

REGISTERED NUMBER: 07445570 (England and Wales)

Annual Report and
Financial Statements for the Year Ended 30 June 2020
for
Birmingham City International College
Ltd



Contents of the Financial Statements
for the Year Ended 30 June 2020

| | Page |
|------------------------------------|------|
| Company Information | 1 |
| Report of the Directors | 2 |
| Report of the Independent Auditors | 5 |
| Income Statement | 7 |
| Other Comprehensive Income | 8 |
| Balance Sheet | 9 |
| Statement of Changes in Equity | 10 |
| Cash Flow Statement | 11 |
| Notes to the Cash Flow Statement | 12 |
| Notes to the Financial Statements | 13 |

Birmingham City International College
Ltd

Company Information
for the Year Ended 30 June 2020

DIRECTORS:

S P Jones
P D Lovegrove

SECRETARY:

Pennsec Limited

REGISTERED OFFICE:

Navitas UK Holdings Ltd
Littlemore Park
Armstrong Road
Oxford
OX4 4FY

REGISTERED NUMBER:

07445570 (England and Wales)

AUDITORS:

Deloitte LLP
Statutory Auditor
Abbots House
Abbey Street
Reading
Berkshire
RG1 3BD

Report of the Directors
for the Year Ended 30 June 2020

The directors present their report with the financial statements of the company for the year ended 30 June 2020.

PRINCIPAL ACTIVITY

The principal activity of the company in the year under review was that of providing educational and training services. The Directors do not currently anticipate any change in the Company's business or activities for the foreseeable future.

REVIEW OF BUSINESS

During the year, turnover increased by 32.9% from £3,431,338 to £4,561,937 as a result of increased student numbers and fee increases. Gross profit increased by 52.3% from £1,819,556 to £2,770,344 in 2020. The current year profit has increased from £739,253 to £1,724,942 due to increased revenues and a decrease in administrative costs. Going forward, the Directors expect the Company continue trading as normal (online/social distance teaching) and remain profitable in the next 12 months.

Going concern

The Directors have acknowledged the latest guidance regarding going concern. Whilst the current volatility in the macroeconomic environment as a result of the coronavirus pandemic creates great uncertainty, the Company continues trading as normal. The Directors have considered the net current assets position of £3,196,066 (2019: £1,463,883) and the profit incurred in the year of £1,724,942 (2019: £739,253).

The immediate controlling party is Navitas UK Holdings Limited ("Parent"). The ultimate parent Company is Marron Group Holdings Pty Ltd (formerly named BGH Holdco A Pty Ltd). Marron Group Holdings Pty Ltd and its subsidiaries (referred to as 'Group') is a globally diversified business focused on the provision of educational services to domestic and overseas students.

Marron Group Holdings Pty Ltd has considerable financial resources together with significant revenue streams across different geographic areas and industries and has expressed its willingness to continue to provide support to the Company for the foreseeable future, and in particular for a period of at least twelve months from the date of these financial statements. The directors have a reasonable expectation that the Company has adequate resources to continue in operational existence. Thus, they continue to adopt the going concern basis in preparing the Annual Report and financial statements

FUTURE DEVELOPMENTS

The directors do not consider there to be any further future developments of relevance.

EVENTS SINCE THE END OF THE YEAR

Information relating to events since the end of the year is given in the notes to the financial statements.

DIRECTORS

P D Lovegrove has held office during the whole of the period from 1 July 2019 to the date of this report.

Other changes in directors holding office are as follows:

S P Jones - appointed 5 July 2019

D Buckingham - resigned 5 July 2019

DIRECTORS' INDEMNITIES

The Company has no qualifying third party indemnity provisions for the benefit of its directors, which were made during the year or remain in force at the date of this report.

FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Company's activities expose it to a number of financial risks including credit risk, cash flow risk and liquidity risk. The use of financial derivatives is governed by the Company's policies approved by the board of directors, which provide written principles on the use of financial derivatives to manage these risks.

Cash flow risk

The Company's activities expose it primarily to the financial risks of changes in foreign currency exchange rates and interest rates.

Interest bearing assets and liabilities are held at fixed rate to ensure certainty of cash flows.

Credit risk

The Company's principal financial assets are bank balances and cash, trade and other receivables, and investments.

The Company's credit risk is primarily attributable to its trade receivables. The amounts presented in the Balance Sheet are net of allowances for doubtful receivables.

Report of the Directors
for the Year Ended 30 June 2020

An allowance for impairment is made where there is an identified loss event which, based on previous experience, is evidence of a reduction in the recoverability of the cash flows. The credit risk on liquid funds and derivative financial instruments is limited because the counterparties are banks with high credit-ratings assigned by international credit-rating agencies.

The Company has no significant concentration of credit risk, with exposure spread over a large number of counterparties and customers.

Liquidity risk

In order to maintain liquidity to ensure that sufficient funds are available for ongoing operations and future developments, the Company uses a mixture of long-term and short-term debt finance.

Further details regarding liquidity risk can be found in the Statement of accounting policies in the financial statements.

United Kingdom exit from the EU risk

The United Kingdom's exit from the European Union continues to be of principal interest to the Company. The Company continues to take an active interest in the development of political policy in this area, assessing and planning for a range of options that may present themselves in differing scenarios in the future.

Coronavirus pandemic

The COVID-19 outbreak has impacted the education sector significantly. Our priority has been to ensure that students and staff have as much support as possible. As the global spread of COVID-19 continues, the Company's response continues to be guided by the advice of relevant governments and health authorities. The health and safety of our staff and students is our priority and we are taking proactive measures to protect their safety and wellbeing.

As a result of a change in teaching delivery and the restricted movement of people, there is a risk that students are less likely to start new courses. However, the Company has a strong domestic student presence and based on recent market data, the Company is optimistic that student numbers will continue to improve whilst we navigate through changes in the coronavirus pandemic restrictions.

STATEMENT OF DIRECTORS' RESPONSIBILITIES

The directors are responsible for preparing the Annual report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law) including FRS 101 "Reduced Disclosure Framework". Under Company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITORS

So far as the directors are aware, there is no relevant audit information (as defined by Section 418 of the Companies Act 2006) of which the company's auditors are unaware, and each director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

Birmingham City International College
Ltd (Registered number: 07445570)

Report of the Directors
for the Year Ended 30 June 2020

This report has been prepared in accordance with the provisions of Part 15 of the Companies Act 2006 relating to small companies.

ON BEHALF OF THE BOARD:



.....
P D Lovegrove - Director

Date: 15.02.2021

Report of the Independent Auditors to the Members of
Birmingham City International College
Ltd

Opinion

In our opinion the financial statements of Birmingham City International College Ltd (the 'company'):

- give a true and fair view of the state of the company's affairs as at 30 June 2020 and of company's income and expenditure, gains and losses and changes in reserves and cash flows for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, including Financial Reporting Standard 101 "The Financial Reporting Standard applicable in the UK and Republic of Ireland"; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements which comprise:

- the company's income statement;
- the company's statement of comprehensive income;
- the company's balance sheet;
- the company's statement of changes in equity;
- the company's cash flow statement;
- and the related notes 1 to 17.

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 101 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 30 June 2020 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the financial statements section of our report.

We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the Financial Reporting Council's (the 'FRC's') Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We are required by ISAs (UK) to report in respect of the following matters where:

- the directors' use of the going concern basis of accounting in preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

We have nothing to report in respect of these matters.

Other information

The directors are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in respect of these matters.

Report of the Independent Auditors to the Members of
Birmingham City International College
Ltd

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the directors' report have been prepared in accordance with applicable legal requirements.

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified any material misstatements in the directors' report.

Matters on which we are required to report by exception

Under the Companies Act 2006 we are required to report in respect of the following matters if, in our opinion:

- adequate accounting records have not been kept company, or returns adequate for our audit have not been received from branches not visited by us; or
- the company's financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

We have nothing to report in respect of these matters.

Responsibilities of directors

As explained more fully in the statement of directors' responsibilities, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

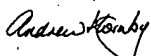
In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Auditors' responsibilities for the audit of the financial statements

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.



Andrew Hornby FCA (Senior Statutory Auditor)
for and on behalf of Deloitte LLP
Statutory Auditor
Abbots House
Abbey Street
Reading
Berkshire
RG1 3BD

Date: 15 February 2021

Income Statement
for the Year Ended 30 June 2020

| | Notes | 30.6.20 £ | 30.6.19 £ |
|----------------------------------------|-------|-------------------------|-----------------------|
| TURNOVER | 4 | 4,561,937 | 3,431,338 |
| Cost of sales | | <u>(1,791,593)</u> | <u>(1,611,782)</u> |
| GROSS PROFIT | | 2,770,344 | 1,819,556 |
| Administrative expenses | | <u>(945,580)</u> | <u>(1,103,756)</u> |
| | | 1,824,764 | 715,800 |
| Other operating income | 5 | <u>446</u> | <u>583</u> |
| OPERATING PROFIT | | 1,825,210 | 716,383 |
| Interest receivable and similar income | 7 | <u>38,266</u> | <u>24,872</u> |
| PROFIT BEFORE TAXATION | 8 | 1,863,476 | 741,255 |
| Tax on profit | 10 | <u>(138,534)</u> | <u>(2,002)</u> |
| PROFIT FOR THE FINANCIAL YEAR | | <u><u>1,724,942</u></u> | <u><u>739,253</u></u> |

All amounts are derived from continuing operations.

Birmingham City International College
Ltd (Registered number: 07445570)

Other Comprehensive Income
for the Year Ended 30 June 2020

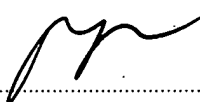
| | Notes | 30.6.20 £ | 30.6.19 £ |
|------------------------------------------------|-------|------------------|----------------|
| PROFIT FOR THE YEAR | | 1,724,942 | 739,253 |
| OTHER COMPREHENSIVE INCOME | | - | - |
| TOTAL COMPREHENSIVE INCOME FOR THE YEAR | | <u>1,724,942</u> | <u>739,253</u> |

The notes form part of these financial statements

Balance Sheet
30 June 2020

| | Notes | 30.6.20 £ | 30.6.19 £ |
|----------------------------------------------|-------|-------------------------|-------------------------|
| FIXED ASSETS | | | |
| Tangible assets | 11 | 13,116 | 20,357 |
| CURRENT ASSETS | | | |
| Debtors | 12 | 5,297,563 | 3,365,371 |
| Cash at bank | | <u>1,342</u> | <u>74,402</u> |
| | | 5,298,905 | 3,439,773 |
| CREDITORS | | | |
| Amounts falling due within one year | 13 | <u>(2,102,839)</u> | <u>(1,975,890)</u> |
| NET CURRENT ASSETS | | <u>3,196,066</u> | <u>1,463,883</u> |
| TOTAL ASSETS LESS CURRENT LIABILITIES | | <u><u>3,209,182</u></u> | <u><u>1,484,240</u></u> |
| CAPITAL AND RESERVES | | | |
| Called up share capital | 14 | 2 | 2 |
| Retained earnings | | <u>3,209,180</u> | <u>1,484,238</u> |
| SHAREHOLDERS' FUNDS | | <u><u>3,209,182</u></u> | <u><u>1,484,240</u></u> |

The financial statements were approved by the Board of Directors and authorised for issue on 15.02.2021 and were signed on its behalf by:


 P D Lovegrove - Director

Statement of Changes in Equity
for the Year Ended 30 June 2020

| | Called up share capital £ | Retained earnings £ | Total equity £ |
|--------------------------------|------------------------------------|---------------------------|----------------------|
| Balance at 1 July 2018 | 2 | 744,985 | 744,987 |
| Changes in equity | | | |
| Total comprehensive income | - | 739,253 | 739,253 |
| Balance at 30 June 2019 | 2 | 1,484,238 | 1,484,240 |
| Changes in equity | | | |
| Total comprehensive income | - | 1,724,942 | 1,724,942 |
| Balance at 30 June 2020 | 2 | 3,209,180 | 3,209,182 |

Cash Flow Statement
for the Year Ended 30 June 2020

| | Notes | 30.6.20 £ | 30.6.19 £ |
|---------------------------------------------------------|-------|---------------------|----------------------|
| Cash flows from operating activities | | | |
| Cash generated from operations | 1. | 28,961 | 36,773 |
| Tax paid | | <u>(138,534)</u> | <u>(2,002)</u> |
| Net cash from operating activities | | <u>(109,573)</u> | <u>34,771</u> |
| Cash flows from investing activities | | | |
| Purchase of tangible fixed assets | | (1,753) | (25,411) |
| Interest received | | <u>38,266</u> | <u>24,872</u> |
| Net cash from investing activities | | <u>36,513</u> | <u>(539)</u> |
| (Decrease)/increase in cash and cash equivalents | | <u>(73,060)</u> | <u>34,232</u> |
| Cash and cash equivalents at beginning of year | 2 | <u>74,402</u> | <u>40,170</u> |
| Cash and cash equivalents at end of year | 2 | <u><u>1,342</u></u> | <u><u>74,402</u></u> |

Notes to the Cash Flow Statement
for the Year Ended 30 June 2020

1. RECONCILIATION OF PROFIT BEFORE TAXATION TO CASH GENERATED FROM OPERATIONS

| | 30.6.20 | 30.6.19 |
|--------------------------------------------------|----------------------|----------------------|
| | £ | £ |
| Profit before taxation | 1,863,476 | 741,255 |
| Depreciation charges | 8,994 | 13,678 |
| Finance income | <u>(38,266)</u> | <u>(24,872)</u> |
| | 1,834,204 | 730,061 |
| Increase in trade and other debtors | (1,932,192) | (470,015) |
| Increase/(decrease) in trade and other creditors | <u>126,949</u> | <u>(223,273)</u> |
| Cash generated from operations | <u>28,961</u> | <u>36,773</u> |

2. CASH AND CASH EQUIVALENTS

The amounts disclosed on the Cash Flow Statement in respect of cash and cash equivalents are in respect of these Balance Sheet amounts:

Year ended 30 June 2020

| | 30.6.20 | 1.7.19 |
|---------------------------|--------------|---------------|
| | £ | £ |
| Cash and cash equivalents | <u>1,342</u> | <u>74,402</u> |

Year ended 30 June 2019

| | 30.6.19 | 1.7.18 |
|---------------------------|---------------|---------------|
| | £ | £ |
| Cash and cash equivalents | <u>74,402</u> | <u>40,170</u> |

1. STATUTORY INFORMATION

Birmingham City International College Ltd is a private company limited by shares, incorporated in the United Kingdom under the Companies Act 2006 and is registered in England and Wales. The address of the Company's registered office is shown on page 1.

The nature of the Company's operations and its principal activities are set out in the Directors' Report on pages 2 and 3.

These financial statements are presented in pounds sterling which is the currency of the primary economic environment in which the Company operates.

2. ACCOUNTING POLICIES

Basis of preparation

The Company meets the definition of a qualifying entity under FRS 100 'Application of Financial Reporting Requirements' issued by the FRC. Accordingly, these financial statements were prepared in accordance with Financial Reporting Standard 101 'Reduced Disclosure Framework'.

As permitted by FRS 101, the Company has taken advantage of the disclosure exemptions available under that standard in relation to financial instruments, capital management, presentation of comparative information in respect of certain assets, standards not yet effective, certain disclosure in respect of revenue from contracts with customers, impairment of assets and certain related party transactions.

Where relevant, equivalent disclosures have been given in the group accounts of BGH Holdco A Pty Ltd, refer to note 16.

The financial statements have been prepared on the historical cost basis. Historical cost is generally based on the fair value of the consideration given in exchange for the goods and services when originally obtained.

Going Concern

The Company's business activities, together with the factors likely to affect its future development and position, are set out in the Directors' Report on page 2. The Company is expected to continue in existence for the next 12 months.

The Directors, having assessed the responses of the Company's ultimate parent Company, Marron Group Holdings Pty Ltd (named BGH Holdco A Pty Ltd as at the year end), to their enquiries have no reason to believe that a material uncertainty exists that may cast doubt about the ability of the Company to continue as a going concern for the next 12 months.

Based on their assessment and enquires made of the ultimate parent Company, Marron Group Holdings Pty Ltd, the Company's directors have a reasonable expectation that the Company will be able to continue in operational existence in the foreseeable future being 12 months post signing of these accounts. Thus they continue to adopt the going concern basis of accounting in preparing the annual financial statements.

Turnover

Turnover representing tuition fees earned and ancillary income from students is recognised in line with the satisfaction of performance obligations, which for the Company means the provision of classes to students over the term of the course and is stated net of VAT. When payments are received from customers in advance of services provided, the amounts are recorded as deferred income and included as part of Creditors: Amounts falling due within one year.

All turnover arises within the United Kingdom from the single principal activity.

Tangible fixed assets

All fixed assets are stated at cost, net of depreciation and any provision for impairment. Depreciation is provided on all fixed assets at annual rates calculated to write off the cost, less estimated residual value, over the expected useful life of each asset, as follows:

Furniture and equipment 25.0% to 33.3% per annum

The carrying values of tangible fixed assets are reviewed for impairment in periods if events or changes in circumstances indicate the carrying value may not be recoverable.

A tangible fixed asset is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. The gain or loss arising on the disposal or scrapping of an asset is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

Notes to the Financial Statements - continued
for the Year Ended 30 June 2020

2. ACCOUNTING POLICIES - continued

Financial instruments

Financial assets and financial liabilities are recognised in the Company's balance sheet when the Company becomes a party to the contractual provisions of the instrument.

Financial assets and financial liabilities are measured initially at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognised immediately in profit or loss.

Financial assets

All regular way purchases or sales of financial assets are recognised and derecognised on a trade date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace.

All recognised financial assets are measured subsequently in their entirety at either amortised cost or fair value, depending on the classification of the financial assets.

Financial assets held by the Company are classified as 'loans and trade receivables'. The classification depends on the nature and purpose of the financial assets and is determined at the time of the initial recognition. Loans and receivables are measured at amortised cost using the effective interest method, less any impairment.

Recognition and measurement

Amortised cost and effective interest method

The effective interest method is a method of calculating the amortised cost of a debt instrument and of allocating interest income over the relevant period.

For financial assets other than purchased or originated credit-impaired financial assets (i.e. assets that are credit-impaired on initial recognition), the effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) excluding expected credit losses, through the expected life of the debt instrument, or, where appropriate, a shorter period, to the gross carrying amount of the debt instrument on initial recognition. For purchased or originated credit-impaired financial assets, a credit-adjusted effective interest rate is calculated by discounting the estimated future cash flows, including expected credit losses, to the amortised cost of the debt instrument on initial recognition.

The amortised cost of a financial asset is the amount at which the financial asset is measured at initial recognition minus the principal repayments, plus the cumulative amortisation using the effective interest method of any difference between that initial amount and the maturity amount, adjusted for any loss allowance. The gross carrying amount of a financial asset is the amortised cost of a financial asset before adjusting for any loss allowance.

Interest income is recognised using the effective interest method for debt instruments measured subsequently at amortised cost and at FVTOCI. For financial assets other than purchased or originated credit-impaired financial assets, interest income is calculated by applying the effective interest rate to the gross carrying amount of a financial asset, except for financial assets that have subsequently become credit-impaired (see below). For financial assets that have subsequently become credit-impaired, interest income is recognised by applying the effective interest rate to the amortised cost of the financial asset. If, in subsequent reporting periods, the credit risk on the credit-impaired financial instrument improves so that the financial asset is no longer credit-impaired, interest income is recognised by applying the effective interest rate to the gross carrying amount of the financial asset.

For purchased or originated credit-impaired financial assets, the Company recognises interest income by applying the credit-adjusted effective interest rate to the amortised cost of the financial asset from initial recognition. The calculation does not revert to the gross basis even if the credit risk of the financial asset subsequently improves so that the financial asset is no longer credit-impaired.

Interest income is recognised in profit or loss and is included in the 'interest receivable and similar income' line item.

2. ACCOUNTING POLICIES - continued

Impairment of financial assets

The Company recognises a loss allowance for expected credit losses on investments in debt instruments that are measured at amortised cost, trade debtors and contract assets. The amount of expected credit losses is updated at each reporting date to reflect changes in credit risk since initial recognition of the respective financial instrument.

The Company always recognises lifetime ECL for trade debtors and contract assets. The expected credit losses on these financial assets are estimated using a provision matrix based on the Company's historical credit loss experience, adjusted for factors that are specific to the debtors, general economic conditions and an assessment of both the current as well as the forecast direction of conditions at the reporting date, including time value of money where appropriate.

For all other financial instruments, the Company recognises lifetime ECL when there has been a significant increase in credit risk since initial recognition.

Lifetime ECL represents the expected credit losses that will result from all possible default events over the expected life of a financial instrument. In contrast, 12-month ECL represents the portion of lifetime ECL that is expected to result from default events on a financial instrument that are possible within 12 months after the reporting date.

(i) Significant increase in credit risk

In assessing whether the credit risk on a financial instrument has increased significantly since initial recognition, the Company compares the risk of a default occurring on the financial instrument at the reporting date with the risk of a default occurring on the financial instrument at the date of initial recognition. In making this assessment, the Company considers both quantitative and qualitative information that is reasonable and supportable, including historical experience and forward-looking information that is available without undue cost or effort. Forward-looking information considered includes the future prospects of the industries in which the Company's debtors operate, obtained from economic expert reports, financial analysts, governmental bodies, relevant think-tanks and other similar organisations, as well as consideration of various external sources of actual and forecast economic information that relate to the Company's core operations.

In particular, the following information is taken into account when assessing whether credit risk has increased significantly since initial recognition:

- an actual or expected significant deterioration in the financial instrument's external (if available) or internal credit rating;
- significant deterioration in external market indicators of credit risk for a particular financial instrument, e.g. a significant increase in the credit spread, the credit default swap prices for the debtor, or the length of time or the extent to which the fair value of a financial asset has been less than its amortised cost;
- existing or forecast adverse changes in business, financial or economic conditions that are expected to cause a significant decrease in the debtor's ability to meet its debt obligations;
- an actual or expected significant deterioration in the operating results of the debtor;
- significant increases in credit risk on other financial instruments of the same debtor;
- an actual or expected significant adverse change in the regulatory, economic, or technological environment of the debtor that results in a significant decrease in the debtor's ability to meet its debt obligations.

Irrespective of the outcome of the above assessment, the Company presumes that the credit risk on a financial asset has increased significantly since initial recognition when contractual payments are more than 30 days past due, unless the Company has reasonable and supportable information that demonstrates otherwise.

Despite the foregoing, the Company assumes that the credit risk on a financial instrument has not increased significantly since initial recognition if the financial instrument is determined to have low credit risk at the reporting date. A financial instrument is determined to have low credit risk if:

1. the financial instrument has a low risk of default;
2. the debtor has a strong capacity to meet its contractual cash flow obligations in the near term; and
3. adverse changes in economic and business conditions in the longer term may, but will not necessarily, reduce the ability of the borrower to fulfil its contractual cash flow obligations.

The Company considers a financial asset to have low credit risk when the asset has external credit rating of 'investment grade' in accordance with the globally understood definition or if an external rating is not available, the asset has an internal rating of 'performing'. Performing means that the counterparty has a strong financial position and there is no past due amounts.

The Company regularly monitors the effectiveness of the criteria used to identify whether there has been a significant increase in credit risk and revises them as appropriate to ensure that the criteria are capable of identifying significant increase in credit risk before the amount becomes past due.

Notes to the Financial Statements - continued
for the Year Ended 30 June 2020

2. ACCOUNTING POLICIES - continued

(ii) Definition of default

The Company considers the following as constituting an event of default for internal credit risk management purposes as historical experience indicates that financial assets that meet either of the following criteria are generally not recoverable:

- when there is a breach of financial covenants by the debtor; or
- information developed internally or obtained from external sources indicates that the debtor is unlikely to pay its creditors, including the Company, in full (without taking into account any collateral held by the Company).

Irrespective of the above analysis, the Company considers that default has occurred when a financial asset is more than 90 days past due unless the Company has reasonable and supportable information to demonstrate that a more lagging default criterion is more appropriate.

(iii) Credit-impaired financial assets

A financial asset is credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of that financial asset have occurred. Evidence that a financial asset is credit-impaired includes observable data about the following events:

1. significant financial difficulty of the issuer or the borrower;
2. a breach of contract, such as a default or past due event (see (ii) above);
3. the lender(s) of the borrower, for economic or contractual reasons relating to the borrower's financial difficulty, having granted to the borrower a concession(s) that the lender(s) would not otherwise consider;
4. it is becoming probable that the borrower will enter bankruptcy or other financial reorganisation; or
5. the disappearance of an active market for that financial asset because of financial difficulties.

(iv) Write-off policy

The Company writes off a financial asset when there is information indicating that the debtor is in severe financial difficulty and there is no realistic prospect of recovery, e.g. when the debtor has been placed under liquidation or has entered into bankruptcy proceedings, or in the case of trade debtors, when the amounts are over two years past due, whichever occurs sooner. Financial assets written off may still be subject to enforcement activities under the Company's recovery procedures, taking into account legal advice where appropriate. Any recoveries made are recognised in profit or loss.

(v) Measurement and recognition of expected credit losses

The measurement of expected credit losses is a function of the probability of default, loss given default (i.e. the magnitude of the loss if there is a default) and the exposure at default. The assessment of the probability of default and loss given default is based on historical data adjusted by forward-looking information as described above. As for the exposure at default, for financial assets, this is represented by the assets' gross carrying amount at the reporting date.

For financial assets, the expected credit loss is estimated as the difference between all contractual cash flows that are due to the Company in accordance with the contract and all the cash flows that the Company expects to receive, discounted at the original effective interest rate.

If the Company has measured the loss allowance for a financial instrument at an amount equal to lifetime ECL in the previous reporting period, but determines at the current reporting date that the conditions for lifetime ECL are no longer met, the Company measures the loss allowance at an amount equal to 12-month ECL at the current reporting date, except for assets for which simplified approach was used.

The Company recognises an impairment gain or loss in profit or loss for all financial instruments with a corresponding adjustment to their carrying amount through a loss allowance account and does not reduce the carrying amount of the financial asset in the balance sheet.

Derecognition of financial assets

The Company derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Company neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Company recognises its retained interest in the asset and an associated liability for amounts it may have to pay. If the Company retains substantially all the risks and rewards of ownership of a transferred financial asset, the Company continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

On derecognition of a financial asset measured at amortised cost, the difference between the asset's carrying amount and the sum of the consideration received and receivable is recognised in profit or loss.

2. ACCOUNTING POLICIES - continued

Financial liabilities and equity

Classification as debt or equity

Debt and equity instruments are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

Equity instruments

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Company are recognised at the proceeds received, net of direct issue costs.

Repurchase of the Company's own equity instruments is recognised and deducted directly in equity. No gain or loss is recognised in profit or loss on the purchase, sale, issue or cancellation of the Company's own equity instruments.

Financial liabilities

All financial liabilities are measured subsequently at amortised cost using the effective interest method.

Financial liabilities measured subsequently at amortised cost

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability, or (where appropriate) a shorter period, to the amortised cost of a financial liability.

Derecognition of financial liabilities

The Company derecognises financial liabilities when, and only when, the Company's obligations are discharged, cancelled or they expire. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in profit or loss.

Provisions

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that the Company will be required to settle that obligation and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the balance sheet date, taking into account the risks and uncertainties surrounding the obligation.

Taxation

Current taxes are based on the results shown in the financial statements and are calculated according to local tax rules, using tax rates enacted or substantially enacted by the balance sheet date.

Employee benefit costs

The company operates a defined contribution pension scheme. Contributions payable to the company's pension scheme are charged to the income statement in the period to which they relate.

Deferred income

Revenue from tuition fees is recognised across the period of the trimester as a proportion of the total trimester days. All other revenue is recognised when charged to the students.

Related party transactions

The Company is a wholly owned subsidiary of Navitas Limited; the consolidated financial statements of which are publicly available. Accordingly, the Company has taken advantage of the disclosure exemptions as permitted by FRS 101 "Reduced Disclosure Framework" and the requirements of IAS 24 Related Party Disclosures, from disclosing transactions within group companies.

Royalty costs

The Company accrues for royalty obligations to its host university as a percentage of its applicable turnover as determined by the tuition delivery model.

The Company has paid a royalty to its parent company, Navitas Limited, in recognition of the intellectual property value held by the global group. The payment is a percentage of its turnover.

Royalty costs are recorded within cost of sales in the income statement, with any unpaid balances at period end recorded as accruals and included as part of Creditors: Amounts falling due within one year.

Notes to the Financial Statements - continued
for the Year Ended 30 June 2020

2. ACCOUNTING POLICIES - continued

Interest income

Interest income is recognised when it is probable that the economic benefits will flow to the Company and the amount of revenue can be measured reliably. Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

3. CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY

In the application of the Company's accounting policies, which are described in note 2, the Directors are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

Critical judgements in applying the Company's accounting policies

The Directors do not consider there to be any critical judgements surrounding the application of the Company's accounting policies.

Key sources of estimation uncertainty

The Directors do not consider there to be any key sources of estimation uncertainty.

4. TURNOVER

The turnover and profit before taxation are attributable to the one principal activity of the company.

An analysis of turnover by class of business is given below:

| | 30.6.20 | 30.6.19 |
|--------------------------------|------------------|------------------|
| | £ | £ |
| Tuition fees earned | 4,309,408 | 3,367,412 |
| Ancillary income from students | 252,529 | 63,926 |
| | <u>4,561,937</u> | <u>3,431,338</u> |

5. OTHER OPERATING INCOME

| | 30.6.20 | 30.6.19 |
|-----------------|------------|------------|
| | £ | £ |
| Sundry receipts | <u>446</u> | <u>583</u> |

6. EMPLOYEES AND DIRECTORS

| | 30.6.20 | 30.6.19 |
|-----------------------|----------------|----------------|
| | £ | £ |
| Wages and salaries | 652,130 | 730,250 |
| Social security costs | 53,755 | 61,607 |
| Other pension costs | <u>46,928</u> | <u>43,412</u> |
| | <u>752,813</u> | <u>835,269</u> |

Notes to the Financial Statements - continued
for the Year Ended 30 June 2020

6. EMPLOYEES AND DIRECTORS - continued

The average number of employees during the year was as follows:

| | 30.6.20 | 30.6.19 |
|----------------|-----------|-----------|
| Administrative | 11 | 12 |
| Teaching staff | <u>20</u> | <u>20</u> |
| | <u>31</u> | <u>32</u> |

No remuneration was paid to the Directors during the year. (2019: None).

7. INTEREST RECEIVABLE AND SIMILAR INCOME

| | 30.6.20 | 30.6.19 |
|-------------------------------------------|---------------|---------------|
| | £ | £ |
| Interest received from group undertakings | <u>38,266</u> | <u>24,872</u> |

8. PROFIT BEFORE TAXATION

The profit before taxation is stated after charging:

| | 30.6.20 | 30.6.19 |
|-----------------------------|---------------|---------------|
| | £ | £ |
| Depreciation - owned assets | 8,994 | 13,678 |
| Bad debts | <u>88,766</u> | <u>31,170</u> |

9. AUDITORS' REMUNERATION

Fees payable to Deloitte LLP and their associates for the audit of the Company's annual accounts were £12,360 (2019:£11,320).

10. TAXATION

Analysis of tax expense

| | 30.6.20 | 30.6.19 |
|---------------------------------------|----------------|--------------|
| | £ | £ |
| Current tax: | | |
| Tax | 139,467 | |
| Deferred tax | <u>(933)</u> | <u>2,002</u> |
| Total tax expense in income statement | <u>138,534</u> | <u>2,002</u> |

Notes to the Financial Statements - continued
for the Year Ended 30 June 2020

10. TAXATION - continued

Factors affecting the tax expense

The tax assessed for the year is lower than the standard rate of corporation tax in the UK. The difference is explained below:

| | 30.6.20 | 30.6.19 |
|-----------------------------------------------------------------------------------------|------------------|----------------|
| | £ | £ |
| Profit before income tax | <u>1,863,476</u> | <u>741,255</u> |
| Profit multiplied by the standard rate of corporation tax in the UK of 19% (2019 - 19%) | 354,060 | 140,838 |
| Effects of: | | |
| changes in tax rates | 403 | (236) |
| group relief/ other reliefs | (356,260) | (156,791) |
| expenses not deductible | 864 | 18,191 |
| Adjustments in respect of prior years | <u>139,467</u> | <u>-</u> |
| Tax expense | <u>138,534</u> | <u>2,002</u> |

The Company's profits for this accounting period are taxed at a rate of 19%. The budget resolutions (i.e. Finance Bill 2019-21) were passed on 17 March 2020, including setting the corporation tax rate at 19% from 1 April 2020.

11. TANGIBLE FIXED ASSETS

| | Fixtures and fittings £ |
|-----------------------|----------------------------------|
| COST | |
| At 1 July 2019 | 130,554 |
| Additions | <u>1,753</u> |
| At 30 June 2020 | <u>132,307</u> |
| DEPRECIATION | |
| At 1 July 2019 | 110,197 |
| Charge for year | <u>8,994</u> |
| At 30 June 2020 | <u>119,191</u> |
| NET BOOK VALUE | |
| At 30 June 2020 | <u>13,116</u> |
| At 30 June 2019 | <u>20,357</u> |

12. DEBTORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

| | 30.6.20 | 30.6.19 |
|--------------------------------|------------------|------------------|
| | £ | £ |
| Trade debtors | 91,825 | 18,430 |
| Amounts owed by parent company | <u>5,205,738</u> | <u>3,346,941</u> |
| | <u>5,297,563</u> | <u>3,365,371</u> |

The amounts owed by parent company are not secured and have a variable rate of interest. These amounts are payable on demand.

Trade debtors is shown net of expected credit losses recognised amounting to £139,919 (2019: £51,153).

Notes to the Financial Statements - continued
for the Year Ended 30 June 2020

13. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

| | 30.6.20 | 30.6.19 |
|------------------------------------------|------------------|------------------|
| | £ | £ |
| Trade creditors | 12,179 | 2,880 |
| Amounts owed to other group undertakings | 2,566 | - |
| Amounts owed to parent company | 139,467 | 171,526 |
| Social security and other taxes | 6,579 | 10,160 |
| VAT | 1,665 | 637 |
| Other creditors | 213,302 | 282,327 |
| Deferred tax (Note 17) | 2,491 | 3,424 |
| Deferred income | 1,429,376 | 1,263,964 |
| Accrued expenses | 295,214 | 240,972 |
| | <u>2,102,839</u> | <u>1,975,890</u> |

The amounts owed to parent company and other group undertakings are not secured and have a variable rate of interest. These amounts are payable on demand.

14. CALLED UP SHARE CAPITAL

| Allotted, issued and fully paid: | | | 30.6.20 | 30.6.19 |
|----------------------------------|-----------------|----------------|----------|----------|
| Number: | Class: | Nominal value: | £ | £ |
| 2 | Ordinary shares | 1 | <u>2</u> | <u>2</u> |

15. EVENTS AFTER THE REPORTING PERIOD

On 26 November 2020 the ultimate controlling party changed its name to Marron Group Holdings Pty Ltd.

The UK formally exited the European Union on 31 December 2020. The three key areas of potential impact on the Company have been considered and an assessment of each has been made as follows:

Supply chain – very low impact.

Employees – we have supported our employees who are citizens of EU countries as required with information and support around the changes arising from Brexit and what they need to do.

Student recruitment – The company does not currently recruit significant numbers of students from the EU so there is limited impact as a result of Brexit.

Subsequent to the balance sheet date, the impact of the COVID-19 pandemic has continued to evolve with a number of developments that have the potential to impact the outlook for the Company. Management continue to monitor development closely.

16. ULTIMATE CONTROLLING PARTY

The ultimate parent company at 30 June 2020 is BGH Holdco A Pty Ltd, a company incorporated in Australia. Following the year end, on 26 November 2020, BGH Holdco A Pty Ltd changed its name to Marron Group Holdings Pty Ltd. This is the smallest and largest groups to consolidate the results of the company. The immediate parent entity is Navitas UK Holdings Limited.

17. DEFERRED TAX

| | 30.6.20 | 30.6.19 |
|----------------------------------------------------------------------|--------------|--------------|
| | £ | £ |
| Balance at the start of the year | 3,424 | 1,422 |
| Deferred tax charged/(credited) to the income statement for the year | (933) | 2,002 |
| Balance at the end of the year | <u>2,491</u> | <u>3,424</u> |

We consider it appropriate to recognise the closing deferred tax balance at a rate of 19%, as we consider that there will be an immaterial difference between the reversal of the temporary differences at this rate and the appropriate blended rate based on a schedule of when we expect the temporary differences to reverse. A deferred tax liability of £2,491 (2019: £3,424) has been recognised in respect of accelerated capital allowances.