

Company registration number: 07540805

Charity registration number: 1141415

# Age UK South Lakeland Ltd

known as

Age UK South Lakeland

(A company limited by guarantee)

Annual Report and Financial Statements

for the Age UK South Lakeland Ltd Group

for the Year Ended 31 March 2023



Stables Thompson & Briscoe  
Chartered Accountants & Statutory Auditors  
Lowther House  
Lowther Street  
Kendal  
Cumbria  
LA9 4DX

**Age UK South Lakeland Ltd**  
**known as Age UK South Lakeland**

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**Age UK South Lakeland Ltd**

**known as Age UK South Lakeland**

**Reference and Administrative Details**

|  |   |
|--|---|
| <b>Chairman</b>                            | C Twist   |
| <b>Chief Executive Officer</b>             | H Tomlinson   |
| <b>Senior Management / Leadership Team</b> | P Lewis, Deputy Chief Executive<br>P Whiteley, Partnerships Development Manager<br>H Kitching, Client Services Manager<br>G Hartley, Head of Retail/Income Generation |
| <b>Charity Registration Number</b>         | 1141415   |
| <b>Company Registration Number</b>         | 07540805  |
| <b>Registered Office</b>                   | The charity is incorporated in England.<br>17 Finkle Street<br>Kendal<br>Cumbria<br>LA9 4AB   |
| <b>Auditor</b>                             | Stables Thompson & Briscoe<br>Chartered Accountants & Statutory Auditors<br>Lowther House<br>Lowther Street<br>Kendal<br>Cumbria<br>LA9 4DX                           |
| <b>Solicitors</b>                          | Thomson Hayton Winkley<br>114-116 Stricklandgate<br>Kendal<br>Cumbria<br>LA9 4QA  |
| <b>Bankers</b>                             | Barclays Bank PLC<br>9 Highgate<br>Kendal<br>Cumbria<br>LA9 4DF   |

**Age UK South Lakeland Ltd**  
**known as Age UK South Lakeland**

**Trustees' Report**

The trustees, who are directors for the purposes of company law, present the annual report together with the financial statements and auditors' report of the charitable company for the year ended 31 March 2023.

The financial statements have been prepared in accordance with the accounting policies set out in notes to the accounts and comply with the charity's governing document, the Charities Act 2011 and Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland published in October 2019.

**Trustees and Officers**

The trustees and officers serving during the year and since the year end were as follows:

|                                      |  |
|--------------------------------------|--|
| Trustees:                            | S Flynn (resigned 14 October 2022)     |
|                                      | M French (resigned 13 December 2022)   |
|                                      | C E Lewis (appointed 18 January 2023)  |
|                                      | R Kirkwood (resigned 13 December 2022) |
|                                      | B J McCann (appointed 1 March 2023)    |
|                                      | S Newell                               |
|                                      | P A Smith (resigned 13 December 2022)  |
|                                      | C Twist                                |
| Chairman:                            | P A Smith (resigned 13 December 2022)  |
|                                      | C Twist                                |
| Chief Executive Officer:             | H Tomlinson                            |
| Senior Management / Leadership Team: | P Lewis                                |
|                                      | P Whiteley                             |
|                                      | H Kitching                             |
|                                      | J Sunderland (resigned 8 March 2023)   |
|                                      | G Hartley                              |

**Age UK South Lakeland Ltd**  
**known as Age UK South Lakeland**

**Trustees' Report**

**Objectives and activities**

***Objects and aims***

The trustees of Age UK South Lakeland consider their purpose is to govern an organisation that exists to improve the lives of older people in South Lakeland.

Our ambition is that in South Lakeland everyone in later life:

- Has a decent income
- Can feel well and enjoy life as much as possible
- Can access high quality health and care services
- Feels comfortable, safe and secure at home
- Feels valued by their local community with opportunities to join, volunteer, learn or work
- As a citizen with rights, has their voice heard and can influence decisions that affect them

Our strategy as we work toward this ambition over the next three years is to work with and for older people in order to:

- Provide information, advice and assistance that helps people to access benefits and exercise choice to make best use of their resources and improve their experience of daily life
- Help build stronger communities that increase people's social contact and wellbeing
- Support the development of more responsive health and welfare services that offer people holistic and timely services reflecting their needs and circumstances
- Help the voices of older people and their lived experience to be heard
- Generate independent income streams that enable us to invest in activity which is not a current public sector priority

***Objectives, strategies and activities***

Our ambition cannot be achieved only by our action within South Lakeland. We will continue to work with and through Age UK nationally, with whom we are Brand Partners and have a shared overall strategy. We will also work with the other Age UK groups and any other partners across Cumbria who share our ambition.

As we develop our annual business plans which set out our actions to deliver our strategy, we will:

- Gather and use evidence
- Involve older people
- Respond to the particular challenges of dispersed and rural communities in South Lakeland
- Develop partnerships and the means for strong collaboration within the third sector and with statutory organisations
- Seek to ensure that our input contributes to lasting improvements for individuals and their communities

We have adopted a set of values which should be evident to older people, our staff, our volunteers and our partners in all aspects of our work. They are to:

- Be respectful
- Be inclusive
- Be positive
- Be realistic
- Be empowering
- Make a difference in people's lives

***Fundraising disclosures***

Age UK South Lakeland follows the Age UK Fundraising Charter which has been developed with our donors and older people in mind and does not use professional fundraisers or involve commercial participators. There have been no complaints about fundraising activity this year. Further details can be found at <https://www.ageuk.org.uk/get-involved/fundraise/fundraising-charter/>.

# **Age UK South Lakeland Ltd**

## **known as Age UK South Lakeland**

### **Trustees' Report**

#### ***Public benefit***

The charity works with local older people to help them retain their independence and exercise real choice in their lives.

We aim to do this by:

- delivering services that help to meet the needs of older people and fit with the other local services in the communities in which they live;
- informing and advising older people of their rights and options;
- advocating for and on behalf of older people on issues which matter to them as individuals or communities, consistently and constantly to ensure we fully understand their needs.

The trustees confirm that they have complied with the requirements of section 17 of the Charities Act 2011 to have due regard to the public benefit guidance published by the Charity Commission for England and Wales.

#### **Achievements and performance**

The operational and financial planning for the year April 2022 to March 2023 was very positive. A return to some form of normality after two years of the world being blighted by the Covid 19 pandemic was welcomed by all. The outbreak of a war in Europe dampened our enthusiasm however as the images coming from Ukraine showed the devastation being wrought on the civilians and infrastructure. For the first period of this awful war, we were unsure about the severity of the impact it was going to have on the world economy. The impact soon became obvious as all energy prices soared to unbelievable heights, requiring interventions by the government to ensure the safety of the most vulnerable in our society.

During this financial year, we re-started our social engagement programmes with a vengeance, most had been completely shut down out of necessity during the Covid years. Re-establishing many of the clubs and activities wasn't as simple as it may first appear. In many instances, the venues and or volunteers were no longer available so new venues needed to be sought and new volunteers recruited. Notwithstanding the challenges, there has been an amazing response to these social engagement opportunities re-opening, the program goes from strength to strength. Every week there are over twenty different exercise related events happening across South Lakeland. Our Lunch clubs are also nearly back to full strength with twenty three back up and running every month. Notwithstanding the loss of experienced officers in our client services team due to maternity leave requirements, the team rose to the challenge and actually provided the same level of casework support as we provided in the year preceding the Covid 19 pandemic. The team delivered 3,391 responses to requests for information and 2,740 clients were supported to completion for casework.

Unrestricted revenue generation comes mostly from our retailing activities. In this financial year we achieved a record sales level of £1,379,509 across our retail estate and online operations. This comes after a significant program of restructuring following a change in the leadership of the retailing division. From that significant sales level, when all the direct operational costs of the retailing division are deducted, that left a surplus contribution to the charity's overheads and operational costs of £387,514, this equates to an above average contribution of 28.09%. The retailing division has been challenged by rapid increases in the cost of employment locally. This is because there has been a proliferation of charity shops opening in the area offering higher salaries than has been the established norm. As part of their program of restructuring the new retail management amended the retail pay scales to better reflect the current local market trends.

**Age UK South Lakeland Ltd**  
**known as Age UK South Lakeland**

**Trustees' Report**

Grants and/or contracts provide a source of restricted income for the charity, however there is a need to ensure that any grant or contract does not divert the charity from its agreed strategic plan. We also need to remain aware of the potential for contracts in particular to develop financial dependency on the contracting organisation, and thus changing the overall focus of the charity. Currently the charity does not engage in any contract or subcontract work. We also concentrate our grant application efforts on those grant providers who offer grants for projects or workstreams proposed by the prospective grantee. The SMT continue to review all contract and grant opportunities, all grant applications are completed internally. In this financial year the team completed twelve grant applications to various potential funders. We were successful in securing six grants with a total value to the charity of £275, 017. This equates to a success rate of 50% against a national average success of approximately 16%. As the year progressed it became increasingly difficult to identify appropriate grant opportunities for the charity.

**Financial review**

Group income increased from £1,823,076 to £1,876,128 with an increase in grants and trading income and a reduction in donations and legacies as the government grants around COVID dropped out. Expenditure also increased from £1,797,182 to £2,005,205 with the spend on charitable activities increasing from £701,315 to £927,676. As a result there was an overall deficit or investment in services in the year of £129,077. There was a fall in the market value of the investments at 31 March 2023 of £34,342 which, together with the deficit, reduced reserves carried forward from £1,429,858 to £1,266,439. Of the reserves carried forward £25,865 (2022 - £22,412) were restricted to specific projects still ongoing at the year end.

***Policy on reserves***

The Trustees maintain reserves, which are Charity funds to be realised at short notice if required. Should the funds fall below the agreed level, immediate steps would be taken to reinstate them by cutting project expenditure. Property values are not taken into account in calculating these reserves.

The Trustees review the reserves on an annual basis, and for the year 2022/23 considered £400,000 to be a reasonable holding.

In reviewing the level for the year 2022/23 the Trustees accounted for the following:

- Normal day to day fluctuations in working capital and cash flow.

Three months of salary and rental obligations based on the 2022/23 budget were considered an appropriate amount.

- Possible emergencies, such as cessation of trading at one of the retail units for the sale of donated goods or the loss of three months' sales for the Kendal Furniture Warehouse.

As at 31 March 2022/23 the charity as a group held funds totalling £1,266,439 of which £548,799 was held as tangible and intangible assets and £49,906 was the planned investment in services for 2022/23. This left £642,049 of which £25,685 represented restricted funds, £90,000 set aside for required investment in infrastructure and £400,000 the core holding so that free reserves had decreased in the year from £231,528 to £152,049.

In the current difficult environment the trustees do not feel the free reserves held are excessive.

***Principal funding sources***

The charity obtains funding for its charitable activities from a range of grant funders including the Big Lottery and Age UK. It also aims to improve funding from its range of charity shops and online sales to support our work of improving the lives of the older people of our district.

**Age UK South Lakeland Ltd**  
**known as Age UK South Lakeland**

**Trustees' Report**

***Investment policy and objectives***

Sanlam Private Investments manage the organisation's investment portfolio on behalf of the Trustees. The Trustees review investment performance every six months and receive reports from the investment company every quarter. The Trustees consider that the guiding principle of the agreed investment policy is to generate funds for the Charity, but that they will not invest in a particular business in the following circumstances:

- Where such investment might conflict with the aims, objectives or activities of the Charity.
- Where such investment might hamper the work of Age UK South Lakeland by alienating actual or potential financial supporters.

**CBILS loan management**

Towards the end of the financial year the impact on the valuation of our investment portfolio of the invasion of Ukraine had reduced. This reduction viewed in conjunction with the rapidly increasing interest rates meant that the retention of the CBILS loan became an unnecessary expenditure. The Board agreed to repay all but £50,000 of the loan. It was planned to have this partial repayment process completed by the end of the financial year. However, due to delays by the bank in processing the repayment, completion did not occur until after the end of the financial year.

**Financial instruments**

***Objectives and policies***

The Group's activities expose it to a number of financial risks including credit risk, cash flow risk and liquidity risk. The charity does not use derivative financial instruments.

***Cash flow risk***

The Group's activities expose it primarily to the financial risks of changes in economic conditions, funding availability and investment income rates.

***Credit risk***

The Group's principal financial assets are bank balances and cash, trade and other receivables, and investments. Where any risk relates to trade receivables an allowance for impairment is made.

The credit risk on liquid funds is limited because the counterparties are banks with high credit-ratings assigned by international credit-rating agencies.

The Group has no significant concentration of credit risk, with exposure spread over a large number of counterparties and customers.

***Liquidity risk***

In order to maintain liquidity to ensure that sufficient funds are available for ongoing operations and future developments, the Group uses a mixture of long-term and short-term investments.

Further details regarding liquidity risk can be found in the Statement of accounting policies in the financial statements.

**Age UK South Lakeland Ltd**  
**known as Age UK South Lakeland**

**Trustees' Report**

**Structure, governance and management**

*Nature of governing document*

The charity is a company limited by guarantee. The company took over the assets of the charity known as Age UK South Lakeland (charity number 508390) on 1 April 2011 and is now registered as charity number 1141415.

Age UK South Lakeland is an independent charity registered with the Charity Commission and governed by a group of trustees who have been elected by the membership of the charity.

The charity has been operating locally since April 1978.

*Recruitment and appointment of trustees*

The Chairman is elected for three years and shall not serve more than two consecutive terms of office. In accordance with the governing document the Trustees can co-opt up to one third of their number during the course of the reporting period. Co-opted trustees must be re-elected at the following AGM. One third of the board retires by rotation at each AGM and is eligible for re-election at that AGM.

Only one Trustee has served for longer than nine years. This appointment has been reviewed and it is felt that the value in terms of knowledge of the organisation and understanding of beneficiaries far outweighs any possible risks.

*Induction and training of trustees*

All new Trustees are offered the opportunity to meet with key staff in the organisation, and are given copies of Board of Trustees' minutes and papers for the past six months, the most recent Trustees' Annual Report and Accounts, a copy of the Constitution and CC3 - The Essential Trustee (Charity Commission).

The Board of Trustees have adopted the Charity Governance Code and use it to review Board performance and identify training needs.

*Arrangements for setting key management personnel remuneration*

In December 2017 a benchmarking exercise was undertaken by external consultants to set the salary levels for the senior management team. The intention is to repeat this benchmarking exercise on a regular basis.

*Organisational structure*

The charity and its subsidiaries are managed on a day to day basis by the Senior Management Team who report and meet with the Board of Trustees on a monthly basis. There is also a Finance Sub-Group who oversee budgeting and monitoring of management accounts and liaise with the auditors to produce the year end statutory accounts.

## **Age UK South Lakeland Ltd**

**known as Age UK South Lakeland**

### **Trustees' Report**

#### ***Risk Management***

The Board of Trustees is responsible for the management of risks faced by the Charity. There is a formal annual review, but risks are identified and assessed and controls established throughout the year. Key controls during 2022/23 have included:

- Formal agendas for all committee and Board activity.
- Comprehensive strategic planning, budgeting and management accounting.
- Established organisational structures and lines of reporting.
- Clear authorisation and approval levels.
- Procedures as required by law for the protection of vulnerable adults and children.

The Board of Trustees is satisfied that major risks have been identified and measures are in place to ensure that they are adequately mitigated where necessary.

#### **Relationships with related parties**

##### **Age UK**

The charity is a brand partner with the national charity Age UK and is part of a network of more than 125 brand partners across England and local partners based in Wales, Northern Ireland and Scotland.

As a brand partner with Age UK the trustees have agreed to deliver a local information and advice service working with older people. This is part of a wider range of information, advice and practical support services.

##### **Age UK South Lakeland Trading CIC**

The charity set up a wholly owned subsidiary to take over and develop the small amount of trading done in new goods. The subsidiary started trading on 1 January 2017 and remits all profits made to the parent company by gift aid.

##### **Charitek CIC**

Towards the end of the year the charity set up another subsidiary - Charitek CIC. This had not started trading at 31 March 2023.

**Age UK South Lakeland Ltd**  
**known as Age UK South Lakeland**  
**Trustees' Report**

**Statement of trustees' responsibilities**

The trustees (who are also the directors of Age UK South Lakeland Ltd for the purposes of company law) are responsible for preparing the trustees' report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland". The report and accounts have been prepared in accordance with the provisions in the Companies Act 2006 relating to small companies.

Company law requires the trustees to prepare financial statements for each financial year. Under company law the trustees must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the parent charitable company and the group and of the incoming resources and application of resources, including its income and expenditure, of the charitable group for that period. In preparing these financial statements, the trustees are required to:

- select suitable accounting policies and apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards, comprising FRS 102 have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the parent charitable company will continue in business.

The trustees are responsible for keeping proper accounting records that can disclose with reasonable accuracy at any time the financial position of the parent charitable company and the group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the parent charitable company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The trustees are responsible for the maintenance and integrity of the corporate and financial information included on the charitable company's website. Legislation governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

**Disclosure of information to auditor**

Each trustee has taken steps that they ought to have taken as a trustee in order to make themselves aware of any relevant audit information and to establish that the charity's auditor is aware of that information. The trustees confirm that there is no relevant information that they know of and of which they know the auditor is unaware.

The annual report was approved by the trustees of the charity on 2 August 2023 and signed on its behalf by:

  
.....  
C Twist  
Chairman and trustee

## **Age UK South Lakeland Ltd**

**known as Age UK South Lakeland**

### **Independent Auditor's Report to the Members of Age UK South Lakeland Ltd**

#### **Opinion**

We have audited the financial statements of Age UK South Lakeland Ltd (the 'charitable parent company') and its subsidiaries (the 'group') for the year ended 31 March 2023, which comprise the Consolidated Statement of Financial Activities, Consolidated Balance Sheet, Balance Sheet, Consolidated Statement of Cash Flows and Notes to the Financial Statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is United Kingdom Accounting Standards, comprising Charities SORP - FRS 102 'The Financial Reporting Standard applicable in the UK and Republic of Ireland' and applicable law (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the group's and parent charity's affairs as at 31 March 2023 and of its incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor responsibilities for the audit of the financial statements section of our report. We are independent of the group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Conclusions relating to going concern**

In auditing the financial statements, we have concluded that the trustees use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the group's ability to continue as a going concern for a period of at least twelve months from when the original financial statements were authorised for issue.

Our responsibilities and the responsibilities of the trustees with respect to going concern are described in the relevant sections of this report.

#### **Other information**

The trustees are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

## **Age UK South Lakeland Ltd**

**known as Age UK South Lakeland**

### **Independent Auditor's Report to the Members of Age UK South Lakeland Ltd**

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

#### **Opinion on other matter prescribed by the Companies Act 2006**

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Trustees' Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Trustees' Report has been prepared in accordance with applicable legal requirements.

#### **Matters on which we are required to report by exception**

In the light of our knowledge and understanding of the group and the parent charitable company and its environment obtained in the course of the audit, we have not identified material misstatements in the Trustees' Report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent charitable company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent charitable company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

#### **Responsibilities of trustees**

As explained more fully in the Statement of trustees' responsibilities (set out on page 9), the trustees are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the charity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the charity or to cease operations, or have no realistic alternative but to do so.

**Age UK South Lakeland Ltd**

**known as Age UK South Lakeland**

**Independent Auditor's Report to the Members of Age UK South Lakeland Ltd**

**Auditor responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

The extent to which our procedures are capable of detecting irregularities, including fraud is detailed below:

We identified areas of laws and regulations that could reasonably be expected to have a material effect on the financial statements from our experience and from discussions with management. We reviewed any related correspondence and records of trustee meetings to assess compliance with laws and regulations and discussed the current position with management. We ensured the audit team were alert for any indications of non-compliance throughout the audit work.

We assessed the charity's policies and procedures on fraud risks. No instances of actual, suspected or alleged fraud were identified by us or the charity in the year.

Because of the inherent limitations of an audit, there is a risk that we will not detect all irregularities, including those leading to a material misstatement in the financial statements or non-compliance with regulation. This risk increases the more that compliance with a law or regulation is removed from the events and transactions reflected in the financial statements, as we will be less likely to become aware of instances of non-compliance. The risk is also greater regarding irregularities occurring due to fraud rather than error, as fraud involves intentional concealment, forgery, collusion, omission or misrepresentation.

**Use of our report**

This report is made solely to the charitable parent company's trustees, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the group's trustees those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable parent company and its trustees as a body, for our audit work, for this report, or for the opinions we have formed.



Helen Holmes BSc FCA (Senior Statutory Auditor)  
For and on behalf of Stables Thompson & Briscoe, Statutory Auditor

Lowther House  
Lowther Street  
Kendal  
Cumbria  
LA9 4DX

Date: 30/8/23

**Age UK South Lakeland Ltd**

**known as Age UK South Lakeland**

**Consolidated Statement of Financial Activities for the Year Ended 31 March 2023  
(Including Consolidated Income and Expenditure Account and Statement of Total  
Recognised Gains and Losses)**

|                                    | Note | Unrestricted<br>funds<br>£ | Restricted<br>funds<br>£ | Total<br>2023<br>£ |
|------------------------------------|------|----------------------------|--------------------------|--------------------|
| <b>Income and Endowments from:</b> |      |                            |                          |                    |
| Donations and legacies             | 3    | 60,649                     | -                        | 60,649             |
| Charitable activities              | 4    | 57,800                     | 380,255                  | 438,055            |
| Other trading activities           | 5    | 1,372,095                  | -                        | 1,372,095          |
| Investment income                  | 6    | 5,329                      | -                        | 5,329              |
| Total income                       |      | <u>1,495,873</u>           | <u>380,255</u>           | <u>1,876,128</u>   |
| <b>Expenditure on:</b>             |      |                            |                          |                    |
| Raising funds                      | 7    | (1,077,529)                | -                        | (1,077,529)        |
| Charitable activities              | 8    | (550,694)                  | (376,982)                | (927,676)          |
| Total expenditure                  |      | (1,628,223)                | (376,982)                | (2,005,205)        |
| Gains/losses on investment assets  |      | (34,342)                   | -                        | (34,342)           |
| Net (expenditure)/income           |      | <u>(166,692)</u>           | <u>3,273</u>             | <u>(163,419)</u>   |
| Net movement in funds              |      | (166,692)                  | 3,273                    | (163,419)          |
| <b>Reconciliation of funds</b>     |      |                            |                          |                    |
| Total funds brought forward        |      | <u>1,407,446</u>           | <u>22,412</u>            | <u>1,429,858</u>   |
| Total funds carried forward        | 25   | <u>1,240,754</u>           | <u>25,685</u>            | <u>1,266,439</u>   |

The notes on pages 18 to 44 form an integral part of these financial statements.

**Age UK South Lakeland Ltd**

**known as Age UK South Lakeland**

**Consolidated Statement of Financial Activities for the Year Ended 31 March 2023  
(Including Consolidated Income and Expenditure Account and Statement of Total  
Recognised Gains and Losses)**

|                                    | Note | Unrestricted<br>funds<br>£ | Restricted<br>funds<br>£ | Total<br>2022<br>£ |
|------------------------------------|------|----------------------------|--------------------------|--------------------|
| <b>Income and Endowments from:</b> |      |                            |                          |                    |
| Donations and legacies             | 3    | 172,324                    | -                        | 172,324            |
| Charitable activities              | 4    | 18,500                     | 326,294                  | 344,794            |
| Other trading activities           | 5    | 1,297,784                  | -                        | 1,297,784          |
| Investment income                  | 6    | 5,639                      | -                        | 5,639              |
| Other income                       |      | 2,535                      | -                        | 2,535              |
| <b>Total income</b>                |      | <u>1,496,782</u>           | <u>326,294</u>           | <u>1,823,076</u>   |
| <b>Expenditure on:</b>             |      |                            |                          |                    |
| Raising funds                      | 7    | (1,095,867)                | -                        | (1,095,867)        |
| Charitable activities              | 8    | (354,661)                  | (346,654)                | (701,315)          |
| <b>Total expenditure</b>           |      | <u>(1,450,528)</u>         | <u>(346,654)</u>         | <u>(1,797,182)</u> |
| Gains/losses on investment assets  |      | (1,276)                    | -                        | (1,276)            |
| <b>Net income/(expenditure)</b>    |      | <u>44,978</u>              | <u>(20,360)</u>          | <u>24,618</u>      |
| <b>Net movement in funds</b>       |      | 44,978                     | (20,360)                 | 24,618             |
| <b>Reconciliation of funds</b>     |      |                            |                          |                    |
| <b>Total funds brought forward</b> |      | <u>1,362,468</u>           | <u>42,772</u>            | <u>1,405,240</u>   |
| <b>Total funds carried forward</b> | 25   | <u>1,407,446</u>           | <u>22,412</u>            | <u>1,429,858</u>   |

All of the group's activities derive from continuing operations during the above two periods.

The funds breakdown for 2022 is shown in note 25.

The notes on pages 18 to 44 form an integral part of these financial statements.

**Age UK South Lakeland Ltd**

**known as Age UK South Lakeland**

**(Registration number: 07540805)**

**Consolidated Balance Sheet as at 31 March 2023**

|  | Note | 2023<br>£        | 2022<br>£        |
|--|------|------------------|------------------|
| <b>Fixed assets</b>  |      |                  |                  |
| Intangible assets  | 15   | 107,202          | 98,699           |
| Tangible assets  | 16   | 441,597          | 440,799          |
| Investments  |      | 554,004          | 586,679          |
|  |      | <u>1,102,803</u> | <u>1,126,177</u> |
| <b>Current assets</b>  |      |                  |                  |
| Stocks   | 18   | 32,275           | 70,077           |
| Debtors  | 19   | 63,243           | 86,463           |
| Cash at bank and in hand                                       | 20   | 381,610          | 465,027          |
|  |      | <u>477,128</u>   | <u>621,567</u>   |
| <b>Creditors: Amounts falling due within one year</b>          | 21   | <u>(207,431)</u> | <u>(166,371)</u> |
| <b>Net current assets</b>                                      |      | <u>269,697</u>   | <u>455,196</u>   |
| <b>Total assets less current liabilities</b>                   |      | 1,372,500        | 1,581,373        |
| <b>Creditors: Amounts falling due after more than one year</b> | 22   | <u>(106,061)</u> | <u>(151,515)</u> |
| <b>Net assets</b>  |      | <u>1,266,439</u> | <u>1,429,858</u> |
| <b>Funds of the group:</b>                                     |      |                  |                  |
| <b>Restricted income funds</b>                                 |      |                  |                  |
| Restricted funds   |      | 25,685           | 22,412           |
| <b>Unrestricted income funds</b>                               |      |                  |                  |
| Unrestricted funds   |      | <u>1,240,754</u> | <u>1,407,446</u> |
| <b>Total funds</b>   | 25   | <u>1,266,439</u> | <u>1,429,858</u> |

The financial statements on pages 13 to 44 were approved by the trustees, and authorised for issue on 2 August 2023 and signed on their behalf by:

  
 .....  
 C Twist  
 Chairman and trustee

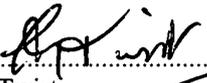
The notes on pages 18 to 44 form an integral part of these financial statements.

**Age UK South Lakeland Ltd**  
**known as Age UK South Lakeland**  
**(Registration number: 07540805)**  
**Balance Sheet as at 31 March 2023**

|  | Note | 2023<br>£        | 2022<br>£        |
|--|------|------------------|------------------|
| <b>Fixed assets</b>  |      |                  |                  |
| Intangible assets  | 15   | 107,202          | 98,699           |
| Tangible assets  | 16   | 441,597          | 440,799          |
| Investments  |      | <u>554,004</u>   | <u>586,679</u>   |
|  |      | <u>1,102,803</u> | <u>1,126,177</u> |
| <b>Current assets</b>  |      |                  |                  |
| Debtors  | 19   | 132,799          | 229,483          |
| Cash at bank and in hand                                       | 20   | <u>351,339</u>   | <u>389,187</u>   |
|  |      | 484,138          | 618,670          |
| <b>Creditors: Amounts falling due within one year</b>          | 21   | <u>(213,223)</u> | <u>(163,366)</u> |
| <b>Net current assets</b>                                      |      | <u>270,915</u>   | <u>455,304</u>   |
| <b>Total assets less current liabilities</b>                   |      | 1,373,718        | 1,581,481        |
| <b>Creditors: Amounts falling due after more than one year</b> | 22   | <u>(106,061)</u> | <u>(151,515)</u> |
| <b>Net assets</b>  |      | <u>1,267,657</u> | <u>1,429,966</u> |
| <b>Funds of the charity:</b>                                   |      |                  |                  |
| <b>Restricted income funds</b>                                 |      |                  |                  |
| Restricted funds   | 25   | 25,685           | 22,412           |
| <b>Unrestricted income funds</b>                               |      |                  |                  |
| Unrestricted funds   |      | <u>1,241,972</u> | <u>1,407,554</u> |
| <b>Total funds</b>   | 25   | <u>1,267,657</u> | <u>1,429,966</u> |

These financial statements have been prepared in accordance with the special provisions relating to companies subject to the small companies regime within Part 15 of the Companies Act 2006.

The financial statements on pages 13 to 44 were approved by the trustees, and authorised for issue on 2 August 2023 and signed on their behalf by:

  
 .....  
 C Twist  
 Chairman and trustee

The notes on pages 18 to 44 form an integral part of these financial statements.

**Age UK South Lakeland Ltd**

**known as Age UK South Lakeland**

**Consolidated Statement of Cash Flows for the Year Ended 31 March 2023**

|  | Note | 2023<br>£             | 2022<br>£             |
|--|------|-----------------------|-----------------------|
| <b>Cash flows from operating activities</b>          |      |                       |                       |
| Net cash (expenditure)/income                        |      | (163,419)             | 24,618                |
| <b>Adjustments to cash flows from non-cash items</b> |      |                       |                       |
| Depreciation   | 7    | 36,401                | 29,371                |
| Amortisation   | 7    | 14,217                | 44,822                |
| Investment income                                    | 6    | (5,329)               | (5,639)               |
| Revaluation of investments                           |      | <u>34,342</u>         | <u>1,277</u>          |
|  |      | (83,788)              | 94,449                |
| <b>Working capital adjustments</b>                   |      |                       |                       |
| Decrease/(increase) in stocks                        | 18   | 37,802                | (23,430)              |
| Decrease in debtors                                  | 19   | 23,220                | 48,479                |
| Increase/(decrease) in creditors                     | 21   | 68,985                | (6,231)               |
| Decrease in deferred income                          | 22   | <u>(27,925)</u>       | <u>(124,425)</u>      |
| Net cash flows from operating activities             |      | <u>18,294</u>         | <u>(11,158)</u>       |
| <b>Cash flows from investing activities</b>          |      |                       |                       |
| Interest receivable and similar income               | 6    | 5,329                 | 5,639                 |
| Purchase of intangible fixed assets                  | 15   | (22,720)              | (20,515)              |
| Purchase of tangible fixed assets                    | 16   | (37,199)              | (25,022)              |
| Purchase of investments                              |      | (1,406,187)           | (384,939)             |
| Sale of investments                                  |      | <u>1,404,520</u>      | <u>386,680</u>        |
| Net cash flows from investing activities             |      | (56,257)              | (38,157)              |
| <b>Cash flows from financing activities</b>          |      |                       |                       |
| Repayment of loans and borrowings                    | 21   | <u>(45,454)</u>       | <u>(45,455)</u>       |
| Net decrease in cash and cash equivalents            |      | (83,417)              | (94,770)              |
| Cash and cash equivalents at 1 April                 |      | <u>465,027</u>        | <u>559,797</u>        |
| Cash and cash equivalents at 31 March                |      | <u><u>381,610</u></u> | <u><u>465,027</u></u> |

All of the cash flows are derived from continuing operations during the above two periods.

The notes on pages 18 to 44 form an integral part of these financial statements.

## **Age UK South Lakeland Ltd**

**known as Age UK South Lakeland**

### **Notes to the Financial Statements for the Year Ended 31 March 2023**

#### **1 Charity status**

The charity is limited by guarantee, incorporated in England, and consequently does not have share capital. Each of the trustees is liable to contribute an amount not exceeding £1 towards the assets of the charity in the event of liquidation.

The address of its registered office is:

17 Finkle Street

Kendal

Cumbria

LA9 4AB

These financial statements were authorised for issue by the trustees on 2 August 2023.

#### **2 Accounting policies**

##### **Summary of significant accounting policies and key accounting estimates**

The principal accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

##### **Statement of compliance**

The charity constitutes a public benefit entity as defined by FRS 102. The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland issued in October 2019, the Financial Reporting Standard applicable in the United Kingdom and Republic of Ireland (FRS 102), the Charities Act 2011, the Companies Act 2006 and UK Generally Accepted Accounting Practice.

##### **Basis of preparation**

Age UK South Lakeland Ltd meets the definition of a public benefit entity under FRS 102. Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant accounting policy notes.

The financial statements are prepared in sterling which is the functional currency of the charity and rounded to the nearest £.

##### **Basis of consolidation**

The consolidated financial statements consolidate the financial statements of the charity and its subsidiary undertakings drawn up to 31 March 2023.

No statement of financial activities is presented for the charity as permitted by section 408 of the Companies Act 2006. The charity made a deficit after tax for the financial year of £162,309 (2022 - surplus of £334,344).

## Age UK South Lakeland Ltd

### known as Age UK South Lakeland

#### Notes to the Financial Statements for the Year Ended 31 March 2023

A subsidiary is an entity controlled by the charity. Control is achieved where the charity has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities.

The results of subsidiaries acquired or disposed of during the year are included in the statement of financial activities from the effective date of acquisition or up to the effective date of disposal, as appropriate. Where necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with those used by the group.

The purchase method of accounting is used to account for business combinations that result in the acquisition of subsidiaries by the group. The cost of a business combination is measured as the fair value of the assets given, equity instruments issued and liabilities incurred or assumed at the date of exchange, plus costs directly attributable to the business combination. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. Any excess of the cost of the business combination over the acquirer's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities recognised is recorded as goodwill.

Inter-company transactions, balances and unrealised gains on transactions between the charity and its subsidiaries, which are related parties, are eliminated in full.

Intra-group losses are also eliminated but may indicate an impairment that requires recognition in the consolidated financial statements.

Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the group. Non-controlling interests in the net assets of consolidated subsidiaries are identified separately from the group's equity therein. Non-controlling interests consist of the amount of those interests at the date of the original business combination and the non-controlling shareholder's share of changes in equity since the date of the combination. Total comprehensive income is attributed to non-controlling interests even if this results in the non-controlling interests having a deficit balance.

#### **Going concern**

The trustees consider that there are no material uncertainties about the group's ability to continue as a going concern nor any significant areas of uncertainty that affect the carrying value of assets held by the group.

#### **Changes in accounting estimate**

##### ***Change in depreciation rate***

The estimated economic life of the capitalised software platforms has been extended to 10 years following the success of the Compass eHub.

The effect of the change on assets, liabilities, income and expense in the current year is as follows:

|              |               |
|--------------|---------------|
|              | £             |
| Depreciation | <u>10,865</u> |

#### **Income and endowments**

All income is recognised once the charity has entitlement to the income, it is probable that the income will be received and the amount of the income receivable can be measured reliably.

## **Age UK South Lakeland Ltd**

### **known as Age UK South Lakeland**

#### **Notes to the Financial Statements for the Year Ended 31 March 2023**

##### ***Donations and legacies***

Donations are recognised when the charity has been notified in writing of both the amount and settlement date. In the event that a donation is subject to conditions that require a level of performance by the charity before the charity is entitled to the funds, the income is deferred and not recognised until either those conditions are fully met, or the fulfilment of those conditions is wholly within the control of the charity and it is probable that these conditions will be fulfilled in the reporting period.

Legacy gifts are recognised on a case by case basis following the grant of probate when the administrator/executor for the estate has communicated in writing both the amount and settlement date. In the event that the gift is in the form of an asset other than cash or a financial asset traded on a recognised stock exchange, recognition is subject to the value of the gift being reliably measurable with a degree of reasonable accuracy and the title to the asset having been transferred to the charity.

##### ***Grants receivable***

Grants are recognised when the group has an entitlement to the funds and any conditions linked to the grants have been met. Where performance conditions are attached to the grant and are yet to be met, the income is recognised as a liability and included on the balance sheet as deferred income to be released.

##### ***Deferred income***

Deferred income represents amounts received for future periods and is released to incoming resources in the period for which, it has been received. Such income is only deferred when:

- The donor specifies that the grant or donation must only be used in future accounting periods; or
- The donor has imposed conditions which must be met before the charity has unconditional entitlement.

##### ***Gift aid***

Incoming resources from tax reclaims are included in the Statement of Financial Activities at the same time as the gift to which they relate.

##### ***Expenditure***

All expenditure is recognised once there is a legal or constructive obligation to that expenditure, it is probable settlement is required and the amount can be measured reliably. All costs are allocated to the applicable expenditure heading that aggregate similar costs to that category. Where costs cannot be directly attributed to particular headings they have been allocated on a basis consistent with the use of resources, with central staff costs allocated on the basis of time spent, and depreciation charges allocated on the portion of the asset's use. Other support costs are allocated based on the spread of staff costs.

##### ***Raising funds***

These are costs incurred in attracting voluntary income, the management of investments and those incurred in trading activities that raise funds.

##### ***Charitable activities***

Charitable expenditure comprises those costs incurred by the charity in the delivery of its activities and services for its beneficiaries. It includes both costs that can be allocated directly to such activities and those costs of an indirect nature necessary to support them.

## Age UK South Lakeland Ltd

### known as Age UK South Lakeland

#### Notes to the Financial Statements for the Year Ended 31 March 2023

##### **Grant provisions**

Provisions for grants are made when the intention to make a grant has been communicated to the recipient but there is uncertainty about either the timing of the grant or the amount of grant payable.

##### **Support costs**

Support costs include central functions and have been allocated to activity cost categories on a basis consistent with the use of resources, for example, allocating property costs by floor areas, or per capita, staff costs by the time spent and other costs by their usage.

##### **Governance costs**

These include the costs attributable to the charity's compliance with constitutional and statutory requirements, including audit, strategic management and trustees' meetings and reimbursed expenses.

##### **Government grants**

Government grants are recognised based on the accrual model and are measured at the fair value of the asset received or receivable. Grants are classified as relating either to revenue or to assets. Grants relating to revenue are recognised in income over the period in which the related costs are recognised. Grants relating to assets are recognised over the expected useful life of the asset. Where part of a grant relating to an asset is deferred, it is recognised as deferred income.

##### **Taxation**

The charity is considered to pass the tests set out in Paragraph 1 Schedule 6 of the Finance Act 2010 and therefore it meets the definition of a charitable company for UK corporation tax purposes. Accordingly, the charity is potentially exempt from taxation in respect of income or capital gains received within categories covered by Chapter 3 Part 11 of the Corporation Tax Act 2010 or Section 256 of the Taxation of Chargeable Gains Act 1992, to the extent that such income or gains are applied exclusively to charitable purposes.

##### **Intangible assets**

Intangible assets are stated in the Balance Sheet at cost less accumulated amortisation and impairment. They are amortised on a straight line basis over their estimated useful lives.

##### **Tangible fixed assets**

Individual fixed assets costing £200.00 or more are initially recorded at cost.

##### **Amortisation**

Amortisation is provided on intangible fixed assets so as to write off the cost, less any estimated residual value, over their expected useful economic life as follows:

| Asset class        | Amortisation method and rate |
|--------------------|------------------------------|
| Software platforms | 10% straight line            |

##### **Depreciation and amortisation**

Depreciation is provided on tangible fixed assets so as to write off the cost or valuation, less any estimated residual value, over their expected useful economic life as follows:

## Age UK South Lakeland Ltd

### known as Age UK South Lakeland

#### Notes to the Financial Statements for the Year Ended 31 March 2023

| <b>Asset class</b>               | <b>Depreciation method and rate</b>      |
|----------------------------------|--|
| Land and buildings               | 2% straight line                         |
| Leasehold property               | Straight line over the life of the lease |
| Fixtures, fittings and equipment | Over 3 - 5 years                         |
| Motor vehicles                   | 33% straight line                        |

#### **Research and development**

Development expenditure incurred on an individual project is carried forward when its future recoverability can reasonably be regarded as assured. Any expenditure carried forward is amortised in line with the expected future income from the related project.

#### **Fixed asset investments**

Fixed asset investments, other than programme related investments, are included at market value at the balance sheet date. Realised gains and losses on investments are calculated as the difference between sales proceeds and their market value at the start of the year, or their subsequent cost, and are charged or credited to the Statement of Financial Activities in the period of disposal.

Unrealised gains and losses represent the movement in market values during the year and are credited or charged to the Statement of Financial Activities based on the market value at the year end.

#### **Stock**

Stock is valued at the lower of cost and estimated selling price less costs to complete and sell, after due regard for obsolete and slow moving stocks. Cost is determined using the first-in, first-out (FIFO) method.

#### **Trade debtors**

Trade debtors are amounts due from customers for merchandise sold or services performed in the ordinary course of business.

Trade debtors are recognised at the transaction price. A provision for the impairment of trade debtors is established when there is objective evidence that the charity will not be able to collect all amounts due according to the original terms of the receivables.

#### **Cash and cash equivalents**

Cash and cash equivalents comprise cash on hand and call deposits, and other short-term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of change in value.

#### **Trade creditors**

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if the charity does not have an unconditional right, at the end of the reporting period, to defer settlement of the creditor for at least twelve months after the reporting date. If there is an unconditional right to defer settlement for at least twelve months after the reporting date, they are presented as non-current liabilities.

Trade creditors are recognised at the transaction price.

## **Age UK South Lakeland Ltd**

### **known as Age UK South Lakeland**

#### **Notes to the Financial Statements for the Year Ended 31 March 2023**

##### **Borrowings**

Interest-bearing borrowings are initially recorded at fair value, net of transaction costs. Interest-bearing borrowings are subsequently carried at amortised cost, with the difference between the proceeds, net of transaction costs, and the amount due on redemption being recognised as a charge to the Statement of Financial Activities over the period of the relevant borrowing.

Interest expense is recognised on the basis of the effective interest method and is included in interest payable and similar charges.

Borrowings are classified as current liabilities unless the charity has an unconditional right to defer settlement of the liability for at least twelve months after the reporting date.

##### **Fund structure**

Unrestricted income funds are general funds that are available for use at the trustees' discretion in furtherance of the objectives of the group.

Restricted income funds are those donated for use in a particular area or for specific purposes, the use of which is restricted to that area or purpose.

##### **Pensions and other post retirement obligations**

The pension costs charged in the financial statements represent the contribution payable by the charity during the year.

##### **Financial instruments**

###### ***Classification***

Financial assets and financial liabilities are recognised when the group becomes a party to the contractual provisions of the instrument.

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the group after deducting all of its liabilities.

## **Age UK South Lakeland Ltd**

### **known as Age UK South Lakeland**

#### **Notes to the Financial Statements for the Year Ended 31 March 2023**

##### ***Recognition and measurement***

All financial assets and liabilities are initially measured at transaction price (including transaction costs), except for those financial assets classified as at fair value through profit or loss, which are initially measured at fair value (which is normally the transaction price excluding transaction costs), unless the arrangement constitutes a financing transaction. If an arrangement constitutes a financing transaction, the financial asset or financial liability is measured at the present value of the future payments discounted at a market rate of interest for a similar debt instrument.

Financial assets and liabilities are only offset in the statement of financial position when, and only when there exists a legally enforceable right to set off the recognised amounts and the group intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Financial assets are derecognised when and only when a) the contractual rights to the cash flows from the financial asset expire or are settled, b) the group transfers to another party substantially all of the risks and rewards of ownership of the financial asset, or c) the group, despite having retained some, but not all, significant risks and rewards of ownership, has transferred control of the asset to another party.

Financial liabilities are derecognised only when the obligation specified in the contract is discharged, cancelled or expires.

##### ***Investments***

Investments in non-convertible preference shares and non-puttable ordinary or preference shares (where shares are publicly traded or their fair value is reliably measurable) are measured at fair value through profit or loss. Where fair value cannot be measured reliably, investments are measured at cost less impairment.

Investments in subsidiaries and associates are measured at cost less impairment. For investments in subsidiaries acquired for consideration including the issue of shares qualifying for merger relief, cost is measured by reference to the nominal value of the shares issued plus fair value of other consideration. Any premium is ignored.

##### ***Fair value measurement***

The best evidence of fair value is a quoted price for an identical asset in an active market. When quoted prices are unavailable, the price of a recent transaction for an identical asset provides evidence of fair value as long as there has not been a significant change in economic circumstances or a significant lapse of time since the transaction took place. If the market is not active and recent transactions of an identical asset on their own are not a good estimate of fair value, the fair value is estimated by using a valuation technique.

**Age UK South Lakeland Ltd**

**known as Age UK South Lakeland**

**Notes to the Financial Statements for the Year Ended 31 March 2023**

**3 Income from donations and legacies**

|  | <b>Unrestricted<br/>funds<br/>General<br/>£</b> | <b>Total<br/>2023<br/>£</b> | <b>Total<br/>2022<br/>£</b> |
|--|---|-----------------------------|-----------------------------|
| Donations and legacies;                  |   |                             |                             |
| Donations from individuals               | 16,923  | 16,923                      | 10,383                      |
| Legacies                                 | 16,118  | 16,118                      | 30,491                      |
| Grants, including capital grants;        |   |                             |                             |
| Government grants                        | -   | -                           | 122,237                     |
| Donations from community groups          | 16,993  | 16,993                      | 5,840                       |
| Other income from donations and legacies | 10,615  | 10,615                      | 3,373                       |
|  | <u>60,649</u>                                   | <u>60,649</u>               | <u>172,324</u>              |

**4 Income from charitable activities**

|                                      | <b>Unrestricted<br/>funds<br/>General<br/>£</b> | <b>Restricted<br/>funds<br/>£</b> | <b>Total<br/>2023<br/>£</b> |
|--------------------------------------|---|-----------------------------------|-----------------------------|
| Big Lottery Reconnecting Cumbria     | -   | 42,331                            | 42,331                      |
| Winter Warmth - CCF grants           | -   | 124,650                           | 124,650                     |
| Building Resilience                  | -   | 21,937                            | 21,937                      |
| Nationwide grant                     | -   | 24,925                            | 24,925                      |
| Poverty Reduction Funding            | -   | 30,000                            | 30,000                      |
| Rayne Foundation                     | -   | 20,000                            | 20,000                      |
| Eric Wright Trust                    | 47,500  | -                                 | 47,500                      |
| EON Handyperson Home Energy          | -   | 62                                | 62                          |
| EON Warm Homes Plus                  | -   | 15,075                            | 15,075                      |
| SLDC Emergency Fund                  | -   | 500                               | 500                         |
| Barrow - Thornbarrow                 | -   | 200                               | 200                         |
| Age UK Support Services              | 10,000  | -                                 | 10,000                      |
| Cumbria CCF grant for redistribution | -   | 39,690                            | 39,690                      |
| CCF Cumbria Cuppa Grant              | -   | 958                               | 958                         |
| Agnes Backhouse Charitable Trust     | -   | 15,000                            | 15,000                      |
| Bereavement Support Grant            | -   | 15,000                            | 15,000                      |
| Gateway Group                        | -   | 29,927                            | 29,927                      |
| Bryan Lancaster Trust                | 300   | -                                 | 300                         |
|                                      | <u>57,800</u>                                   | <u>380,255</u>                    | <u>438,055</u>              |

**Age UK South Lakeland Ltd**

**known as Age UK South Lakeland**

**Notes to the Financial Statements for the Year Ended 31 March 2023**

|  | <b>Unrestricted<br/>funds<br/>General<br/>£</b> | <b>Restricted<br/>funds<br/>£</b> | <b>Total<br/>2022<br/>£</b> |
|--|---|-----------------------------------|-----------------------------|
| Big Lottery                              | -   | 25,000                            | 25,000                      |
| Winter Warmth - CCF grants               | -   | 52,800                            | 52,800                      |
| Building Resilience                      | -   | 36,562                            | 36,562                      |
| Nationwide grant                         | -   | 24,925                            | 24,925                      |
| Age UK - E.On Benefits Entitlement Check | -   | 31,000                            | 31,000                      |
| Frieda Scott Trust                       | -   | 20,000                            | 20,000                      |
| CCF Pappagallino fund                    | -   | 40,000                            | 40,000                      |
| Rayne Foundation                         | -   | 15,000                            | 15,000                      |
| Eric Wright Trust                        | -   | 30,250                            | 30,250                      |
| Barrow - Thornbarrow                     | -   | 840                               | 840                         |
| Age UK Support Services                  | 12,500  | -                                 | 12,500                      |
| Agnes Backhouse Charitable Trust         | 6,000   | -                                 | 6,000                       |
| Compass Connections                      | -   | 38,333                            | 38,333                      |
| Think Digital                            | -   | 8,938                             | 8,938                       |
| Gateway Group                            | -   | 2,646                             | 2,646                       |
|  | <u>18,500</u>                                   | <u>326,294</u>                    | <u>344,794</u>              |

**5 Income from other trading activities**

|   | <b>Unrestricted<br/>funds<br/>General<br/>£</b> | <b>Total<br/>2023<br/>£</b> | <b>Total<br/>2022<br/>£</b> |
|---|---|-----------------------------|-----------------------------|
| Trading income;                                     |   |                             |                             |
| Shop income from sale of donated goods and services | 1,292,074                                       | 1,292,074                   | 1,149,205                   |
| Sales of goods and services                         | 75,857  | 75,857                      | 142,542                     |
| Other trading income                                | 4,164   | 4,164                       | 6,037                       |
|   | <u>1,372,095</u>                                | <u>1,372,095</u>            | <u>1,297,784</u>            |

**6 Investment income**

|   | <b>Unrestricted<br/>funds<br/>General<br/>£</b> | <b>Total<br/>2023<br/>£</b> | <b>Total<br/>2022<br/>£</b> |
|---|---|-----------------------------|-----------------------------|
| Other income from fixed asset investments | <u>5,329</u>                                    | <u>5,329</u>                | <u>5,639</u>                |

**Age UK South Lakeland Ltd**

**known as Age UK South Lakeland**

**Notes to the Financial Statements for the Year Ended 31 March 2023**

**7 Expenditure on raising funds**

**a) Costs of trading activities**

|   | Unrestricted<br>funds |                  |                  |
|---|-----------------------|------------------|------------------|
|   | General               | Total            | Total            |
| Note  | £                     | 2023<br>£        | 2022<br>£        |
| <b>Retail trading costs:</b>                          |                       |                  |                  |
| Staff costs   | 624,030               | 624,030          | 651,646          |
| Costs of goods sold                                   | 84,839                | 84,839           | 88,839           |
| Trading subsidiary costs                              | 133                   | 133              | 122              |
| Events and conferences                                | 65                    | 65               | 135              |
| Property costs  | 223,237               | 223,237          | 220,925          |
| Marketing and publicity                               | 160                   | 160              | 187              |
| Depreciation, amortisation and other similar costs    | 18,531                | 18,531           | 16,495           |
| Other direct costs of activities for generating funds | 115,377               | 115,377          | 102,475          |
| Business development costs (excluding staff costs)    | 9      7,495          | 7,495            | 7,663            |
|   | <u>1,073,867</u>      | <u>1,073,867</u> | <u>1,088,487</u> |

**b) Investment management costs**

|  | Unrestricted<br>funds |              |              |
|--|-----------------------|--------------|--------------|
|  | General               | Total        | Total        |
| Note                                   | £                     | 2023<br>£    | 2022<br>£    |
| Other investment management costs;     |                       |              |              |
| Amounts payable to investment managers | 3,662                 | 3,662        | 7,380        |
|  | <u>3,662</u>          | <u>3,662</u> | <u>7,380</u> |

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**Notes to the Financial Statements for the Year Ended 31 March 2023**

**c) Total costs of generating donations and legacies**

|                             | <b>Direct costs<br/>£</b> | <b>Allocated<br/>support costs<br/>£</b> | <b>Total<br/>costs<br/>£</b> |
|-----------------------------|---------------------------|--|------------------------------|
| Costs of trading activities | 1,043,388                 | 30,479                                   | 1,073,867                    |
| Investment management costs | 3,662                     | -  | 3,662                        |
| <b>Total for 2023</b>       | <u>1,047,050</u>          | <u>30,479</u>                            | <u>1,077,529</u>             |
|                             | <b>Direct costs<br/>£</b> | <b>Allocated<br/>support costs<br/>£</b> | <b>Total<br/>2022<br/>£</b>  |
| Costs of trading activities | 1,031,100                 | 57,387                                   | 1,088,487                    |
| Investment management costs | 7,380                     | -  | 7,380                        |
|                             | <u>1,038,480</u>          | <u>57,387</u>                            | <u>1,095,867</u>             |

**8 Expenditure on charitable activities**

|                       | <b>Unrestricted<br/>funds<br/>General<br/>£</b> | <b>Restricted<br/>funds<br/>£</b> | <b>Total<br/>2023<br/>£</b> |
|-----------------------|---|-----------------------------------|-----------------------------|
| Community Action Team | 511,509   | 192,528                           | 704,037                     |
| Grants distributed    | -   | 184,454                           | 184,454                     |
| Governance costs      | 39,185  | -                                 | 39,185                      |
|                       | <u>550,694</u>                                  | <u>376,982</u>                    | <u>927,676</u>              |
|                       | <b>Unrestricted<br/>funds<br/>General<br/>£</b> | <b>Restricted<br/>funds<br/>£</b> | <b>Total<br/>2022<br/>£</b> |
| Community Action Team | 322,832   | 293,014                           | 615,846                     |
| Grants distributed    | -   | 53,640                            | 53,640                      |
| Governance costs      | 31,829  | -                                 | 31,829                      |
|                       | <u>354,661</u>                                  | <u>346,654</u>                    | <u>701,315</u>              |

## Age UK South Lakeland Ltd

### known as Age UK South Lakeland

#### Notes to the Financial Statements for the Year Ended 31 March 2023

|                       | Activity<br>undertaken<br>directly<br>£ | Activity<br>support costs<br>£ | 2023<br>£      |
|-----------------------|---|--------------------------------|----------------|
| Community Action Team | 403,117                                 | 300,920                        | 704,037        |
| Grants distributed    | 184,454                                 | -                              | 184,454        |
| Governance            | -                                       | 39,185                         | 39,185         |
|                       | <u>587,571</u>                          | <u>340,105</u>                 | <u>927,676</u> |
|                       | Activity<br>undertaken<br>directly<br>£ | Activity<br>support costs<br>£ | 2022<br>£      |
| Community Action Team | 324,960                                 | 290,886                        | 615,846        |
| Grants distributed    | 53,640                                  | -                              | 53,640         |
| Governance            | -                                       | 31,829                         | 31,829         |
|                       | <u>378,600</u>                          | <u>322,715</u>                 | <u>701,315</u> |

£550,694 (2022 - £354,661) of the above expenditure was attributable to unrestricted funds and £376,982 (2022 - £346,654) to restricted funds.

#### 9 Analysis of governance and support costs

##### Governance costs

|                                   | Unrestricted<br>funds<br>General<br>£ | Total<br>2023<br>£ | Total<br>2022<br>£ |
|-----------------------------------|---------------------------------------|--------------------|--------------------|
| Staff costs                       |                                       |                    |                    |
| Wages and salaries                | 13,622                                | 13,622             | 12,420             |
| Social security costs             | 1,084                                 | 1,084              | 970                |
| Pension costs                     | 596                                   | 596                | 525                |
| Other staff costs                 | 25                                    | 25                 | 20                 |
| Audit fees                        |                                       |                    |                    |
| Audit of the financial statements | 4,200                                 | 4,200              | 4,175              |
| Other fees paid to auditors       | 5,505                                 | 5,505              | 5,108              |
| Legal fees                        | 81                                    | 81                 | 49                 |
| Cost of trustee meetings          | 1,642                                 | 1,642              | -                  |
| Loan interest                     | 7,518                                 | 7,518              | 3,503              |
| Allocated support costs           | 4,912                                 | 4,912              | 5,059              |
|                                   | <u>39,185</u>                         | <u>39,185</u>      | <u>31,829</u>      |

## Age UK South Lakeland Ltd

### known as Age UK South Lakeland

#### Notes to the Financial Statements for the Year Ended 31 March 2023

##### 10 Net incoming/outgoing resources

Net (outgoing)/incoming resources for the year include:

|                                      | 2023<br>£ | 2022<br>£ |
|--------------------------------------|-----------|-----------|
| Audit fees                           | 4,200     | 4,175     |
| Depreciation of fixed assets         | 36,401    | 29,687    |
| Amortisation of software development | 14,217    | 40,719    |

##### 11 Trustees remuneration and expenses

During the year the group made the following transactions with trustees:

###### R Kirkwood

£563 (2022: £Nil) of expenses were reimbursed to R Kirkwood during the year.

No trustees, nor any persons connected with them, have received any remuneration from the group during the year.

No trustees have received any other benefits from the charity during the year.

##### 12 Staff costs

The aggregate payroll costs were as follows:

|  | 2023<br>£        | 2022<br>£        |
|--|------------------|------------------|
| <b>Staff costs during the year were:</b> |                  |                  |
| Wages and salaries                       | 1,011,894        | 961,410          |
| Social security costs                    | 70,517           | 51,488           |
| Pension costs                            | 36,922           | 29,117           |
| Other staff costs                        | 4,236            | 5,846            |
|  | <u>1,123,569</u> | <u>1,047,861</u> |

The monthly average number of persons (including senior management / leadership team) employed by the group during the year expressed as full time equivalents was as follows:

|                                    | 2023<br>No | 2022<br>No |
|------------------------------------|------------|------------|
| Operations and specialist services | 9          | 9          |
| Organisational support             | 10         | 9          |
| Income generation and retail       | 30         | 27         |
|                                    | <u>49</u>  | <u>45</u>  |

No employee received emoluments of more than £60,000 during the year.

**Age UK South Lakeland Ltd**

**known as Age UK South Lakeland**

**Notes to the Financial Statements for the Year Ended 31 March 2023**

The total employee benefits of the key management personnel of the group were £274,037 (2022 - £240,269).

**13 Auditors' remuneration**

|  | <b>2023</b>         | <b>2022</b>         |
|--|---------------------|---------------------|
|  | <b>£</b>            | <b>£</b>            |
| Audit of the financial statements                        | <u>4,200</u>        | <u>4,175</u>        |
| <b>Other fees to auditors</b>                            |                     |                     |
| The auditing of accounts of any associate of the charity | 1,770               | 660                 |
| Audit-related assurance services                         | 2,680               | 3,400               |
| Taxation compliance services                             | 840                 | 840                 |
| All other non-audit services                             | <u>215</u>          | <u>208</u>          |
|  | <u><u>5,505</u></u> | <u><u>5,108</u></u> |

**14 Taxation**

The group is a registered charity and is therefore exempt from taxation.

**Age UK South Lakeland Ltd**  
**known as Age UK South Lakeland**

**Notes to the Financial Statements for the Year Ended 31 March 2023**

**15 Intangible fixed assets**

**Group**

|                       | <b>Software<br/>development<br/>£</b> | <b>Total<br/>£</b> |
|-----------------------|---------------------------------------|--------------------|
| <b>Cost</b>           |                                       |                    |
| At 1 April 2022       | 224,110                               | 224,110            |
| Additions             | <u>22,720</u>                         | <u>22,720</u>      |
| At 31 March 2023      | <u>246,830</u>                        | <u>246,830</u>     |
| <b>Amortisation</b>   |                                       |                    |
| At 1 April 2022       | 125,411                               | 125,411            |
| Charge for the year   | <u>14,217</u>                         | <u>14,217</u>      |
| At 31 March 2023      | <u>139,628</u>                        | <u>139,628</u>     |
| <b>Net book value</b> |                                       |                    |
| At 31 March 2023      | <u>107,202</u>                        | <u>107,202</u>     |
| At 31 March 2022      | <u>98,699</u>                         | <u>98,699</u>      |
| <br><b>Charity</b>    |                                       |                    |
|                       | <b>Software<br/>development<br/>£</b> | <b>Total<br/>£</b> |
| <b>Cost</b>           |                                       |                    |
| At 1 April 2022       | 224,110                               | 224,110            |
| Additions             | <u>22,720</u>                         | <u>22,720</u>      |
| At 31 March 2023      | <u>246,830</u>                        | <u>246,830</u>     |
| <b>Amortisation</b>   |                                       |                    |
| At 1 April 2022       | 125,411                               | 125,411            |
| Charge for the year   | <u>14,217</u>                         | <u>14,217</u>      |
| At 31 March 2023      | <u>139,628</u>                        | <u>139,628</u>     |
| <b>Net book value</b> |                                       |                    |
| At 31 March 2023      | <u>107,202</u>                        | <u>107,202</u>     |
| At 31 March 2022      | <u>98,699</u>                         | <u>98,699</u>      |

The Compass eHub is valued at the cost of components and staff time. BuyCharity is valued at the cost of development not including staff time.

**Age UK South Lakeland Ltd**

**known as Age UK South Lakeland**

**Notes to the Financial Statements for the Year Ended 31 March 2023**

**16 Tangible fixed assets**

**Group**

|                       | <b>Land and<br/>buildings<br/>£</b> | <b>Furniture and<br/>equipment<br/>£</b> | <b>Motor vehicles<br/>£</b> | <b>Total<br/>£</b> |
|-----------------------|-------------------------------------|--|-----------------------------|--------------------|
| <b>Cost</b>           |                                     |  |                             |                    |
| At 1 April 2022       | 635,454                             | 250,099                                  | 4,500                       | 890,053            |
| Additions             | -                                   | 16,599                                   | 20,600                      | 37,199             |
| At 31 March 2023      | <u>635,454</u>                      | <u>266,698</u>                           | <u>25,100</u>               | <u>927,252</u>     |
| <b>Depreciation</b>   |                                     |  |                             |                    |
| At 1 April 2022       | 205,327                             | 239,427                                  | 4,500                       | 449,254            |
| Charge for the year   | 21,952                              | 10,329                                   | 4,120                       | 36,401             |
| At 31 March 2023      | <u>227,279</u>                      | <u>249,756</u>                           | <u>8,620</u>                | <u>485,655</u>     |
| <b>Net book value</b> |                                     |  |                             |                    |
| At 31 March 2023      | <u>408,175</u>                      | <u>16,942</u>                            | <u>16,480</u>               | <u>441,597</u>     |
| At 31 March 2022      | <u>430,127</u>                      | <u>10,672</u>                            | <u>-</u>                    | <u>440,799</u>     |

Included within the net book value of land and buildings above is £382,067 (2022 - £391,598) in respect of freehold land and buildings and £26,108 (2022 - £38,529) in respect of leaseholds.

**Age UK South Lakeland Ltd**

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**Notes to the Financial Statements for the Year Ended 31 March 2023**

**Charity**

|                       | <b>Land and<br/>buildings<br/>£</b> | <b>Furniture and<br/>equipment<br/>£</b> | <b>Motor vehicles<br/>£</b> | <b>Total<br/>£</b> |
|-----------------------|-------------------------------------|--|-----------------------------|--------------------|
| <b>Cost</b>           |                                     |  |                             |                    |
| At 1 April 2022       | 635,454                             | 250,099                                  | 4,500                       | 890,053            |
| Additions             | <u>-</u>                            | <u>16,599</u>                            | <u>20,600</u>               | <u>37,199</u>      |
| At 31 March 2023      | <u>635,454</u>                      | <u>266,698</u>                           | <u>25,100</u>               | <u>927,252</u>     |
| <b>Depreciation</b>   |                                     |  |                             |                    |
| At 1 April 2022       | 205,327                             | 239,427                                  | 4,500                       | 449,254            |
| Charge for the year   | <u>21,952</u>                       | <u>10,329</u>                            | <u>4,120</u>                | <u>36,401</u>      |
| At 31 March 2023      | <u>227,279</u>                      | <u>249,756</u>                           | <u>8,620</u>                | <u>485,655</u>     |
| <b>Net book value</b> |                                     |  |                             |                    |
| At 31 March 2023      | <u>408,175</u>                      | <u>16,942</u>                            | <u>16,480</u>               | <u>441,597</u>     |
| At 31 March 2022      | <u>430,127</u>                      | <u>10,672</u>                            | <u>-</u>                    | <u>440,799</u>     |

Included within the net book value of land and buildings above is £382,067 (2022 - £391,598) in respect of freehold land and buildings and £26,108 (2022 - £38,529) in respect of leaseholds.

**17 Fixed asset investments**

**Group**

|                   | <b>2023<br/>£</b> | <b>2022<br/>£</b> |
|-------------------|-------------------|-------------------|
| Other investments | <u>554,004</u>    | <u>586,679</u>    |

**Details of undertakings**

Details of the investments in which the group holds 20% or more of the nominal value of any class of share capital are as follows:

## Age UK South Lakeland Ltd

### known as Age UK South Lakeland

#### Notes to the Financial Statements for the Year Ended 31 March 2023

| Undertaking                       | Country of incorporation      | Holding              | Proportion of voting rights and shares held |      | Principal activity                                 |
|-----------------------------------|-------------------------------|----------------------|---|------|--|
|                                   |                               |                      | 2023  | 2022 |  |
| <b>Subsidiary undertakings</b>    |                               |                      |   |      |  |
| Age UK South Lakeland Trading CIC | England and Wales<br>10104067 | Limited by guarantee | 100%  | 100% | Trading subsidiary of Age UK South Lakeland        |
| Charitek CIC                      | England and Wales<br>12294358 | Limited by guarantee | 100%  | 100% | Online trading subsidiary of Age UK South Lakeland |

#### Other investments

|                          | Listed investments<br>£ | Cash held in portfolio<br>£ | Total<br>£         |
|--------------------------|-------------------------|-----------------------------|--------------------|
| <b>Cost or Valuation</b> |                         |                             |                    |
| At 1 April 2022          | 544,286                 | 42,393                      | 586,679            |
| Revaluation              | (34,342)                | -                           | (34,342)           |
| Additions                | 718,414                 | 687,773                     | 1,406,187          |
| Disposals                | <u>(686,106)</u>        | <u>(718,414)</u>            | <u>(1,404,520)</u> |
| At 31 March 2023         | <u>542,252</u>          | <u>11,752</u>               | <u>554,004</u>     |
| <b>Net book value</b>    |                         |                             |                    |
| At 31 March 2023         | <u>542,252</u>          | <u>11,752</u>               | <u>554,004</u>     |
| At 31 March 2022         | <u>544,286</u>          | <u>42,393</u>               | <u>586,679</u>     |

#### Subsidiaries

The profit for the financial period of Age UK South Lakeland Trading CIC was £11,803 (2022 - £68,876) and the aggregate amount of capital and reserves at the end of the period was £Nil (2022 - £Nil).

The loss for the financial period of Charitek CIC was £1,109 (2022 - £88) and the aggregate amount of capital and reserves at the end of the period was £(1,217) (2022 - £(108)).

**Age UK South Lakeland Ltd**

**known as Age UK South Lakeland**

**Notes to the Financial Statements for the Year Ended 31 March 2023**

**Charity**

|                   | 2023<br>£      | 2022<br>£      |
|-------------------|----------------|----------------|
| Other investments | <u>554,004</u> | <u>586,679</u> |

**Other investments**

|                          | Listed<br>investments<br>£ | Cash held in<br>portfolio<br>£ | Total<br>£         |
|--------------------------|----------------------------|--------------------------------|--------------------|
| <b>Cost or Valuation</b> |                            |                                |                    |
| At 1 April 2022          | 544,286                    | 42,393                         | 586,679            |
| Revaluation              | (34,342)                   | -                              | (34,342)           |
| Additions                | 718,414                    | 687,773                        | 1,406,187          |
| Disposals                | <u>(686,106)</u>           | <u>(718,414)</u>               | <u>(1,404,520)</u> |
| At 31 March 2023         | <u>542,252</u>             | <u>11,752</u>                  | <u>554,004</u>     |
| <b>Net book value</b>    |                            |                                |                    |
| At 31 March 2023         | <u>542,252</u>             | <u>11,752</u>                  | <u>554,004</u>     |
| At 31 March 2022         | <u>544,286</u>             | <u>42,393</u>                  | <u>586,679</u>     |

**18 Stock**

|                | <b>Group</b>  |               | <b>Charity</b> |           |
|----------------|---------------|---------------|----------------|-----------|
|                | 2023<br>£     | 2022<br>£     | 2023<br>£      | 2022<br>£ |
| Finished goods | <u>32,275</u> | <u>70,077</u> | <u>-</u>       | <u>-</u>  |

**19 Debtors**

|                             | <b>Group</b>  |               | <b>Charity</b> |                |
|-----------------------------|---------------|---------------|----------------|----------------|
|                             | 2023<br>£     | 2022<br>£     | 2023<br>£      | 2022<br>£      |
| Trade debtors               | 13,789        | 43,459        | 13,789         | 31,228         |
| Due from group undertakings | -             | -             | 68,339         | 155,251        |
| Prepayments                 | 37,930        | 38,290        | 37,930         | 38,290         |
| VAT recoverable             | 11,524        | 4,714         | 12,741         | 4,714          |
|                             | <u>63,243</u> | <u>86,463</u> | <u>132,799</u> | <u>229,483</u> |

**Age UK South Lakeland Ltd**

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**Notes to the Financial Statements for the Year Ended 31 March 2023**

**20 Cash and cash equivalents**

|              | Group          |                | Charity        |                |
|--------------|----------------|----------------|----------------|----------------|
|              | 2023<br>£      | 2022<br>£      | 2023<br>£      | 2022<br>£      |
| Cash on hand | 1,193          | 1,270          | 1,193          | 1,270          |
| Cash at bank | 380,417        | 463,757        | 350,146        | 387,917        |
|              | <u>381,610</u> | <u>465,027</u> | <u>351,339</u> | <u>389,187</u> |

**21 Creditors: amounts falling due within one year**

|                                    | Group          |                | Charity        |                |
|------------------------------------|----------------|----------------|----------------|----------------|
|                                    | 2023<br>£      | 2022<br>£      | 2023<br>£      | 2022<br>£      |
| Bank loans                         | 45,454         | 45,454         | 45,454         | 45,454         |
| Trade creditors                    | 39,132         | 21,042         | 46,169         | 18,703         |
| Resources held for third parties   | 61,032         | 17,473         | 61,032         | 17,473         |
| Other taxation and social security | 16,162         | 15,617         | 16,162         | 15,617         |
| Other creditors                    | 5,624          | -              | 5,624          | -              |
| Accruals                           | 15,027         | 13,860         | 13,782         | 13,194         |
| Deferred income                    | 25,000         | 52,925         | 25,000         | 52,925         |
|                                    | <u>207,431</u> | <u>166,371</u> | <u>213,223</u> | <u>163,366</u> |

**Deferred income**

|  | 2023<br>£       |
|--|-----------------|
| <b>Group</b>                           |                 |
| Deferred income at 1 April 2022        | 52,925          |
| Resources deferred in the period       | 25,000          |
| Amounts released from previous periods | <u>(52,925)</u> |
| Deferred income at 31 March 2023       | <u>25,000</u>   |

|  | 2023<br>£       |
|--|-----------------|
| <b>Charity</b>                         |                 |
| Deferred income at 1 April 2022        | 52,925          |
| Resources deferred in the period       | 25,000          |
| Amounts released from previous periods | <u>(52,925)</u> |
| Deferred income at 31 March 2023       | <u>25,000</u>   |

## Age UK South Lakeland Ltd

### known as Age UK South Lakeland

#### Notes to the Financial Statements for the Year Ended 31 March 2023

##### Resources held for Third Parties as agent or custodian trustee

| Group and Charity  | Brought forward | Received       | Paid out        | Carried forward |
|--|-----------------|----------------|-----------------|-----------------|
|  | £               | £              | £               | £               |
| Big Lottery  | -               | 122,063        | (61,031)        | 61,032          |
| East ICC Locality grant and Public Health Locality grant | 17,473          | -              | (17,473)        | -               |
|  | <u>17,473</u>   | <u>122,063</u> | <u>(78,504)</u> | <u>61,032</u>   |

##### 22 Creditors: amounts falling due after one year

|            | Group          |                | Charity        |                |
|------------|----------------|----------------|----------------|----------------|
|            | 2023           | 2022           | 2023           | 2022           |
|            | £              | £              | £              | £              |
| Bank loans | <u>106,061</u> | <u>151,515</u> | <u>106,061</u> | <u>151,515</u> |

##### 23 Obligations under leases and hire purchase contracts

###### Operating lease commitments

Total future minimum lease payments under non-cancellable operating leases are as follows:

|                            | Group          |                | Charity        |                |
|----------------------------|----------------|----------------|----------------|----------------|
|                            | 2023           | 2022           | 2023           | 2022           |
|                            | £              | £              | £              | £              |
| <b>Land and buildings</b>  |                |                |                |                |
| Within one year            | 164,631        | 146,348        | 164,631        | 146,348        |
| Between one and five years | 220,841        | 163,272        | 220,841        | 163,272        |
| After five years           | 121,275        | 165,633        | 121,275        | 165,633        |
|                            | <u>506,747</u> | <u>475,253</u> | <u>506,747</u> | <u>475,253</u> |
| <b>Other</b>               |                |                |                |                |
| Within one year            | -              | 32,046         | -              | 32,046         |
| Between one and five years | -              | 52,558         | -              | 52,558         |
|                            | <u>-</u>       | <u>84,604</u>  | <u>-</u>       | <u>84,604</u>  |

##### 24 Pension and other schemes

###### Defined contribution pension scheme

The group operates a defined contribution pension scheme. The pension cost charge for the year represents contributions payable by the group to the scheme and amounted to £36,922 (2022 - £29,117).

**Age UK South Lakeland Ltd**

**known as Age UK South Lakeland**

**Notes to the Financial Statements for the Year Ended 31 March 2023**

**25 Funds**

**Group**

|                                      | <b>Balance<br/>at 1 April<br/>2022<br/>£</b> | <b>Incoming<br/>resources<br/>£</b> | <b>Resources<br/>expended<br/>£</b> | <b>Transfers<br/>£</b> | <b>Other<br/>recognised<br/>gains/(losses)<br/>£</b> | <b>Balance<br/>at 31<br/>March<br/>2023<br/>£</b> |
|--------------------------------------|--|-------------------------------------|-------------------------------------|------------------------|--|---|
| <b>Unrestricted funds</b>            |  |                                     |                                     |                        |  |   |
| <i>General</i>                       |  |                                     |                                     |                        |  |   |
| Remaining unrestricted funds         | 231,528                                      | 1,495,873                           | (1,577,605)                         | 36,595                 | (34,342)   | 152,049   |
| <i>Designated</i>                    |  |                                     |                                     |                        |  |   |
| Designated funds - as per<br>charity | <u>1,175,918</u>                             | <u>-</u>                            | <u>(50,618)</u>                     | <u>(36,595)</u>        | <u>-</u>   | <u>1,088,705</u>                                  |
| <b>Total unrestricted funds</b>      | <b>1,407,446</b>                             | <b>1,495,873</b>                    | <b>(1,628,223)</b>                  | <b>-</b>               | <b>(34,342)</b>                                      | <b>1,240,754</b>                                  |
| <b>Restricted funds</b>              |  |                                     |                                     |                        |  |   |
| Restricted funds as per<br>charity   | <u>22,412</u>                                | <u>380,255</u>                      | <u>(376,982)</u>                    | <u>-</u>               | <u>-</u>   | <u>25,685</u>                                     |
| <b>Total funds</b>                   | <b><u>1,429,858</u></b>                      | <b><u>1,876,128</u></b>             | <b><u>(2,005,205)</u></b>           | <b><u>-</u></b>        | <b><u>(34,342)</u></b>                               | <b><u>1,266,439</u></b>                           |
|                                      | <b>Balance<br/>at 1 April<br/>2021<br/>£</b> | <b>Incoming<br/>resources<br/>£</b> | <b>Resources<br/>expended<br/>£</b> | <b>Transfers<br/>£</b> | <b>Other<br/>recognised<br/>gains/(losses)<br/>£</b> | <b>Balance<br/>at 31<br/>March<br/>2022<br/>£</b> |
| <b>Unrestricted funds</b>            |  |                                     |                                     |                        |  |   |
| <i>General</i>                       |  |                                     |                                     |                        |  |   |
| Remaining unrestricted funds         | 206,916                                      | 1,496,782                           | (1,376,335)                         | (94,559)               | (1,276)  | 231,528   |
| <i>Designated</i>                    |  |                                     |                                     |                        |  |   |
| Designated funds - as per<br>charity | <u>1,155,552</u>                             | <u>-</u>                            | <u>(74,193)</u>                     | <u>94,559</u>          | <u>-</u>   | <u>1,175,918</u>                                  |
| <b>Total unrestricted funds</b>      | <b>1,362,468</b>                             | <b>1,496,782</b>                    | <b>(1,450,528)</b>                  | <b>-</b>               | <b>(1,276)</b>                                       | <b>1,407,446</b>                                  |
| <b>Restricted funds</b>              |  |                                     |                                     |                        |  |   |
| Restricted funds as per<br>charity   | <u>42,772</u>                                | <u>326,294</u>                      | <u>(346,654)</u>                    | <u>-</u>               | <u>-</u>   | <u>22,412</u>                                     |
| <b>Total funds</b>                   | <b><u>1,405,240</u></b>                      | <b><u>1,823,076</u></b>             | <b><u>(1,797,182)</u></b>           | <b><u>-</u></b>        | <b><u>(1,276)</u></b>                                | <b><u>1,429,858</u></b>                           |

**Age UK South Lakeland Ltd**

**known as Age UK South Lakeland**

**Notes to the Financial Statements for the Year Ended 31 March 2023**

**Charity**

|   | <b>Balance<br/>at 1 April<br/>2022<br/>£</b> | <b>Incoming<br/>resources<br/>£</b> | <b>Resources<br/>expended<br/>£</b> | <b>Transfers<br/>£</b> | <b>Other<br/>recognised<br/>gains/(losses)<br/>£</b> | <b>Balance<br/>at 31<br/>March<br/>2023<br/>£</b> |
|---|--|-------------------------------------|-------------------------------------|------------------------|--|---|
| <b>Unrestricted funds</b>                         |  |                                     |                                     |                        |  |   |
| <i>General</i>                                    |  |                                     |                                     |                        |  |   |
| Remaining unrestricted funds                      | 231,636                                      | 1,431,802                           | (1,512,424)                         | 36,595                 | (34,342)   | 153,267   |
| <i>Designated</i>                                 |  |                                     |                                     |                        |  |   |
| Fixed asset fund                                  | 539,498                                      | -                                   | (50,618)                            | 59,919                 | -  | 548,799   |
| General core reserve                              | 400,000                                      | -                                   | -                                   | -                      | -  | 400,000   |
| Planned investment in services                    | 146,420                                      | -                                   | -                                   | (96,514)               | -  | 49,906  |
| Provision for upgrade of IT and telephone systems | 90,000                                       | -                                   | -                                   | -                      | -  | 90,000  |
|   | <u>1,175,918</u>                             | <u>-</u>                            | <u>(50,618)</u>                     | <u>(36,595)</u>        | <u>-</u>   | <u>1,088,705</u>                                  |
| <b>Total unrestricted funds</b>                   | <u>1,407,554</u>                             | <u>1,431,802</u>                    | <u>(1,563,042)</u>                  | <u>-</u>               | <u>(34,342)</u>                                      | <u>1,241,972</u>                                  |
| <b>Restricted funds</b>                           |  |                                     |                                     |                        |  |   |
| Building Resilience                               | 7,313  | 21,937                              | (29,250)                            | -                      | -  | -   |
| Nationwide grant                                  | -  | 24,925                              | (24,925)                            | -                      | -  | -   |
| E ON HHE Handyperson Home energy                  | -  | 62                                  | (62)                                | -                      | -  | -   |
| E ON Warm Homes plus                              | -  | 15,075                              | (15,075)                            | -                      | -  | -   |
| Big Lottery Reconnecting Cumbria                  | -  | 42,331                              | (42,331)                            | -                      | -  | -   |
| SLDC Emergency fund                               | -  | 500                                 | (500)                               | -                      | -  | -   |
| Cumbria Community Foundation Winter Warmth        | 7,680  | 124,650                             | (131,190)                           | -                      | -  | 1,140   |
| Cumbria CCF Grant for redistribution              | -  | 39,690                              | (39,690)                            | -                      | -  | -   |
| Agnes Backhouse Charitable Trust                  | 6,964  | 15,000                              | (12,874)                            | -                      | -  | 9,090   |
| CCF Cumbria Cuppa Grant                           | -  | 958                                 | (958)                               | -                      | -  | -   |
| Bereavement Support Grant                         | -  | 15,000                              | (5,000)                             | -                      | -  | 10,000  |
| Poverty Reduction Funding                         | -  | 30,000                              | (25,000)                            | -                      | -  | 5,000   |
| Rayne Foundation Grant                            | -  | 20,000                              | (20,000)                            | -                      | -  | -   |

## Age UK South Lakeland Ltd

known as Age UK South Lakeland

### Notes to the Financial Statements for the Year Ended 31 March 2023

|                               | Balance<br>at 1 April<br>2022<br>£ | Incoming<br>resources<br>£ | Resources<br>expended<br>£ | Transfers<br>£ | Other<br>recognised<br>gains/(losses)<br>£ | Balance<br>at 31<br>March<br>2023<br>£ |
|-------------------------------|------------------------------------|----------------------------|----------------------------|----------------|--|--|
| Barrow - Thornbarrow          | -                                  | 200                        | (200)                      | -              | -  | -                                      |
| Ambleside Masonic Lodge       | 455                                | -                          | -                          | -              | -  | 455                                    |
| Gateway Group                 | -                                  | 29,927                     | (29,927)                   | -              | -  | -                                      |
| <b>Total restricted funds</b> | <u>22,412</u>                      | <u>380,255</u>             | <u>(376,982)</u>           | <u>-</u>       | <u>-</u>                                   | <u>25,685</u>                          |
| <b>Total funds</b>            | <u>1,429,966</u>                   | <u>1,812,057</u>           | <u>(1,940,024)</u>         | <u>-</u>       | <u>(34,342)</u>                            | <u>1,267,657</u>                       |

|   | Balance<br>at 1 April<br>2021<br>£ | Incoming<br>resources<br>£ | Resources<br>expended<br>£ | Transfers<br>£ | Other<br>recognised<br>gains/(losses)<br>£ | Balance<br>at 31<br>March<br>2022<br>£ |
|---|------------------------------------|----------------------------|----------------------------|----------------|--|--|
| <b>Unrestricted funds</b>                         |                                    |                            |                            |                |  |  |
| <i>General</i>                                    |                                    |                            |                            |                |  |  |
| Remaining unrestricted funds                      | 206,935                            | 1,423,118                  | (1,302,582)                | (94,559)       | (1,276)                                    | 231,636                                |
| <i>Designated</i>                                 |                                    |                            |                            |                |  |  |
| Fixed asset fund                                  | 568,153                            | -                          | (74,193)                   | 45,538         | -  | 539,498                                |
| General core reserve                              | 400,000                            | -                          | -                          | -              | -  | 400,000                                |
| Planned investment in services                    | 97,399                             | -                          | -                          | 49,021         | -  | 146,420                                |
| Provision for upgrade of IT and telephone systems | 90,000                             | -                          | -                          | -              | -  | 90,000                                 |
|   | <u>1,155,552</u>                   | <u>-</u>                   | <u>(74,193)</u>            | <u>94,559</u>  | <u>-</u>                                   | <u>1,175,918</u>                       |
| <b>Total unrestricted funds</b>                   | <u>1,362,487</u>                   | <u>1,423,118</u>           | <u>(1,376,775)</u>         | <u>-</u>       | <u>(1,276)</u>                             | <u>1,407,554</u>                       |
| <b>Restricted funds</b>                           |                                    |                            |                            |                |  |  |
| Age UK - E.On Benefits Entitlement Check          | -                                  | 31,000                     | (31,000)                   | -              | -  | -                                      |
| Building Resilience                               | -                                  | 36,563                     | (29,250)                   | -              | -  | 7,313                                  |
| Nationwide grant                                  | -                                  | 24,925                     | (24,925)                   | -              | -  | -                                      |
| Big Lottery - Development grant                   | -                                  | 25,000                     | (25,000)                   | -              | -  | -                                      |
| Cumbria CCF Pappagallino fund                     | -                                  | 40,000                     | (40,000)                   | -              | -  | -                                      |
| Compass Connections                               | -                                  | 38,333                     | (38,333)                   | -              | -  | -                                      |
| Think Digital                                     | 13,406                             | 8,938                      | (22,344)                   | -              | -  | -                                      |
| Eric Wright Trust                                 | -                                  | 30,250                     | (30,250)                   | -              | -  | -                                      |
| Cumbria Community Foundation Winter Warmth        | 7,870                              | 52,800                     | (52,990)                   | -              | -  | 7,680                                  |

## Age UK South Lakeland Ltd

### known as Age UK South Lakeland

#### Notes to the Financial Statements for the Year Ended 31 March 2023

|                                  | Balance<br>at 1 April<br>2021<br>£ | Incoming<br>resources<br>£ | Resources<br>expended<br>£ | Transfers<br>£ | Other<br>recognised<br>gains/(losses)<br>£ | Balance<br>at 31<br>March<br>2022<br>£ |
|----------------------------------|------------------------------------|----------------------------|----------------------------|----------------|--|--|
| Agnes Backhouse Charitable Trust | 20,812                             | -                          | (13,848)                   | -              | -  | 6,964                                  |
| Frieda Scott Trust               | -                                  | 20,000                     | (20,000)                   | -              | -  | -                                      |
| Rayne Foundation Grant           | -                                  | 15,000                     | (15,000)                   | -              | -  | -                                      |
| Barrow - Thornbarrow             | 229                                | 839                        | (1,068)                    | -              | -  | -                                      |
| Ambleside Masonic Lodge          | 455                                | -                          | -                          | -              | -  | 455                                    |
| Gateway Group                    | -                                  | 2,646                      | (2,646)                    | -              | -  | -                                      |
| <b>Total restricted funds</b>    | <u>42,772</u>                      | <u>326,294</u>             | <u>(346,654)</u>           | <u>-</u>       | <u>-</u>                                   | <u>22,412</u>                          |
| <b>Total funds</b>               | <u>1,405,259</u>                   | <u>1,749,412</u>           | <u>(1,723,429)</u>         | <u>-</u>       | <u>(1,276)</u>                             | <u>1,429,966</u>                       |

The specific purposes for which the funds are to be applied are as follows:

Cumbria Community Foundation – Winter Warmth Grants: The partner organisation will distribute grants on behalf of Cumbria Community Foundation to individuals to alleviate winter related hardship across South Lakeland.

Age UK E.On Benefits take up: E.on Warm Homes Programme - Benefit Entitlement Checks

Age UK E.On Home Energy Checks: E.on Warm Homes Programme - Home Energy Checks

Rayne Foundation, The Eric Wright Trust, Age UK – No Place Like Home, Big Lottery Community Fund – Compass Connections: Expanding Compass outside Cumbria and development of Compass.

Cumbria County Council – South Lakeland local team - Falls Prevention Work: To deliver falls prevention awareness in the community

Age UK – Think Digital: To deliver digital awareness and support

Big Lottery Community Fund - Staying Connected: To purchase laptops, tablets – to support digital engagement

Armed Forces Covenant Fund - Veterans Should Not be Forgotten: To deliver Compass work specifically to veterans of the Armed Forces

**Age UK South Lakeland Ltd**

**known as Age UK South Lakeland**

**Notes to the Financial Statements for the Year Ended 31 March 2023**

**26 Analysis of net assets between funds**

**Group**

|                         | Unrestricted funds |                  | Restricted funds | Total funds at 31 March 2023 |
|-------------------------|--------------------|------------------|------------------|------------------------------|
|                         | General            | Designated       |                  |                              |
|                         | £                  | £                | £                | £                            |
| Intangible fixed assets | -                  | 107,202          | -                | 107,202                      |
| Tangible fixed assets   | -                  | 441,597          | -                | 441,597                      |
| Fixed asset investments | 14,098             | 539,906          | -                | 554,004                      |
| Current assets          | 451,443            | -                | 25,685           | 477,128                      |
| Current liabilities     | (207,431)          | -                | -                | (207,431)                    |
| Creditors over 1 year   | (106,061)          | -                | -                | (106,061)                    |
| <b>Total net assets</b> | <b>152,049</b>     | <b>1,088,705</b> | <b>25,685</b>    | <b>1,266,439</b>             |

|                         | Unrestricted funds |                  | Restricted funds | Total funds at 31 March 2022 |
|-------------------------|--------------------|------------------|------------------|------------------------------|
|                         | General            | Designated       |                  |                              |
|                         | £                  | £                | £                | £                            |
| Intangible fixed assets | -                  | 98,699           | -                | 98,699                       |
| Tangible fixed assets   | -                  | 440,799          | -                | 440,799                      |
| Fixed asset investments | -                  | 586,679          | -                | 586,679                      |
| Current assets          | 549,414            | 49,741           | 22,412           | 621,567                      |
| Current liabilities     | (166,371)          | -                | -                | (166,371)                    |
| Creditors over 1 year   | (151,515)          | -                | -                | (151,515)                    |
| <b>Total net assets</b> | <b>231,528</b>     | <b>1,175,918</b> | <b>22,412</b>    | <b>1,429,858</b>             |

**Age UK South Lakeland Ltd**

**known as Age UK South Lakeland**

**Notes to the Financial Statements for the Year Ended 31 March 2023**

**Charity**

|                         | Unrestricted funds |                  | Restricted funds | Total funds at 31 March 2023 |
|-------------------------|--------------------|------------------|------------------|------------------------------|
|                         | General            | Designated       |                  |                              |
|                         | £                  | £                | £                | £                            |
| Intangible fixed assets | -                  | 107,202          | -                | 107,202                      |
| Tangible fixed assets   | -                  | 441,597          | -                | 441,597                      |
| Fixed asset investments | 14,098             | 539,906          | -                | 554,004                      |
| Current assets          | 458,453            | -                | 25,685           | 484,138                      |
| Current liabilities     | (213,223)          | -                | -                | (213,223)                    |
| Creditors over 1 year   | (106,061)          | -                | -                | (106,061)                    |
| <b>Total net assets</b> | <b>153,267</b>     | <b>1,088,705</b> | <b>25,685</b>    | <b>1,267,657</b>             |

|                         | Unrestricted funds |                  | Restricted funds | Total funds at 31 March 2022 |
|-------------------------|--------------------|------------------|------------------|------------------------------|
|                         | General            | Designated       |                  |                              |
|                         | £                  | £                | £                | £                            |
| Intangible fixed assets | -                  | 98,699           | -                | 98,699                       |
| Tangible fixed assets   | -                  | 440,799          | -                | 440,799                      |
| Fixed asset investments | -                  | 586,679          | -                | 586,679                      |
| Current assets          | 546,517            | 49,741           | 22,412           | 618,670                      |
| Current liabilities     | (163,366)          | -                | -                | (163,366)                    |
| Creditors over 1 year   | (151,515)          | -                | -                | (151,515)                    |
| <b>Total net assets</b> | <b>231,636</b>     | <b>1,175,918</b> | <b>22,412</b>    | <b>1,429,966</b>             |

**27 Related party transactions**

**Group**

There were no related party transactions in the year.

**Charity**

There were no related party transactions in the year.