Registration number: 07592365

# Taylor & Hart Limited

Annual Report and Unaudited Financial Statements - Amended for the Year Ended 31 December 2021

Blu Sky Tax Limited Ye Olde Hundred 69 Church Way North Shields NE29 0AE

These revised financial statements replace the original financial statements for the year ended 31 December 2021 which were approved by the board on .

These revised financial statements are now the statutory financial statements of the company for this period. In accordance with the Companies Act 2006, the financial statements have been revised as at the date of the original

financial statements and not as at the date of this revision. Accordingly they do not deal with events between those dates.

| An adjustment has been made for R&D costs to be included. |
|---|
|   |
| R&D now accounted for.                                    |
|   |
|   |
|   |
|   |
| N A Piriankov   |
| 5 August 2022   |

# Profit and Loss Account for the Year Ended 31 December 2021

|  | Note | 2021<br>£   | 2020<br>£   |
|--|------|-------------|-------------|
| Turnover                                     |      | 8,719,450   | 6,931,619   |
| Cost of sales                                |      | (5,728,391) | (5,068,855) |
| Gross profit                                 |      | 2,991,059   | 1,862,764   |
| Administrative expenses                      |      | (5,481,208) | (4,415,404) |
| Other operating income                       |      | 161,574     | 183,366     |
| Operating loss                               |      | (2,328,575) | (2,369,274) |
| Other interest receivable and similar income |      | 2,438       | 1,375       |
| Interest payable and similar expenses        | _    | (26,720)    | (3,036)     |
|  |      | (24,282)    | (1,661)     |
| Loss before tax                              |      | (2,352,857) | (2,370,935) |
| Tax on loss                                  |      | 443,502     | 328,617     |
| Loss for the financial year                  | _    | (1,909,355) | (2,042,318) |

# (Registration number: 07592365) Balance Sheet as at 31 December 2021

|   | Note        | 2021<br>£   | 2020<br>£   |
|---|-------------|-------------|-------------|
| Fixed assets  |             |             |             |
| Intangible assets                                       | <u>3</u>    | 195,719     | 166,001     |
| Tangible assets   | 3<br>4<br>5 | 275,775     | 339,541     |
| Investments   | <u>5</u>    | 493         | 493         |
|   |             | 471,987     | 506,035     |
| Current assets  |             |             |             |
| Stocks  |             | 637,392     | 452,245     |
| Debtors   | <u>6</u>    | 798,821     | 291,383     |
| Cash at bank and in hand                                |             | 630,177     | 824,228     |
|   |             | 2,066,390   | 1,567,856   |
| Creditors: Amounts falling due within one year          | <u>7</u>    | (2,150,240) | (1,882,564) |
| Net current liabilities                                 |             | (83,850)    | (314,708)   |
| Total assets less current liabilities                   |             | 388,137     | 191,327     |
| Creditors: Amounts falling due after more than one year | <u>7</u>    | (1,068,912) | (371,690)   |
| Net liabilities   |             | (680,775)   | (180,363)   |
| Capital and reserves                                    |             |             |             |
| Called up share capital                                 |             | 6,906       | 6,475       |
| Share premium reserve                                   |             | 6,851,627   | 5,443,115   |
| Profit and loss account                                 | _           | (7,539,308) | (5,629,953) |
| Shareholders' deficit                                   | _           | (680,775)   | (180,363)   |

For the financial year ending 31 December 2021 the company was entitled to exemption from audit under section 477 of the Companies Act 2006 relating to small companies.

## Directors' responsibilities:

- The members have not required the company to obtain an audit of its accounts for the year in question in accordance with section 476; and
- The directors acknowledge their responsibilities for complying with the requirements of the Act with respect to accounting records and the preparation of accounts.

These financial statements have been prepared in accordance with the provisions applicable to companies subject to the small companies' regime and in accordance with the provisions of FRS 102 Section 1A - small entities.

# (Registration number: 07592365) Balance Sheet as at 31 December 2021

These financial statements have been delivered in accordance with the provisions applicable to companies subject to the small companies regime and the option not to file the Profit and Loss Account has been taken.

| Approved and authorised by the Board on 12 May 2022 and signed on its behalf by: |  |  |  |
|--|--|--|--|
|  |  |  |  |
|  |  |  |  |
| N A Piriankov  |  |  |  |
| Director   |  |  |  |

#### Notes to the Unaudited Financial Statements for the Year Ended 31 December 2021

#### 1 General information

The accounts required amendment due to the inclusion of a Research and Development Tax Credit Claim

The company is a private company limited by share capital, incorporated in England and Wales.

The address of its registered office is: St Clements House 27 Clement's Lane London EC4N 7AE Great Britain

The company registered number is: 07592365

#### 2 Accounting policies

#### Statement of compliance

These financial statements were prepared in accordance with the provisions of FRS 102 Section 1A - small entities applicable in the UK and Republic of Ireland. There were no material departures from that standard.

#### Summary of significant accounting policies and key accounting estimates

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### **Basis of preparation**

These financial statements were prepared using the historical cost convention except that as disclosed in the accounting policies certain items are shown at fair value.

#### Going concern

The financial statements have been prepared on a going concern basis.

#### Revenue recognition

Turnover comprises the fair value of the consideration received or receivable for the sale of goods and provision of services in the ordinary course of the company's activities. Turnover is shown net of sales/value added tax, returns, rebates and discounts.

The company recognises revenue when:

The amount of revenue can be reliably measured;

it is probable that future economic benefits will flow to the entity;

and specific criteria have been met for each of the company's activities.

#### Notes to the Unaudited Financial Statements for the Year Ended 31 December 2021

#### Tangible assets

Tangible assets are stated in the statement of financial position at cost, less any subsequent accumulated depreciation and subsequent accumulated impairment losses.

The cost of tangible assets includes directly attributable incremental costs incurred in their acquisition and installation.

#### Depreciation

Depreciation is charged so as to write off the cost of assets, other than land and properties under construction over their estimated useful lives, as follows:

Asset class

Plant and machinery

Depreciation method and rate

25% on cost

#### Research and development costs

Expenditure on research is written off against profits in the year in which it is incurred. Development expenditure is capitalised and amortised over its useful life.

#### **Amortisation**

Amortisation is provided on intangible assets so as to write off the cost, less any estimated residual value, over their useful life as follows:

Asset class

Amortisation method and rate

4 years

Development costs

#### Investments

Investments in equity shares which are publicly traded or where the fair value can be measured reliably are initially measured at fair value, with changes in fair value recognised in profit or loss. Investments in equity shares which are not publicly traded and where fair value cannot be measured reliably are measured at cost less impairment. Interest income on debt securities, where applicable, is recognised in income using the effective interest method. Dividends on equity securities are recognised in income when receivable.

#### Stocks

Stocks are stated at the lower of cost and estimated selling price less costs to complete and sell. Cost is determined using the first-in, first-out (FIFO) method.

The cost of finished goods and work in progress comprises direct materials and, where applicable, direct labour costs and those overheads that have been incurred in bringing the inventories to their present location and condition. At each reporting date, stocks are assessed for impairment. If stocks are impaired, the carrying amount is reduced to its selling price less costs to complete and sell; the impairment loss is recognised immediately in profit or loss.

#### **Deferred taxation**

## Notes to the Unaudited Financial Statements for the Year Ended 31 December 2021

Deferred taxation is provided on the liability method to take account of timing differences between the treatment of certain items for accounts purposes and their treatment for tax purposes.

Tax deferred or accelerated is accounted for in respect of all material timing differences.

# Notes to the Unaudited Financial Statements for the Year Ended 31 December 2021

## 3 Intangible assets

|   | Other<br>intangible<br>assets<br>£                                 | Total<br>£   |
|---|--|--|
| Cost or valuation   |  |  |
| At 1 January 2021   | 253,875  | 253,875  |
| Additions acquired separately   | 102,983  | 102,983  |
| At 31 December 2021   | 356,858  | 356,858  |
| Amortisation  |  |  |
| At 1 January 2021   | 87,874   | 87,874   |
| Amortisation charge   | 73,265   | 73,265   |
| At 31 December 2021   | 161,139  | 161,139  |
| Carrying amount   |  |  |
| At 31 December 2021   | 195,719  | 195,719  |
| At 31 December 2020   | 166,001  | 166,001  |
| 4 Tangible assets   |  |  |
|   | Furniture,<br>fittings and<br>equipment<br>£                       | Total<br>£   |
| Cost or valuation   | fittings and<br>equipment  |  |
| Cost or valuation At 1 January 2021   | fittings and<br>equipment  |  |
|   | fittings and<br>equipment<br>£                                     | £  |
| At 1 January 2021   | fittings and equipment £   | <b>£</b><br>493,275                                |
| At 1 January 2021<br>Additions  | fittings and equipment £  493,275 67,640                           | £ 493,275 67,640                                   |
| At 1 January 2021 Additions At 31 December 2021   | fittings and equipment £  493,275 67,640                           | £ 493,275 67,640                                   |
| At 1 January 2021 Additions At 31 December 2021  Depreciation   | fittings and equipment £  493,275 67,640  560,915                  | 493,275<br>67,640<br>560,915                       |
| At 1 January 2021 Additions  At 31 December 2021  Depreciation At 1 January 2021  | fittings and equipment £  493,275 67,640  560,915                  | 493,275<br>67,640<br>560,915                       |
| At 1 January 2021 Additions  At 31 December 2021  Depreciation At 1 January 2021  Charge for the year                     | fittings and equipment £  493,275 67,640  560,915  153,734 131,406 | 493,275<br>67,640<br>560,915<br>153,734<br>131,406 |
| At 1 January 2021 Additions  At 31 December 2021  Depreciation At 1 January 2021 Charge for the year  At 31 December 2021 | fittings and equipment £  493,275 67,640  560,915  153,734 131,406 | 493,275<br>67,640<br>560,915<br>153,734<br>131,406 |

# Notes to the Unaudited Financial Statements for the Year Ended 31 December 2021

| 5 Investments   |      |            |           |
|---|------|------------|-----------|
|   |      | 2021       | 2020      |
|   |      | £          | £         |
| Investments in subsidiaries                             |      | 493        | 493       |
| 6 Debtors   |      |            |           |
|   |      | 2021<br>£  | 2020<br>£ |
| Trade debtors   |      | 15,559     | 26,030    |
| Prepayments   |      | 77,686     | 58,737    |
| Other debtors   |      | 705,576    | 206,616   |
|   |      | 798,821    | 291,383   |
| 7 Creditors   |      |            |           |
| Creditors: amounts falling due within one year          |      |            |           |
|   | Note | 2021<br>£  | 2020<br>£ |
| Due within one year                                     |      |            |           |
| Loans and borrowings                                    |      | 755,215    | 65,702    |
| Trade creditors   |      | 1,003,103  | 721,077   |
| Taxation and social security                            |      | 162,148    | 153,031   |
| Accruals and deferred income                            |      | 243,094    | 137,163   |
| Other creditors   |      | (13,320)   | 805,591   |
|   |      | 2,150,240  | 1,882,564 |
| Creditors: amounts falling due after more than one year |      |            |           |
| , ,   |      | 2021       | 2020      |
|   | Note | £          | £         |
| Due after one year                                      |      |            |           |
| Loans and borrowings                                    |      | 1,068,912  | 370,562   |
| Other non-current financial liabilities                 |      | <u>-</u> _ | 1,128     |
|   |      | 1,068,912  | 371,690   |

#### Notes to the Unaudited Financial Statements for the Year Ended 31 December 2021

#### 8 Related party transactions

During the year the company traded with Nivoda Limited a company incorporated in the United Kingdom and related by common director David Sutton. During the period the company purchased £4,560,945 (2020 - £3,443,009) of goods from suppliers at arms length using Nivoda as an intermediary. This resulted in a year end trade creditor balance of £237,500 (2020 - £187,003) due to Nivoda.

During the year, the company traded with Rare Pink EOOD, a subsidiary company incorporated in Bulgaria. The subsidiary undertook expenditure in the amount of £563,867 (2020 - £399,411) on behalf of the parent during the period. This resulted in a year end trade debtor balance of £16,005 (trade creditor 2020 - £40,078) due to the subsidiary.

During the year the company recharged costs of £148,819 to Taylor & Hart Corporation, a subsidiary company registered in the US. As at 31 December 2021, the company was owed £90,312 by Taylor & Hart Corporation.

#### 9 Staff numbers

The average number of persons employed by the company (including directors) during the year, was 41 (2020 - 35).

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