REGISTERED NUMBER: 07434692 (England and Wales)

# Strategic Report, Director's Report and

Unaudited Financial Statements for the year ended 30 June 2016

<u>for</u>

**Isaas Technology Limited** 

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# **Isaas Technology Limited**

# Company Information for the year ended 30 June 2016

**DIRECTOR:** 

Mr K J Fowlie

Mr M Fielding – Resigned 17 September 2015

**SECRETARY:** 

Ms K Morrison

**REGISTERED OFFICE:** 

50-52 Chancery Lane

London WC2A 1HL

**REGISTERED NUMBER:** 

07434692 (England and Wales)

### <u>Director's Report</u> for the year ended 30 June 2016

The director presents his report with the financial statements of the company for the year ended 30 June 2016. The comparative period is for the eighteen month period ended 30 June 2015.

#### **REVIEW OF BUSINESS**

The principal activities of the company are the provision of technology solutions.

#### **DIVIDENDS**

No dividends will be distributed for the period ended 30 June 2016. (2015: £Nil)

#### DIRECTORS

The directors during the period under review were:

Mr Kenneth John Fowlie Mr Robert Fielding - Resigned 17 September 2015

### **GOING CONCERN**

The financial statements have been prepared on a going concern basis.

The Company is a member of the Slater & Gordon Consolidated Group (the "Global Group") whose ultimate parent entity is Slater and Gordon Limited, a company incorporated in Australia.

At 30 June 2016 the Company had net assets of £1.5m and cash of £13k The Company is reliant upon its parent entity in relation to ongoing financial support. The Company has received confirmation from its parent entity that it will support the Company to meet its liabilities as and when they fall due, but only to the extent that funds are not otherwise available to the Company to meet such liabilities. The parent has also confirmed that it will continue to provide the financial support outlined above for a period of at least 12 months from the date of signing of this financial report.

During the 6 months ended 31 December 2016, the Global Group incurred a net loss after tax of A\$425.1m (including A\$350.3m of intangible asset impairment) and generated negative net cash flow from operating activities of A\$11.4m. At 31 December 2016, the Global Group's total liabilities exceed its total assets by A\$126.0m. With effect from 27 December 2016, the Global Group agreed various amendments to the Slater and Gordon Syndicated Facility Agreement ("SFA") with its banking syndicate ("lenders"). Facilities provided under the SFA are fully drawn with borrowings of A\$737.6m recognised as at 31 December 2016. Based on exchange rates as at 31 December 2016, A\$20.0m is repayable in August 2017, A\$10.0m is repayable in February 2018, A\$421.4m is repayable in May 2018 and A\$286.2m is repayable in March 2019. The Company is party to the SFA and has given a cross-guarantee, along with other members of the Global Group, and is also party to a debenture supporting the cross-guarantee and granting security over all of its assets, in relation to all liabilities outstanding under the SFA in favour of the lenders.

The Global Group's current operating environment continues to present challenges and uncertainty. On 15 February 2017 the Global Group presented updated trading and cash flow forecasts and a number of recapitalisation options to its lenders. On 17 March 2017 the ultimate parent entity announced that it had been notified that in excess of 94% of the SFA debt had been traded from the original syndicate of lenders to secondary debt buyers (the "New Senior Lenders"). The Global Group has been informed by the New Senior Lenders that they fully intend to implement a solvent restructure of the ultimate parent entity, and to work cooperatively with the ultimate parent entity to enter into binding agreements to reset its debt structure (through a debt for equity Lender Scheme of Arrangement) to ensure that the Global Group has a sustainable level of debt and a stable platform for its operations. Under the SFA, a majority of lenders by value must agree to a satisfactory recapitalisation plan by 26 May 2017. Should this not occur, the borrowings under the SFA may become due and payable within a further 14 days of this date.

The Global Group will not have sufficient free cash flow to pay interest and repay the facilities in May 2018, or earlier, and there is some risk that it may not meet minimum cash balances specified in the SFA. Accordingly, the Global Group requires the ongoing support of its lenders to continue as a going concern.

### <u>Director's Report (continued)</u> for the year ended 30 June 2016

Class Action proceedings were commenced against Slater and Gordon on 12 October 2016 in the Federal Court of Australia. Without admission, there are no unencumbered assets available to meet any judgement that the class complainants may obtain against the Global Group other than the potential benefit (if any) from applicable insurance policies.

The above matters present a material uncertainty in relation to the Global Group's and the Company's ability to continue as a going concern and therefore whether it will realise its assets and extinguish its liabilities in the normal course of business and at the amounts stated in the financial statements.

After taking into account all available information, the Directors of the ultimate parent entity concluded, for the purposes of the Financial Report for the half-year ended 31 December 2016 signed on 27 February 2017, that there are currently reasonable grounds to believe:

- the existing borrowing facilities will be restructured such that the Global Group will continue to be able to pay its debts as and when they become due and payable; and
- preparation of financial statements on a going concern basis is currently appropriate.

The Directors of the ultimate parent entity formed this view based on a number of factors including:

- the support that lenders have afforded the Global Group, in the form of amendments to the SFA, since it was first established in May 2015;
- the absence of advice from lenders of a withdrawal of their support;
- the nature and scope of recent and ongoing confidential discussions with the lenders and their advisors; and
- that a recapitalisation plan produces a better return to lenders, and other stakeholders, than the alternatives.

The Directors, having given consideration to the current financial forecasts for the Global Group, the Group and the Company, and having given consideration to the conclusions of the Directors of the ultimate parent entity set out above, and of the factors that the Directors of the ultimate parent entity considered when forming this view, and of the stated intent of the New Senior Lenders to implement a solvent restructure of the ultimate parent entity through a debt for equity Lender Scheme of Arrangement to ensure that the Global Group has a sustainable level of debt and a stable platform for its operations, consider the going concern basis of preparation for these financial statements is appropriate.

### **DIRECTOR'S RESPONSIBILITIES STATEMENT**

The director is responsible for preparing the Director's Report and the financial statements in accordance with applicable law and regulations.

Company law requires the director to prepare financial statements for each financial year. Under that law the director has elected to prepare the financial statements in accordance with International Financial Reporting Standards as adopted by the European Union. Under company law the director must not approve the financial statements unless he is satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the director is required to:

-select suitable accounting policies and then apply them consistently; -make judgements and accounting estimates that are reasonable and prudent; -state that the financial statements comply with IFRS;

ON BEHALF OF THE BOARD:

Mr K Fowlie - Director Date: 24 March 2017

# Statement of Profit or Loss and Other Comprehensive Income for the year ended 30 June 2016

		Year ended 30/6/16	1.1.14 to 30.6.15
	Notes	£	£
Continuing operations Revenue		665,342	5,685,410
Cost of sales		(44,793)	(3,840,467)
Gross profit		620,549	1,844,943
Administrative expenses		(1,023,475)	(1,267,587)
Operating (loss)/ profit		(402,926)	577,356
Interest receivable	3	3,634	
(Loss)/Profit before income tax	4	(399,292)	577,356
Income tax	5	(142,055)	174,025
(Loss)/Profit for the period		(541,347)	751,381

### Statement of Financial Position 30 June 2016

		2016	2015
•	Notes	£	£
Assets			
Non-current assets			•
Property, plant and equipment		-	-
Deferred tax	13	1,069	143,124
		1,069	143,124
Current assets			
Trade and other receivables	6	6,495,485	7,528,800
Cash and cash equivalents	7	13,137	44,256_
		6,508,622	7,573,056
Total assets		6,509,691	7,716,180
Liabilities			
Current liabilities			
Trade and other payables Tax payable	10	4,972,356	5,637,498 -
		4,972,356	5,637,498
Total liabilities	•	4,972,356	5,637,498
Net assets		1,537,335	2,078,682
Equity		•	
Called up share capital	8	. 99	99
Retained earnings	9	1,537,236	2,078,583
· ·		1,537,335	2,078,682

The company is entitled to exemption from audit under Section 479A of the Companies Act 2006 relating to subsidiary companies for the year ended 30 June 2016.

The members have not required the company to obtain an audit of its financial statements for the period ended 30 June 2016 in accordance with Section 476 of the Companies Act 2006.

The director acknowledges his responsibilities for:

- (a) ensuring that the company keeps accounting records which comply with Sections 386 and 387 of the Companies Act 2006 and
- (b) preparing financial statements which give a true and fair view of the state of affairs of the company as at the end of each financial year and of its profit or loss for each financial year in accordance with the requirements of Sections 394 and 395 and which otherwise comply with the requirements of the Companies Act 2006 relating to financial statements, so far as applicable to the company.

The financial statements were approved by the director on 24 March 2017 and were signed by:

Mr | Fowlie - Director

# Statement of Changes in Equity for the year ended 30 June 2016

	Called up share capital £	Retained earnings	Total equity £
Balance at 1 January 2014	99	1,327,202	1,327,301
Changes in equity Profit for the period  Balance at 30 June 2015	99	751,381 2,078,583	751,381 2,078,682
Changes in equity Loss for the year		(541,347)	(541,347)
Balance at 30 June 2016	99	1,537,236	1,537,335

# Statement of Cash Flows for the year ended 30 June 2016

		Year ended 30.6.16 £	Period 1.1.14 to 30.6.15 £
Cash flows from operating activities Cash generated from operations Tax paid	1	(34,753)	117,640 (336,004)
Net cash from operating activities		(34,753)	(218,364)
Cash flows from investing activities Purchase of tangible fixed assets		<del>-</del>	(5,991)
Net cash from investing activities		<del></del>	(5,991)
Cash flows from financing activities Interest received		3,634	<del>_</del>
Net cash from financing activities		3,634	<del>-</del>
(Decrease)/increase in cash and cash	equivalents	(31,119)	(224,355)
Cash and cash equivalents at beginning of period	2	44,256	268,611
Cash and cash equivalents at end of period	2	13,137	44,256

# Notes to the Statement of Cash Flows for the year ended 30 June 2016

# 1. RECONCILIATION OF PROFIT BEFORE INCOME TAX TO CASH GENERATED FROM OPERATIONS

(Loss)/Profit before income tax	Year to 30.6.16 £ (399,292)	Period 1.1.14 to 30.6.15 £ 577,356
Depreciation charges Interest receivable	(3,634)	9,181 
Decrease/(Increase) in trade and other receivables Increase in trade and other payables	(402,926) 1,033,315 (665,142)	586,537 (5,740,449) 5,271,552
Cash generated from operations	(34,753)	117,640

# 2. CASH AND CASH EQUIVALENTS

The amounts disclosed on the Statement of Cash Flows in respect of cash and cash equivalents are in respect of these Statement of Financial Position amounts:

# Period ended 30 June 2016

	30.6.16	1.7.15
Cash and cash equivalents	13,137	44,256
Year ended 31 December 2013		
	30.6.15	1.1.14
	£	£
Cash and cash equivalents	44,256	268,611

# Notes to the Financial Statements for the year ended 30 June 2016

### 1. ACCOUNTING POLICIES

### **Basis of preparation**

These financial statements have been prepared in accordance with International Financial Reporting Standards and IFRIC interpretations and with those parts of the Companies Act 2006 applicable to companies reporting under IFRS. The financial statements have been prepared under the historical cost convention. The financial statements have been prepared under the historical cost convention. The financial statements have been prepared for the year ended 30 June 2016. The comparative period is for the 18 month period ended 30 June 2015.

In the opinion of the director, the company is engaged in only one class of business and its revenue and loss before taxation are derived wholly in the United Kingdom

## Revenue recognition

Revenue is measured at the fair value of the consideration received and represents amounts receivable for services provided in the ordinary course of business, net of discounts and sales taxes.

The company receives its income through SaaS (Software as a Service) fees. Revenues are recognised when pervasive evidence of an arrangement exits, delivery has occurred, the collection of the fee is reasonably assured, no significant obligations with regard to success, installation or implementation of the software or service remain, and customer acceptance, when applicable, has been obtained. On certain SaaS contracts where there are fixed and contracted term lengths and no other services are required to be performed during the remainder of the contract, receivables under the contracts are recognised at the point of sale

### Operating loss/profit

Operating loss/profit is stated before finance income, finance expense and tax.

## Property, plant and equipment

Property, plant and equipment is stated at cost, net of depreciation and any provision for impairment. Depreciation is not provided on freehold land. On other assets, depreciation is calculated to write off the cost less estimated residual values over their estimated useful lives as follows:

Plant, equipment and furniture

25% straight line

### Taxation including deferred tax

The tax expense represents the sum of current tax and deferred tax. Tax is recognised in the Income Statement except to the extent that it relates to items recognised in equity in which case it is recognised in equity. The current tax is based on taxable profit for the year calculated using tax rates that have been enacted by the Statement of Financial Position date.

Deferred tax is provided using the balance sheet liability method on temporary differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit. In principle, deferred tax liabilities are recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that future taxable profits will be available against which deductible temporary differences can be utilised. Such assets and liabilities are not recognised if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets or liabilities in a transaction that affects neither the tax profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at each Statement of Financial position date and reduced to the extent that bit is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realised. Tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes relate to the same fiscal authority.

# Notes to the Financial Statements - continued for the year ended 30 June 2016

#### 1. ACCOUNTING POLICIES - continued

#### Trade receivables

Trade receivables are held at amortised cost less any impairment provisions and this equates to their recoverable value. Amounts set aside for settlement adjustments, which insurers in certain limited circumstances (e.g. due to administrative delays) seek to negotiate, are based on historical experience. The resulting settlement adjustments are recognised within revenue as they relate to revisions of income estimates, not collectability (credit risk). Movements in the impairment provision relating to credit risk are recognised within administrative expenses as bad debt expenses.

## Trade payables

Trade payables do not carry any interest and are stated at their fair value.

### Cash and cash equivalents

Cash in the Statement of Financial Position comprises cash at banks and in hand. For the purpose of the cash flow statement, cash and cash equivalents consist of cash and cash equivalents as defined above, net of outstanding bank overdrafts.

### Critical accounting judgements and key sources of estimation uncertainty

In the process of applying the company's accounting policies, management has made a number of judgements, and the preparation of financial statements in conformity with generally accepted accounting principles requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting year. Although these estimates are based on management's best knowledge of the amount, event or actions, actual results ultimately may differ from those estimates.

The key assumptions concerning the future and other key sources of estimation uncertainty at the Statement of Financial Position date that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

# Revenue recognition

The company recognises revenue as described in the revenue recognition accounting policy, when it is reasonably certain that the revenue has been earned.

# Notes to the Financial Statements - continued for the year ended 30 June 2016

2.	EMPLOYEES AND DIRECTORS

EMPLOTEES AND DIRECTORS	•	
		Period
	Year	1.1.14
	ended	to
	30.6.16	30.6.15
	£	£
Wages and salaries	-	576,497
Social security costs	-	28,230
•		<del></del>
		604 727
		604,727
The average monthly number of employees during the period was as	s follows:	
		Period
	Year	1.1.14
•	ended	to
	30.6.16	31.6.15
	30.0.10	31.0.13
Directors		2
	-	3
Back office management & administration		3
	-	<u>6</u>
		<del></del>
		Period
	Vaar	
	Year	1.1.14
	ended	to
	30.6.16	31.6.15
	£	£
Directors' remuneration	-	38,537
The east of the ourrent director was borne by other Croup companies		
The cost of the current director was borne by other Group companies	o.	
NET FINANCE COSTS		
		Period
	Year	1.1.14
	ended	to
	30.6.16	30.6.15
	£	£
Finance costs:	τ.	L
Finance costs:		
Interest payable and similar charges		
PROFIT BEFORE INCOME TAX		
The profit before income tax is stated after charging:		
,		Period
	Year	1.1.14
	ended	to
	30.6.16	30.6.15
	£	£
Depreciation - owned assets	-	9,181
•		

3.

4.

# Notes to the Financial Statements - continued for the year ended 30 June 2016

### 5. INCOME TAX

## Analysis of tax expense

	Year ended 30.6.16 £	Period 1.1.14 to 30.6.15 £
Current tax:		
Current year	-	-
Adjustments in respect of prior year	<del>-</del>	<u>(30,167</u> )
Total current tax		(30,167)
Deferred tax:		
Origination and reversal of temporary	(400.004)	(4.40.045)
differences	(133.221)	(143,215) (643)
Adjustments in respect of prior year	<u>(8.834)</u>	(043)
Total deferred tax	<u>(142,055</u> )	<u>(143,858</u> )
Total tax expense in statement of profit or loss and other comprehensive income	<u>(142,055</u> )	<u>(174,025</u> )

# Factors affecting the tax expense

The tax assessed for the period is lower (2015 - lower) than the standard rate of corporation tax in the UK. The difference is explained below:

	Year ended 30.6.16 £	Period 1.1.14 to 30.6.15 £
Profit on ordinary activities before income tax	(399,292)	577,356
Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 20% (2015 – 21.2%)	(79,858)	122,399
Effects of: Expenses not deductible for tax purposes Change in tax rate Group relief claimed Adjustment in respect of prior periods	32 - 213,047 8,834	3,756 8,593 (277,963) (30,810)
Tax expense/(income)	142,055	<u>(174,025</u> )

## Factors affecting future tax charges

In the Budget on 8 July 2015, the Chancellor announced reductions in the corporation tax rate from 20% to 19% from 1 April 2017 and to 18% from 1 April 2020. These rates were substantively enacted on 26 October 2015. This will reduce the company's future current tax charge accordingly.

# Notes to the Financial Statements - continued for the year ended 30 June 2016

# 6. TRADE AND OTHER RECEIVABLES

	•	2016 £	2015 £
	Current:	052.027	4 000 500
	Trade receivables	253,937 6 221,000	1,002,532
	Amounts owed by group undertakings Other receivables	6,221,990 9,083	6,458,812 -
	Prepayments and accrued income	<u> 10,476</u>	67,456
		6,495,485	7,528,800
7.	CASH AND CASH EQUIVALENTS		
		2016 £	2015 £
	Bank accounts	<u>13,137</u>	44,256

Cash and cash equivalents comprise cash held by the company. The carrying amount of these assets approximates to their fair value.

### 8. CALLED UP SHARE CAPITAL

Allotted, issued and fully paid:				
Number:	Class:	Nominal value:	2016	2015
99	Ordinary	£1	99	99
			<del></del>	

a	DESEDVES	

Retained earnings £
2,078,583 (420,169)
1,658,414

# 10. TRADE AND OTHER PAYABLES

	2016 £	2015 £
Current:		
Trade payables	_	18,965
Amounts owed to group undertakings	2,115,304	2,187,208
Payroll and other taxes including social		
security	24,061	299,947
Other liabilities	<u>-</u>	302,000
Accruais	2,832,990	2,829,378
	4,972,356	5,637,498

# Notes to the Financial Statements - continued for the year ended 30 June 2016

#### 11. FINANCIAL INSTRUMENTS

The company's financial instruments comprise cash and liquid resources and various items such as trade debtors and trade creditors that arise from its operations. The company does not use derivatives. The main purpose of these financial instruments is to manage the company's operations. It is, and has been throughout the period under review, the policy of the company that no trading in financial instruments shall be undertaken.

#### Credit risk

The company is not subject to significant consideration of credit risk with exposure spread across many companies. Policies are maintained to ensure that the company enters into sales contracts that are tailored to the customer's respective credit risk. The credit quality of the company's trade receivables is considered by management to be good, as evidenced by the low rates of impairment provided and amounts written off.

The average credit period taken on sales of services is 124 days (2013: 126 days). No interest is charged on the receivable balances. The company does not hold any collateral or other credit enhancements over these balances nor has the legal right of offset with any amounts owed by the company to the receivables counterparty.

The carrying amount of financial assets represents the maximum credit exposure. At the reporting date the principle assets were:

	Note	30.6.16 £	30.6.15 £
Loans and receivables			
Trade receivables	7	1,002,532	1,002,532
Cash and cash equivalents	8	44,256	44,256
·		1,046,788	1,046,788

The receivables are all based in the UK and denominated in sterling.

### 12. DEFERRED TAX

	2016	2015
	£	£
Balance at start of period	(143,124)	734
Movement in the period	14 <u>2,055</u>	(14 <u>3,858</u> )
Balance at end of period	(1,069)	(143,124)

# Notes to the Financial Statements - continued for the year ended 30 June 2016

### 13. ULTIMATE PARENT COMPANY

The ultimate parent company of the Company is Slater and Gordon Limited, a company incorporated in Australia. Copies of the consolidated accounts of Slater and Gordon Limited can be obtained from 485 La Trobe Street, Melbourne, Victoria, Australia, 3000.

### 14. CONTINGENT LIABILITIES

The Company is party to a multi-currency (AUD/GBP) syndicated facility agreement ("SFA") dated 29 May 2015 (and as subsequently amended) pursuant to which its ultimate parent company, Slater and Gordon Limited, is a borrower. Pursuant to the terms of the SFA, the Company has given a cross-guarantee (along with other Group Companies) in relation to all liabilities outstanding under the SFA in favour of the Finance Parties (as defined under the SFA). The Company is also party to a debenture dated 29 May 2015 (the "Debenture") pursuant to which the Company (together with other Group Companies) covenants with Westpac Banking Association (acting as Security Trustee for itself and the Secured Parties (as defined in the Debenture)) that it will on demand pay all liabilities outstanding under the SFA (and associated finance documents) when they are due and payable and grants security over all of its assets in favour of Westpac Banking Association (acting as Security Trustee for itself and the Secured Parties).