Red Global Limited
(formerly known as Red Topco
Limited)

Annual report and consolidated financial statements Registered number 07639139 For the year ended 31 March 2021

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# Strategic Report

Red Global Limited ('the Company' or 'the Group') is a specialist recruitment organisation focusing on contract and permanent recruitment in the SAP environment on a worldwide basis. The Group provides services to clients in Europe, the Americas and across Asia Pacific.

The Group's vision is to be the global SAP recruitment partner of choice.

#### **Business Review**

During the year, the Group faced uncertainty and difficult market conditions due to the COVID-19 pandemic and has reported a decrease in turnover of £13.8m (2020: increase of £7.1m), and a decrease in gross profit of £1.3m (2020: increase of £2.8m).

Contract recruitment revenue decreased by 9% and gross profit decreased by 2% compared to prior year, whilst permanent recruitment revenue and gross profit decreased by 24%.

The table below summarises the financial performance of the Group and separates exceptional one-off items as well as non-cash items to isolate the underlying performance. It indicates the Group made a "normalised" profit before tax for the year of £5.7 million, an increase of £1.4m on the prior year

	FY21				FY20		
	Actuals	Exceptional/ Non-cash	"Normalised" operations	Actuals	Exceptiona 1 / Non- cash	"Normalised" operations	
	£000	£000	£000	£000	£000	£000 144,692	
Turnover	130,900	_	130,900	144,692	•		
Cost of sales	(102,800)	•	(102,800)	(115,262)	_	(115,262)	
Gross profit	28,100	-	28,100	29,430	-	29,430	
Direct sales and support costs	(21,960)	-	(21,960)	(24,296)	-	(24,296)	
Goodwill amortisation & depreciation	(2,258)	2,258	-	(2,291)	2,291	- 1	
Exceptional finance and restructuring	(501)	501	-	(475)	475	-	
Operating profit	3,381	2,759	6,140	2,368	2,766	5,134	
Bank & loan interest and other costs	(484)	-	(484)	(843)	<u>.</u>	(843)	
Loan notes interest	(2,941)	2,941	-	(2,633)	2,633	•	
Amortisation of debt issue costs	-	-	-	(60)	60	-	
Foreign exchange movements	(788)	788	-	(1,584)	1,584	-	
(Loss) before taxation	(832)	6,488	5,656	(2,752)	7,043	4,291	

#### Principal risk and uncertainty

The performance of the Group could be significantly impacted by changes to underlying economic and geopolitical activity. Changes in levels of business confidence in the wider economy can significantly impact hiring decisions and levels of candidate confidence, which impacts their propensity to change jobs.

The uncertainty caused by COVID-19 has increased risk to the Group as clients may put new SAP projects on hold which could lead to a decline in demand for contract and permanent staff.

Any significant change in the demand for SAP as an enterprise resource planning software solution is another risk facing the business as any decline in the demand for SAP software would likely reduce the demand for talent recruited through the Group.

The Group is also reliant on its ability to recruit, train, develop and retain staff to drive profitable growth.

# Strategic Report

# (continued)

# **Key Performance Indicators**

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A number of key performance indicators are used within the Group to monitor performance. The most important of those are noted below.

	2021	2020
Percentage change in turnover growth, by n	egion	
UK	-24.3%	7.3%
Continental Europe	-10.2%	1.0%
Rest of World	2.0%	19.5%
Group	-9.5%	5.1%

Funding

The invoice discounting facility, in the amount of £32m, with Bank Leumi is in place until June 2022.

5<sup>th</sup> floor, 33 Gracechurch Street, London,

EC3V OBT

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# Directors' Report

The Directors present their annual report and the audited financial statements for the year to 31 March 2021.

#### Principal activities

The principal activity of the Group is the provision of IT recruitment and staffing services.

# Dividends

The Directors do not recommend payment of a dividend (2020: £nil).

#### Directors

The Directors who held office during the period were as follows:

Ross Eades Ross Marshall Michael Joyce

# Political and charitable contributions

During the year the Group made no charitable contributions (2020: £nil) and no political contributions (2020: £nil).

#### Directors' duties

In accordance with section 172 of the Companies Act 2006, Directors of a Group must act in the way they consider, in good faith, would be most likely to promote the success of the Group for the benefit of its shareholders and wider stakeholders.

The Group discharges these responsibilities in a multitude of ways, inclusive but not limited to the following:

- the office has undertaken a thorough COVID-19 internal risk assessment and proper policies have been put in place for protecting employees especially that chose to use the office facilities (including but not limited to restricted capacity, regular cleaning, closing of common areas, social distancing through signs and additional space between desks),
- a campaign has been initiated to address wellbeing of employees including remote classes for yoga and fitness, encouraging peer support and mental health awareness workshops,
- the Group provides yearly salary surveys to our contractors to allow them to benchmark their rates to the market,
- employees are offered flexibility with respect to working from home or in the office
- events are held to raise money for a nominated charitable organisations,
- the Group has a blog site for clients and candidates alike that provides information ranging from how to onboard remote employees to how to write a technical CV,
- during the year the Directors implemented a six-point strategy to protect the Group from potential impact of COVID-19. including revenue protection, new business activity, monitoring headcount, review of non-critical spending, cash management and communication.

# Greenhouse gas emissions, energy consumption and energy efficiency action

	2021 kg CO2e	2020 kg CO2e
Scope 1 and 2 – Direct emissions		
Gas usage from our occupied – Scope 1	-	-
Purchased electricity for own use Scope 2	16,606	40,037
Intensity metric: Total scope 1 and 2 CO2e per £m turnover	127	277
Scope 3 – Indirect emissions		
Business travel - rail, air, ferry, car hire	1,572	47,806
Intensity metric: Total scope 3 CO2e per £m turnover	12	330

To reduce the Group's direct energy consumption, motion sensor lighting is in use ensuring that energy is only in use where it is required. In addition, air conditioning units are turned off when the office is not in use.

Indirect emissions relating to travel are also set to decline due to increased and continued use of video conferencing technology.

# Change in legal entity name

With effect from the 5th of October 2021, the name of the Company was changed from "Red Topco Limited" to "Red Global Limited".

#### Provision of information to auditor

The Directors who held office at the date of approval of this Directors' report confirm that, so far as they are each aware, there is no relevant audit information of which the Company's auditor is unaware; and each Director has taken all the steps that he ought to have taken as a Director to make himself aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

# Auditor

Pursuant to Section 487 of the Companies Act 2006, the auditor will be deemed to be reappointed and KPMG LLP will therefore continue in office.

By order of the board

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5<sup>th</sup> floor, 33 Gracechurch Street, London, EC3V 0BT

Statement of Directors' responsibilities in respect of the Strategic Report, Directors' Report and the Financial Statements

The Directors are responsible for preparing the Strategic Report, the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare financial statements for each financial year. Under that law they have elected to prepare the Group and parent Company financial statements in accordance with UK accounting standards and applicable law (UK Generally Accepted Accounting Practice), including FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland.

Under Company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Group and parent Company and of the Group's profit or loss for that period. In preparing each of the Group and parent Company financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently,
- make judgements and estimates that are reasonable and prudent,
- state whether applicable UK accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements,
- assess the Group and parent Company's ability to continue as a going concern, disclosing, as applicable, matters
  related to going concern, and
- use the going concern basis of accounting unless they either intend to liquidate the Group or the parent Company or to cease operations or have no realistic alternative but to do so.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the parent Company's transactions and disclose with reasonable accuracy at any time the financial position of the parent Company and enable them to ensure that its financial statements comply with the Companies Act 2006. They are responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Group and to prevent and detect fraud and other irregularities.

# Independent auditor's report to the members of Red Global Limited

# Opinion

We have audited the financial statements of Red Global Limited ("the Company") for the year ended 31 March 2021 which comprise the Consolidated Profit and Loss Account and Other Comprehensive Income, Consolidated Balance Sheet, Company Balance Sheet, Consolidated Statement of Changes in Equity, Company Statement of Changes in Equity, Consolidated Cash Flow Statement and related notes, including the accounting policies in note 1.

In our opinion the financial statements:

- give a true and fair view of the state of the Group's and of the parent Company's affairs as at 31 March 2021 and of the Group's loss for the year then ended;
- have been properly prepared in accordance with UK accounting standards, including FRS 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland*; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

# Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities are described below. We have fulfilled our ethical responsibilities under, and are independent of the Group in accordance with, UK ethical requirements including the FRC Ethical Standard. We believe that the audit evidence we have obtained is a sufficient and appropriate basis for our opinion.

# Going concern

The Directors have prepared the financial statements on the going concern basis as they do not intend to liquidate the Group or the Company or to cease their operations, and as they have concluded that the Group and the Company's financial position means that this is realistic. They have also concluded that there are no material uncertainties that could have cast significant doubt over their ability to continue as a going concern for at least a year from the date of approval of the financial statements ("the going concern period").

In our evaluation of the Directors' conclusions, we considered the inherent risks to the Group's business model and analysed how those risks might affect the Group and Company's financial resources or ability to continue operations over the going concern period.

Our conclusions based on this work:

- we consider that the Directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate;
- we have not identified, and concur with the Directors' assessment that there is not, a material uncertainty related to
  events or conditions that, individually or collectively, may cast significant doubt on the Group or the Company's
  ability to continue as a going concern for the going concern period.

However, as we cannot predict all future events or conditions and as subsequent events may result in outcomes that are inconsistent with judgements that were reasonable at the time they were made, the above conclusions are not a guarantee that the Group or the Company will continue in operation.

# Independent auditor's report to the members of Red Global Limited (continued)

# Fraud and breaches of laws and regulations - ability to detect

Identifying and responding to risks of material misstatement due to fraud

To identify risks of material misstatement due to fraud ("fraud risks") we assessed events or conditions that could indicate an incentive or pressure to commit fraud or provide an opportunity to commit fraud. Our risk assessment procedures included:

- Enquiring of Directors and inspection of policy documentation as to the Group's high-level policies and procedures to prevent and detect fraud, as well as whether they have knowledge of any actual, suspected or alleged fraud.
- Reading Board minutes.
- Using analytical procedures to identify any unusual or unexpected relationships.

We communicated identified fraud risks throughout the audit team and remained alert to any indications of fraud throughout the audit.

As required by auditing standards we perform procedures to address the risk of management override of controls and the risk of fraudulent revenue recognition, in particular the risk that revenue from contract income is recorded in the wrong period and the risk that management may be in a position to make inappropriate accounting entries.

We did not identify any additional fraud risks.

We performed procedures including:

- Identifying journal entries to test based on risk criteria and comparing the identified entries to supporting documentation. These included those posted with unusual accounts pairings.
- Testing, on a sample basis, contract income to supporting evidence confirming that it was recognized in the correct period.

Identifying and responding to risks of material misstatement due to non-compliance with laws and regulations

We identified areas of laws and regulations that could reasonably be expected to have a material effect on the financial statements from our general commercial and sector experience, through discussion with the Directors (as required by auditing standards), and discussed with the Directors the policies and procedures regarding compliance with laws and regulations.

We communicated identified laws and regulations throughout our team and remained alert to any indications of non-compliance throughout the audit.

The potential effect of these laws and regulations on the financial statements varies considerably.

Firstly, the Group is subject to laws and regulations that directly affect the financial statements including financial reporting legislation (including related companies legislation), distributable profits legislation and taxation legislation and we assessed the extent of compliance with these laws and regulations as part of our procedures on the related financial statement items.

Secondly, the Group is subject to many other laws and regulations where the consequences of non-compliance could have a material effect on amounts or disclosures in the financial statements, for instance through the imposition of fines or litigation. We identified the following areas as those most likely to have such an effect: employment laws recognising the nature of the Group's activities. Auditing standards limit the required audit procedures to identify non-compliance with these laws and regulations to enquiry of directors and other management and inspection of regulatory and legal correspondence, if any. Therefore, if a breach of operational regulations is not disclosed to us or evident from relevant correspondence, an audit will not detect that breach.

# Independent auditor's report to the members of Red Global Limited (continued)

Context of the ability of the audit to detect fraud or breaches of law or regulation

Owing to the inherent limitations of an audit, there is an unavoidable risk that we may not have detected some material misstatements in the financial statements, even though we have properly planned and performed our audit in accordance with auditing standards. For example, the further removed non-compliance with laws and regulations is from the events and transactions reflected in the financial statements, the less likely the inherently limited procedures required by auditing standards would identify it.

In addition, as with any audit, there remained a higher risk of non-detection of fraud, as these may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls. Our audit procedures are designed to detect material misstatement. We are not responsible for preventing non-compliance or fraud and cannot be expected to detect non-compliance with all laws and regulations.

# Strategic report and Directors' report

The Directors are responsible for the strategic report and the Directors' report. Our opinion on the financial statements does not cover those reports and we do not express an audit opinion thereon.

Our responsibility is to read the strategic report and the Directors' report and, in doing so, consider whether, based on our financial statements audit work, the information therein is materially misstated or inconsistent with the financial statements or our audit knowledge. Based solely on that work:

- we have not identified material misstatements in the strategic report and the Directors' report;
- in our opinion the information given in those reports for the financial year is consistent with the financial statements; and
- in our opinion those reports have been prepared in accordance with the Companies Act 2006.

# Matters on which we are required to report by exception

Under the Companies Act 2006, we are required to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent Company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent Company financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of Directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

We have nothing to report in these respects.

# Directors' responsibilities

As explained more fully in their statement set out on page 6, the Directors are responsible for: the preparation of the financial statements and for being satisfied that they give a true and fair view; such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error; assessing the Group and parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and using the going concern basis of accounting unless they either intend to liquidate the Group or the parent Company or to cease operations, or have no realistic alternative but to do so.

# Independent auditor's report to the members of Red Global Limited (continued)

# Auditor's responsibilities

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue our opinion in an auditor's report. Reasonable assurance is a high level of assurance, but does not guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

A fuller description of our responsibilities is provided on the FRC's website at www.frc.org.uk/auditorsresponsibilities.

# The purpose of our audit work and to whom we owe our responsibilities

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

Mark Sheppard (Senior Statutory Auditor) for and on behalf of KPMG LLP, Statutory Auditor

Chartered Accountants
1 Forest Gate
Brighton Road
Crawley
West Sussex

Molegal

RHII 9PT

Date: 3 November 2021

# Consolidated Profit and Loss Account

for the year ended 31 March 2021

	Note		
		2021 £'000	2020 £'000
Turnover	2	130,900	144,692
Cost of sales		(102,800)	(115,262)
Gross profit		28,100	29,430
Administration expenses Other operating income (including furlough income)	<i>3</i> <i>3</i>	.(25,012) 294	(27,062) 0
Operating profit		3,381	2,368
Net finance expense	6	(4,213)	(5,120)
Loss before taxation	3	(832)	(2,752)
Taxation on loss	7	(1,117)	(522)
Loss for the year		(1,949)	(3,274)

All amounts are from continuing operations.

The notes on pages 16 to 32 form part of these financial statements.

# Consolidated Other Comprehensive Income

for year ended 31 March 2021

	Note	2021 £000	2020 £000
Loss for the year	•	(1,949)	(3,274)
Other comprehensive income: Foreign exchange differences on translation of foreign operations		79	260
Other comprehensive income for the year, net of income tax		79	260
Total comprehensive loss for the year		(1,870)	(3,014)

The accompanying notes form part of these financial statements.

# Consolidated Balance Sheet

as at 31 March 2021

us in 31 Murch 2021			
	Notes	2021	2020
		£'000	£'000
Fixed assets			
Goodwill	8	18,910	20,751
Tangible assets	9	342	605
•		19,252	21,356
Current assets		,	,
Debtors	11	31,303	34,269
Cash at bank and in hand		5,719	2,182
		37,022	36,45.1
Creditors: amounts falling due within one year	12	(37,909)	(40,405)
Net current (liabilities)/assets		(887)	(3,954)
Total assets less current liabilities		18,365	17,402
Creditors: amounts falling due after more than one year	13	(38,610)	(35,766)
Net liabilities		(20,245)	(18,364)
Capital and reserves			
Called up share capital	14	125	125
Share premium account	14	230	230
Own shares held	15	(42)	(31)
Capital contribution reserve	16	23,298	23,298
Profit and loss account		(43,856)	(41,986)
Equity shareholders' deficit		(20,245)	(18,364)

The notes on pages 16 to 32 form part of these financial statements.

These financial statements were approved by the board of Directors on 3rd November 2021 and were signed on its behalf by:

Michaeliayce

# Company Balance Sheet at 31 March 2021.

at 31 March 2021.	Notes	2021 £'000	2020 £'000
Fixed assets Investments	10	-	-
Current assets Debtors	11	. 21	21
Creditors: amounts falling due within one year	12	(2,574)	(2,520)
Net current liabilities		(2,553)	(2,499)
Total assets less current liabilities		(2,553)	(2,499)
Creditors: amounts falling due after more than one year	13	(1,349)	(1,265)
Net liabilities		(3,902)	(3,764)
Capital and reserves			
Called up share capital	14	125	125
Share premium account	15	230	230
Own shares held	16	(42)	(31)
Capital contribution reserve		449	449
Profit and loss account		(4,664)	(4,537)
Equity shareholders' deficit		(3,902)	(3,764)

The notes on pages 16 to 32 form part of these financial statements.

These financial statements were approved by the board of Directors on 3rd November 2021 and were signed on its behalf by:

Michael Joyce

# Consolidated Cash Flow Statement

Notes	2021 £000	2020 £000
	(1,949)	(3,274)
	2,258	2,297
	78	341
	3,425	3,532
	1,117	522
	2,975	1,391
	1,829	748
	(326)	(192)
	9,407	5,365
	(154)	(408)
	(154)	(408)
	(11)	31
	-	2,000
	(597)	(843)
	(2,000)	-
	(2,608)	1,188
		6,145
	(12,832)	(18,977)
22	(6,187)	(12,832)
		£000 (1,949)  2,258 78 3,425 1,117 2,975 1,829 (326)  9,407  (154)  (11)  (597) (2,000)  (2,608)

The notes on pages 16 to 32 form part of these financial statements.

# Consolidated statement of Changes in Equity

for the year ended 31 March 2021

	Share Capital £000	Share Premium £000	Own Shares £000	Capital Contrib'n £000	Profit & Loss £000	Shareholder's Equity £000
Balance at 01 April 2020	125	230	(31)	23,298	(41,986)	(18,364)
Comprehensive income						
Profit & loss	-	-	-	-	(1,949)	(1,949)
Other comprehensive income	-	-	•	•	79	79
Total comprehensive income				-	(1,870)	(1,870)
Transactions with owners, recorded directly in equity: Capital Contribution				_		
Own shares acquired	-	-	(11)	-	_	(11)
Disposal of own shares	-	-	-	-	-	-
Balance at 31 March 2021	125	230	(42)	23,298	(43,856)	(20,245)

# Company statement of Changes in Equity for the year ended 31 March 2021

	Share Capital £000	Share Premium £000	Own Shares £000	Capital Contrib'n £000	Profit & Loss £000	Shareholder's Equity £000
Balance at 01 April 2020	125	230	(31)	449	(4,536)	(3,764)
Comprehensive income						
Profit & loss	-	-	-	-	(127)	(127)
Other comprehensive income		-	-	-	-	-
Total comprehensive income		-			(4,663)	(3,891)
Transactions with owners, recorded directly in equity:						
Capital Contribution	-	-	-	-	-	-
Own shares acquired	-	-	(11)	-		(11)
Disposal of own shares	-	-	-	-	-	-
Balance at 31 March 2021	125	230	(42)	449	(4,663)	(3,902)

The notes on pages 16 to 32 form part of these financial statements.

# Notes to the Financial Statements

(forming part of the Financial Statements)

# 1 Accounting policies

Red Global Limited (the "Company") is a Company limited by shares and incorporated and domiciled in the UK.

These Group and parent Company financial statements were prepared in accordance with Financial Reporting Standard 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland ("FRS 102") as issued in August 2014. The amendments to FRS 102 issued in July 2015 and effective immediately have been applied. The presentation currency of these financial statements is sterling. All amounts in the financial statements have been rounded to the nearest £1,000.

The parent Company is included in the consolidated financial statements and is considered to be a qualifying entity under FRS 102 paragraphs 1.8 to 1.12. The following exemptions available under FRS 102 in respect of certain disclosures for the parent Company financial statements have been applied:

- The reconciliation of the number of shares outstanding from the beginning to the end of the period has not been included;
- No separate parent Company Cash Flow Statement with related notes is included; and
- Key Management Personnel compensation has not been included.
- Certain disclosures required by FRS 102.26 Share Based Payments; and,
- The disclosures required by FRS 102.11 Basic Financial Instruments and FRS 102.12 Other Financial Instrument Issues in respect of financial instruments not falling within the fair value accounting rules of Paragraph 36(4) of Schedule 1.

The Company proposes to continue to adopt the reduced disclosure framework of FRS 102 in its next financial statements.

The accounting policies set out below have, unless otherwise stated, been applied consistently to all periods presented in these financial statements.

Judgements made by the Directors, in the application of these accounting policies that have significant effect on the financial statements and estimates with a significant risk of material adjustment in the next year are discussed in note 23.

# 1.1 Measurement convention

The financial statements are prepared on the historical cost basis.

# 1.2 Going Concern

Notwithstanding net current liabilities at 31 March 2021 of £0.9 million, net liabilities of £20.2 million and a loss for the year then ended of £1.9 million, the financial statements have been prepared on a going concern basis which the Directors consider to be appropriate for the following reasons.

The Directors have prepared projected cash flow information for the period ending 31 March 2023, being more than twelve months from the date of their approval of these financial statements. The projections include the impact of Covid-19 on the company's plans and future forecast. These projections reflect the Company's experience of operating throughout the lockdown that commenced in late March 2020 and the subsequent reopening of the economies in which the company operates. Based on these projections, the Directors believe they will operate within their existing facilities. The company's existing facilities are due for renewal in June 2022. No formal discussions have commenced with the existing lender over a continuation of the existing facility. However, management believe that the level of funding required compared to the value and quality of security available under an asset backed facility, does not give rise to a material uncertainty over securing necessary facilities beyond June 2022.

The Directors have also forecast a more severe but plausible downside scenario in which business levels are reduced, together with a reduction in margin, and the existing asset backed facility is not renewed with no new facility entered. Even in this scenario, with certain controllable working capital mitigating actions, the Directors believe they would be able to meet their obligations for a period of at least 12 months from the date of approval of the financial statements.

# Notes (continued)

# 1.2 Going Concern (continued)

Consequently, the Directors are confident that the Company and the Group will have sufficient funds to continue to meet its liabilities as they fall due for from the date of approval of the financial statements through to at least 31 March 2023 and therefore have prepared the financial statements on a going concern basis.

# 1.3 Basis of consolidation

The consolidated financial statements include the financial statements of the Company and its subsidiary undertakings made up to 31 March 2021. A subsidiary is an entity that is controlled by the parent. The results of subsidiary undertakings are included in the consolidated profit and loss account from the date that control commences until the date that control ceases. Control is established when the Company has the power to govern the operating and financial policies of an entity so as to obtain benefits from its activities. In assessing control, the Group takes into consideration potential voting rights that are currently exercisable.

Under Section 408 of the Companies Act 2006 the Company is exempt from the requirement to present its own profit and loss account.

In the parent financial statements, investments in subsidiaries are carried at cost less impairment.

# 1.4 Foreign currency

Transactions in foreign currencies are translated to the Group companies' functional currency at the foreign exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are retranslated to the functional currency at the foreign exchange rate ruling at that date. Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction. Foreign exchange differences arising on translation are recognised in the profit and loss account.

The assets and liabilities of foreign operations are translated to the Group's presentational currency, Sterling, at foreign exchange rates ruling at the balance sheet date. The revenues and expenses of foreign operations are translated at an average rate for the year where this rate approximates to the foreign exchange rates ruling at the dates of the transactions. Foreign exchange differences arising on retranslation are recognised in other comprehensive income.

#### 1.5 Classification of financial instruments issued by the Group

In accordance with FRS 102.22, financial instruments issued by the Group are treated as equity only to the extent that they meet the following two conditions:

- they include no contractual obligations upon the Group to deliver cash or other financial assets or to exchange financial assets or financial liabilities with another party under conditions that are potentially unfavourable to the Group; and
- where the instrument will or may be settled in the entity's own equity instruments, it is either a non-derivative that includes no obligation to deliver a variable number of the entity's own equity instruments or is a derivative that will be settled by the entity exchanging a fixed amount of cash or other financial assets for a fixed number of its own equity instruments.

To the extent that this definition is not met, the proceeds of issue are classified as a financial liability. Where the instrument so classified takes the legal form of the entity's own shares, the amounts presented in these financial statements for called up share capital and share premium account exclude amounts in relation to those shares.

# Notes (continued)

# 1.6 Basic financial instruments

Trade and other debtors / creditors

Trade and other debtors are recognised initially at transaction price less attributable transaction costs. Trade and other creditors are recognised initially at transaction price plus attributable transaction costs.

Interest-bearing borrowings classified as basic financial instruments

Interest-bearing borrowings are recognised initially at the present value of future payments discounted at a market rate of interest. Subsequent to initial recognition, interest-bearing borrowings are stated at amortised cost using the effective interest method, less any impairment losses.

Cash and cash equivalents

Cash and cash equivalents comprise cash balances and call deposits. Bank overdrafts that are repayable on demand and form an integral part of the Company's cash management are included as a component of cash and cash equivalents for the purpose only of the cash flow statement.

# 1.7 Other financial instruments

Financial instruments not considered to be basic financial instruments (other financial instruments)

Other financial instruments not meeting the definition of basic Financial Instruments are recognised initially at fair value. Subsequent to initial recognition other financial instruments are measured at fair value with changes recognised in profit or loss except as follows:

 investments in equity instruments that are not publicly traded and whose fair value cannot otherwise be measured reliably shall be measured at cost less impairment

# 1.8 Tangible fixed assets

Tangible fixed assets are stated at cost less accumulated depreciation and accumulated impairment losses.

Leases in which the entity assumes substantially all the risks and rewards of ownership of the leased asset are classified as finance leases. All other leases are classified as operating leases. Leased assets acquired by way of finance lease are stated on initial recognition at an amount equal to the lower of their fair value and the present value of the minimum lease payments at inception of the lease, including any incremental costs directly attributable to negotiating and arranging the lease. At initial recognition, a finance lease liability is recognised equal to the fair value of the leased asset or, if lower, the present value of the minimum lease payments. The present value of the minimum lease payments is calculated using the interest rate implicit in the lease. Lease payments are accounted for as described at 1.20 below.

The Company assesses at each reporting date whether tangible fixed assets (including those leased under a finance lease) are impaired.

Depreciation is charged to the profit and loss account on a straight-line basis over the estimated useful lives of each part of an item of tangible fixed assets. Leased assets are depreciated over the shorter of the lease term and their useful lives. Land is not depreciated. The estimated useful lives are as follows:

Computer equipment: 1 - 5 years

Fixtures and fittings: 2 - 5 years

Depreciation methods, useful lives and residual values are reviewed if there is an indication of a significant change since last annual reporting date in the pattern by which the Company expects to consume an asset's future economic benefits.

# Notes (continued)

# 1.9 Business combinations

FRS 102.35 grants certain exemptions from the full requirements of FRS 102 in the transition period. The Company elected not to restate business combinations that took place prior to 1 April 2014. In respect of acquisitions prior to the application date, goodwill is included on the basis of its deemed cost, which represents the amount recorded under old UK GAAP. Intangible assets previously included in goodwill, are not recognised separately.

# 1.10 Goodwill

# Goodwill

Goodwill is stated at cost less any accumulated amortisation and accumulated impairment losses. Goodwill is allocated to cash-generating units or Group of cash-generating units that are expected to benefit from the synergies of the business combination from which it arose.

# Amortisation

Goodwill is amortised on a straight-line basis over its useful life. Goodwill has no residual value. The finite useful life of goodwill is estimated to be 20 years

The Company reviews the amortisation period and method when events and circumstances indicate that the useful life may have changed since the last reporting date.

Goodwill and other intangible assets are tested for impairment in accordance with Section 27 Impairment of assets when there is an indication that goodwill or an intangible asset may be impaired.

# Notes (continued)

1 Accounting policies (continued)

# 1.11 Impairment excluding deferred tax assets

Financial assets (including trade and other debtors)

A financial asset not carried at fair value through profit or loss is assessed at each reporting date to determine whether there is objective evidence that it is impaired. A financial asset is impaired if objective evidence indicates that a loss event has occurred after the initial recognition of the asset, and that the loss event had a negative effect on the estimated future cash flows of that asset that can be estimated reliably.

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount and the present value of the estimated future cash flows discounted at the asset's original effective interest rate. For financial instruments measured at cost less impairment an impairment is calculated as the difference between its carrying amount and the best estimate of the amount that the Company would receive for the asset if it were to be sold at the reporting date. Interest on the impaired asset continues to be recognised through the unwinding of the discount. Impairment losses are recognised in profit or loss. When a subsequent event causes the amount of impairment loss to decrease, the decrease in impairment loss is reversed through profit or loss.

# Non-financial assets

The carrying amounts of the entity's non-financial assets, other than deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For the purpose of impairment testing, assets that cannot be tested individually are Grouped together into the smallest Group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or Groups of assets (the "cash-generating unit"). The goodwill acquired in a business combination, for the purpose of impairment testing is allocated to cash-generating units, or ("CGU") that are expected to benefit from the synergies of the combination. For the purpose of goodwill impairment testing, if goodwill cannot be allocated to individual CGUs or Groups of CGUs on a non-arbitrary basis, the impairment of goodwill is determined using the recoverable amount of the acquired entity in its entirety, or if it has been integrated then the entire Group of entities into which it has been integrated.

An impairment loss is recognised if the carrying amount of an asset or its CGU exceeds its estimated recoverable amount. Impairment losses are recognised in profit or loss. Impairment losses recognised in respect of CGUs are allocated first to reduce the carrying amount of any goodwill allocated to the units, and then to reduce the carrying amounts of the other assets in the unit (Group of units) on a pro rata basis.

An impairment loss is reversed if and only if the reasons for the impairment have ceased to apply.

Impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

# Notes (continued)

# 1 Accounting policies (continued)

# 1.12 Employee benefits

Defined contribution plans and other long-term employee benefits

A defined contribution plan is a post-employment benefit plan under which the Company pays fixed contributions into a separate entity and will have no legal or constructive obligation to pay further amounts. Obligations for contributions to defined contribution pension plans are recognised as an expense in the profit and loss account in the periods during which services are rendered by employees.

# Termination benefits

Termination benefits are recognised as an expense when the entity is demonstrably committed, without realistic possibility of withdrawal, to a formal detailed plan to either terminate employment before the normal retirement date, or to provide termination benefits as a result of an offer made to encourage voluntary redundancy. Termination benefits for voluntary redundancies are recognised as an expense if the entity has made an offer of voluntary redundancy, it is probably that the offer will be accepted, and the number of acceptances can be estimated reliably. If benefits are payable more than 12 months after the reporting date, then they are discounted to their present value.

# Own shares held by ESOP trust

Transactions of the Company-sponsored ESOP trust are treated as being those of the Company and are therefore reflected in the Company and Group financial statements. In particular, the trust's purchases and sales of shares in the Company are debited and credited directly to equity.

# 1.13 Provisions

A provision is recognised in the balance sheet when the entity has a present legal or constructive obligation as a result of a past event, that can be reliably measured and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are recognised at the best estimate of the amount required to settle the obligation at the reporting date.

Where the parent Company enters into financial guarantee contracts to guarantee the indebtedness of other companies within its Group, the Company treats the guarantee contract as a contingent liability in its individual financial statements until such time as it becomes probable that the Company will be required to make a payment under the guarantee.

# 1.14 Turnover

The turnover represents amounts receivable for services, including reimbursed contractor expenses, net of VAT and trade discounts. Turnover from contract assignments is recognised when the services are performed based on hours worked by the consultants placed. Turnover from permanent placements is recognised at the start date of placing a candidate with a client. Provisions are made for possible cancellations of placements shortly after the commencement of employment.

# Notes (continued)

# 1 Accounting policies (continued)

# 1.15 Expenses

# Operating lease

Payments made under operating leases are recognised in the profit and loss account on a straight-line basis over the term of the lease unless the payments to the lessor are structured to increase in line with expected general inflation; in which case the payments related to the structured increases are recognised as incurred. Lease incentives received are recognised in profit and loss over the term of the lease as an integral part of the total lease expense.

#### Finance lease

Minimum lease payments are apportioned between the finance charge and the reduction of the outstanding liability using the rate implicit in the lease. The finance charge is allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability. Contingent rents are charged as expenses in the periods in which they are incurred.

# Interest receivable and Interest payable

Interest payable and similar charges include interest payable, finance charges on finance leases recognised in profit or loss using the effective interest method, unwinding of the discount on provisions, and net foreign exchange losses that are recognised in the profit and loss account (see foreign currency accounting policy).

Other interest receivable and similar income include interest receivable on funds invested and net foreign exchange gains.

# 1.16 Taxation

Tax on the profit or loss for the year comprises current and deferred tax. Tax is recognised in the profit and loss account except to the extent that it relates to items recognised directly in equity or other comprehensive income, in which case it is recognised directly in equity or other comprehensive income.

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided on timing differences which arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in the financial statements. The following timing differences are not provided for: differences between accumulated depreciation and tax allowances for the cost of a fixed asset if and when all conditions for retaining the tax allowances have been met; and differences relating to investments in subsidiaries, to the extent that it is not probable that they will reverse in the foreseeable future and the reporting entity is able to control the reversal of the timing difference. Deferred tax is not recognised on permanent differences arising because certain types of income or expense are non-taxable or are disallowable for tax or because certain tax charges or allowances are greater or smaller than the corresponding income or expense.

Deferred tax is measured at the tax rate that is expected to apply to the reversal of the related difference, using tax rates enacted or substantively enacted at the balance sheet date. Deferred tax balances are not discounted.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that is it probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

# 1.17 Coronavirus Job Retention Scheme grant

Government grants are recognised on the accruals basis when it becomes receivable as compensation for expenses or losses already incurred. Therefore, CJRS grant income is recognised in the month that the employee was on furlough and the requirements of the scheme had been met. This income is shown under other operating income on the face of the profit and loss account.

# 2 Segmental information

2 Segmental information		
	2021	2020
	Turnover	Turnover
	£,000	£,000
Geographical destination:		
UK	14,297	18,877
Rest of Europe	86,376	96,176
Rest of the World	30,227	29,639
	130,900	144,692
3 Loss on ordinary activities before taxation		,
	2021	2020
	£,000	£,000
Loss on ordinary activities before taxation is stated		
After charging/(crediting)		
Auditors' remuneration:		
Group:		
Audit of these financial statements	87	60
Non-audit fees	0	0
Company:		
Audit of these financial statements	-	-
Depreciation of fixed assets	417	450
Amortisation of goodwill	1,841	1,841
Operating lease rentals – plant and machinery	6	5
Operating lease rentals other	1,142	1015
Government Furlough Receipts	(294)	0

In addition, non-recurring costs in the year were £501,423. Costs relating to restructuring and settlements driven by COVID-19 totalled £464,000. Credit control audit reversals of costs totalled £15,000. Costs relating to the closure of the Brazil office totalled £24,000. Fees to manage ESOP totalled £28,000.

Non-recurring costs in the prior year were £475,333. Costs relating to restructuring and settlement totalled £248,000. Credit control audit and credit control management costs totalled £60,000 and £51,000, respectively. Costs relating to the closure of the Brazil office totalled £30,000. Fees to secure Dunedin loan were £50,000 and costs to manage ESOP totalled £14,000.

# 4 Remuneration of Directors

	2021 £'000	2020 £'000
Directors' emoluments	580	729
Company contributions to money purchase pension schemes	32	28
Amounts paid to third parties in respect of Directors' services	49	74
	661	831

The aggregate of emoluments of the highest paid Director was £356,000 (2020: £363,000). Contributions to money purchase pension schemes were made for two Directors.

# 5 Staff numbers and costs

The average number of persons employed by the Group (including Directors) during the year, analysed by category, was as follows:

Was as tollows:		2020
	2021	2020
	No.	No.
Administration	47	56
Sales	171	188
	218	244
The aggregate payroll costs of these persons were as follows:		
The aggregate payron costs of these persons were as follows.	2021	2020
	£,000	£'000
Wages and salaries	14,656	15,665
Social security costs	1,857	1,846
Other pension costs	292	288
	16,805	17,799
6 Finance income and expense		
	2021	2020
	£000	£,000
Finance expenses and similar charges		2 000
Bank interest and invoice finance costs	484	843
Secured loan notes	2,941	2,633
Amortisation of debt issue costs	, <u>-</u>	60
	3,425	3,536
Loss on foreign exchange	788	1,584
Net interest expense	4,213	5,120

# 7 Taxation

2021	
Current tax  UK tax on income for the year  Foreign Tax relief/other relief  Overseas tax  731  Prior year adjustment  7  Total current tax  Deferred tax  Movement in deferred tax for the year  Adjustment in respect of prior years  Effect of tax rate change  435  (48)  (48)  731  7  1,125	2020
UK tax on income for the year 435 Foreign Tax relief/other relief (48) Overseas tax 731 Prior year adjustment 7 Total current tax 1,125  Deferred tax Movement in deferred tax for the year (8) Adjustment in respect of prior years - Effect of tax rate change -	£'000
Foreign Tax relief/other relief  Overseas tax 731  Prior year adjustment 7  Total current tax  Deferred tax  Movement in deferred tax for the year Adjustment in respect of prior years  Effect of tax rate change  (48)  (48)  (48)  (48)  (48)  (48)  (7)  (7)  (7)  (8)  (8)  (8)	
Overseas tax 731 Prior year adjustment 7 Total current tax 1,125  Deferred tax Movement in deferred tax for the year (8) Adjustment in respect of prior years - Effect of tax rate change -	567
Prior year adjustment 7 Total current tax 1,125  Deferred tax  Movement in deferred tax for the year (8)  Adjustment in respect of prior years -  Effect of tax rate change -	(49)
Total current tax 1,125  Deferred tax  Movement in deferred tax for the year (8)  Adjustment in respect of prior years -  Effect of tax rate change -	66
Deferred tax  Movement in deferred tax for the year  Adjustment in respect of prior years  Effect of tax rate change  (8)	28
Movement in deferred tax for the year  Adjustment in respect of prior years  Effect of tax rate change  (8)	612
Adjustment in respect of prior years - Effect of tax rate change	
Adjustment in respect of prior years -  Effect of tax rate change -	(69)
· — —	(1)
(8)	(20)
	(90)
Tax on (loss)/ profit 1,117	522

The current tax charge for the period is higher than the standard rate of corporation tax in the UK of 19% (2020: 19%). The differences are explained below:

	2020 £'000	2020 £'000
Current tax reconciliation		
Loss before taxation	832	2,752
Current tax at 19% (2020: 19%) Effects of:	(158)	(523)
Expenses not deductible for tax purposes	1,016	1,014
Income not taxable	(4)	
Adjustment in respect of prior years	8	28
Impact of higher rates on overseas profits	255	23
Change in tax rate	-	(20)
Total tax charge (see above)	1,117	522

In the 3 March 2021 Budget it was announced that the UK tax rate will increase to 25% from 1 April 2023. This will have a consequential effect on the Group's future tax charge. If this rate change had been substantively enacted at the current balance sheet date the deferred tax asset would have increased by £84k.

# 8 Intangible fixed assets

	Goodwill £'000
Group	
Cost	
At beginning and end of year	. 36,864
	36,864
Amortisation	
At beginning of year	(16,113)
Charged in year	(1,841)
At end of year	(17,954)
Net book value	
At 31 March 2021	18,910
At 31 March 2020	20,751

The Directors consider acquisitions separately for the purpose of determining the amortisation period of any goodwill that arises. The goodwill is being amortised over a period of 20 years, being the Directors' best estimate of its useful economic life.

# 9 Tangible fixed assets

	Computer equipment	Furniture & office equipment	Total
Group	£'000	£'000	£'000
Cost	2 000	2 000	2 000
At beginning of year	1,509	1,197	2,706
Additions	76	78	154
Disposals	-	-	154
At end of year	1,585	1,275	2,860
At clid of year	1,505		2,000
Depreciation			
At beginning of year	1,228	873	2,101
Charge for year	217	200	417
Disposals	-	-	-
At end of year	1,445	1,073	2,518
•		-	
Not head with			
Net book value	110	202	2.42
At 31 March 2021	140	202	342
		<b>&gt;</b>	
At 31 March 2020	281	324	605

# 10 Fixed asset investments - Company

The Company's subsidiary undertakings at the year-end are as follows:

The company obaconamy amoran.	Country of		Direct/	Class and
	incorporation	Principal activity	Indirect	percentage of shares held in Company
Subsidiary undertakings				
Red Commerce Limited	England & Wales	IT staffing	Indirect	Ordinary 100%
Red Commerce GmbH	Germany	IT staffing	Indirect	Ordinary 100%
Rouge 1 Limited	England & Wales	Holding Company	Indirect	Ordinary 100%
Rouge 2 Limited	England & Wales	Holding Company	Indirect	Ordinary 100%
Red Bidco Limited	England & Wales	Holding Company	Indirect	Ordinary 100%
Red Midco Limited	England & Wales	Holding Company	Direct	Ordinary 100%
Red Commerce Schweiz GmbH	Switzerland	IT staffing	Indirect	Ordinary 100%
Red Commerce Inc	USA	IT staffing	Indirect	Ordinary 100%
Red Commerce Consultoria E Recrutamento LTDA*	Brazil	IT staffing	Indirect	Ordinary 100%

<sup>\*</sup>Denotes companies that have had offices closed in the current and previous years and as such, do not have registered office

During the year it was confirmed that Rouge Commerce AB (Sweden) has been fully liquidated, with no further liabilities to arise.

The registered addresses of the subsidiaries are as follows:

Subsidiary undertaking	Registered Address
Red Bidco Limited	5th Floor 33 Gracechurch St, London, England EC3V 0BT
Red Midco Limited	5th Floor 33 Gracechurch St, London, England EC3V 0BT
Rouge 1 Limited	5th Floor 33 Gracechurch St, London, England EC3V 0BT
Rouge 2 Limited	5th Floor 33 Gracechurch St, London, England EC3V 0BT
Red Commerce Limited	5th Floor 33 Gracechurch St, London, England EC3V 0BT
Red Commerce GmbH	Gereonstrasse 1-3, 50670 Cologne, Germany
Red Commerce Inc	11th Floor, 30 Montgomery Street, Jersey City, NJ 07302
Red Commerce Schweiz GmbH	Bärengasse 29, 8001 Zurich

# 11 Debtors

11 Deptors				
	Group	Company	Group	Company
	2021	2021	2020	2020
	£,000	£,000	£,000	£,000
Trade debtors	28,427	-	30,302	-
Other debtors	605	-	390	-
Prepayments and accrued income	2,005	-	3,320	_
Deferred tax	266	-	257	-
Corporation tax	•	-	-	-
Amounts due from Subsidiary Companies	-	21	-	21
	31,303	21	34,269	21

Deferred tax principally relates to differences between depreciation and capital allowances.

# 12 Creditors: amounts falling due within one year

	Group 2021 £'000	Company 2021 £'000	Group 2020 £'000	Company 2020 £'000
Invoice finance	11,906	-	15,014	-
Trade creditors	12,101	-	10,483	-
Taxation and social security	1,514	-	819	-
Accruals and deferred income	10,846	18	11,226	78
Other creditors	20	-	124	-
Loans payable within I year	-	-	2,016	-
Corporation tax payable	1,522	-	723	20
Amounts owed to subsidiary undertaking	-	2,556	-	2,422
	37,909	2,574	40,405	2,520

The invoice discounting facility is secured on the trade receivables.

# 13 Creditors: amounts falling due after more than one year

15 Creditors, amounts saming the		, j ciii		
	Group	Company	Group	Company
	2021	2021	2020	2020
	£,000	£'000	£,000	£'000
Loan notes	38,610	1,349	35,766	1,265
	38,610	1,349	35,766	1,265
Analysis of debt:				
	Group	Company	Group	Company
	2021	2021	2020	2020
	£	£	£	£
Debt can be analysed as falling due:				
In one year or less, or on demand	-	=	2,016	-
Between one and two years	-	-	-	-
Between two and five years	38,610	1,349	35,766	1,265
Over five years		<u> </u>		
	38,610	1,349	37,782	1,265
Unamortised loan fee	-	-	-	
Total debt	38,610	1,349	37,782	1,265

The Group has issued Secured Eurobond loan notes. Interest charges on the loan notes were reduced to 8% from 1 April 2015. Following amendments to the loan notes terms on 1 April 2016 the interest charge was reduced to 0%. Interest may be rolled up annually. The loan notes were redeemable at par on 31 December 2018. Following an extension agreed on 19 December 2018, this was extended to 31 December 2023. The loan notes are secured by debentures given by the Company, its Parent Company and its subsidiary companies. The Eurobond A loan notes are listed on the The International Stock Exchange. At 31 March 2021 the nominal value of A and B Eurobond loan notes outstanding totalled £23.3 million and £6.1 million respectively. Accrued interest on each totalled £6.6 million and £1.3 million respectively. The contracted payment date of both principal and interest for A and B Eurobonds, totalling £46 million, is 31 December 2023. The carrying value of this liability at 31 March 2021, being the present value of the future liability, is £37.3 million.

The carrying value of the Management loan note liability at 31 March 2020, being the present value of the future liability, is £1.3 million. They are due to be redeemed on 31 December 2023 at a value of £ 1.6m.

# 14 Called up share capital

Authorised:	£'000 £'000	£'000
Equity:		
203,599 'A' ordinary shares of £0.10 each	20	20
14,902 'B' ordinary shares of £0.10 each	1	1
95,547 `C' ordinary shares of £1.00 each	96	96
22,950 'D' ordinary shares of £0.10 each	2	2
10,000 'G' ordinary shares of £0.10 each	1 -	1
4,081 'Red 1' ordinary shares of £0.10 each	0	1
4,452 'Red 2' ordinary shares of £1.00 each	4	4
	125	125
Allotted, called up and fully paid Equity:		
203,599 'A' ordinary shares of £0.10 each	20	20
14,902 'B' ordinary shares of £0.10 each	1	1.
95,547 'C' ordinary shares of £1.00 each	96	96
22,950 'D' ordinary shares of £0.10 each	20	, , , ,
	2	2
8,130 'G' ordinary shares of £0.10 each	1	l i
4,081 'Red 1' ordinary shares of £0.10 each	0	l .
4,452 `Red 2' ordinary shares of £1.00 each	4	4_
	125	125

# 15 Reserves

The share premium account represents the excess of the value of shares issued over their nominal value.

Company has an ESOP trust which holds shares to be allocated to employees. Since inception it has acquired shares from both employees who left the Group and from Dunedin Buyout Fund II L.P. (which had acquired the shares from employees who had left the Group before the establishment of the ESOP trust) and it has also sold shares to certain employees. The net consideration paid as at 31 March 2021 was £41,704 and this balance is held with the "Own shares held" reserve within shareholders' funds. The number of shares within the ESOP trust were 58,110 (2020: 47,576).

# 16 Capital Contribution

	2021 £'000	2020 £'000
Capital contribution reserve	23,298	23,298

On 1 April 2016 the interest rate charged on the Eurobond loan notes held by the principal shareholder was reduced from 8% to 0% until redemption on 31 December 2019. On 19 December the redemption date was extended to 31 December 2023. This change in terms gave rise to a gain which was treated as a capital contribution, given that the fair value of the loans at 1 April 2016 was reduced by £11.5million, being the impact of discounting the future obligation to its present value.

On 19 December 2018 the redemption dates on the Eurobond loan notes and the Management loan notes were extended to 31 December 2023. The change in terms has given rise to a further gain which is being treated as a capital contribution given the fair value of the loans at 31 December were reduced by £11.8m collectively (Eurobonds: £11.4m; Management loan notes: £0.4m).

# 17 Operating leases

Non-cancellable operating lease rentals are payable as follows:

	Group 2021 £'000	Group 2020 £'000	Company 2021 £'000	Company 2020 £'000
Operating leases which expire:				
Less than one year	1,048	1,117	-	-
Between one and five years	3,389	3,871	-	
More than five years	450	1,028	-	-
	4,887	6,016	-	

During the year £1,142,000, was recognised as an expense in the profit and loss account in respect of operating leases (2020: £1,015,000)

# 18 Pension scheme

The Group operates a Group personal pension scheme. The pension cost charge for the year represents contributions payable by the Group to the scheme and amounted to £292,293 (2020: £288,000).

#### 19 Ultimate parent Company and ultimate controlling party

On 5th of October 2021 Red Topco Limited changed its name to Red Global Limited. The entity is the ultimate parent Company of its Group and the only level at which consolidated financial statements are prepared. The ultimate controlling party is Dunedin LLP, being the manager of the investment fund, which holds a controlling stake in Red Global Limited.

# 20 Related party transactions

During the period, the Group paid fees to Dunedin LLP of £49,000 (2020: £74,000) for the services of one Director. This amount is included in Directors' remuneration in note 4. The amount outstanding at the period end was £nil (2020: £nil).

Transactions with key management personnel

Total compensation of key management personnel in the year amounted to £578,000 (2020: £756,000).

Management loan notes and accrued interest outstanding at the year-end amounted to £1,349,091 (2020: £1,265,468)

During the year, the Group paid in full a short-term working capital loan from the ultimate controlling party, Dunedin LLP totalling £2m. Payments were made in October 2020 and December 2020 for £1m plus interest each. The total interest charge for the year was £97,665 (2020: £15,689), with interest rate being 8% per annum.

# 21 Contingent liabilities

The Company has provided a charge over all its assets to the Group's bankers as security against amounts owed to the bank. At 31 March 2021 amounts owed totalled £11.9m (2020: £15.0m).

The Company has guaranteed loan notes issued by Red Midco Limited. At 31 March 2021 amounts owed under the loan notes totalled £46m (2020: £46m).

The Group has paid lease deposits for its German offices. At March 2021 deposits held with HSBC totalled £0.2m (2020: £0.2m).

# 22 Cash and cash equivalents/ bank overdrafts

	2021 £'000	2020 £'000
Cash at bank and in hand Invoice finance	5,719 (11,906)	2,182 (15,014)
	(6,187)	(12,832)

# 23 Accounting estimates and judgements

#### Trade debtors

In its determination of the valuation of trade debtors, including the allowance for doubtful accounts, management relies on current customer information, which include customer creditworthiness and past experiences, and its planned course of action. If future collections differ from estimates, future earnings could be affected.

#### Goodwill

In its determination of the valuation of goodwill, management relies on the forecast trading performance and outlook of its subsidiary undertakings. If actual performance differs from estimates, future earnings could be affected.

#### Impairment reviews

The testing of goodwill for impairment is determined by cash flow projections and assumptions applied to growth rates and discount rates.

FRS 102 requires management to review goodwill for impairment whenever there is an indicator of impairment. Impairment testing requires management to judge whether the carrying value of assets can be supported by the net present value ("NPV") of future cash flows that they generate. Calculating the NPV of the future cash flows requires assumptions to be made in respect of highly uncertain matters including management's expectations of:

- Growth in EBITDA,
- Long term growth rates, and
- Appropriate discount rates to reflect the risks involved

Management prepares three-year forecasts for the Group's operations, which are used to estimate values in use.