

Registration number: 07362435

Engage Services Limited (previously known as Chase Solutions (UK) Limited)

Report and unaudited financial statements

for the period from 1 May 2015 to 28 July 2016



Engage Services Limited (previously known as Chase Solutions (UK) Limited)
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Engage Services Limited (previously known as Chase Solutions (UK) Limited)
Company information

Directors: J Crichton
G Jones
M Wolfenden

Company secretary: P Squire

Registered office: 8th Floor
Rutland House
148 Edmund Street
Birmingham
B3 2JR

Engage Services Limited (previously known as Chase Solutions (UK) Limited)
Directors' report for the period from 1 May 2015 to 28 July 2016

The directors present their report and the unaudited financial statements for the period from 1 May 2015 to 28 July 2016.

The directors took advantage of the 'small companies' exemption in not preparing a Strategic report. The directors have taken the exemptions provided to small companies and no enhanced business review is provided.

Principal activity

The principal activity in the period was that of debt collection services.

Results and dividends

The profit for the financial period was £336,987 (2015: £154,307).

The directors recommend the payment of a dividend £350,592 (2015: £179,289).

Directors of the company

The directors who served throughout the period except as noted, were as follows:

G Jones (appointed 1 July 2015)

M Wolfenden

S Norton (resigned 29 July 2016)

J Weldrake (resigned 29 July 2016)

J Wolfenden (resigned 29 July 2016)

The following directors were appointed after the period end:

J Crichton (appointed 15 September 2016)

G Watt (appointed 9 September 2016 and resigned 31 January 2017)

Events after the balance sheet date

On 29 July 2016, the company was acquired by the Marston Group. The ultimate parent undertaking and controlling party is now Marston Corporate Limited.

Small company provisions statement

This report has been prepared in accordance with the small companies regime under the Companies Act 2006.

Approved by the Board on 07/4/17 and signed on its behalf by:


M Wolfenden
Director

Engage Services Limited (previously known as Chase Solutions (UK) Limited) Directors' responsibilities statement

The directors are responsible for preparing the report and the financial statements in accordance with applicable law and regulations:

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Engage Services Limited (previously known as Chase Solutions (UK) Limited)
Profit and loss account for the period from 1 May 2015 to 28 July 2016

		1 May 2015 to 28 July 2016	Year ended 30 April 2015
	Note	£	£
Turnover		3,820,271	1,597,320
Expenses		(1,909,902)	(840,344)
Staff costs		(1,468,345)	(563,345)
Depreciation and amortisation		(65,404)	(13,902)
Other operating income	2	<u>12,935</u>	<u>12,935</u>
Operating profit	3	376,620	192,664
Interest receivable and similar income		<u>7</u>	<u>1,066</u>
Profit on ordinary activities before taxation		376,627	193,730
Tax on profit on ordinary activities	5	<u>(39,640)</u>	<u>(39,423)</u>
Profit for the financial period	15	<u><u>336,987</u></u>	<u><u>154,307</u></u>

The company has no recognised gains or losses for the period other than the results above.

Engage Services Limited (previously known as Chase Solutions (UK) Limited)
Balance sheet as at 28 July 2016

	Note	28 July 2016 £	30 April 2015 £
Fixed assets			
Intangible assets	6	197,398	103,729
Tangible assets	7	38,100	16,125
		<u>235,498</u>	<u>119,854</u>
Current assets			
Debtors	9	860,449	381,616
Cash at bank and in hand		162,758	17,636
		<u>1,023,207</u>	<u>399,252</u>
Creditors: amounts falling due within one year	10	<u>(1,214,801)</u>	<u>(486,405)</u>
Net current liabilities		<u>(191,594)</u>	<u>(87,153)</u>
Total assets less current liabilities		43,904	32,701
Provisions for liabilities	12	<u>(31,174)</u>	<u>(6,366)</u>
Net assets		<u>12,730</u>	<u>26,335</u>
Capital and reserves			
Called-up share capital	13	100	100
Profit and loss account	15	12,630	26,235
Shareholders' funds		<u>12,730</u>	<u>26,335</u>

These accounts have been prepared in accordance with the provisions applicable to companies subject to the small companies regime and in accordance with the Financial Reporting Standard for Smaller Entities (Effective January 2015).

For the period ending 28 July 2016 the company was entitled to exemption under section 477 of the Companies Act 2006 relating to small companies.

The members have not required the company to obtain an audit in accordance with section 476 of the Companies Act 2006.

The directors acknowledge their responsibilities for complying with the requirements of the Act with respect to accounting records and the preparation of accounts.

The financial statements of Engage Services Limited (previously known as Chase Solutions (UK) Limited) (registration number: 07362435) were approved by the Board of Directors and authorised for issue on 27/4/17. They were signed on its behalf by:


M. Wolfenden
Director

Engage Services Limited (previously known as Chase Solutions (UK) Limited)
Notes to the financial statements

1 Accounting policies

The principal accounting policies are summarised below. They have all been applied consistently throughout the period and the preceding year.

Basis of preparation

The financial statements have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (FRSSE) (effective January 2015).

The directors have amended the presentation of the profit and loss account from the prior year financial statements as they believe this provides a fairer presentation of the results of the company.

Turnover

Turnover represents amounts chargeable in respect of the sale of goods and services to customers. Turnover arose solely in the United Kingdom.

Intangible assets and amortisation

Goodwill is the difference between amounts paid on the acquisition of a business and the fair value of the identifiable assets and liabilities. It is amortised to the profit and loss account over its estimated economic life.

Development costs are capitalised within intangible assets where they can be identified with a specific product or project anticipated to produce future benefits, and are amortised on the straight line basis over the anticipated life of the benefits arising from the completed product or project.

Asset class

Development costs

Amortisation method and rate

3 years

Tangible fixed assets and depreciation

Tangible assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost of tangible assets, less their estimated residual value, over their expected useful lives on the following bases.

Asset class

Plant and machinery, etc.

Depreciation method and rate

20% reducing balance, 33% straight line

Taxation

Full provision is made for deferred tax assets and liabilities arising from all timing differences between the recognition of gains and losses in the financial statements and recognition in the tax computation.

A net deferred tax asset is recognised only if it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax assets and liabilities are calculated at the tax rates expected to be effective at the time the timing differences are expected to reverse.

Deferred tax assets and liabilities are not discounted.

Engage Services Limited (previously known as Chase Solutions (UK) Limited)
Notes to the financial statements (continued)

1 Accounting policies (continued)

Trade and other debtors

Trade debtors are recognised and carried forward at invoiced amounts less provisions for any doubtful debts. Bad debts are written off to the profit and loss account when the directors deem that the balance is no longer collectable. Prepayments are recognised when a purchase invoice has been paid relating to the period after the year/period end date.

Cash at bank and in hand

Cash comprises cash at bank after adjustment for any uncredited lodgements and unpresented cheques clearing the bank account following the year/period end.

Funds held on behalf of third parties are not recognised on the company balance sheet.

Trade and other creditors

Trade and other creditors are recognised and carried forward at invoiced amounts. Accruals are recognised for costs relating to the period where an invoice had not been received as at the year/period end date.

Operating leases

Rentals under operating leases are charged to the profit and loss account on a straight line basis over the lease term.

Foreign currency

Transactions in foreign currencies are recorded at the exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the closing rates at the balance sheet date. All exchange differences are included in the profit and loss account.

Financial instruments

Financial instruments are classified and accounted for, according to the substance of the contractual arrangement, as financial assets, financial liabilities or equity instruments. An equity instrument is any contract that evidences a residual interest in the assets of the company after deducting all of its liabilities. Where shares are issued, any component that creates a financial liability of the company is presented as a liability in the balance sheet. The corresponding dividends relating to the liability component are charged as interest expense in the profit and loss account.

2 Other operating income

	1 May 2015 to 28 July 2016	Year ended 30 April 2015
	£	£
Other operating income	<u>-</u>	<u>12,935</u>

Engage Services Limited (previously known as Chase Solutions (UK) Limited)
Notes to the financial statements (continued)

3. Operating profit

Operating profit is stated after charging/(crediting):

	1 May 2015 to 28 July 2016	Year ended 30 April 2015
	£	£
Amortisation of negative goodwill	-	(23,535)
Depreciation of tangible fixed assets	8,218	6,653
Amortisation of development costs	57,186	30,784
	<u>57,186</u>	<u>30,784</u>

4 Directors' remuneration

The directors' remuneration for the period was as follows:

	1 May 2015 to 28 July 2016	Year ended 30 April 2015
	£	£
Emoluments	59,360	50,413
	<u>59,360</u>	<u>50,413</u>

5 Taxation

Tax on profit on ordinary activities:

	1 May 2015 to 28 July 2016	Year ended 30 April 2015
	£	£
Current tax		
Corporation tax charge	53,624	42,503
Adjustments in respect of previous years	(38,792)	-
UK Corporation tax	14,832	42,503
Total current tax	<u>14,832</u>	<u>42,503</u>
Deferred tax		
Origination and reversal of timing differences	28,272	(3,080)
Effect of changes in tax rates	(3,464)	-
Total deferred tax	<u>24,808</u>	<u>(3,080)</u>
Total tax on profit on ordinary activities	<u>39,640</u>	<u>39,423</u>

Engage Services Limited (previously known as Chase Solutions (UK) Limited)
Notes to the financial statements (continued)

6 Intangible fixed assets

	Development costs £
Cost	
At 1 May 2015	139,968
Additions	150,855
At 28 July 2016	<u>290,823</u>
Amortisation	
At 1 May 2015	36,239
Charge for the period	57,186
At 28 July 2016	<u>93,425</u>
Net book value	
At 28 July 2016	<u>197,398</u>
At 30 April 2015	<u>103,729</u>

7 Tangible fixed assets

	Plant and machinery £	Fixtures and fittings £	Total £
Cost			
At 1 May 2015	16,035	9,657	25,692
Additions	25,289	4,904	30,193
At 28 July 2016	<u>41,324</u>	<u>14,561</u>	<u>55,885</u>
Depreciation			
At 1 May 2015	6,758	2,809	9,567
Charge for the period	5,803	2,415	8,218
At 28 July 2016	<u>12,561</u>	<u>5,224</u>	<u>17,785</u>
Net book value			
At 28 July 2016	<u>28,763</u>	<u>9,337</u>	<u>38,100</u>
At 30 April 2015	<u>9,277</u>	<u>6,848</u>	<u>16,125</u>

Engage Services Limited (previously known as Chase Solutions (UK) Limited)
Notes to the financial statements (continued)

8 Funds held on behalf of third parties

At the balance sheet date the company held third party funds excluded from the balance sheet as follows:

	28 July 2016	30 April 2015
	£	£
Client money	<u>32,435</u>	<u>18,661</u>

9 Debtors

	28 July 2016	30 April 2015
	£	£
Trade debtors	766,909	315,413
Directors' loan accounts	-	940
Prepayments and accrued income	<u>93,540</u>	<u>65,263</u>
	<u>860,449</u>	<u>381,616</u>

10 Creditors: amounts falling due within one year

	28 July 2016	30 April 2015
	£	£
Payments received on account	619,157	207,061
Trade creditors	106,948	69,882
Corporation tax	53,625	42,503
Other taxation and social security	272,124	90,313
Director's loan account	-	14,849
Other creditors	18,006	6,761
Accruals and deferred income	<u>144,941</u>	<u>55,036</u>
	<u>1,214,801</u>	<u>486,405</u>

Creditors amounts falling due within one year includes the following liabilities, on which security has been given by the company:

	28 July 2016	30 April 2015
	£	£
Payments received on account	<u>619,157</u>	<u>207,061</u>

Engage Services Limited (previously known as Chase Solutions (UK) Limited)
Notes to the financial statements (continued)

11 Obligations under leases and hire purchase contracts

Operating lease commitments

As at 28 July 2016 the company had annual commitments under non-cancellable operating leases as follows:

Operating leases which expire:

	28 July 2016	30 April 2015
	£	£
Within one year	761	-
Within two to five years	40,363	20,831
	<u>41,124</u>	<u>20,831</u>

12 Provisions

	Deferred tax
	£
At 1 May 2015	6,366
Charged to the profit and loss account	24,808
At 28 July 2016	<u>31,174</u>

Analysis of deferred tax

	28 July 2016	30 April 2015
	£	£
Difference between accumulated depreciation and amortisation and capital allowances	<u>31,174</u>	<u>6,366</u>

13 Called-up share capital

Allotted, called-up and fully paid shares

	28 July 2016		30 April 2015	
	No.	£	No.	£
A ordinary shares of £1 each	51	51	51	51
B ordinary shares of £1 each	24	24	24	24
C ordinary shares of £1 each	15	15	15	15
D ordinary shares of £1 each	10	10	10	10
	<u>100</u>	<u>100</u>	<u>100</u>	<u>100</u>

Engage Services Limited (previously known as Chase Solutions (UK) Limited)
Notes to the financial statements (continued)

14 Dividends

Amounts recognised as distributions to equity holders in the period:

	28 July 2016	30 April 2015
	£	£
Dividends paid		
Dividends paid on equity capital	<u>350,592</u>	<u>179,289</u>

15 Reserves

	Profit and loss account
	£
At 1 May 2015	26,235
Profit for the period	336,987
Dividends paid	<u>(350,592)</u>
At 28 July 2016	<u>12,630</u>

16 Related party transactions

The following transactions occurred with the directors of the company:

	28 July 2016	30 April 2015
	£	£
J Wolfenden		
Closing director's loan account balance	-	(14,849)
Cash drawn	135,193	90,525
Interest charged	-	126
Dividends received	(120,344)	(63,300)
Capital introduced	-	(42,200)
M Wolfenden	28 July 2016	30 April 2015
	£	£
Closing director's loan account balance	-	329
Cash drawn	62,016	39,748
Interest charged	-	329
Dividends received	(62,345)	(39,748)
J Weldrake	28 July 2016	30 April 2015
	£	£
Closing director's loan account balance	-	306
Cash drawn	64,259	38,156
Interest charged	-	306
Dividends received	(64,565)	(38,156)

Engage Services Limited (previously known as Chase Solutions (UK) Limited)
Notes to the financial statements (continued)

16 Related party transactions (continued)

	28 July 2016	30 April 2015
S Norton	£	£
Closing director's loan account balance	-	305
Cash drawn	63,107	38,084
Interest charged	-	305
Dividends received	(63,412)	(38,084)
	28 July 2016	30 April 2015
	£	£
G Jones		
Closing director's loan account balance	-	-
Cash drawn	39,926	-
Dividends received	(39,926)	-

During the period transfers of £nil (2015: £nil) were made to Winterhill Sovereign Limited. Intercompany balances totalling £nil (2015: £1,062) were written off during the period.

During the period transfers of £nil (2015: £nil) were made to Winterhill Risk Solutions Limited and expenses of £nil (2015: £nil) were recharged to Winterhill Risk Solutions Limited. Intercompany balances totalling £nil (2015: £1,578) were written off during the period.

During the period transfers of £nil (2015: £3,131) were received by the company from Winterhill Largo Limited. Expenses of £nil (2015: £759) were paid on behalf of the company by Winterhill Largo Limited. Intercompany balances totalling £nil (2015: £5,532) were written off during the period.

During the period transfers of £nil (2015: £nil) were made to Winterhill Asset Limited and transfers of £nil (2015: £1,855) were received by the company from Winterhill Asset Limited. Expenses of £nil (2015: £932) were paid on behalf of the company by Winterhill Asset Limited. Intercompany balances totalling £nil (2015: £2,384) were written off during the period.

During the period transfers of £nil (2015: £nil) were received by the company from Winterhill Audit ID Limited. Intercompany balances totalling £nil (2015: £132) were written off during the period.

During the period transfers of £nil (2015: £nil) were received by the company from Winterhill Largo Property Limited. Intercompany balances totalling £nil (2015: £622) were written off during the period.

During the period transfers of £nil (2015: £97) were received by the company from Largo Collections Limited. Intercompany balances totalling £nil (2015: £772) were written off during the period.

17 Post balance sheet events

On 29 July 2016, the company was acquired by the Marston Group. The ultimate parent undertaking and controlling party is now Marston Corporate Limited.

Engage Services Limited (previously known as Chase Solutions (UK) Limited)
Notes to the financial statements (continued)

18 Ultimate controlling party

During the prior year the company was under the control of J Wolfenden from 18 June 2014 when he acquired 55 A ordinary shares in the company and became the controlling party. The company continued to be under his control until 28 July 2016.