## **Financial Statements**

for the Year Ended 31 March 2018

for

The Grown Up Chocolate Company Limited

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### The Grown Up Chocolate Company Limited

# Company Information for the Year Ended 31 March 2018

**DIRECTORS:** S C Bennett (Chairman)

J M Ecclestone (Chief Executive) J A Steinberg (Finance Director) A M Cohen (Non Exec. Director)

**REGISTERED OFFICE:** Lakeview House

4 Woodbrook Crescent

Billericay Essex CM12 0EQ

**REGISTERED NUMBER:** 07457856 (England and Wales)

AUDITORS: Mudd Partners LLP

Statutory Auditors Chartered Accountants Lakeview House 4 Woodbrook Crescent

Billericay Essex CM12 0EQ

### Balance Sheet 31 March 2018

		31.3.	18	31.3.17	7
	Notes	£	£	£	£
FIXED ASSETS					
Intangible assets	4		245,042		262,550
Tangible assets	5		238,574		319,394
			483,616	-	581,944
CURRENT ASSETS					
Stocks	6	416,257		357,829	
Debtors	7	817,347		418,195	
Cash at bank		7,079		23,248	
		1,240,683	_	799,272	
CREDITORS					
Amounts falling due within one year	8	1,142,913		786,446	
NET CURRENT ASSETS			97,770	<u>.</u>	12,826
TOTAL ASSETS LESS CURRENT				_	
LIABILITIES			581,386		594,770
			,		•
CREDITORS					
Amounts falling due after more than one					
year	9		6,843		34,677
NET ASSETS			574,543	_	560,093
				=	
CAPITAL AND RESERVES					
Called up share capital	12		434		434
Share premium			1,382,080		1,382,080
Retained earnings			(807,971)		(822,421)
SHAREHOLDERS' FUNDS			574,543	_	560,093
SHARBHOLDERS FUNDS			0,74,040	-	500,055

The financial statements have been prepared and delivered in accordance with the provisions of Part 15 of the Companies Act 2006 relating to small companies.

In accordance with Section 444 of the Companies Act 2006, the Income Statement has not been delivered.

The financial statements were approved by the Board of Directors on 31 December 2018 and were signed on its behalf by:

S C Bennett (Chairman) - Director

# Notes to the Financial Statements for the Year Ended 31 March 2018

#### 1. STATUTORY INFORMATION

The Grown Up Chocolate Company Limited is a private company, limited by shares, registered in England and Wales. The company's registered number and registered office address can be found on the Company Information page.

#### 2. ACCOUNTING POLICIES

#### Basis of preparing the financial statements

These financial statements have been prepared in accordance with the provisions of Section 1A "Small Entities" of Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

#### Turnover

Turnover from the sale of chocolate bars is recognised when significant risks and rewards of ownership of the goods have transferred to the buyer, the fair value of turnover can be measured reliably, it is probable that the economic benefits associated with the transaction will flow to the company and the costs incurred or to be incurred in respect of the transaction can be measured reliably. This is usually on dispatch of the goods.

#### Goodwill

Goodwill, being the amount paid in connection with the acquisition of a business in 2017, is being amortised evenly over its estimated useful life of fifteen years.

#### Intangible assets

Intangible assets are initially measured at cost. After initial recognition, intangible assets are measured at cost less any accumulated amortisation and any accumulated impairment losses.

#### Tangible fixed assets

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Improvements to property - 25% on reducing balance
Plant and machinery - 25% on reducing balance
Fixtures and fittings - 25% on reducing balance

In-store displays - 50% on cost

Computer equipment - 25% on reducing balance

#### Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

#### Taxation

Taxation for the year comprises current and deferred tax. Tax is recognised in the Income Statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity.

Current or deferred taxation assets and liabilities are not discounted.

Current tax is recognised at the amount of tax payable using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

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# Notes to the Financial Statements - continued for the Year Ended 31 March 2018

#### 2. ACCOUNTING POLICIES - continued

#### Deferred tax

Deferred tax is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date.

Timing differences arise from the inclusion of income and expenses in tax assessments in periods different from those in which they are recognised in financial statements. Deferred tax is measured using tax rates and laws that have been enacted or substantively enacted by the year end and that are expected to apply to the reversal of the timing difference.

Unrelieved tax losses and other deferred tax assets are recognised only to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

#### Hire purchase and leasing commitments

Rentals paid under operating leases are charged to profit or loss on a straight line basis over the period of the lease.

#### Pension costs and other post-retirement benefits

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to profit or loss in the period to which they relate.

#### Financial instruments

Debtors and creditors with no stated interest rate and receivable or payable within one year are recorded at transaction price. Any losses arising from impairment are recognised in the profit and loss account in other administrative expenses.

Loans and borrowings are initially recognised at the transaction price including transaction costs. Subsequently, they are measured at amortised cost using the effective interest rate method, less impairment. If an arrangement constitutes a finance transaction it is measured at present value.

### 3. EMPLOYEES AND DIRECTORS

The average number of employees during the year was 29 (2017 - 21).

#### 4. INTANGIBLE FIXED ASSETS

	Goodwill £
COST	
At 1 April 2017	
and 31 March 2018	262,550
AMORTISATION	
Charge for year	17,508
At 31 March 2018	17,508
NET BOOK VALUE	
At 31 March 2018	245,042
At 31 March 2017	262,550

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# Notes to the Financial Statements - continued for the Year Ended 31 March 2018

## 5. TANGIBLE FIXED ASSETS

6.

7.

	Improvements		Fixtures
	to	Plant and	and
	property	machinery	fittings
	£	£	£
COST			
At 1 April 2017	131,576	254,919	35,369
Additions	148	3,684	7,155
At 31 March 2018	131,724	258,603	42,524
DEPRECIATION	47.105	51.03.4	20.200
At 1 April 2017	46,195	51,024	20,290
Charge for year	21,382	51,607	4,903
At 31 March 2018 NET BOOK VALUE	67,577	102,631	25,193
At 31 March 2018	64,147	155 077	17,331
At 31 March 2017		<u>155,972</u>	
At 31 March 2017	<u>85,381</u>	203,895	15,079
	In-store	Computer	
	displays	equipment	Totals
	£	£	£
COST			
At 1 April 2017	23,760	4,480	450,104
Additions			10,987
At 31 March 2018	23,760	4,480	461,091
DEPRECIATION			
At 1 April 2017	10,220	2,981	130,710
Charge for year	13,540	<u> 375</u>	91,807
At 31 March 2018	23,760	3,356	222,517
NET BOOK VALUE			
At 31 March 2018		1,124	238,574
At 31 March 2017	13,540	1,499	319,394
STOCKS			
		31.3.18	31.3.17
		£	£
Stocks		<u>416,257</u>	<u>357,829</u>
DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR			
		31.3.18	31.3.17
		£	£
Trade debtors		787,144	402,525
Other debtors		30,203	15,670
		<u>817,347</u>	418,195

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# Notes to the Financial Statements - continued for the Year Ended 31 March 2018

8.	CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR			
		31.3.18	31.3.17	
		£	£	
	Hire purchase contracts (see note 10)	25,824	29,992	
	Trade creditors	182,650	156,120	
	Taxation and social security	177,810	86,649	
	Other creditors	<u>756,629</u>	513,685	
		1,142,913	786,446	
9.	CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR			
		31.3.18	31.3.17	
		£	£	
	Hire purchase contracts (see note 10)	6,843	34,677	
10.	LEASING AGREEMENTS			
	Minimum lease payments fall due as follows:			
		Hire purchase contract		
		31.3.18	31.3.17	
		£	£	
	Net obligations repayable:	-		
	Within one year	25,824	29,992	
	Between one and five years	6,843	34,677	
	•	32,667	64,669	
		<del></del>		
			Non-cancellable operating leases	
		31.3.18	31.3.17	
		31.3.16 £	51.5.17 £	
	Within one year	21,200	20,400	
	Between one and five years	11,000	20,400	
	between one and tive years	32,200	20,400	
11.	SECURED DEBTS			
	The following secured debts are included within creditors:			
		31.3.18	31.3.17	
		£	£	
	Invoice financing	602,969	303,381	
	-	<del></del>		

# Notes to the Financial Statements - continued for the Year Ended 31 March 2018

#### 12. CALLED UP SHARE CAPITAL

Allotted, issued and fully paid:

Number:	Class:	Nominal	31.3.18	31.3.17	
		value:	£	£	
43,369	Ordinary	£0.01	<u>434</u>	434	

#### 13. DISCLOSURE UNDER SECTION 444(5B) OF THE COMPANIES ACT 2006

The Report of the Auditors was unqualified.

Jeffrey Stanley (Senior Statutory Auditor) for and on behalf of Mudd Partners LLP

#### 14. GOING CONCERN BASIS

Trading has been challenging for a lot of British companies and GUCC is no exception, with the continuing effect of the Brexit vote, the fall in the value of sterling affecting raw material prices and volatility in some of those key raw material prices.

The company made a profit in 2018 after a number of years of losses. Profit projections show the company's profitability continuing to recover over the 24 month period following the balance sheet date. However, cash flow projections show the financial headroom is tight.

In December 2018, funds of £400,000 were introduced into the company to facilitate payment of some historic liabilities and provide working capital. A further fundraising exercise is planned in 2019 to finance an increase in production capacity and a restructure of the manufacturing process which will drive the improvement in profitability.

The company is dependent on this funding to secure the improvements to its production facilities and financing. The directors are confident that they will be able to achieve a successful outcome although the future is inherently uncertain. They continue to believe that the going concern basis is appropriate for the company.

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