     | Loss for the period   | (2,450,213)        | (338,120)            |
|     | At 31 December 2012   | (2,450,213)        | (338,120)            |
| 19  | Reconciliation of movements in shareholders' funds  |                    | 2012<br>£            |
|     | Group Loss for the financial period New shares issued during the period Opening shareholders' funds   |                    | (2,450,213)<br>1,163 |
|     | Closing shareholders' funds   |                    | (2,449,050)          |
|     | Company Loss for the financial period New shares issued during the period Opening shareholders' funds |                    | (338,120)<br>1,163   |
|     | Closing shareholders' funds   |                    | (336,957)            |

## 20. Leasing commitments

## Operating leases Group

The group's annual commitments for rental payments under non-cancellable operating leases at 31 December 2012 were as set out below

|                               | 2012<br>Land and | 2012       |
|-------------------------------|------------------|------------|
|                               | buildings<br>£   | Other<br>£ |
| Operating leases which expire | -                |            |
| Within one year               | 111,279          | 356        |
| Within two to five years      | 19,612           | 169,296    |
| Over five years               | 175,000          | -          |
|                               | 305,891          | 169,652    |
|                               | <del></del>      |            |

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#### 21. Transactions in which the directors have an interest

#### **Asset Alliance Group Holdings Limited**

During the period, the directors sold their shares in ATE Truck and Trailer Sales Limited and Asset Alliance Limited to the company for the total consideration of £4,000,000 W H Paterson received £1,200,000, A T Evans received £1,200,000, J S Jenkins received £1,200,000 and D B McArthur received £400,000. The directors reinvested the £4,000,000 into Asset Alliance Group Holdings Limited in the form of loan notes. At the period end, £335,513 interest was due to the directors. W H Paterson is owed £100,654 interest, A T Evans is owed £100,654 interest, J S Jenkins is owed £100,654 interest and D B McArthur is owed £33,551 interest.

#### **Asset Alliance Limited**

During the period, W H Paterson, a director of Asset Alliance Limited ("the company"), paid expenses on the company's behalf amounting to £nil (2011 £3,559). At December 2012, the company owed £nil (2011 £12,417) to W H Paterson as the loan was repaid in the period £12,417 (2011 £12,417) was the maximum outstanding during the period.

During the period, a loan amounting to £nil (2011 £20,000) was made to the company by Asset Leasing and Commercial Finance Limited, a company owned by W H Paterson. This was repaid in the period leaving a balance of £nil (2011 £20,000) at the period end

During the period, the company was provided services amounting to £12,981 (2011 £1,966) by The Inside Line Limited, a company in which W H Paterson was a director and shareholder until 1 October 2012 The balance owed to The Inside Line Ltd was £2,397 (2011 £nil) at the period end

During the period, the company was provided services amounting to £nil (2011 £30,000) by McArthur & Co CA, a business run by D B McArthur, a director of the company At 31 December 2012, the amount owed to McArthur & Co CA was £nil (2011 £nil)

During the period, the company was provided services amounting to £484 (2011 £nil) from ATE Properties, a business owned by A T Evans, a director of the company At 31 December 2012, the amount owed to ATE Properties was £nil (2011 £nil)

During the period, the company was charged £13,161 (2011 £nil) for rent from Evall Management Limited, a company in which A T Evans and J S Jenkins are directors. At 31 December 2012, the company was owed £4,800 (2011 £nil) by Evall Management Limited as a result of an advanced payment.

## **ATE Truck and Trailer Sales Limited**

During the period, ATE Truck & Trailer Sales Limited ("the company") were invoiced £nil for rent (2011 £30,000), £nil for management charges (2011 £32,000), £3,228 (2011 £nil) for repair work and £14,449 (2011 £nil) for recharged bank charges by ATE Properties partnership run by A T Evans, a director of the company These amounts were paid in full in the period

During the period, the company was invoiced £nil for consultancy fees (2011 £5,000) by Asset Leasing and Commercial Finance Limited, a company owned by W H Paterson, a director of the company At 31 December 2012, the amount owed to Asset Leasing and Commercial Finance Limited was £nil (2011 £5,909) as the balance owed from 2011 was paid in the period

During the period, the company was invoiced £175,000 for rent (2011 £116,667) and £3,777 (2011 £nil) for insurance by Evall Management Limited, a company in which A T Evans and J S Jenkins, both directors of the company, are directors and shareholders. These amounts were paid in full in the period.

During the period, dividends of £nil (2011 £33,500) were paid to J S Jenkins

#### 21. Transactions in which the directors have an interest (continued)

#### ATE Truck and Trailer Sales Limited (continued)

During the period the company was invoiced £18,352 for marketing costs (2011 £1,800) by The Inside Line Limited, a company in which W H Paterson was a director until 1 October 2012. The balance owed to The Inside Line Limited at 31 December 2012 is £2,332 (2011 £6,836). This is included within trade creditors.

During the period, the company was invoiced £19,608 for rent (2011 £12,402) by Vanjeks Management Limited, a company in which A T Evans is a director and shareholder J S Jenkins is also a shareholder. No amounts are outstanding at the period end

During the period, the company was invoiced £83,750 (2011 £nil) for rent by M54 Management Limited, a company in which A T Evans, is a director and shareholder. These amounts were paid in full in the period.

#### 22. Pension costs

The group operates defined contribution schemes. The assets of these schemes are held separately from those of the group in an independently administered fund. The pension cost and charge represents contributions payable by the group to the fund and amounted to £60,000. At 31 December 2012 contributions amounting to £27,153 were payable to the fund and were included in creditors.

## 23. Related party transactions - group

During the period, CS Capital Partners III L P issued £10,999,328 of deep discounted bonds to Asset Alliance Finance Limited £538,844 interest was charged in the period. This interest has not been paid but has been rolled up on the balance outstanding. The total balance due to CS Capital Partners III LP at 31 December 2012 is £11,538,172. The principal is due to be redeemed on 31 July 2017 at which time the accrued interest will be paid. CS Capital Partners III L.P. is the ultimate controlling party of Asset Alliance Group Holdings Limited, which owns 100% of the share capital in Asset Alliance Finance Limited.

#### 24. Related party transactions - company

During the period, ATE Truck & Trailer Sales Limited incurred costs on behalf of Asset Alliance Group Holdings Limited amounting to £8,000. This is included within amounts owed to group undertakings within amounts falling due after more than one year in creditors.

During the period, Asset Alliance Limited incurred costs on behalf of Asset Alliance Group Holdings Limited amounting to £820,995. This is included within amounts owed to group undertakings within amounts falling due after more than one year in creditors.

## 25. Ultimate controlling party

The ultimate controlling party is CS Capital Partners III L P as it holds the majority shareholding in Asset Alliance Group Holdings Limited

#### 26 Post balance sheet event

On 21 February 2013 an independent contractor who was utilising an area of premises rented to ATE Truck & Trailer Sales Limited was fatally injured whilst working on site. The accident is currently under investigation by the Police and The Health and Safety Executive and the company is co-operating fully in that process. The outcome of the investigation is unlikely to be known for some time. Whilst ATE Truck & Trailer Sales Limited had no involvement in the incident, it is nevertheless taking all necessary legal advice in order to ensure that its position is fully protected.

