Company Registration No. 07320345

Independent Digital News and Media Limited

Annual Report and Financial Statements

For the 52 weeks ended 27 September 2020

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Annual Report and financial statements 2020

Contents	•	rage
	•	
Officers and professional advisers		1
• •		
Stategic Report		2
	•	•
Directors' report		6
Directors' responsibilities statement		. 8
Directors responsibilities statement		, 0
Independent auditor's report	•	9
Consolidated profit and loss account and	statement of comprehensive income	. 12
		,
Consolidated balance sheet		13
Company balance sheet	•	14
Company balance succe		17
Consolidated cash flow statement		15
Statement of changes in equity		16
Notes to the financial statements	, , , , , , , , , , , , , , , , , , , ,	17

Annual Report and financial statements 2020

Officers and professional advisers

Directors

E Lebedev
J D E Byam Shaw
Z R Leonard
M Malhotra
E L Lewis
J Paton

Company Secretary

M Malhotra

Registered Office

2 Derry Street London W8 5HF

Bankers

Lloyds Bank plc 25 Gresham Street London EC2V 7HN

Auditor

Deloitte LLP Statutory Auditor London United Kingdom

Strategic report

This strategic report has been prepared for the Group as a whole and therefore gives greater emphasis to those matters which are significant to Independent Digital News and Media Limited and its subsidiary undertaking when viewed as a whole.

Principal activities

The principal activity of the Group is digital news and features publishing with its headquarters in London, United Kingdom and an office in New York, United States. The analysis of revenue and operating profit for the year ended 27 September 2020 are included as notes 3 and 4 to the financial statements.

Review of business and future developments

The Group is a digital consumer and business-to-business media company delivering news and lifestyle content through websites, including Independent.co.uk and indy100.com, and digital mobile applications including The Independent Digital Edition. The Group also licenses and syndicates content to publishing and aggregator partners around the world.

The Group completed its fourth consecutive year as a profitable, digital-only publisher on 27 September 2020, with turnover of £30.3m, which represented a £3.2m or 12% improvement on the previous year. The Group recorded an operating profit of £2.7m, which was a £0.4m or 18% improvement compared to the prior year as a result of continued investment in the editorial teams in the UK and US, as well as an expansion in the network of foreign correspondents located around the globe. There was a significant investment in the development of data-driven platforms, processes and expertise to support the Group's primary strategy to develop direct-to-consumer services such as IndyBest eCommerce, subscriptions and donations to support independent journalism. The Group aims to enrich reader engagement by moving 'Anonymous' users to 'Known' customers under an 'A2K' strategy. This strategy also includes the mandate to build more first-party audience data as the threat to third-party-dependent advertising looms in 2022. In September, the Group launched *Independent en Espanol*, an edition for all Spanish-speaking markets, but particularly targeted to the Latin American markets of US, Mexico and their rising economies and influence, extending an even stronger base for continued growth into the future. The uncertainty created at the start of the coronavirus pandemic combined with the inability for key staff such as sports journalists to travel and attend sporting events resulted in the Group taking advantage of the Government's job retention scheme for a limited period of time throughout May to July. Further details can be found in Note 4.

Cumulative traffic continued to grow in the financial year, which generated 3.2 billion page impressions in the year through owned and operated (O&O) channels. The Independent drew a record year by having more than 100 million Unique Visitors each month on average throughout the fiscal year. Tens of millions more users also consumed The Group's content 'off-platform' through partnerships with Yahoo, MSN, Facebook, AppleNews and Twitter.

During the last financial year, Brexit, the UK General Election, and US politics dominated the news agenda. From March, Covid coverage, analysis, comment and advice led our output and drive record traffic. Additional spikes in audience were delivered by Science / Climate and Sport stories. Significantly, the US market continues to be the Group's largest audience market reinforcing the international appeal of The Independent's journalism and its digital channels outside of the UK.

Revenues grew by 12% owing to buoyant advertising and reader revenues. Despite the impact of Covid-19 on the advertising industry, advertising revenue grew by £2.7m or 14% due to the continued expansion of strategic advertising partnerships. Most competitive news media are reporting single or double-digit year-over-year revenue declines, and agencies and brands are pausing spend or deferring until 2021. The Company's strategy to invest in its subscription-based services during the year resulted in a 40% improvement in reader revenues compared to the prior year. Moreover, the Group's significant strength in licensing & syndication, as well as off-platform revenues from social media channels like Facebook or Twitter have also helped offset any revenue declines in advertising.

Strategic report (continued)

Outlook

Since the end of the year, the Group has continued to deliver strong audience and revenue performance in line with its business plan. The Group will continue to pursue its strategy of further diversifying its revenue streams by expanding its reader revenues on top of the existing subscription base to include contributions and eCommerce. Licensing revenues are expected to grow through additional partnerships and translation services including Spanish, and a range of content distribution deals. The success of such initiatives will ensure the Group is well-placed to continue investing in high quality journalism as well as expanding its commercial, data and technical capabilities. The Group's strategic growth plan for the following fiscal year is organised around four core business pillars: expanding globally through partnerships and foreign language editions (currently six: English, Spanish, Arabic, Turkish, Farsi and Urdu); building reader related revenues including direct eCommerce; selling content to consumers through premium subscriptions and donations, and to businesses through both licensing and syndication; delivering digital services to other media and corporate clients who are digitally transforming.

Key performance indicators

In order to monitor the development, performance and financial position of the business, the Group uses key performance indicators such as audience scale and growth (Unique Visitors, Page Impressions, Pages per Visit), syndication client acquisition and renewals, app subscription acquisition and retention, 1st and 3rd party data profile development, audience scale, profile/segmentation and quality measures, breakeven and profit targets for new ventures, advertising volume and yield, video views and ad inventory fill rates, social media friends and followers, and engagement behaviours of all user groups. Increasingly, advertising standards, including viewability, brand safety and those provisions for data protection under the General Data Protection Regulation are driving our development and operational agenda to protect our users and clients' data, and maintain our own highest brand and service standards. Management have included above what they consider to be the most significant KPIs. Audience scale and growth have been analysed in the review of business and future developments section above.

Principal risks and uncertainties

The principal risks and uncertainties faced by the Group are described below:

Advertising dependency

With the majority of revenue still coming from advertising, the Group is actively developing new and strengthening established forms of revenue to diversify income and ensure the sustainability of the brand. Indeed, in the next fiscal year, Advertising will constitute only 60% of the Group's income. This also includes monitoring market trends and challenges such as Ad-Blocking, 3rd-party cookie management (for which the Group is leading best practice acquisition of first party data), advocating and influencing trade associations and testing technical solutions to ensure that the quality and targeting standards of advertising are the highest possible to sustain that revenue stream. Subscription / Reader Revenues, Licensing & Syndication and eCommerce revenue streams are growing and mitigating exposure to an advertising-dominant business.

Audience delivery

The Group's financial projections and business model depend on continued and material audience growth, increasingly on an international basis. Geographic expansion plans and investments are developed on return on investment criteria. The Group leverages other Group media assets and expertise to cost-effectively achieve its audience growth targets, thus has not been dependent to date on Cash marketing to achieve its KPIs.

Legal and regulatory

The Group ensures its staff is made aware of their obligations to operate ethically and entirely within the law. This is reinforced+through+a+rigorous+and+strictly+enforced+Code+of-Conduct+that+has-been+issued+to+all+staff+of-the-Group: GDPR training and accountability is mandatory, and contractual relative to passing employment probation.

Strategic report (continued)

Principal risks and uncertainties (continued)

Economic conditions

General economic conditions and the financial health of our advertising clients affects the performance of our business. The effects of Brexit have been felt to some degree, but may adversely affect specific categories, for example travel and financial markets, and as a consequence the marketing budgets the Group depends on.

Exposure to changes in the economy and advertising patterns

General economic conditions and the financial health of our advertising clients affects the performance of our business. In addition, the Group is largely reliant on advertising spending which has historically been cyclical, with companies spending less on advertising in times of economic slowdown. The Group has a commitment to diversify revenue streams and invest in content in order to maintain high levels of quality in our brands and products, which helps us to reduce the effect of these fluctuations by maintaining the strength of our products in their markets.

Adverse results from litigation or other proceedings

From time to time the Company is party to litigation regarding defamation and privacy claims, the outcome of which is subject to significant uncertainty. An adverse outcome could result in reputational harm, as well as requiring the Company to pay out significant monetary damages and legal costs. This could adversely affect the Company's results, as well as its ability to conduct business as it is presently conducted.

Legal and regulatory

Following the closure in September 2014 of the Press Complaints Commission, the Group decided not to join the new system of self-regulation established by other parts of the industry. This was the result of the Group believing that questions remained to be answered about how the Independent Press Standards Organisation (IPSO) would operate. Aside from its in-house Code of Conduct and related polices and guidance, the business is subject to all applicable laws and regulations, including those pertaining to defamation, contempt, privacy, anti-bribery, anti-slavery, consumer protection, health and safety, data protection and employment. Additionally, there are specific regulations set out by Audit Bureau of Circulation (ABC) to which the Group must adhere. Changes to, or breaches of, such laws or regulations could adversely affect the future results and reputation of the Group.

Aside from its in-house Code of Conduct and related polices and guidance, the business is subject to all applicable laws and regulations, including those pertaining to defamation, contempt, privacy, anti-bribery, anti-slavery, consumer protection, health and safety, data protection and employment.

Additionally, there are specific regulations set out by Audit Bureau of Circulation (ABC) to which the Group must adhere. Changes to, or breaches of, such laws or regulations could adversely affect the future results and reputation of the Group. Staff is made aware of health and safety and employment rights through the Group's intranet. Controls are also in place surrounding compliance with the ABC's regulations and those of other regulatory bodies.

The impact of technological and market changes on our competitive advantage

The business operates within a highly competitive environment that can be subject to rapid change. Our products and services, and their means of delivery, are affected by technological innovations, changing legislation, competitor activity or changing customer behaviour. The structural change in advertising markets resulting in significant advertising moving to digital platforms could affect the Group's performance but also provides future opportunities.

Credit risk

The Group is exposed to credit risk as its balance sheet will include significant receivables' balances. Management will mitigate this risk through rigorous monitoring and collection of receivables' balances, regular communication with major agencies and credit insurance.

Brand risk

Foreign equity investment in the Company has raised regulatory attention; however, reputational risk, and adverse PR by competitive media publishers could compromise perceptions of brand integrity. Editorial integrity is sacrosanct and codified in Licensing & Syndication agreements to mitigate risk.

Strategic report (continued)

Principal risks and uncertainties (continued)

Impact of a major disaster or outbreak of disease

Any disaster, such as a geopolitical event or a pandemic, such as coronavirus, which significantly affects the wider environment or infrastructure in a location where the Group has material operations, could adversely affect the Group. Such an event might affect our ability to produce and deliver our products, reduce the demand for them, or significantly affect our cost base. The Group has plans in place to manage the impact of these risks via its Disaster Recovery Plan. The impact of the coronavirus is further explained in the Review of business and future developments section.

Key suppliers

The loss of a key supplier due to disaster or economic downturn, or a significant worsening of commercial terms with key suppliers could adversely affect the Group's results and its ability to produce key products and services. The Group has disaster recovery plans in place and resources are also devoted to ensuring the relationships with key suppliers are maintained and upheld and that alternative suppliers are available. The Group is recharged overhead costs such as IT and rent by other connected companies on a fair, arm's length basis. If there are changes to the group structure in future, this may result in additional costs having to be absorbed by the Group.

People talent & development

Our ability to identify, attract, retain and develop the right people for senior and business-critical roles could impact the Group's performance. The Group has built a **People Strategy** for the next fiscal year, including training and development, performance management, and coaching culture. Further, the Group is committed to promoting **Diversity & Inclusion** (D&I) in its broadest definition inclusive of race, gender, disability, age, etc., and is launching specific training and initiatives to address D&I opportunities and gaps. These include the appointment of a D&I correspondent and reporting, apprenticeship scheme, and refinements to our recruitment process to ensure that we are demonstrating D&I in the manner that The Independent's journalism has always sought to do.

Promotions

The Group will be running promotions and competitions, which could significantly impact the Group's reputation if they were found to be conducted inappropriately. Controls are in place to ensure that competitions and promotions are closely reviewed and monitored before they begin and whilst they are in progress.

Network and information systems and other technology disruption

Network and information systems and other technologies are important to the Group's business activities. The Group also relies on third party providers for certain technology and 'cloud based' systems and services that support a variety of business operations. Failure or misuse of these systems and technologies can cause a disruption in the Group's operations, customer or advertiser dissatisfaction, damage to reputation or brand, a loss of customers or revenues and other financial losses.

Information security breach or cyberattack

An information security breach would cause reputational damage with potential for a resultant loss of revenue. A breach of data protection legislation could result in financial penalties for the business affected and potentially the Group. The investigation and management of an incident would result in the diversion of management time.

Foreign currency fluctuations

The group has operations denominated in US Dollar and Euro as well as Sterling. Changes in foreign currency exchange rates will have an impact on the Group's operating results in a given period.

Approved by the Board of Directors and signed on behalf of the Board

Z R Leonard Director

19 January 2021

Directors' report

The directors present their annual report and the audited financial statements for the 52 weeks ended 27 September 2020. The comparative accounts were for the 52 weeks ended 29 September 2019.

Financial risk management and policies

Details of financial risk management and policies can be found in the Strategic Report on page 2 and form part of this report by cross-reference.

Future developments

Details of future developments can be found in the Strategic Report on page 2.

Results and dividends.

The profit after taxation for the period amounted to £2,164,000 (2019: £1,862,000). The directors proposed and agreed an interim dividend in March 2020 of £2.00 per share (2019: £0.95 per share) and a further final dividend in July 2020 of £1.90 per share (2019: nil).

Disabled employees

Applications for employment by disabled persons are always fully considered, bearing in mind the abilities of the applicant concerned. In the event of members of staff becoming disabled every effort is made to ensure that their employment with the Group continues and that appropriate training is arranged. It is the policy of the Group and the Company that the training, career development and promotion of disabled persons should, as far as possible, be identical to that of other employees.

Employee consultation

The Company places considerable value on the involvement of its employees and has continued to keep them informed on matters affecting them as employees and on the various factors affecting the performance of the Company. This is achieved through formal and informal meetings, including companywide briefings, departmental updates and a special edition for employees of the annual financial statements. Employee representatives are consulted regularly on a wide range of matters affecting their current and future interests. The Company also regularly gathers feedback from employees via staff surveys, the results of which are used to inform the people strategy.

Going concern

The Company's business activities, together with the factors likely to affect its future development, performance and position are set out in this Directors' report. The Company has recorded an operating profit in the period and does not require additional funding for the 12 months following signing of the financial statements. Despite the impact of Covid-19 on the advertising industry, advertising revenue grew by £2.7m or 14% due to the continued expansion of strategic advertising partnerships. The directors currently have no reason to believe that the Company will not have access to adequate resources to continue in operational existence for the foreseeable future and therefore have adopted the going concern basis in preparing the financial statements.

Directors (

The names of the directors of the Company who held office during the year and up to the date of approval of the financial statements were:

E Lebedev
J D E Byam Shaw
Z R Leonard
M Malhotra
D Collins (resigned 10 December 2020)
E L Lewis
J Paton

Directors' indemnities

The Company has made qualifying third party indemnity provisions for the benefit of its directors which were made during the year and remain in force at the date of this report.

Directors' report (continued)

Capital structure

The Company's capital structure consists of Voting A, B, C and D Ordinary Shares as follows:

Class of share		number of shares	Percentage of total share capital
A Ordinary shares of £0.001 each	•	33.810	3%
B Ordinary shares of £0.00075 each		280,000	27%
C Ordinary shares of £0.001166667 each		420,000	40%
D Ordinary shares of £0.001 each		314,490	30%
		· <u></u>	
		1,048,300	100%

Auditor

Each of the persons who is a director at the date of approval of this report confirms that:

- so far as the director is aware, there is no relevant audit information of which the Company's auditor is unaware;
- the director has taken all the steps that he ought to have taken as a director in order to make himself aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

This confirmation is given and should be interpreted in accordance with the provisions of s418 of the Companies Act 2006.

Deloitte LLP has indicated their willingness to be reappointed for another term and appropriate arrangements are being made for them to be deemed reappointed as auditor in the absence of an Annual General Meeting.

Approved by the Board of Directors and signed on behalf of the Board

M Malhotra Director

19 January 2021

Directors' responsibilities statement

The directors are responsible for preparing the Annual Report and the Financial Statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law), including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland". Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period.

In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Independent auditor's report to the members of Independent Digital News and Media Limited

Report on the audit of the financial statements

Opinion

In our opinion the financial statements of Independent Digital News and Media Limited (the 'company'):

- give a true and fair view of the state of the company's affairs as at 27 September 2020 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, including Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland"; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements which comprise:

- the profit and loss account;
- the statement of comprehensive income;
- the balance sheet:
- the statement of changes in equity;
- the cash flow statement; and
- the related notes 1 to 22.

The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the auditor's responsibilities for the audit of the financial statements section of our report.

We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the Financial Reporting Council's (the 'FRC's') Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We are required by ISAs (UK) to report in respect of the following matters where:

- the directors' use of the going concern basis of accounting in preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast
 significant doubt about the group's or the parent Company's ability to continue to adopt the going concern basis
 of accounting for a period of at least twelve months from the date when the financial statements are authorised
 for issue.

We have nothing to report in respect of these matters.

Other information

The directors are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

Independent auditor's report to the members of Independent Digital News and Media Limited (continued)

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in respect of these matters.

Responsibilities of directors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

Report on other legal and regulatory requirements

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified any material misstatements in the strategic report or the directors' report.

Matters on which we are required to report by exception

Under the Companies Act 2006 we are required to report in respect of the following matters if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Independent auditor's report to the members of Independent Digital News and Media Limited (continued)

We have nothing to report in respect of these matters.

Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Adam Evans.

Andrew Evans (Statutory Auditor)
For and on behalf of Deloitte LLP
Statutory Auditor
London, United Kingdom

19 January 2021

Consolidated profit and loss account and statement of comprehensive income For the 52 weeks ended 27 September 2020

	Notes	2020 £'000	2019 £'000
Turnover	1,3	30,265	27,030
Cost of sales	•	(19,287)	(18,654)
Gross profit		10,978	8,376
Net operating expenses		(8,311)	(6,081)
Other income	•	34	-
Operating profit	4 .	2,701	2,295
Finance income	7	24	30
Profit on ordinary activities before taxation	•	2,725	2,325
Tax charge on profit on ordinary activities	. 8	(561)	(463)
Retained profit for the financial year attributable to the equity shareholders of the Group	17	2,164	1,862
Currency translation (loss)/gain on foreign currency net investments	17	(1)	3
Other comprehensive (loss)/gain		(1)	3
Total comprehensive income attributable to equity shareholders of the Group	. ,	2,163	1,865

All of the activities of the Group are classified as continuing.

The notes on pages 17 to 32 form part of these financial statements.

Consolidated balance sheet As at 27 September 2020

	Notes	2020 £'000	2019 £'000
Fixed assets	•		
Tangible assets	10	24	21
Intangible assets	12	-	<u>.</u> .
	•	. 24	21 .
Current assets	•		٠.
Debtors falling due within one year	13	6,732	5,129
Cash at bank and in hand		3,505	4,536
		10,237.	9,665
		•	
Creditors: amounts falling due within one year	14 .	(7,193)	(4,483)
Net current assets		3,044	5,182
		•	
Total assets less current liabilities	5	3,068	5,203
Provisions	15	(147)	(412)
Net assets	•	2,921	4,791
Capital and reserves	•	· · · · · · · · · · · · · · · · · · ·	
Called up share capital	16	1 .	1
Share premium account	. 17		•
Profit and loss account	17	2,751	4,676
Other reserves	₍ 17	169	114
	,		•
Shareholders' funds		2,921	4,791
•			

The notes on pages 17 to 32 form part of these financial statements.

The financial statements of Independent Digital News and Media Limited, registered number 07320345 were approved by the Board of Directors on 19 January 2021.

Signed on behalf of the Board of Directors

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M Malhotra Director

Company balance sheet As at 27 September 2020

	Notes	2020 £'000	2019 £'000
Fixed assets		•	
Tangible assets	10	24	. 21
Intangible assets	12	· <u>-</u>	-
Investments	12	1	1
	·	25	22
Current assets		:	
Debtors falling due within one year	. 13	6,646	5,024
Cash at bank and in hand	•	3,160	4,217
		9,806	9,241
Creditors: amounts falling due within one year	. 14	(7,230)	(4,340)
Net current assets		2,576	4,901
Total assets less current liabilities		2,601	4,923
Provisions	15	(147)	(412)
Net assets		2,454	4,511
Capital and reserves		·	•
Called up share capital	16	1	i.
Share premium account	17	-	
Profit and loss account	17.	2,284	4,396
Other reserves	. 17	169	114
Shareholders' funds		2,454	4,511

The profit for the financial year dealt with in the financial statements of the parent Company was £1,976,000 (2019: £1,793,000). As permitted by Section 408 of the Companies Act 2006, no separate profit and loss account or statement of comprehensive income is presented in respect of the parent Company.

The notes on pages 17 to 32 form part of these financial statements.

The consolidated financial statements of Independent Digital News and Media Limited, registered number 07320345 were approved by the Board of Directors on 19 January 2021.

Signed on behalf of the Board of Directors

M Malhotra Director

Consolidated cash flow statement For the 52 weeks ended 27 September 2020

	Notes '	2020 £'000	2019 £'000
Net cash inflow from operating activities	11	3,058	1,785
Cash flows from investing activities			
Interest received	7	24	30
Capital expenditure	10	(24)	(15)
Net cash flows from investing activities	•	-	15
Cash flows from financing activities	•		
Dividends paid	9	(4,088)	(996)
Net cash flows used in financing activities		(4,088)	(996)
Net increase in cash and cash equivalents	-	(1,030)	804
Cash and cash equivalents at the beginning of the year		4,536	3,736
Effect of foreign exchange rate changes		(1)	(4)
Cash and cash equivalents at the end of the year		3,505	4,536
	_	, — — 	

Statement of changes in equity For the 52 weeks ended 27 September 2020

Group	, . ,	Share capital	Share premium reserve	Retained earnings	Other reserves	Total
	Notes	£,000	£'000	£'000	£'000	£'000
Balance at 30 September 2018	-	1		3,807	114	3,922
Profit for the year	17	-		1,862	- ·	1,862
Currency translation difference on foreign currency net investments	17	-	-	. 3	<u>-</u>	. 3
Total comprehensive income		-	-	1,865	-	1,865
Interim dividend paid	9, 17 ·	-	- '	(996)	-	(996)
Balance at 29 September 2019	•	1	· · ·	4,676	114	4,791
Profit for the year	17, 19	-	-	2,164	. 55	2,219
Currency translation difference on foreign currency net investments	17	· <u>-</u>	<u>-</u>	(1)		(1)
Total comprehensive income		-	-	2,163	55	2,218
Dividends paid	9, 17	-	-	(4,088)	-	(4,088)
Balance at 27 September 2020		1	<u> </u>	2,751	169	2,921

Company	Notes		Share capital	Share premium reserve £'000	Retained Earnings £'000	Other reserves	Total £'000
Balance at 30 September 2018		_	1		3,599	114	3,714
Profit and total comprehensive income for the year Interim dividend paid	17, 19 9, 17	•	-	-	1,793 (996)	- -	1,793 (996)
Balance at 29 September 2019	•	_	1		4,396	114	4,511
Profit and total comprehensive income for the year Dividends paid	17, 19 9, 17	,	- -	-	1,976 (4,088)	.	2,031 (4,088)
Balance at 27 September 2020	- 9 - 7	_		•	2,284	169	2,454

Notes to the financial statements For the 52 weeks ended 27 September 2020

1. Accounting policies

Basis of preparation

The Company is a company incorporated in the United Kingdom under the Companies Act 2006.

The Company is a private Company limited by shares and is registered in England. The address of the Company's registered office is shown on page 1.

The principal activities of the Company and the nature of the Company's operations are set out in the strategic report on pages 2 to 5.

The Group's consolidated financial statements have been prepared under the historical cost convention, modified to include certain items at fair value, and in accordance with Financial Reporting Standard 102 (FRS 102) issued by the Financial Reporting Council. The Group has applied the amendments to FRS 102 issued by the FRC in July 2015 and the amendments to Company law made by The Companies, Partnerships and Groups (Accounts and Reports) Regulations 2015.

The parent Company meets the definition of a qualifying entity under FRS 102 and has therefore taken advantage of the disclosure exemptions available to it in respect of its separate financial statements, which are presented alongside the consolidated financial statements. Exemptions have been taken in relation to presentation of a cash flow statement.

The functional currency of Independent Digital News and Media Limited is considered to be pounds sterling because that is the currency of the primary economic environment in which the Company operates. The consolidated financial statements are also presented in pounds sterling. Foreign operations are included in accordance with the policies set out below.

The principal accounting policies are summarised below. They have all been applied consistently throughout the year and to the preceding year.

Financial year

The results for 2020 represent the financial year from 30 September 2019 to 27 September 2020. The comparative accounts were for the financial year from 1 October 2018 to 29 September 2019.

Revenue

Revenue is measured at the fair value of the consideration received or receivable for goods or services provided in the normal course of business net of value added tax (VAT) and commission where applicable. The Company enters into agreements with advertising agencies and certain clients, which are subject to a minimum spend and typically include a commitment to deliver rebates to the agency or client based on the level of agency spend over the contract period. Digital revenues are recognised on publication for advertising or delivery of service for other digital revenues. Events revenues are recognised on the date or period of the event and syndication revenues are recognised based on contractual guarantees and the date of publication. Subscription revenues are recognised over the period of the subscription.

Barter transactions

Revenue and costs in respect of barter transactions for advertising are recognised only where there is persuasive evidence of the value at which, if it had not been exchanged, the advertising would have been sold for cash in a similar transaction.

Notes to the financial statements For the 52 weeks ended 27 September 2020

1. Accounting policies (continued)

Tangible fixed assets

Tangible fixed assets are stated at historical cost less accumulated depreciation and provision for impairment.

The cost of tangible fixed assets is their purchase cost, together with any incidental costs of acquisition.

Depreciation is calculated to write down the cost of tangible assets by equal annual instalments over their estimated useful lives as follows:

Plant and equipment

3-5 years

Financial instruments

Financial assets and financial liabilities are recognised when the Company becomes a party to the contractual provisions of the instrument.

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the Company after deducting all of its liabilities.

(i) Financial assets and liabilities

All financial assets and liabilities are initially measured at transaction price (including transaction costs), except for those financial assets classified as at fair value through profit or loss, which are initially measured at fair value (which is normally the transaction price excluding transaction costs), unless the arrangement constitutes a financing transaction. If an arrangement constitutes a financing transaction, the financial asset or financial liability is measured at the present value of the future payments discounted at a market rate of interest for a similar debt instrument.

Financial assets and liabilities are only offset in the statement of financial position when, and only when there exists a legally enforceable right to set off the recognised amounts and the Company intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Debt instruments which meet the following conditions are subsequently measured at amortised cost using the effective interest method:

- (a) The contractual return to the holder is (i) a fixed amount; (ii) a positive fixed rate or a positive variable rate; or (iii) a combination of a positive or a negative fixed rate and a positive variable rate.
- (b) The contract may provide for repayments of the principal or the return to the holder (but not both) to be linked to a single relevant observable index of general price inflation of the currency in which the debt instrument is denominated, provided such links are not leveraged.
- (c) The contract may provide for a determinable variation of the return to the holder during the life of the instrument, provided that (i) the new rate satisfies condition (a) and the variation is not contingent on future events other than (1) a change of a contractual variable rate; (2) to protect the holder against credit deterioration of the issuer; (3) changes in levies applied by a central bank or arising from changes in relevant taxation or law; or (ii) the new rate is a market rate of interest and satisfies condition (a).
- (d) There is no contractual provision that could, by its terms, result in the holder losing the principal amount or any interest attributable to the current period or prior periods.
- (e) Contractual provisions that permit the issuer to prepay a debt instrument or permit the holder to put it back to the issuer before maturity are not contingent on future events, other than to protect the holder against the credit deterioration of the issuer or a change in control of the issuer, or to protect the holder or issuer against changes in levies applied by a central bank or arising from changes in relevant taxation or law.

Notes to the financial statements For the 52 weeks ended 27 September 2020

1. Accounting policies (continued)

Financial instruments (continued)

- (i) Financial assets and liabilities (continued)
- (f) Contractual provisions may permit the extension of the term of the debt instrument, provided that the return to the holder and any other contractual provisions applicable during the extended term satisfy the conditions of paragraphs (a) to (c).

Debt instruments that have no stated interest rate (and do not constitute financing transaction) and are classified as payable or receivable within one year are initially measured at an undiscounted amount of the cash or other consideration expected to be paid or received, net of impairment.

With the exception of some hedging instruments, other debt instruments not meeting these conditions are measured at fair value through profit or loss.

Commitments to make and receive loans which meet the conditions mentioned above are measured at cost (which may be nil) less impairment.

Financial assets are derecognised when and only when a) the contractual rights to the cash flows from the financial asset expire or are settled, b) the Company transfers to another party substantially all of the risks and rewards of ownership of the financial asset, or c) the Company, despite having retained some, but not all, significant risks and rewards of ownership, has transferred control of the asset to another party.

Financial liabilities are derecognised only when the obligation specified in the contract is discharged, cancelled or expires.

(ii) Investments

Investments in subsidiaries and associates are measured at cost less impairment. For investments in subsidiaries acquired for consideration including the issue of shares qualifying for merger relief, cost is measured by reference to the nominal value of the shares issued plus fair value of other consideration. Any premium is ignored.

(iii) Fair value measurement

The best evidence of fair value is a quoted price for an identical asset in an active market. When quoted prices are unavailable, the price of a recent transaction for an identical asset provides evidence of fair value as long as there has not been a significant change in economic circumstances or a significant lapse of time since the transaction took place. If the market is not active and recent transactions of an identical asset on their own are not a good estimate of fair value, the fair value is estimated by using a valuation technique.

Leasing

Assets held under finance leases and other similar contracts, which confer rights and obligations similar to those attached to owned assets, are capitalised as tangible fixed assets and are depreciated over the shorter of the lease term and their useful lives. The capital elements of future lease obligations are recorded as liabilities, while the interest elements are charged to the profit and loss account over the period of the leases to produce a constant rate of charge on the balance of capital repayments outstanding.

Going concern

The Company has recorded an operating profit in the period and does not require additional funding for the rice months following signing of the financial statements. Despite the impact of Covid-19 on the advertising industry, advertising revenue grew by £2.7m or 14% due to the continued expansion of strategic advertising partnerships. The directors currently have no reason to believe that the Company will not have access to adequate resources to continue in operational existence for the foreseeable future and therefore have adopted the going concern basis in preparing the financial statements.

Notes to the financial statements For the 52 weeks ended 27 September 2020

1. Accounting policies (continued)

Leasing

Rentals payable under operating leases are charged to the profit and loss account on a straight-line basis over the term of the relevant lease, even if the payments are not made on such a basis. Benefits received and receivable as an incentive are also spread on a straight-line basis over the lease term.

Foreign exchange

Transactions in foreign currencies are recorded at the rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated into sterling at the rates prevailing at the balance sheet date. All exchange differences are taken to the profit and loss account.

Exchange differences are recognised in profit or loss in the period in which they arise except for exchange differences arising on gains or losses on non-monetary items which are recognised in other comprehensive income.

Taxation

Current tax, including UK corporation tax and foreign tax, is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date.

Deferred tax is provided in full on timing differences that result in an obligation at the balance sheet date to pay more tax, or a right to pay less tax, at a future date, at rates expected to apply when they crystallise based on current tax rates and law. Timing differences arise from the inclusion of items of income and expenditure in taxation computations in periods different from those in which they are included in financial statements. Deferred tax assets are recognised to the extent that it is regarded as more likely than not that they will be recovered. Deferred tax assets and liabilities are not discounted.

Finance income

Finance income is recognised when it is probable that the economic benefits will flow to the Group and the amount of revenue can be measured reliably.

Pension costs

The Company operates a defined contribution scheme. This means that the pension charge reported in these financial statements is the same as the cash contributions due in the period.

Intercompany recharges

The Company is charged costs incurred on its behalf by connected companies, Evening Standard Limited, ESTV Limited and Independent Print Limited. Costs recharged from connected companies are treated as costs in the profit and loss account. Details of these items are set out in note 21.

Dividends

Dividends are recognised as a distribution in the period in which they are approved by the shareholders. Interim dividends are recorded in the period in which they are paid.

Job retention scheme

Government grants in respect of the Coronavirus Job Retention Scheme (CJRS) are recognised based on the accrual model and are measured at the fair value of the asset received or receivable. Grants are classified as relating to revenue. Grants relating to revenue are recognised in income over the period in which the related costs are recognised.

Notes to the financial statements For the 52 weeks ended 27 September 2020

2. Critical accounting judgements and key sources of estimation uncertainty

In the application of the Company's accounting policies, which are described in note 1, the directors are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods. In the opinion of the directors there are no key sources of estimation uncertainty that could materially impact the value of the Company's net assets.

Critical judgements in applying the Company's accounting policies

The following are the critical judgements, apart from those involving estimations (which are dealt with separately below), that the directors have made in the process of applying the Company's accounting policies and that have the most significant effect on the amounts recognised in the financial statements.

Forecasting

The Company prepares forecasts based on Board-approved budgets and three-year outlooks. These are used to support judgements made in the preparation of the Company's financial statements including the recognition of deferred tax assets, the Company's going concern assessment and for the purposes of impairment reviews. Longer term forecasts use long-term growth rates applicable to the relevant businesses.

Notes to the financial statements For the 52 weeks ended 27 September 2020

3. Turnover

	2020 Turnover £'000	2019 Turnover £'000
By activity:		
Online news media	30,265	27,030
Geographical market by source:		
United Kingdom	15,125	14,544
United States and Canada	9,903	8,787
Other territories	5,237	3,699
	30,265	27,030

4. Operating profit

The operating profit is stated after charging/ (crediting) the following:

			2020 £'000	2019 £'000
Depreciation of tangible fixed assets			21	19
Auditor's remuneration:	•			
- fees for the audit of the company	•		48	42
- non-audit fees - taxation	4		58	45
Other operating expenses			9,764	7,957
			9,891	8,063
Other operating income		•	(1,580)	(1,982)
Net operating expenses			8,311	6,081
Other income			(34)	-

The company recharges certain payroll costs to other group entities contained within other operating expenses. The amount recharged is included as other operating income.

Other income relates to government grants stated separate from net operating expenses, which represent amounts received in respect of the Coronavirus Job Retention Scheme (CJRS). The company also took advantage of the VAT deferral scheme and will settle any outstanding amounts as they fall due.

Notes to the financial statements For the 52 weeks ended 27 September 2020

5. Employees

Staff costs were as follows:

	Group		Comp	any
	· 2020	2019	2020	2019
•	Number	Number	Number	Number
Monthly average number of persons				
(including Directors) by activity:			\	
Online news media	214	196	<u>192</u>	178
	£'000	£,000	£'000	£,000
Total staff costs (including Directors) comprised:				
Wages and salaries	12,200	10,437	10,474	9,203
Social security costs	1,262	1,123	1,141	1,031
Pension contributions	757	653	748	631
	14,219	12,213	12,363	

6. Directors' emoluments

	£'000	2019 £'000
Emoluments	760	467
Company contributions to money purchase pension scheme	9	7
Compensation for loss of office	179	
	948	474

Retirement benefits are accruing to one (2019: one) director in respect of defined contribution pension schemes.

	2020	2019
	£'000	£'000
Highest paid director		
Emoluments	490	214
Company contributions to money purchase pension scheme	9	7
	499	221

Notes to the financial statements For the 52 weeks ended 27 September 2020

7. Interest receivable and similar income

		2020 £'000	2019 £'000
	Bank interest receivable	24	30
3.	Taxation		
		2020	2019
		£'000	£'000
	UK corporation tax charge for the year	476	436
	Adjustment in respect of previous periods	40	38
	Foreign tax relief/other relief	(4)	(2)
	Foreign tax suffered	60	. 22
	Total current tax charge	572	494
	Deferred tax credit for the year	(11)	(31)
	Total tax per income statement	561	463

Factors affecting the tax charge for the current period

The tax charge for the period can be reconciled to the profit per the income statement as follows:

Profit for the period from continuing operations	2,725	2,325
Tax on profit at standard rate of 19% (2019: 19%)	518	442
Factors affecting charge for the period:	-	
Expenses not deductible for tax purposes	7	17
Tax rate changes	(5)	4
Adjustment to tax charge in respect of previous periods	, 26	38
Loss from subsidiary	-	(8)
Deferred tax not recognised	-	(33)
Differences in overseas tax rate	15	3
Total current tax charge	561	463

Finance Bill 2016 enacted provisions to reduce the main rate of UK corporation tax to 17% from 1 April 2020. However, in the March 2020 Budget it was announced that the reduction in the UK rate to 17% will now not occur and the Corporation Tax rate will be held at 19%. As substantive enactment is before the balance sheet date, deferred tax balances as at 27 September 2020 is measured at the rate of 19%.

Deferred tax

A deferred tax asset of £42,485 (2019: 31,407) has been recognised in the year in respect of short term timing differences.

Notes to the financial statements For the 52 weeks ended 27 September 2020

9. Dividends on equity shares

	2020 £'000	2019 £'000
Amounts recognised as distributions to equity holders in the period:	· .	•
Interim dividend for the 52 weeks ended 29 September 2019	-	996
Interim dividend for the 52 weeks ended 27 September 2020	2,097	_
Final dividend for the 52 weeks ended 27 September 2020	1,992	-
	4,088	996

The directors proposed and agreed an interim dividend in March 2020 of £2.00 per share (2019: £0.95 per share) and a further final dividend in July 2020 of £1.90 per share.

10. Property plant and equipment

••	, Group	Company
	Plant and equipment	Plant and equipment
Cost	£'000	£,000
At 29 September 2019	59	59
Additions	. 24	24
At 27 September 2020	83	83
Accumulated depreciation		
At 29 September 2019	38	38
Charge for the year	21	21
At 27 September 2020	59	59
Net book value		
At 27 September 2020	. 24	. 24
At 29 September 2019	21	21
·		

Notes to the financial statements For the 52 weeks ended 27 September 2020

11. Reconciliation of operating profit to operating cash flows

	2020	2019
	£'000	. £'000
Operating profit	2,701	2,295
Depreciation and amortisation	21	. 19
(Increase)/Decrease in debtors	(1,603)	. (90)
Increase/(Decrease) in creditors due within one year	2,679	130
(Decrease) in provisions	(265)	(105)
Equity-settled share based payment charge	55	-
Tax payments	(530)	(464)
Net cash inflow from operating activities	3,058	1,785

12. Intangible assets and investments

					Brand name	Fixed asset investment
Group	•				£	£
Cost and Net book value		•		•	•	
At 29 September 2019	•			*	1]	1
At 27 September 2020					1	1
*			•		•	
Company			•		2020	2019
					£'000	£'000
Investment in subsidiary					1 .	1

	Country of	Percentage	
Company name	incorporation	shareholding	Description
Independent Digital News and Media Inc	United States of America	100% Ordinary	Service provider

The subsidiary's registered address is 1209 Orange Street, County of New Castle, Wilmington, Delaware 19801 and is consolidated in the group financial statements of Independent Digital News and Media Limited.

Notes to the financial statements For the 52 weeks ended 27 September 2020

13. Debtors

	Notes	Gro	ир	Comp	any
	iyotes	2020	2019	2020	2019
•		£'000	£'000	£'000	£'000
Amounts due within one year:	۷	•			
Trade debtors		2,815	1,593	2,807	1,591
Amounts owed by group company	•	-	_	2	5
Deferred tax	. 8	42	31	42	31
Other debtors		27	40	2	16
Prepayments and accrued income		3,848	3,465	3,792	3,381
		6,732	5,129	6,646	5,024

The amounts due from group undertakings are on demand and interest free.

14. Creditors: amounts falling due within one year

·	Gro	up .	Compa	ny
	2020	2019	2020	2019
•	£'000	£'000	£'000 ·	£'000
Amounts falling due within one year:	1		•	
Trade creditors	1,843	671	1,285	686
Amounts owed to group company	-	-	364	89
Taxation and social security	570	615	583	614
Other creditors	127	. 86	625	67 .
Accruals and deferred income	4,653	3,111	4,373	2,884
	7,193	4,483	7,230	4,340

The amounts due to group undertakings are on demand and interest free.

Notes to the financial statements For the 52 weeks ended 27 September 2020

15. Provisions for liabilities

	Libel	Contract discounts	Total
Group	£'000	£'000	£'000
At beginning of year	3	409	412
Charged during year	-	129	129
Released during the year	(3)	-	(3)
Utilised during year	<u> </u>	(391)	(391)
At end of year	-	147	147

	Libel	Contract discounts	Total
Company	£'000	£'000	£'000
At beginning of year	3	409	412
Charged during year	. · · -	129	. 129
Released during the year	(3)	-	(3)
Utilised during year	·	(391)	(391)
At end of year	·	147	147

It is expected that the majority of this expenditure will be incurred in the next financial year and that all will be incurred within two years of the balance sheet date. Contract discounts are further explained in Note 1, Revenue.

16. Share capital

	2020	2019
	£	.÷. £
Allotted, called up and fully paid		
33,810 A Ordinary shares of £0.001 each	34	34
280,000 B Ordinary shares of £0.00075 each	210	210
420,000 C Ordinary shares of £0.001166667 each	490	490
314,490 D Ordinary shares of £0.001 each	314	314
	1,048	1,048

On 1 June 2017, a special resolution was approved by the board subdividing all A and B shares into 600,000 C shares at £0.001167 each, 45,000 A ordinary shares at £0.001 each and 400,000 B shares at £0.00075 each.

On 7 June 2017 3,300 A ordinary shares of £0.001 were issued on exercise of a share option.

On 7 June 2017 14,490 A ordinary shares of £0.001 were converted into 14,490 D ordinary shares of £0.001. 120,000 B ordinary shares of £0.00075 and 180,000 C ordinary shares of £0.001166667 were together converted into 300,000 D ordinary shares of £0.001. All shares have equal rights as to distribution and capital. A and D shares have equal voting rights, B shares have 0.75 voting rights, C shares have 1.167 voting rights.

Notes to the financial statements For the 52 weeks ended 27 September 2020

17. Reserves

	Notes	Share premium account		Profit and loss account		Other reserves	
	•	2020	2019	2020	2019	2020	2019
		£	£	£'000	£'000	£'000	£'000
Group							
At beginning of financial year		262	262	4,676	3,807	114	114
Exchange reserve	19	· -	-	(1)	3	_	-
Retained profit for the year	-	-	-	2,164	1,862	55	
Dividend paid	9	-	-	(4,088)	(996)	-	-
At end of financial year		262	262	2,751	4,676	169	114
Company	:				•		
• •							
At beginning of financial year		262	- 262	4,396	3,599	114	114
Retained profit for the year	19	-	-	1,976	1,793	55	•
Dividends paid	. 9	-	-	(4,088)	(996)	-	-
At end of financial year	-	262	262	2,284	4,396	169	114

Other reserves relate to equity-settled share-based payment transactions.

18. Pension arrangements

The Company operates defined contribution pension schemes. The assets of the schemes are held separately from those of the Company in independently administered funds. The pension cost charge represents contributions payable by the Company to the funds and amounted to £757,000 (2019: £653,000). Contributions totalling £83,000 (2019: £61,000) were payable to the fund at the balance sheet date and are included in other creditors.

Notes to the financial statements For the 52 weeks ended 27 September 2020

19. Share options

Equity-settled share option schemes

The Company has a share option scheme for certain key management personnel of the Group. The Company takes part in this group share-based payment plan, and recognises and measures its allocation of the share-based payment expense on a pro-rata basis.

The vesting period is ten years and vesting conditions require a sale event or at the board of director's discretion. If the options remain unexercised after a period of ten years from the date of grant, the options expire. Options are forfeited if the employee leaves the Group before the options vest.

On 9 December 2015 11 A ordinary equity settled share options with a 10 year life were granted to certain key management personnel at an exercise price of £1.25 per share. On 1 June 2017 these options were converted into 11,000 A ordinary share options at an exercise price of £0.001 in alignment with the division of the Company's share capital during the year. Subsequently 3,300 A ordinary share options were exercised. There has been no change in the overall fair value of the options and no new options have been granted during the year.

Details of the share options outstanding during the year are as follows:

•		2020			2019	
	:	Number of	Weighted	Number of	Weighted	
		share	average	share	average	
·		options	exercise	options	exercise	
		•	price (£)	•	price (£)	
Outstanding at beginning and end of year	•	7,700	0.001	7,700	0.001	

The fair value of the share options at the grant date was calculated using the Black Scholes model, which is considered to be the most appropriate generally accepted valuation method of measuring fair value.

The Group recognised total expenses of £55,000 (2019: £nil) related to equity-settled share-based payment transactions.

Notes to the financial statements For the 52 weeks ended 27 September 2020

20. Financial instruments

The carrying values of the Group and Company's financial assets and liabilities are summarised by category below:

	Group		Company	
•	2020	2019	2020	2019
	£,000	£,000	£,000	£'000
Financial assets				
Debt instruments measured at amortised cost				
Trade debtors,other debtors and accrued income (see note 13)	5,918	4,364	5,886	4,338
Cash and cash equivalents	3,505	4,536	3,160	4,217
	9,423	8,900	9,046	8,555
Financial liabilities				, -
Measured at amortised cost				
Trade creditors, other creditors and accrued expenses (see note 14)	4,841	2,480	4,502	2,250
	4,841	2,480	4,502	2,250

Notes to the financial statements For the 52 weeks ended 27 September 2020

21. Related party transactions

During the year, the Group entered into the following transactions with related parties. All balances due to or from related parties are transacted under standard commercial terms:

The Group made purchases in respect of management and consultancy services amounting to £4,072,000 (2019: £5,272,000) and sales of £1,580,000 (2019: £1,982,000) to Evening Standard Limited, a company under common control. At the balance sheet date, the net amount owed by the Group was £961,000 (2019: owed £238,000).

The Group received technical services during the year from ESTV Limited, a connected company, with costs recharged monthly. The total costs recharged during the period amounted to £nil (2019: £15,000), whilst the net amount due in respect of these services on 27 September 2020 were £nil (2019: £nil).

During the year, the Group received services from companies in which directors have an interest totalling £179,000 (2019: £98,000) and received revenues of £1,254,000 (2019: £1,336,000). The net amount owed by these companies at 27 September 2020 was £92,000 (2019: £37,000).

The Group from time to time provides free advertising to other companies in the group when no paid for third party advertising is available.

22. Controlling party

The directors do not consider any one shareholder to have ultimate control.